

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**  
Baton Rouge, Louisiana

**FINANCIAL REPORT**

June 30, 2022 and 2021

# LOUISIANA ASSOCIATION OF UNITED WAYS, INC.

Baton Rouge, Louisiana

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Louisiana Association of United Ways, Inc.  
Baton Rouge, Louisiana

**Opinion**

We have audited the accompanying financial statements of **LOUISIANA ASSOCIATION OF UNITED WAYS, INC. (LAUW)** (a non-profit organization) which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LAUW as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS), the *Louisiana Government Audit Guide*, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of LAUW and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about LAUW's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, the *Louisiana Governmental Auditing Guide*, and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of LAUW's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about LAUW's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Supplemental Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Compensation, Benefits and Other Payments to Agency Head on page 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2022, on our consideration of LAUW's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of LAUW's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering LAUW's internal control over financial reporting and compliance.

*Faulk & Winkler, LLC*  
Certified Public Accountants

Baton Rouge, Louisiana  
November 29, 2022

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**

Baton Rouge, Louisiana

**STATEMENTS OF FINANCIAL POSITION**

June 30, 2022 and 2021

	<b>ASSETS</b>	
	<b>2022</b>	<b>2021</b>
	<u>          </u>	<u>          </u>
<b>CURRENT</b>		
Cash	\$ 1,653,299	\$ 1,367,893
Accounts receivable	229,215	372,906
Prepaid expense	<u>5,518</u>	<u>5,155</u>
Total current assets	1,888,032	1,745,954
<b>EQUIPMENT, net</b>	<u>425</u>	<u>579</u>
Total assets	<u><u>\$ 1,888,457</u></u>	<u><u>\$ 1,746,533</u></u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 2,824	\$ 260,177
Amounts held for others	<u>551,950</u>	<u>511,060</u>
Total liabilities	<u>554,774</u>	<u>771,237</u>
<b>NET ASSETS</b>		
Without donor restrictions	1,258,918	888,188
With donor restrictions	<u>74,765</u>	<u>87,108</u>
Total net assets	<u>1,333,683</u>	<u>975,296</u>
Total liabilities and net assets	<u><u>\$ 1,888,457</u></u>	<u><u>\$ 1,746,533</u></u>

The accompanying notes to the financial statements  
are an integral part of this statement.

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**  
Baton Rouge, Louisiana

**STATEMENTS OF ACTIVITIES**

For the years ended June 30, 2022 and 2021

	<u>2022</u>			<u>2021</u>		
	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Totals</u>	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Totals</u>
<b>REVENUE AND SUPPORT</b>						
Program revenues:						
Contracts:						
LA DCFS - No Wrong Door Project	\$ 1,705,000	\$ -	\$ 1,705,000	\$ -	\$ -	\$ -
United Way LA 2-1-1 fees	1,085,009	-	1,085,009	1,132,815	-	1,132,815
LDH COVID fees	439,817	-	439,817	3,257,664	-	3,257,664
Other fees	489,747	-	489,747	565,418	-	565,418
LA SCCC PCFO fees	66,540	-	66,540	64,627	-	64,627
LA ALICE fees	42,925	-	42,925	18,297	-	18,297
Support:						
Association dues	90,560	-	90,560	113,298	-	113,298
Grants and contributions	209,049	4,031	213,080	-	90,254	90,254
Other	1,013	-	1,013	2,076	-	2,076
Total revenue and support	4,129,660	4,031	4,133,691	5,154,195	90,254	5,244,449
Net assets released from restrictions	16,374	(16,374)	-	59,810	(59,810)	-
Total revenues and net assets released from restrictions	4,146,034	(12,343)	4,133,691	5,214,005	30,444	5,244,449
<b>EXPENSES</b>						
Program services	3,624,295	-	3,624,295	4,778,967	-	4,778,967
General and administrative	151,009	-	151,009	79,615	-	79,615
Total expenses	3,775,304	-	3,775,304	4,858,582	-	4,858,582
Change in operating net assets	370,730	(12,343)	358,387	355,423	30,444	385,867
<b>NON-OPERATING</b>						
Forgiveness of Paycheck Protection Program loan	-	-	-	35,100	-	35,100
Change in operating net assets	370,730	(12,343)	358,387	390,523	30,444	420,967
<b>NET ASSETS</b>						
Beginning of year	888,188	87,108	975,296	497,665	56,664	554,329
End of year	\$ 1,258,918	\$ 74,765	\$ 1,333,683	\$ 888,188	\$ 87,108	\$ 975,296

The accompanying notes to the financial statements  
are an integral part of this statement.

