
FRENCH MARKET CORPORATION
NEW ORLEANS, LOUISIANA

FINANCIAL STATEMENTS

DECEMBER 31, 2018

RICHARD  CPAS

FRENCH MARKET CORPORATION
NEW ORLEANS, LOUISIANA

FINANCIAL STATEMENTS

DECEMBER 31, 2018

FRENCH MARKET CORPORATION

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FINANCIAL SECTION



INDEPENDENT AUDITORS' REPORT

The Board of Directors
French Market Corporation
(A Proprietary Component Unit of the City of New Orleans)
New Orleans, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of French Market Corporation (the Market), a component unit of the City of New Orleans, as of and for the year ended December 31, 2018, and the related notes to the financial statements, which collectively comprise the Market's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Market's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Market's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the 2018 financial statements referred to above present fairly, in all material respects, the financial position of the Market as of December 31, 2018 and the changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 9 and the required pension information on page 27 through 29 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Market's basic financial statements. The Schedule of Compensation, Benefits and Other Payments to the Executive Director (Schedule III) on page 30 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Schedule III is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statement and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, Schedule III is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 29, 2019, on our consideration of the Market's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Market's internal control over financial reporting and compliance.

Richard CPAS

Metairie, Louisiana
June 29, 2019

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

As the financial manager of the Market, we offer readers of the accompanying financial statements, this narrative overview and analysis of the financial activities of the Market for the year ended December 31, 2018. This discussion and analysis are designed to assist the reader in focusing on the significant financial issues and activities.

We encourage readers to consider the information presented here in conjunction with the financial statements as a whole.

Using This Annual Report

Our auditors' have provided assurance in their independent auditors' report located immediately preceding this Management's Discussion and Analysis. That opinion is unmodified with respect to the basic financial statements. Varying degrees of assurances are being provided by the auditor regarding the other information included in this report. A user of this report should read the independent auditors' report carefully to ascertain the level of assurance being provided for each of the other parts of this report.

Financial Highlights

- The Markets assets and deferred outflows exceeded its liabilities and deferred inflows by \$29,381,780. Of this amount, \$8,626,209 was unrestricted and \$20,755,571 represented the net investment in capital assets.
- The Markets net position increased by \$1,616,285 during the year ended December 31, 2018.
- During the year ended December 31, 2018, the Market completed the infrastructure and landscaping improvements to the Moonwalk in the amount of \$3,537,401.

Overview of the Financial Statements

The Market's basic financial statements comprise of a Statement of Net Position and Statement of Revenues, Expenses and Changes in Net Position and Statement of Cash Flows and the related notes to the financial statements. Since the Market consists of a single enterprise fund, no fund level financial statements are shown.

Basic financial statements. The basic financial statements are designed to provide readers with a broad overview of the Market's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of the Market's assets and liabilities, with the difference between the two reported as net position. Over time, increases and decreases in net position may serve as a useful indicator of whether the financial position of the Market is improving or deteriorating. Net position increases when revenues exceed expenses. Increases to assets without a corresponding increase to liabilities results in increased net position, which indicates an improved financial position.

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

The statement of revenues, expenses and changes in net position presents information showing how the Market's net position changed during the year. All changes in net position are reported as soon as the underlying event occurs, regardless of timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g. earned but unused vacation leave).

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Financial Analysis

The Statement of Net Position includes information on all the Market's assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference reported as net position. The statement provides the basis for evaluating the capital structure and assessing the liquidity and financial flexibility of the Market.

In 2018, net position increased by \$1,616,285 to \$29,381,780. Current assets decreased by \$960,490, which includes a \$840,262 decrease in cash and cash equivalents. The decrease in current assets largely resulted from capital expenditures made during the year. Relatedly, capital assets increased by \$1,880,436, which consisted of \$2,837,342 in capital expenditures less \$956,906 in depreciation expense incurred during the year. Current liabilities decreased by \$847,394, which primarily consisted of the decrease in accounts payable. The decrease in accounts payable of \$629,841 resulted primarily from capital projects, including the Moonwalk renovations that were in progress at December 31, 2017 and were completed prior to the year ended December 31, 2018. Non-current assets decreased by \$304,875 due to the decrease in the net pension liability. Deferred outflows and inflows of resources decreased and increased by \$73,483 and 382,447, respectively. The changes in non-current liabilities, deferred outflows and inflows of resources were related to the Market's participation in a pension plan for its employees, the Employees Retirement System of New Orleans. Changes in pension related amounts are based on cash and non-cash estimates by the City's actuary (see Note 5).

The Statements of Revenues, Expenses, and Changes in Net Position provide an indication of the Market's financial health. For the twelve months ended December 31, 2018, operating revenues decreased by \$400,505, which primarily consisted of a \$499,182 decrease in parking revenue, partially offset by modest increases in rental and other income. During the year ended December 31, 2018, renovations of the Moonwalk necessitated the closing of one of the Market's three parking lots resulting in the decrease in parkin revenues in 2018.

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

Operating expenses increased by \$246,273. The Market increased public safety efforts by hiring more New Orleans Police Department Officer details that contributed the major portion of the \$198,150 increase in professional services. Nonoperating items decreased by \$2,029,294 as the amount the Market transferred out to the City decreased by \$2,003,387.

FRENCH MARKET CORPORATION
STATEMENTS OF NET POSITION

	2018	2017	Increase (Decrease)
Current assets	\$ 14,030,826	\$ 14,991,316	\$ (960,490)
Capital assets, net	20,755,571	18,875,135	1,880,436
Total assets	<u>34,786,397</u>	<u>33,866,451</u>	919,946
Deferred outflow of resources	1,772,336	1,845,819	(73,483)
Total assets and deferred outflow of resources	<u>36,558,733</u>	<u>35,712,270</u>	846,463
Current liabilities	2,089,984	2,937,378	(847,394)
Noncurrent liabilities	4,443,126	4,748,001	(304,875)
Total liabilities	<u>6,533,110</u>	<u>7,685,379</u>	(1,152,269)
Deferred inflow of resources	643,843	261,396	382,447
Total liabilities and deferred inflow of resources	<u>7,176,953</u>	<u>7,946,775</u>	(769,822)
Net position			
Net investment in capital assets	20,755,571	18,875,135	1,880,436
Unrestricted	8,626,209	8,890,360	(264,151)
Total net position	<u>\$ 29,381,780</u>	<u>\$ 27,765,495</u>	<u>\$ 1,616,285</u>

The Statements of Cash Flows report the cash provided and used by operating activities, as well as other cash sources such as investment income and cash payments for capital additions. As previously mentioned, parking revenues decreased due to closing the lot adjacent to the Moonwalk during construction, which was a major factor in the decrease in operating activities. In addition, the decrease in transfer out to the City of New Orleans decreased the noncapital financing activities. Capital expenditures increased for the twelve-month period ended December 31, 2018 as compared to the prior year due to increased construction activity with the Moonwalk renovation project resulted in higher capital and related financing activities to increase.

