Financial Report

Jefferson Convention & Visitors Bureau, Inc. Harahan, Louisiana

December 31, 2023





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Harahan, Louisiana

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors, Jefferson Convention & Visitors Bureau, Inc., Harahan, Louisiana.

Opinion

We have audited the accompanying financial statements of the Jefferson Convention & Visitors Bureau, Inc. (the "Bureau") (a non-profit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bureau as of December 31, 2023, and its changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Bureau and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Bureau's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design
 audit procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of the Bureau's internal control.
 Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Bureau's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the basic financial statements as a whole. The supplementary information in Schedule 1 is presented for the purposes of additional analysis, is required by Louisiana Revised Statute 24:513(A)(3) and is not a required part of the financial statements. Such information in Schedule 1 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information in Schedule 1 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedule 1 is fairly stated in all material respects in relation to the financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited the Bureau's 2022 financial statements, and our report dated June 20, 2023, expressed an unmodified opinion, on those audited financial statements. In our opinion, the summarized comparative information presented herein, as of and for the year ended December 31, 2022 is consistent, in all material respects, with the 2022 audited financial statements from which it has been derived.

Other Reporting Required of Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 13, 2024 on our consideration of the Bureau's internal control over financial reporting and on our test of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bureau's internal control over financial reporting and compliance.

Certified Public Accountants.

Bourgeois Bennett, L.L.C.

New Orleans, Louisiana, June 13, 2024.

STATEMENT OF FINANCIAL POSITION

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

December 31, 2023 (with comparative totals for 2022)

	2023	2022
Assets		
Cash	\$5,238,609	\$5,248,368
Accounts receivable	824,255	303,542
Investments	220,850	210,002
Prepaid assets	260,789	98,384
Operating lease right-of-use asset, net	7,486	14,625
Property and equipment, net	1,222,811	
Total assets	\$7,774,800	\$6,946,591
Liabilities		
Accounts payable and accrued liabilities	\$ 373,296	\$ 143,191
Deferred revenue	1,900,215	1,744,003
Lease liability	7,486	14,625
Economic Injury Disaster Loan payable	149,900	149,900
Total liabilities	2,430,897	2,051,719
Net Assets		
Without donor restrictions:		
Board designated	446,592	399,923
Undesignated	4,897,311	4.494,949
Total net assets	5,343.903	4.894,872
Total liabilities and net assets	\$7,774,800	\$6,946,591

See notes to financial statements.

STATEMENT OF ACTIVITIES

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023 (with comparative totals for 2022)

	Without Donor Restrictions	With Donor Restrictions	2023 Totals	2022 Totals
Revenues and Other Support				
Occupancy tax revenue - Jefferson	\$1,399,336	S -	\$1,399,336	\$1,480,073
Tourism support assessment	1,045,482	-	1,045,482	1,165,773
Major events (see Note 10)	794,525	-	794,525	442,669
Louisiana Office of Tourism	155,305	-	155,305	217,465
Other events (see Note 10)	59,798	-	59,798	178,411
Paycheck Protection Program loan				
forgiveness	-	-	-	167,685
Employee Retention Credit	63,000	-	63,000	105,415
Contributions of nonfinancial assets	39,680	-	39,680	39,680
Membership participation	38,463	_	38,463	38,700
Interest	63,928	-	63,928	24,807
Other income	7,711	_	7,711	7,095
Total revenues and				
other support	3,667,228	_	3,667,228	3,867,773
Net Assets Released From Restrictions Expiration of time restrictions and program restrictions satisfied through payments		<u>-</u> _		
Total revenues and other support, net assets released from restrictions	3,667,228		3,667,228	3,867,773

	Without Donor Restrictions	With Donor Restrictions	2023 Totals	2022 Totals
Expenses				
Bad debt	-	-	-	1,195
Depreciation	3,986	-	3,986	2,468
Equipment - rental	3,505	-	3,505	1,209
Equipment - repairs	19,467	-	19,467	12,903
Insurance	18,338	-	18,338	28,970
Interest	6,589	-	6,589	17,229
Marketing and promotion:				
Collateral materials	28,524	-	28,524	21,402
Cooperative programs	46,125	-	46,125	153,989
Equipment purchases	4,399	-	4,399	19,157
Internet advertising	203,496	-	203,496	146,012
Media/brand management	299,229	-	299,229	253,383
Other	228,269	-	228,269	150,910
Product development	984,587	-	984,587	921,060
Rhythm on the Route	56,111	-	56,111	53,012
Trade shows	30,288	-	30,288	19,810
Travel	47,295	-	47,295	19,692
Office expense	9,313	-	9,313	10,921
Postage	2,887	-	2,887	1,290
Professional/technical	149,483	-	149,483	68,385
Rent	49,393	-	49,393	52,007
Salaries and benefits	1,019,540	-	1,019,540	808,020
Telephone	7,373	-	7,373	7,047
Total expenses	3,218,197		3,218,197	2,770,071
Change in Net Assets	449,031	-	449,031	1,097,702
Net Assets				
Beginning of year	4,894,872		4,894,872	3,797,170
End of year	\$5,343,903	<u>s -</u>	\$5,343,903	\$4,894,872

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023 (with comparative totals for 2022)

	Progran	i Services				
			Total	General	-	
	Events	Tourism	Program	and		tals
	<u>Program</u>	Program	Services	Administrative	2023	2022
Product development	\$949.047	8 35,540	S 984,587	S -	\$ 984.587	8 921,060
Salaries	-	587,976	587,976	285,059	873.035	692,261
Media/brand management	36,250	262,979	299,229	_	299,229	253,383
Professional fees	-	100,466	100,466	49.017	149.483	68,385
Advertising	-	147,189	147,189	_	147.189	86,676
Other program expense	-	111,459	111,459	-	111.459	215,631
Marketing and promotion	-	91,208	91,208	-	91,208	97,815
Research	-	87,889	87,889	-	87.889	19.780
Employee benefits	-	63,213	63.213	16,631	79.844	65,457
Events	2.375	65,431	67,806	-	67.806	62,456
Payroll taxes	-	47,970	47.970	18,691	66.661	53,927
Lease expense	-	34,575	34,575	14,818	49.393	52,007
Travel	-	47,295	47,295	-	47.295	19,692
Trade shows	-	30,288	30,288	-	30.288	19,810
Collateral materials	-	28,524	28,524	-	28.524	21,402
Dues and subscriptions	-	26,256	26,256	-	26.256	15,891
Equipment repairs	-	13,627	13.627	5,840	19.467	12,903
Insurance	10.112	5,758	15.870	2,468	18.338	28,970
Office expenses	-	3,501	3,501	5,812	9,313	8,473
Telephone	-	5,161	5,161	2,212	7,373	7,047
Interest	-	6,589	6,589	-	6,589	17,229
Equipment purchases	-	4,399	4,399	-	4,399	19,157
Equipment rental	-	2,454	2,454	1,052	3,506	1,209
Mailing and postage	243	2,078	2,321	566	2,887	1,790
Education	-	1,371	1,371	588	1,959	2,915
Website maintenance	-	234	234	-	234	1,082
Bad debt			_		_	1,195
Total expenses before						
depreciation	998,027	1,813,430	2,811,457	402,754	3.214,211	2,767,603
Depreciation of property and						
equipment	-	3,986	3,986	_	3,986	2,468
Total expenses	\$998.027	\$1.817.416	\$2,815,443	\$402,754	\$3,218,197	\$2,770.071

See notes to the financial statements.

STATEMENT OF CASH FLOWS

Jefferson Convention & Visitors Bureau, Inc. Harahan, Louisiana

For the year ended December 31, 2023 (with comparative totals for 2022)

	2023	2022
Cash Flows From Operating Activities		
Increase in net assets	\$ 449,031	\$1,097,702
Adjustments to reconcile increase in net assets		
to net cash provided by operating activities:		
Bad debt	-	1,195
Depreciation	3,986	2,468
Paycheck Protection Program loan forgiveness	-	(167,685)
(Increase) decrease in assets:		
Accounts receivables	(520,713)	31,876
Prepaid assets	(162,405)	(68,483)
Increase (decrease) in liabilities:		•
Accounts payable and accrued liabilities	230,105	31,093
Deferred revenue	156,212	(182,757)
Net cash provided by		
operating activities	156,216	745,409
Cash Flows From Investing Activities		
Interest on investments reinvested	(10,848)	(3,489)
Purchases of property and equipment	<u>(155,127)</u>	(13,850)
Net cash used in investing activities	(165,975)	(17,339)
Cash Flows From Financing Activities		
Repayments of notes payable	_	(319,406)

	2023	2022
Net Increase (Decrease) in Cash	(9,759)	408,664
Cash Beginning of year End of year	5,248,368 \$5,238,609	4,839,704 \$5,248,368
Supplemental Disclosures of Cash Flow Information	e (000	6 12 107
Interest paid	<u>\$ 6,899</u>	<u>\$ 13,107</u>

See notes to financial statements.

