

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION

MONROE, LOUISIANA

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

JUNE 30, 2020

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
JUNE 30, 2020

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INDEPENDENT AUDITORS' REPORT

Board of Directors
University of Louisiana at Monroe Athletic Foundation
Monroe, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of the University of Louisiana at Monroe Athletic Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities and cash flows for the year ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on conducting the audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial

statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the Statement of Financial Position

In our opinion, the statement of financial position referred to in the first paragraph presents fairly, in all material respects, the financial position of the University of Louisiana at Monroe Athletic Foundation as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules I, II, III, IV and V on pages 26 through 32 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 10, 2020 on our consideration of the University of Louisiana at Monroe Athletic Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant

agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the University of Louisiana at Monroe Athletic Foundation's internal control over financial reporting and compliance.

Johnson Perry Roussel & Cuthbert, P.C.

JOHNSON, PERRY, ROUSSEL & CUTHBERT, L.L.P.
CERTIFIED PUBLIC ACCOUNTANTS
September 10, 2020

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
STATEMENT OF FINANCIAL POSITION
FOR THE YEAR ENDED JUNE 30, 2020

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents	204,511
Due from Related Parties	22,133
Accounts Receivables	239,014
Pledges Receivable, Net, Current	838,004
Contributions Receivable - Suites	<u>150,890</u>

TOTAL CURRENT ASSETS 1,454,552

RESTRICTED DEPOSITS

Cash and Cash Equivalents	461,635
Bank Trust Funds	
Cash and Cash Equivalents	7,215
Investments, at Market	<u>637,469</u>

TOTAL RESTRICTED DEPOSITS 1,106,319

PROPERTY, PLANT AND EQUIPMENT

Property and Equipment	2,493,660
Accumulated Depreciation	<u>(1,257,816)</u>
Net Property, Plant and Equipment	1,235,844

TOTAL PROPERTY, PLANT AND EQUIPMENT 1,235,844

OTHER ASSETS

Securities	4,700
Cash Surrender Value of Life Insurance	319,858
Pledges Receivable, Net, Long-Term	312,545
Contributions Receivable - Suites, Long-Term	<u>35,987</u>

TOTAL OTHER ASSETS 673,090

TOTAL ASSETS 4,469,805

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
STATEMENT OF FINANCIAL POSITION
FOR THE YEAR ENDED JUNE 30, 2020

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable	29,586
Accrued Interest Payable	11,389
Due to Related Parties	394
Current Portion of Long-Term Debt	<u>374,398</u>

TOTAL CURRENT LIABILITIES 415,767

LONG-TERM LIABILITIES

Lease Payable - PNC	119,326
Notes Payable	1,341,558
Less: Current Portion of Long-Term Debt	<u>(374,398)</u>

TOTAL LONG-TERM LIABILITIES 1,086,486

TOTAL LIABILITIES 1,502,253

NET ASSETS

Without Donor Restrictions	1,636,681
With Donor Restrictions, Programs	690,487
With Donor Restrictions, Scholarships	-
With Donor Restrictions, Endowment Principal	<u>640,384</u>

TOTAL NET ASSETS 2,967,552

TOTAL LIABILITIES AND NET ASSETS 4,469,805

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2020

	Without Donor Restrictions	With Donor Restrictions			TOTALS
		Programs	Endowment Scholarships	Endowment Principal	
<u>SUPPORT, REVENUES AND GAINS</u>					
Support					
Contributions - Cash	312,175	488,832	-	459	801,466
Contributions - Non-Cash	103,284	66,440	-	-	169,724
Total Support	<u>415,459</u>	<u>555,272</u>	<u>-0-</u>	<u>459</u>	<u>971,190</u>
Revenues and Gains					
Investment Income (Loss)	3,624	713	-	13,723	18,060
Other Income	13,949	262,691	-	-	276,640
Total Revenues and Gains	<u>17,573</u>	<u>263,404</u>	<u>-0-</u>	<u>13,723</u>	<u>294,700</u>
Restrictions Satisfied by Payments	1,258,997	(1,149,212)	(109,785)	-0-	-0-
<u>TOTAL SUPPORT, REVENUES AND GAINS</u>	<u>1,692,029</u>	<u>(330,536)</u>	<u>(109,785)</u>	<u>14,182</u>	<u>1,265,890</u>
<u>EXPENSES</u>					
Program Services					
General Scholarships	115,903	-	-	-	115,903
University and Sports Promotion	245,759	-	-	-	245,759
Departmental Expenses	170,630	-	-	-	170,630
Staff Support	120,241	-	-	-	120,241
Depreciation and Amortization	106,851	-	-	-	106,851
Total Program Services	<u>759,384</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>759,384</u>
Supporting Services					
Interest Expense	54,929	-	-	-	54,929
Miscellaneous Expense	81,848	-	-	-	81,848
Materials and Supplies	616,346	-	-	-	616,346
Professional Services	203,767	-	-	-	203,767
Fund-Raising	32,888	-	-	-	32,888
Bad Debts	62,926	-	-	-	62,926
Total Supporting Services	<u>1,052,704</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>1,052,704</u>
<u>TOTAL EXPENSES</u>	<u>1,812,088</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>1,812,088</u>
Changes in Net Assets	(120,059)	(330,536)	(109,785)	14,182	(546,198)
Transfers In (Out)	56,600	(56,600)	(28,050)	28,050	-0-
<u>NET ASSETS - BEGINNING OF YEAR</u>	<u>1,700,140</u>	<u>1,077,623</u>	<u>137,835</u>	<u>598,152</u>	<u>3,513,750</u>
<u>NET ASSETS - END OF YEAR</u>	<u>1,636,681</u>	<u>690,487</u>	<u>-0-</u>	<u>640,384</u>	<u>2,967,552</u>