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

FRENCH MARKET CORPORATION
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	2018	2017	Increase (Decrease)
Operating revenues			
Rental income	\$ 7,956,751	\$ 7,877,272	\$ 79,479
Parking income	1,985,235	2,484,417	(499,182)
Other income	685,296	666,098	19,198
Total operating revenue	10,627,282	11,027,787	(400,505)
Operating expenses			
Salaries, wages and benefits	3,828,224	3,887,136	(58,912)
Depreciation	956,906	1,095,497	(138,591)
Maintenance, repairs and equipment	905,938	922,696	(16,758)
Professional services	1,067,282	869,132	198,150
Advertising	664,879	581,112	83,767
Utilities and communication	520,611	475,456	45,155
Insurance	513,963	457,570	56,393
Other	371,524	294,455	77,069
Total operating expenses	8,829,327	8,583,054	246,273
Nonoperating income (loss)			
Interest	40,931	14,924	26,007
Transfer out to City of New Orleans	(222,601)	(2,225,888)	2,003,287
Total non operating income (loss)	(181,670)	(2,210,964)	2,029,294
Change in net position	1,616,285	233,769	1,382,516
Net position, beginning of year	27,765,495	27,531,726	233,769
Net position, end of year	\$ 29,381,780	\$ 27,765,495	\$ 1,616,285

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

FRENCH MARKET CORPORATION **CONDENSED STATEMENTS OF CASH FLOWS**

	2018	2017	Increase (Decrease)
Cash flows from:			
Operating activities	\$ 2,587,146	\$ 3,039,411	\$ (452,265)
Noncapital financing activities	(100,000)	(899,653)	799,653
Capital and related financing activities	(3,368,339)	(1,261,577)	(2,106,762)
Investing activities	40,931	14,924	26,007
Net change in cash	(840,262)	893,105	(1,733,367)
Beginning of year cash	14,366,949	13,473,844	893,105
End of year cash	<u>\$ 13,526,687</u>	<u>\$ 14,366,949</u>	<u>\$ (840,262)</u>

Capital Assets

The Market's investment in capital assets which is composed of land, building and improvements, furniture, fixtures and equipment amounts to \$20,755,571, net of accumulated depreciation of \$28,222,362 at December 31, 2018 and \$18,938,463, net of accumulated depreciation of \$27,265,456 at December 31, 2017.

The Market's five-year capital budget includes major building repairs and renovations, vehicle purchases, equipment replacements, painting of buildings, and landscape improvements.

Debt Administration

At December 31, 2018 and 2017, the Market's long-term debt includes its noncurrent compensated absences and net pension liability.

Economic Outlook

The Market adopts an annual operating and a five-year capital budget. The capital budget depicts various planned improvement projects while the continuing operating budget includes proposed expenses and the means of financing them. The Market's operating budget remains in effect the entire year. The capital budget is on an on-going basis and implements projects based on board designated funds. The Market expects parking revenues to increase in 2019 with the completion of construction of the Moonwalk and reopening of the adjacent parking lot early in the year. The Market is in the design phase of renovations for the roof and balcony of the Upper Pontalba building with construction expected to begin later in 2019.

FRENCH MARKET CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS

DECEMBER 31, 2018

Request for Information

This financial report is designed to provide a general overview of the Market's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report or request for additional information should be addressed to the Market's Executive Director at 1008 N. Peters Street, New Orleans, LA 70116.

FRENCH MARKET CORPORATION
STATEMENT OF NET POSITION
December 31, 2018

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 13,526,687
Tenants receivable	323,439
Prepaid expenses and other assets	180,700

Total current assets	14,030,826
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Capital assets, net	20,755,571
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<u>TOTAL ASSETS</u>	34,786,397
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<u>DEFERRED OUTFLOW OF PENSION RESOURCES</u>	1,772,336
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<u>TOTAL ASSETS AND DEFERRED OUTFLOW OF RESOURCES</u>	\$ 36,558,733
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$ 378,563
Rental deposits	290,691
Due to governmental agencies	1,285,304
Compensated absences	34,806
Unearned revenue	100,620

Total current liabilities	2,089,984
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NON CURRENT LIABILITIES

Compensated absences	305,215
Net pension liability	4,137,911

Total noncurrent liabilities	4,443,126
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Total liabilities	6,533,110
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<u>DEFERRED INFLOW OF PENSION RESOURCES</u>	643,843
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<u>TOTAL LIABILITIES AND DEFERRED INFLOW OF RESOURCES</u>	\$ 7,176,953
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NET POSITION

Net investment in capital assets	\$ 20,755,571
Unrestricted	8,626,209

Total net position	\$ 29,381,780
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The accompanying notes are an integral part of this financial statement.

FRENCH MARKET CORPORATION
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
FOR THE YEAR ENDED DECEMBER 31, 2018

<u>REVENUES</u>	
Rental income	\$ 7,956,751
Parking income	1,985,235
Other income	<u>685,296</u>
 Total operating revenues	 <u>10,627,282</u>
<u>EXPENSES</u>	
Salaries, wages, and related benefits	3,828,224
Professional services	1,067,282
Maintenacne and repairs	845,706
Insurance	513,963
Security	25,277
Telephone and utilities	520,611
Fees and taxes	149,507
Equipment expense	60,232
Advertising and promotion	664,879
Supplies and materials	65,991
Depreciation	956,906
Other	<u>130,749</u>
 Total operating expenses	 <u>8,829,327</u>
 <u>OPERATING INCOME</u>	 <u>1,797,955</u>
<u>NONOPERATING INCOME (LOSS)</u>	
Interest income	40,931
Transfer to City of New Orleans	<u>(222,601)</u>
 Total nonoperating income (loss)	 <u>(181,670)</u>
 <u>CHANGE IN NET POSITION</u>	 <u>1,616,285</u>
 <u>NET ASSETS, BEGINNING OF THE YEAR</u>	 <u>27,765,495</u>
 <u>NET ASSETS, END OF THE YEAR</u>	 <u>\$ 29,381,780</u>

The accompanying notes are an integral part of this financial statement.