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**

Baton Rouge, Louisiana

**STATEMENTS OF CASH FLOWS**

For the years ended June 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 358,387	\$ 420,967
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	154	155
Forgiveness of note payable - Payroll Protection Plan	-	(35,100)
Change in operating assets and liabilities:		
Accounts receivable	143,691	264,251
Prepaid expense	(363)	3
Accounts payable and accrued liabilities	(257,353)	(267,888)
Amounts held for others	<u>40,890</u>	<u>208,775</u>
Net cash provided by operating activities	285,406	591,163
<b>CASH</b>		
Beginning of year	<u>1,367,893</u>	<u>776,730</u>
End of year	<u>\$ 1,653,299</u>	<u>\$ 1,367,893</u>

The accompanying notes to the financial statements  
are an integral part of this statement.



LOUISIANA ASSOCIATION OF UNITED WAYS, INC.  
Baton Rouge, Louisiana

STATEMENTS OF FUNCTIONAL EXPENSES

For the year ended June 30, 2022

	Function												
	Program Services												
	LA 211												
	Capacity			DOC Pilot		LDH Opioid		Unified Ida		General and			
	Building	State Checkoff	COVID19	Data Project	Project	DCFS - NWD	Project	LA SCCC	LA ALICE	Fund	Ride United	Administrative	Total
Contract services	\$ 970,639	\$ 2,000	\$ 267,936	\$ -	\$ 15,338	\$ 325,624	\$ 153,313	\$ 4,000	\$ -	\$ 207,272	\$ 2,164	\$ 24,341	\$ 1,972,627
Professional fees	-	-	3,000	-	12,500	920,133	15,375	2,500	25,000	-	-	6,697	985,205
Licenses and fees	679	-	60,000	44,143	60,000	222,500	-	-	-	-	-	-	387,322
Salaries, payroll taxes and benefits	34,843	-	42,839	-	10,060	54,389	7,500	53,768	-	-	2,000	92,995	298,394
Technology services and software	48,021	105	14,965	-	9,000	10,536	1,161	3,651	1,018	-	-	4,211	92,668
Insurance	-	-	-	-	-	-	-	800	-	-	-	8,091	8,891
Conferences, meetings and travel	-	-	-	-	-	80	-	78	83	-	-	7,114	7,355
Telecommunications	-	322	3,388	-	-	46	-	-	-	-	-	3,272	7,028
Printing	302	-	-	-	-	-	2,002	725	-	-	-	409	3,438
Postage and shipping	16	-	-	-	-	21	1,199	1,056	-	-	-	275	2,567
Rent	-	-	342	-	-	-	-	1,026	-	-	-	342	1,710
Office supplies	-	60	-	-	-	-	140	467	-	-	-	870	1,537
Credit card and bank fees	-	-	-	-	-	-	-	613	-	6	-	377	996
Registrations	-	-	-	-	-	-	-	-	-	-	-	395	395
Sponsor expense	-	-	-	-	-	-	-	-	-	-	-	250	250
Depreciation	-	-	-	-	-	-	-	-	-	-	-	154	154
Other	-	2,857	-	-	-	-	-	694	-	-	-	1,216	4,767
	<u>\$ 1,054,500</u>	<u>\$ 5,344</u>	<u>\$ 392,470</u>	<u>\$ 44,143</u>	<u>\$ 106,898</u>	<u>\$ 1,533,329</u>	<u>\$ 180,690</u>	<u>\$ 69,378</u>	<u>\$ 26,101</u>	<u>\$ 207,278</u>	<u>\$ 4,164</u>	<u>\$ 151,009</u>	<u>\$ 3,775,304</u>

The accompanying notes to the financial statements  
are an integral part of this statement.

