ELLIS MARSALIS CENTER FOR MUSIC, INC. <u>NEW ORLEANS, LOUISIANA</u> <u>FINANCIAL STATEMENTS</u> <u>AS OF AND</u> <u>FOR THE YEAR ENDED</u> <u>DECEMBER 31, 2022</u>



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INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors of Ellis Marsalis Center for Music, Inc. New Orleans, Louisiana

Management is responsible for the accompanying financial statements of Ellis Marsalis Center for Music, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary information contained in Schedule 1, as required by Louisiana Revised Statute 24:513 A.(3), is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

June 26, 2023 New Orleans, Louisiana

Guickson Keintel, up

Certified Public Accountants

Ericksen Krentel LLP www.EricksenKrentel.com 2895 Highway 190, Ste 213 Mandeville, LA 70471 P: (985) 727-0777 | F: (985) 727-6701

ELLIS MARSALIS CENTER FOR MUSIC, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022

Cash and cash equivalents\$ 303,900Unconditional promises to give, net of discount1,320,360Investments706,235Prepaid expenses89,674Property and equipment, net8,597,686Deposits	ASSETS:	
Unconditional promises to give, net of discount1,320,360Investments706,235Prepaid expenses89,674Property and equipment, net8,597,686Deposits6,121Total assets\$ 11,023,976LIABILITIES: Accounts payable Accrued payroll Long-term debt\$ 681 24,001 28,694 500,000Total liabilities553,376NET ASSETS: Without donor restrictions9,109,006 1,361,594 Total net assetsTotal net assets10,470,600		\$ 303,900
Investments706,235Prepaid expenses89,674Property and equipment, net8,597,686Deposits6,121Total assets\$ 11,023,976LIABILITIES: Accounts payable\$ 681Accrued liabilities24,001Accrued payroll28,694Long-term debt500,000Total liabilities553,376NET ASSETS: Without donor restrictions9,109,006Nith donor restrictions9,109,006Total net assets10,470,600	Unconditional promises to give, net of discount	1,320,360
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NET ASSETS: Without donor restrictions9,109,006 1,361,594With donor restrictions1,361,594Total net assets10,470,600	5	
Without donor restrictions9,109,006With donor restrictions1,361,594Total net assets10,470,600	Total liabilities	553,376
Without donor restrictions9,109,006With donor restrictions1,361,594Total net assets10,470,600		
With donor restrictions1,361,594Total net assets10,470,600	<u>NET ASSETS:</u>	
Total net assets 10,470,600	Without donor restrictions	9,109,006
	With donor restrictions	 1,361,594
Total liabilities and net assets <u>\$ 11,023,976</u>	Total net assets	 10,470,600
Total liabilities and net assets\$ 11,023,976		
	Total liabilities and net assets	\$ 11,023,976

ELLIS MARSALIS CENTER FOR MUSIC, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	Without Donor Restrictions				Total	
SUPPORT AND OTHER REVENUES:						
Grants	\$	1,198,732	\$ 1,088,004	\$	2,286,736	
Contributions		301,706	-		301,706	
Program income		35,440	-		35,440	
Investment (loss), net		(49,433)	-		(49,433)	
Other income		124,534	-		124,534	
Net assets released from restrictions		268,472	(268,472)		-	
Total support and other revenues		1,879,451	819,532		2,698,983	
EXPENSES:						
Program activities		1,908,200	-		1,908,200	
Management and general		189,826	-		189,826	
Fundraising		65,623			65,623	
Total expenses		2,163,649			2,163,649	
Change in net assets		(284,198)	819,532		535,334	
Net assets, beginning of year		9,393,204	542,062		9,935,266	
Net assets, end of year	\$	9,109,006	\$ 1,361,594	\$	10,470,600	