FRENCH MARKET CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Received from tenants	\$ 9,869,184
Received from others	685,296
Paid to employees for services	(3,902,409)
Paid to suppliers for goods and services	<u>(4,064,925)</u>
Net cash provided by operating activities	<u>2,587,146</u>

CASH FLOWS FROM NONCAPITAL AND RELATED FINANCING ACTIVITIES

Transfer out	<u>(100,000)</u>
Net cash used in noncapital and related financing activities	<u>(100,000)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Payments for capital additions	<u>(3,368,339)</u>
Net cash used in capital and related financing activities	<u>(3,368,339)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Interest received	<u>40,931</u>
Net cash provided by investing activities	<u>40,931</u>

Net change in cash and cash equivalents	(840,262)
Cash and cash equivalents, beginning of year	<u>14,366,949</u>
Cash and cash equivalents, end of year	<u>\$ 13,526,687</u>

Reconciliation of net operating income to net cash provided by operating activities areas follows:

Operating income	\$ 1,797,955
Adjustments to reconcile net operating income to net cash provided by operating activities:	
Depreciation	956,906
Decrease in tenants receivable	42,114
Decrease in prepaid and other assets	78,114
Decrease in deferred outflow of resources	73,483
Decrease in accounts payable	(98,842)
Decrease in rental deposits	(5,187)
Decrease in due to other government	(247,101)
Decrease in unearned revenue	(92,630)
Increase in compensated absences	4,762
Decrease in pension liability	(304,875)
Increase in deferred inflow of resources	<u>382,447</u>
Net cash provided by operating activities	<u>\$ 2,587,146</u>

The accompanying notes are an integral part of this financial statement.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Summary of Significant Accounting Policies

Organization

The French Market Corporation (the Market), a Louisiana Public Benefit Corporation was organized on March 15, 1973 to provide for the operation and maintenance of the French Market Properties owned by the City of New Orleans. These properties include five buildings and the Farmers Market. The Market is owned by the City of New Orleans and administered by a Board of Directors consisting of twelve members appointed by the Mayor of the City of New Orleans.

Reporting Entity

The Market is presented as a component unit of the City of New Orleans. Component units are legally separate organization for which elected officials of the primary government (City of New Orleans) are financial accountable. Component unit status is determined using the following criteria:

The City of New Orleans is financial accountable if it appoints a voting majority of the Market's governing body and is either:

1. Able to impose its will on the Market
2. There is potential for the Market to provide specific financial benefits to or impose financial burdens on the City of New Orleans. The City of New Orleans may be financial accountable if the Market is fiscally dependent on the City of New Orleans.

The City of New Orleans appoints a voting majority of the Market's governing body and there is potential for the Market to provide specific financial benefits to the City of New Orleans. This qualifies the Market as a component unit of the City of New Orleans. The accompanying financial statements present information only on the Market and do not present information on the City of New Orleans. There are no component units of the Market.

Measurement Focus, Basis of Accounting and Financial Statement Presentation

The term measurement focus is used to denote what is being measured and reported in the Market's operating statement. The Market is accounted for on the flow of economic resources measurement focus. The fundamental objective of this focus is to measure whether the Market is better or worse off economically as a result of events and transactions of the period.

The term basis of accounting is used to determine when a transaction or event is recognized on the Market's operating statement. The Market uses the full accrual basis of accounting. Under this basis, revenues are recorded when earned and expenses are recorded when incurred, even though actual payment or receipt may not occur until after the period ends.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Summary of Significant Accounting Policies (continued)

Measurement Focus, Basis of Accounting and Financial Statement Presentation (continued)

The Market is presented similar to enterprise funds which are used to account for operations that are financed and operated in a manner similar to private business or where the governing body has decided that the determination of revenues earned, costs incurred and net income is necessary for management accountability.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

For purposes of the statement of cash flows, the Market considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents include amounts in non-interest-bearing demand deposits. Under state law, the Market may deposit funds in demand deposits, interest-bearing demand deposits, or time deposits with state banks organized under Louisiana law or any other state of the United States, or under the laws of the United States of America.

Tenants Receivable

Tenants receivable are carried at a net amount determined by the original billings for space rentals and related fees, less vacancy adjustments, less an estimated allowance for doubtful accounts. Management determines the allowance for doubtful accounts by identifying troubled accounts and by historical experience applied to an aging of accounts. The Market does not charge interest on tenants' receivable. Tenants receivable are written-off as bad debt expense when deemed uncollectible. Recoveries of receivables previously written-off are recorded as a reduction of bad debt expense when received. The Market expects all tenant's receivable at December 31, 2018 to be fully collectible; therefore, no allowance for doubtful accounts was recorded at December 31, 2018.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Summary of Significant Accounting Policies (continued)

Capital Assets

Capital assets are defined by the Market as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year.

Capital assets are recorded at cost or the estimated acquisition value at the time of contribution to the Market. Major outlays for capital assets are capitalized as projects are constructed. Interest incurred (net of interest earned on invested proceeds during the construction phase) is reflected in the capitalized value of the capital assets constructed. Other costs incurred for repairs and maintenance are expensed as incurred. Capital assets are depreciated using the straight-line method over the following useful lives:

Buildings and improvements	10-50 years
Furniture, fixtures, and equipment	5-10 years
Vehicles	5 years
Software	3 years

Donated capital assets are valued at their estimated acquisition value at the date donated.

Deferred outflows of resources

A deferred outflow of resources represents a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expenses) until that future time. See Note 7 for additional details.

Compensated absences

The Market's policy is to permit employees to accumulate earned but unused vacation and sick pay benefits. Vacation and sick leave are recorded as expenses and liabilities as the benefits accrued to the employees. Employees are permitted to accumulate a limited amount of earned but unused vacation benefits which are to be paid to employees upon separation from the Market.

