# METANOIA, INC. FINANCIAL STATEMENTS DECEMBER 31, 2020 AND 2019

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Metanoia, Inc. Baton Rouge, Louisiana

#### Report on the Financial Statements

We have audited the accompanying financial statements of Metanoia, Inc. (a nonprofit organization) which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Metanoia, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of compensation, benefits and other payments to the agency head on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects in relation to the basic financial statements taken as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 29, 2021, on our consideration of Metanoia, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Metanoia, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Metanoia, Inc.'s internal control over financial reporting and compliance.

Dréz Dupry & Ruiz Gonzales, Louisiana

June 29, 2021

# STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2020 and 2019

#### **ASSETS**

|                                  |          | 2020      | 2019 |           |  |
|----------------------------------|----------|-----------|------|-----------|--|
| CURRENT ASSETS                   |          |           |      |           |  |
| Cash and cash equivalents        | \$       | 620,998   | \$   | 682,334   |  |
| Receivables                      |          | 298,374   |      | 264,791   |  |
| Prepaid expenses                 |          | 20,816    |      | 19,842    |  |
| Total current assets             |          | 940,188   |      | 966,967   |  |
| PROPERTY AND EQUIPMENT, net      |          | 1,840,630 |      | 1,823,199 |  |
| TOTAL ASSETS                     | \$       | 2,780,818 |      | 2,790,166 |  |
| <u>LIABILITIES AND N</u>         | NET ASS  | ETS       |      |           |  |
| LIABILITIES                      |          |           |      |           |  |
| Accounts payable                 | \$       | 8,050     | \$   | 19,587    |  |
| Accrued expenses                 |          | 22,010    | _    | 6,099     |  |
| TOTAL LIABILITIES                |          | 30,060    |      | 25,686    |  |
| NET ASSETS                       |          |           |      |           |  |
| With donor restrictions          |          | 88        |      | 1,629     |  |
| Without donor restrictions       |          | 2,750,670 |      | 2,762,851 |  |
| TOTAL NET ASSETS                 | <u> </u> | 2,750,758 |      | 2,764,480 |  |
| TOTAL LIABILITIES AND NET ASSETS | \$       | 2,780,818 | _\$  | 2,790,166 |  |

The accompanying notes are an integral part of these statements.

# STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2020

|  | Wit | hout Donor  | Wit          | th Donor |       |           |
|--|-----|-------------|--------------|----------|-------|-----------|
| OPERATING ACTIVITIES                     | Re  | estrictions | Restrictions |          | Total |           |
| REVENUES, GAINS, AND OTHER SUPPORT       |     |             |              |          |       |           |
| Contributions                            | \$  | 183,897     | \$           | 2,000    | \$    | 185,897   |
| Contributions- donation in-kind          |     | 44,810      |              | -        |       | 44,810    |
| Federal grant revenue                    |     | 570,510     |              | -        |       | 570,510   |
| Other income                             |     | 9,160       |              | -        |       | 9,160     |
| Net assets released from restrictions    |     | 3,541       | _            | (3,541)  |       |           |
| Total revenues, gains, and other support |     | 811,918     |              | (1,541)  |       | 810,377   |
| EXPENSES                                 |     |             |              |          |       |           |
| Program                                  |     | 593,505     |              | -        |       | 593,505   |
| Supporting services                      |     |             |              |          |       |           |
| Management and general                   |     | 230,594     |              | -        |       | 230,594   |
| Fundraising                              |     | -           |              |          |       |           |
| Total expenses                           |     | 824,099     |              |          |       | 824,099   |
| Change in net assets                     |     | (12,181)    |              | (1,541)  |       | (13,722)  |
| NET ASSETS AT BEGINNING OF YEAR          |     | 2,762,851   |              | 1,629    |       | 2,764,480 |
| NET ASSETS AT END OF YEAR                | \$  | 2,750,670   | \$           | 88       | \$    | 2,750,758 |

The accompanying notes are an integral part of these statements.

### STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2019

|   | Wit | hout Donor  | Wi           | th Donor |       |           |
|---|-----|-------------|--------------|----------|-------|-----------|
| OPERATING ACTIVITIES                      | Re  | estrictions | Restrictions |          | Total |           |
| <u>revenues, gains, and other support</u> |     |             |              | ·        |       |           |
| Contributions                             | \$  | 168,756     | \$           | 8,700    | \$    | 177,456   |
| Contributions- donation in-kind           |     | 88,830      |              | -        |       | 88,830    |
| Contributions- special events             |     | 322,398     |              | -        |       | 322,398   |
| Federal grant revenue                     |     | 431,414     |              | _        |       | 431,414   |
| Other income                              |     | 1,101       |              | -        |       | 1,101     |
| Gain on sale of asset                     | _   | 7,071       |              | (7,071)  |       |           |
| Total revenues, gains, and other support  |     | 1,019,570   |              | 1,629    |       | 1,021,199 |
| EXPENSES                                  |     |             |              |          |       |           |
| Program                                   |     | 485,196     |              | -        |       | 485,196   |
| Supporting services:                      |     |             |              |          |       |           |
| Management and general                    |     | 196,891     |              | _        |       | 196,891   |
| Fundraising                               |     | 109,740     |              |          |       | 109,740   |
| Total expenses                            |     | 791,827     |              |          |       | 791,827   |
| Change in net assets                      |     | 227,743     |              | 1,629    |       | 229,372   |
| NET ASSETS AT BEGINNING OF YEAR           |     | 2,535,108   |              |          |       | 2,535,108 |
| NET ASSETS AT END OF YEAR                 | \$  | 2,762,851   | \$           | 1,629    | \$    | 2,764,480 |

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

|                         |     |         | Ma | nagement |        |         |     | Total   |
|-------------------------|-----|---------|----|----------|--------|---------|-----|---------|
|                         | I   | rogram  | &  | General  | Fundra | aising  | _ I | Expense |
| Salaries and Benefits   | \$  | 172,164 | \$ | 66,953   | \$     |         | \$  | 239,117 |
| Bank Charges and Fees   |     | 2,364   |    | 920      |        | -       |     | 3,284   |
| Building Facilities     |     | 22,797  |    | 8,865    |        | -       |     | 31,662  |
| Business Expenses       |     | 6,838   |    | 2,659    |        | -       |     | 9,497   |
| Contract Services       |     | 154,837 |    | 60,215   |        |         |     | 215,052 |
| Depreciation            |     | 51,764  |    | 20,131   |        | -       |     | 71,895  |
| Dues and Subscriptions  |     | 528     |    | 205      |        | ₩       |     | 733     |
| Grant Expenses          |     | 548     |    | <b></b>  |        | -       |     | 548     |
| Insurance               |     | 60,985  |    | 23,717   |        | <b></b> |     | 84,702  |
| Miscellaneous           |     | 2,208   |    | 859      |        | -       |     | 3,067   |
| Office Expense          |     | 6,546   |    | 2,546    |        | -       |     | 9,092   |
| Professional Fees       |     | 33,127  |    | 12,883   |        | -       |     | 46,010  |
| Printing & Postage      |     | 2,406   |    | 935      |        | ~       |     | 3,341   |
| Repairs and Maintenance |     | 2,345   |    | 912      |        | -       |     | 3,257   |
| Resident Expenses       |     | 22,517  |    | 8,757    |        | _       |     | 31,274  |
| Security                |     | 3,293   |    | 1,281    |        | -       |     | 4,574   |
| Supplies                |     | 15,224  |    | 5,921    |        | -       |     | 21,145  |
| Telephone Expense       |     | 11,701  |    | 4,550    |        | -       |     | 16,251  |
| Auto & Travel Expenses  |     | 11,498  |    | 4,472    |        | _       |     | 15,970  |
| Utilities Expense       |     | 9,812   |    | 3,816    |        |         |     | 13,628  |
| Total expenses          | _\$ | 593,505 | \$ | 230,594  | \$     |         | \$  | 824,099 |

The accompanying notes are an integral part of these statements.

