NOVA WORKFORCE INSTITUTE OF NORTHEAST LA Monroe, Louisiana

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT WITH SUPPLEMENTAL INFORMATION As of And for the Year Ended December 31, 2019

\mathbf{BY}

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NOVA WORKFORCE INSTITUTE OF NORTHEAST LA

Monroe, Louisiana

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Financial Statements And Independent Auditor's Report With Supplemental Information As Of And For The Year Ended December 31, 2019

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Independent Auditor's Report

To the Board of Directors of NOVA Workforce Institute of Northeast LA Monroe, Louisiana

Report on the Financial Statements

I have audited the accompanying financial statements of NOVA Workforce Institute of Northeast LA (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

NOVA Workforce Institute of Northeast LA Independent Auditor's Report (Continued)

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NOVA Workforce Institute of Northeast LA as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, I have also issued my report dated June 9, 2020 on my consideration of NOVA Workforce Institute of Northeast LA 's internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NOVA Workforce Institute of Northeast LA 's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NOVA Workforce Institute of Northeast LA 's internal control over financial reporting and compliance.

Rosie D. Harper

Certified Public Accountant

Kom D. Hayen

Monroe, Louisiana June 9, 2020



Statement of Financial Position December 31, 2019

Assets

| Cash | \$ 205,885 |
|----------------------------------|---------------|
| Accounts Receivable | 37,117 |
| Other Receivables | 42 |
| Prepaid Expenses | 1,919 |
| Total Assets | 244,963 |
| Liabilities and Net Assets | |
| Liabilities: | |
| Accrued Liabilities | 12,638 |
| Deferred Revenue | 232,325 |
| Total Liabilities | 244,963 |
| Net Assets | |
| Without Donor Restrictions | - |
| With Donor Restrictions | |
| Total Net Assets | |
| Total Liabilities and Net Assets | \$ 244,963 |

Statement of Activities For the Year Ended December 31, 2019

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS:

| Revenue and Gains | |
|---|-------------|
| Local Grants | \$ 2,500 |
| Contributions | 49,300 |
| TOTAL REVENUES AND GAINS WITHOUT DONOR | |
| RESTRICTIONS | 51,800 |
| Net Assets Released from Restrictions | |
| Restrictions Satisfied by Payments | 350,063 |
| TOTAL NET ASSETS RELEASED FROM RESTRICTIONS | 350,063 |
| TOTAL REVENUES, GAINS AND OTHER SUPPORT WITHOUT | |
| DONOR RESTRICTIONS | 401,863 |
| Expenses | |
| Program Expense | 401,863 |
| Total Expenses | 401,863 |
| INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS | - |
| CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS: | |
| Grants | |
| Federal Grants | 279,484 |
| Foundations | 6,347 |
| Corporate Grant | 64,232 |
| Total Grants | 350,063 |
| Net Assets Released from Restrictions: | |
| Restrictions Satisfied by Payments | (350,063) |
| INCREASE IN NET ASSETS WITH DONOR RESTRICTIONS | - |
| INCREASE IN NET ASSETS | |
| NET ASSETS AT BEGINNING OF YEAR | |
| NET ASSETS AT END OF YEAR | \$ |

NOVA Workforce Institute of Northeast LA

Statement of Cash Flows For the Year Ended December 31, 2019

| Operating Activities | All Funds |
|--|------------|
| Change in Net Assets | \$ - |
| Adjustments to Reconcile Change in Net Assets to Net | |
| Cash Provided by Operating Activities: | |
| Increase in Accounts Receivable | (6,918) |
| Increase in Other Receivable | (42) |
| Increase in Prepaid Expenses | (917) |
| Increase in Accrued Liabilities | 2,944 |
| Increase in Deferred Revenue | 93,653 |
| Decrease in Short-term Credit Line | (20,000) |
| Total Adjustments | 68,720 |
| Net Cash Provided by Operating Activities | 68,720 |
| Net Increase in Cash | 68,720 |
| Cash as of Beginning of Year | 137,165 |
| Cash as of the End of Year | \$ 205,885 |
| | |
| Supplemental Information: | |
| Interest Expense | 131 |

