AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2019 AND 2018

AFFILIATED BLIND OF LOUISIANA
TRAINING CENTER, INC.

CONTENTS

WRIGHT, MOORE, DEHART, DUPUIS & HUTCHINSON, L.L.C.

Certified Public Accountants
100 Petroleum Drive, 70508
P.O. Box 80569 • Lafayette, Louisiana 70598-0569
(337) 232-3637 • Fax (337) 235-8557
www.wmddh.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Affiliated Blind of Louisiana
Training Center, Inc.
Lafayette, Louisiana

Report on the Financial Statements
We have audited the accompanying financial statements of Affiliated Blind of Louisiana Training Center, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility
Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Affiliated Blind of Louisiana Training Center, Inc. as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 9, 2019, on our consideration of Affiliated Blind of Louisiana Training Center, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Affiliated Blind of Louisiana Training Center, Inc.'s internal control over financial reporting and compliance.

Wright, Moore, DeHart,
Dupuis & Hutchinson, LLC

WRIGHT, MOORE, DEHART,
DUPUIS & HUTCHINSON, L.L.C.
Certified Public Accountants

October 9, 2019
Lafayette, Louisiana

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2019 AND 2018

ASSETS

	2019	2018
CURRENT ASSETS		
Cash and Interest Bearing Deposits	$ 999,362	$ 984,298
Due from Other Agencies	169,474	176,932
Income Tax Receivable	15,826	-
Other Receivables	146,940	132,823
Inventory	50,016	41,619
Prepaid Insurance	2,057	1,648
Prepaid Expenses	18,387	13,040
Total Current Assets	1,402,062	1,350,360
PROPERTY AND EQUIPMENT (NET)	1,981,783	2,125,831
OTHER ASSETS		
Deposits	1,015	1,015
Total Other Assets	1,015	1,015
TOTAL ASSETS	$ 3,384,860	$ 3,477,206

LIABILITIES AND NET ASSETS

	2019	2018
CURRENT LIABILITIES		
Accounts Payable	$ 2,529	$ 6,713
Accrued Payroll and Related Liabilities	17,447	17,273
Accrued Compensated Absences	29,851	25,783
Income Taxes Payable	-	4,247
Other Current Liabilities	2,581	4,560
Total Current Liabilities	52,408	58,576
TOTAL LIABILITIES	52,408	58,576
NET ASSETS		
Without Donor Restrictions	2,096,204	2,114,930
With Donor Restrictions	1,236,248	1,303,700
Total Net Assets	3,332,452	3,418,630
TOTAL LIABILITIES AND NET ASSETS	$ 3,384,860	$ 3,477,206

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENT OF ACTIVITIES
JUNE 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
WITHOUT DONOR RESTRICTIONS			
PUBLIC SUPPORT			
Donations	$ 335,275	$ -	$ 335,275
Less: Donation from Special Gaming Fund	(50,813)	-	(50,813)
Net Donations	284,462	-	284,462
Fundraising	1,632,462	-	1,632,462
Total Public Support	1,916,924	-	1,916,924
REVENUES			
Fee for Service	355,156	-	355,156
Governmental Grants	513,831	-	513,831
Appropriations	500,000	-	500,000
Private Contracts	297,088	-	297,088
Miscellaneous	52,089	-	52,089
Interest	8,881	-	8,881
Total Revenues	1,727,045	-	1,727,045
NET ASSETS RELEASED FROM			
Donor Restrictions	75,000	(75,000)	-
Net Inventory Purchased (Used)	(7,548)	7,548	-
TOTAL PUBLIC SUPPORT AND REVENUES RELEASED FROM RESTRICTIONS	3,711,421	(67,452)	3,643,969
EXPENSES AND LOSSES			
Program Services	1,845,426	-	1,845,426
Supporting Services			
Management and General	307,005	-	307,005
Special Gaming Fundraising	1,577,716	-	1,577,716
Total Expenses	3,730,147	-	3,730,147
CHANGE IN NET ASSETS	(18,726)	(67,452)	(86,178)
NET ASSETS AT BEGINNING OF YEAR	2,114,930	1,303,700	3,418,630
NET ASSETS AT END OF YEAR	$ 2,096,204	$ 1,236,248	$ 3,332,452