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**  
Baton Rouge, Louisiana

**STATEMENTS OF FUNCTIONAL EXPENSES**

For the year ended June 30, 2021

	<b>Function</b>												
	<b>Program Services</b>												
	<b>LA 211</b>												
	<b>Capacity</b>				<b>DOC Pilot</b>	<b>DCFS Pilot -</b>	<b>LDH Opioid</b>				<b>General and</b>		
	<b>Building</b>	<b>State Checkoff</b>	<b>COVID19</b>	<b>Data Project</b>	<b>Project</b>	<b>NWD</b>	<b>Project</b>	<b>LA SCCC</b>	<b>LA ALICE</b>	<b>Ride United</b>	<b>Administrative</b>	<b>Total</b>	
Contract services	\$ 1,061,283	\$ -	\$ 1,240,248	\$ -	\$ 13,846	\$ 36,666	\$ 61,800	\$ 3,317	\$ 6,355	\$ 4,856	\$ 288	\$ 2,428,659	
Professional fees	64,912	5,336	1,825,421	41,161	60,000	5,000	72,393	2,500	-	117	13,270	2,090,110	
Salaries, payroll taxes and benefits	32,940	-	82,395	-	6,000	9,440	20,164	47,500	-	-	46,905	245,344	
Technology services and software	28,215	1,158	10,228	85	-	-	-	3,688	1,227	87	9,620	54,308	
Conferences, meetings and travel	-	-	-	-	-	-	9,546	857	49	-	1,293	11,745	
Printing	-	-	-	-	-	-	823	1,028	7,570	-	-	9,421	
Telecommunications	-	-	4,288	-	-	-	-	-	-	-	1,070	5,358	
Insurance	-	-	-	-	-	-	-	900	-	-	4,206	5,106	
Office supplies	-	-	900	-	-	-	105	562	51	-	961	2,579	
Postage and shipping	-	-	-	-	-	-	173	872	452	-	340	1,837	
Rent	-	-	400	-	-	-	-	1,026	-	-	226	1,652	
Licenses and fees	360	-	-	-	-	-	-	-	-	-	491	851	
Credit card and bank fees	-	-	-	-	-	-	-	667	-	-	-	667	
Depreciation	-	-	-	-	-	-	-	-	-	-	155	155	
Other	-	-	-	-	-	-	-	-	-	-	790	790	
	<u>\$ 1,187,710</u>	<u>\$ 6,494</u>	<u>\$ 3,163,880</u>	<u>\$ 41,246</u>	<u>\$ 79,846</u>	<u>\$ 51,106</u>	<u>\$ 165,004</u>	<u>\$ 62,917</u>	<u>\$ 15,704</u>	<u>\$ 5,060</u>	<u>\$ 79,615</u>	<u>\$ 4,858,582</u>	

The accompanying notes to the financial statements  
are an integral part of this statement.

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**

Baton Rouge, Louisiana

**NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Activities**

Louisiana Association of United Ways, Inc. (LAUW) is a not-for-profit membership organization composed of member United Way organizations throughout Louisiana. LAUW's mission is to integrate action and resources for the common good. LAUW's primary sources of revenue are assessments for membership services from regional United Ways, charges for services, fees assessed through LA 211 network contracts, and grants. LAUW also receives donations through the Louisiana State Tax Return Check-Off Box elections designated to LAUW/LA 211.

LAUW fosters and promotes opportunities to enhance the delivery of human services to citizens of Louisiana. Significant activities include the statewide coordination of LA 211 and the ALICE (Asset Limited, Income Constrained, Employed) Project for Louisiana programs and service as the Principal Combined Fundraising Organization (PCFO) for the Louisiana State Combined Charitable Campaign (SCCC).

**Basis of Presentation**

The financial statements of LAUW have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

**Cash and Cash Equivalents**

For purposes of the statements of cash flows, LAUW considers cash in bank accounts and money market funds to be cash. Cash equivalents include highly liquid investments with original maturities of three months or less. LAUW had cash of \$1,653,299 and \$1,367,893 on June 30, 2022 and 2021, respectively. There are no cash equivalents as of June 30, 2022 or 2021.