Statement of Functional Expenses For the Year Ended December 31, 2019

| December 31, 2017 | Program Services |
|-----------------------------------|---------------------|
| Personnel Costs | |
| Salaries and Wages | \$ 206,941 |
| Payroll Taxes and Fringe Benefits | 58,684 |
| Total Personnel Costs | 265,625 |
| Other Expenses | |
| Accounting | 14,400 |
| Ads and Legal Notices | 357 |
| Audit/Review | 2,950 |
| Computer Equipment Service | 1,198 |
| Graduation Costs | 2,602 |
| Insurance | 4,071 |
| Interest Expense | 131 |
| Meetings | 11,638 |
| Membership Dues | 325 |
| Miscellaneous | - |
| Minor Equipment | 1,000 |
| Occupancy Cost | 22,396 |
| Office Supplies | 9,646 |
| Other Expense | 9,225 |
| Postage | 660 |
| Printing and Reproduction | 1,583 |
| Professional Services | 4,778 |
| Supportive Services | 4,261 |
| Telephone | 5,965 |
| Training Supplies and Services | 22,062 |
| Travel | 16,990 |
| Total Other Expenses | 136,238 |
| Total Functional Expenses | \$ 401,863 |

NOVA Workforce Institute of Northeast LA Monroe, Louisiana

Notes to the Financial Statements As of and for the Year Ended December 31, 2019

NOTE A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

NOVA Workforce Institute of Northeast LA (a private non-profit organization) is domiciled in Monroe, Louisiana. The Organization is recognized as a tax-exempt (non-profit) organization under section 501 (c) (3) of the Internal Revenue Service Code. The organization serves to connect the needs of employers with job-training entities and residents who are looking for a career path leading to a living wage job with benefits. The Board of Directors of the Organization consists of fourteen (14) members. The members serve without compensation.

Basis of Presentation

For the period ending December 31, 2019, the Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets without donor restrictions include those net assets whose use by the Organization is not restricted by donors, even though their use may be limited in other respects, such as by contract or board designation. Net assets with donor restrictions are those net assets received with donor-imposed restrictions limiting the Organization's use of the assets. At December 31, 2019, the Organization had no net assets with donor restrictions.

Public Support and Revenue

In order to comply with restrictions that donors place on grants and other gifts as well as designations made by its governing board, the principles of reporting net assets are used. Revenue and public support consist mainly of governmental and private grants, fundraising, and contributions. Grants and other contributions of cash and other assets are reported as net assets with donor restrictions if they are received with donor restrictions or restrictions designated by the governing board. Contributions and grants are considered to be unrestricted unless restricted by the donor, and are reported as net assets without donor restrictions.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of management's estimates. Accordingly, actual results could differ from those estimates.

Deferred Revenue

The Organization follows the deferred revenue recognition. Under the deferred method, grants and other revenue received during the year for expenses to be incurred in the following year are recorded as deferred revenue.

NOVA Workforce Institute of Northeast LA Notes to Financial Statements (Continued)

Cash and Cash Equivalents

The Organization considers all highly liquid investments with maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents. At December 31, 2019, NOVA Workforce Institute of Northeast LA had no cash equivalent, and cash totaling \$ 205,885 as follows:

| With Donor Restrictions | \$ 188,578 |
|----------------------------|---------------|
| Without Donor Restrictions | 17,307 |
| Total Cash | \$ 205,885 |

Income Taxes

The Organization qualified as a publicly supported organization exempt from federal income tax under Section 501 (C) (3) of the Internal Revenue Code. Contributions to the Organization are tax deductible within the limitations prescribed by the Code.

NOTE B. FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTE C. BUDGET PRACTICES

The Organization prepares an annual budget that is approved by the Board of Directors prior to being submitted to the granting authority.