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES

Increase (Decrease) in Net Assets		(546,198)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities		
Depreciation and Amortization	106,851	
(Increase) Decrease in Accounts Receivable	36,026	
(Increase) Decrease in Due from Related Parties	35,236	
(Increase) Decrease in Pledge Receivables	357,820	
(Increase) Decrease in Contributions Receivable	30,200	
(Increase) Decrease in Cash Surrender Value of Life Insurance Policies	(6,380)	
Increase (Decrease) in Deferred Revenue	-	
Increase (Decrease) in Accounts Payable	(9,913)	
Increase (Decrease) in Due to Related Parties	(30,215)	
Increase (Decrease) in Interest Payable	<u>6,433</u>	
 <u>TOTAL ADJUSTMENTS</u>		 <u>526,058</u>

NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES (20,140)

CASH FLOWS FROM INVESTING ACTIVITIES

(Increase) Decrease in Bank Trust Funds	77,119	
Purchases of Fixed Assets	<u>(13,335)</u>	

NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES 63,784

CASH FLOWS FROM FINANCING ACTIVITIES

Payment on Capital Lease - PNC Equipment Finance	-	
Payment of Long-Term Debt - Bancorp South	<u>(398,354)</u>	

NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES (398,354)

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
STATEMENT OF CASH FLOWS (CONTINUED)
FOR THE YEAR ENDED JUNE 30, 2020

<u>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</u>	(354,710)
<u>CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR</u>	<u>1,028,071</u>
<u>CASH AND CASH EQUIVALENTS - END OF YEAR</u>	<u>673,361</u>
<u>CASH AND CASH EQUIVALENTS INCLUDED ON STATEMENT OF FINANCIAL POSITION</u>	
Cash in Banks	204,511
Cash in Banks - Restricted	461,635
Cash in Bank Trust Funds	<u>7,215</u>
<u>TOTAL CASH AND CASH EQUIVALENTS AS INCLUDED ON STATEMENT OF FINANCIAL POSITION</u>	<u>673,361</u>
Cash Paid for Interest	48,496
Cash Paid for Income Taxes	-0-

See independent auditors' report and notes to financial statements.

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UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The University of Louisiana at Monroe Athletic Foundation (the Foundation) is a legally autonomous fund-raising foundation that raises funds for the benefit of student-athletes at the University of Louisiana at Monroe (the University) and to enhance the University's image through athletic excellence. The mission of the Foundation is to raise funds for athletic scholarships; help finance all support groups with travel, materials and supplies, and equipment; and to build, upgrade and maintain the University's athletic facilities.

The stated duties of the Foundation are to select and form an interested sports group to act as a 20-person Board of Directors and leaders of the annual fund drive; to keep and maintain up-to-date records on all donors, both present and past; to form, guide and direct various satellite clubs in north Louisiana towns so that interest in the University will be created and maintained; to create and act on special projects for extra funds; and to aid and assist with promoting and marketing the University's athletic teams.

The most visible products of the University are the athletic teams fielded by the University. Images are created by what people perceive you to be. Through local and national news media coverage, it is the desire and commitment of the Foundation to make the University the best it can be with the student-athletes leading the way.

A. Method of Accounting

The financial statements have been prepared on the accrual method of accounting and in conformity with the standards promulgated by the American Institute of Certified Public Accountants in its *Audit and Accounting Guide for Not-for-Profit Organizations*.

B. Basis of Presentation

The financial statements have been prepared in accordance with U.S generally accepted accounting principles ("US GAAP"), which require the Foundation to report

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

B. Basis of Presentation (Continued)

information regarding its financial position and activities according to the following net asset classifications:

Net Assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation and the board of directors.

Net Assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

C. Contributions

Contributions received are recorded as without donor restrictions or with donor restrictions depending on the existence or nature of any donor-imposed restrictions. Contributions are recognized as support when received or when an unconditional promise to give is received. Contributions that are donor restricted when received from the donor, but the restrictions are satisfied in the same year, are recorded as contributions without donor restrictions.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

D. Revenue Recognition

Revenue from Exchange Transactions: The Foundation recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Foundation records the following exchange transaction revenue in its statements of activities and changes in net assets for the year ending June 30, 2020:

Membership Dues

Membership dues are set by the Foundation and are paid on an annual basis. The performance obligation lasts throughout the fiscal year. The membership dues paid allows the member the right to attend various events during the year and the member may receive various novelty items.