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2019

|                         |    |         | Ma | nagement |    |           |    | Total   |
|-------------------------|----|---------|----|----------|----|-----------|----|---------|
|                         |    | Program | &  | General  | Fu | ndraising | I  | Expense |
| Salaries and Benefits   | \$ | 133,376 | \$ | 54,123   | \$ | 5,799     | \$ | 193,298 |
| Bank Charges and Fees   |    | 396     |    | 161      |    | 17        |    | 574     |
| Banquet Expense         |    | -       |    | -        |    | 88,645    |    | 88,645  |
| Building Facilities     |    | 13,541  |    | 5,495    |    | 589       |    | 19,625  |
| Business Expenses       |    | 427     |    | 173      |    | 19        |    | 619     |
| Contract Services       |    | 112,362 |    | 45,596   |    | 4,885     |    | 162,844 |
| Depreciation            |    | 42,507  |    | 17,249   |    | 1,848     |    | 61,604  |
| Dues and Subscriptions  |    | 1,049   |    | 426      |    | 46        |    | 1,520   |
| Insurance               |    | 41,816  |    | 16,969   |    | 1,818     |    | 60,603  |
| Interest                |    | 42      |    | 17       |    | 2         |    | 61      |
| Medical                 |    | 749     |    | 304      |    | 33        |    | 1,086   |
| Miscellaneous           |    | 21,620  |    | 8,774    |    | 940       |    | 31,334  |
| Office Expense          |    | 1,103   |    | 447      |    | 48        |    | 1,598   |
| Professional Fees       |    | 68,572  |    | 27,826   |    | 2,981     |    | 99,380  |
| Printing                |    | 3,136   |    | 1,273    |    | 136       |    | 4,545   |
| Repairs and Maintenance |    | 2,280   |    | 925      |    | 99        |    | 3,305   |
| Resident Expenses       |    | 4,199   |    | 1,704    |    | 183       |    | 6,085   |
| Security                |    | 3,200   |    | 1,298    |    | 139       |    | 4,637   |
| Supplies                |    | 9,607   |    | 3,898    |    | 418       |    | 13,923  |
| Telephone Expense       |    | 6,142   |    | 2,493    |    | 267       |    | 8,902   |
| Auto & Travel Expenses  |    | 10,559  |    | 4,285    |    | 459       |    | 15,303  |
| Utilities Expense       | ·  | 8,512   |    | 3,454    |    | 370       |    | 12,336  |
| Total expenses          | \$ | 485,196 | \$ | 196,891  | \$ | 109,740   | \$ | 791,827 |

The accompanying notes are an integral part of these statements.

# STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2020 AND 2019

|  | 2020 |             | 2019 |           |
|--|------|-------------|------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES                 | _    | <del></del> |      |           |
| Change in net assets                                 | \$   | (13,722)    | \$   | 229,372   |
| Adjustments to reconcile change in net assets to net |      |             |      |           |
| cash provided by operating activities:               |      |             |      |           |
| Depreciation   |      | 71,895      |      | 61,604    |
| Increase in receivables                              |      | (33,583)    |      | (136,381) |
| Increase in prepaid expenses                         |      | (974)       |      | (372)     |
| (Decrease) Increase in accounts payable              |      | (11,537)    |      | 3,473     |
| Increase in accrued expenses                         |      | 15,911      |      | 3,341     |
| Net cash provided by operating activities            |      | 27,990      |      | 161,037   |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |      |             |      |           |
| Purchase of equipment and construction in progress   |      | (89,326)    |      | (95,117)  |
| Net cash used in investing activities                |      | (89,326)    |      | (95,117)  |
| Net (decrease) increase in cash and cash equivalents |      | (61,336)    |      | 65,920    |
| Cash and cash equivalents, beginning of year         |      | 682,334     |      | 616,414   |
| Cash and cash equivalents, end of year               | \$   | 620,998     | \$   | 682,334   |

The accompanying notes are an integral part of these statements.

#### NOTES TO FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting Policies

#### **Organization and Purpose**

Metanoia, Inc. is a non-profit corporation which was organized to deliver a model program of recovery and rehabilitation for female youth victims of human sex trafficking. The decision-making body consists of 15 members who serve as the board of directors.

**Basis of presentation** – The financial statements of Metanoia, Inc. have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require Metanoia, Inc. to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of Metanoia, Inc. These net assets may be used at the discretion of Metanoia Inc.'s management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of Metanoia, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Revenue Recognition – Metanoia, Inc. recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give- that is, those with a measurable performance or other barrier and a right of return- are not recognized until the conditions on which they depend have been met. There were not any conditional promises to give as of December 31, 2020 and 2019.