NOTES TO THE FINANCIAL STATEMENTS

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

December 31, 2023 and 2022

Note 1 - NATURE OF ACTIVITIES

Jefferson Convention & Visitors Bureau, Inc. (the "Bureau") is a non-profit corporation organized in June of 2000. The mission of the Bureau is to actively partner with the tourism and hospitality industry by marketing and selling the destination brand experience with resulting additional spending by leisure and group travel visitors leading to enhanced community economic vitality and resident quality of life.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Organization and Income Taxes

The Bureau is a nonprofit corporation organized under the laws of the State of Louisiana. It is exempt from Federal income tax under Section 501(c)(6) of the Internal Revenue Code. It is also exempt from Louisiana income tax under the authority of R.S. 47:287(501).

Accounting standards provide detailed guidance for financial statement recognition, measurement, and disclosure of uncertain tax positions recognized in an entity's financial statements. It requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will not be sustained on examination. The Bureau is no longer subject to tax examinations by taxing authorities for years ended before 2020. As of December 31, 2023, management believes that the Bureau had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

b. Basis of Accounting

The Financial Statements are prepared in accordance with accounting principles generally accepted in the United States of America. The Bureau recognizes revenue and records expenses on the accrual basis of accounting. Under this method, revenue is recognized when earned, and expenses are recorded when the liability is incurred.

c. Financial Statement Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB). Net assets, revenues, and expenses are classified on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Bureau and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions

Undesignated - net assets that are not subject to donor-imposed stipulations or board designations.

Board Designated - net assets that are to be used for the building of a Jefferson Parish Visitor's Center or for other Board of Directors' approved expenses.

Net Assets with Donor Restrictions - net assets subject to donor-imposed stipulations that may or will be met either by actions of the Bureau and/or the passage of time. There were no net assets with donor restrictions as of December 31, 2023.

d. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, results could differ from those estimates.

e. Cash and Cash Equivalents

For the purposes of the Statement of Cash Flows, the Bureau considers all investments purchased with an initial maturity of six months or less to be cash equivalents. As of December 31, 2023 and 2022, there were no cash equivalents.

f. Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

f. Accounts Receivable (Continued)

Collection losses have historically not been significant. As of December 31, 2023 and 2022, management concluded that based on its review of accounts receivable balances outstanding, a valuation allowance was not required.

The Bureau estimates credit losses associated with accounts receivable using an expected credit loss model, which utilizes an aging schedule methodology based on historical information and adjusted for asset-specific considerations and current economic conditions.

The Bureau's approach considers a number of factors, including overall historical credit losses and payment experience, as well as current collection trends such as write-off frequency.

g. Revenue Recognition

Revenues from Exchange Transactions: The Bureau recognizes revenue in accordance with FASB Accounting Standards Update (ASU) No. 2014-09, "Revenues from Contracts with Customers", as amended. ASU No. 2014-09 applies to exchange transactions with customers and donors that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Bureau records the following exchange transaction revenue in its Statements of Activities for the years ended December 31, 2023 and 2022:

Event Revenue: The Bureau receives sponsorships revenue, food vendor revenue, VIP ticket revenue, and other revenue through the various events produced by the Bureau. Revenue is recognized upon the completion of the event.

Membership Revenue: The Bureau receives annual membership dues from local businesses in exchange for marketing and promotion provided by the Bureau. The Bureau invoices members annually and records membership revenue during the year of membership.

Occupancy Tax Revenue

The Bureau receives the majority of its revenue from Jefferson Parish through Cooperative Endeavor Agreements based on the hotel occupancy tax.

g. Revenue Recognition (Continued)

Tourism Support Assessment

Louisiana Revised Statute 21:301-308 was passed to authorize a tourism support assessment by the Bureau. Hotel members are subject to a monthly 1% assessment of the room charges, excluding any room charges that are not subject to state authorized hotel and motel taxes.

Grant Revenue

The Bureau received one state grant during the years ended December 31, 2023 and 2022 which consisted of the Tourism Cooperative Marketing Grant. This grant was included in the Louisiana Office of Tourism on the Statement of Activities

Contributions

Contributions and grants are recorded as increases in net assets without donor restrictions or net assets with donor restrictions, depending on the existence or nature of any donor or grantor restrictions. Support that is restricted by a donor or grantor is reported as an increase in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. Contributions and grants whose restrictions are met in the same reporting periods are reported as increases in net assets without donor restrictions.

The Bureau did not have any contributions during the years ended December 31, 2023 and 2022.

Contributed Nonfinancial Assets

Donated office space and other noncash donations are recorded as contributions at their fair market value at the date of donation. The Bureau reports the donations in the net assets without donor restrictions category, unless explicit donor stipulations specify how the donated assets must be used (see Note 13).

The Bureau recognizes contributions of services received if such services: (a) create or enhance nonfinancial assets, (b) require specialized skills, (c) are provided by individuals possessing those skills, and (d) would typically need to be purchased if not contributed.

g. Revenue Recognition (Continued)

Contributed Nonfinancial Assets (Continued)

A substantial number of volunteers have donated significant amounts of their time in the conduct of the Bureau's program services. However, no amounts have been included in the financial statements for donated services since no objective basis is available to measure the value of such services and management believes that the requirements for recording contributed nonfinancial assets have not been met.

h. Right-of-Use Assets and Lease Liabilities

Right-of-use (ROU) assets represent the Bureau's right to use the underlying assets for the lease term and lease habilities represent the net present value of the Bureau's obligation to make payments arising from these leases. The lease liabilities are based on the present value of fixed lease payments over the lease term using the Bureau's incremental borrowing rate on the lease commencement date. If the lease includes one or more options to extend the term of the lease, the renewal option is considered in the lease term if it is reasonably certain the Bureau will exercise the options. Operating lease expense is recognized on a straight-line basis over the term of the lease. As permitted by Accounting Standards Codification (ASC) 842, leases with an initial term of twelve months or less ("short-term leases") are not recorded on the accompanying statements of financial position.

i. Property and Equipment

Property and equipment is stated at cost at the date of acquisition or fair value at the date of donation. The Bureau capitalizes all costs in excess of \$1,500 for property and equipment with an estimated useful life greater than one year. Repairs and maintenance are charged to expense as incurred; major renewals, replacements, and betterments are capitalized. Depreciation is provided using the straight-line method over the estimated useful lives of the respective assets which range from three to fifteen years.

j. Deferred Revenue

Deferred revenue results from the Bureau receiving membership fees and Family Gras funds in the current year for the following year.

j. Deferred Revenue (Continued)

In addition, a Cooperative Endeavor Agreement (CEA) was entered into with the State of Louisiana on December 8, 2021. As per the agreement, the Bureau received \$1,921,959 of funding as part of the America Rescue Plan Act of 2021 (ARPA). The funds were received in December 2021, and are to be used to provide funding for hospitality and tourism impacted by the Coronavirus (COVID-19). The grantor will monitor the Bureau to ensure compliance with the requirements of the CEA. The state may also terminate the agreement at any time after giving thirty days' notice. The Bureau did not spend grant funds during the year ended December 31, 2023. The Bureau spent \$198,335 in grant funds during the year ended December 31, 2022. Since continuation of the agreement is contingent upon the fulfillment of various requirements stipulated in the grant, revenue will be recognized upon the fulfillment of the terms of the grant requirements. As a result, the remaining funds received during the year ended December 31, 2021 are recorded as deferred revenue as of December 31, 2023 and 2022.

k. Methods Used For Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Most of the expenses can be directly allocated to one of the programs or supporting function. The Bureau maintains a separate set of records for the Family Gras program and those expenses can be directly allocated to that program. The salaries and benefits expenses are allocated based on the time and effort of the employees between program activities and administrative activities. The Bureau employs eleven full time employees and one part time employee, eight of which focus all of their time and effort on program activities, three other employees focus solely on administrative activities, and one employee allocates their time half and half between program and administrative activities. Based on this employee breakdown, the remaining expenses are allocated between 70% program and 30% administrative, which approximates the time and effort of the employees.

l. Advertising

The Bureau expenses advertising costs as they are incurred. Advertising costs (marketing and promotion) totaled \$1,927,802 and \$1,758,427 for the years ended December 31, 2023 and 2022, respectively. Advertising is comprised of marketing and promotion expenses on the Statement of Activities.

m. Recently Issued Accounting Standards

Measurement of Credit Losses

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses" (Topic 326). The ASU introduces a new credit loss methodology, Current Expected Credit Losses (CECL), which requires earlier recognition of credit losses, while also providing additional transparency about credit risk. Since its original issuance in 2016, the FASB has issued several updates to the original ASU.

