

*United Way of Central  
Louisiana, Inc.*

*Alexandria, Louisiana*

*December 31, 2017*

United Way of Central Louisiana, Inc.

December 31, 2017

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PAYNE, MOORE & HERRINGTON, LLP

CERTIFIED PUBLIC ACCOUNTANTS

Established 1945

## Independent Auditor's Report

To the Board of Directors of  
United Way of Central Louisiana, Inc.

We have audited the accompanying financial statements of United Way of Central Louisiana, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

REBECCA B. MORRIS, C.P.A.  
MICHAEL A. JUNEAU, C.P.A.  
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PAYNE, MOORE & HERRINGTON, LLP

Board of Directors  
United Way of Central Louisiana, Inc.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Central Louisiana, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information in Schedules 1-4 on pages 16 through 19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Payne, Moore & Herrington, LLP*

Certified Public Accountants  
Alexandria, Louisiana

April 19, 2018

**United Way of Central Louisiana, Inc.**  
**Statement of Financial Position**  
**December 31, 2017**

**Exhibit A**

| <b>Assets</b>  | <u><b>Unrestricted</b></u> | <u><b>Temporarily Restricted</b></u> | <u><b>Total</b></u> |
|--|----------------------------|--------------------------------------|---------------------|
| <b>Current Assets</b>  |                            |                                      |                     |
| Cash   | \$ 406,303                 | \$ 151,472                           | \$ 557,775          |
| Certificates of deposit  | 377,953                    |                                      | 377,953             |
| Pledges receivable (net of estimated allowance<br>for uncollectibles of \$115,348) |                            | 324,845                              | 324,845             |
| Other receivables  | 1,757                      |                                      | 1,757               |
| Total Current Assets   | 786,013                    | 476,317                              | 1,262,330           |
| <b>Investments - Central LA Community Foundation</b>                               | 134,852                    |                                      | 134,852             |
| <b>Furniture, Fixtures, and Equipment -<br/>Net of Depreciation</b>                | 14,814                     |                                      | 14,814              |
| <b>Total Assets</b>  | <u>\$ 935,679</u>          | <u>\$ 476,317</u>                    | <u>\$ 1,411,996</u> |
| <b>Liabilities and Net Assets</b>  |                            |                                      |                     |
| <b>Current Liabilities</b>   |                            |                                      |                     |
| Accounts payable   | \$ 3,807                   | \$                                   | \$ 3,807            |
| Accrued compensated absences   | 15,016                     |                                      | 15,016              |
| Deposits held on behalf of others  | 256                        |                                      | 256                 |
| Total Current Liabilities  | 19,079                     | -                                    | 19,079              |
| <b>Net Assets</b>  |                            |                                      |                     |
| Unrestricted - undesignated  | 50,417                     |                                      | 50,417              |
| Unrestricted - designated  | 866,183                    |                                      | 866,183             |
| Temporarily restricted   |                            | 476,317                              | 476,317             |
| Total Net Assets   | 916,600                    | 476,317                              | 1,392,917           |
| <b>Total Liabilities and Net Assets</b>  | <u>\$ 935,679</u>          | <u>\$ 476,317</u>                    | <u>\$ 1,411,996</u> |

The accompanying notes are an integral part of the financial statements.