In accordance with the provisions of GASB Statement No. 16, *Accounting for Compensated Absences*, no liability is recorded for non-vesting accumulating rights to receive sick pay benefits. However, a liability is recognized for that portion of accumulating sick leave benefits that are vested as severance pay.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Summary of Significant Accounting Policies (continued)

Compensated absences

All full-time classified employees of the Market hired prior to January 1, 1979 are permitted to accrue a maximum of 90 days of vacation (annual leave) and an unlimited number of days of sick leave (accumulated at a maximum of 24 days per year). Employees hired after December 31, 1978 can accrue a maximum of 45 days of annual leave and an unlimited number of sick leave.

Upon termination of employment, an employee is paid for accrued annual leave based upon current hourly rate of pay and for accrued sick leave on a formula basis. If termination is the result of retirement, the employee has the option of converting accrued sick leave to additional years of service.

Rental deposits

Rental deposits represent one month of rent paid in advance of the lease agreement for the commercial and residential tenants.

Deferred inflows of resources

A deferred inflow of resources represents an acquisition of net position that applies to a future period and therefore will not be recognized as an inflow of resources (revenue) until that future time. See Note 7 for additional details.

Net Position

Net position classifications are defined as follows:

Net Investment in capital assets – This component of net position consists of capital assets, including any restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds is not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net position component as the unspent proceeds.

Restricted- This component of net position consists of constraints placed on net position through external constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Summary of Significant Accounting Policies (continued)

Net Position (continued)

Unrestricted – This component of net position consists of net position that do not meet the definition of “restricted” or “invested in capital assets, net of related debt” as described above.

When both restricted and unrestricted resources are available for use, the Market’s policy is to use restricted resources first, then unrestricted resources as they are needed.

Revenues and expenses

The Market distinguishes operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with the Market’s ongoing operations. The principal operating revenues of the market are tenant rental revenue, advertising revenue, and parking revenue. Operating expenses include the costs of sales and services, administrative expenses, and depreciation of capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

2. Cash and Cash Equivalents

Under state law, the Market’s deposits (or the resulting bank balances) must be insured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank that is mutually acceptable to both parties.

Custodial credit risk is the risk that in the event of a bank failure, the Market’s deposits may not be returned to it under state law. At December 31, 2018, the Market’s deposits had a carrying amount of \$13,526,687 and a bank balance of \$13,560,880, of which \$250,000 was covered by federal depository insurance and \$13,549,945 was covered by collateral held in the name of the pledging fiscal agent bank in a holding or custodial bank.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

3. Capital Assets

The capital assets of the Market as of December 31, 2018.

	January 1, 2018	Additions	Transfer in/(out)	December 31, 2018
Land	\$ 151,917	\$ -	\$ -	\$ 151,917
Construction in Progress	1,859,965	2,661,122	(4,236,795)	284,292
Buildings and Improvements	42,161,455	8,601	4,236,795	46,406,851
Furniture Fixtures and Equipment	1,919,154	77,868	-	1,997,022
Automobile	48,099	-	-	48,099
Software	-	89,751	-	89,751
Total	46,140,590	2,837,342	-	48,977,932
Accumulated depreciation	(27,265,456)	(956,906)	-	(28,222,362)
Capital assets, net	<u>\$ 18,875,135</u>	<u>\$ 1,880,436</u>	<u>\$ -</u>	<u>\$ 20,755,571</u>

During the year ended December 31, 2018, the Market completed the following projects and transferred the costs from construction in progress to buildings and improvements.

Moonwalk revitalization	\$3,537,401
French lot parking automation	\$ 449,298
Vehicles	\$ 250,096

At December 31, 2018, the construction in progress of \$284,292 represents architect and engineering costs for roof and balcony renovations of the Upper Pontalba building.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

4. Minimum Future Rentals

The Market has entered into rental agreements which require the tenant to pay the Market minimum monthly rental payments plus contingent rentals. The operating leases expire in various years through the year 2023. Minimum future rentals to be received under the various operating leases as of December 31, 2018 are as follows:

<u>December 31,</u>	<u>Amount</u>
2019	\$ 2,094,728
2020	1,342,598
2021	1,011,989
2022	806,272
2023	338,453
2024-2028	<u>-</u>
	<u>\$ 5,594,040</u>

5. Pension Plan

For purposes of measuring the Net Pension Liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Employees Retirement System of the City of New Orleans and additions to/deductions from the Plan's' fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

General Information about the Pension Plan

Plan Description

Employees of the Market are provided with pensions through a cost-sharing multiple-employer defined benefit plan administered by the Employees Retirement System of the City of New Orleans (the Plan) established under the laws of the State of Louisiana. The Plan issues a publicly available financial report that can be obtained at www.nola.gov/nomers.

Benefits Provided – Regular Benefits

The following is a description of the plan and its benefits and is provided for general information purposes only. Participants should refer to the appropriate statutes for more complete information.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Benefits Provided – Regular Benefits

Employees with thirty (30) years of service, or who attain age 60 with ten (10) years of service, or age 65, irrespective of length of service, are entitled to a retirement allowance. The retirement allowance consists of an annuity, which is the actuarial equivalent of the employee's accumulation contribution, plus an annual pension, which together with the annuity, provides a total retirement allowance equal to 2% to 4% of average compensation times the number of years of service. The maximum pension may not exceed 100% of average compensation. Pension amounts are reduced for service retirement prior to age 62. Average compensation is defined as average annual earned compensation for the highest thirty-six (36) successive months (forty-eight (48) effective January 1, 2014 and sixty (60) months effective January 1, 2015) of service as a member, minus \$1,200. Effective June 1, 2002, \$1,200 is removed. After April 29, 1979, earned compensation based on pay for regular required work and excludes State supplemental pay.

Benefits Provided - Disability Benefits

Disability benefits are awarded to active members with 10 or more years of creditable service if a physician nominated by the board certifies that the member is totally incapacitated and that such incapacitation is likely to be permanent. The member receives an annuity, which is the actuarial equivalent to the employee's accumulated contribution, plus an annual pension, which, together with the annuity shall be 75% of the service allowance that would have been payable upon service retirement at age 65, had the member continued in service to the age of 65. Such allowance is to be computed on the average compensation, plus the sum of \$1,200 provided, however, that the minimum annual retirement allowance will be \$300 per year.

