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**LAFAYETTE NEIGHBORHOODS'
ECONOMIC DEVELOPMENT
CORPORATION**

Lafayette, Louisiana

Financial Report

Years Ended April 30, 1999 and 1998

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the audited, or reviewed, entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court

Release Date NOV 03 1999

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Independent Auditor's Report

To the Board of Directors
Lafayette Neighborhoods' Economic
Development Corporation
Lafayette, Louisiana

We have audited the accompanying statements of financial position of the Lafayette Neighborhoods' Economic Development Corporation ("LNEDEC") (a nonprofit corporation) as of April 30, 1999 and 1998 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Governmental Accounting Standards Board Technical Bulletin 98-1, Disclosures about Year 2000 Issues, requires disclosure of certain matters regarding the Year 2000 issue in order for financial statements to be prepared in conformity with generally accepted accounting principles. Such required disclosures include:

- Any significant amount of resources committed to make computer systems and other electronic equipment year 2000 compliant;
- A general description of the Year 2000 issue, including a description of the stages of work in process or completed as of the end of the reporting period to make computer systems and other electronic equipment critical to conduction operations year 2000 compliant; and

- The additional stages of work necessary for making the computer systems and other electronic equipment year 2000 compliant.

The Lafayette Neighborhoods' Economic Development Corporation has omitted such disclosures. We do not provide assurance that the Lafayette Neighborhoods' Economic Development Corporation is or will be year 2000 ready, the Lafayette Neighborhoods' Economic Development Corporation's year 2000 remediation efforts will be successful in whole or in part, or that parties with which the Lafayette Neighborhoods' Economic Development Corporation does business will be year 2000 ready.

In our opinion, except for the omission of the information discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of the Lafayette Neighborhoods' Economic Development Corporation as of April 30, 1999 and 1998 and its changes in net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued a report dated July 2, 1999, on our consideration of the Lafayette Neighborhoods' Economic Development Corporation's internal control over financial reporting and our test of its compliance with certain provisions of laws, regulations, contracts, and grants.

Darrall, Sikes & Frederick

A Corporation of Certified Public Accountants

Lafayette, Louisiana
July 2, 1999

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Statements of Financial Position
April 30, 1999 and 1998

ASSETS

	<u>1999</u>	<u>1998</u>
Cash and cash equivalents	\$ 189,099	\$ 106,684
Investment - CD	52,053	50,000
Loans receivable (net)	652,169	765,386
Accrued interest receivable	2,126	3,395
Other receivables	47,357	40,285
Due from affiliate	<u>2,500</u>	<u>-</u>
 Total current assets	 <u>\$ 945,304</u>	 <u>\$ 965,750</u>

LIABILITIES AND NET ASSETS

LIABILITIES		
Due to affiliated organization	<u>\$ 100,123</u>	<u>\$ 100,123</u>
NET ASSETS		
Permanently restricted for loans	<u>845,181</u>	<u>865,627</u>
 Total liabilities and net assets	 <u>\$ 945,304</u>	 <u>\$ 965,750</u>

See independent auditor's report and notes to financial statements.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Statements of Activities
 Years Ended April 30, 1999 and 1998

	<u>1999</u>	<u>1998</u>
PERMANENTLY RESTRICTED NET ASSETS		
Support:		
City of Lafayette -		
Passed through federal funds	\$ -	\$ 104,720
Revenue:		
Interest:		
Loans	45,344	45,995
Investments	7,763	6,368
Application fees	125	-
Other	<u>8,401</u>	<u>3,643</u>
Total support and revenue	<u>61,633</u>	<u>160,726</u>
Expenses:		
Support services -		
Management and general	<u>82,079</u>	<u>80,507</u>
Excess (deficiency) of support and revenue over expenses	(20,446)	80,219
Net assets, beginning	<u>865,627</u>	<u>785,408</u>
Net assets, ending	<u>\$ 845,181</u>	<u>\$ 865,627</u>