**Equipment**

Equipment is recorded at cost with a capitalization threshold of \$500. Depreciation is recorded using the straight-line method over the estimated useful life of the asset. Maintenance, repairs and minor renewals are expensed as incurred.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Net Assets**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board's (FASB) Accounting Standard Codification (ASC) 958, *Not-for-Profit Entities*. Under FASB ASC 958, LAUW is required to report information regarding its financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of contributor-imposed restrictions.

### **Revenue Recognition and Accounts Receivable**

LAUW's primary revenues are related to contracts with service providers, donations from the public, and other United Way Association dues and fees. LAUW recognizes revenues in accordance with ASU No. 2014-09 *Revenue from Contracts with Customers (Topic 606)*. LAUW recognizes funds received as contract revenues once the performance obligation attributable to these agreements has been satisfied (as the services are performed and execution of work contracts).

#### *Contracts*

Contract revenue and the related accounts receivable represent fees for service contracts due from governmental units and agencies. LAUW does not require collateral. Since the majority of receivables are through governmental contracts, management believes the accounts are collectible at June 30, 2022 and 2021. Accordingly, there was no allowance for doubtful accounts recorded as of June 30, 2022 or 2021.

Accounts receivable outstanding after 30 days, are considered past due. There were no accounts receivable in excess of 90 days as of June 30, 2022 or 2021. LAUW records contract revenue as services are rendered. Opening balances of accounts receivable at July 1, 2021 and 2020 were \$372,906, and \$637,157, respectively.

#### *Dues Revenue and Deferred Revenue*

The membership year ends on June 30th. Revenue from annual membership dues are recognized as revenue in the year to which the membership term applies. Dues paid by members in advance of the period to which they pertain are reflected in the accompanying statement of financial position as deferred revenue. There is no deferred revenue as of June 30, 2022 or 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue Recognition (Continued)

#### *Grants and Contributions*

Contributions are recognized when the donor makes a promise to give to LAUW that is, in substance, unconditional. Contributions with donor restrictions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. Contributions with donor restrictions that are met in the same reporting period are reported as increases in net assets without donor restrictions. Otherwise, when a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Conditional promises to give—that is, those with a measurable performance or other barrier and a right of return—are not recognized until the conditions on which they depend have been met. Contributions received with both donor-imposed conditions and restrictions that are met in the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions.

### Income Taxes

LAUW is a non-profit organization and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. LAUW's open audit periods are 2019 through 2022.

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Estimates are used primarily when accounting for depreciation and allocations of functional expenses.

### Functional Expenses

LAUW allocates its functional expenses between program services, and general and administrative expenses, primarily based on its estimate of time incurred for those efforts. Fundraising expenses were not incurred in 2022 and 2021.

Program services consists of expenses related to LA 211 network service programs, LA ALICE Project, disaster response and relief, State Combined Charitable Campaign (SCCC), advocacy, and specialized training for regional United Ways.

### Subsequent Events

LAUW has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through November 29, 2022, which was the date the financial statements were available to be issued.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Recently Adopted Accounting Standard**

As of July 1, 2021, LAUW adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958), Presentation and Disclosures by Not-for-Profit Entities Contributed Nonfinancial Assets*. The ASU requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts-in-kind. The FASB issued the update in an effort to improve transparency in reporting nonprofit gifts-in-kind. LAUW's adoption of ASU No. 2020-07 did not result in any adjustments to their financial statement presentation.

**NOTE 2 - FAIR VALUE MEASURES**

The carrying value of accounts receivable, accounts payable, accrued liabilities, and amounts held for others approximate fair value due to the short-term nature of these financial instruments. These financial instruments are not held for trading purposes.

**NOTE 3 - CONCENTRATIONS OF CREDIT RISK**

LAUW typically maintains cash and cash equivalents in local banks that may, at times, exceed FDIC insured limits. The uninsured amounts as of June 30, 2022 and 2021 were \$465,953 and \$120,545, respectively.

**NOTE 4 - EQUIPMENT**

Equipment and accumulated depreciation at June 30, 2022 and 2021, consist of equipment of \$2,934, less accumulated depreciation of \$2,509 and \$2,355, respectively. The service life of equipment is five years. Depreciation expense was \$154 and \$155 for 2022 and 2021, respectively.