Contributions

Contribution requirements of active employees are governed by the Retirement Ordinance of the City Charter of New Orleans. Employee and employer contributions are deducted from a member's salary and remitted to the Plan by participating employers. For the 2018 fiscal year, employees participating in the Retirement System are required to contribute 6% of their salary and the employer is required to contribute 23.19%. Employer contributions to the Retirement System are based upon the amount necessary to fund normal cost and amortization of past service costs over a period of thirty years. The contribution requirements of Retirement System members of the Market are established and may be amended by the Retirement System's board of trustees. The Market's contributions to the Retirement System, which were equal to the required contribution, for the year ended December 31, 2018 were \$442,327. However, the Market does not guarantee any of the benefits granted by the plan.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Pension Liabilities, Pension Expense, and Deferred Outflow of Resources and Deferred Inflow of Resources Related to Pensions

At December 31, 2018, the Employer reported a liability of \$4,137,911 for its proportionate share of the Net Pension Liability. The Net Pension Liability was measured as of December 31, 2017 and the total pension liability used to calculate the Net Pension Liability was determined by an actuarial valuation as of that date, The Market's proportion of the Net Pension Liability was based on a projection of the Market's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At December 31, 2017, the Market's proportion was 1.7390628%.

For the year ended December 31, 2018, the Market recognized pension expense of \$610,272 less employer's amortization of change in proportionate share and differences between employer contributions and proportionate share of contributions of \$16,890.

At December 31, 2018, the Market reported deferred outflow of resources and deferred inflow of resources related to pensions from the following sources:

	<u>Deferred outflow of resources</u>	<u>Deferred inflow of resources</u>
Differences between expected and actual experience	\$ 1,001,227	\$ (81,235)
Net difference between projected and actual earnings on pension plan investments	328,782	(399,012)
Changes in proportion and differences between employer contributions and proportionate share of contributions	-	(163,596)
Employer contributions subsequent to the measurement date	442,327	-
	<u>\$ 1,772,336</u>	<u>\$ (643,843)</u>

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Pension Liabilities, Pension Expense, and Deferred Outflow of Resources and Deferred Inflow of Resources Related to Pensions

\$442,327 reported as deferred outflow of resources related to pensions resulting from the Market contributions subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the year ended December 31, 2018. Other amounts reported as deferred outflow of resources and deferred inflow of resources related to pensions will be recognized in pension expense as follows:

<u>Year</u>	<u>Amount</u>
2019	\$ 180,224
2020	143,876
2021	257
2022	37,534
2023	169,238
2024-2025	<u>155,037</u>
	<u>\$ 686,166</u>

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Actuarial Assumptions

A summary of the actuarial methods and assumptions used in determining the total pension liability as of December 31, 2017 are as follows:

Valuation Date	December 31, 2017
Actuarial Cost Method	Entry Age Normal
Asset Valuation Method	Adjusted Market Value using seven year smoothing
Investment Rate of Return	7.50% per annum
Mortality	Non-disabled members - Mortality rates based on the RP-2000 Combined Healthy Mortality Table (Sex Distinct) Without Projection Disabled members - Mortality rates based on the RP-2000 Disabled Mortality Table (Sex Distinct) Without Projection
Turnover	Table developed from the 2006-2010 Actuarial Experience Study
Salary Increases	5.0% compounded annually

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation and an adjustment for the effect of rebalancing/diversification. The target allocation and best estimates of geometric real rates of return for each major asset class included in the pension plan's target asset allocation as of December 31, 2017 are summarized in the following table:

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Cash equivalents	2.0%	n/a
Equity securities	58.0%	4.49%
Fixed income	25.0%	0.73%
Real estate	5.0%	0.23%
Other alternative investments	<u>10.0%</u>	<u>0.62%</u>
Total	100.0%	6.07%

Discount Rate

The discount rate used to measure the total pension liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that employer contributions from participating employers will be made at contractually required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Employer's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the Employer's proportionate share of the Net Pension Liability using the discount rate of 7.50%, as well as what the Employer's proportionate share of the Net Pension Liability would be if it were calculated using a discount rate that is one percentage-point lower (6.50%) or one percentage-point higher (8.50%) than the current rate:

	1.0% Decrease (6.50%)	Current Discount Rate (7.50%)	1.0% Increase (8.50%)
Employer's proportionate share of the net pension liability	<u>\$5,244,620</u>	<u>\$4,137,911</u>	<u>\$3,211,600</u>

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

5. Pension Plan (continued)

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued Employees Retirement System of the City of New Orleans 2017 Comprehensive Annual Financial Report at www.nola.gov/nomers.

6. Unrestricted Net Position

Unrestricted net position consisted of the following at December 31, 2018:

Board designated for the following purposes:

Revenue reserves	\$ 3,794,267
On-going and future capital projects	3,385,562
Insurance reserves	1,395,000
Maintenance reserves	<u>51,380</u>
 Total	 <u>\$ 8,626,209</u>

7. Related Party Transactions

The lease and franchise agreement between the Market and the City, which ends on December 31, 2050, requires an annual lease payment equal to the greater of \$100,000 or 20% of the net adjusted revenues of certain properties. At December 31, 2018, included in due to governmental agencies is \$222,601 for the lease agreement.

In 2015, the Market voted to approve quarterly payments to the City of New Orleans in equal amounts to the net revenue of parking operations for the previous quarter. The Finance Committee and the Board of Directors have the right of final approval before payments are issued. At December 31, 2018, included in due to governmental agencies is \$898,498 for the parking operations.

The City of New Orleans prepares and processes the payroll of the Market through the City of New Orleans payroll process. The Market reimburses the payroll expense monthly. At December 31, 2018, included in due to governmental agencies is \$164,205 for reimbursement of payroll expense.

FRENCH MARKET CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

7. Related Party Transactions (continued)

Amounts due to the City of New Orleans are reported as due to governmental agencies and consist of the following at December 31, 2018.