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENT OF ACTIVITIES
JUNE 30, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
WITHOUT DONOR RESTRICTIONS			
PUBLIC SUPPORT			
Donations	$ 307,499	$ -	$ 307,499
Less: Donation from Special Gaming Fund	(46,000)	-	(46,000)
Net Donations	261,499	-	261,499
Fundraising	1,735,379	-	1,735,379
Total Public Support	1,996,878	-	1,996,878
REVENUES			
Fee for Service	328,372	-	328,372
Governmental Grants	537,192	-	537,192
Appropriations	500,000	-	500,000
Private Contracts	273,554	-	273,554
Miscellaneous	21,743	-	21,743
Interest	2,673	-	2,673
Total Revenues	1,663,534	-	1,663,534
NET ASSETS RELEASED FROM			
Donor Restrictions	75,000	(75,000)	-
Net Inventory Purchased (Used)	(3,035)	3,035	-
TOTAL PUBLIC SUPPORT AND REVENUES RELEASED FROM RESTRICTIONS	3,732,377	(71,965)	3,660,412
EXPENSES AND LOSSES			
Program Services	1,858,102	-	1,858,102
Supporting Services			
Management and General	286,907	-	286,907
Special Gaming Fundraising	1,686,539	-	1,686,539
Total Expenses	3,831,548	-	3,831,548
CHANGE IN NET ASSETS	(99,171)	(71,965)	(171,136)
NET ASSETS AT BEGINNING OF YEAR	2,214,101	1,375,665	3,589,766
NET ASSETS AT END OF YEAR	$ 2,114,930	$ 1,303,700	$ 3,418,630

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENT OF FUNCTIONAL EXPENSES
JUNE 30, 2019

	PROGRAM SERVICES	SUPPORTING SERVICES: SPECIAL GAMING FUNDRAISING	SUPPORTING SERVICES: MANAGEMENT AND GENERAL	TOTAL
Compensation and Related Expenses				
Salaries	$ 745,712	$ 45,580	$ 101,784	$ 893,076
Retirement Plan Matching	13,979	-	4,137	18,116
Payroll Taxes	54,878	-	7,022	61,900
	814,569	45,580	112,943	973,092
Advertising	3,029	3,717	25	6,771
Alarm Monitoring	330	-	330	660
Client Services	10,647	-	2,402	13,049
Contract Services	385,015	-	3,315	388,330
Depreciation	155,413	-	-	155,413
Equipment Rental	3,023	-	2,209	5,232
Exterminator	1,787	-	1,787	3,574
Fuel	4,729	-	19	4,748
Garbage Collection	3,065	-	3,065	6,130
Insurance	64,954	-	79,204	144,158
Interest Expense	-	-	1,293	1,293
Janitorial	26,519	9,300	16,589	52,408
Legal and Accounting	6,604	606	23,836	31,046
Low Vision Evaluations	27,250	-	-	27,250
Miscellaneous	2,453	3,777	1,467	7,697
Office Expense	2,318	-	6,492	8,810
Prizes	-	1,282,214	-	1,282,214
Repairs and Maintenance	73,303	-	4,803	78,106
Session Fees	-	79,050	-	79,050
Security	-	15,870	-	15,870
Supplies and Materials	185,060	137,602	1,213	323,875
Telephone	13,724	-	13,532	27,256
Training	24,784	-	90	24,874
Travel	6,111	-	1,651	7,762
Utilities	30,739	-	30,740	61,479
TOTAL	$ 1,845,426	$ 1,577,716	$ 307,005	$ 3,730,147

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENT OF FUNCTIONAL EXPENSES
JUNE 30, 2018