The CECL methodology utilizes a lifetime "expected credit loss" measurement objective for the recognition of credit losses for loans, held-to-maturity securities and other receivables at the time the financial asset is originated or acquired. The expected credit losses are adjusted each period for changes in expected lifetime credit losses. The methodology replaces the multiple existing impairment methods in current GAAP, which generally require that a loss be incurred before it is recognized. For available-for-sale securities where fair value is less than cost, credit-related impairment, if any, is recognized through an allowance for credit losses and adjusted each period for changes in credit risk. The ASU was adopted for the year ended December 31, 2023.

n. Subsequent Events

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that effect the financial statements. Subsequent events have been evaluated through June 13, 2024, which is the date the financial statements were available to be issued.

Note 3 - CONCENTRATION OF CREDIT RISK

The Bureau maintains its cash balances in various financial institutions where the accounts are insured by Federal Deposit Insurance Corporation up to \$250,000 per bank. Uninsured or non-guaranteed cash balances were approximately \$4,100,000 as of December 31, 2023.

Note 4 - DESIGNATED NET ASSETS

The Bureau's Board of Directors has designated part of the net assets without donor restrictions for the following purpose as of December 31, 2023 and 2022:

	2023	2022
Jefferson Parish Visitors Center construction	\$446,592	\$399,923

Note 5 - INVESTMENTS

The Louisiana Asset Management Pool (LAMP), a local governmental investment pool, is administered by LAMP. Inc. a non-profit corporation organized under the laws of the State of Louisiana, which was formed by an initiative by the State Treasurer in 1993. While LAMP is not required to be a registered investment company under the Investment Company Act of 1940, its investment policies are similar to those established by Rule 2a7, which governs registered money market funds. The primary objective of LAMP is to provide a safe environment for the placement of public funds in short-term, high quality investments. The LAMP portfolio includes only securities and other obligations in which local governments in Louisiana are authorized to invest. Accordingly, LAMP investments are registered to securities issues, guaranteed, or backed by the U.S. Treasury, the U.S. Government or one of its agencies, enterprises or instrumentalities, as well as repurchase agreements collateralized by those securities. The dollar weighted average portfolio maturity of LAMP assets is restricted to not more than 90 days and consists of no securities with a maturity in excess of 397 days. The fair value of investments is determined on a weekly basis to monitor any variances between amortized cost and fair value. For purposes of determining participant's shares, investments are valued at amortized cost. The fair value of participant's position is the same as the value of the pool shares. LAMP is designed to be highly liquid to give its participants immediate access to their account balances.

The value for LAMP's total investments totaled \$220,850 and \$210,002 as of December 31, 2023 and 2022, respectively.

Note 6 - LEASES

Operating Leases

The Bureau has an operating lease agreement with Jefferson Parish for office space. The lease has monthly payments of \$640 with a maturity date of December 1, 2024.

Note 6 - LEASES (Continued)

Operating Leases (Continued)

Operating lease reported under FASB ASC 842 for the years ended December 31, 2023 and 2022 are as follows:

	2023	2022
Operating lease costs	\$7,680	\$ 7,680
Operating lease right-of-use asset	\$7,486	\$14,625
Lease liability	\$7,486	\$14,625
Weighted-average remaining lease term, years	0.92	1.92
Weighted-average discount rate:	4.75%	4.75%

Future minimum lease payments under this non-cancellable operating lease as of December 31, 2023 is as follows:

Year Ending December 31,	
2024	_\$ 7,680
Less amount representing interest	(194)
Lease liability	\$ 7,486

Short-Term Leases

The Bureau leases storage space under a short-term lease with original terms of one year or less. Total rental expense for these leases was \$2,673 and \$4,647, respectively, for the years ended December 31, 2023 and 2022.

Note 7 - PROPERTY AND EQUIPMENT

Property and equipment as of December 31, 2023 and 2022 is as follows:

	2023	2022
Land	\$1,053,652	\$1,053,652
Computer software	96,025	96,025
Equipment	54,861	49,847
Construction in progress	154,113	4,000
Leasehold improvements	3,154	3,154
	1,361,805	1,206,678
Accumulated depreciation	(138,994)	(135,008)
Totals	\$1,222,811	\$1,071,670

Depreciation expense for the years ended December 31, 2023 and 2022 was \$3,986 and \$2,468, respectively.

Note 8 - NOTES PAYABLE

On August 28, 2019, the Bureau executed a note payable in the amount of \$833,334 with Hancock Whitney Bank to purchase land. The loan was renewed on August 28, 2020. The agreement provided for monthly interest only payments at Wall Street Journal Prime with a minimum rate of 4% (4.00% as of December 31, 2021) and a balloon payment of \$833,334 due February 28, 2021.

On February 28, 2021, \$433,334 was paid on the loan and the remaining balance was converted to a note payable in the amount of \$400,000, which was due on February 28, 2026. The agreement provided for monthly principal and interest payments of \$4,206. The interest rate on the note payable was 4.75%. The note was secured with the land. On December 16, 2022, the loan and related interest was paid in full.

Total interest expense incurred on the notes payable for the year ended December 31, 2022 totaled \$13,107.

Note 9 - ECONOMIC INJURY DISASTER LOAN

On October 27, 2020, the Bureau received a \$149,900 Economic Injury Disaster Loan from the Small Business Administration (SBA). Interest on the loan is 2.75%, with monthly payments of principal and interest of \$641 which began in April 2023. In lieu of monthly payments, the Bureau paid the loan in full in January 2024, a payoff balance of \$158,521, including principal and interest calculated by the SBA. Accrued interest as of December 31, 2023 and 2022 totaled \$8,621 and \$8,931, respectively. Interest expense on the loan totaled \$4,177 and \$4,122 for the years ended December 31, 2023 and 2022, respectively. Other interest expense totaled \$2,412 for the year ended December 31, 2023.

Future maturities of the loan payable as of December 31, 2023 are as follows:

Year Ending	
December 31,	_Amounts_
2024	\$149,900

Note 10 - EVENT REVENUE

Major event revenue consists of Family Gras and Uncle Sam Jam. Major event income for the years ended December 31, 2023 and 2022 is comprised as follows:

	2023	2022
Event sponsorships	\$737,981	\$378,750
Food vendor revenue	24,840	31,507
Ticket revenue	27,627	28,559
Other revenue	4,077	3,853
Totals	\$794,525	\$442,669

Other events are funded by Jefferson Parish. Other event revenue for the years ended December 31, 2023 and 2022 is comprised as follows:

	2023	2022
All State Sugar Bowl Tournament	\$ -	\$100,000
Rhythm on the Route	-	54,506
Red Fish Tournament	59,798	15,260
Carnival Kick-Off	-	8,645
Totals	\$59,798	\$178,411

Note 11 - PAYCHECK PROTECTION PROGRAM

On May 5, 2021, the Bureau received a \$167,685 loan from Fidelity Bank under the Paycheck Protection Program (PPP) of the SBA. Interest on the loan was 1.0%. This loan was repaid on April 8, 2022 and all expenditures paid from the loan proceeds were approved as eligible for loan forgiveness under the requirements of the PPP. The funding was recognized as revenue in the year ended December 31, 2022.

Note 12 - EMPLOYEE RETENTION CREDIT

During the year ended December 31, 2022, the Bureau applied for payments under the Employee Retention Credit (ERC). The ERC is a refundable credit against certain payroll taxes allowed to an eligible employer for qualifying wages that was established by the Coronavirus Aid, Relief and Economic Security (CARES) Act and further amended by the Consolidated Appropriations Act (CAA) and the American Rescue Plan (ARP). The Bureau met the ERC's eligibility requirements and considered the payments as a government grant. The Bureau received payments of \$67,972 and \$105,415 during the years ended December 31, 2023 and 2022, respectively.

Note 13 - CONTRIBUTED NONFINANCIAL ASSETS

The Bureau recognized contributed nonfinancial assets on the Statement of Activities. Contributed nonfinancial assets for the years ended December 31, 2023 and 2022 are as follows:

	2023	2022
Support Office space	\$39,680	\$39,680
Expenditures Rent expense	\$39,680	\$39,680

The Bureau recognized contributed nonfinancial assets within revenue. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

Contributed office space was utilized for the Bureau's general and administrative activities and is included in rent expenses on the Statement of Activities. The Bureau estimates the fair value based on the annual fair market rental value of the office space as provided by the lessor.

