Baton Rouge, Louisiana

FINANCIAL REPORT

(Reviewed)

December 31, 2021 and 2020

LOUISIANA CHARTER BOAT ASSOCIATION, INC. Baton Rouge, Louisiana

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December 31, 2021 and 2020

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors Louisiana Charter Boat Association, Inc. Baton Rouge, Louisiana

We have reviewed the accompanying financial statements of the LOUISIANA CHARTER BOAT ASSOCIATION, INC. (the Association) (a non-profit corporation), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

Supplementary Information

The supplementary information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such.

Laulk & Winkler, LLC Certified Public Accountants

Baton Rouge, Louisiana June 24, 2022

Baton Rouge, Louisiana

STATEMENTS OF FINANCIAL POSITION

December 31, 2021 and 2020

(See Independent Accountants' Review Report)

ASSETS

		2021		2020		
CURRENT ASSETS						
Cash	\$	543,790	\$	572,303		
Grants receivable		207,906		193,365		
Total current assets		751,696		765,668		
PROPERTY, net of accumulated depreciation		2,084		17,222		
Total assets	\$	753,780	\$	782,890		
LIABILITIES AND NET ASSETS						
NET ASSETS						
Without donor restrictions		753,780		782,890		
Total liabilities and net assets	\$	753,780	\$	782,890		

Baton Rouge, Louisiana

STATEMENTS OF ACTIVITIES

For the years ended December 31, 2021 and 2020

(See Independent Accountants' Review Report)

	2021		2020	
REVENUES AND SUPPORT				_
Grants:				
State assistance	\$	401,271	\$	425,951
Private contributions		83,000		-
Interest earnings		7,246		29
Miscellaneous				2,433
Total revenues and support		491,517		428,413
EXPENSES				
Program		424,125		282,563
Management and general		109,627		72,345
Total expenses		533,752		354,908
NON-OPERATING				
Forgiveness of Paycheck Protection Program Loan		13,125		
Change in net assets		(29,110)		73,505
NET ASSETS - WITHOUT DONOR RESTRICTIONS Beginning of year		782,890		709,385
End of year	\$	753,780	\$	782,890

Baton Rouge, Louisiana

STATEMENTS OF CASH FLOWS

For the years ended December 31, 2021 and 2020

(See Independent Accountants' Review Report)

	2021		2020	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(29,110)	\$	73,505
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation		15,138		16,667
Forgiveness of Paycheck Protection Program Loan Change in operating assets and liabilities:		(13,125)		-
Increase (decrease) in grants receivable		(14,541)		39,222
(Decrease) in accrued expenses				(4,230)
Net cash (used) provided by operating activities		(41,638)		125,164
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from Paycheck Protection Program Loan		13,125		-
Net (decrease) increase in cash		(28,513)		125,164
CASH				
Beginning of year		572,303		447,139
End of year	\$	543,790	\$	572,303

Baton Rouge, Louisiana

STATEMENTS OF FUNCTIONAL EXPENSES

For the years then ended December 31, 2021 and 2020

(See Independent Accountants' Review Report)

		2021							
		Management and							
	P	rogram		General		Total			
Promotional materials	\$	229,303	\$	-	\$	229,303			
Legal and professional		76,007		62,187		138,194			
Salaries and payroll taxes		37,346		30,555		67,901			
Grants given		62,529		-		62,529			
Depreciation		15,138		-		15,138			
Office supplies		-		8,866		8,866			
Travel		3,029		3,700		6,729			
Insurance		-		2,312		2,312			
Meals and Entertainment		773		944		1,717			
Dues and subscriptions		-		530		530			
Meetings		-		480		480			
Bank fees		-		35		35			
Other				18		18			
Total expenses	\$	424,125	\$	109,627	\$	533,752			