See independent auditor's report and notes to financial statements.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Statements of Cash Flows
Years Ended April 30, 1999 and 1998

	<u>1999</u>	<u>1998</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (decrease) in net assets	\$ (20,446)	\$ 80,219
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Change in loans receivable	113,217	(34,278)
Change in other receivables	(9,572)	(23,216)
Change in accrued interest receivable	<u>1,269</u>	<u>1,080</u>
Net cash provided by operating activities	<u>84,468</u>	<u>23,805</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of certificate of deposit	<u>(2,053)</u>	<u>(50,000)</u>
Net increase (decrease) in cash	82,415	(26,195)
CASH AND CASH EQUIVALENTS, beginning of year	<u>106,684</u>	<u>132,879</u>
CASH AND CASH EQUIVALENTS, end of year	<u>\$ 189,099</u>	<u>\$ 106,684</u>

See independent auditor' report and notes to financial statements.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Notes to Financial Statements

NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Lafayette Neighborhoods' Economic Development Corporation (LNEEDC) is a non-profit corporation organized under the provisions of the Cooperative Economic Development Law of the State of Louisiana. The Lafayette Neighborhoods' Economic Development Corporation operates as a component unit of the Lafayette Consolidated Government who provides funding to the program.

Nature of Activities

The Lafayette Neighborhoods' Economic Development Corporation was organized to help alleviate conditions of economic distress in the City of Lafayette's low and moderate income neighborhoods by stimulating greater private capital investment in these target areas. To accomplish this goal, the LNEEDC provides financing to new and expanding small businesses in Lafayette. The organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

Significant accounting policies

A. Loans

Loans are stated at principal amounts outstanding as of the statement of financial position date, less the allowance for possible loan losses.

B. Allowance for Possible Loan Losses

The allowance for possible loan losses is maintained at a level considered adequate by management to absorb potential losses. The allowance is increased by provisions charged to program expenses and reduced by net charge-off. The Corporation makes continuous credit reviews of the loan portfolio and considers current economic conditions, historical loan loss experience, and other relevant factors in determining the adequacy of the allowance.

C. Expenses

Expenses are recognized on the accrual basis.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Notes to Financial Statements

NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

D. Statement of Cash Flows

For purposes of the statements of cash flows, the organization considers all highly liquid debt instruments purchased with an original maturity of six months or less to be cash equivalents.

E. Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 LOANS

Loans receivable are comprised of loans to local business owners in a specific geographical area. These loans were made for working capital, debt refinancing, and fixed asset acquisition. Collateral is comprised of chattel mortgages on business equipment and collateral mortgages on real estate. Interest is accrued on outstanding loans from the date of the last principal payment.

The following summary reflects activities in the loan accounts for the years ending April 30, 1999 and 1998:

	<u>1999</u>	<u>1998</u>
Balance, beginning	\$ 830,458	\$ 771,832
Loans made	54,275	186,001
Payment received	(106,456)	(119,965)
Loans written off	<u>(49,500)</u>	<u>(7,410)</u>
Balance, ending	<u>\$ 728,777</u>	<u>\$ 830,458</u>

The following is an analysis of the allowance for loan losses:

	<u>1999</u>	<u>1998</u>
Balance, beginning	\$ 65,072	\$ 40,724
Loans written off	(49,500)	(7,410)
Increase in provision for loan losses	<u>61,036</u>	<u>31,758</u>
Balance, ending	<u>\$ 76,608</u>	<u>\$ 65,072</u>

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Notes to Financial Statements

NOTE 3 COMPENSATION OF BOARD OF DIRECTORS

Members of the Board of Directors were not paid per diem or other compensation during the period under audit.