E. Public Support and Revenue

Grants and other contributions of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as contributions without donor restrictions.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

E. Public Support and Revenue (Continued)

Endowment contributions and investments are restricted by the donor. Investment earnings available for distribution are recorded in net assets without donor restrictions. Investment earnings with donor restrictions are recorded in net assets with donor restrictions based on the nature of the restrictions.

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that created or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

The accounting and reporting of grants is determined by the underlying substance of the transaction. A grant may be accounted for as contribution, an exchange transaction, or a combination of the two. If it is determined to be a contribution, a grant may be considered a conditional or an unconditional grant.

F. Donated Services and Materials

Non-cash donations include both materials and services. These donations are recorded at their fair market value on the date of donation. Donated services are recognized only when they create or enhance a non-financial asset, or when they are specialized skills provided by entities or persons possessing those skills that would be purchased if they were not donated. For the year ended June 30, 2020, the Foundation received various donations of materials and/or services in the amount of \$169,724, which enhanced the Foundation as a whole. The Foundation also receives donated services from volunteers which have not been recognized as revenue in the financial

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

F. Donated Services and Materials (Continued)

statements, as there is no objective way to value the services and these costs do not meet the criteria for recognitions as contributions.

G. Investment Policies

Marketable equity securities for which a fair market value is not readily determinable are recorded at estimated amortized cost. Investments in debt securities and marketable equity securities for which fair market value is readily determinable are reported at fair value. Gains and losses on all investments are recorded as increases or decreases (as appropriate) in net assets in the accompanying Statement of Activities.

H. Income Tax Status

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. During the year ended June 30, 2010, the Foundation adopted the provisions of FASB ASC 740, *Income Taxes*. The Foundation believes that it has appropriate support for any tax provisions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Foundation's Federal Return of Organization Exempt from Income Tax (form 990) for the years ended June 30, 2017, 2018, 2019, and 2020 are subject to examination by the IRS.

I. Cash Equivalents

For purposes of the Statement of Cash Flows, the Foundation considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

J. Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

K. Advertising

The Foundation expenses advertising costs as they are incurred. For the year ended June 30, 2020, advertising expense was immaterial.

L. New Accounting Pronouncement

As of January 1, 2019, the Foundation adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Results for reporting the year ending June 30, 2020 is presented under FASB ASC Topic 606. The ASU has been applied retrospectively, with no effect on net assets or previously issued financial statements.

During the year, the Foundation also adopted the provisions of FASB ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (Topic 958). This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions and, if the transaction is identified as a contribution, whether it is conditional

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:
(Continued)

L. New Accounting Pronouncement (Continued)

or unconditional. ASU 2018-08 clarifies how an organization determines whether a resource provider is receiving commensurate value in return for a grant. If the resource provider does receive commensurate value from the grant recipient, the transaction is an exchange transaction and would follow the guidance under ASU 2014-09 (FASB ASC Topic 606). If no commensurate value is received by the grant maker, the transfer is a contribution. ASU 2018-08 stresses that the value received by the general public as a result of the grant is not considered to be commensurate value received by the provider of the grant. Results for reporting the year ending June 30, 2020 are presented under FASB ASU 2018-08. There was no material impact to the financial statements as a result of adoption. Accordingly, no adjustment to opening net assets was recorded.

In 2019, the Foundation adopted the provisions of FASB ASU 2016-18, *Statement of Cash Flows* (Topic 230). This ASU requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the consolidated statement of cash flows. The amendments in the ASU do not provide a definition of restricted cash or restricted cash equivalents. The Foundation has applied the provisions of ASU 2016-18 with no effect on net assets or previously issued financial statements.

NOTE 2 - PROPERTY AND EQUIPMENT:

Property and equipment are recorded at cost on the date of purchase or fair market value on the date of donation.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)
 JUNE 30, 2020

NOTE 2 - PROPERTY AND EQUIPMENT: (Continued)

Capitalization policies of the Foundation are in accordance with the threshold as prescribed by the Louisiana Legislature. Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets ranging from 5 to 40 years. The balances of property and equipment owned by the Foundation by major category are as follows at June 30, 2020:

Buildings	306,014
Improvements	1,175,118
Computer	13,650
Equipment	370,414
Malone Stadium Suites	<u>628,464</u>
Total	2,493,660
Less: Accumulated Depreciation	<u>(1,257,816)</u>
<u>NET</u>	<u>1,235,844</u>

Depreciation expense for the year ended June 30, 2020 was \$106,851.

NOTE 3 - BANK TRUSTS:

The investments held at June 30, 2020 include the following which are stated at their fair values as determined by the various banks that maintain the trust accounts. The types of investments are as follows at June 30, 2020:

	Fair Value at Reporting Date Using Quoted Prices in Active Markets for Identical Assets (Level I)
Cash Equivalents	7,215
Corporate Bond	267,680
Mutual Funds	<u>369,789</u>
Total Bank Trust Funds	<u>644,684</u>

Bank trust fund investment return is summarized as follows for the year ended June 30, 2020:

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 3 - BANK TRUSTS: (Continued)

Interest and Dividend Income	16,223
Net Realized and Unrealized Gains (Losses)	<u>1,837</u>
Total	<u>18,060</u>

Investment expense paid by the Foundation for the year ended June 30, 2020 was \$3,691.

