OPTIONS, INC. AND AFFILIATES (A NONPROFIT ORGANIZATION)

COMBINED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2024 AND 2023

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BERNARD & FRANKS

A CORPORATION OF CERTIFIED PUBLIC ACCOUNTANTS

JAMES L. WHITE, C.P.A.

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Options, Inc. and Affiliates Hammond, Louisiana

Report on the Audit of the Financial Statements

Opinions

We have audited the accompanying financial statements of Options, Inc. (a nonprofit organization), and its Affiliates which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Options, Inc. and its Affiliates as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Options, Inc. and its Affiliates and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Options, Inc. and its Affiliates' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Options, Inc. and Affiliates' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Options, Inc. and Affiliates' ability to continue as a going concern for a reasonable time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Compensation, Benefits, and Other Payments to the Chief Executive Officer on page 26 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated December 16, 2024, on our consideration of Options, Inc. and Affiliates' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Options, Inc. and Affiliates' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Options, Inc. and Affiliates' internal control over financial reporting and compliance.

Bernard & Franks

Metairie, Louisiana December 16, 2024

COMBINED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2024 AND 2023

	2024		2023		
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	\$	1,068,733	\$	2,615,943	
Restricted cash and cash equivalents		179,869		185,860	
Accounts receivable		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,	
Government contracts		536,426		481,823	
Other		61,044		22,264	
Unconditional promises to give		443,446		526,638	
Inventory		4,326		4,173	
Investments		1,662,553		1,598,281	
Invesments-certificates of deposit		760,225		83,859	
Prepaid expenses		11,011		19,638	
	\$	4,727,633	\$	5,538,479	
I AND DDODEDTY AND EQUIDMENT	\$	6,301,336	\$	5 924 905	
LAND, PROPERTY AND EQUIPMENT Less accumulated depreciation and amortization	Ф	(3,112,525)	Þ	5,834,895 (3,024,179)	
Less accumulated depreciation and amortization	\$	3,188,811	\$	2,810,716	
OTHER ASSETS	<u> </u>	3,100,011	J)	2,010,710	
Unconditional promises to give, less allowance for credit losses	\$	586,420	\$	588,134	
Investments-restricted	φ	380,420	Φ	13,526	
mvestments-restricted	\$	586,420	\$	601,660	
Total assets	\$	8,502,864		8,950,855	
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable	\$	101,986	\$	96,425	
Trust held for others		116,343		114,723	
Other payables		10,798		5,055	
Accrued salaries, leave and payroll taxes		397,669		383,170	
Total current liabilities	\$	626,796	\$	599,373	
LONG TERM LIABILITIES					
Tenants' security deposits	\$	1,381	\$	2,032	
Total long term liabilities	\$	1.381	\$	2,032	
Total long term natimities	Φ	1,381	<u> </u>	2,032	
Total liabilities	\$	628,177		601,405	
NET ASSETS					
Without donor restrictions					
Undesignated	\$	6,844,821	\$	7,220,152	
Designated		, , <u>.</u>			
With donor restrictions		1,029,866		1,129,298	
Total net assets	\$	7,874,687	\$	8,349,450	
Total liabilities and net assets	\$	8,502,864	\$	8,950,855	

COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2024

				Without Donor Restrictions		With Donor Restrictions		Total
REVENUES, GAINS AND OTHER SUPPO	RT							
Medicaid			\$	5,863,209	\$		\$	5,863,209
Grants and contracts:								
Federal				1,192,939		-		1,192,939
State				641,489		-		641,489
Contributions				183,501		130,000		313,501
Fund-raising income				25,685		375,555		401,240
Private pay client revenue				54,517		-		54,517
Vocational rehabilitation				16,800		_		16,800
Vocational contracts	\$	628,011						
Less: cost of services		(295,979))					
Vocational contracts gross profit			-	332,032		_		332,032
Rental revenue				18,239		_		18,239
Management and maintenance fee				9,540		_		9,540
Investment income				66,692		_		66,692
Gain on sale of assets				38,770		-		38,770
Other income				16,555		-		16,555
Net assets released from restrictions				,				ŕ
Expiration of time restriction				604,987		(604,987)		_
Total revenues, gains, and other support			_\$_	9,064,955	_\$_	(99,432)	\$	8,965,523
EXPENSES								
Program services								
Residential services			\$	2,489,699	\$	-	\$	2,489,699
Vocational services				2,346,446		_		2,346,446
Individualized services				3,877,516		-		3,877,516
Housing services				69,509		-		69,509
Support Services				,				
Management and general				448,833		_		448,833
Fund-raising				208,283		-		208,283
Total expenses				9,440,286	_\$_		_\$_	9,440,286
Change in net assets			\$	(375,331)	\$	(99,432)	\$	(474,763)
Net assets at beginning of year				7,220,152		1,129,298		8,349,450
Net assets at end of year			\$	6,844,821	\$	1,029,866	\$	7,874,687

COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2023

		thout Donor Restrictions	Vith Donor Restrictions		Total
REVENUES, GAINS AND OTHER SUPPOR	Γ				
Medicaid		\$ 6,333,382	\$ -	\$	6,333,382
Grants and contracts:					
Federal		332,356	_		332,356
State		479,449	-		479,449
Contributions		210,395	121,000		331,395
Fund-raising income		588,821	90,094		678,915
Private pay clients		72,003	-		72,003
Vocational rehabilitation		8,250	-		8,250
Vocational contracts	\$640,702				
Less: Cost of services	(319,122)				
Vocational contracts gross profit		321,580	-		321,580
Rental revenue		18,161	_		18,161
Management and maintenance fee		6,760	-		6,760
Investment loss		(12,893)	-		(12,893)
Gain on sale of asset		(14,654)	_		(14,654)
Other income		24,482	-		24,482
Employee rentention credit and interest		1,078,065	_		1,078,065
Net assets released from restrictions		, , ,			
Expiration of use restriction		123,500	(123,500)		_
Expiration of time restriction	-	 120,000	 (120,000)		-
Total revenues, gains, and other support	-	\$ 9,689,657	\$ (32,406)	_\$_	9,657,251
EXPENSES					
Program services					
Residential services		\$ 2,284,632	\$ -	\$	2,284,632
Vocational services		2,165,338	-		2,165,338
Individualized services		3,648,983	-		3,648,983
Housing services		56,677	_		56,677
Support services					
Management and general		335,165	•••		335,165
Fund-raising	_	 170,763	 _		170,763
Total expenses	-	\$ 8,661,558	\$ _	\$	8,661,558
Change in net assets		\$ 1,028,099	\$ (32,406)	\$	995,693
Net assets at beginning of year		 6,192,053	1,161,704		7,353,757
Net assets at end of year		\$ 7,220,152	\$ 1,129,298	\$	8,349,450

COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2024

	Residential	am Services Vocational
	Services	Services
Salaries and related expenses:	Services	Services
Salaries	\$ 1,476,458	\$ 1,446,74
Employee benefits & taxes	137,879	191,82
Workers' compensation	25,685	24,58
Workers compensation	\$ 1,640,022	\$ 1,663,15

Advertising	\$ -	\$
Bank fees	211	4,68
Cost of sales	-	294,19
Uncollectible pledges	-	
Bed tax	116,894	
Crisis intervention	-	
Depreciation	56,424	147,85
Dues, licenses, and subscriptions	5,551	3,69
Employee compliance	3,021	
Food and supplies	87,499	4,86
Fund raising	-	
Housekeeping supplies	14,837	2
Insurance		
Liability	32,826	38,11
Motor vehicle	29,403	112,62
Other property	34,158	32,66
Management and maintenance fee	- 1,220	
Medical consultants	43,120	
Medical supplies	27,745	8,76
Meeting expense	21,143	4
Miscellaneous	25,909	24,39
Motor vehicle expenses	3,980	145,22
Non capital equipment	15,357	8,22
Office supplies	3,666	6,67
Other resident expenses	7,819	3,81
Other supplies	-	18
Postage	816	87
Professional services	227,070	49,44
Rent	-	24,12
Repairs and maintenance	44,672	14,93
Telephone	24,316	15,69
Travel and transportation	1,650	8,71
Seminars and training	583	4
Utilities	42,150	27,55
and an arrange (and data data data data data data data d	\$ 849,677	\$ 977,48
ess expenses (cost) deducted from revenues on statement of activities	<u>-</u>	(294,19
otal expenses, net of cost of sales	\$ 2,489,699	\$ 2,346,44