ELLIS MARSALIS CENTER FOR MUSIC, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Activities	Management and General	Fundraising	Total
Salaries	\$ 777,517	\$ 50,708	\$ 16,902	\$ 845,127
Payroll taxes and employee benefits	98,106	6,398	2,133	106,637
Total salaries and related expenses	875,623	57,106	19,035	951,764
Student activities	10,786	-	-	10,786
Insurance expense	120,177	13,353	-	133,530
Contract labor	15,841	227	-	16,068
Professional fees	33,933	63,217	40,904	138,054
Repairs and maintenance	67,994	7,555	-	75,549
Supplies	31,337	404	-	31,741
Promotions	13,659	-	-	13,659
Travel, meals, and meetings	5,543	7,990	-	13,533
Computer expenses	15,368	1,708	-	17,076
Utilities	81,536	6,697	-	88,233
Concert expenses	30,640	-	4,817	35,457
Office expenses	3,950	10,500	867	15,317
Security	15,091	794	-	15,885
Interest expenses	-	18,073	-	18,073
Depreciation	566,239	-	-	566,239
Equipment expense	19,742	-	-	19,742
Miscellaneous	741	2,202		2,943
Total functional expenses	\$ 1,908,200	\$ 189,826	\$ 65,623	\$ 2,163,649

ELLIS MARSALIS CENTER FOR MUSIC, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

CASH FLOWS FROM (USED FOR) OPERATING ACTIVITIES:	
Change in net assets	\$ 535,334
Adjustments to reconcile change in net assets to net cash	
from operating activities:	
Depreciation expense	566,239
Realized (gains) on investments	(1,210)
Unrealized losses on investments	56,528
Change in discount on unconditional promises to give	31,748
Changes in assets and liabilities:	
(Increase) decrease in	
Unconditional promises to give	(818,442)
Prepaid expenses	(12,342)
Increase (decrease) in	,
Accounts payable	(16,702)
Accrued liabilities	15,866
Accrued payroll	 4,518
Net cash from operating activities	 361,537
CASH FLOWS FROM (USED FOR) INVESTING ACTIVITIES:	
Purchases of investments	(583,636)
Proceeds from sales of investments	36,934
Purchases of property and equipment	 (89,586)
Net cash (used for) investing activities	 (636,288)
Net (decrease) in cash and cash equivalents	(274,751)
Cash and cash equivalents, beginning of year	 578,651
Cash and cash equivalents, end of year	\$ 303,900

Schedule "1"

ELLIS MARSALIS CENTER FOR MUSIC, INC. SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO AGENCY HEAD DECEMBER 31, 2022

(See Independent Accountants' Compilation Report)

	 Lisa Dabney	
Time served	01/01/22 through 12/31/22	
Salary Benefits - insurance (health and dental)	\$	-
Total compensation, benefits, and other payments	\$	-

*Note: Lisa Dabney does not receive salary or related benefits from public sources.

ELLIS MARSALIS CENTER FOR MUSIC, INC. SCHEDULE OF FINDINGS FOR THE YEAR ENDED DECEMBER 31, 2022

We have compiled the financial statements of Ellis Marsalis Center for Music, Inc. as of and for the year ended December 31, 2022, and have issued our report thereon dated June 26, 2023. We conducted our compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. We did not audit or review the financial statements and, accordingly, did not express an opinion or provide any assurance about whether the financial statements of Ellis Marsalis Center for Music, Inc. were in accordance with accounting principles generally accepted in the United States of America.

During our engagement to compile the financial statements, we did not become aware of any matters that we deemed reportable to the management of Ellis Marsalis Center for Music, Inc.

SECTION I – FINDINGS RELATED TO THE FINANCIAL STATEMENTS

NOT APPLICABLE

SECTION II – MANAGEMENT LETTER

NOT APPLICABLE

ELLIS MARSALIS CENTER FOR MUSIC, INC. SCHEDULE OF PRIOR YEAR FINDINGS FOR THE YEAR ENDED DECEMBER 31, 2022

SECTION I – FINDINGS RELATED TO THE FINANCIAL STATEMENTS

NOT APPLICABLE

SECTION II – MANAGEMENT LETTER

NOT APPLICABLE