Note 14 - EMPLOYEE BENEFIT PLAN

The Bureau has a defined contribution plan (Simple IRA). The eligibility requirements for the plan require employees to earn at least \$5,000 per year during any two preceding years and who are expected to earn at least \$5,000 in the current year. Employer contributions are based on a dollar for dollar match of employee's contribution with a maximum contribution not to exceed 3% of gross salary. Employer and employee contributions are fully vested immediately upon satisfying eligibility requirements. The pension expense for the years ended December 31, 2023 and 2022 was \$19,418 and \$14,416, respectively.

Note 15 - AVAILABILITY OF FINANCIAL ASSETS

As part of the Bureau's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Bureau invests cash in excess of daily requirements in investments. Although the Bureau does not intend to spend from its investment funds other than amounts approved by the Board of Directors, amounts from its investment funds could be made available if necessary.

The Bureau receives grants with donor purpose restrictions. In addition, the Bureau generates revenue and receives grants without donor restrictions. Grants without donor restrictions, occupancy tax revenue, tourism support assessment revenue, Family Gras revenue, sponsorship revenue, investment income without donor restrictions, and miscellaneous income are considered to be available to meet cash needs for general expenditures. General expenditures include the Family Gras program, the tourism program, and general and administrative expenses. Annual operations are defined as activities occurring during, and included in the budget for, the upcoming fiscal year.

Note 15 - AVAILABILITY OF FINANCIAL ASSETS (Continued)

The following table represents financial assets available for general expenditures within one year of December 31, 2023 and 2022:

	2023	2022
Financial assets:		
Cash	\$5,238,609	\$5,248,368
Accounts receivable	824,255	303,542
Investments	220,850	210,002
Total financial assets	6,283,714	5,761,912
Less amounts not available to be used within one year, due to:		
Board designations	(446,592)	(399,923)
Deferred grant funds - State of Louisiana	(1,863,133)	(1,721,670)
Total financial assets not available		
to be used within one year	(2,309,725)	(2,121,593)
Financial assets available to meet cash needs for general expenditures within one year	\$3,973,989	\$3,640,319
Total Comments of the Comment of the Land		4 6 4 7 7 7 7 7 7

Note 16 - ECONOMIC DEPENDENCY

The Bureau is dependent on the Jefferson Parish Council to renew their revenue from the Cooperative Endeavor Agreements which transfers a portion of the net proceeds of the hotel occupancy tax. This agreement expires December 31, 2024. The Bureau is also dependent on member hotel assessment collections.

Note 17 - COMMITMENT

The Bureau entered into an agreement with a website consulting company for the construction and hosting of the Bureau's website. The annual contract for the period from April 2023 to March 2024 is \$34,500 and the annual contract for the period from April 2024 to March 2026 is \$37,875. As of December 31, 2023, future minimum payments under this agreement are as follows:

Year Ending	
December 31,	
2024	\$ 37,031
2025	37,875
2026	9,469
	\$84,375



SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO AGENCY HEAD OR CHIEF EXECUTIVE OFFICER

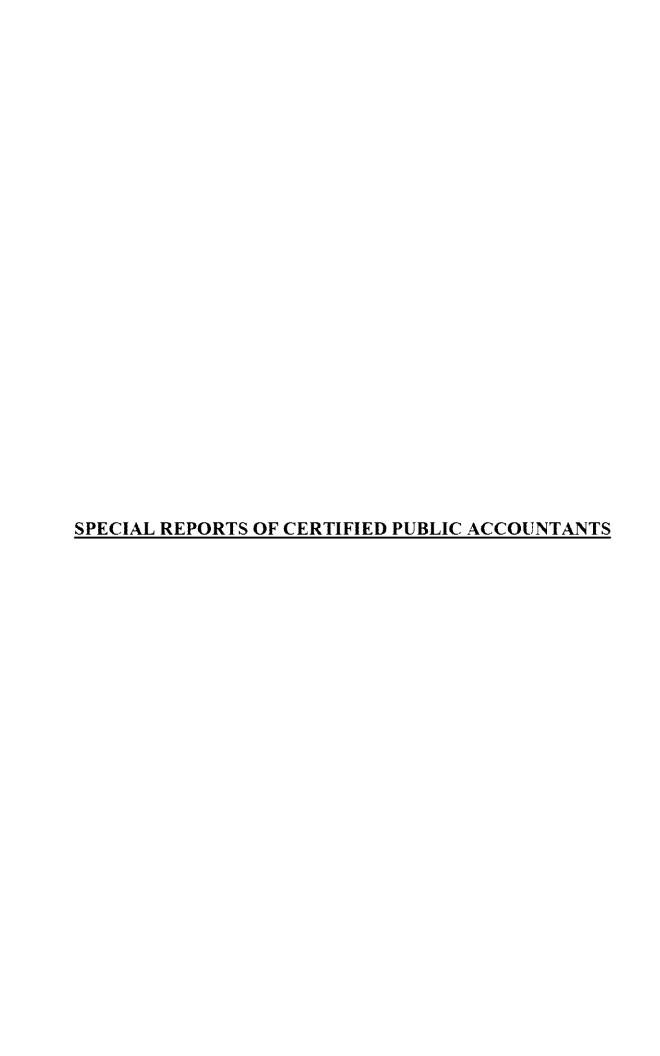
Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023

Agency Head Name: Violet Peters, Chief Executive Officer

Purpose	
Ŝalary	\$149,417
Benefits - insurance	542
Benefits - retirement	4,176
Benefits - other	0
Car allowance	0
Vehicle provided by government	0
Per diem	0
Reimbursements	600
Travel	914
Registration fees	0
Conference travel	0
Continuing professional education fees	0
Housing	0
Unvouchered expenses	0
Special meals	0
	\$155,649





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors, Jefferson Convention & Visitors Bureau, Inc., Harahan, Louisiana.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Jefferson Convention & Visitors Bureau, Inc. (the "Bureau") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 13, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Bureau's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bureau's internal control. Accordingly, we do not express an opinion on the effectiveness of the Bureau's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Bureau's financial statements are free of material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Bureau's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bureau's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants.

Bourgeois Bennett, L.L.C.

New Orleans, Louisiana, June 13, 2024.

SCHEDULE OF FINDINGS AND RESPONSES

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023

for the year ended December 31, 2023.

Section	n I - Summary of Auditor's Report	
a)	Financial Statements	
	Type of report issued on the financial statements: unmodifi	ied
	Internal control over financial reporting:	
	Material weakness(es) identified?	Yes <u>X</u> No
	 Significant deficiency(ies) identified that are not considered to be a material weakness? 	Yes _X_None reported
	Noncompliance material to financial statements noted?	Yes _X_No
b)	Federal Awards	
	The Jefferson Convention & Visitors Bureau, Inc. did not of \$750,000 during the year ended December 31, 2023 an audit requirements under the <i>Uniform Guidance</i> .	
Section	n II - Internal Control Over Financial Reporting and C Material to the Financial Statements	Compliance and Other Matters
In	ternal Control Over Financial Reporting	
	No internal control over financial reporting findings material reported during the year ended December 31, 2023.	al to the financial statements were
Co	ompliance and Other Matters	

No compliance findings material to the financial statements were reported during the audit

Section III - Federal Award Findings and Questioned Costs

Internal Control/Compliance

The Bureau did not expend more than \$750,000 in Federal awards during the year ended December 31, 2023 and, therefore, was exempt from the audit requirements under the *Uniform Guidance*.



SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023

Section I - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements

Internal Control Over Financial Reporting

There were no findings noted during the audit for the year ended December 31, 2022 related to internal control over financial reporting material to the basic financial statements.

Compliance and Other Matters

There were no findings material to the financial statement noted during the audit for the year ended December 31, 2022 related to compliance and other matters.

Section II - Internal Control and Compliance Material to Federal Awards

The Bureau did not expend more than \$750,000 in Federal awards during the year ended December 31, 2022 and, therefore, is exempt from the audit requirements under the *Uniform Guidance*.

Section III - Management Letter

A management letter was not issued in connection with the audit of the financial statements for the year ended December 31, 2022.

MANAGEMENT'S CORRECTIVE ACTION PLAN ON CURRENT YEAR FINDINGS

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023

Section I - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements

Internal Control Over Financial Reporting

There were no findings noted during the audit for the year ended December 31, 2023 related to internal control over financial reporting material to the basic financial statements.

There were no findings material to the financial statements noted during the audit for the year ended December 31, 2023 related to compliance and other matters.