NOTE 4 RELATED PARTY TRANSACTIONS

The Sterling Grove Housing Development, Inc. has the same Board of Directors as LNEDEC. During the year ending April 30, 1992, Sterling Grove Housing Development, Inc. received approval for a maximum \$1,296,300 Department of Housing and Urban Development, Section 202 loan to construct a 36-unit elderly housing complex. LNEDEC is the sponsor of this housing project.

During the year ended April 30, 1999, LNEDEC and the Lafayette City-Parish Consolidated Government (LCPCG) entered into a revised grant agreement. The agreement calls for the LCPCG to provide \$200,000 to LNEDEC to be used for loans and an additional \$17,000 to be used for administrative purposes. Additionally, this agreement allows LNEDEC to retain 100% of the annual interest earned on loans and deposits to be used for administrative costs which are in direct support of CDBG, eligible economic development activities. As of April 30, 1999 none of these funds had been drawn down from LCPCG.

LNEDEC, as of April 30, 1999 has a receivable in the amount of \$2,500.00 from Sterling Grove.

NOTE 5 CONCENTRATION OF CREDIT RISK

The Organization provides financing to a diversified group of businesses located primarily in the Lafayette area. This assistance is provided based on an evaluation of each customer's financial condition, business knowledge, sufficiency of collateral, etc. Credit losses, upon occurrence, are provided for within the financial statements.

NOTE 6 UNINSURED DEPOSITS

LNEDEC maintains its cash deposits in high quality financial institutions. Cash balances may, at times, exceed FDIC insurance coverage. At April 30, 1998 there were no uninsured deposits and at April 30, 1999 uninsured deposits totaled \$11,777.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Notes to Financial Statements

NOTE 7 DUE TO AFFILIATED ORGANIZATION

During the year ended April 30, 1997, LNEDEC entered into joint venture with the Downtown Development Authority (DDA) to establish a low interest loan fund to assist with exterior renovations of commercial buildings in the downtown area. LNEDEC contributed \$35,000 and DDA contributed \$100,000. These funds are restricted for loan purposes only. Upon dissolution of the Facade Grant Program, the \$100,000 will be paid to DDA as well as any interest earned on loans made, prorated between LNEDEC and DDA.

NOTE 8 REAL ESTATE TRANSACTION

During the year ended April 30, 1994, the Organization was the recipient of a donation of real estate from the State of Louisiana. LNEDEC subsequently sold the property and received \$50,000 cash and a 15-year, six-percent promissory note for \$1,198,000 (which is subordinated to a construction mortgage obtained for renovations). The intent of the parties is that the buyer will pay accrued interest annually to the extent of surplus cash from operation of the property (after all operating expenses, debt service obligations, distributions required to be made to the purchaser of limited partnership interests and reasonable reserves). Any unpaid interest shall be accrued and deferred; but not compounded. Upon maturity of the note (March 1, 2009) LNEDEC will receive a donation of the property as payment of the outstanding balance of its mortgage and accrued interest receivable. In accordance with FASB 66, Accounting for Sales of Real Estate, recognition of the profit on the sale of property should be reported when (1) the collectibility of the sale price is reasonably assured and (2) the earnings process is virtually complete. Since collectibility of the entire sales price is questionable, gain on the sale of property has been calculated based on the difference between LNEDEC's basis in the property, the fair market value at the date of donation (\$45,900), and the cash payment received (\$50,000). For the years ended April 30, 1999 and 1998, no payments were received.

INTERNAL CONTROL AND COMPLIANCE

Independent Auditor's Report on Compliance and
on Internal Control over Financial
Reporting Based on an Audit of
Financial Statements Performed in
Accordance with Government Auditing Standards

The Board of Directors
Lafayette Neighborhoods' Economic
Development Corporation
Lafayette, Louisiana

We have audited the financial statements of the Lafayette Neighborhoods' Economic Development Corporation ("LNEDC") (a nonprofit corporation), as of and for the year ended April 30, 1999, and have issued our report thereon dated July 2, 1999. We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Lafayette Neighborhoods' Economic Development Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our test disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Lafayette Neighborhoods' Economic Development Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. However, we noted certain matters involving the internal control over financial reporting and its operation that we consider to be reportable conditions. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that,

in our judgement, could adversely affect the Lafayette Neighborhoods' Economic Development Corporation's ability to record, process, summarize and report financial data consistent with the assertions of management in the financial statements. The reportable condition is described in the accompanying schedule of findings and questioned costs as item 99-1.