		Fund-		nagement	Ma	Oneing	ч	lividualized	Ind
Total		raising		and General		lousing ervices		Services	
Total		1813HIS		General		CIVICCS		<u> </u>	
\$ 6,331,6		139,796	\$	96,307	\$	_	\$	3,172,311	\$
717,		19,905		11,249		-		356,854	
86,4		10		_				36,213	
\$ 7,135,		159,711	\$	107,556	\$	-	\$	3,565,378	\$
\$ 8,6			\$	8,635	\$		\$	_	\$
22,0		_	Ψ	17,098	J	35	J.	37	J
295,9		_		1,786		_		- -	
(2,:		_		(2,567)		_		_	
116,8		_				_		_	
254,7		_		254,759		_		_	
259,9		_		8,798		25,108		21,797	
39,6		-		5,766		_		24,674	
13,3		-		471		-		9,819	
95,8		-		668		-		2,803	
48,5		48,572		-		_		-	
14,9		-		3		-		102	
110,4		_		4,594		-		34,870	
142,0		-		-		-		<u></u>	
86,9		=		2,235		9,791		8,067	
4,3		-		-		4,377		-	
43,1		-		-		-		-	
40,4		-		305		-		3,638	
		-		-		-		-	
89,4		-		3,982		2,706		32,436	
149,4		-		239		-		8	
46,3		-		5,731		-		17,078	
18,7		-		4,614		-		3,834	
13,0		-		119		-		1,350	
]		-				-		-	
6,2		-		3,077				1,513	
346,4		-		13,997		4,500		51,479	
24,1		-		-		-		-	
92,8		-		1,826		17,361		14,010	
59,2		-		2,239		1,039		15,965	
53,9		-		2,126		-		41,462	
10,2		-		368		4 500		9,206	
94,4	-	40.570		2,194	Ф.	4,592	•	17,990	<u>Ф</u>
\$ 2,600,4	-	48,572	_\$	343,063	\$	69,509		312,138	\$
\$ 9,440,2	-	208,283	\$	(1,786) 448,833	\$	69,509	\$	3,877,516	\$

COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2023

	Program Services		
	Residential	Vocational	
	Services	Services	
Salaries and related expenses:			
Salaries	\$ 1,314,771	\$ 1,247,557	
Employee benefits & taxes	125,424	175,458	
Workers' compensation	19,706	19,689	
	\$ 1,459,901	\$ 1,442,704	
Advertising	\$ -	100	
Bank fees	370	4,398	
Cost of sales	-	317,359	
Uncollectible pledges	-	-	
Bed tax	123,208	-	
Crisis intervention	, <u>-</u>	_	
Depreciation	49,449	160,693	
Dues, licenses, and subscriptions	6,360	5,526	
Employee compliance	3,858	, <u>.</u>	
Food and supplies	83,455	4,001	
Fund raising		_	
Housekeeping supplies	13,496	1,941	
Insurance	,	,	
Liability	31,517	36,294	
Motor vehicle	31,705	121,687	
Other property	31,440	28,453	
Management and maintenance fee	_		
Medical consultants	42,353	***	
Medical supplies	36,528	3,859	
Meeting expense	85	-	
Miscellaneous	21,511	26,622	
Motor vehicle expenses	5,766	163,096	
Non capital equipment	20,432	10,165	
Office supplies	4,404	5,983	
Other resident expenses	12,147	6,039	
Other supplies	12,177	0,037	
Postage	801	863	
Professional services	185,753	49,569	
Rent	105,755	24,531	
Repairs and maintenance	46,607	16,736	
Telephone	25,053	18,186	
Travel and transportation	3,764	7,137	
Seminars and training	234	7,157	
Utilities Utilities	44,435	26,755	
	\$ 824,731	\$ 1,039,993	
Less expenses (cost) deducted from	New Assessment Control of the Contro		
revenues on statement of activities	-	(317,359)	
Total expenses, net of cost of sales	\$ 2,284,632	\$ 2,165,338	

		Supporting Services			Program Services				
		Fund-		nagement	Ma	ousing	H	lividualized	Inc
Total		raising		l General	and	ervices	S	Services	
\$ 5,737,999	\$	109,225	\$	93,317	\$	_	\$	2,973,122	\$
672,84		14,644		15,314		-		342,004	
67,99		163		(689)		-		29,121	
\$ 6,478,82	\$	124,032	\$	107,942	\$	-	\$	3,344,247	\$
\$ 7,32	\$	_	\$	7,224		-	\$	_	\$
21,57	•	_		16,407		_	•	396	•
319,12		_		1,763		_		-	
6,109		-		6,109		-		-	
123,20		_		-		_		_	
136,32		_		136,328		-		-	
261,209		_		8,356		24,459		18,252	
49,31:		-		12,616		, -		24,813	
14,172		_		503		_		9,811	
90,55		_		1,309		_		1,793	
46,73		46,731		-		-		-	
15,510		-		7		-		66	
105,472		-		3,744		-		33,917	
153,392		_		-		_		-	
70,98		-		(4,430)		8,707		6,818	
5,252		-		•		5,252		-	
42,553		-		200		-		_	
42,190		-		597		-		1,206	
83		-		-		-		-	
80,334		-		4,342		1,578		26,281	
168,910		-		54		-		-	
50,979		-		5,250		-		15,132	
21,042		_		6,173		-		4,482	
22,524		-		3,143		-		1,195	
30		-		-		30		-	
6,870		-		3,942		-		1,264	
297,687		-		6,545		1,600		54,220	
24,531		-		-		-		_	
86,743		=		1,514		10,169		11,717	
64,850		-		2,193		606		18,812	
61,710		-		2,577		-		48,232	
8,661		-		208		-		8,219	
95,888		-		2,312		4,276		18,110	
\$ 2,501,854		46,731	\$	228,986	\$	56,677		304,736	
(319,122				(1,763)		-			
\$ 8,661,558	\$	170,763	\$	335,165	\$	56,677	\$	3,648,983	\$

COMBINED STATEMENTS OF CASH FLOWS JUNE 30, 2024 AND 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES	-			
Change in net assets	\$	(474,763)	\$	995,693
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:				
Depreciation		259,979		261,209
(Gain) loss on sale of assets		(38,770)		14,654
Unrealized (gain) loss on investments		(57,096)		14,122
(Increase) decrease in operating assets				
Accounts receivable		(93,383)		(73,601)
Unconditional promises to give		84,906		(90,094)
Prepaid expenses		8,627		3,965
Inventory		(153)		-
Increase (decrease) in operating liabilities:				
Accounts payable		5,561		(46,742)
Trust held for others		1,620		11,757
Other payables		5,743		(1,201)
Accrued salaries and payroll taxes		14,499		4,459
Tenants' security deposits		(651)		100
Net cash provided by (used in) operating activities	\$	(283,881)	\$	1,094,321
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments	\$	34,440	\$	26,066
Redemption of certificate of deposit		85,311		83,859
Purchases of certificate of deposit		(750,999)		(83,859)
Purchases of property and equipment		(638,072)		(358,632)
Net cash used in investment activities	. \$	(1,269,320)	\$	(332,566)
Net change in cash, cash equivalents and restricted cash	\$	(1,553,201)	\$	761,755
Beginning cash, cash equivalents and restricted cash		2,801,803		2,040,048
Ending cash, cash equivalents and restricted cash	\$	1,248,602	\$	2,801,803
Cash, cash equivalents and restricted cash as of June 30, 2024 and 2023 consist of the	following:			
Cash and cash equivalents	¢.	1.069.722	C	2,615,943
Cash restricted for:		1,068,733	\$	2,013,943
Cash restricted for trust	\$	110 721	\$	116 206
	ъ	118,731	Э	116,286
Tenants' security deposits Cash restricted for reserves		1,382		2,033
		25,379		22,796
Cash restricted for residual receipts	<u> </u>	34,377	<u> </u>	44,745
	\$	179,869	\$	185,860
Total cash, cash equivalents and restricted cash	\$	1,248,602	\$	2,801,803

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Organization

Options, Inc. is a local, 501(c)(3) non-profit organization that was established in 1973, by parents looking for community-based services for their children with disabilities. Options, Inc. continually seeks ways to evolve to respond to the current needs of the people served in the community. There are a variety of opportunities at Options, Inc. to best serve the individual needs of each person with a disability.