**NOTE 5 - AMOUNTS HELD FOR OTHERS**

Amounts held for others represent funding to administer a contract for LA 211 services on behalf of the United Way of Southwest Louisiana (UWSWLA), Capital Area United Way (CAUW), United Way of Acadiana (UWA), United Way of Central Louisiana (UWCL), and United Way of Northwest Louisiana (UWNWLA) for the period July 1<sup>st</sup> to June 30<sup>th</sup> of the subsequent fiscal year.

The contracts between LAUW and affiliated organizations mentioned above stipulated that contractual funds be used for services related to the delivery of 211 services in the respective regions, inclusive of 211 contact center services, software, training and funds held for disaster surge.

(continued)

**NOTE 6 - NET ASSETS**

LAUW's net assets with purpose restrictions and without donor restrictions consist of assets that can be expended currently, but only for a specified purpose by the donor or designated as governed by contract. Net assets with and without donor restrictions at June 30, 2022 and 2021 are designated for the following specified purposes:

	June 30, 2021	Increases	Decreases	Administrative Fees	June 30, 2022
Undesignated	\$ 512,136	\$ 199,288	\$ (214,613)	\$ 197,392	\$ 694,203
Designated for:					
DCFS-NWD	-	1,705,000	(1,473,829)	(85,000)	146,171
LDH Opioid Project	125,956	220,000	(180,690)	(19,916)	145,350
LA DOC Pilot Project	130,154	143,846	(106,898)	(25,000)	142,102
LA 2-1-1 Kinship Project	33,908	134,500	(108,034)	(12,500)	47,874
COVID Response Contracts	23,129	439,817	(392,470)	(31,294)	39,182
LA ALICE Project	7,262	42,925	(26,101)	(1,000)	23,086
LHC Data Project	3,200	56,643	(44,143)	(7,000)	8,700
DCFS Pilot Unite Louisiana	51,693	19,854	(59,500)	(5,548)	6,499
ECE Advocacy	750	10,000	(5,773)	-	4,977
OCD-ERA Project	-	95,301	(92,013)	(2,514)	774
United Ida Fund	-	207,278	(207,278)	-	-
LA UW 2-1-1 Contracts	-	517,950	(517,950)	-	-
LA 2-1-1 Hurricane Activation	-	337,258	(332,291)	(4,967)	-
Total	<u>\$ 888,188</u>	<u>\$ 4,129,660</u>	<u>\$ (3,761,583)</u>	<u>\$ 2,653</u>	<u>\$ 1,258,918</u>
With donor restrictions:					
Ride United	44,940	-	(4,164)	(2,000)	38,776
COVID Response Grants	32,621	-	(4,213)	-	28,408
LA 211 State Checkbox	9,547	4,031	(5,344)	(653)	7,581
Total with donor restriction	<u>87,108</u>	<u>4,031</u>	<u>(13,721)</u>	<u>(2,653)</u>	<u>74,765</u>
Total	<u>\$ 975,296</u>	<u>\$ 4,133,691</u>	<u>\$ (3,775,304)</u>	<u>\$ -</u>	<u>\$ 1,333,683</u>

(continued)