		SUPPORTING SERVICES		
	PROGRAM SERVICES	SPECIAL GAMING FUNDRAISING	MANAGEMENT AND GENERAL	TOTAL
Compensation and Related Expenses				
Salaries	$ 745,816	$ 49,912	$ 104,852	$ 900,580
Retirement Plan Matching	14,801	-	4,281	19,082
Payroll Taxes	56,746	-	7,302	64,048
	817,363	49,912	116,435	983,710
Advertising	2,732	3,717	324	6,773
Alarm Monitoring	330	-	330	660
Client Services	14,118	-	1,419	15,537
Contract Services	377,757	-	2,750	380,507
Depreciation	157,090	-	-	157,090
Equipment Rental	2,174	-	3,947	6,121
Exterminator	1,584	-	1,705	3,289
Fuel	5,386	-	-	5,386
Garbage Collection	3,081	-	3,081	6,162
Insurance	83,743	-	52,711	136,454
Janitorial	22,450	10,400	17,504	50,354
Legal and Accounting	6,304	526	25,959	32,789
Low Vision Evaluations	27,875	-	-	27,875
Miscellaneous	3,596	1,492	2,338	7,426
Office Expense	2,149	-	4,990	7,139
Prizes	-	1,366,825	-	1,366,825
Repairs and Maintenance	70,542	-	2,932	73,474
Session Fees	-	84,200	-	84,200
Security	-	16,433	-	16,433
Supplies and Materials	210,284	146,266	1,047	357,597
Taxes	-	6,768	-	6,768
Telephone	12,515	-	12,894	25,409
Training	558	-	740	1,298
Travel	5,836	-	5,165	11,001
Utilities	30,635	-	30,636	61,271
TOTAL	$ 1,858,102	$ 1,686,539	$ 286,907	$ 3,831,548

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC.

STATEMENTS OF CASH FLOWS
JUNE 30, 2019 AND 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	$ (86,178)	$ (171,136)
Adjustments to Reconcile Change in Net Assets to Net Cash Flows From Operating Activities:		
Depreciation	155,413	157,090
Changes in Current Assets and Liabilities:		
Due from Other Agencies	7,458	84,255
Income Tax Receivable	(15,826)	-
Other Receivables	(14,117)	1,986
Inventory	(8,397)	(1,172)
Prepaid Insurance	(409)	183
Prepaid Expenses	(5,347)	462
Accounts Payable	(4,184)	3,306
Accrued Payroll and Related Liabilities	174	(835)
Accrued Compensated Absences	4,068	(5,329)
Income Taxes Payable	(4,247)	1,233
Other Current Liabilities	(1,979)	2,189
Net Cash Provided By Operating Activities	26,429	72,232
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(11,365)	(3,564)
Net Cash Used In Investing Activities	(11,365)	(3,564)
NET INCREASE IN CASH AND EQUIVALENTS	15,064	68,668
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	984,298	915,630
CASH AND CASH EQUIVALENTS, END OF YEAR	$ 999,362	$ 984,298
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for:		
Interest Expense	$ 1,293	$ -

The accompanying notes are an integral part of these statements.

AFFILIATED BLIND OF LOUISIANA
TRAINING CENTER, INC.

NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

(A) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization – Affiliated Blind of Louisiana Training Center, Inc. (the "Organization") was incorporated on September 10, 1997 to operate the Training Center which was previously operated by Affiliated Blind of Louisiana, Inc. The Organization took over operation of the Training Center effective October 1, 1997. The mission of the Training Center is to teach skills required to maximize the independence and increase the employability of individuals who are blind, visually-impaired, or deaf-blind, thereby allowing for full integration into the community.

Basis of Presentation - The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Basis of Accounting – The financial statements of Affiliated Blind of Louisiana Training Center, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Revenue – Fee for service contract revenue is recognized as services are provided. Grant and state appropriation revenue are recognized when the related expenses are incurred and all eligibility requirements imposed by the provider have been met.