Due to City for Board approved distributions	\$ 898,498
Due to City for lease of French Market properties	100,000
Due to City for Franchise Lease Agreement	122,601
Due to City for reimbursement of payroll costs	<u>164,205</u>
 Total	 <u>\$ 1,285,304</u>

8. Risk Management

The Market is exposed to various risks of loss to torts; theft of; damage to and destruction of assets for which the Market carries commercial insurance. Liabilities are reported when it is probable that a loss has occurred, and the amount of the loss can be reasonably estimated.

9. Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, June 29, 2019, and determined no item requires disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

FRENCH MARKET CORPORATION
SCHEDULE OF EMPLOYER'S PENSION CONTRIBUTIONS
FOR THE YEAR ENDED DECEMBER 31, 2018

<u>Fiscal Year</u>	<u>Contractually Required Contribution</u>	<u>Contribution in Relation to Contractually Required Contribution</u>	<u>Contribution Deficiency (Excess)</u>	<u>Employers Covered- Employee Payroll</u>	<u>Contributions as a Percentage of Covered Employee Payroll</u>
2018	\$ 442,327	\$ 442,237	\$ 90	\$ 1,907,005	23.190%
2017	\$ 400,282	\$ 400,282	\$ -	\$ 1,721,495	23.252%
2016	\$ 424,950	\$ 424,950	\$ -	\$ 1,887,647	22.512%
2015	\$ 376,012	\$ 401,501	\$ (25,489)	\$ 1,665,393	24.108%

Note: Employer's covered employee payroll amount represents the amount from the 2018 year.

Note: GASB 68 requires this schedule to show information for 10 years. The Market implemented GASB 68 during the 2015 fiscal year. Therefore, additional years will be displayed as they become available.

See independent auditor's report on required supplementary information.

FRENCH MARKET CORPORATION
SCHEDULE OF EMPLOYERS PROPORTIONATE SHARE OF PENSION LIABILITY
December 31, 2018

Fiscal Year	2018	2017	2016	2015
Employer's Proportion of the Net Pension Liability	1.739063%	1.739063%	1.707800%	1.780780%
Employer's Proportionate Share of the Net Pension Liability	\$ 4,137,911	\$ 4,442,786	\$ 3,981,606	\$ 3,017,097
Employees Covered-Employee Payroll	\$ 1,907,005	\$ 1,721,495	\$ 1,887,647	\$ 1,665,393
Employer's Proportionate Share of the Net Pension Liability as a percentage of its Covered Employee Payroll	216.98%	258.08%	210.93%	181.16%
Plan Fiduciary Net Position as a Percentage of total Pension Liability	62.22%	58.06%	60.26%	68.26%

Note: The amounts presented have a measurement date of the previous year end.

Note: GASB 68 requires this schedule to show information for 10 years. The Market implemented GASB 68 during the 2015 fiscal year. Therefore, additional years will be displayed as they become available.

See independent auditor's report on required supplementary information.

FRENCH MARKET CORPORATION

NOTES TO THE REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2018

Changes in Benefit Terms

There were no changes of benefits terms for the year ended December 31, 2018.

Changes in Assumptions

There were no changes of benefits assumptions for the year ended December 31, 2018.

ADDITIONAL SUPPLEMENTARY INFORMATION

FRENCH MARKET CORPORATION
SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS
TO THE AGENCY HEAD
FOR THE YEAR ENDED DECEMBER 31, 2018

Agency Head Name: Kathleen Turner, Executive Director

Salary	\$ 145,205
Benefits - Health Insurance	9,000
Benefits - Retirement	33,763
Deferred Compensation	-
Workers Compensation	-
Benefits - Life Insurance	300
Benefits - Long Term Disability	74
Benefits - FICA & Medicare	2,105
Car Allowance	-
Vehicle Provided by the Agency	-
Cell Phone	630
Dues	-
Vehicle Rental	-
Per Diem	-
Reimbursements	-
Travel	-
Registration Fees	900
Conference Travel	2,084
Unvouchered Expenses	-
Meetings and Conventions	-
Other	-
	<hr/>
Total	\$ 194,061

See accompanying independent auditors' report

OTHER REPORT



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT
AUDITING STANDARDS**

The Board of Directors
French Market Corporation
(A Proprietary Component Unit of the City of New Orleans)
New Orleans, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities, each major fund, and the aggregate remaining fund information of the French Market Corporation (the Market) as of and for the year ended December 31, 2018, and the related notes to the financial statements, which collectively comprise the Market's basic financial statements, and have issued our report thereon dated June 29, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Market's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Market's internal control. Accordingly, we do not express an opinion on the effectiveness of the Market's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Market's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Richard CPAS

Metairie, Louisiana
June 29, 2019

FRENCH MARKET CORPORATION
SCHEDULE OF FINDINGS AND RESPONSES
FOR THE YEAR ENDED DECEMBER 31, 2018

1. **Summary of Independent Auditors' Results**

Financial Statements

(a) The type of report issued on the basic financial statements: **Unmodified**

(b) Internal control over financial reporting:

Material weakness(es) identified: **None reported**

Significant deficiency(ies) identified: **None reported**

(c) Noncompliance which is material to the basic financial statements: **None reported**

2. **Findings relating to the basic financial statements reported in accordance with *Government Auditing Standards***

None reported

FRENCH MARKET CORPORATION

SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES

FOR THE YEAR ENDED DECEMBER 31, 2018

3. Status of Prior Year's Findings and Responses

Reference Number: 2017-001

Criteria: Management must establish internal control objectives to provide reasonable assurance regarding the achievement of objectives in the areas of effectiveness and efficiency of operations, reliability of financial reporting and compliance with applicable contracts, laws, regulations and board policy.

Condition: Our testwork performed in conjunction with the Market's year end financial reporting and closing processes revealed the following conditions:

1. In one instance, we noted where an amount payable to a construction contractor totaling \$328,689, was not accrued for the services rendered on or before December 31, 2017.
2. Funds transfer transactions recorded in the year ended December 31, 2017 general ledger were initiated after December 31, 2017.
3. The new accounting software utilized during 2017 for capital assets, reflected incorrect general ledger account classifications in the general ledger.
4. Architectural services in a capital nature totaling \$140,634, were improperly expenses at December 31, 2017.