The mission of Options, Inc. is to help people with disabilities live and work in the community. Since inception, Options, Inc. has been improving the lives of hundreds of people with disabilities through maximizing life skills, meaningful work and activities, community inclusion, and providing support beyond the family. Options, Inc. offers the following services:

Residential Services

Options, Inc. operates four community homes. Each home provides a nurturing and supportive atmosphere for six individuals with developmental disabilities to call home. Two of the homes are for women and two are for men. The homes provide an opportunity for people with complex needs to live with peers in their communities. The locations were chosen to maximize access to the community and provide a unique neighborhood experience for residents. Each home is staffed around the clock to ensure the care and safety needs of residents are met. All four community homes have been successfully operating for over 25 years.

Vocational Services

Enrichment - Wellness Program

The Wellness Program provides engaging, meaningful activities for individuals with disabilities through recreation and involvement in the community. Every week, Monday-Friday, people with disabilities participate in a variety of enrichment activities including weaving, gardening, swimming, water aerobics, bowling, walking-for-fitness, art, book club, Zumba, and volunteer opportunities. This program promotes self-esteem and helps develop social skills. Through involvement, participants build relationships with community members and have the opportunity to explore their unique interests and talents. Confidence, leadership skills, and involvement in community projects, volunteerism, employment, and entrepreneurship are a few of the successes. The impact of the program is evident through the demand for the program from both participants and family members.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Meaningful Work: Job Placement & Supported Employment

Options, Inc. provides people with disabilities with meaningful work opportunities through job placement and supported employment. Through the job placement program, people with disabilities are able to have competitive jobs in the community through job placement, job coaching, and ongoing support. They work at businesses such as banks, offices, grocery stores, restaurants, retail stores, and government agencies. People with disabilities also have jobs through the supported employment program. These individuals work on Cleaning Crews, Lawn Maintenance Crew, Learning Gardens, Weaving Studio, and at Fabulous Finds. In our rural community, jobs can be scarce, especially for people with disabilities. Over 80% of people with disabilities in the U.S. are not employed and this program is just one solution to this problem. Options, Inc. seeks opportunities and contracts with area businesses or starts new businesses to directly employ people with disabilities.

Transportation Services

The Transportation Program is an essential ingredient to the success of all of the programs and services. Most of the people who are served at Options, Inc. do not drive, so transportation is a very important service. A fleet of vehicles goes the distance to bring people with disabilities where they need to go, whether it be to a doctor's appointment, a community job, or an enrichment activity. Some of the participants of the program live with their families and Options, Inc. picks them up each morning and brings them home in the afternoon. Other clients live in Option Inc.'s community homes or in their own apartments or homes and we not only provide transportation during the day but whenever they need it. With routes that span two rural parishes (counties), careful planning and coordination play a huge role in creating the most efficient and safest routes possible. Fulfilling the ever-evolving transportation needs of participants require complex planning and coordination. Specialized training is on-going for our transportation drivers. Training includes, but is not limited to, how to handle seizures, behavioral issues, health and safety, CPR/First Aid, and much more. Transportation is more than a way to get from point A to point B, it's critical to accomplishing the mission of Options, Inc. It is a lifeline for people with disabilities to access employment, education, health care, and community life. For most of our participants, transportation is synonymous with quality of life.

OPTIONS Weaving Studio

The Weaving Studio was founded by volunteers in 2012. Volunteers and staff enthusiastically worked together to develop the Weaving Studio as a wonderful, fun place for people with disabilities to explore their creativity and artistic skills. Today it is both an employment opportunity and an enrichment activity. Several individuals have started their own businesses in partnerships with Options, Inc.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Weaving Studio. They work with Options, Inc.'s marketing team to develop their business cards, price tags, and marketing materials. They make rugs, table runners, handbags, towels, and many other beautiful items. See OPTIONS Weaving Studio Facebook page for more details. Options, Inc. is proud to offer a cutting-edge opportunity to people with disabilities to explore their creativity.

OPTIONS Learning Gardens

The Learning Gardens was established in January 2020. The purpose of the Learning Gardens is to focus on nurturing the mind, body, and soul of people with disabilities through therapeutic gardening. The Learning Gardens is an inclusive program that allows participants to engage in gardening activities while learning farm to table concepts. Also, the Learning Gardens provide employment for individuals with disabilities. The individuals with disabilities that are employed by The Learning Gardens assist the Learning Gardens Instructor during activities with their peers. The Learning Gardens Program has been a great success in meeting the needs of those with sensory challenges. The environment created promotes an educational and peaceful atmosphere.

OPTIONS Fabulous Finds

Located in Ponchatoula, OPTIONS Fabulous Finds is a gently used, upscale resale store. People from the community donate clothes and other items and the individuals with disabilities who are employed there sort the donated items, maintain store inventory, and assist customers. The store is open to the public Monday–Saturday. For more information, visit OPTIONS Fabulous Finds Facebook page. Options, Inc. has successfully operated OPTIONS Fabulous Finds since 2012.

Individualized Services

Supported Independent Living Program

The Supported Independent Living program assists individuals with intellectual and developmental disabilities to live in the community as independently as possible. The philosophy of Options, Inc. is to support, assist, and meet the needs of each person based on his or her unique needs and goals. Options, Inc. offers services that are tailored to each person's individual needs, wants, and skills. Program participants receive assistance with finding housing and negotiating lease terms, navigating home ownership, financial case management, health and wellness coaching and support, medical case management, in-home personal care, transportation, and any other services needed in order to maintain the highest level of independence for that person. Options, Inc. has been meeting the needs of people with disabilities through its Supported Independent Living Program since 1985.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Health and Wellness Program

The Health and Wellness Program has a team of nurses who oversee many aspects of client care, including proactive/preventative care, health management, and medical advocacy. All people with disabilities, especially those who are non-verbal, are vulnerable. Many of them cannot tell anyone when they are in pain or that they are having physical or emotional difficulties. It requires keen observation, excellent training, and extensive knowledge of each individual to recognize a potential problem. By providing our staff, clients, and clients' families with health and wellness education, training, and support, we enable them to make well-informed decisions regarding the well-being of each person served.

Family Support Services

Options, Inc. provides individuals with disabilities, who live with their families, support that enhance their quality of life and assist their caregivers. Family Support includes assistance with activities of daily living, meal preparation, hygiene, light housekeeping, transportation, and opportunities to participate in community activities. These services support the family care givers thus enabling them to maintain their own jobs, care for their other children, and take needed breaks. Participants enjoy the opportunity to pursue interests outside of the family. Options, Inc. has been providing Family Support Services since 1991.

Foundation

Foundation to Ensure the Future of Options, Inc. is a separate 501(c)(3) organization that oversees Pooled Special Needs Trusts and assists with the long-term funding goals of Options, Inc.

Housing Services

C'est Tres Bon! is a separate 501(c)(3) organization that serves as the governing board for Section 811 HUD apartments (6 units) located on Crisp Road in Hammond. Options, Inc. is the management company.