NOTE D. GRANTS RECEIVABLE

For the year ended December 31, 2019, the Organization had grants receivables as follows:

| General Fund | \$ 2,530 |
|--------------|--------------|
| MHA | 10,691 |
| USDA | 6,881 |
| SNAP | 12,319 |
| LISC | 4,696 |
| Total | \$ 37,117 |

The Organization does not report an allowance for doubtful accounts because management estimates that receivables are 100% collectible.

NOTE E. SHORT-TERM CREDIT LINE

The Organization obtained a short-term line of credit for \$50,000 with Iberia Bank. For the year ended December 31, 2019, the variable interest rate on the line of credit was an average 8.75%, and the balance on the credit line was \$0.00. The variable interest rate is 3.75% over prime.

NOVA Workforce Institute of Northeast LA Notes to Financial Statements (Continued)

NOTE F. LIQUIDITY MANAGEMENT

As of December 31, 2019, the following financial assets could be made readily available within one year of the statement of financial position date to meet general expenditures:

| Cash | \$ 205,885 |
|---------------------|------------|
| Accounts Receivable | 37,117 |
| Other Receivables | 42 |
| Pre-Paid Expenses | 1,919 |
| Total | \$ 244,963 |

As part of its liquidity management, the Organization has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations become due.

NOTE G. DESCRIPTION OF LEASING ARRANGEMENTS

For the year ended December 31, 2019, the Organization leased office space under a short-term arrangement from Premier Plaza of Monroe, LLC as follows:

| | M | Monthly | | |
|-----------------------|----|---------|--|--|
| January to May 2019 | \$ | 1,768 | | |
| June to December 2019 | \$ | 1,808 | | |
| January to May 2020 | \$ | 1,808 | | |

NOTE H. ACCRUED LIABILITIES

For the year ended December 31, 2019, the Organization had accrued liabilities as follows:

| Payroll Liabilities | \$ 6,921 |
|---------------------|--------------|
| Sundry Payables | 5,717 |
| Total | \$ 12,638 |
| | |

NOTE I. <u>UNCERTAIN TAX POSITIONS</u>

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain tax position that more likely than not would not be sustained upon examination by Internal Revenue Service. The Management has analyzed the tax positions taken by the Organization and has concluded that as of June 9, 2020 there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is subject to routine audits by Internal Revenue Service for the years ended December 31, 2017, 2018, and 2019; however, there are currently no audits in progress for any tax period.

NOVA Workforce Institute of Northeast LA Notes to Financial Statements (Continued)

NOTE J. <u>DEFERRED REVENUE</u>

For the year ended December 31, 2019, the Organization had deferred revenue as follows:

| | Beginning Deferred Revenue @ | Prior Period | Revenue | | Deferred Revenue @ |
|----------------------------------|------------------------------------|-----------------|----------|-----------|-----------------------|
| Source | 01/01/2019 | Adjustment | Received | Expended | 12/31/2019 |
| FHLB | 625 | | - | 625 | - |
| City of Monroe | - | | 25,000 | - | 25,000 |
| MHA | 8,019 | (5,308) | 119,417 | 80,009 | 42,119 |
| LISC | - | | 42,996 | 40,901 | 2,095 |
| Capital One | 85,759 | | 72,753 | 58,677 | 99,835 |
| OEC | 5,588 | | - | 4,929 | 659 |
| SNAP | - | | 75,135 | 63,134 | 12,001 |
| SOHSMM | 1,347 | | 5,000 | 6,347 | = |
| USDA | - | | 95,440 | 95,440 | - |
| General | | | | | |
| Corporate Contributions/Sponsors | 42,641 | - | 57,276 | 49,301.00 | 50,616 |
| City of West Monroe | | | 2,500 | 2,500.00 | - |
| Total | 143,979 | (5,308) | 495,517 | 401,863 | 232,325 |

NOTE K. PRIOR PERIOD ADJUSTMENT

For the year ended December 31, 2019, the Organization had a prior period adjustment to deferred revenue of \$5,308 for overstated revenue from Monroe Housing Authority (MHA) in the year ended December 31, 2018.