**United Way of Central Louisiana, Inc.**  
**Statement of Activities**  
**Year Ended December 31, 2017**

**Exhibit B**

|   | <u>Unrestricted</u> | <u>Temporarily<br/>Restricted</u> | <u>Total</u> |
|---|---------------------|-----------------------------------|--------------|
| <b>Public Support and Revenue</b>                                     |                     |                                   |              |
| Public support  |                     |                                   |              |
| Campaign efforts (net of estimated uncollectible pledges of \$38,932) | \$ 735,216          | \$ 407,629                        | \$ 1,142,845 |
| Less: Amounts raised on behalf of others                              | (13,394)            |                                   | (13,394)     |
| Total Public Support  | 721,822             | 407,629                           | 1,129,451    |
| <br>Revenue   |                     |                                   |              |
| Noncash contributions   | 11,514              | 75,000                            | 86,514       |
| Disaster relief   |                     | 58,366                            | 58,366       |
| Grants  |                     | 119,331                           | 119,331      |
| Administrative fees   | 1,365               |                                   | 1,365        |
| Investment earnings   | 4,408               |                                   | 4,408        |
| Unrealized/realized gain (loss) on investments                        | 13,254              |                                   | 13,254       |
| Miscellaneous   | 6,429               |                                   | 6,429        |
| Total Revenue   | 36,970              | 252,697                           | 289,667      |
| <br>Net assets released from restrictions                             |                     |                                   |              |
| Satisfaction of purpose restrictions                                  | 756,750             | (756,750)                         | -            |
| Total Public Support and Revenue                                      | 1,515,542           | (96,424)                          | 1,419,118    |
| <br><b>Allocations and Expenses</b>                                   |                     |                                   |              |
| Allocations and designations to United Way agencies                   | 673,071             |                                   | 673,071      |
| Agency Excellence Initiative  | 150                 |                                   | 150          |
| Domestic Violence Initiative  | 6,016               |                                   | 6,016        |
| Family Justice Center capital campaign                                | 11,523              |                                   | 11,523       |
| Disaster relief expenses  | 238,926             |                                   | 238,926      |
| Families Helping Families   | 8,747               |                                   | 8,747        |
| Venture Fund  | 6,000               |                                   | 6,000        |
| Other donor designations  | 145,926             |                                   | 145,926      |
| Functional expenses   | 451,562             |                                   | 451,562      |
| Dues paid to related organizations                                    | 21,353              |                                   | 21,353       |
| Depreciation  | 2,812               |                                   | 2,812        |
| Total Allocations and Expenses  | 1,566,086           | -                                 | 1,566,086    |
| <br><b>Change in Net Assets</b>                                       | (50,544)            | (96,424)                          | (146,968)    |
| <br><b>Net Assets, Beginning of Year</b>                              | 967,144             | 572,741                           | 1,539,885    |
| <br><b>Net Assets, End of Year</b>                                    | \$ 916,600          | \$ 476,317                        | \$ 1,392,917 |

The accompanying notes are an integral part of the financial statements.

**United Way of Central Louisiana, Inc.**  
**Statement of Functional Expenses**  
**Year Ended December 31, 2017**

**Exhibit C**

|  | <u>Management<br/>and General</u> | <u>Fund<br/>Raising</u> | <u>Community<br/>Service</u> | <u>Total</u>      |
|--|-----------------------------------|-------------------------|------------------------------|-------------------|
| Salaries                               | \$ 65,962                         | \$ 65,666               | \$ 108,585                   | \$ 240,213        |
| Retirement and other employee benefits | 20,172                            | 20,082                  | 33,207                       | 73,461            |
| Payroll taxes                          | 4,330                             | 4,311                   | 7,128                        | 15,769            |
| Advertising                            | 72                                | 75                      | 121                          | 268               |
| Postage                                | 80                                | 83                      | 133                          | 296               |
| Printing and office supplies           | 1,902                             | 1,973                   | 3,170                        | 7,045             |
| Rent                                   | 5,192                             | 5,384                   | 8,654                        | 19,230            |
| Telephone                              | 1,683                             | 1,746                   | 2,806                        | 6,235             |
| Equipment repairs and maintenance      | 3,429                             | 3,556                   | 5,715                        | 12,700            |
| Conferences and meetings               | 1,393                             | 1,445                   | 2,322                        | 5,160             |
| Dues and subscriptions                 | 456                               | 473                     | 759                          | 1,688             |
| Insurance                              | 1,248                             | 1,294                   | 2,079                        | 4,621             |
| Accounting and auditing fees           | 4,786                             | 4,963                   | 7,977                        | 17,726            |
| Utilities and janitorial               | 1,423                             | 1,475                   | 2,371                        | 5,269             |
| Miscellaneous                          | 3,364                             | 3,489                   | 5,607                        | 12,460            |
| System Excellence                      |                                   |                         | 625                          | 625               |
| Community service                      |                                   |                         |                              |                   |
| Income                                 |                                   |                         | 6,654                        | 6,654             |
| Education                              |                                   |                         | 5,572                        | 5,572             |
| Health                                 |                                   |                         | 2,238                        | 2,238             |
| Basic needs                            |                                   |                         | 2,118                        | 2,118             |
| Campaign expense                       |                                   |                         |                              |                   |
| Printing and supplies                  |                                   | 5,310                   |                              | 5,310             |
| Auto expense                           |                                   | 467                     |                              | 467               |
| Awards                                 |                                   | 6,437                   |                              | 6,437             |
| <b>Total Functional Expenses</b>       | <u>\$ 115,492</u>                 | <u>\$ 128,229</u>       | <u>\$ 207,841</u>            | <u>\$ 451,562</u> |