	2020						
	Management and						
	P	Program		General		Total	
Promotional materials	\$	188,242	\$	-	\$	188,242	
Salaries and payroll taxes		40,787		33,371		74,158	
Legal and professional		35,283		28,868		64,151	
Depreciation		16,667		-		16,667	
Office supplies		-		3,068		3,068	
Travel		1,319		1,613		2,932	
Insurance		-		2,166		2,166	
Bank fees		-		1,895		1,895	
Dues and subscriptions		-		986		986	
Meals and Entertainment		265		323		588	
Meetings				55		55	
Total expenses	\$	282,563	\$	72,345	\$	354,908	

Baton Rouge, Louisiana

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and operations

The Louisiana Charter Boat Association, Inc. (the Association), founded in 1994, is a non-profit member organization of Charter Boat Captains with the goal of promoting high standards of professionalism among professional fishing guides and charter boat operators in the State of Louisiana. The mission of the Association is to encourage and increase business for licensed professional fishing guides and charter boat operators, to create a unified body of representation that will allow a spoken voice to be heard in the Louisiana Legislature, Louisiana Wildlife and Fisheries, the United States Congress and other agencies, to strive for conservation of Louisiana's valued coastal marine resources, and to encourage licensing of all fishing guides and charter boat captains.

Basis of presentation

The accounting and reporting policies of the Association conform to generally accepted accounting principles.

Financial position and activities are to be reported according to two classes of net assets: with donor restrictions and without donor restrictions. The Association did not have any net assets with donor restrictions at December 31, 2021 and 2020.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates are used primarily when accounting for depreciation.

Cash

For purposes of the statements of cash flows, the Association considers all highly liquid debt instruments, including money markets and certificates of deposits available for current use, with an initial maturity of three months or less, to be cash equivalents. There were no cash equivalents as of December 31, 2021 and 2020.

(continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property

Property purchased by the Association with an estimated useful life greater than one year is recorded at cost and depreciated using the straight-line method over the estimated useful lives of the equipment.

Revenue recognition and support

The Association reports grants and support when received as increases in net assets with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Restricted support is reported as an increase in net assets with donor restrictions depending on the nature of the restriction. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. See Note 3 for further information on recording revenue and support.

The Association records support revenue as services are rendered. Donated materials and equipment are recorded as contributions at their estimated values at date of receipt.

Functional allocation of expenses

Expenses consist of costs related to providing support to programmatic and management and general functions. These costs have been summarized on a functional basis in the statement of revenue and expenses without donor restrictions. Costs are directly charged to the functions they benefit. Salaries are allocated based on the estimated time involved on each function.

Income taxes

The Association is a nonprofit organization that is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code.

The Association follows the provisions of FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. The Association's open audit periods are 2018 through 2021.

Advertising

The Association follows the policy of charging the costs of advertising to expense as incurred. Advertising expense was \$229,303 and \$188,242 for the years ended December 31, 2021 and 2020, respectively.

(continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Subsequent events

In preparing these financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through June 24, 2022, which is the date the financial statements were available to be issued.

NOTE 2 - PROPERTY

A summary of property at December 31, 2021 and 2020 is as follows:

	2021	_	2020
Machinery and equipment	\$ 3,185	\$	3,185
Website	61,875		61,685
Total	65,060		65,060
Less: accumulated depreciation	(62,976)		(47,838)
Total property, net	<u>\$ 2,084</u>	<u>\$</u>	17,222

Depreciation expense was \$15,138 and \$16,667 for the years ended December 31, 2021 and 2020, respectively.

NOTE 3 - PROGRAM AND OTHER SUPPORT

LA Act 654 - Legislation passed in House Bill No. 498 of the 2010 Louisiana Legislative Session amended and reenacted Section 1. R.S. 56:302.9(G) to allocate 10% of fees collected each year from the sale of fishing boat fishing guide licenses to be used for promotion of the charter industry, protection of the fishery, and to provide for administrative cost of the Conservation Fund and stipulates that the fees are to be expended for the stated purposes through the Louisiana Charter Boat Association. Support received from the Conservation Fund in accordance with LA Act 654 for the years ended December 31, 2021 and 2020 was \$37,854 and \$42,595, respectively.

LA Act 40 - Legislation passed in House Bill No. 378 of the 2013 Louisiana Legislative Session assesses an additional \$500 fee for each non-resident charter boat fishing guide license issued and an additional \$5 dollar fee for persons fishing with a licensed charter guide.

