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P. O. Box 139
Natchitoches, LA 71457

Affidavit and Revenue Certification

**ANNUAL SWORN FINANCIAL STATEMENTS AND
CERTIFICATION OF REVENUES \$75,000 OR LESS**

The annual sworn financial statements are required by Louisiana Revised Statutes 24:514 *to be filed with the Legislative Auditor within 90 days after the close of the fiscal year*. The certification of revenues \$50,000 or less, if applicable, is required by Louisiana Revised Statute 24:513(1)(1)(c)(i)

Personally came and appeared before the undersigned authority, Lee Waskom, Treasurer, who, duly sworn, depose and says that the financial statements herewith given present fairly the financial position of Historic District Business Association, Inc. (Natchitoches Christmas Festival Committee, Natchitoches Car Show & Girls Weekend) as of December 31, 2018, and the results of operations for the year then ended, in accordance with the basis of accounting described within the accompanying financial statements.

In addition, Lee Waskom, Treasurer, who, duly sworn, deposes and says the Historic District Business Association, Inc. (Natchitoches Christmas Festival Committee, Natchitoches Car Show, and DD Natty) received \$75,000 or less in revenues and other sources for the year ended December 31, 2018, and accordingly, is not required to have an audit for the previously mentioned year.

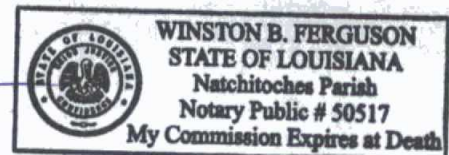


Lee Waskom, Treasurer

Sworn to and subscribed before me this 1 day of June 2019



NOTARY PUBLIC



Lee Waskom, Treasurer
Historic District Businesses Association, Inc.
P. O. Box 139
Natchitoches, LA 71457
Phone: 318/652-7078 Fax: 318/238-2459
Email: festival@natchitocheschristmas.com



HISTORIC DISTRICT BUSINESS ASSOCIATION

Natchitoches, Louisiana

P. O. Box 139
Natchitoches, LA 71457

Statement of Cash Receipts and Disbursements for 2018:

Public Funds	Christmas Festival Fund	Car Show Fund	Girls Weekend	Grand Total Public Funds
Louisiana Office of Tourism	\$10,000.00	\$2,495.00		\$12,495.00
Historic District Development Commission	\$13,000.00	\$5,000.00	\$2,500.00	\$20,500.00
Natchitoches Tourist Commission	\$10,000.00			\$10,000.00
Total for each event	\$33,000.00	\$7,495.00	\$2,500.00	
Grand Total Public Funds				\$42,995.00



Lee Waskom, Treasurer

Schedule of Compensation, Benefits and Other Payments to Agency Head or Chief Executive Officer

Agency Head Name: Sandra Dickens, President

Purpose	Amount
Salary	\$0
Benefits-insurance	\$0
Benefits-retirement	\$0
Benefits-other (describe)	\$0
Benefits-other (describe)	\$0
Benefits-other (describe)	\$0
Car allowance	\$0
Vehicle provided by government (enter amount reported on W-2)	\$0
Per diem	\$0
Reimbursements	\$0
Travel	\$0
Registration fees	\$0
Conference travel	\$0
Housing	\$0
Unvouchered expenses (example: travel advances, etc.)	\$0
Special meals	\$0
Other	\$0

Historic District Business Association
INCOME STATEMENT - CONSOLIDATED
Period: 12/01/2018 to 12/31/2018