NOTE 4 - SUMMARY OF FAIR VALUE EXPOSURE:

The FASB *Fair Value Measurement* standard clarifies the definition of fair value for financial reporting, establishes a framework for measuring fair value, and requires additional disclosure about the use of fair value measurements in an effort to make the measurement of fair value more consistent and comparable. The Foundation has adopted this standard for its financial assets and liabilities measured on a recurring and nonrecurring basis (ASC 820-10).

Fair Value Measurement defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e., an exit price. To estimate an exit price, a three-tier hierarchy is used to prioritize the inputs:

- Level 1: Quoted prices in active markets for identical securities.
- Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.)
- Level 3: Significant unobservable inputs (including the Organization's own assumptions in determining the fair value of investments).

The inputs and methodology used for valuing the Foundation's financial assets and liabilities are not indicators of the risks associated with those instruments.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)
 JUNE 30, 2020

NOTE 4 - SUMMARY OF FAIR VALUE EXPOSURE: (Continued)

The following table provides fair value measurement information for financial assets and liabilities measured at fair value on a recurring basis as of June 30, 2020:

<u>Description</u>	<u>Investments in Securities</u>
Level 1: Quoted Prices	644,684
Level 2: Other Significant Observable Inputs	-
Level 3: Significant Unobservable Inputs	-
<u>Total Fair Value</u>	<u>644,684</u>

The following methods and assumptions were used to estimate the fair values of the assets and liabilities in the table above:

LEVEL 1: FAIR VALUE MEASUREMENTS

Investments in Securities

The fair value of the Foundation's investments in marketable equity and debt securities is based on quoted market prices.

NOTE 5 - INSURANCE PROGRAM:

During fiscal 1991, the Foundation began an insurance program whereby boosters could make their contributions in the form of life insurance policies. Each contributor's life insurance is funded by the insured with the Foundation as the owner and beneficiary. Increases in cash surrender values are recorded as reductions of insurance expense.

For the year ended June 30, 2020, contributions in the form of premiums of \$1,320 were made. The cash value of these policies increased by \$5,060.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)
 JUNE 30, 2020

NOTE 6 - NET ASSETS WITH DONOR RESTRICTIONS:

Funds Available for Programs

Included in the Statement of Financial Position under net assets with donor restrictions are funds available for programs. The programs consist of funds for various sports and special projects. Changes in funds available for programs during the year ended June 30, 2020 were as follows:

Funds Available - Beginning of Year	1,077,623
Contributions	555,272
Earnings	713
Other Revenue	262,691
Program Expenses	(1,149,212)
Transfers	(56,600)
<u>Funds Available - End of Year</u>	<u>690,487</u>

Funds Available for Scholarships

Included in the Statement of Financial Position under net assets with donor restrictions are funds available for scholarships. These consist of earnings from invested endowment funds. Changes in funds available for scholarships during the year ended June 30, 2020 were as follows:

Funds Available - Beginning of Year	137,835
Contributions	-
Earnings	-
Other Revenue	-
Scholarships and Support	(109,785)
Transfers	(28,050)
<u>Funds Available - End of Year</u>	<u>-0-</u>

Endowment Principal for Scholarships

Included in the Statement of Financial Position under net assets with donor restrictions is the endowment principal for scholarships. Changes in endowment principal during the year ended June 30, 2020 were as follows:

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)
 JUNE 30, 2020

NOTE 6 - NET ASSETS WITH DONOR RESTRICTIONS: (Continued)

Endowment Principal for Scholarships (Continued)

Principal - Beginning of Year	598,152
Contributions	459
Earnings	13,723
Other Revenue	-
Expenses	-
Transfers	<u>28,050</u>
 <u>Principal - End of Year</u>	 <u>640,384</u>

Endowment Spending Policy

The Foundation has adopted investment and spending policies for endowment assets that attempt to subject the fund to low investment risk and to provide income to fund scholarships. The Foundation seeks to build endowment assets through additional contributions. The Foundation expends the endowment fund's investment income as needed to fund scholarships. The current spending policy is not expected to allow the Foundation's endowment fund to grow as a result of investment returns. This is consistent with the Foundation's objectives to provide income to fund scholarships, preserve endowment assets without subjecting them to substantial risk, and provide additional growth through new gifts.

NOTE 7 - CONTRIBUTIONS RECEIVABLE - SUITES:

Contributions Receivable - Suites represents the net present value of amounts committed to be paid to the Foundation over a five-year period by beneficiaries granted rights to use the Malone Stadium Suites. The receivables are anticipated to be collected in the following time periods:

Years	Total	Estimated	Net	Discounts	Net Present
<u>Ending</u>	<u>Due</u>	<u>Costs</u>	<u>Contributions</u>	<u>Discounts</u>	<u>Value</u>
2020-2023	202,542	14,652	187,890	1,013	186,877

Estimated costs are tickets to football games and refreshments for the occupants of the suites during football games. The discount represents a 4.54% factor to arrive at net present value.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 8 - NOTES PAYABLE AND LONG-TERM DEBT:

Note Payable BancorpSouth

On April 9, 2015, the Foundation obtained financing from BancorpSouth Bank. The loan, in the original amount of \$3,034,350, is payable in 84 regular payments of \$40,622.80 each with one final payment towards the full amount of any remaining principal and interest. The loan bears interest at an annual rate of 3.340% and matures on April 10, 2023. The proceeds from the loan were to refinance the commercial construction of the field house project and the collateral for this loan will be pledged revenue, pledged gifts, grants, or donations with respect to the field house project. During the year ended June 30, 2020, the Foundation was allowed to defer all payments from June 2020 through September 2020. As of June 30, 2020, the balance of the loan was \$1,341,558.