The accompanying notes are an integral part of the financial statements.

**United Way of Central Louisiana, Inc.**  
**Statement of Cash Flows**  
**Year Ended December 31, 2017**

Exhibit D

|  | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Total</b>      |
|--|---------------------|-----------------------------------|-------------------|
| <b>Cash Flows from Operating Activities</b>  |                     |                                   |                   |
| Change in net assets   | \$ (50,544)         | \$ (96,424)                       | \$ (146,968)      |
| Adjustments to reconcile change in net assets to<br>net cash provided by (used in) operating activities: |                     |                                   |                   |
| Depreciation   | 2,812               |                                   | 2,812             |
| Unrealized/realized (gain) loss on investments   | (13,254)            |                                   | (13,254)          |
| Provision for uncollectible pledges  |                     | (10,251)                          | (10,251)          |
| Changes in operating assets and liabilities:   |                     |                                   |                   |
| Pledges receivable   |                     | 152,972                           | 152,972           |
| Other receivables  | 13,181              |                                   | 13,181            |
| Supplies inventory   | 2,452               |                                   | 2,452             |
| Accounts payable   | 3,319               |                                   | 3,319             |
| Accrued compensated absences   | 2,784               |                                   | 2,784             |
| Deposits held on behalf of others  | (334)               |                                   | (334)             |
| <b>Net Cash Provided by (Used in) Operating Activities</b>   | <b>(39,584)</b>     | <b>46,297</b>                     | <b>6,713</b>      |
| <b>Cash Flows from Investing Activities</b>  |                     |                                   |                   |
| Purchase of equipment  | (10,941)            |                                   | (10,941)          |
| Proceeds from withdrawal of investments  | 15,000              |                                   | 15,000            |
| Reinvestment of earnings (net)   | (1,679)             |                                   | (1,679)           |
| <b>Net Cash Provided by (Used in) Investing Activities</b>   | <b>2,380</b>        | <b>-</b>                          | <b>2,380</b>      |
| <b>Cash Flows from Financing Activities</b>  | <b>-</b>            | <b>-</b>                          | <b>-</b>          |
| <b>Increase (Decrease) in Cash</b>   | <b>(37,204)</b>     | <b>46,297</b>                     | <b>9,093</b>      |
| <b>Cash, Beginning of Year</b>   | <b>443,507</b>      | <b>105,175</b>                    | <b>548,682</b>    |
| <b>Cash, End of Year</b>   | <b>\$ 406,303</b>   | <b>\$ 151,472</b>                 | <b>\$ 557,775</b> |

**Additional Required Disclosures:**

1. The Organization considers all highly liquid investments with a maturity of three months or less when acquired to be cash equivalents.
2. No interest was paid during 2017.
3. No income taxes were paid during 2017.
4. There were no material noncash financing or investing transactions during 2017 that affected recognized assets or liabilities.

The accompanying notes are an integral part of the financial statements.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

**1. Nature of Activities and Significant Accounting Policies**

Nature of Activities

United Way of Central Louisiana, Inc. (the Organization) is a nonprofit corporation located in Alexandria, Louisiana, and provides services, including support, for member agencies. Member agencies consist of various human service organizations operating in the Central Louisiana area. These agencies are approved by the Organization's Board of Directors after completing prescribed application procedures.