	2018 CURRENT PERIOD ACTUALS		2018 YEAR-TO-DATE ACTUALS		2017 YEAR-TO-DATE COMPARATIVES		DIFFERENCE between col 2 and 3 Amount
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
REVENUES:							
Membership Dues	\$ 0.00	.00	\$ 9,025.00	.99	\$ 9,340.00	.85	\$ (315.00)
Festival Management Income	0.00	.00	50,000.00	5.50	45,000.00	4.08	5,000.00
Festival CEA Shared Income	25,000.00	3.84	25,000.00	2.75	45,000.00	4.08	(20,000.00)
Girls Getaway Sponsor	0.00	.00	2,950.00	.32	12,500.00	1.13	(9,550.00)
Miscellaneous income	0.00	.00	290.00	.03	0.00	.00	290.00
Scarecrow Registration	0.00	.00	80.00	.01	0.00	.00	80.00
Natch Car Show-Registration	0.00	.00	12,315.00	1.35	11,270.00	1.02	1,045.00
Natch Car Show- Sponsor	1,000.00	.15	12,600.00	1.39	11,840.00	1.07	760.00
Natch Car Show-Food Receipts	0.00	.00	1,410.00	.16	1,260.00	.11	150.00
Poker Run Revenue	100.00	.02	310.00	.03	180.00	.02	130.00
Car Show Split the Pot	0.00	.00	0.00	.00	188.50	.02	(188.50)
Vendor Booth Rent -Car Show	0.00	.00	1,000.00	.11	0.00	.00	1,000.00
Girls Getaway Revenue	0.00	.00	155.00	.02	8,117.00	.74	(7,962.00)
Interest Income	362.67	.06	549.29	.06	192.11	.02	357.18
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Revenues:	\$ 26,462.67	4.06	\$ 115,684.29	12.73	\$ 144,887.61	13.15	\$ (29,203.32)
Christmas Festival Revenues:							
Christmas Fest -Gate Receipt	\$ 125,000.00	19.18	\$ 125,000.00	13.75	\$ 154,833.00	14.05	\$ (29,833.00)
Christmas Fest-Advance Armband	31,063.00	4.77	31,063.00	3.42	42,882.00	3.89	(11,819.00)
Christmas Fest -Gate Extra Wks	45,748.00	7.02	66,880.00	7.36	96,250.00	8.73	(29,370.00)
Christmas Fest Sponsors-Corp	28,250.00	4.34	50,050.00	5.51	48,875.00	4.43	1,175.00
HDDC Sponsorship -Festival	13,000.00	1.99	13,000.00	1.43	13,000.00	1.18	0.00
Christmas Fest Patrons Drive	3,380.00	.52	3,380.00	.37	3,155.00	.29	225.00
Christmas Fest -Parade Income	2,000.00	.31	2,000.00	.22	2,250.00	.20	(250.00)
Christmas Fest- Merchandise	29,744.15	4.56	29,948.15	3.29	31,729.45	2.88	(1,781.30)
Christmas Fest -Vendor Income	8,225.00	1.26	18,225.00	2.00	17,425.00	1.58	800.00
City of Natchitoches -Sponsors	0.00	.00	0.00	.00	10,000.00	.91	(10,000.00)
Tourist Commission & LOT Grant	15,000.00	2.30	20,000.00	2.20	20,000.00	1.81	0.00
Trinket Sales	7,687.00	1.18	7,687.00	.85	13,308.00	1.21	(5,621.00)
Float Rental	350.00	.05	1,050.00	.12	2,700.00	.24	(1,650.00)
Miscellaneous - Christmas Fest	3,000.00	.46	7,025.00	.77	100.00	.01	6,925.00
Bus and RV Parking	2,500.00	.38	2,700.00	.30	2,550.00	.23	150.00
Festival Ticket Sales	309,677.00	47.52	412,710.96	45.40	497,301.89	45.13	(84,590.93)
Interest Income -Festival Acct	545.93	.08	2,615.28	.29	803.63	.07	1,811.65
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Total Christmas Revenues:	\$ 625,170.08	95.94	\$ 793,334.39	87.27	\$ 957,162.97	86.85	\$ (163,828.58)
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TOTAL REVENUES:	\$ 651,632.75	100.00	\$ 909,018.68	100.00	\$ 1,102,050.58	100.00	\$ (193,031.90)
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Historic District Business Association
INCOME STATEMENT - CONSOLIDATED
Period: 12/01/2018 to 12/31/2018