The Legislation states that the funds shall be deposited to the State's Conservation Fund and used for promotion of the charter boat industry, protection of the fishery, and to provide for administrative cost of the fund and stipulates that the fees are to be expended for the stated purposes through the Louisiana Charter Boat Association. Support received from the Conservation Fund in accordance with LA Act 40 for the years ended December 31, 2021 and 2020 was \$363,417 and \$383,356, respectively.

NOTE 4 - CONTINGENCIES

In the normal course of operations, the Association receives support from the State and private entities. Some of these activities are subject to audit by the funding authority, the purpose of which is to ensure compliance with conditions precedent to providing such funds. Management believes the liability, if any, for any reimbursement, which may arise as a result or audits, would not be material.

Appropriations require the fulfillment of certain conditions as set forth in the instrument of the appropriation. Failure to fulfill these conditions could result in the return of the funds to the State. Although this is a possibility, the Association deems the contingency remote, since, by accepting the appropriations and their terms, it has accommodated the objectives of the organization to the provisions of the gifts. Contributions are from both the public and private sectors. Changes in the level of such support could adversely affect the ability of the Association to continue providing services.

NOTE 5 - CONCENTRATIONS OF CREDIT RISK

The Association maintains its cash in a secured deposit account at a bank. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. There were \$82,206 and \$212,093 in uninsured cash balance at December 31, 2021, and 2020, respectively.

The Association depends on the public to provide appropriations and contributions to enable the Association to continue its activities. Approximately 81% and 99% of the Association's support for the years ended December 31, 2021 and 2020, respectively, was received from the State of Louisiana - Department of Wildlife and Fisheries. Program details are discussed at Note 3.

NOTE 6 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Association's financial assets available within one year of the balance sheet date for general expenditure consists of cash and accounts receivable in the collective amounts of \$751,696, and \$765,668 as of December 31, 2021 and 2020, respectively.

The Association does not have any amounts with contractual or donor-imposed restrictions within one year of the balance sheet date at December 31, 2021 and 2020.

As part of the Association's liquidity management, the Association maintains sufficient cash funds throughout the year by the grants providing financial support for payroll and related benefit expenses.

NOTE 7 - PAYROLL PROTECTION PROGRAM

On February 20, 2021, the Association received loan proceeds in the amount of \$13,125 under the Payroll Protection Program (PPP). The PPP, established as part of the CARES Act, provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest may be forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll, certain employee benefits, rent and utilities, and maintains certain payroll levels. The amount of loan forgiveness may be reduced if the borrower terminates employees or reduces salaries during the forgiveness period. The Association received full forgiveness during 2021 and is reported as nonoperating income on the statement of activities.

Baton Rouge, Louisiana

SCHEDULE OF COMPENSATION, BENEFITS AND OTHER PAYMENTS TO AGENCY HEAD

For the year ended December 31, 2021

Agency Head: Richard Fischer, Executive Director

Purpose	 Amount
Salary	\$ 63,000
Mileage reimbursements	3,168
Mobile phone allowance	 1,065
Total	\$ 67,233

Baton Rouge, Louisiana

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

For the year ended December 31, 2021



INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Board of Directors Louisiana Charter Boat Association, Inc. Baton Rouge, Louisiana

We have performed the procedures included in the Louisiana Governmental Audit Guide, enumerated below, which were agreed to by the management of the LOUISIANA CHARTER BOAT ASSOCIATION, INC. (the Association), the Legislative Auditor, and applicable federal and state grantor agency/agencies solely to assist the users in evaluating management's assertions about the Association's compliance with the certain laws and regulations for the year ended December 31, 2021 included in the accompanying Louisiana Attestation Questionnaire. Management of the Association is responsible for its financial records and compliance with applicable laws and regulations. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants, and applicable provisions of Government Auditing Standards, published by the United States Comptroller General. The sufficiency of these procedures is solely the responsibility of the specified users of this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

With respect to your representations relating to the federal, state, and local awards compliance, as of December 31, 2021, and for the year then ended, we applied the following agreed-upon procedures:

Federal, State, and Local Awards

1. Determine the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

Federal, State, or Local Grant Name	Grant Year	Award #	An	nount expended
Act 40 of the 2013 Legislative Session	2021	N/A	\$	382,634
Act 654 of the 2010 Legislative Session	2021	N/A		39,855
Total			\$	422,489

The Association did not receive any federal or local awards during 2021.