Compliance and Other Matters

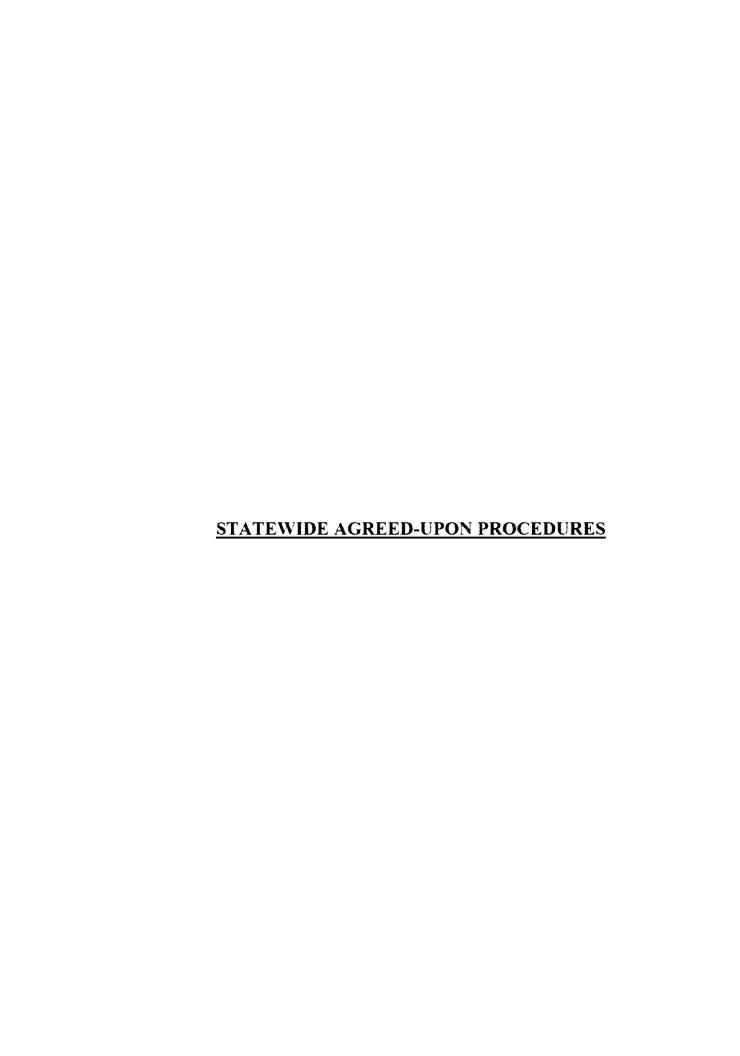
No compliance findings material to the financial statements were reported during the audit of the financial statements for the year ended December 31, 2023.

Section II - Internal Control and Compliance Material to Federal Awards

The Bureau did not expend more than \$750,000 in Federal awards during the year ended December 31, 2023 and, therefore, is exempt from the audit requirements under the *Uniform Guidance*.

Section III - Management Letter

A management letter was not issued in connection with the audit of the financial statements for the year ended December 31, 2023.



INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

To the Board of Directors, Jefferson Convention & Visitors Bureau, Inc., Harahan, Louisiana.

We have performed the procedures described in Schedule 2 on the control and compliance (C/C) areas identified in the Louisiana Legislative Auditor's (LLA) Statewide Agreed-Upon Procedures (SAUP) for the fiscal period January 1, 2023 through December 31, 2023. Jefferson Convention & Visitors Bureau, Inc. (the "Bureau") management is responsible for those C/C areas identified in the SAUPs.

The Bureau has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of the engagement, which is to perform specified procedures on the C/C areas identified in the LLA's SAUPs for the fiscal period January 1, 2023 through December 31, 2023. Additionally, LLA has agreed to and acknowledged that the procedures performed are appropriate for its purpose. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are described in Schedule 2.

We were engaged by the Bureau to perform this agreed-upon procedures engagement and conducted our engagement in accordance with the attestation standards established by the American Institute of Certified Public Accountants and applicable standards of *Government Auditing Standards*. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on these C/C areas identified in the SAUPs. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Bureau and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely to describe the scope of testing performed on those C/C areas identified in the SAUPs, and the result of that testing, and not to provide an opinion on control or compliance. Accordingly, this report is not suitable for any other purpose. Under Louisiana Revised Statue 24:513, this report is distributed by the LLA as a public document.

Bourgeon Bennett, L.L.C.
Certified Public Accountants

New Orleans, Louisiana, June 13, 2024.

SCHEDULE OF PROCEDURES AND ASSOCIATED FINDINGS OF THE STATEWIDE AGREED-UPON PROCEDURES

Jefferson Convention & Visitors Bureau, Inc.

Harahan, Louisiana

For the year ended December 31, 2023

The required procedures and our findings are as follows:

1. Procedures Performed on the Bureau's Written Policies and Procedures:

- A. Obtain and inspect the Bureau's written policies and procedures and observe whether they address each of the following categories and subcategories if applicable to public funds and the Bureau's operations:
 - i. Budgeting, including preparing, adopting, monitoring, and amending the budget.

Performance: Obtained and read the written policy for budgeting and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

ii. **Purchasing**, including (1) how purchases are initiated; (2) how vendors are added to the vendor list; (3) the preparation and approval process of purchase requisitions and purchase orders; (4) controls to ensure compliance with the public bid law; and (5) documentation required to be maintained for all bids and price quotes.

Performance: Obtained and read the written policy for purchasing and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

iii. Disbursements, including processing, reviewing, and approving.

Performance: Obtained and read the written policy for disbursements and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

iv. **Receipts/Collections**, including receiving, recording, and preparing deposits. Also, policies and procedures should include management's actions to determine the completeness of all collections for each type of revenue.

Performance: Obtained and read the written policy for receipts and collections and found it to address all the functions listed above.

1. Procedures Performed on the Bureau's Written Policies and Procedures: (Continued)

v. **Payroll/Personnel**, including (1) payroll processing, (2) reviewing and approving time and attendance records, including leave and overtime worked, and (3) approval process for employee(s) rate of pay or approval and maintenance of pay rate schedules.

Performance: Obtained and read the written policy for payroll and personnel and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

vi. Contracting, including (1) types of services requiring written contracts, (2) standard terms and conditions, (3) legal review, (4) approval process, and (5) monitoring process.

Performance: Obtained and read the policies for contracting and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

vii. **Travel and Expense Reimbursement**, including (1) allowable expenses, (2) dollar thresholds by category of expense, (3) documentation requirements, and (4) required approvers.

Performance: Obtained and read the written policy for travel and expense reimbursement and found it to address all the functions listed above.

Exceptions: There were no exceptions noted.

viii. Credit Cards (and debit cards, fuel cards, P-Cards, if applicable), including (1) how cards are to be controlled, (2) allowable business uses, (3) documentation requirements, (4) required approvers of statements, and (5) monitoring card usage (e.g., determining the reasonableness of fuel card purchases).

Performance: Obtained and read the written policy for credit cards and found it to address all the functions listed above.

- ix. Ethics, including (1) prohibitions as defined in Louisiana Revised Statute 42:1111-1121, (2) actions to be taken if an ethics violation takes place, (3) system to monitor possible ethics violations, and (4) a requirement that documentation is maintained to demonstrate that all employees and officials were notified of any changes to the entity's ethics policy. Not applicable for not-for-profit entities.
- x. **Debt Service**, including (1) debt issuance approval, (2) continuing disclosure/EMMA reporting requirements, (3) debt reserve requirements, and (4) debt service requirements. Not applicable for not-for-profit entities.

1. Procedures Performed on the Bureau's Written Policies and Procedures: (Continued)

xi. Information Technology Disaster Recovery/Business Continuity, including (1) identification of critical data and frequency of data backups; (2) storage of backups in a separate physical location isolated from the network; (3) periodic testing/verification that backups can be restored; (4) use of antivirus software on all systems; (5) timely application of all available system and software patches/updates; and (6) identification of personnel, processes, and tools needed to recover operations after a critical event.

Performance: Obtained and read the information technology disaster recovery/ business continuity policy and found it to address all of the functions listed above.

Exceptions: There were no exceptions noted.

xii. **Prevention of Sexual Harassment**, including R.S. 42:342-344 requirements for (1) agency responsibilities and prohibitions, (2) annual employee training, and (3) annual reporting.

Not applicable for not-for-profit entities.

2. Procedures Performed on the Bureau's Board:

- A. Obtain and inspect the board/finance committee minutes for the fiscal period, as well as the board's enabling legislation, charter, bylaws, or equivalent document in effect during the fiscal period and:
 - Observe that the board/finance committee met with a quorum at least monthly, or on a frequency in accordance with the board's enabling legislation, charter, or other equivalent document.

Performance: Obtained the 2023 board of director meeting minutes and verified the board met quarterly with a quorum. Obtained the Bureau's bylaws and confirmed the board is required to meet at least quarterly.