Debt service to maturity is as follows:

<u>Year Ending June 30</u>	<u>Amount</u>
2021	331,098
2022	460,735
2023	476,461
2024	73,264

Interest expense for the year ended June 30, 2020 was \$54,929.

NOTE 9 - PNC LEASE FOR FIELD TURF:

The Foundation entered into a lease for a field turf synthetic field with an 8-year warranty on December 11, 2014, payable in 9 regular payments. The first payment was in the amount of \$46,750 and a payment of \$43,300 will be due annually thereafter. Provided the lease has not terminated early and no event of default under the lease has occurred and is continuing, the Foundation will have an end of lease option to purchase the equipment for \$1. During the year ended June 30, 2020, the Foundation received a three-month extension for each remaining payment. As of June 30, 2020, the balance of the lease payable was \$119,326.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)
 JUNE 30, 2020

NOTE 9 - PNC LEASE FOR FIELD TURF: (Continued)

The following is a schedule by years of future minimum payments required under the capital lease together with its present value as of June 30, 2020:

<u>Year Ending June 30</u>	<u>Amount</u>
2021	43,300
2022	43,300
2023	43,300
Thereafter	<u>-0-</u>
Total Minimum Lease Payments	129,900
Less Amount Representing Interest	<u>(10,574)</u>
 <u>Net Present Value of Future Minimum</u>	
<u>Lease Payments</u>	<u>119,326</u>

NOTE 10 - DISCLOSURES ABOUT RISK AND CONCENTRATIONS:

The Foundation's financial instruments consist primarily of cash, investments in bank trust funds, cash surrender value of life insurance policies, and contributions receivable. Cash held by financial institutions is insured through the FDIC. However, the Foundation faces credit risk with the balance in its sweep account, investments held in the bank trust funds, and the cash surrender value of life insurance policies. These risks are mitigated as much as possible through the utilization of high-quality, credit-worthy financial institutions and insurance carriers. Market risk faced by the investments held in the bank trust funds is mitigated through diversification. Pledge receivables are stated at their net present value using a discount rate of 1.0%. Contributions receivable on the suites are stated at their net present value using a discount rate of 1.0%. Management feels these are reasonable estimates of the fair value of these receivables. No collateral is required on contributions receivable and accounts receivable. At June 30, 2020, the Foundation's uninsured cash balance in Chase Bank totaled \$240,290.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 11 - CONTINGENCIES:

All athletic coaches are employed by the University. The Athletic Foundation has agreed to fund incentive payouts to coaches for APR scores and other performance-based measures.

NOTE 12 - PLEDGES RECEIVABLE:

Pledges receivable consists of the following unconditional promises to give at June 30, 2020:

Unrestricted Promises to Give	43,188
Restricted to Programs	<u>1,180,947</u>
Gross Unconditional Promises to Give	1,224,135
Less: Unamortized Discount	(<u>73,585</u>)
Net Unconditional Promises to Give	<u>1,150,550</u>
Amounts Due In:	
Less than One Year	1,012,011
One to Five Years	<u>212,124</u>
Gross Unconditional Promises to Give	<u>1,224,135</u>

The unconditional promises to give due in more than one year are reflected at the present value of estimated future cash flows using a discount rate for June 30, 2020 at 1.0%.

NOTE 13 - RELATED PARTY TRANSACTIONS:

During the year ended June 30, 2020, the ULM Foundation paid operating expenses on behalf of the Athletic Foundation. As of June 30, 2020, the Athletic Foundation owed ULM Foundation \$-0-.

During the year ended June 30, 2020, the ULM Athletic Funds paid operating expenses on behalf of the Athletic Foundation. As of June 30, 2020, the Athletic Foundation owed ULM Athletic Funds \$394.

During the year ended June 30, 2020, the ULM Foundation collected contributions on behalf of the Athletic Foundation. As of June 30, 2020, ULM Foundation owed the Athletic Foundation \$3,433.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 13 - RELATED PARTY TRANSACTIONS: (Continued)

During the year ended June 30, 2020, ULM collected contributions on behalf of the Athletic Foundation. As of June 30, 2020, ULM owed the Athletic Foundation \$18,700.

During the year ended June 30, 2020, the ULM Alumni Association collected contributions on behalf of the Athletic Foundation. As of June 30, 2020, the ULM Alumni Association owed the Athletic Foundation \$-0-.