NOTE L. SUBSEQUENT EVENTS

Management has evaluated subsequent events through the date that the financial statements were available to be issued, June 9, 2020, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

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Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

To the Board of Directors of NOVA Workforce Institute of Northeast LA Monroe, Louisiana

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of NOVA Workforce Institute of Northeast LA (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated June 9, 2020.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered NOVA Workforce Institute of Northeast LA 's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NOVA Workforce Institute of Northeast LA 's internal control. Accordingly, I do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether NOVA Workforce Institute of Northeast LA 's financial statements are free from material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not

NOVA Workforce Institute of Northeast LA

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards* (Continued)

express such an opinion. The results of my tests did not disclose any instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

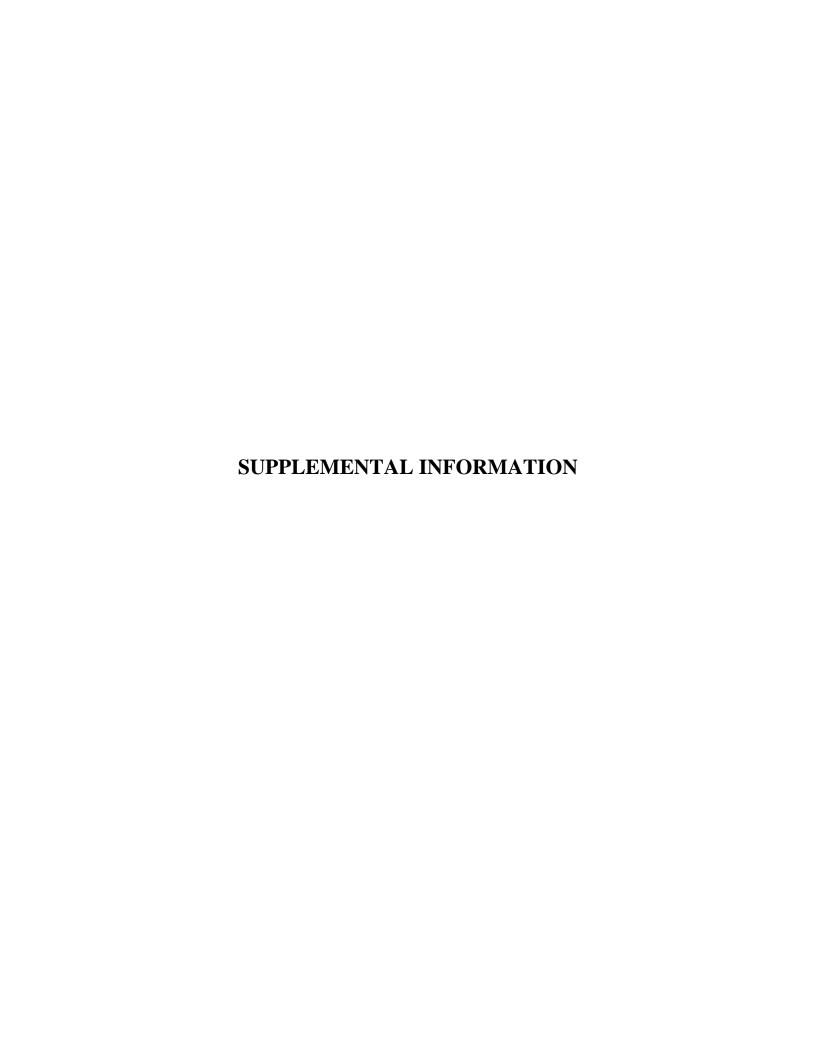
The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. However, under Louisiana Revised Statue 24:513, this report is distributed by the Legislative Auditor as a public document.