Exceptions: There were no exceptions noted.

ii. For those entities reporting on the nonprofit accounting model, observe that the minutes referenced or included financial activity relating to public funds if those public funds comprised more than 10% of the Bureau's collections during the fiscal period.

Performance: Inspected meeting minutes and determined that the minutes referenced or included financial activity relating to public funds.

Exceptions: There were no exceptions noted.

iii. For governmental entities, obtain the prior year audit report and observe the unassigned fund balance in the general fund. If the general fund had a negative ending unassigned fund balance in the prior year audit report, observe that the minutes for at least one meeting during the fiscal period referenced or included a formal plan to eliminate the negative unrestricted fund balance in the general fund.

Not applicable for not-for-profit entities.

2. Procedures Performed on the Bureau's Board: (Continued)

iv. Observe whether the board/finance committee received written updates of the progress of resolving audit finding(s), according to management's corrective action plan at each meeting until the findings are considered fully resolved.

Not applicable. The Bureau had no audit findings in the prior year.

3. Procedures Performed on the Bureau's Bank Reconciliations:

A. Obtain a listing of the Bureau's bank accounts for the fiscal period from management and management's representation that the listing is complete. Ask management to identify the main operating account. Select the Bureau's main operating account and randomly select 4 additional accounts (or all accounts if less than 5). Randomly select one month from the fiscal period, obtain and inspect the corresponding bank statement and reconciliation for each selected account, and observe that:

Performance: Obtained the listing of bank accounts from management, and received management's representation in a separate letter that the listing is complete. The main account and 2 other accounts were subject to the statewide agreed-upon procedures.

Exceptions: There were no exceptions noted.

i. Bank reconciliations include evidence that they were prepared within 2 months of the related statement closing date (e.g., initialed and dated, electronically logged);

Performance: Obtained the selected monthly bank reconciliation for the main operating bank account and the 2 other accounts selected. Inspected management's documentation for timely preparation of the bank reconciliations.

Exceptions: There were no exceptions noted.

ii. Bank reconciliations include evidence that a member of management who does not handle cash, post ledgers, or issue checks has reviewed each bank reconciliation within one month of the date the reconciliation was prepared (e.g., initialed and dated, electronically logged); and

Performance: Inspected the Bureau's documentation for the selected bank reconciliations for the 3 bank accounts and verified a member of management who does not handle cash, post ledgers, or issue checks has reviewed the bank reconciliation within one month of preparation.

Exceptions: There were no exceptions noted.

iii. Management has documentation reflecting that it has researched reconciling items that have been outstanding for more than 12 months from the statement closing date, if applicable.

Performance: Inspected documents for items outstanding for more than 12 months. We noted no checks outstanding for longer than 12 months as of the end of the fiscal period.

4. Procedures Performed on the Bureau's Collections (Excluding Electronic Funds Transfers):

A. Obtain a listing of deposit sites for the fiscal period where deposits for cash/checks/money orders (cash) are prepared and management's representation that the listing is complete. Randomly select 5 deposit sites (or all deposit sites if less than 5).

Performance: Obtained the listing of deposit sites from management, and received management's representation in a separate letter that the listing is complete. Selected the sole location for testing.

Exceptions: There were no exceptions noted.

B. For each deposit site selected, obtain a listing of collection locations and management's representation that the listing is complete. Randomly select one collection location for each deposit site (e.g., 5 collection locations for 5 deposit sites), obtain and inspect written policies and procedures relating to employee job duties at each collection location, and observe that job duties are properly segregated at each collection location such that:

Performance: Obtained the listing of collection locations from management, and received management's representation in a separate letter that the listing is complete. Selected the sole location for testing and verified procedures were performed by examining transaction documentation.

Exceptions: There were no exceptions noted.

i. Employees that are responsible for cash collections do not share cash drawers/registers.

Performance: Inspected policy manuals, inquired of client as to all of the requirements and observed the duties were properly segregated.

Exceptions: There were no exceptions noted.

ii. Each employee responsible for collecting cash is not also responsible for preparing/making bank deposits, unless another employee is responsible for reconciling collection documentation (e.g., pre-numbered receipts) to the deposit.

Performance: Inspected policy manuals, inquired of client as to all of the requirements and observed the duties were properly segregated.

Exceptions: There were no exceptions noted.

iii. Each employee responsible for collecting cash is not also responsible for posting collection entries to the general ledger or subsidiary ledgers unless another employee is responsible for reconciling ledger postings to each other and to the deposit.

Performance: Inspected policy manuals, inquired of client as to all of the requirements and observed the duties were properly segregated.

Exceptions: There were no exceptions noted.

iv. The employee(s) responsible for reconciling cash collections to the general ledger and/or subsidiary ledgers, by revenue source, are not also responsible for collecting cash, unless another employee verifies the reconciliation.

Performance: Inspected policy manuals, inquired of client as to all of the requirements and observed the duties were properly segregated.

4. Procedures Performed on the Bureau's Collections (Excluding Electronic Funds Transfers): (Continued)

C. Obtain from management a copy of the bond or insurance policy for theft covering all employees who have access to cash. Observe the bond or insurance policy for theft was in force during the fiscal period.

Performance: Obtained a copy of the insurance policy for theft covering all employees who have access to cash. Observed that the insurance policy for theft was in force during the fiscal period.

Exceptions: There were no exceptions noted.

- D. Randomly select two deposit dates for each of the 5 bank accounts selected for Bank Reconciliations procedure #3A (select the next deposit date chronologically if no deposits were made on the dates randomly select and randomly select a deposit if multiple deposits are made on the same day). Alternatively, the practitioner may use a source document other than bank statements when selecting the deposit dates for testing, such as a cash collection log, daily revenue report, receipt book, etc. Obtain supporting documentation for each of the 10 deposits and
 - i. Observe that receipts are sequentially pre-numbered.

Performance: Obtained supporting documentation for the selected deposits and observed that receipts were sequentially pre-numbered.

Exceptions: There were no exceptions noted.

ii. Trace sequentially pre-numbered receipts, system reports, and other related collection documentation to the deposit slip.

Performance: Traced supporting documentation to the deposit slip.

Exceptions: There were no exceptions noted.

iii. Trace the deposit slip total to the actual deposit per the bank statement.

Performance: Traced deposit slip total to actual deposit per bank statement.

Exceptions: There were no exceptions noted.

iv. Observe that the deposit was made within one business day of receipt at the collection location (within one week if the depository is more than 10 miles from the collection location or the deposit is less than \$100 and the cash is stored securely in a locked safe or drawer).

Performance: Observed that the deposits tested were made within one business day of receipt.

Exceptions: There were no exceptions noted.

v. Trace the actual deposit per the bank statement to the general ledger.

Performance: Traced the actual deposit per the bank statement to the general ledger.

- 5. Procedures Performed on the Bureau's Non-Payroll Disbursements (Excluding Card Purchases/Payments, Travel Reimbursements, and Petty Cash Purchases):
 - A. Obtain a listing of locations that process payments for the fiscal period, and management's representation that the listing is complete. Randomly select 5 locations (or all locations if less than 5).

Performance: Obtained a listing of locations that process payments for the fiscal period from management, and received management's representation in a separate letter that the listing is complete. Selected the sole location for testing.

Exceptions: There were no exceptions noted.

- B. For each location selected under #5A, obtain a listing of those employees involved with non-payroll purchasing and payment functions. Obtain written policies and procedures relating to employee job duties (if the Bureau has no written policies and procedures, inquire of employees about their job duties), and observe that job duties are properly segregated such that:
 - i. At least two employees are involved in initiating a purchase request, approving a purchase, and placing an order/making the purchase.

Performance: Obtained a listing of employees involved in initiating a purchase request, approving a purchasing, and placing an order/making a purchase. Observed at least two employees are involved.

Exceptions: There were no exceptions noted.

- ii. At least two employees are involved in processing and approving payments to vendors. Performance: Obtained a listing of employees involved in processing and approving payments to vendors. Observed at least two employees are involved. Exceptions: There were no exceptions noted.
- iii. The employees responsible for processing payments are prohibited from adding/modifying vendor files unless another employee is responsible for periodically reviewing changes to vendor files.

Performance: Obtained a listing of employees involved in processing payments to vendors. Observed that the employee involved in processing payments can add/modify vendor files. Confirmed that another employee is responsible for periodically reviewing changes to vendor files.

Exceptions: There were no exceptions noted.

iv. Either the employee/official responsible for signing checks mails the payment or gives the signed checks to an employee to mail who is not responsible for processing payments. Performance: Obtained a listing of employees involved with signing and mailing checks and verified they are not involved in the processing of payments.