Basis of Accounting

The financial statements have been prepared on an accrual basis. Accordingly, the financial statements reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Organization presents a statement of cash flows. There are no permanently restricted net assets at December 31, 2017.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Pledges Receivable

Pledges receivable are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. If the pledges receivable are conditional promises to give, such amounts are recognized when the conditions on which they depend are substantially met. An allowance for uncollectible pledges is set up for amounts considered uncollectible.

Investments

United Way of Central Louisiana, Inc. reports all investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Gains and losses on investments are reported as increases or decreases in the respective net asset classes.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

Furniture, Fixtures, and Equipment

United Way of Central Louisiana, Inc. follows the practice of capitalizing expenditures for furniture, fixtures, and equipment at cost. It is the Organization's policy to capitalize expenditures for these items in excess of \$1,000. Depreciation is provided for on the straight-line method over the estimated useful lives of the respective assets. The cost of maintenance and repairs is charged to expense as incurred; however, significant renewals and improvements are capitalized. Donated items, including property and equipment, are recorded at fair market value, if material and reasonably determinable, at the time of donation.

Revenue Recognition

The Organization reports public support contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donor-restricted funds are used to differentiate the resources whose use is restricted by donors or grantors from the resources on which donors or grantors have placed no restriction or the resources that arise as a result of the operations of the Organization for its stated purpose.

Fundraising and Management and General Rates

United Way Worldwide issues guidance to local United Ways under Standard M which defines the maximum allowable fundraising and management and general rates that a United Way agency should deduct from designated donor pledges. Standard M provides a calculation method which results in maximum allowable rates using a three year average.

The result of the fundraising expense formula based on United Way Worldwide's guidance for United Way of Central Louisiana, Inc. was 8.10% based on the three year period ending December 31, 2016. The rate for the year ended December 31, 2017, based on the audited financial statements and the statement of functional expenses was 10.6%. During 2017, United Way of Central Louisiana, Inc. assessed fundraising fees of 8.0% on donor designated gifts, up to a maximum cap of \$100 per gift.

The result of the management and general expense formula based on United Way Worldwide's guidance for United Way of Central Louisiana, Inc. was 8.9% based on the three year period ending December 31, 2016. The rate for the year ended December 31, 2017, based on the audited financial statements and the statement of functional expenses was 8.9%. During 2017, United Way of Central Louisiana, Inc. assessed management and general fees of 8.0% on donor designated gifts, up to a maximum cap of \$100 per gift.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

Donated Services

The Organization receives contributed services from its board members and from numerous community volunteers who assist in fund raising and the member agency allocation process. No amounts have been reflected in the financial statements for donated services. The Organization pays for most services requiring specific expertise.

Use of Facilities and Other Noncash Support

Rent payments made by United Way of Central Louisiana, Inc. to The Rapides Foundation in accordance with the lease agreement between the parties are below the fair market value of comparable office facilities. Additional rent expense of \$11,514 has been included in the statement of activities. Other noncash support may be received by the Organization from various individuals and businesses. During the year ended December 31, 2017, United Way of Central Louisiana, Inc. received and distributed \$75,000 of noncash support to survivors of Hurricane Harvey. This noncash support consisted of clothing, personal hygiene items, medical and other supplies, and is included in the statement of activities.

Income Taxes

The United Way of Central Louisiana, Inc. qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and comparable Louisiana law. The Organization is not classified as a private foundation. Since the organization is exempt from federal and state income tax liability, no provision is made for current or deferred income tax expense.

For the year ended December 31, 2017, management of the United Way of Central Louisiana, Inc. believes it has adequate support for all material tax positions, and that it is more likely than not, based on the technical merits, that the positions will be sustained upon examination.

All tax exempt entities are subject to review and audit by federal, state and other applicable agencies. Such agencies may review the taxability of unrelated business income or the qualification of the tax exempt entity under the Internal Revenue Code and applicable state statutes. With few exceptions, the United Way of Central Louisiana, Inc. is no longer subject to U.S. federal tax examinations for the years before 2014.