Combined Financial Statements

The financial statements have been combined to include all accounts of Options, Inc. and its Affiliates. Options, Inc., wholly owned affiliates include the following:

- Foundation to Ensure the Future of Options, Inc.
- C'est Tres Bon!, Inc.

For the purpose of this report, Options, Inc. and Affiliates will be referred to as "the Organization."

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial Statement Presentation

The Organization follows the financial statement presentation recommended by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) topic 958, Not-for-Profit Entities. The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors. The revenues received in conducting the mission of the Organization is included in this category.

<u>Net assets with donor restrictions</u> – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby, the donor has stipulated these funds be maintained in perpetuity.

The accompanying combined financial statements include the accounts of Options, Inc. and its affiliated organizations, C'est Tres Bon!, Inc. and Foundation to Ensure the Future of Options, Inc. All significant inter-organization transactions and balances have been eliminated in consolidation.

Basis of Accounting

The combined financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents.

Inventory

Inventory is carried at cost and consists of janitorial and office supplies.

Restricted Cash

Restricted cash consists of balances in cash accounts that are required by loan, operating agreements, and donor restrictions.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Accounts Receivable

Accounts receivables are stated at the amount management expect to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and credit to accounts receivable. Allowance for credit losses was \$0 for the years ended June 30, 2024 and 2023.

Promises to Give

Unconditional promises to give are recognized as revenue in the period in which a written or oral agreement to contribute cash or other assets is received. Conditional promises to give are not recognized until they become unconditional; that is, when the donor-imposed conditions are substantially met. The Organization distinguishes between contributions received for each net asset category with donor-imposed restrictions. An allowance for doubtful accounts is established based on the prior collection history and management's analysis of specific promises made. Pledges are also discounted to the anticipated net present value of future cash flows. The allowance for credit losses for pledges was \$54,203 and \$58,620 for the years ended June 30, 2024 and 2023, respectively. The discount for pledges was \$125,132 and \$132,270 for the years ended June 30, 2024 and 2023.

Estimates

Management uses estimated and assumptions in preparing the combined financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could differ from those estimates in the near term.

Functional Expenses

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any specific function but provide for the overall support and direction of the Organization.

Advertising

The Organization expenses advertising costs as they are incurred. Advertising expenses for the years ended June 30, 2024 and 2023, were \$8,697 and \$7,324, respectively.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Concentrations of Revenue Source

The Organization's primary source of revenue is Medicaid (Title XIX) revenue. For the fiscal years ended June 30, 2024 and 2023, \$5,863,209 and \$6,333,382 or 63% and 63% of the Organization's total gross revenue was from Title XIX. If significant budget cuts are made at the federal and/or state level, the amount of funds the Organization receives could be reduced significantly and have an adverse impact on its operations. As of December 16, 2024, management was not aware of any actions taken that would adversely affect the amount of Federal or State funds the Organization will receive in the upcoming fiscal year.

Income Tax Status

The Organization is a nonprofit organization and exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Code as other than a private foundation. The Organization believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to combined financial statements. The Organization's Federal Exempt Information Returns (Form 990) for 2022, 2023 and 2024 are subject to examination by the IRS, generally for three years after they were filed.

Noncash Contributions and Contributed Services

Noncash contributions are reflected as contributions at their fair value at date of donation and are reported as support without donor restrictions unless explicit donor stipulations specify how donated assets must be used. The Organization recognizes the fair value of contributed services received if such services a) create or enhance nonfinancial assets or b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not contributed.

The Organization receives a significant amount of contributed time from volunteers that does not meet the recognition criteria described above. Accordingly, the value of this contributed time is not reflected in the accompanying financial statements. The Organization receives donated services in the form of Board of Directors and committee members and event volunteers. The hours contributed is estimated by management to be 8,234 hours valued at \$261,855 for the year ended June 30, 2024.

Investments

Investments are reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the combined Statements of Financial Position, and changes in fair value are reported as investment return in the statements of activities. The Organization holds investments in mutual funds and stocks and carries such investments at current quoted prices in active markets (Level 1 measurements). Investment income is reported as increases in net assets without donor restrictions in the reporting period in which the income and gains are recognized.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Certificates of Deposit

Certificates of deposit held for investment that are not debt securities are included in "investments-certificate of deposit". The certificate of deposit has a remaining maturity of less than one year and is classified as a current asset on the combined Statements of Financial Position.

Tenants' Security Deposits

Tenants' security deposits are held in a separate bank account in the name of the Organization. At June 30, 2024 and 2023, the Organization had \$1,381 and \$2,033 in tenant security deposits, respectively.

Property and Equipment

All acquisitions of property and equipment in excess of \$5,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the useful life of the assets. State funding sources may maintain an equitable interest in the property purchased with grant monies as well as the right to determine the use of any proceeds from the sale of these assets.

Revenue Recognition

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

Revenue is recognized for services provided to our clients. Revenue for these services is measured based on the amount charged for the service. Revenue is recognized and considered earned at the time of completion of the services.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Rental Income and Deferred Rent

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Organization and the tenants of the property are operating leases.

Tenant rent charges for the current month are due on the first of the month. Tenants who are evicted or move out are charged with damages or cleaning fees, if applicable.

Leases

Effective July 1, 2023, the Standard adopted FASB 842 Leases (the Standard). The Standard establishes a right-of-use (ROU) model that requires a lessee to record an ROU asset and a lease liability on the Statement of Financial Position for all leases with terms longer than twelve months. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the Statement of Activities. As permitted by the standard, the Organization elected, for all asset classes, the short-term lease exemption. A short-term lease is a lease that, at the commencement date, has a term of twelve months or less and does not include an option to purchase the underlying asset.

As of June 30, 2024, the Organization has identified no significant long-term leases and, as such, has recorded no ROU assets nor lease liabilities on the Statement of Financial Position

Implementation of New Accounting Standard

The Organization has adopted the Current Expected Credit Losses (CECL) accounting standard, as per Accounting Standards Update (ASU) No. 2016-13, "Financial Instruments – Credit Losses (Topic 326)." The standard introduces a new model for estimating credit losses on financial instruments. After a thorough evaluation, management has determined that the impact of adopting the CECL standard on the financial statements is immaterial. The Organization has considered factors such as historical loss experience, current economic conditions, and other relevant factors in its credit loss estimation process. As a result, the adoption of the CECL standard has not had a material impact on the Organization's financial position, results of operations, or cash flows.

NOTE 2. CASH AND CASH EQUIVALENTS

The Organization maintains several bank accounts at various banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) for amounts up to \$250,000. Cash exceeded FDIC limits at June 30, 2024 and 2023 by \$828,118 and \$2,318,065, respectively. It is the opinion of management that the solvency of the referenced financial institution is not of particular concern at this time.

NOTE 3. CERTIFICATES OF DEPOSIT

The certificates of deposit balance at June 30, 2024 and 2023 consist of the following:

Certificates of deposit held by institutions:	2024	2023
Yields 5.40% per annum, due September 18, 2024	\$ 235,000	\$ _
Yields 5.25% per annum, due September 24, 2024	45,000	-
Yields 5.40% per annum, due November 15, 2024	15,000	-
Yields 5.25% per annum, due February 28, 2025	233,999	-
Yields 5.13% per annum, due March 30, 2025	224,226	-
Yields 5.35% per annum, due June 13, 2025	7,000	-
Yields 2.01% per annum, due March 31, 2024	 _	 83,859
Total certificates of deposit	\$ 760,225	\$ 83,859

NOTE 4. INVESTMENTS

For the years ended June 30, 2024 and 2023, the Organization had investments as follows:

	2024	2023
Mutual Funds	\$ 1,662,553	\$ 1,611,807
Total investments	\$ 1,662,553	\$ 1,611,807

Recap of Investments:

	2024	2023
Investments-current	\$ 1,662,553	\$ 1,598,281
Investments-restricted		13,526
	\$ 1,662,553	\$ 1,611,807

A summary of return on investments consists of the following:

2024		2023
\$ 57,096	\$	(14,122)
9,596		1,229
\$ 66,692	\$	(12,893)
\$ _\$	\$ 57,096 9,596	\$ 57,096 \$ 9,596

Interest income from all sources totaled \$9,596 and \$1,229 for the years ended June 30, 2024 and 2023, respectively.