**NOTE 6 - NET ASSETS (CONTINUED)**

	<u>June 30, 2020</u>	<u>Increases</u>	<u>Decreases</u>	Administrative <u>Fees</u>	<u>June 30, 2021</u>
Without donor restrictions:					
Undesignated	\$ 249,172	\$ 256,058	\$ (141,405)	\$ 148,311	\$ 512,136
Designated for:					
LA 211 Opioid Project	90,000	145,000	(79,846)	(25,000)	130,154
LDH Opioid Project	104,045	216,250	(165,005)	(29,334)	125,956
DCFS Pilot-NWD	-	111,800	(51,107)	(9,000)	51,693
LA 211 Kinship Project	33,367	110,500	(91,959)	(18,000)	33,908
COVID Response Contracts	13,164	3,257,664	(3,207,631)	(40,068)	23,129
LA ALICE Project	6,917	18,297	(15,702)	(2,250)	7,262
LHC Data Project	-	51,411	(41,246)	(6,965)	3,200
ECE Advocacy	1,000	-	(250)	-	750
UW LA 2-1-1 Contracts	-	531,681	(531,681)	-	-
LA 2-1-1 Hurricane Activation	-	417,872	(411,527)	(6,345)	-
LA 2-1-1 Housing Project	-	58,069	(56,790)	(1,279)	-
LA 2-1-1 GOHSEP	-	14,693	(14,310)	(383)	-
Total without donor restrictions	<u>497,665</u>	<u>5,189,295</u>	<u>(4,808,459)</u>	<u>9,687</u>	<u>888,188</u>
With donor restrictions:					
Ride United	-	50,000	(5,060)	-	44,940
COVID Response Grants	50,000	30,000	(37,692)	(9,687)	32,621
LA 211 State Checkbox	6,664	10,254	(7,371)	-	9,547
Total with donor restrictions	<u>56,664</u>	<u>90,254</u>	<u>(50,123)</u>	<u>(9,687)</u>	<u>87,108</u>
Total net assets	<u>\$ 554,329</u>	<u>\$ 5,279,549</u>	<u>\$ (4,858,582)</u>	<u>\$ -</u>	<u>\$ 975,296</u>

**NOTE 7 - COMMITMENTS AND CONTINGENCIES**

**Grants**

LAUW receives grants for specific purposes that are subject to review by the funding sources. Such reviews could lead to requests for reimbursement to the funding sources for expenses disallowed under terms of the agreement. It is the opinion of LAUW management that LAUW's compliance with the terms of the agreements will result in no disallowed costs.



**NOTE 8 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The LAUW's financial assets available within one year of the balance sheet date for general expenditure are as follows:

	<u>June 30, 2022</u>	<u>June 30, 2021</u>
Cash	\$ 1,653,299	\$ 1,367,893
Receivables	229,215	372,906
Less: amounts held for others	(551,950)	(511,060)
Less: those unavailable for general expenditures within one year due to donor-imposed restrictions	<u>(74,765)</u>	<u>(87,108)</u>
Financial assets available for general expenditures within one year	<u>\$ 1,255,799</u>	<u>\$ 1,142,631</u>

As part of the LAUW's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

**LOUISIANA ASSOCIATION OF UNITED WAYS**  
Baton Rouge, Louisiana

**SCHEDULE OF COMPENSATION, BENEFITS AND  
OTHER PAYMENTS TO AGENCY HEAD**

For the fiscal year ended June 30, 2022

**Agency Head:** Sarah Berthelot, President and CEO

*No compensation paid from public funds.*

**Other Independent Auditors' Report**

**LOUISIANA ASSOCIATION OF UNITED WAYS, INC.**  
Baton Rouge, Louisiana

June 30, 2022

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board of Directors  
Louisiana Association of United Ways, Inc.  
Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the *Louisiana Governmental Audit Guide* and *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of **LOUISIANA ASSOCIATION OF UNITED WAYS, INC. (LAUW)** (a non-profit organization) which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended and related notes to the financial statements, and have issued our report thereon dated November 29, 2022.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered LAUW's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of LAUW's internal control. Accordingly, we do not express an opinion on the effectiveness of LAUW's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether LAUW's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance, and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended solely for the information and use of Management and the Louisiana Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statutes 24:513, this report is distributed by the Legislative Auditor as a public document.

*Faulk & Winkler, LLC*  
Certified Public Accountants

Baton Rouge, Louisiana  
November 29, 2022

# LOUISIANA ASSOCIATION OF UNITED WAYS

Baton Rouge, Louisiana

## SCHEDULE OF FINDINGS AND RESPONSES

For the year ended June 30, 2022

### 1) Summary of Audit Results:

a) The type of report issued on the basic financial statements: **Unmodified opinion.**

b) Internal control matters disclosed by the audit of financial statements:

Significant deficiencies: **None.**

Material weaknesses: **None.**

c) Noncompliance which is material to the basic financial statements: **None.**

2) Findings relating to the financial statements reported in accordance with *Government Auditing Standards*: **None.**

**LOUISIANA ASSOCIATION OF UNITED WAYS**  
Baton Rouge, Louisiana

**SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES**

For the year ended June 30, 2022

There were no prior year findings.