Recognition of Donor Restrictions – Contributions are recognized as revenue when the donor makes a promise to give the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Allowance for Doubtful Accounts – The Organization considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

Property and Equipment – Purchased property and equipment are recorded at cost at the date of the acquisition. Property and equipment purchased with grant funds are recorded as temporarily restricted contributions. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. In the absence of donor stipulations regarding how long the contributed assets must be used, the Organization has adopted a policy of implying a time restriction that expires over the useful life of the assets. Depreciation is computed by the straight-line method based on the following estimated useful lives:

Furniture and Equipment	3-7 Years
Building and Improvements	10-40 Years
Vehicles	5 Years

(A) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Compensated Absences - Employees of the Organization earn annual leave in varying amounts ranging from 4.67 hours per month to 8 hours per month, depending on length of service. At the end of each year, employees may carry forward vacation time earned but not taken with the maximum allowable carryover of unused vacation time being equal to one year's accumulated vacation time. Subject to the above limitation, unused vacation is paid to an employee upon retirement or resignation at hourly rates being earned by that employee at separation. At June 30, 2019 and 2018, accrued annual leave totaled $29,851 and $25,783 , respectively.

Sick leave is earned at the same rate as annual leave; however, sick leave is not paid to employees at termination, therefore no liability is recorded for non-vesting accumulating rights to receive sick pay benefits.

Cash and Cash Equivalents - For purposes of the Statement of Cash Flows, the Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Inventories – Inventories consist of low vision training aids and supplies, cafeteria and vending supplies and items for sale at the Eye Deal Store and are stated at the lower of cost or realizable market.

Deferred Revenue – Deferred revenue represents state appropriations received for which the related expenses have not been incurred by the Organization. At June 30, 2019 and 2018, there were no deferred revenues.

Donated Services – The Organization receives donated services from unpaid volunteers who assist in program services during the year; however, these donated services are not reflected in the statement of activity because the criteria for recognition under Accounting Standards Codification (ASC) 958-605-25-16 have not been satisfied.

Advertising – Advertising costs are expensed as incurred. Advertising expense for the years ended June 30, 2019 and 2018 were $6,771 and $6,773, respectively.

Income Taxes – Affiliated Blind of Louisiana Training Center, Inc. is an exempt organization for Federal income tax purposes under section 501(c)(3) of the Internal Revenue Code. However, certain fundraising activities of the Organization are not specifically exempt from income tax as further discussed in Note G.

As of June 30, 2019, the tax years that remain subject to examination by taxing authorities begin with 2016. Management believes that all positions taken in those returns would be sustained if examined by taxing authorities.

Impairments – Management evaluates the recoverability of the investment in long-lived assets on an ongoing basis and recognizes any impairment in the year of determination. Long-lived assets were tested for impairment as of June 30, 2019, and in the opinion of management, there was no impairment. It is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

(A) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value Considerations - Fair value is used to measure financial and certain nonfinancial assets and liabilities measured or disclosed at fair value on a recurring basis (at least annually). Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The fair value hierarchy established and prioritized fair value measurements into three levels based on the nature of the inputs. The hierarchy gives the highest priority to inputs based on market data from independent sources (observable inputs – Level 1) and the lowest priority to a reporting entity's internal assumptions based upon the best information available when external market data is limited or unavailable (unobservable inputs – Level 3).

The fair value option allows entities to choose, at specified election dates, to measure eligible financial assets and financial liabilities at fair value that are not otherwise required to be measured at fair value. If an entity elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. The fair value option was not elected for the measurements of any eligible assets or liabilities.

The estimated fair values of each entity's short-term financial instruments (primarily cash and cash equivalents, receivables, accounts payables, accrued expenses, short-term debt and lines of credit) approximate their individual carrying amounts due to the relatively short period between their origination and expected realization or payment. Based on market rates for similar loans, the fair value of long-term debt approximates their carrying value.

Net Assets – Net assets, revenue, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions: Net Assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of Affiliated Blind of Louisiana Training Center, Inc.'s management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of Affiliated Blind of Louisiana Training Center, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Reclassifications – Certain reclassifications have been made to the 2018 financial statement presentation to correspond to the current year's format. Net assets and changes in net assets are unchanged due to these reclassifications.