NOTE 5. FAIR VALUE MEASUREMENTS

Accounting principles generally accepted in the United States of America establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices in active markets for identical assets or liabilities that the Organization can access at the measurement date.

Level 2: Inputs other than the quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, such as:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. The asset's fair value measurement level with the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. When available, valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2024 and 2023:

Mutual Funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the U.S. Security Exchange Commission (SEC). These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

Common Stocks: Valued at the closing price as reported on the active market on which the individual securities are traded.

NOTE 5. FAIR VALUE MEASUREMENTS (Continued)

The Organization recognizes transfers of assets into and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels in the years ended June 30, 2024 and 2023.

The following tables set forth by level, within the fair value hierarchy, of the Organization's investment assets at fair value for the years ended June 30, 2024 and 2023:

		Quoted Prices	Other		
	Total Assets	In Active	Observable	Unobservable	
Recurring fair value measurements	Measured At	Markets	Inputs	Inputs	
at June 30, 2024:	Fair Value	(Level 1)	(Level 2)	(Level 3)	
Mutual Funds:					
Franklin US Government Securities A	\$ 1,326,933	\$ 1,326,933	\$ -	\$ -	
JPM Mortgage-Backed Secs A	335,463	335,463	-	-	
Federated TR US TRSY OBLG IS	157	157	-	-	
Total	\$ 1,662,553	\$ 1,662,553	\$ -	\$ -	

		Based On				
	Qı					
	Total Assets	In Active	Observable	Unobservable		
Recurring fair value measurements	Measured At	Markets	Inputs	Inputs		
at June 30, 2023:	Fair Value	(Level 1)	(Level 2)	(Level 3)		
Mutual Funds:						
Franklin US Government Securities A	\$ 1,275,749	\$ 1,275,749	\$ -	\$ -		
Franklin Adj US Government Securities A	12,390	12,390	-	-		
JPM Mortgage-Backed Secs A	323,668	323,668	-	-		
Total	\$ 1,611,807	\$ 1,611,807	\$ -	\$ -		

NOTE 6. UNCONDITIONAL PROMISES TO GIVE

At June 30, 2024 and 2023, the Organization received unconditional promises to give. Promises to give that will be received in more than one year are discounted at 5%.

The amounts due consist of the following:

2024	2023
Contribution sources \$ 130,000	\$ 120,000
Annual fundraising campaign 1,079,201	1,185,662
Total promises to give \$ 1,209,201	\$ 1,305,662
· · · · · · · · · · · · · · · · · · ·	
2024	2023
Receivable in one year or less \$ 443,446	\$ 526,638
Receivable in one to five years 765,755	763,882
Receivable in more than five years	15,142
Total unconditional promises to give 1,209,201	1,305,662
Less discounts to net present value (125,132	2) (132,270)
Less allowance for uncollectible promises to give(54,203	(58,620)
Net unconditional promises to give \$ 1,029,866	\$ 1,114,772

Recap of current portion and long-term portion of unconditional promises to give:

	2024	 2023
Unconditional promises to give current portion	\$ 443,446	\$ 526,638
Unconditional promises to give long-term portion	586,420	 588,134
Total unconditional promises to give	\$ 1,029,866	\$ 1,114,772

NOTE 7. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2024 and 2023 consisted of the following:

	2024	2023	Useful life
Land & improvements	\$ 592,340	\$ 592,340	
Construction in Progress	-	153,840	
Buildings & improvements	3,852,513	3,750,817	10 to 32 years
Furniture & fixtures	377,402	377,402 280,478	
Software	27,789	27,789	5 years
Vehicles	1,451,292	1,029,631	5 years
	\$ 6,301,336	\$ 5,834,895	
Less: Accumulated depreciation	(3,112,525)	(3,024,179)	
	\$ 3,188,811	\$ 2,810,716	

Depreciation expense was \$259,979 and \$261,209 for the years ended June 30, 2024 and 2023, respectively.

NOTE 8. TRUST ACCOUNT

Options, Inc. has implemented a special needs trust to hold funds for individuals with developmental special needs. All the funds held in the trust are for clients of the Organization. The trust balance was \$116,343 and \$114,723, at June 30, 2024 and 2023.

NOTE 9. LEASES

Options, Inc. has several storage and equipment leases under short-term arrangements with month-to-month payments that are cancelable with one month's notice by either party. For the years ending June 30, 2024 and 2023, the total rent expense was \$24,120 and \$24,531, respectively.

NOTE 10. ACCRUED LEAVE

Options, Inc.'s employees can earn paid vacation after successful completion of ninety days initial period of employment. Vacation and leave accrue at various rates depending upon length of service and hours worked per month, as follows:

Employee Classification	Accrual Rate
40 hour employees	4.00 to 9.2 hours per month up to a
	maximum of 120 hours
35-39 hour employees	3.5 to 8.06 hours per month up to a
.	maximum of 120 hours

Accrued leave recorded at June 30, 2024 and 2023 was \$102,783 and \$102,618, respectively.

NOTE 11. CAFETERIA PLAN

The Organization has a "Section 125" employee benefits plan, which is also referred to as a "Cafeteria" plan. Employer contributions into this plan are based on length of service. A new employee becomes eligible to participate in the plan after 60 days. Employees are able to use the employer contribution for voluntary benefits and health insurance.

NOTE 12. LINE OF CREDIT

The Organization has a \$250,000 line of credit. The loan has a variable interest rate. Interest on unpaid principal balances will be calculated using a rate of 2.75 percentage points over the prime rate of the lender. As of June 30, 2024 and 2023, \$250,000 is available. There was no interest expense for the years ended June 30, 2024 and 2023.

NOTE 13. LIQUIDITY

The following reflects the Organization's financial assets available within one year of the combined statements of financial position as of June 30, 2024 and 2023 for general expenditures:

Financial assets at year-end:	2024	2023
Cash and cash equivalents	\$ 1,068,733	\$ 2,615,943
Accounts receivable	597,470	504,087
Investments	1,662,533	1,598,281
Unconditional promises to give, current portion	443,446	526,638
Financial assets available to meet cash needs for general		
expenditure within one year	\$ 3,772,182	\$ 5,244,949

The Organization is substantially supported by grants, governmental contracts and contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As described in Note 12, the Organization also maintains a line of credit to draw upon in an unanticipated liquidity need.

NOTE 14. PENSION PLAN

Employees of the Organization may participate in a 403(b) savings plan, whereby the employees may elect to make contributions pursuant to a salary reduction agreement upon meeting age and length-of-service requirements. Employees may elect to defer a portion of their annual salary subject to Internal Revenue Service limits. The Organization matched up to 2% of the employees' annual salary. Employer contributions for the years ended June 30, 2024 and 2023 was \$21,958 and \$16,494 respectively.

NOTE 15. NET ASSETS WITH DONOR RESTRICTIONS

At June 30, 2024 and 2023, Options, Inc. had \$1,029,866 and \$1,129,298 respectively, in net assets with donor restrictions and are available for the following purposes or periods:

	2024		2023
Investments	\$	- \$	13,526
Vocational program support	130,00	00	121,000
Pledges for subsequent years	899,80	66	994,772
Total net assets with donor restrictions	\$ 1,029,80	66 \$	1,129,298

The board of directors released the restriction on the investments for the year ended June 30, 2024.

NOTE 16. COMPENSATION

The Board of Directors serves Options, Inc. and Affiliates without compensation.

NOTE 17. RELATED PARTY TRANSACTIONS

At June 30, 2024 and 2023, one of the Organization's board members donated \$11,339 and \$11,738 in personal stock to be used for operating expenses. Board members pledged \$56,433 and \$70,600 at the annual fundraiser to be collected over the next five years for the years ended June 30, 2024 and 2023, respectively.