	2018 CURRENT PERIOD ACTUALS		2018 YEAR-TO-DATE ACTUALS		2017 YEAR-TO-DATE COMPARATIVES		DIFFERENCE between col 2 and 3 Amount	
	Amount	Ratio	Amount	Ratio	Amount	Ratio		
COSTS OF GOODS SOLD								
Merchandise Inventory	\$ 25,698.00	3.94	\$ 25,698.00	2.83	\$ 25,698.00	2.33	\$	0.00
Merchandise Available for Sale	\$ 25,698.00	3.94	\$ 25,698.00	2.83	\$ 25,698.00	2.33	\$	0.00
Merchandise Inventory	\$ (25,698.00)	3.94-	\$ (25,698.00)	2.83-	\$ (25,698.00)	2.33-	\$	0.00
COSTS OF GOODS SOLD	\$ 0.00	.00	\$ 0.00	.00	\$ 0.00	.00	\$	0.00
GROSS PROFIT	\$ 651,632.75	100.00	\$ 909,018.68	100.00	\$ 1,102,050.58	100.00	\$	(193,031.90)
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EXPENSES:								
Salaries	\$ 4,166.85	.64	\$ 49,334.82	5.43	\$ 47,818.12	4.34	\$	1,516.70
Vacation Leave Paid	0.00	.00	0.00	.00	184.64	.02		(184.64)
Simple IRA Benefits	(548.04)	.08-	1,291.50	.14	229.06	.02		1,062.44
Payroll Taxes Expenses	318.76	.05	3,764.63	.41	3,669.88	.33		94.75
Worker's Compensation Insuranc	0.00	.00	490.00	.05	236.00	.02		254.00
Health Insurance	571.13	.09	0.00	.00	(23.54)	.00-		23.54
Total Payroll	\$ 4,508.70	.69	\$ 54,880.95	6.04	\$ 52,114.16	4.73	\$	2,766.79
Contract Labor	345.00	.05	345.00	.04	0.00	.00		345.00
Contrat Labor- Christmas Festi	1,000.00	.15	1,225.00	.13	1,355.00	.12		(130.00)
Payroll Processing Fees -ADP	51.70	.01	677.70	.07	642.40	.06		35.30
Utilities - Float Barn	15.76	.00	187.57	.02	187.20	.02		0.37
Telephone	117.06	.02	1,487.79	.16	1,545.16	.14		(57.37)
Repairs & Maintenance	0.00	.00	0.00	.00	167.58	.02		(167.58)
Rent - Office	350.00	.05	4,200.00	.46	4,200.00	.38		0.00
Bereavement	0.00	.00	169.62	.02	0.00	.00		169.62
Office Supplies	72.89	.01	1,884.53	.21	935.42	.08		949.11
Computer Supplies	10.43	.00	64.41	.01	260.78	.02		(196.37)
Board Meeting Costs	0.00	.00	7.51	.00	28.55	.00		(21.04)
Membership Meetings	163.72	.03	412.23	.05	722.73	.07		(310.50)
Banquet for Sponsors	0.00	.00	803.44	.09	0.00	.00		803.44
Summer Committee Meetings	0.00	.00	0.00	.00	45.46	.00		(45.46)
Supplies	0.00	.00	0.00	.00	107.15	.01		(107.15)
Postage	0.00	.00	1.21	.00	56.10	.01		(54.89)
Postage - Christmas Fest	0.00	.00	260.83	.03	305.37	.03		(44.54)
Postage Box Rental	0.00	.00	96.00	.01	90.00	.01		6.00
Filing Fees	0.00	.00	40.00	.00	0.00	.00		40.00
Insurance-D & O	1,000.00	.15	1,904.86	.21	0.00	.00		1,904.86
Community Sponsorships	0.00	.00	250.00	.03	350.00	.03		(100.00)
Legal & Accounting Fees	0.00	.00	650.00	.07	650.00	.06		0.00
Pumpkin Glow	0.00	.00	423.00	.05	198.06	.02		224.94
Scarecrow	0.00	.00	265.00	.03	0.00	.00		265.00
Natch Car Show Expenses	6,058.60	.93	32,028.58	3.52	18,336.51	1.66		13,692.07
Girls Getaway	13.18	.00	10,682.85	1.18	45,956.24	4.17		(35,273.39)
Dues & Subscriptions	19.00	.00	1,034.10	.11	546.00	.05		488.10