Advertising Costs

Advertising costs are expensed when incurred. Advertising costs charged to expense for the year ended December 31, 2017, totaled \$268.

Subsequent Events

Management has evaluated subsequent events through April 19, 2018 the date which the financial statements were available for use. Management's evaluation revealed no subsequent events that require disclosure.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

**2. Cash**

|                                       |            |
|---------------------------------------|------------|
| Cash on hand                          | \$ 100     |
| Temporarily restricted cash           | 151,472    |
| Unrestricted cash - checking accounts | 406,203    |
|                                       | \$ 557,775 |

Deposits held on behalf of others in the name of United Way of Central Louisiana, Inc. are also included.

**3. Certificates of Deposit**

Certificates of deposit consist of several certificates located at various local financial institutions. All of the certificates are scheduled to mature within the next twelve months and earn interest at various rates.

**4. Pledges Receivable and Campaign Summaries**

Pledges receivable shown on the financial statements consist of the unpaid balance of pledges made for the 2016 and 2017 campaigns. Gross pledges receivable totaling \$440,193 is shown net of the allowance for uncollectibles of \$115,348. In the opinion of management, the allowance for uncollectibles at December 31, 2017, is considered adequate.

Campaign totals for the Fall 2017 campaign and each of the six preceding years are shown below together with the amount uncollected/uncollectible and applicable percentages.

| Year                             | Total<br>Campaign<br>Pledges | Amount<br>Uncollected/<br>Uncollectible | Percent |
|----------------------------------|------------------------------|---|---------|
| Fall 2011 campaign               | \$ 1,391,615                 | \$ 75,195                               | 5.40%   |
| Fall 2012 campaign               | 1,232,442                    | 60,671                                  | 4.92    |
| Fall 2013 campaign               | 1,309,129                    | 72,707                                  | 5.55    |
| Fall 2014 campaign               | 1,306,191                    | 72,500                                  | 5.55    |
| Fall 2015 campaign               | 1,238,540                    | 71,745                                  | 5.79    |
| Fall 2016 campaign (in progress) | 1,281,563                    | 72,216                                  | 5.63    |
| Fall 2017 campaign (in progress) | 773,095                      | 43,132                                  | 5.58    |

**5. Investments - Central Louisiana Community Foundation**

On November 15, 2005, the United Way of Central Louisiana, Inc. established a non-endowed agency fund at the Central Louisiana Community Foundation (the Foundation), by transferring \$100,000 into this fund. The fund is held by the Foundation for the purpose of administering funds as endowments for various charitable and educational purposes and organizations primarily in the Central Louisiana community. These funds are not subjected to restrictions whether by donor or otherwise, nor are they required to be held permanently or for any designated purposes other than charitable purposes within the corporate powers of United Way of Central Louisiana, Inc. The principal may be expended in whole or in part as stated in the agreement.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

The United Way of Central Louisiana, Inc. may request distribution of all or part of the principal it contributes to the fund. The Board of the Foundation will grant such a request if it concludes that such a distribution is consistent with the charitable purposes of the Foundation, which may be deferred for up to 90 days in order to permit orderly and timely liquidation of assets to meet the request. If the Foundation ceases to be a qualified charitable organization or if the Foundation proposes to dissolve, the assets of the fund shall be distributed to the United Way of Central Louisiana, Inc. At that time if the United Way of Central Louisiana, Inc. is not then a qualified charitable organization, the Foundation shall distribute the assets of the fund in a manner and to any organization serving the Central Louisiana community that satisfy the requirements of a qualified charitable organization and serve purposes similar to those of the United Way of Central Louisiana, Inc. The investments are presented in the financial statements at fair value of \$134,852 at December 31, 2017, as reported by the Central Louisiana Community Foundation.

