LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION

FINANCIAL STATEMENTS

(Compiled)

December 31, 2020

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana TABLE OF CONTENTS December 31, 2020

	Page
Accountants' Compilation Report	1
Financial Statements	
Statement of Financial Position	2
Statement of Activities and Changes in Net Assets	3
Statement of Cash Flows	4
Notes to Financial Statements	5-7
Supplementary Information	
Schedule of Compensation, Benefits, and Other Payments to Agency Head	8

DAIGREPONT & BRIAN

A Professional Accounting Corporation

To the Board of Directors Louisiana Industrial Development Executives Association Baton Rouge, Louisiana

Management is responsible for the accompanying financial statements of Louisiana Industrial Development Executives Association (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Supplementary Information

The supplementary information contained in Schedule I is presented for the purpose of additional analysis and is not a required part of the basic financial statements. This information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

We are not independent with respect to Louisiana Industrial Development Executives Association.

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Daigrepont & Brian A Professional Accounting Corporation

May 14, 2021

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana STATEMENT OF FINANCIAL POSITION December 31, 2020

ASSETS

CURRENT ASSETS:	
Cash	\$ 298,267
Prepaid expenses	 4,250
Total assets	\$ 302,517
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES:	
Accounts payable	\$ 40,800
Deferred revenue	\$ 9,525
Total liabilities	50,325
NET ASSETS:	
Without donor restrictions	 252,192
Total net assets	 252,192
Total liabilities and net assets	\$ 302,517

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS For the Year Ended December 31, 2020

REVENUES	
Sponsorships	\$ 23,000
Dues	40,750
Other	 143
Total revenues	 63,893
EXPENSES	
Program services	
Member meetings	9,375
Events/Forums/Seminars	2,000
Management and general:	
Events/Forums/Seminars	
Professional	54,090
Office services	2,061
Telephone and internet	6,584
Other	 818
Total expenses	 74,929
Decrease in net assets without Donor Restrictions	(11,036)
NET ASSETS:	
Beginning of year	 263,228
End of year	\$ 252,192

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana STATEMENT OF CASH FLOWS For the Year Ended December 31, 2020

CASH FLOWS FROM OPERATING ACTIVITIES Changes in net assets Adjustments to reconcile net revenues over expenses to net cash used in operating activities:	\$ (11,036)
Decrease in deferred revenues Increase in other current liabilities	 (10,225) 34,868
Net cash provided by operating activities	13,607
Net increase in cash	13,607
CASH	
Beginning of year	 284,660
End of year	\$ 298,267

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Operations

The Louisiana Industrial Development Executives Association (the Association) is a nonprofit Louisiana corporation charted in 1964. The membership in the Association is open to professional and volunteer persons/groups seeking to promote the economic health and vitality of the State of Louisiana. The expressed purpose of the Association and its membership is to create new job opportunities by encouraging companies to locate in Louisiana and to assist resident industries to expand.

The Association provides its members and others with opportunities for dialogue, education, advancement and improvement in all aspects of industrial, economic and community development in Louisiana through meetings, seminars, communications, publications and other programs and activities. The Association seeks to articulate and advocate the needs and interests of the State of Louisiana's industrial, economic and community developers and their constituents before legislative, administrative and judicial branches of local, state and national governments.

The Association's revenues consist primarily of dues from its members, state grants and registration fees for its meetings.

Accounting policy

The Association's accounts are maintained on the accrual basis. The significant accounting policies are described below to enhance the usefulness of the financials statements.

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Estimates are used primarily when accounting for deferred revenues.

Net Assets

The Association reports information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions are net assets that are not subject to donor imposed restrictions and are available for use at the organization's discretion.

Net assets with donor restrictions are net assets subject to donor imposed restrictions that may or will be met by either actions of the association or the passage of time. Once the restrictions are met, they are reclassified to net assets without donor restrictions.

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and investments

Cash consists of monies held in checking and savings accounts.

Deferred revenues

Deferred revenues represent dues, registration fees and sponsorships collected in 2020 for services and programs to be provided or held in 2021.

All 2020 meeting revenue has been deferred as the Association was unable to host an annual conference during 2020.

Income taxes

The Association is income tax exempt under section 501 (c)(6) of the Internal Revenue Code. The Association files a Form 990 tax return in the U.S. federal jurisdiction.

The Association follows the provisions of FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. The Association has no material uncertain tax positions and, accordingly has not recognized a liability for any unrecognized tax benefits. The Association's open audit periods are 2017 through 2019.

Fair value of financial instruments

The carrying value of cash, receivables and accounts payable approximates fair value due to the short-term maturity of these instruments. Financials instruments are not held for trading purposes.

Subsequent events

In preparing these financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through the date of these financial statements, which was the date the financial statements were available to be issued.

Revenue Recognition

Revenue from donations, grants, and sponsorships are recorded as revenue when received or when an unconditional promise to give is made. Donations and grants received are available for unrestricted use unless there is a donor imposed restriction.

Membership dues received at the beginning of the year are recognized as revenue for the current year. Any dues received later in the year are deferred to future periods.

NOTE 2 - CONCENTRATIONS OF CREDIT RISK

The Association maintains cash and cash equivalents in a local bank that may, at times, exceed the FDIC limits. Management believes this risk is limited.

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana NOTES TO FINANCIAL STATEMENTS

NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Association's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of a contractual or donor imposed restriction within one year of the balance sheet date.

Financial Assets at Year End	
Cash	\$ 298,267
Financial Assets Available for General Expenditures	\$ 298,267
The Association has no formal plan to invest excess cash.	

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION Baton Rouge, Louisiana SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO AGENCY HEAD

December 31, 2020

Agency Head: David Rockett

Purpose	Amount
Salary	\$0.00
Benefits - insurance	\$0.00
Benefits - retirement	\$0.00
Car allowance	\$0.00
Vehicle provided by government	\$0.00
Per diem	\$0.00
Reimbursements	\$0.00
Travel	\$0.00
Registration fees	\$0.00
Conference travel	\$0.00
Continuing professional education	\$0.00
Housing	\$0.00
Unvouchered expenses	\$0.00
Special meals	\$0.00
	\$0.00