NOTE 18. SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 16, 2024, the date which the financial statements were available for use. Management's evaluation revealed no subsequent events that require adjustment to or disclosure in the financial statements.



SCHEDULE OF COMPENSATION, BENEFITS AND OTHER PAYMENTS TO THE CHIEF EXECUTIVE OFFICER

FOR THE YEAR ENDED JUNE 30, 2024

Agency Head Name: Carrie Mercke, Chief Executive Officer

Purpose:	Amount	Amount				
Salary	\$ 9	1,040				
Benefits-insurance		4,979				
Benefits-retirement		1,821				
Total	\$ 9	7,840				

OPTIONS, INC. AND AFFILIATES COMBINING STATEMENT OF FINANCIAL POSITION JUNE 30, 2024

				C'est Tres Ensure th		oundation to sure the Future Options, Inc. Subtotal		Eliı	ninations	Combined		
ASSETS												
CURRENT ASSETS												
Cash and cash equivalents	\$	1,053,485	\$	6,900	\$	8,348	\$	1,068,733	\$	-	\$	1,068,733
Restricted cash		-		61,138		118,731		179,869		-		179,869
Accounts receivable								·				•
Government contracts		536,426		-		-		536,426		-		536,426
Other		61,044		-		-		61,044		-		61,044
Unconditional promises to give		443,446		-		-		443,446		-		443,446
Inventory		4,326		-		-		4,326		-		4,326
Investments		1,662,553		-		-		1,662,553		_		1,662,553
Invesments-certificates of deposit		715,225		-		45,000		760,225		-		760,225
Prepaid expenses		11,011		-	-	-		11,011		-		11,011
Total current assets	\$	4,487,516	\$	68,038	\$	172,079	\$	4,727,633	\$	**	\$	4,727,633
LAND, PROPERTY AND EQUIPMENT	\$	5,491,765	\$	809,571	\$	_	\$	6,301,336	\$	_	\$	6,301,336
Less accumulated depreciation and amortization	Ψ	(2,864,280)	Ψ	(248,245)	Ψ	_	Ψ	(3,112,525)	Ψ	_	Ψ	(3,112,525)
2000 decamated depresentation and amortization	\$	2,627,485	-\$	561,326	\$	-	\$	3,188,811	\$		\$	3,188,811
OTHER ASSETS Unconditional promises to give,	<u> </u>	2,027,103	<u> </u>	201,220	<u>.</u>		Ψ	3,100,011	Ψ		<u> </u>	3,100,011
less allowance for doubtful accounts Investments-restricted	\$	586,420	\$	-	\$	-	\$	586,420	\$	-	\$	586,420
	\$	586,420	\$	-	\$	-	\$	586,420	\$	_	\$	586,420
Total assets	\$	7,701,421		629,364	_\$	172,079	\$	8,502,864	\$	*	\$	8,502,864

OPTIONS, INC. AND AFFILIATES COMBINING STATEMENT OF FINANCIAL POSITION JUNE 30, 2024 (CONTINUED)

	<u>O</u>	ptions, Inc.		C'est Tres Bon!, Inc.	Ensi	undation to are the Future Options, Inc.	 Subtotal	Elim	inations	 Combined
LIABILITIES AND NET ASSETS										
CURRENT LIABILITIES										
Accounts payable	\$	101,587	\$	399	\$	-	\$ 101,986	\$	-	\$ 101,986
Trust held for others		-		-		116,343	116,343		-	116,343
Other payables		10,798		-		-	10,798		-	10,798
Accrued salaries, leave and payroll taxes		397,669		-		-	 397,669		-	397,669
Total current liabilities	\$	510,054	\$	399	\$	116,343	\$ 626,796	\$	-	\$ 626,796
LONG TERM LIABILITIES										
Tenants' security deposits		-		1,381			 1,381		-	 1,381
Total long term liabilities	\$	-	\$	1,381	\$	-	\$ 1,381	\$	-	\$ 1,381
Total liabilities	\$	510,054	_\$	1,780	_\$	116,343	 628,177	\$	-	 628,177
Without donor restrictions										
Undesignated	\$	6,161,501	\$	627,584	\$	55,736	\$ 6,844,821	\$	_	\$ 6,844,821
Designated		_		· -		· •				
With donor restrictions		1,029,866		-		-	1,029,866		-	1,029,866
Total net assets	\$	7,191,367	\$	627,584	\$	55,736	\$ 7,874,687	\$	-	\$ 7,874,687
Total liabilities and net assets	\$	7,701,421	\$	629,364	\$	172,079	\$ 8,502,864	\$	-	\$ 8,502,864

OPTIONS, INC. AND AFFILIATES COMBINING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2024

REVENUES, GAINS AND OTHER SUPPORT Medicaid \$ 5,863,209 \$ - \$ - \$ 5,863,209 \$ Grants and contracts: Federal \$ 1,171,214 \$ 21,725 \$ - 1,192,939 \$ State \$ 641,489 \$ - \$ 641,489		
Grants and contracts: Federal 1,171,214 21,725 - 1,192,939 State 641,489 - 641,489	_	
Federal 1,171,214 21,725 - 1,192,939 State 641,489 - 641,489		\$ 5,863,209
State 641,489 641,489		
	-	1,192,939
212.501	-	641,489
Contributions 313,501 313,501		313,501
Fund-raising income 401,240 401,240	-	401,240
Private pay client revenue 54,517 - 54,517		54,517
Vocational rehabilitation 16,800 - 16,800	-	16,800
Vocational contracts \$ 628,011		
Less: Cost of services (295,979)		
Vocational contracts gross profit 332,032 - 332,032	_	332,032
Rental revenue - 18,239 - 18,239	-	18,239
Investment income 65,851 6 835 66,692	-	66,692
Management and maintenance fee 9,540 9,540	-	9,540
Gain on sale of assets 38,770 38,770	-	38,770
Other income 14,865 1,690 - 16,555	-	16,555
Total revenues, gains, and other support \$ 8,923,028 \$ 41,660 \$ 835 \$ 8,965,523 \$		\$ 8,965,523
EXPENSES		
Program Services		
Residential services \$ 2,489,699 \$ - \$ - \$ 2,489,699 \$	-	\$ 2,489,699
Vocational services 2,346,446 2,346,446	-	2,346,446
Individualized services 3,877,516 3,877,516	-	3,877,516
Housing services - 69,509 - 69,509	-	69,509
Support Services		
Management and general 448,833 448,833	-	448,833
Fund-raising 208,283 208,283		208,283
Total expenses \$ 9,370,777 \$ 69,509 \$ - \$ 9,440,286 \$		\$ 9,440,286
Change in net assets \$ (447,749) \$ (27,849) \$ 835 \$ (474,763) \$	_	\$ (474,763)
Net assets at beginning of year 7,639,116 655,433 54,901 8,349,450	_	 8,349,450
Net assets at end of year \$ 7,191,367 \\$ 627,584 \\$ 55,736 \\$ 7,874,687 \\$	•	\$ 7,874,687





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A CORPORATION OF CERTIFIED PUBLIC ACCOUNTANTS

JAMES L. WHITE, C.P.A.

NDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Options, Inc. and Affiliates Hammond, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Options, Inc. and Affiliates, which comprise the statement of financial position as of June 30, 2024 and 2023 and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated December 16, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended for the information of the Board of Directors, management, the State of Louisiana, the Legislative Auditor for the State of Louisiana, Federal Awarding Agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statue 24:513, this report is distributed by the Legislative Auditor as a public document.

Bernard & Franks

Metairie, Louisiana December 16, 2024

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A CORPORATION OF CERTIFIED PUBLIC ACCOUNTANTS

JAMES L. WHITE, C.P.A.