United Way of Central Louisiana, Inc. is required to disclose estimated fair value for all financial instruments and non-financial instruments measured at fair value on a recurring basis. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining the fair value, United Way of Central Louisiana, Inc. uses Level 2 as their valuation approach. Generally accepted accounting principles establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels as follows:

- Level 1 – Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

United Way of Central Louisiana, Inc. uses the appropriate valuation technique based on the available inputs to measure the fair value of its investments.

| <u>Description</u>   | <u>Cost</u> | <u>Fair Value Measurement at Reporting Date Using</u> |  |  |   |
|--|-------------|---|--|--|---|
|  |             | <u>Total</u><br>12/31/17                              | <u>Quoted Prices</u><br>In Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | <u>Significant</u><br>Other<br>Observable<br>Inputs<br>(Level 2) | <u>Significant</u><br>Unobservable<br>Inputs<br>(Level 3) |
| Beneficial interest in<br>Net Assets of Central LA<br>Community Foundation | \$ 134,919  | \$ 134,852  | \$ -   | \$ 134,852   | \$ -  |

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

**6. Furniture, Fixtures, and Equipment**

|                                    | Recorded<br>Value | Accumulated<br>Depreciation | Net       |
|------------------------------------|-------------------|-----------------------------|-----------|
| Furniture, fixtures, and equipment | \$ 97,661         | \$ 82,847                   | \$ 14,814 |

The depreciation provision amounted to \$2,812 for the current year.

**7. Deposits Held on Behalf of Others**

Deposits held on behalf of others represent funds held in the name of United Way of Central Louisiana, Inc. in an agency capacity.

**8. Net Assets**

Unrestricted net assets at the end of the year totaled \$916,600. Of this amount, \$866,183 was unrestricted net assets designated by the Board of the Organization to be used for community investment in 2018. The remaining balance of \$50,417 represents unrestricted undesignated net assets.

Temporarily restricted net assets of \$476,317 are available for the following:

|  |    |         |
|--|----|---------|
| Purpose Restrictions                               |    |         |
| Agency Excellence Initiative                       | \$ | 22,458  |
| Reading Rocks                                      |    | 4,970   |
| Financial Success Center                           |    | 15,500  |
| Financial Stability Roundtable                     |    | 1,000   |
| Disaster Relief                                    |    | 21,367  |
| 2-1-1 Services                                     |    | 58,679  |
| Domestic Violence Initiative-Family Justice Center |    | 3,400   |
| Family Justice Center Capital Campaign             |    | 6,447   |
| VITA Site  |    | 17,651  |
| Time Restrictions                                  |    |         |
| Campaign contributions pledged for future years    |    | 324,845 |
|  | \$ | 476,317 |

There were no permanently restricted net assets at December 31, 2017.

**9. Lease Commitments**

Office Facilities

In May 2003, United Way of Central Louisiana, Inc. entered into a lease agreement with The Rapides Foundation for lease of office facilities. The original lease was for a period of three years and monthly lease payments were comprised of rent and janitorial expenses. After the initial three-year lease period, the lease automatically renews for additional two year terms unless cancelled in advance of automatic renewal by either party to the lease.

**United Way of Central Louisiana, Inc.**  
**December 31, 2017**

**Notes to Financial Statements**

The lease agreement provides for annual adjustments of the lease payments by the lessor if direct costs exceed the estimates used by the lessor in calculating the lease cost to each lessee within the building. The monthly lease payments in effect for the year ended December 31, 2017, were \$1,064. Total rent paid in 2017 was \$12,762.

Future minimum lease payments required as of December 31, 2017, under this lease are as follows:

| <u>Year</u> | <u>Amount</u> |
|-------------|---------------|
| 2018        | \$ 12,762     |
| 2019        | 5,318         |

**10. Retirement Plan**

United Way of Central Louisiana, Inc. has a non-contributory defined contribution retirement plan covering substantially all employees. Contributions for the year ended December 31, 2017, totaled \$28,218.

**11. Significant Concentrations**

Credit Risk

Cash and certificates of deposit are deposited with financial institutions in the Central Louisiana area. Accounts at these institutions were insured by the Federal Deposit Insurance Corporation (FDIC). As provided under the FDIC, non-interest bearing deposit accounts are insured up to \$250,000. Uninsured cash at December 31, 2017 totaled \$180,096.