A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control structure over financial reporting would not necessarily disclose all matters in the internal control structure that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses as defined above. However, we believe the reportable condition described above as 99-1, is a material weakness.

This report is intended for the information of the board of directors and management, and should not be used by anyone other than those specified parties.

Dannall, Sikes & Frederick

A Corporation of Certified Public Accountants

Lafayette, Louisiana

July 2, 1999

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Summary Schedule of Prior Year Findings
Year Ended April 30, 1999

- 98-1 Finding: Incomplete Loan Files
Status: This finding is unresolved. See current year finding 99-1.
- 98-2 Finding: Operating in Violation of Organizational By Laws
Status: All board members at April 30, 1999 are properly registered.
- 98-3 Finding: Ineligible Travel and Bad Debt Collection Expenses
Status: LNEDEC had no such expenses for the year ended April 30, 1999.
- 98-4 Finding: Ineligible Entertainment Expenses
Status: LNEDEC had no such expenses for the year ended April 30, 1999.
- 98-5 Finding: Ineligible Cash Contributions
Status: LNEDEC made no such contributions in the year ended April 30, 1999.
- 98-6 Finding: Lack of Written Internal Control Policy and Procedures
Status: There is now a policy manual for internal control procedures.
- 98-7 Finding: Violation of the Grant Agreement
Status: The grant agreement has been ratified.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Schedule of Findings and Questioned Costs
Year Ended April 30, 1999

Part 1: Summary of Auditor's Results

FINANCIAL STATEMENTS

Auditor's Report - Financial Statements

A qualified opinion has been issued on the Lafayette Neighborhoods' Economic Development Corporation's financial statements as of and for the year ended April 30, 1999.

Reportable Conditions - Financial Reporting

One reportable condition in internal control over financial reporting was disclosed during the audit of the financial statements and is shown as item 99-1 in Part 2 and is considered to be a material weakness.

Material Noncompliance – Financial Reporting

This section is not applicable for the fiscal year ended April 30, 1999.

FEDERAL AWARDS

This section is not applicable for the fiscal year ended April 30, 1999.

Part 2: Findings Relating to an Audit in Accordance with Government Auditing Standards

99-1 Incomplete Loan Files

Finding:

LNEDC has a standard checklist for loans which details the documentation required on each loan. This checklist is completed annually; however, in our review of the loan files we found that current financial statements are not on file for some customers.

Recommendation:

We recommend that LNEDC perform a thorough examination of the outstanding loan files and determine if the required documentation is on file. For those loans which lack specific documentation, LNEDC should obtain the necessary information. Also, LNEDC should review the loan files subsequent to issuance, preferably annually on the loan's anniversary date, to ensure that documentation is current for all information required.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Schedule of Findings and Questioned Costs
Year Ended April 30, 1999

Part 3: Findings and Questioned Costs Relating to Federal Programs

At April 30, 1999, the Lafayette Neighborhoods' Economic Development Corporation did not meet the requirements to have a single audit in accordance with OMB Circular A-133, therefore this section is not applicable.

LAFAYETTE NEIGHBORHOODS' ECONOMIC DEVELOPMENT CORPORATION

Management's Corrective Action Plan for Current Year Findings
Year Ended April 30, 1999

Response to finding 99-1: Incomplete Loan Files

This matter of Incomplete Loan Files has been resolved. Technical assistance service is now provided by Lafayette Consolidated Government, Community Development Dept. (LCG-CDD). All incomplete files are being reviewed and brought current.