Context: Total revenues, expenses to include transfer out, and gross capital assets as of and for the year ended December 31, 2017 were \$11,027,787, \$10,808,942, and \$46,140,590, respectively.

Effect: The potential effect of the referenced conditions includes incomplete financial statement from which management and the board will rely on to make informed decisions.

Cause: Lack of an effective system to ensure the completeness of the Market's monthly and year end closing processes.

Recommendation: Management of the Market should continue the assessment of its operations aimed at the re-design and documentation of required p recesses and procedures to ensure for the implantation of an effective and efficient design and operation of its internal control over financial reporting. Such a system should facilitate a timely and complete monthly and year end closing process.

Managements Response: The Market has implemented controls and procedures to recognize weaknesses in financial reporting. The staff has modified the oversight functions of the accounts payable process to ensure no misstatements in the future. All payables will be reviewed by the accounting supervisor and Director of Finance.

Current Status: Resolved.

FRENCH MARKET CORPORATION
NEW ORLEANS, LOUISIANA

LOUISIANA LEGISLATIVE AUDITOR – STATEWIDE
AGREED-UPON PROCEDURES REPORT

DECEMBER 31, 2018

RICHARD  CPAS

FRENCH MARKET CORPORATION
NEW ORLEANS, LOUISIANA

LOUISIANA LEGISLATIVE AUDITOR – STATEWIDE
AGREED-UPON PROCEDURES REPORT

DECEMBER 31, 2018

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Independent Accountant's Report
On Applying Agreed-Upon Procedures

The Board of Directors
French Market Corporation
New Orleans, Louisiana

We have performed the procedures enumerated in Schedule A, which were agreed to by the French Market Corporation (the Market) and the Louisiana Legislative Auditor (LLA) on the control and compliance (C/C) areas identified in the LLA's Statewide Agreed-Upon Procedures (SAUPs) for the fiscal period January 1, 2018 through December 31, 2018. The Market's management is responsible for those C/C areas identified in the SAUPs.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and applicable standards of *Government Auditing Standards*. The sufficiency of these procedures is solely the responsibility of the specified users of this report. Consequently, we make no representation regarding the sufficiency of the procedures described in the attached Schedule A either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed, and the associated findings are summarized in the attached Schedule A, which is an integral part of this report.

We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on those C/C areas identified in the SAUPs. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures; other matters might have come to our attention that would have been reported to you.

This report is intended solely for the use of management of the Market and the Legislative Auditor, State of Louisiana, and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Richard CPAS

Metairie, Louisiana
June 29, 2019

FRENCH MARKET CORPORATION

LOUISIANA LEGISLATIVE AUDITOR – STATEWIDE
AGREED-UPON PROCEDURES REPORT
DECEMBER 31, 2018

The procedures performed and the results thereof are set forth below. The procedure is stated first, followed by the results of the procedure presented in italics and bold. If the item being subjected to the procedures is positively identified or present than the results will read “no exception noted”. If not, then a description of the exception ensues.

Written Policies and Procedures

1. Obtain and inspect the entity’s written policies and procedures and observe that they address each of the following categories and subcategories (if applicable to public funds and the entity’s operations).

a) Budgeting, including preparing, adopting, monitoring, and amending the budget

No exceptions were noted as a result of performing this procedure.

b) Purchasing, including (1) how purchases are initiated; (2) how vendors are added to the vendor list; (3) the preparation and approval process of purchase requisitions and purchase orders; (4) controls to ensure compliance with the public bid law; and (5) documentation required to be maintained for all bids and price quotes.

No exceptions were noted as a result of performing this procedure.

c) Disbursements, including processing, reviewing, and approving

No exceptions were noted as a result of performing this procedure.

d) Receipts/Collections, including receiving, recording, and preparing deposits. Also, policies and procedures should include management’s actions to determine the completeness of all collections for each type of revenue or agency fund additions (e.g. periodic confirmation with outside parties, reconciliation to utility billing after cutoff procedures, reconciliation of traffic ticket number sequences, agency fund forfeiture monies confirmation).

No exceptions were noted as a result of performing this procedure.

e) Payroll/Personnel, including (1) payroll processing, and (2) reviewing and approving time and attendance records, including leave and overtime worked.

No exceptions were noted as a result of performing this procedure.

f) Contracting, including (1) types of services requiring written contracts, (2) standard terms and conditions, (3) legal review, (4) approval process, and (5) monitoring process

No exceptions were noted as a result of performing this procedure.

g) Credit Cards (and debit cards, fuel cards, P-Cards, if applicable), including (1) how cards are to be controlled, (2) allowable business uses, (3) documentation requirements, (4) required approvers of statements, and (5) monitoring card usage (e.g., determining the reasonableness of fuel card purchases)

FRENCH MARKET CORPORATION

LOUISIANA LEGISLATIVE AUDITOR – STATEWIDE
AGREED-UPON PROCEDURES REPORT
DECEMBER 31, 2018

Written Policies and Procedures (continued)

No exceptions were noted as a result of performing this procedure.

h) Travel and expense reimbursement, including (1) allowable expenses, (2) dollar thresholds by category of expense, (3) documentation requirements, and (4) required approvers

No exceptions were noted as a result of performing this procedure.

i) Ethics⁴, including (1) the prohibitions as defined in Louisiana Revised Statute 42:1111121, (2) actions to be taken if an ethics violation takes place, (3) system to monitor possible ethics violations, and (4) requirement that all employees, including elected officials, annually attest through signature verification that they have read the entity's ethics policy.

No exceptions were noted as a result of performing this procedure.

j) Debt Service, including (1) debt issuance approval, (2) continuing disclosure/EMMA reporting requirements, (3) debt reserve requirements, and (4) debt service requirements.

Not applicable as the Market has no outstanding debt.

Bank Reconciliations

3. Obtain a listing of client bank accounts for the fiscal period from management and management's representation that the listing is complete. Ask management to identify the entity's main operating account. Select the entity's main operating account and randomly select 4 additional accounts⁷ (or all accounts if less than 5). Randomly select one month from the fiscal period, obtain and inspect the corresponding bank statement and reconciliation for selected each account, and observe that:

a) Bank reconciliations include evidence that they were prepared within 2 months of the related statement closing date (e.g., initialed and dated, electronically logged);

Three (3) of the five (5) reconciliations tested were prepared within 2 months of the statement closing, but the other two (2) reconciliations were prepared 71 and 76 days after the statement closing.

b) Bank reconciliations include evidence that a member of management/board member who does not handle cash, post ledgers, or issue checks has reviewed each bank reconciliation (e.g., initialed and dated, electronically logged); and

No exceptions were noted as a result of performing this procedure.

c) Management has documentation reflecting that it has researched reconciling items that have been outstanding for more than 12 months from the statement closing date, if applicable.