Miscellaneous	0.00	.00	50.00	.01	327.06	.03	(277.06)
Bank Charges	62.00	.01	197.00	.02	15.00	.00	182.00
Advertising	0.00	.00	1,140.00	.13	2,008.00	.18	(868.00)
Advertising -Christmas Festiva	35,837.53	5.50	47,976.49	5.28	47,893.46	4.35	83.03
Visa/MC Charges- Christmas Fes	346.16	.05	346.16	.04	222.78	.02	123.38
Visa M/C Charges- Car Show	0.00	.00	169.39	.02	0.00	.00	169.39
Parade - Main	9,372.84	1.44	11,098.52	1.22	10,292.06	.93	806.46
Gate Management - Festival Day	17,350.00	2.66	19,000.00	2.09	19,067.00	1.73	(67.00)
Gates Management -Extra Weeken	5,220.00	.80	9,484.03	1.04	9,065.93	.82	418.10
Fireworks -Opening & Thanksgiv	0.00	.00	22,500.00	2.48	17,500.00	1.59	5,000.00
Fireworks -Festival Day	0.00	.00	37,500.00	4.13	37,500.00	3.40	0.00
Fireworks - Weekends 2 & 3	0.00	.00	25,000.00	2.75	27,500.00	2.50	(2,500.00)
Fireworks -Weekend 4 & New Yea	0.00	.00	20,000.00	2.20	15,000.00	1.36	5,000.00
Entertainment- Festival Day	4,550.00	.70	8,539.03	.94	6,610.61	.60	1,928.42
Backline - Festival Day	0.00	.00	7,600.00	.84	0.00	.00	7,600.00
Entertainment -Extra Weekends	15,766.21	2.42	28,546.49	3.14	21,054.85	1.91	7,491.64
Backline - Extra Weekends	0.00	.00	7,800.00	.86	9,000.00	.82	(1,200.00)
Entertainment Licensing	0.00	.00	2,844.16	.31	2,844.13	.26	0.03
Grand Marshall	0.00	.00	0.00	.00	5,350.00	.49	(5,350.00)
Corporate Sponsors Support	0.00	.00	4,647.03	.51	5,136.36	.47	(489.33)
Christmas Festival Supplies	109.93	.02	667.28	.07	1,845.37	.17	(1,178.09)
Festival Insurance	0.00	.00	14,287.91	1.57	14,287.90	1.30	0.01
Merchandise Purchases-Clothing	0.00	.00	17,626.75	1.94	19,488.40	1.77	(1,861.65)
Trinkets Merchandice	0.00	.00	3,882.77	.43	8,371.74	.76	(4,488.97)
City of Natchitoches-CEA Split	25,000.00	3.84	25,000.00	2.75	45,000.00	4.08	(20,000.00)
HDBA Variable CEA Sharing	25,000.00	3.84	25,000.00	2.75	45,000.00	4.08	(20,000.00)
Port-a-Potties	0.00	.00	10,329.65	1.14	9,350.00	.85	979.65
Sound Systems	0.00	.00	22,500.00	2.48	22,491.55	2.04	8.45
Festival Security	771.00	.12	1,086.00	.12	1,993.75	.18	(907.75)
Ticketing System Expenses	2,701.25	.41	6,409.25	.71	2,830.01	.26	3,579.24
Festival Administration	0.00	.00	50,000.00	5.50	45,000.00	4.08	5,000.00
Festival Logo & Web Design	0.00	.00	54.68	.01	49.95	.00	4.73
Float Maintenance and Repair	1,630.46	.25	3,843.73	.42	244.75	.02	3,598.98
Traffic Control	8,400.00	1.29	8,400.00	.92	8,400.00	.76	0.00
SEO & Website Promotion	0.00	.00	19.95	.00	49.00	.00	(29.05)
Miscellaneous - Christmas Fest	0.00	.00	3,098.68	.34	69.14	.01	3,029.54
Vendor Ticket Redemption Paymt	264,887.01	40.65	342,366.29	37.66	423,486.63	38.43	(81,120.34)
Snow Machines	0.00	.00	4,701.19	.52	0.00	.00	4,701.19
Bathroom Maintenance	5,880.00	.90	5,880.00	.65	0.00	.00	5,880.00
Advertising - Girls Getaway	0.00	.00	0.00	.00	1,900.00	.17	(1,900.00)
Travel	0.00	.00	1,532.79	.17	0.00	.00	1,532.79
Entertainment	0.00	.00	40.24	.00	46.54	.00	(6.30)
Depreciation Expense	9,013.00	1.38	9,013.00	.99	8,699.00	.79	314.00
TOTAL EXPENSES	\$ 445,623.43	68.39	\$ 924,160.64	101.67	\$ 1,023,790.84	92.90	\$ (99,630.20)
NET INCOME (LOSS)	\$ 206,009.32	31.61	\$ (15,141.96)	1.67-	\$ 78,259.74	7.10	\$ (93,401.70)

Historic District Business Association
BALANCE SHEET
As of 12/31/2018

2018
ACTUALS

ASSETS

CASH ASSETS:

Checking Account -Bank of Mont	80,846.32
Checking Acct-Christmas Funds	178,172.68
CD @ Bank of Montgomery-Car Sh	24,306.72
CD @ BOM - Girls Getaway Reser	2,391.22
Christmas Festival Ticket Acct	22,162.33

TOTAL CASH ASSETS	\$ 307,879.27
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CURRENT ASSETS:

Account Rec -Christmas	13,250.00
Security Deposit - Util-Float	105.00
Merchandise Inventory	25,698.00

TOTAL CURRENT ASSETS	\$ 39,053.00
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FIXED ASSETS:

Festival Equipment & Tents	\$ 25,408.62
Acc. Deprec. - Festival Equip	(12,698.87)
	\$ 12,709.75
Computer Equipment	\$ 1,230.13
Acc. Deprec. - Computer Equip.	(1,230.13)
	\$ 0.00
Floats	\$ 31,314.98
Accum Depr - Floats	(24,725.00)
	\$ 6,589.98
Trailers	\$ 5,100.00
Acc. Dec. - Trailers	(2,631.00)
	\$ 2,469.00

TOTAL FIXED ASSETS	\$ 21,768.73
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TOTAL ASSETS	\$ 368,701.00
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LIABILITIES AND EQUITY

CURRENT LIABILITIES

TOTAL CURRENT LIABILITIES	\$ 0.00
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EQUITY:

Transfer Capital -Chamber-Fest	128,680.91
Prior Year's Retained Earnings	255,162.05
Net Income (Loss)	\$ (15,141.96)

TOTAL EQUITY	\$ 368,701.00
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TOTAL LIAB. AND EQUITY	\$ 368,701.00
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