Rosie D. Harper

Certified Public Accountant

Kom D. Hayer

Monroe, Louisiana June 9, 2020



Schedule of Activities Budget to Actual For the Year Ended December 31, 2019

| | Budgeted Actual | | Actual | Variance | | |
|-----------------------------------|-----------------|---------|--------|----------|----|---------|
| Revenue | | | | | | |
| Contributions | \$ | 60,652 | \$ | 49,300 | \$ | 11,352 |
| Corporate Grants | , | 86,384 | · | 64,232 | | 22,152 |
| Federal Grants | | 357,482 | | 279,484 | | 77,998 |
| Foundations | | 11,935 | | 6,347 | | 5,588 |
| Local Grants | | 2,500 | | 2,500 | | - |
| Total Revenue | | 518,953 | | 401,863 | | 117,090 |
| | | | | | | |
| Personnel Costs | | | | | | |
| Salaries and Wages | | 254,179 | | 206,941 | | 47,238 |
| Payroll Taxes and Fringe Benefits | | 66,953 | | 58,684 | | 8,269 |
| Total Personnel Costs | | 321,132 | | 265,625 | | 55,507 |
| Other Expenses | | | | | | |
| Accounting | | 16,492 | | 14,400 | | 2,092 |
| Ads and Legal Notices | | 800 | | 357 | | 443 |
| Audit/Review | | 4,486 | | 2,950 | | 1,536 |
| Computer Equipment Service | | 2,966 | | 1,198 | | 1,768 |
| Graduation Costs | | 2,602 | | 2,602 | | - |
| Insurance | | 4,071 | | 4,071 | | - |
| Interest Expense | | 500 | | 131 | | 369 |
| Meetings | | 13,238 | | 11,638 | | 1,600 |
| Membership Dues | | 500 | | 325 | | 175 |
| Minor Equipment | | 2,000 | | 1,000 | | 1,000 |
| Occupancy Cost | | 23,146 | | 22,396 | | 750 |
| Office Supplies | | 12,529 | | 9,646 | | 2,883 |
| Other Expense | | 21,442 | | 9,225 | | 12,217 |
| Postage | | 700 | | 660 | | 40 |
| Printing and Reproduction | | 6,164 | | 1,583 | | 4,581 |
| Professional Services | | 7,652 | | 4,778 | | 2,874 |
| Supportive Services | | 9,533 | | 4,261 | | 5,272 |
| Telephone | | 7,758 | | 5,965 | | 1,793 |
| Training Supplies and Services | | 42,373 | | 22,062 | | 20,311 |
| Travel | | 17,972 | | 16,990 | | 982 |
| Total Other Expenses | | 196,924 | | 136,238 | | 60,686 |
| Total Functional Expenses | | 518,056 | | 401,863 | | 116,193 |
| Budget Excess (Deficit) | \$ | 897 | \$ | - | \$ | 897 |

NOVA WORKFORCE INSTITUTE OF NORTHEAST LA Schedule of Board Members

For the Year Ended December 31, 2019

| Board Member | Title | Location | |
|--------------------|---------------------|----------------------------|--|
| Hartmann, Robert | President | Monroe, Louisiana | |
| Simmons, Bobby | Vice President | Monroe, Louisiana | |
| Laudenheimer, Jeff | Secretary/Treasurer | Monroe, Louisiana | |
| Barrett, Bernie | Board Member | Lake Providence, Louisiana | |
| Lenoir, Dianne | Board Member | Monroe, Louisiana | |
| Edge, Amanda | Board Member | West Monroe, Louisiana | |
| Griffin, Robert | Board Member | Monroe, Louisiana | |
| Hayward, Karen | Board Member | Monroe, Louisiana | |
| Proger, Thomas | Board Member | Delhi, Louisiana | |
| Rambo, Christine | Board Member | Monroe, Louisiana | |
| Scott, Louis G. | Board Member | Monroe, Louisiana | |
| Smith, Jean | Board Member | Monroe, Louisiana | |
| Wilson, Sherry Ray | Board Member | Monroe, Louisiana | |
| Wolkart, Kristin | Board Member | Monroe, Louisiana | |

NOVA WORKFORCE INSTITUTE OF NORTHEAST LA Schedule of Compensation - Key Management

For the Year Ended December 31, 2019

| | Pa | Paul West | |
|---------------------------|---------------------------|-----------|--|
| Job Title | Executive Director | | |
| Salary | \$ | 72,400 | |
| Benefits-Insurance | | 22,682 | |
| Travel | | 932 | |
| Total Compensation | \$ | 96,014 | |