A portion of Metanoia, Inc.'s revenue is derived from cost-reimbursable federal contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when Metanoia, Inc. has incurred expenditures in compliance with specific contract or grant provisions.

Metanoia, Inc. has adopted Accounting Standards Update (ASU) No. 2018-08 Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605) as management believes the standard improves the usefulness and understandability of Metanoia, Inc.'s financial reporting.

Metanoia, Inc. records special events revenue equal to the fair value of direct benefit to donors, and contribution income for the excess received when the event takes place.

#### **NOTES TO FINANCIAL STATEMENTS**

#### 1. Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition (continued)**

Metanoia, Inc. has adopted Accounting Standards Update (ASU) No. 2014-09- Revenue from Contracts with Customers (Topic 606), as amended as management believes the standard improves the usefulness and understandability of Metanoia, Inc.'s financial reporting.

Analysis of various provisions of this standard resulted in no significant changes in the way Metanoia, Inc. recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

Measure of operations – The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to Metanoia, Inc.'s ongoing program services. Nonoperating activities are limited to resources from activities considered to be of a more unusual or nonrecurring nature.

Cash and cash equivalents —Metanoia's cash consists of cash on deposit with banks. Cash equivalents represent money market funds or short-term investments with original maturities of three months or less from the date of purchase, except for those amounts that are held in the investment portfolio which are invested for long-term purposes.

Concentrations of credit risk — Financial instruments that potentially subject Metanoia, Inc. to concentrations of credit risk consist principally of cash and cash equivalents. Metanoia, Inc. maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. Metanoia, Inc's cash and cash equivalent accounts have been placed with high credit quality financial institutions. Metanoia, Inc. has not experienced, nor does it anticipate, any losses with respect to such accounts.

Contributions receivable — Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met. At December 31, 2020 and 2019, there were no contributions receivable.

#### **NOTES TO FINANCIAL STATEMENTS**

#### 1. Summary of Significant Accounting Policies (continued)

**Property and equipment, net** – Property and equipment are stated at cost at the date of purchase or, for donated assets, at fair value at the date of donation, less accumulated depreciation. Depreciation is calculated using the straight-line method over the lesser of the estimated useful lives of the assets or the lease term. The useful lives range from three to forty years. Metanoia, Inc.'s policy is to capitalize renewals and betterments acquired for greater than \$500 and expense normal repairs and maintenance as incurred. Metanoia, Inc.'s management periodically evaluates whether events or circumstances have occurred indicating that the carrying amount of long-lived assets may not be recovered.

Contributions – Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

In-kind donations — Metanoia, Inc. received donated professional services of \$44,810 and \$88,830 for the years ended December 31, 2020 and 2019, respectively. Such amounts, which are based upon information provided by third-party service providers, are recorded at their estimated fair value determined on the date of contribution and are reported as contributions in-kind and supporting services on the accompanying statements of activities and statements of functional expenses.

Functional expenses — The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis.

All expenses were allocated based on time and effort.

#### NOTES TO FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting Policies (continued)

Use of estimates – The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Income Taxes – Metanoia, Inc. is exempt from income tax under Section 501(c) (3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. Metanoia, Inc. has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. Donors of money or property, or both, are entitled to the maximum charitable contribution deduction allowed by law. Management is unaware of any tax positions that would have a significant impact on its financial position.

Commitments and Contingencies – Metanoia, Inc. participates in a federal grant program, which is governed by various rules and regulations of the grantor agency. Costs charged to the grant program are subject to audit and adjustment by the grantor agency; therefore, to the extent that Metanoia, Inc. has not complied with rules and regulations governing the grants, refunds of any money received may be required, and the collectability of any related receivable may be impaired. Management does not believe there are any significant contingent liabilities relating to compliance with rules and regulations governing the grant.