AFFILIATED BLIND OF LOUISIANA
TRAINING CENTER, INC.

NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

(B) AFFILIATED ORGANIZATIONS

Affiliated Blind of Louisiana Enterprises, Inc., Affiliated Blind of Louisiana, Inc. and Acadiana Chapter are all not for profit organizations that manage bingo operations and contribute 75% of their profits to the Organization. The following direct monetary transactions were engaged in as of and for the years ended June 30, 2019 and 2018:

	2019	2018
Contributions from:		
Affiliated Blind of Louisiana Enterprises, Inc.	$ 49,357	$ 73,089
Affiliated Blind of Louisiana	198,000	171,000
Other Chapters	26,250	15,000
	$ 273,607	$ 259,089

Balances due from affiliated organizations at June 30, 2019 and 2018 were $5,826 and $5,455, respectively. These amounts are included in other receivables on the statements of financial position.

(C) FIXED ASSETS

Property and equipment consisted of the following at June 30, 2019 and 2018:

	2019	2018
Land	$ 292,500	$ 292,500
Buildings and Improvements	4,489,297	4,489,297
Furniture and Equipment	1,346,796	1,335,430
Vehicles	75,354	75,354
	6,203,947	6,192,582
Less: Accumulated Depreciation	(4,222,163)	(4,066,750)
Total	$ 1,981,784	$ 2,125,831

Total depreciation expense for the years ended June 30, 2019 and 2018 was $155,413 and $157,090, respectively.

(D) DUE FROM OTHER AGENCIES

Due from other agencies was composed of the following at June 30, 2019 and 2018:

	2019	2018
Louisiana Rehabilitation Services for the Blind	$ 74,065	$ 74,250
Louisiana Commission for the Deaf	490	2,620
Louisiana Department of Health and Hospitals	37,792	17,021
Federal Communications Commission: Deaf-Blind Equipment Distribution Program	18,475	42,432
Other Agencies	38,652	40,609
	$ 169,474	$ 176,932

(E) NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes or periods as of June 30, 2019 and 2018:

	2019	2018
Net Book Value of Building Constructed with Federal Grant Funds	$ 1,200,000	$ 1,275,000
Inventory	36,248	28,700
	$ 1,236,248	$ 1,303,700

(F) NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or the expiration of time as follows:

	2019	2018
Time Restriction Expired:		
Building Depreciation	($ 75,000)	($ 75,000)
Net Inventory Purchased (Used)	7,548	3,035
	($ 67,452)	($ 71,965)

(G) INCOME TAXES ON UNRELATED BUSINESS INCOME

ABL's pull tab gaming fundraising activity is considered unrelated business income and as a result a federal and state income tax provision has been provide for this activity. The provision for income tax expense included in fundraising expenses in the statement of activities are as follows:

	2019	2018
Federal	$ -	$ 5,627
State	-	1,141
Total	$ -	$ 6,768

Income tax liabilities of $0 and $4,247 , respectively, at June 30, 2019 and 2018 are included in the statements of financial position as a current liability. The Organization amended the 2016, 2017, and 2018 tax returns and received a refund of $19,439 which is included in Miscellaneous Revenue.

(H) PENSION PLAN

Effective January 1, 1998, the Organization adopted a 401(k) Profit Sharing Plan. The plan covers substantially all full-time employees of the Organization who meet the plan's eligibility requirements. The Plan provides for a tax deferred profit sharing contribution and an employee elective contribution, effective August 1, 1998, with an Organization matching provision.

The Organization contributed 4% of gross salaries for each Plan participant in fiscal years 2019 and 2018. Participants may contribute up to 15% of annual compensation. Contributions made by the Organization to the Plan were $18,116 and $19,082, during the 2019 and 2018 fiscal years, respectively.

(I) CONCENTRATION OF CREDIT RISK

The Organization's main funding source is the State of Louisiana. Funding is received through State appropriations, fee for service contracts, and other grants. For the years ended June 30, 2019 and 2018, funding received from the State of Louisiana was $1,179,186 and $1,195,483 or 32.36% and 32.66%, respectively, of total revenues, gains, and other support.