- 2. For each federal, state, and local award, we performed the following procedures:
 - We randomly selected six disbursements from each award administered during the period under examination (twelve disbursements total).
 - Traced twelve disbursements to supporting documentation as to amounts and payees.
 - Disbursements were coded into the proper general ledger account.
 - Disbursements were properly approved as the Association's board granted the executive director authority to authorize transactions on behalf of the Association. The executive director is the only employee of the Association.

After year end, the Association implemented policies and procedures over cash disbursements where disbursements over certain thresholds require secondary approval from a member of the Board.

3. For the programs selected for testing in Item 2 that have been closed out during the period under review, compare the close-out report, when required, with the entity's financial records to determine whether the amounts agree.

Neither State award was closed out during the period under review as it is an ongoing appropriation.

4. Examine evidence indicating that agendas for meetings recorded in the minute book were posted as an open meeting as required by R.S. 42:11 through 42:28 (the open meetings law).

The open meetings law is not applicable to the Association.

5. For all grants exceeding five thousand dollars, the grantee is required to provide the grantor with a comprehensive budget.

No budget was required to be submitted for Act 40 or Act 654 funds.

6. Review any prior year suggestions, recommendations, and/or comments to determine the extent to which such matters have been resolved.

Prior year comments are considered resolved.

We were not engaged to perform, and did not perform, an audit or examination, the objective of which would be the expression of an opinion or conclusion on management's assertions. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for use of the Board of Directors and management of the Association, the Legislative Auditor (State of Louisiana), and the applicable grantor agencies and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes. Under Louisiana Revised Statutes 24:513, this report is distributed by the Legislative Auditor as a public document.

Laulk & Winkler, LLC Certified Public Accountants

Baton Rouge, Louisiana June 24, 2022

LOUISIANA ATTESTATION QUESTIONNAIRE (For Attestation Engagements of Quasi-public Agencies)

4/13/2022

Faulk & Winkler, LLC

6811 Jefferson Highway

Baton Rouge, LA 70806

In connection with your engagement to apply agreed-upon procedures to the control and compliance matters identified below, as of <u>December 31, 2021</u> and for the year then ended, and as required by Louisiana Revised Statute (R.S.) 24:513 and the *Louisiana Governmental Audit Guide*, we make the following representations to you.

Federal, State, and Local Awards

We have detailed for you the amount of federal, state, and local award expenditures for the fiscal year, by grant and grant year.

Yes [X] No [] N/A []

All transactions relating to federal, state, and local grants have been properly recorded within our accounting records and reported to the appropriate state, federal, and local grantor officials.

Yes [X] No [] N/A []

The reports filed with federal, state, and local agencies are properly supported by books of original entry and supporting documentation.

Yes [X] No [] N/A []

We have complied with all applicable specific requirements of all federal, state, and local programs we administer, to include matters contained in the OMB Compliance Supplement, matters contained in the grant awards, eligibility requirements, activities allowed and unallowed, and reporting and budget requirements.

Yes [X] No [] N/A []

Open Meetings

Our meetings, as they relate to public funds, have been posted as an open meeting as required by R.S. 42:11 through 42:28 (the open meetings law). Note: Please refer to Attorney General Opinion No. 13-0043 and the guidance in the publication "Open Meeting FAQs," available on the Legislative Auditor's website to determine whether a non-profit agency is subject to the open meetings law.

Yes [] No [] N/A [X]

Budget

For each federal, state, and local grant we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration, and for state grants included specific goals and objectives and measures of performance

Yes [X] No [] N/A []

Reporting

We have had our financial statements reviewed in accordance with R.S. 24:513.