**Reclassification** – Certain prior year amounts have been reclassified to conform to the current presentation.

#### 2. Availability and Liquidity

The following represents Metanoia, Inc's financial assets at December 31:

| Financial assets at year-end: | 2020      | 2019      |
|-------------------------------|-----------|-----------|
| Cash                          | \$620,998 | \$682,334 |
| Grant receivables             | 298,374   | 264,791   |
| Total financial assets        | \$919,372 | \$947,125 |

#### 3. Risk Management

Metanoia, Inc. is exposed to various risks of loss to torts, theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. Metanoia, Inc. has purchased commercial insurance to reduce the risk of loss that might arise should one of these incidents occur. There have been no significant reductions in coverage. No settlements were made during the year that exceeded Metanoia's coverage.

#### NOTES TO FINANCIAL STATEMENTS

#### 4. Property and Equipment

Property and equipment, net consisted of the following at December 31:

|                                | 2020        | 2019        |
|--------------------------------|-------------|-------------|
| Furniture and equipment        | \$ 120,781  | \$ 114,916  |
| Building and improvements      | 1,832,242   | 1,832,242   |
| Construction in progress       | 83,460      | <u>-</u>    |
|                                | 2,036,483   | 1,947,158   |
| Less: accumulated depreciation | (195,853)   | (123,959)   |
| Property and equipment, net    | \$1,840,630 | \$1,823,199 |

Depreciation expense related to the property and equipment in service was \$71,895 and \$61,604 for the years ended December 31, 2020 and 2019; respectively.

#### 5. Subsequent Events

Management has evaluated subsequent events through the date the financial statements were available to be issued, June 29, 2021, noting that the COVID-19 outbreak in the United States has caused business disruption through mandatory and voluntary closings of businesses. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings. However, the related financial impact and duration cannot be reasonably estimated at this time.

No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

#### SCHEDULE OF COMPENSATION, BENEFITS AND OTHER PAYMENTS TO AGENCY HEAD YEAR ENDED DECEMBER 31, 2020

#### Agency Head: Michael Ranatza, Board President

| Purpose                   | mount      |
|---------------------------|------------|
| Salary                    | <b>5</b> - |
| Benefits - insurance      | -          |
| Benefits - retirement     | -          |
| Deferred compensation     | -          |
| Benefits - other (dental) | <b></b>    |
| Benefits - other (GTL)    | -          |
| Dues                      | -          |
| Per diem                  | -          |
| Reimbursements            | <b></b>    |
| Travel                    | -          |
| Registration fees         | -          |
| Conference travel         |            |
|                           | \$         |

Note: Michael Ranatza provides oversight as chairman of the Board. He does not receive any compensation, benefits and other payments from Metanoia, Inc.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Metanoia, Inc. Baton Rouge, Louisiana

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Metanoia, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 29, 2021.

#### **Internal Control over Financial Reporting**

In planning and performing our audit, we considered Metanoia, Inc.'s internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Metanoia, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Metanoia, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Metanoia, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Metanoia, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Metanoia, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Der Dupus & Puiz Gonzales, Louisiana

June 29, 2021

### METANOIA, INC. SUMMARY OF FINDINGS AND RESPONSES

#### YEAR ENDED DECEMBER 31, 2019

#### SUMMARY OF AUDIT RESULTS

- 1. The independent auditors' report expresses an unmodified opinion on whether the financial statements of Metanoia, Inc. were prepared in accordance with GAAP.
- 2. No significant deficiencies relating to the audit of the financial statements are reported on the Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*. No material weaknesses were reported.
- 3. No instances of noncompliance material to the financial statements of Metanoia, Inc. which would be required to be reported in accordance with *Government Auditing Standards*, was disclosed during the audit.

FINDINGS – FINANCIAL STATEMENT AUDIT

NONE NOTED

FINDINGS - COMPLIANCE

NONE NOTED

#### METANOIA, INC. SUMMARY OF PRIOR AUDIT FINDINGS

#### YEAR ENDED DECEMBER 31, 2019

#### FINDINGS - FINANCIAL STATEMENT AUDIT

NONE NOTED

#### FINDINGS - COMPLIANCE

#### 2019-001 PROCUREMENT AND COMPETITIVE BIDDING

Condition: Metanoia Inc. purchased a passenger van and material and supplies during the year without properly advertising for competitive bids.

Current Years Status: No similar finding was noted in current year.