Support Risk

United Way of Central Louisiana, Inc. relies primarily on voluntarily contributed support from companies and individuals in the Central Louisiana area. Declines in the economic condition of the area could significantly affect the Organization's ability to reach campaign goals and to provide continued support to its member agencies.

**13. Related Party Transactions**

Two of the board members of the United Way of Central Louisiana, Inc. are also member agency executive directors. Their job is to represent the entire funded agency community, and they do not participate in voting on agency funding recommendations.

**14. Reporting of Combined Federal Campaign**

United Way of Central Louisiana, Inc. acted as the Principal Combined Fund Organization (PCFO) of the 2015 Combined Federal Campaign (CFC) for the year ended December 31, 2016, and collected receipts from the 2015 CFC campaign during the current year. Guidance from United Way Worldwide advises local United Ways to report CFC campaign receipts in the statement of activities with an offsetting line indicating "Amounts raised on behalf of others". The 2015 CFC campaign results for the year ended December 31, 2017, are reported on a cash basis in the statement of activities.

**United Way of Central Louisiana, Inc.  
December 31, 2017**

**Notes to Financial Statements**

Revisions to the administration of CFC campaigns, effective for the fall 2016 campaign, were made to centralize PCFO functions in broad regions, and in effect have eliminated most of the smaller PCFO's such as United Way of Central Louisiana, Inc. As a result of these changes, the CFC campaign presently reported in the statement of activities as campaign efforts and amounts raised on behalf of others will be eliminated.

**Supplementary Information**

**United Way of Central Louisiana, Inc.**  
**Allocations and Designations to Partner Agencies**  
**Year Ended December 31, 2017**

Schedule 1

|   | <b>Basic</b>       | <b>Donor</b>        | <b>Total</b>      |
|---|--------------------|---------------------|-------------------|
|   | <b>Allocations</b> | <b>Designations</b> |                   |
| American Red Cross  | \$ 25,000          | \$ 1,253            | \$ 26,253         |
| Avoyelles Society for the Developmentally Disabled            | 12,000             | 1,647               | 13,647            |
| Boy Scouts - Louisiana Purchase Council                       | 17,500             | 21,976              | 39,476            |
| Central LA AIDS Support Services (CLASS)                      | 7,300              | 93                  | 7,393             |
| Central Louisiana Homeless Coalition                          | 38,000             | 1,438               | 39,438            |
| Faith House   | 42,500             | 1,937               | 44,437            |
| Girl Scouts - Pines to the Gulf Council                       | 10,000             | 15,000              | 25,000            |
| Hope House  | 78,000             | 21,017              | 99,017            |
| Manna House   | 15,000             | 3,403               | 18,403            |
| Children's Advocacy Network                                   | 58,000             | 20,994              | 78,994            |
| Salvation Army  | 95,000             | 1,757               | 96,757            |
| The Wellspring Alliance                                       | 5,000              | -                   | 5,000             |
| Volunteers of America   | 66,700             | 11,992              | 78,692            |
| Y.W.C.A.  | 85,000             | 15,564              | 100,564           |
| <b>Total Allocations and Designations to Partner Agencies</b> | <b>\$ 555,000</b>  | <b>\$ 118,071</b>   | <b>\$ 673,071</b> |

See independent auditor's report.

**United Way of Central Louisiana, Inc.**  
**Schedule of Grant Revenue**  
**Year Ended December 31, 2017**

**Schedule 2**

| <b>Grantor</b>                         | <b>Program/Purpose</b>                 | <b>Amount</b>            |
|--|--|--------------------------|
| Capital One Bank                       | VITA Site                              | \$ 10,000                |
| Capital One Bank                       | Financial Success Center               | 5,500                    |
| Capital One Bank                       | Hope House Financial Literacy          | 10,000                   |
| Central Louisiana Community Foundation | Domestic Violence Initiative           | 4,000                    |
| Central LA Human Services District     | Families Helping Families              | 7,740                    |
| Louisiana Bar Foundation               | Domestic Violence Initiative           | 15,000                   |
| Louisiana Children's Trust Fund        | Parents as Teachers                    | 1,155                    |
| The Rapides Foundation                 | VITA Site                              | 2,072                    |
| The Rapides Foundation                 | Financial Stability Roundtable         | 1,000                    |
| United Methodist Committee on Relief   | Long Term Recovery - Central Louisiana | 62,864                   |
| <b>Total Grant Revenue</b>             |  | <b><u>\$ 119,331</u></b> |

See independent auditor's report.