Independent Auditors' Report On Compliance

To the Board of Directors Options, Inc. and Affiliates Hammond, Louisiana

We have examined Options, Inc. and Affiliates' (the Organization) compliance with the requirements listed in Attachment 1 during the period July 1, 2023, to June 30, 2024. Management of the Organization is responsible for the Organization's compliance with the specified requirements. Our responsibility is to express an opinion on the Organization's compliance with the specified requirements based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Organization complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Organization complied with the specified requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud-or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

Our examination does not provide a legal determination on the Organization's compliance with specified requirements.

In our opinion, the Organization complied, in all material respects, with the requirements listed in Attachment 1 during the period July 1, 2023 to June 30, 2024.

Metairie, Louisiana December 16, 2024

Bernard & Franks

Attachment 1

The compliance examination engagement on the Department of the Treasury Coronavirus State and Local Fiscal Recovery Funds (SLFRF) included procedures on the compliance requirements outlined in the compliance supplement for Assistance Listing number 21.027 in the "Matrix of Compliance Requirements" as stated below:

- 1. Activities Allowed or Unallowed
 - Determine whether the recipients used SLFRF funds for ineligible uses.

There were no exceptions noted.

- 2. Allowable Cost/Cost Principles
 - Determine whether the recipient significantly deviated from its established practices and policies regarding the incurrence of costs.

There were no exceptions noted.

OPTIONS, INC. AND AFFILIATES SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2024

Section I - Summary of Auditors' Results

Financial Statements

- 1. The auditors' report expresses an unmodified opinion on the financial statements of Options, Inc., which was prepared in accordance with generally accepted accounting principles in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.
- 2. No significant deficiencies or material weaknesses in internal control were disclosed during the audit of the financial statements as reported in the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in accordance with Government Auditing Standards.
- 3. No instances of noncompliance material to the financial statements of Options, Inc. were disclosed in the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in accordance with *Government Auditing Standards*.

Federal Awards

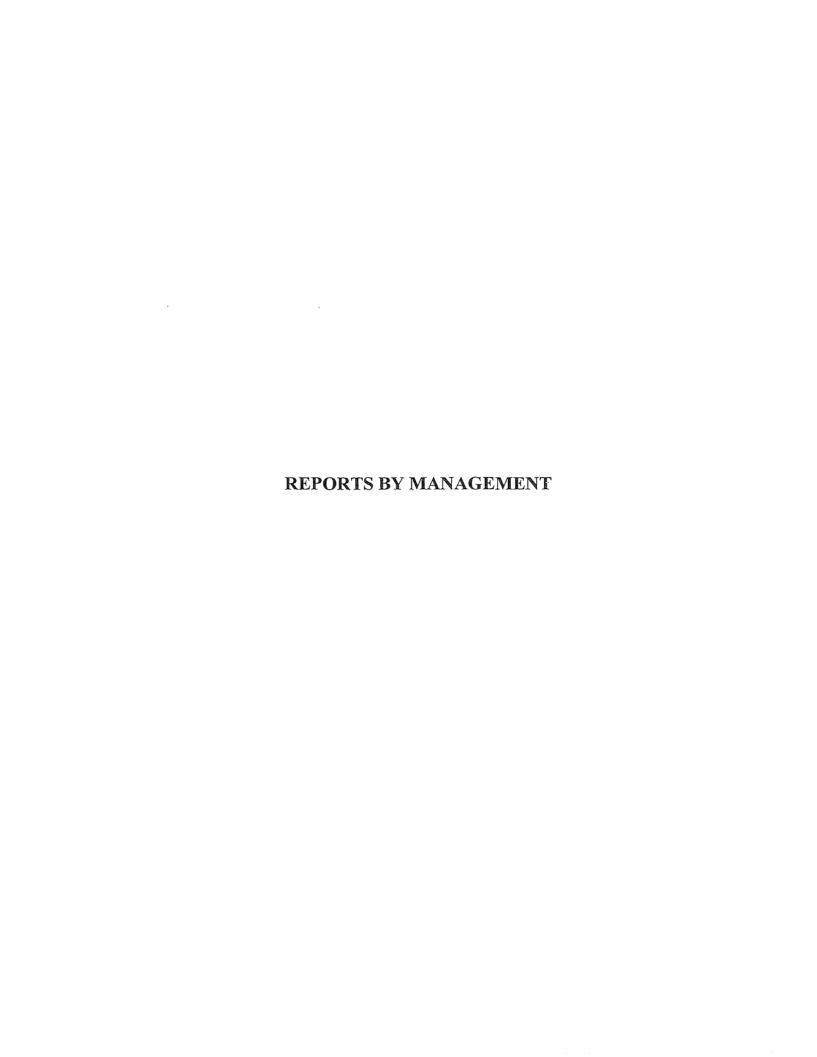
The Organization received funds from the U.S. Department of Treasury under Assistance Listing Number 21.027 "Coronavirus State and Local Fiscal Recovery Funds" (SLFRF funds). The Treasury offered recipients an alternative approach if the other federal financial assistance expended did not exceed the \$750,000 audit threshold set forth at 2 CFR 200.501(a). The Organization expended \$1,164,968 in total federal funds for the year ended June 30, 2024. Of those funds, SLFRF consisted of \$480,000. Since the Organization's total expended federal funds were under the \$750,000 threshold at \$684,968, the Organization was permitted to choose an alternative approach.

Section II- Financial Statement Findings

There were no findings for the year ended June 30, 2024.

Section III - Federal Award Findings And Questioned Costs

There were no findings or questioned costs reported during the audit of the financial statements for the year ended June 30, 2024.



OPTIONS, INC. AND AFFILIATES SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES YEAR ENDED JUNE 30, 2024

Section I – Internal Control over Financial Reporting and Compliance and Other Matters Material to the Basic Financial Statements

Internal Control over Financial Reporting

There were no findings regarding internal controls over financial reporting reported during the audit of the financial statements for June 30, 2023.

Compliance and Other Matters

No compliance findings material to the financial statements were reported during the audit for the financial statements for the year June 30, 2023.

Section II - Internal Control and Compliance Material to Federal Awards

There were no internal control and compliance findings during the audit regarding federal awards for the year ending June 30, 2023.

Section III - Management Letter

A management letter was not issued in connection with the audit of the financial statements for the year ending June 30, 2023.



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A CORPORATION OF CERTIFIED PUBLIC ACCOUNTANTS

JAMES L. WHITE, C.P.A.

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING STATEWIDE AGREED-UPON PROCEDURES

To the Board of Directors of Options, Inc. and Affiliates Hammond, Louisiana and the Louisiana Legislative Auditor:

We have performed the procedures enumerated below on the control and compliance (C/C) areas identified in the Louisiana Legislative Auditor's (LLA's) Statewide Agreed-Upon Procedures (SAUPs) for the fiscal period July 1, 2023 through June 30, 2024. Options, Inc. and Affiliates' management is responsible for those C/C areas identified in the SAUPs.

Options, Inc. and Affiliates (a nonprofit "Organization") has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of the engagement, which is to perform specified procedures on the C/C areas identified in LLA's SAUPs for the fiscal period July 1, 2023 through June 30, 2024. Additionally, LLA has agreed to and acknowledged that the procedures performed are appropriate for its purposes. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

1.) Written Policies and Procedures

- A. Obtain and inspect the Organization's written policies and procedures and observe whether they address each of the following categories and subcategories if applicable to public funds and the Organization's operations:
 - i. Budgeting, including preparing, adopting, monitoring, and amending the budget.
 Result: There were no exceptions noted.
 - ii. **Purchasing**, including (1) how purchases are initiated, (2) how vendors are added to the vendor list, (3) the preparation and approval process of purchase requisitions and purchase orders, (4) controls to ensure compliance with the Public Bid Law, and (5) documentation required to be maintained for all bids and price quotes.
 - Result: There were no exceptions noted.
- iii. Disbursements, including processing, reviewing, and approving.
 - Result: There were no exceptions noted.
- iv. *Receipts/Collections*, including receiving, recording, and preparing deposits. Also, policies and procedures should include management's actions to determine the completeness of all collections for each type of revenue or agency fund additions (e.g.,

periodic confirmation with outside parties, reconciliation to utility billing after cutoff procedures, reconciliation of traffic ticket number sequences, agency fund forfeiture monies confirmation).