The Athletic Foundation has a cooperative endeavor agreement with the University of Louisiana at Monroe Foundation to provide funds administration, investment management, accounting services, data management reporting, and other services mutually agreed on for a fee of \$6,250 per month. This contract was for one year beginning on July 1, 2019. The total amount paid on this contract for the year ending June 30, 2020 was \$75,000.

NOTE 14 - SUBSEQUENT EVENTS:

Events that occur after the balance sheet date but before the financial statements were issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Foundation through September 10, 2020, the date the report was available for issue, and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosures in the notes to the financial statements.

NOTE 16 - LITIGATION WITH ASPIRE:

The Foundation is involved in litigation involving Aspire, the former contractor responsible for ticket sales on behalf of the Foundation. As of June 30, 2020, the Foundation reports a receivable from Aspire in Accounts Receivable in the amount of \$237,571. Aspire has disputed the total amount owed to the Foundation, but the attorney for the Foundation expects to prevail against Aspire on the merits should the

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2020

NOTE 16 - LITIGATION WITH ASPIRE: (Continued)

matter proceed to trial. Resolution of the case could take anywhere from one week to three years from the date of suit. As of the report date, this dispute has not been settled.

NOTE 17 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS:

The following reflects the Foundation's financial assets as of the balance sheet date of June 30, 2020, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Financial Assets at June 30, 2020		3,233,961
Less those unavailable for general expenditure within one year, due to:		
Donor Restrictions	1,330,871	
Long-Term Receivables	<u>348,532</u>	
		<u>1,679,403</u>
Financial assets availability to meet cash needs for general expenditure, within one year		<u>1,554,558</u>

In addition to financial assets available to meet general expenditures over the year, the Foundation anticipates covering its general expenditures using the income received from contributions.

SUPPLEMENTAL INFORMATION

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
ANALYSIS OF NET ASSETS WITH DONOR RESTRICTIONS, PROGRAMS
FOR THE YEAR ENDED JUNE 30, 2020

Donor Restricted Net Asset	Beginning Balance 7/01/19	Contributions	Earnings (Losses) and Other Revenue	Transfers	Expenses	Ending Balance 6/30/20
	Programs					Programs
ULMAD 500	8,766	117	-	-	(4,500)	4,383
Field Turf	19,609	7,152	-	-	(5,213)	21,548
Track & Field Renovation	62,066	783	-	-	-	62,849
Track & Field Coach	13,635	-	-	-	-	13,635
Warhawk Women's Club	(284)	-	3,780	-	(2,680)	816
AD						
Discretionary	503	-	-	9,000	(9,751)	(248)
Elee Trichel	3,818	4,500	-	-	(5,952)	2,366
Baseball	44,785	75,856	10,960	-	(74,548)	57,053
Baseball Turf Men's	-0-	1,103	-	-	-	1,103
Basketball Women's	57,613	34,634	-	300	(11,067)	81,480
Basketball Strength	(44)	6,181	-	-	(5,077)	1,060
Equipment	8,146	14,486	-	-	(10,005)	12,627
Training Room	700	-	-	-	(267)	433
Naming Rights	12,500	-	-	-	(9,387)	3,113
Quarterback Club	10,721	18,000	40	-	(20,850)	7,911
Football	4,148	25,194	-	-	(15,610)	13,732
Football Excellence	12,714	5,000	-	69,755	(54,000)	33,469
Football Field House	(327,158)	26,172	713	-	(65,279)	(365,552)
Golf	6,420	50,079	-	85,000	(140,103)	1,396
Wally Jones						
Golf Center	570,155	66,867	-	-	(385,650)	251,372
Golf Classic Assistant	55,142	125,890	-	(85,000)	(65,883)	30,149
Golf Coach	44,760	2,522	-	-	(26,846)	20,436
6 th Man Club	300	-	-	(300)	-	-0-
Soccer	2,962	2,676	495	-	(5,105)	1,028
Softball	181,649	73,373	85,772	-	(154,843)	185,951
Softball Lounge	7,805	127	-	-	(2,265)	5,667
Women's Tennis	313	1,800	-	-	(939)	1,174
Track	51	3,753	4,154	-	(4,356)	3,602
ULM Scouts	1,294	-	723	-	(1,966)	51
Volleyball	721	1,250	-	-	(848)	1,123
Beach						
Volleyball	2,185	-	-	-	(661)	1,524
Champs	5,273	-	-	-	100	5,373
Sports Medicine	894	-	-	-	(1,288)	(394)
Malone Stadium Suites	263,843	7,757	156,767	(135,355)	(62,755)	230,257
Hugh D Smith Memorial	1,618	-	-	-	(1,618)	-0-
<u>Total</u>	<u>1,077,623</u>	<u>555,272</u>	<u>263,404</u>	<u>(56,600)</u>	<u>(1,149,212)</u>	<u>690,487</u>

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 ANALYSIS OF NET ASSETS WITH DONOR RESTRICTIONS, SCHOLARSHIPS
 FOR THE YEAR ENDED JUNE 30, 2020