**United Way of Central Louisiana, Inc.**  
**Projected Allocations for Community Investment**  
**Year Ended December 31, 2017**

**Schedule 3**

Pending a successful campaign and procurement of other funding, the year ending December 31, 2018, allocations for community investment will be as follows:

| <u>Agency/Program</u>                                       | <u>Education</u>  | <u>Income Stability</u> | <u>Health</u>     | <u>Basic Needs</u> | <u>Total</u>        |
|---|-------------------|-------------------------|-------------------|--------------------|---------------------|
| American Red Cross  | \$                | \$                      | \$                | \$ 25,000          | \$ 25,000           |
| Boy Scouts - Louisiana Purchase Council                     | 17,500            |                         |                   |                    | 17,500              |
| Avoyelles Society for the Developmentally Disabled          |                   |                         | 12,000            |                    | 12,000              |
| Manna House   |                   |                         |                   | 15,000             | 15,000              |
| Girl Scouts - Pines to the Gulf Council                     | 10,000            |                         |                   |                    | 10,000              |
| Hope House  | 30,000            | 30,000                  | 18,000            |                    | 78,000              |
| Children's Advocacy Network                                 |                   |                         | 58,000            |                    | 58,000              |
| Salvation Army  |                   |                         |                   | 95,000             | 95,000              |
| Volunteers of America                                       | 51,700            |                         | 15,000            |                    | 66,700              |
| Faith House   |                   |                         | 42,500            |                    | 42,500              |
| Y.W.C.A.  | 70,000            |                         | 15,000            |                    | 85,000              |
| Central Louisiana Homeless Coalition                        |                   | 38,000                  |                   |                    | 38,000              |
| Central LA AIDS Support Services (CLASS)                    |                   |                         | 7,300             |                    | 7,300               |
| The Wellspring Alliance                                     |                   |                         | 5,000             |                    | 5,000               |
| Domestic Violence Initiative                                |                   |                         |                   | 13,000             | 13,000              |
| Agency Excellence Initiative                                | 5,500             | 5,500                   | 5,500             | 5,500              | 22,000              |
| Reading Rocks   | 6,000             |                         |                   |                    | 6,000               |
| VITA  |                   | 17,000                  |                   |                    | 17,000              |
| Financial Stability Roundtable                              |                   | 1,000                   |                   |                    | 1,000               |
| Financial Success Center                                    |                   | 15,000                  |                   |                    | 15,000              |
| 2-1-1 Services  | 50,000            | 50,000                  | 50,000            | 50,000             | 200,000             |
| Strong Neighborhoods Project                                | 42,500            | 42,500                  | 42,500            | 42,500             | 170,000             |
| Leader In Me  | 5,000             |                         |                   |                    | 5,000               |
| Donor designations to other agencies                        | 52,650            | 35,950                  | 17,450            | 17,450             | 123,500             |
| Community services  | 53,750            | 53,750                  | 53,750            | 53,750             | 215,000             |
| <b>Total Projected Allocations for Community Investment</b> | <b>\$ 394,600</b> | <b>\$ 288,700</b>       | <b>\$ 342,000</b> | <b>\$ 317,200</b>  | <b>\$ 1,342,500</b> |

See independent auditor's report.

**United Way of Central Louisiana, Inc.  
Schedule of Compensation, Benefits and Other Payments  
To Agency Head or Chief Executive Officer  
Year Ended December 31, 2017**

**Schedule 4**

**Agency Head Name:** David T. Britt

No public funds were used to make payments to agency head during the year ended December 31, 2017.

See independent auditor's report.