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and investments. The Organization places its cash and investments with high quality financial institutions. At June 30, 2019 and 2018, the Organization had cash and cash equivalent balances of $816,063 and $776,612, respectively, in excess of the FDIC limits at these financial institutions.

(J) COMPENSATION, BENEFITS AND OTHER PAYMENTS

A detail of compensation, benefits, and other payments paid to Lynn Blanchard, Executive Director, for the year ended June 30, 2019:

Purpose	**Amount**
Salary	$ 77,522
Benefits – Retirement	$ 3,100

(K) NEW ACCOUNTING PRONOUNCEMENT

On August 18, 2016 the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*. The Project has adjusted the presentation of its financial statements accordingly. The new standards change the following aspects of the Organization's financial statements:

- The temporarily restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions.
- The unrestricted net asset class has been renamed *net assets without donor restrictions.*

The changes have the following effect on net assets at June 30, 2018:

Net Asset Class	As Originally Presented	After Adoption of ASU 2016-14
Unrestricted Net Assets	$ 2,114,930	$ -
Temporarily Restricted	1,303,700	-
Net Assets without Donor Restrictions	-	2,114,930
Net Assets with Donor Restrictions	-	1,303,700
Total Net Assets	$ 3,418,630	$ 3,418,630

(L) LIQUIDITY AND AVAILABILITY

The Organization strives to maintain liquid financial assets sufficient to cover ninety days of general expenditures. Financial assets in excess of daily cash requirements are invested in interest bearing deposits and money market funds.

The following table reflects the Organization's financial assets as of June 30, 2019 and 2018. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position.

	2019	2018
Cash and Interest Bearing Deposits	$ 999,362	$ 984,298
Financial Assets Available to Meet Cash Needs For General Expenditures Within One Year	$ 999,362	$ 984,298

(M) SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through October 9, 2019, the date which the financial statements were available to be issued.

WRIGHT, MOORE, DEHART, DUPUIS & HUTCHINSON, L.L.C.

Certified Public Accountants
100 Petroleum Drive, 70508
P.O. Box 80569 • Lafayette, Louisiana 70598-0569
(337) 232-3637 • Fax (337) 235-8557
www.wmddh.com

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors
Affiliated Blind of Louisiana Training
Center, Inc.
Lafayette, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Affiliated Blind of Louisiana Training Center, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 9, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Affiliated Blind of Louisiana Training Center, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Affiliated Blind of Louisiana Training Center, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Affiliated Blind of Louisiana Training Center, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Wright, Moore, DeHart,
Dupuis & Hutchinson, LLC

WRIGHT, MOORE, DEHART,
DUPUIS & HUTCHINSON, LLC
Certified Public Accountants

October 9, 2019
Lafayette, Louisiana

**AFFILIATED BLIND OF LOUISIANA
TRAINING CENTER, INC.**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2019**

We have audited the financial statements of Affiliated Blind of Louisiana Training Center, Inc. as of and for the year ended June 30, 2019, and have issue our report thereon dated October 9, 2019. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards,* issued by Comptroller General of the United States. Our audit of the financial statements of June 30, 2019 resulted in an unqualified opinion.

Section I – Summary of Auditors' Reports

A. Report on Internal Control and Compliance Material to the Financial Statements

Internal Control		
Material Weaknesses	___Yes	✓ No
Significant Deficiencies	___Yes	✓ No
Compliance		
Compliance Material to Financial Statements	_____Yes	✓ No

Section II – Financial Statement Findings

There were no current year findings.

Section III – Federal Award Findings and Questioned Costs

This section in not applicable.

**AFFILIATED BLIND OF LOUISIANA
TRAINING CENTER, INC.**

**SCHEDULE OF PRIOR YEAR FINDINGS
FOR THE YEAR ENDED JUNE 30, 2019**

There were no prior year findings.