Yes [X] No [] N/A []

We did not enter into any contracts that utilized state funds as defined in R.S. 39:72.1 A. (2); and that were subject to the public bid law (R.S. 38:2211, et seq.), while the agency was not in compliance with R.S. 24:513 (the audit law).

Yes [X] No [] N/A []

We have complied with R.S. 24:513 A. (3) regarding disclosure of compensation, reimbursements, benefits and other payments to the agency head, political subdivision head, or chief executive officer.

Yes [X] No [] N/A []

We have complied with R.S. 24:515.2 regarding reporting of pre- and post- adjudication court costs, fines and fees assessed or imposed; the amounts collected; the amounts outstanding; the amounts retained; the amounts disbursed, and the amounts received from disbursements.

Yes [] No [] N/A [X]

Prior-Year Comments

We have resolved all prior-year recommendations and/or comments.

Yes [X] No [] N/A []

General

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We acknowledge that we are responsible for the Agency's compliance with the foregoing laws and regulations and the internal controls over compliance with such laws and regulations.

Yes [X] No [] N/A [

We acknowledge that we are responsible for determining that that the procedures performed are appropriate for the purposes of this engagement.

Yes [X] No [] N/A [

We have evaluated our compliance with these laws and regulations prior to making these representations.

Yes [X] No [] N/A [

We have provided you with all relevant information and access under the terms of our agreement.

Yes [X] No [] N/A [

We have disclosed to you all known noncompliance of the foregoing laws and regulations, as well as any contradictions to the foregoing representations.

Yes [X] No [] N/A [

We are not aware of any material misstatements in the information we have provided to you.

Yes [X] No [] N/A [

We have disclosed to you any communications from regulatory agencies, internal auditors, other independent practitioners or consultants, and others concerning noncompliance with the foregoing laws and regulations, including communications received during the period under examination; and will

disclose to you any such	communication	received	between	the er	nd of the	period	under	examination	and
the date of your report.									

Yes [X] No [] N/A [

We will disclose to you, the Legislative Auditor, and the applicable state grantor agency/agencies all known noncompliance and other events subsequent to the date of this representation and the date of your report that could have a material effect on our compliance with laws and regulations and the internal controls with such laws and regulations, or would require adjustment or modification to the results of the agreed-upon procedures.

Yes [X] No [] N/A [

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The previous responses have been made to the	e best o	f our belief and	l knowledge.
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CHA A	Secretary >/4/22	Date
	Treasurer 5/4/22	Date
Dangl Carpents	President <u>5/4/22</u>	Date



Board of Directors Louisiana Charter Boat Association, Inc. Baton Rouge, Louisiana

We have reviewed the financial statements of Louisiana Charter Boat Association for the year ended December 31, 2021. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. In performing our review, certain matters came to our attention and are noted below. Our communication of the matters below does not represent consideration of all financial and operational aspects of the Association and, therefore, other matters may exist that did not come to our attention in performing our review for the Association.

2021-001: Internal Control Over Cash Disbursements

Observation: During the agreed upon procedures, we reviewed twelve expenses for compliance with criteria set forth by the Louisiana Legislative Auditor for attestation engagements for quasipublic entities. The results of our tests indicated that all disbursements of the Association are initiated and approved by only employee of the Association, the Executive Director.

In February 2022, a board meeting was held where policies on authorization over cash disbursements were discussed and implemented. Those policies require all expenses above \$5,000 need authorization of one out of three board members. However, the policies adopted have not been documented or formalized by board resolution.

Recommendation: We recommend the Association to draft and a written policy that outlines the policies and procedures over the initiation, review, and approval of cash disbursements. Such policy should address which individuals are responsible for approving disbursements, which disbursements need dual approval, and the retention of records documenting the approval.

Views of responsible official: Management agrees with the recommendations above and will begin drafting the current policy in place and include the matters recommended above.

This communication is intended solely for the information and use of the Association and the Louisiana Legislative Auditor, and is not intended to be, and should not be, used by anyone other than these specified parties.

Certified Public Accountants

Faulk & Winkler, LLC

Baton Rouge, Louisiana June 24, 2022