Donor Restricted Endowment	Beginning Balance 7/01/19 Funds Available	Contribution	Earnings and Other Revenue	Transfers	Expenses	Ending Balance 6/30/20 Funds Available
Buchanan	14,252	-	-	6,708	(20,960)	-0-
Burroughs	2,859	-	-	(2,859)	-	-0-
Fant	4,549	-	-	3,149	(7,698)	-0-
Huffman	2,068	-	-	(2,068)	-	-0-
Huntsman	7,835	-	-	(1,646)	(6,189)	-0-
Malone	7,651	-	-	621	(8,272)	-0-
Martin	32,711	-	-	(11,293)	(21,418)	-0-
John D Parker	7,715	-	-	(90)	(7,625)	-0-
Rivers	41,514	-	-	(15,369)	(26,145)	-0-
Shows	7,832	-	-	(1,301)	(6,531)	-0-
Butler	7,846	-	-	(2,899)	(4,947)	-0-
Pittington	<u>1,003</u>	-	-	<u>(1,003)</u>	-	-0-
<u>Total</u>	<u>137,835</u>	<u>-0-</u>	<u>-0-</u>	<u>(28,050)</u>	<u>(109,785)</u>	<u>-0-</u>

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
ANALYSIS OF NET ASSETS WITH DONOR RESTRICTIONS, ENDOWMENT PRINCIPAL
FOR THE YEAR ENDED JUNE 30, 2020

Donor Restricted Endowment	Beginning Balance 7/01/19 Endowment Principal	Contribution	Earnings (Losses) and Other Revenue	Transfers	Expenses	Ending Balance 6/30/20 Endowment Principal
Crow	28,569	700	605	-	-	29,874
Buchanan	62,919	-	1,318	(6,708)	-	57,529
Burroughs	13,117	-	333	2,858	-	16,308
Fant	20,363	-	413	(3,148)	-	17,628
Huffman	1,673	-	78	2,068	-	3,819
Huntsman	35,584	-	820	1,646	-	38,050
Malone	34,712	-	768	(621)	-	34,859
Martin	48,011	-	1,385	11,293	-	60,689
John D Parker	34,655	-	778	90	-	35,523
Rivers	189,998	-	4,465	15,370	-	209,833
Shows	27,781	-	652	1,301	-	29,734
SOAR "A" Endowment	51,220	(241)	1,000	1,002	-	52,981
SOAR "A" Athletics	13,379	-	259	-	-	13,638
Butler	36,171	-	849	2,899	-	39,919
<u>Total</u>	<u>598,152</u>	<u>459</u>	<u>13,723</u>	<u>28,050</u>	<u>-0-</u>	<u>640,384</u>

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 SCHEDULE OF REVENUES, EXPENSES AND CAPITALIZED EXPENSES MADE TO OR ON
 BEHALF OF THE UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM
 JUNE 30, 2020

REVENUE

<u>Date Received</u>	<u>Received From</u>	<u>Amount</u>	<u>Description</u>
NONE			

EXPENSES

<u>Date Paid</u>	<u>Paid To</u>	<u>Amount</u>	<u>Description</u>
8/30/19	ULM Athletic Ticket Office	5,880	Tickets Paid through the Athletic Foundation
9/16/19	ULM Athletic Ticket Office	5,680	Tickets Paid through the Athletic Foundation
10/24/19	ULM Athletic Ticket Office	640	Tickets Paid through the Athletic Foundation
11/27/19	ULM Athletic Ticket Office	7,838	Tickets Paid through the Athletic Foundation
11/27/19	ULM Athletic Ticket Office	10,313	Tickets Paid through the Athletic Foundation
11/27/19	ULM Athletic Ticket Office	18,562	Tickets Paid through the Athletic Foundation
11/27/19	ULM Athletic Ticket Office	1,650	Tickets Paid through the Athletic Foundation
11/27/19	ULM Athletic Ticket Office	3,438	Tickets Paid through the Athletic Foundation
12/13/19	ULM Athletic Ticket Office	500	Tickets Paid through the Athletic Foundation
1/31/20	ULM Athletic Ticket Office	630	Tickets Paid through the Athletic Foundation
3/13/20	ULM Athletic Ticket Office	75	Tickets Paid through the Athletic Foundation
4/22/20	ULM Athletic Ticket Office	1,722	Tickets Paid through the Athletic Foundation
5/21/20	ULM Athletic Ticket Office	75	Tickets Paid through the Athletic Foundation
6/17/20	ULM Athletic Ticket Office	16,000	Tickets Paid through the Athletic Foundation
7/15/19	ULM Athletics	227	Resort Fees - Men's Golf
7/15/19	ULM Athletics	13	Student Athlete Rep Travel Overage
7/15/19	ULM Athletics	15	Tax for Food - Softball
7/15/19	ULM Athletics	5	Hotel Tax - Athletic Training
8/12/19	ULM Athletics	1,179	L McDonald Flight - NCAA Meeting
8/19/19	ULM Athletics	144	J Carlson Recruiting Lodging Overage

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
SCHEDULE OF REVENUES, EXPENSES AND CAPITALIZED EXPENSES MADE TO OR ON
BEHALF OF THE UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM
JUNE 30, 2020