No exceptions were noted as a result of performing this procedure.

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Collections

4. Obtain a listing of deposit sites⁸ for the fiscal period where deposits for cash/checks/money orders (cash) are prepared and management's representation that the listing is complete. Randomly select 5 deposit sites (or all deposit sites if less than 5).

No exceptions were noted as a result of performing this procedure.

5. For each deposit site selected, obtain a listing of collection locations⁹ and management's representation that the listing is complete. Randomly select one collection location for each deposit site (i.e. 5 collection locations for 5 deposit sites), obtain and inspect written policies and procedures relating to employee job duties (if no written policies or procedures, inquire of employees about their job duties) at each collection location, and observe that job duties are properly segregated at each collection location such that:

a) Employees that are responsible for cash collections do not share cash drawers/registers.

No exceptions were noted as a result of performing this procedure.

b) Each employee responsible for collecting cash is not responsible for preparing/making bank deposits, unless another employee/official is responsible for reconciling collection documentation (e.g. pre-numbered receipts) to the deposit.

No exceptions were noted as a result of performing this procedure.

c) Each employee responsible for collecting cash is not responsible for posting collection entries to the general ledger or subsidiary ledgers, unless another employee/official is responsible for reconciling ledger postings to each other and to the deposit.

No exceptions were noted as a result of performing this procedure.

d) The employee(s) responsible for reconciling cash collections to the general ledger and/or subsidiary ledgers, by revenue source and/or agency fund additions are not responsible for collecting cash, unless another employee verifies the reconciliation.

No exceptions were noted as a result of performing this procedure.

6. Inquire of management that all employees who have access to cash are covered by a bond or insurance policy for theft.

No exceptions were noted as a result of performing this procedure.

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Collections (continued)

7. Randomly select two deposit dates for each of the 5 bank accounts selected for procedure #3 under “Bank Reconciliations” above (select the next deposit date chronologically if no deposits were made on the dates randomly selected and randomly select a deposit if multiple deposits are made on the same day). *Alternately, the practitioner may use a source document other than bank statements when selecting the deposit dates for testing, such as a cash collection log, daily revenue report, receipt book, etc. Obtain supporting documentation for each of the 10 deposits and:*

a) Observe that receipts are sequentially pre-numbered.

No exceptions were noted as a result of performing this procedure.

b) Trace sequentially pre-numbered receipts, system reports, and other related collection documentation to the deposit slip.

No exceptions were noted as a result of performing this procedure.

c) Trace the deposit slip total to the actual deposit per the bank statement.

No exceptions were noted as a result of performing this procedure.

d) Observe that the deposit was made within one business day of receipt at the collection location (within one week if the depository is more than 10 miles from the collection location or the deposit is less than \$100).

No exceptions were noted as a result of performing this procedure.

e) Trace the actual deposit per the bank statement to the general ledger.

No exceptions were noted as a result of performing this procedure.

Credit Cards/Debit Cards/Fuel Cards/P-Cards

11. Obtain from management a listing of all active credit cards, bank debit cards, fuel cards, and P-cards (cards) for the fiscal period, including the card numbers and the names of the persons who maintained possession of the cards. Obtain management’s representation that the listing is complete.

No exceptions were noted as a result of performing this procedure.

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Credit Cards/Debit Cards/Fuel Cards/P-Cards (continued)

12. Using the listing prepared by management, randomly select 5 cards (or all cards if less than 5) that were used during the fiscal period. Randomly select one monthly statement or combined statement for each card (for a debit card, randomly select one monthly bank statement), obtain supporting documentation, and:

a) Observe that there is evidence that the monthly statement or combined statement and supporting documentation (e.g., original receipts for credit/debit card purchases, exception reports for excessive fuel card usage) was reviewed and approved, in writing, by someone other than the authorized card holder.

No exceptions were noted as a result of performing this procedure.

b) Observe that finance charges and late fees were not assessed on the selected statements.

One (1) of the five (5) credit cards selected for testing had a finance charge of \$4.34.

13. Using the monthly statements or combined statements selected under #12 above, excluding fuel cards, randomly select 10 transactions (or all transactions if less than 10) from each statement, and obtain supporting documentation for the transactions (i.e. each card should have 10 transactions subject to testing). For each transaction, observe that it is supported by (1) an original itemized receipt that identifies precisely what was purchased, (2) written documentation of the business/public purpose, and (3) documentation of the individuals participating in meals (for meal charges only).

No exceptions were noted as a result of performing this procedure.

Contracts

15. Obtain from management a listing of all agreements/contracts for professional services, materials and supplies, leases, and construction activities that were initiated or renewed during the fiscal period. *Alternately, the practitioner may use an equivalent selection source, such as an active vendor list.* Obtain management's representation that the listing is complete. Randomly select 5 contracts (or all contracts if less than 5) from the listing, excluding the practitioner's contract, and:

a) Observe that the contract was bid in accordance with the Louisiana Public Bid Law (e.g., solicited quotes or bids, advertised), if required by law.

No exceptions were noted as a result of performing this procedure.

b) Observe that the contract was approved by the governing body/board, if required by policy or law (e.g. Lawrason Act, Home Rule Charter).

No exceptions were noted as a result of performing this procedure.

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Contracts (continued)

c) If the contract was amended (e.g. change order), observe that the original contract terms provided for such an amendment.

No exceptions were noted as a result of performing this procedure.

d) Randomly select one payment from the fiscal period for each of the 5 contracts, obtain the supporting invoice, agree the invoice to the contract terms, and observe that the invoice and related payment agreed to the terms and conditions of the contract.

No exceptions were noted as a result of performing this procedure.

Management's Response

Management has reviewed the above items and will address all exceptions by adding in policies/procedures and/or implementing other actions by December 31, 2019.