- 5. Procedures Performed on the Bureau's Non-Payroll Disbursements (Excluding Card Purchases/Payments, Travel Reimbursements, and Petty Cash Purchases): (Continued)
 - v. Only employees/officials authorized to sign checks approve the electronic disbursement (release) of funds, whether through automated clearing house (ACH), electronic funds transfer (EFT), wire transfer, or some other electronic means.

Performance: Obtained a listing of employees/officials authorized to sign checks and verified they approve the electronic disbursements of funds.

Exceptions: There were no exceptions noted.

C. For each location selected under #5A, obtain the Bureau's non-payroll disbursement transaction population (excluding cards and travel reimbursements) and obtain management's representation that the population is complete. Randomly select 5 disbursements for each location, obtain supporting documentation for each transaction and:

Performance: Obtained the Bureau's non-payroll disbursement transaction population and received management's representation in a separate letter that the population is complete. Selected 5 disbursements from the sole location that processes payment for testing.

Exceptions: There were no exceptions noted.

i. Observe whether the disbursement, whether by paper or electronic means, matched the related original itemized invoice and supporting documentation indicates that deliverables included on the invoice were received by the Bureau.

Performance: Observed the 5 disbursements matched the related original invoice/billing statements and documentation indicates deliverables were received.

Exceptions: There were no exceptions noted.

ii. Observe whether the disbursement documentation included evidence (e.g., initial/date, electronic logging) of segregation of duties tested under procedure #5B, as applicable.

Performance: Observed the 5 disbursements included evidence of segregation of duties.

Exceptions: There were no exceptions noted.

- D. Using the Bureau's main operating account and the month selected in Bank Reconciliations procedure #3A, randomly select 5 non-payroll-related electronic disbursements (or all electronic disbursements if less than 5) and observe that each electronic disbursement was (a) approved by only those persons authorized to disburse funds (e.g., sign checks) per the Bureau's policy, and (b) approved by the required number of authorized signers per the Bureau's policy.
 - i. Approved by only those persons authorized to disburse funds (e.g., sign checks) per the Bureau's policy.

Performance: Observed that 5 disbursements included evidence of approval by authorized persons.

5. Procedures Performed on the Bureau's Non-Payroll Disbursements (Excluding Card Purchases/Payments, Travel Reimbursements, and Petty Cash Purchases): (Continued)

ii. Approved by the required number of authorized signers per the Bureau's policy.

Performance: Observed the 5 disbursements included evidence of approval by required number of authorized signers.

Exceptions: There were no exceptions noted.

6. Procedures Performed on the Bureau's Credit Cards, Debit Cards, Fuel Cards, P-Cards:

A. Obtain from management a listing of all active credit cards, bank debit cards, fuel cards, and P-cards (cards) for the fiscal period, including the card numbers and the names of the persons who maintained possession of the cards. Obtain management's representation that the listing is complete.

Performance: Obtained a listing of all active credit cards, bank debit cards, fuel cards, and P-cards for the fiscal period, including the card numbers and the names of the persons who maintained possession of the cards. Received management's representation in a separate letter that the listing is complete.

Exceptions: There were no exceptions noted.

- B. Using the listing prepared by management, randomly select 5 cards (or all cards if less than 5) that were used during the fiscal period. Randomly select one monthly statement or combined statement for each card (for a debit card, randomly select one monthly bank statement). Obtain supporting documentation, and:
 - i. Observe whether there is evidence that the monthly statement or combined statement and supporting documentation (e.g., original receipts for credit/debit card purchases, exception reports for excessive fuel card usage) was reviewed and approved, in writing (or electronically approved), by someone other than the authorized card holder.

Performance: Observed evidence that the statement and supporting documentation was reviewed and approved, in writing, by someone other than the authorized card holder.

Exceptions: There were no exceptions noted.

ii. Observe that finance charges and/or late fees were not assessed on the selected statements.

Performance: Observed that there were no finance charges and/or late fees assessed on the selected statements.

Exceptions: There were no exceptions noted.

C. Using the monthly statements or combined statements selected under procedure #6B, excluding fuel cards, randomly select 10 transactions (or all transactions if less than 10) from each statement, and obtain supporting documentation for the transactions (e.g., each card should have 10 transactions subject to inspection). For each transaction, report whether the transaction is supported by:

6. Procedures Performed on the Bureau's Credit Cards, Debit Cards, Fuel Cards, P-Cards: (Continued)

For each transaction, report whether the transaction is supported by:

i. An original itemized receipt that identifies precisely that was purchased.

Performance: Observed that the transactions from the monthly statement were supported by original itemized receipts that identifies precisely what was purchased.

Exceptions: There were no exceptions noted.

ii. Written documentation of the business public purpose.

Performance: Observed that the transactions from the monthly statements were supported with written documentation of the business/public purpose.

Exceptions: There were no exceptions noted.

iii. Documentation of the individuals participating in meals (for meal charges only).

Performance: Observed that the selected transactions for meal charges were supported by documentation of the individuals participating in meals.

Exceptions: There were no exceptions noted.

7. Procedures Performed on the Bureau's Travel and Travel-Related Expense Reimbursements:

A. Obtain from management a listing of all travel and travel-related expense reimbursements during the fiscal period and management's representation that the listing or general ledger is complete. Randomly select 5 reimbursements, obtain the related expense reimbursement forms/prepaid expense documentation of each selected reimbursement, as well as the supporting documentation. For each of the 5 reimbursements selected:

Performance: Obtained a listing of all travel and travel-related expense reimbursements during the fiscal period from management, and received management's representation in a separate letter that the listing is complete. Obtained the related expense reimbursement form and supporting documentation for 5 reimbursements.

Exceptions: There were no exceptions noted.

i. If reimbursed using a per diem, agree the reimbursement rate to those rates established either by the State of Louisiana or the U.S. General Services Administration (www.gsa.gov).

Performance: Per diem was used for 1 of the 5 selected reimbursements. Agreed the reimbursement rate for the 1 selected reimbursement using a per diem rate to those rates established by the U.S. General Services Administration.

7. Procedures Performed on the Bureau's Travel and Travel-Related Expense Reimbursements: (Continued)

ii. If reimbursed using actual costs, observe that the reimbursement is supported by an original itemized receipt that identifies precisely what was purchased.

Performance: Actual costs were used for 4 of the 5 selected reimbursements. Observed that the 4 reimbursements using actual cost were supported by an original itemized receipt that identified precisely what was purchased.

Exceptions: There were no exceptions noted.

iii. Observe that each reimbursement is supported by documentation of the business/public purpose (for meal charges, observe that the documentation includes the names of those individuals participating) and other documentation required by written policy procedures #1A(vii).

Performance: Observed that each reimbursement was supported by documentation of the business/public purpose (for meal charges, observed that the documentation included the names of those individuals participating) and other documentation required by written policy procedure #1A(vii).

Exceptions: There were no exceptions noted.

iv. Observe that each reimbursement was reviewed and approved, in writing, by someone other than the person receiving the reimbursement.

Performance: Observed that each reimbursement was reviewed and approved, in writing, by someone other than the person that received the reimbursement.

Exceptions: There were no exceptions noted.

8. Procedures Performed on the Bureau's Contracts:

B. Obtain from management a listing of all agreements/contracts for professional services, materials and supplies, leases, and construction activities that were initiated or renewed during the fiscal period. Obtain management's representation in a separate letter that the listing is complete. Randomly select 5 contracts (or all contracts if less than 5) from the listing, excluding the practitioner's contract, and:

Performance: Obtained a listing of all agreements/contracts for professional services, materials and supplies, leases, and construction activities that were initiated or renewed during the fiscal period, and received management's representation in a separate letter that the listing is complete. Selected 5 contracts for testing.

Exceptions: There were no exceptions noted.

i. Observe whether the contract was bid in accordance with the Louisiana Public Bid Law (e.g., solicited quotes or bids, advertised), if required by law.

Performance: Observed that the contracts selected did not require the bids to be in accordance with Louisiana Public Bid Law.

8. Procedures Performed on the Bureau's Contracts: (Continued)

ii. Observe whether the contract was approved by the governing body/board, if required by policy or law (e.g., Lawrason Act, Home Rule Charter).

Performance: Inspected board meeting minutes and confirmed the board approved the contracts requiring board approval.

Exceptions: There were no exceptions noted.

iii. If the contract was amended (e.g., change order), observe that the original contract terms provided for such an amendment were made in compliance with the contract terms.

Performance: Observed that the contracts selected were not amended.

Exceptions: There were no exceptions noted.

iv. Randomly select one payment from the fiscal period for each of the 5 contracts, obtain the supporting invoice, agree the invoice to the contract terms, and observe that the invoice and related payment agreed to the terms and conditions of the contract.