<u>EXPENSES</u>			
<u>Date Paid</u>	<u>Paid To</u>	<u>Amount</u>	<u>Description</u>
8/26/19	ULM Athletics	2	R Dean Hotel Safe Taxes
10/04/19	ULM Athletics	21	Lodging Sales Tax/Room Purchase
10/04/19	ULM Athletics	39	Sales Tax Reimbursement
10/04/19	ULM Athletics	2,000	ULM AD 500 Account Balance to ULM Athletics
10/04/19	ULM Athletics	10	C Lyman In-Room Food Charges
10/11/19	ULM Athletics	717	Reimburse ULM Athletics Overages/Sales Tax
10/18/19	ULM Athletics	14	J Barber Recruiting Lodging Overage
11/01/19	ULM Athletics	516	S Woniewski Recruiting Lodging Overage
11/27/19	ULM Athletics	2,375	L Wardach Enterprises Rental Charges
12/20/19	ULM Athletics	29,000	Funds for Grove Rental Income
1/10/20	ULM Athletics	2,894	J Dunavant Refueling
1/17/20	ULM Athletics	7	A Domes Meal Tax
1/31/20	ULM Athletics	808	R Cross Recruiting Lodging Overage
2/07/20	ULM Athletics	500	AA Mardis Gras - Due to ULM Athletics
2/07/20	ULM Athletics	83	M Kubik Recruiting Travel Hotel Overage
2/07/20	ULM Athletics	150	L Richard Travel Hotel Overage - Men's Basketball
2/14/20	ULM Athletics	18	Women's Basketball Program Meal Sales Tax
2/14/20	ULM Athletics	2,500	ULM AD 500 Account Balance to ULM Athletics
2/28/20	ULM Athletics	8	Recruiting Lodging Overage
3/13/20	ULM Athletics	112	Football Equipment Truck Refueling Charge
3/20/20	ULM Athletics	20	R Cross Recruiting Lodging Resort Fees
4/16/20	ULM Athletics	1,880	Transfer Martin Scholarship Funds
4/29/20	ULM Athletics	59	Women's Basketball Programs Meal Overage

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
SCHEDULE OF REVENUES, EXPENSES AND CAPITALIZED EXPENSES MADE TO OR ON
BEHALF OF THE UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM
JUNE 30, 2020

<u>EXPENSES</u>				
<u>Date Paid</u>	<u>Paid To</u>	<u>Amount</u>	<u>Description</u>	
5/21/20	ULM Athletics	17	Hotel Internet Upgrade - Baseball	
5/21/20	ULM Athletics	1,618	Hugh Smith Scholarship Proceeds to ULM	
6/17/20	ULM Athletics	100,000	Additional A. F. Scholarship Offset	
6/17/20	ULM Athletics	610	QB Club Shirts	

CAPTITALIZED
EXPENSES
NONE

See independent auditors' report and notes to financial statements.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
 SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO
 AGENCY HEAD OR CHIEF EXECUTIVE OFFICER
 FOR THE YEAR ENDED JUNE 30, 2020

AGENCY HEAD NAME/TITLE: LEE DENNY, EXECUTIVE DIRECTOR

<u>Purpose</u>	<u>Amount Paid with State Funds</u>
Salary	-0-
Benefits-insurance	-0-
Benefits-retirement	-0-
Benefits-other (describe)	-0-
Benefits-other (describe)	-0-
Benefits-other (describe)	-0-
Car allowance	-0-
Vehicle provided by government (enter amount reported on W-2)	-0-
Per diem	-0-
Reimbursements	-0-
Travel	-0-
Registration Fees	-0-
Conference travel	-0-
Housing	-0-
Unvouchered expenses (example: travel advances, etc.)	-0-
Special meals	-0-
Other - Training	-0-

See independent auditors' report and notes to financial statements.

COMPLIANCE REPORTS

JOHNSON, PERRY, ROUSSEL & CUTHBERT, L.L.P.

ROWLAND H. PERRY, CPA, APC
CHARLES L. JOHNSON, JR., CPA
VIOLET M. ROUSSEL, CPA, APC
JAY CUTHBERT, CPA, APAC

FAM BATTAGLIA, CPA
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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
University of Louisiana at Monroe Athletic Foundation
Monroe, Louisiana

We were engaged to audit, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the University of Louisiana at Monroe Athletic Foundation (a nonprofit organization) as of and for the year ended June 30, 2020, and the related notes to the financial statements, and have issued our report thereon dated September 10, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered University of Louisiana at Monroe Athletic Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University of Louisiana at Monroe Athletic Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the University of Louisiana at Monroe Athletic Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of

the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University of Louisiana at Monroe Athletic Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Johnson Perry Roussel & Cuthbert, L.L.P.

JOHNSON, PERRY, ROUSSEL & CUTHBERT, L.L.P.
CERTIFIED PUBLIC ACCOUNTANTS
September 10, 2020

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2020

Internal Control

There were no findings or questioned costs for the year ended June 30, 2020.

Compliance

There were no findings or questioned costs for the year ended June 30, 2020.

UNIVERSITY OF LOUISIANA AT MONROE ATHLETIC FOUNDATION
CORRECTIVE ACTION TAKEN ON PRIOR YEAR FINDINGS
JUNE 30, 2020

There were no findings or questioned costs for the year ended June 30, 2019.