Performance: Obtained supporting invoices, agreed invoices to the contract terms, and observed invoices related to the payment agreed to terms and conditions of the contract.

Exceptions: There were no exceptions noted.

9. Procedures Performed on the Bureau's Payroll and Personnel:

A. Obtain a listing of employees employed during the fiscal period and management's representation that the listing is complete. Randomly select 5 employees, obtain related paid salaries and personnel files, and agree paid salaries to authorized salaries/pay rates in the personnel files.

Performance: Obtained a listing of employees employed during the fiscal period from management, and received management's representation in a separate letter that the listing is complete. Selected 5 employees, obtained related paid salaries and personnel files, and agreed paid salaries to authorized salaries/pay rates in the personnel files.

Exceptions: There were no exceptions noted.

- B. Randomly select one pay period during the fiscal period. For the 5 employees selected under #9A, obtain attendance records and leave documentation for the pay period, and:
 - i. Observe that all selected employees or officials documented their daily attendance and leave (e.g., vacation, sick, compensatory).

Performance: Randomly selected one pay period to test leave taken during that period. Inspected daily attendance and leave record for proper documentation.

9. Procedures Performed on the Bureau's Payroll and Personnel: (Continued)

ii. Observe whether supervisors approved the attendance and leave of the selected employees or officials.

Performance: Observed that supervisors approved the attendance and leave of the selected employees.

Exceptions: There were no exceptions noted.

iii. Observe that any leave accrued or taken during the pay period is reflected in the Bureau's cumulative leave records.

Performance: Observed that any leave accrued or taken during the pay period was reflected in the cumulative leave records.

Exceptions: There were no exceptions noted.

iv. Observe that the rate paid to the employees agrees to the authorized salary/pay rate found within the personnel file.

Performance: Agreed the pay rates to authorized salary/pay rates maintained in employee files.

Exceptions: There were no exceptions noted.

C. Obtain a listing of those employees that received termination payments during the fiscal period and management's representation that the list is complete. Randomly select two employees, obtain related documentation of the hours and pay rates used in management's termination payment calculations and the Bureau's policy on termination payments. Agree the hours to the employees' cumulative leave records and agree the pay rates to the employees' authorized pay rates in the employees' personnel files and agree the termination payments to the Bureau's policy.

Performance: Obtained a listing of those employees that received termination payments during the fiscal period from management, and received management's representation in a separate letter that the listing is complete. There were no employees in the fiscal year that received termination payment.

Exceptions: There were no exceptions noted.

D. Obtain management's representation that employer and employee portions of third-party payroll related amounts (e.g., payroll taxes, retirement contributions, health insurance premiums, garnishments, workers' compensation premiums, etc.) have been paid, and any associated forms have been filed, by required deadlines.

Performance: Obtained management's representation that employer and employee portions of third-party payroll accounts have been paid, and any associated forms have been filed by the required deadlines.

10. Procedures Performed on the Bureau's Ethics:

A. Using the 5 randomly selected employees/officials from Payroll and Personnel procedure #9A obtain ethics documentation from management, and:

Not applicable for not-for-profit entities.

i. Observe whether the documentation demonstrates each employee completed one hour of ethics training during the calendar year as required by R.S. 42:1170.

Not applicable for not-for-profit entities.

ii. Observe whether the Bureau maintains documentation which demonstrates each employee was notified of any changes to the Bureau's ethics policy during the fiscal period, as applicable.

Not applicable for not-for-profit entities.

B. Inquire and/or observe whether the agency has appointed an ethics designee as required by R.S. 42:1170.

Not applicable for not-for-profit entities.

11. Procedures Performed on the Bureau's Debt Service:

A. Obtain a listing of bonds/notes and other debt instruments issued during the fiscal period and management's representation that the listing is complete. Select all debt instruments on the listing, obtain supporting documentation, and observe State Bond Commission approval was obtained for each debt instrument issued as required by Article VII, Section 8 of the Louisiana Constitution.

Not applicable for not-for-profit entities.

B. Obtain a listing of bonds/notes outstanding at the end of the fiscal period and management's representation that the listing is complete. Randomly select one bond/note, inspect debt covenants, obtain supporting documentation for the reserve balance and payments, and agree actual reserve balances and payments to those required by debt covenants.

Not applicable for not-for-profit entities.

12. Procedures Performed on the Bureau's Fraud Notice:

A. Obtain a listing of misappropriations of public funds and assets during the fiscal period and management's representation that the listing is complete. Select all misappropriations on the listing, obtain supporting documentation, and observe that the Bureau reported the misappropriation(s) to the legislative auditor and the district attorney of the parish in which the Bureau is domiciled as required by R.S. 24:523.

Performance: Inquired of management of any misappropriations of public funds and assets during the fiscal period, none were noted.

12. Procedures Performed on the Bureau's Fraud Notice: (Continued)

B. Observe the Bureau has posted on its premises and website, the notice required by R.S. 24:523.1 concerning the reporting of misappropriation, fraud, waste, or abuse of public funds.

Performance: Inspected the fraud notice posted on the premises and website concerning the reporting of misappropriation, fraud, waste, or abuse of public funds.

Exceptions: There were no exceptions noted.

13. Procedures Performed on the Bureau's Information Technology Disaster Recovery/ Business Continuity:

- A. Perform the following procedures, verbally discuss the results with management, and report "We performed the procedure and discussed the results with management."
 - i. Obtain and inspect the Bureau's most recent documentation that it has backed up its critical data (if no written documentation, inquire of personnel responsible for backing up critical data) and observe that such backup (a) occurred within the past week, (b) was not stored on the government's local server or network, and (c) was encrypted.

Performance: We performed the procedure and discussed the results with management.

ii. Obtain and inspect the Bureau's most recent documentation that it has tested/verified that its backups can be restored (if no written documentation, inquire of personnel responsible for testing/verifying backup restoration) and observe evidence that the test/verification was successfully performed within the past three months.

Performance: We performed the procedure and discussed the results with management.

iii. Obtain a listing of the Bureau's computers currently in use and their related locations, and management's representation that the listing is complete. Randomly select 5 computers and observe while management demonstrates that the selected computers have current and active antivirus software and that the operating system and accounting system software in use are currently supported by the vendor.

Performance: We performed the procedure and discussed the results with management.

B. Randomly select 5 terminated employees (or all terminated employees if less than 5) using the list of terminated employees obtained in procedure #9C. Observe evidence that the selected terminated employees have been removed or disabled from the network.

Performance: We performed the procedure and discussed the results with management.

13. Procedures Performed on the Bureau's Information Technology Disaster Recovery/ Business Continuity: (Continued)

- C. Using the 5 randomly selected employees/officials from Payroll Personnel procedure #9A, obtained cybersecurity training documents from management, and observe that the documentation demonstrates that the following employees/officials with access to the agency's information technology assets have completed cybersecurity training as required by R.S. 42:1267. The requirements are as follows:
 - Hired before June 9, 2020 completed the training; and
 - Hired on or after June 9, 2020 completed the training within 30 days of initial service or employment.

Performance: We performed the procedure and discussed the results with management.

14. Procedures Performed on the Bureau's Prevention of Sexual Harassment:

A. Using the 5 randomly selected employees/officials from procedure #9A under "Procedures Performed on the Bureau's Payroll and Personnel" above, obtain sexual harassment training documentation from management, and observe the documentation demonstrates each employee completed at least one hour of sexual harassment training during the calendar year as required by R.S. 42:343.

Not applicable for not-for-profit entities.

B. Observe the Bureau has posted its sexual harassment policy and complaint procedure on its website (or in a conspicuous location on the Bureau's premises if the Bureau does not have a website).

Not applicable for not-for-profit entities.

- C. Obtain the Bureau's annual sexual harassment report for the current fiscal period, observe that the report was dated on or before February 1, and observe it includes the applicable requirements of R.S. 42:344:
 - i. Number and percentage of public servants in the Bureau who have completed the training requirements.

Not applicable for not-for-profit entities.

ii. Number of sexual harassment complaints received by the Bureau.

Not applicable for not-for-profit entities.

- iii. Number of complaints which resulted in a finding that sexual harassment occurred. Not applicable for not-for-profit entities.
- iv. Number of complaints in which the finding of sexual harassment resulted in discipline or corrective action.

Not applicable for not-for-profit entities.

15. Procedures Performed on the Bureau's Prevention of Sexual Harassment: (Continued)

v. Amount of time it took to resolve each complaint.

Not applicable for not-for-profit entities.

Management's Overall Response to Exceptions:

3.A.i. There were no exceptions noted.