Result: There were no exceptions noted.

v. **Payroll/Personnel**, including (1) payroll processing, (2) reviewing and approving time and attendance records, including leave and overtime worked, and (3) approval process for employee(s) rate of pay or approval and maintenance of pay rate schedules.

Result: There were no exceptions noted.

vi. *Contracting*, including (1) types of services requiring written contracts, (2) standard terms and conditions, (3) legal review, (4) approval process, and (5) monitoring process.

Result: There were no exceptions noted.

vii. *Travel and Expense Reimbursement*, including (1) allowable expenses, (2) dollar thresholds by category of expense, (3) documentation requirements, and (4) required approvers.

Result: There were no exceptions noted.

viii. Credit Cards (and debit cards, fuel cards, P-Cards, if applicable), including (1) how cards are to be controlled, (2) allowable business uses, (3) documentation requirements, (4) required approvers of statements, and (5) monitoring card usage (e.g., determining the reasonableness of fuel card purchases).

Result: There were no exceptions noted.

ix. *Ethics*, including (1) the prohibitions as defined in Louisiana Revised Statute (R.S.) 42:1111-1121, (2) actions to be taken if an ethics violation takes place, (3) system to monitor possible ethics violations, and (4) a requirement that documentation is maintained to demonstrate that all employees and officials were notified of any changes to the Organization's ethics policy.

<u>Result:</u> The Organization is a nonprofit organization; therefore, the ethics agreed-upon procedure does not apply.

x. **Debt Service**, including (1) debt issuance approval, (2) continuing disclosure/EMMA reporting requirements, (3) debt reserve requirements, and (4) debt service requirements.

<u>Result:</u> The Organization is a nonprofit organization; therefore, the debt service agreed-upon procedure does not apply.

xi. Information Technology Disaster Recovery/Business Continuity, including (1) identification of critical data and frequency of data backups, (2) storage of backups in a separate physical location isolated from the network, (3) periodic testing/verification that backups can be restored, (4) use of antivirus software on all systems, (5) timely application of all available system and software patches/updates, and (6) identification of personnel, processes, and tools needed to recover operations after a critical event.

Result: There were no exceptions noted.

xii. **Prevention of Sexual Harassment**, including Louisiana Revised Statute (R.S.) 42:342-344 requirements for (1) agency responsibilities and prohibitions, (2) annual employee training, and (3) annual reporting.

<u>Result:</u> The Organization does have a sexual harassment policy, but their policies are not defined under Louisiana Revised Statute (R.S.) 42:342-344, due to their nonprofit status. Therefore, the sexual harassment agree-upon procedures do not apply.

2.) Board or Finance Committee

- A. Obtain and inspect the board/finance committee minutes for the fiscal period, as well as the board's enabling legislation, charter, bylaws, or equivalent document in effect during the fiscal period, and:
 - i. Observe that the board/finance committee met with a quorum at least monthly, or on a frequency in accordance with the board's enabling legislation, charter, bylaws, or other equivalent document.
 - Results: There were no exceptions noted.
 - ii. For those entities reporting on the nonprofit accounting model, observe that the minutes referenced or included financial activity relating to public funds if those public funds comprised more than 10% of the Organization's collections during the fiscal period.
 - Results: There were no exceptions noted.
- iii. For governmental entities, obtain the prior year audit report and observe the unassigned fund balance in the general fund. If the general fund had a negative ending unassigned fund balance in the prior year audit report, observe that the minutes for at least one meeting during the fiscal period referenced or included a formal plan to eliminate the negative unassigned fund balance in the general fund.
 - <u>Results:</u> The Organization is a nonprofit organization; therefore, this agreed-upon procedure does not apply.
- iv. Observe whether the board/finance committee received written updates of the progress of resolving audit finding(s), according to management's corrective action plan at each meeting until the findings are considered fully resolved.

Results: This is not applicable because the Organization did not have audit findings.

3.) Bank Reconciliations

A. Obtain a listing of Organization bank accounts for the fiscal period from management and management's representation that the listing is complete. Ask management to identify the Organization's main operating account. Select the Organization's main operating account and randomly select 4 additional accounts (or all accounts if less than 5). Randomly select one month from the fiscal period, obtain and inspect the corresponding bank statement and reconciliation for each selected account, and observe that:

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

i. Bank reconciliations include evidence that they were prepared within 2 months of the related statement closing date (e.g., initialed and dated or electronically logged);

Result: There were no exceptions noted.

ii. Bank reconciliations include evidence that a member of management/board member who does not handle cash, post ledgers, or issue checks has reviewed each bank reconciliation (e.g., initialed and dated, electronically logged); and

Result: There were no exceptions noted.

iii. Management has documentation reflecting it has researched reconciling items that have been outstanding for more than 12 months from the statement closing date, if applicable.

Result: There were no exceptions noted.

4.) Collections (excluding electronic funds transfers)

A. Obtain a listing of deposit sites for the fiscal period where deposits for cash/checks/money orders (cash) are prepared and management's representation that the listing is complete. Randomly select 5 deposit sites (or all deposit sites if less than 5).

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

B. For each deposit site selected, obtain a listing of collection locations and management's representation that the listing is complete. Randomly select one collection location for each deposit site (i.e., 5 collection locations for 5 deposit sites), obtain and inspect written policies and procedures relating to employee job duties (if no written policies or procedures, inquire of employees about their job duties) at each collection location, and observe that job duties are properly segregated at each collection location such that:

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

i. Employees responsible for cash collections do not share cash drawers/registers.

Result: There were no exceptions noted.

ii. Each employee responsible for collecting cash is not responsible for preparing/making bank deposits, unless another employee/official is responsible for reconciling collection documentation (e.g., pre-numbered receipts) to the deposit.

Result: There were no exceptions noted.

iii. Each employee responsible for collecting cash is not responsible for posting collection entries to the general ledger or subsidiary ledgers unless another employee/official is responsible for reconciling ledger postings to each other and to the deposit.

<u>Result:</u> There were no exceptions noted.

iv. The employee(s) responsible for reconciling cash collections to the general ledger and/or subsidiary ledgers, by revenue source and/or agency fund additions, are not responsible for collecting cash, unless another employee/official verifies the reconciliation.

Result: There were no exceptions noted.

C. Obtain from management a copy of the bond or insurance policy for theft covering all employees who have access to cash. Observe the bond or insurance policy for theft was enforced during the fiscal period.

Result: There were no exceptions noted.

- D. Randomly select two deposit dates for each of the 5 bank accounts selected for Bank Reconciliations procedure #3A (select the next deposit date chronologically if no deposits were made on the dates randomly selected and randomly select a deposit if multiple deposits are made on the same day). Alternatively, the practitioner may use a source document other than bank statements when selecting the deposit dates for testing, such as a cash collection log, daily revenue report, receipt book, etc. Obtain supporting documentation for each of the 10 deposits and
 - i. Observe that receipts are sequentially pre-numbered.

Result: There were no exceptions noted.

ii. Trace sequentially pre-numbered receipts, system reports, and other related collection documentation to the deposit slip.

Result: There were no exceptions noted.

iii. Trace the deposit slip total to the actual deposit per the bank statement.

Result: There were no exceptions noted.

iv. Observe the deposit was made within one business day of receipt at the collection location (within one week if the depository is more than 10 miles from the collection location or the deposit is less than \$100 and the cash is stored securely in a locked safe or drawer).

Result: There were no exceptions noted.

v. Trace the actual deposit per the bank statement to the general ledger.

Result: There were no exceptions noted.

5.) Non-Payroll Disbursements (excluding card purchases/payments, travel reimbursements, and petty cash purchases)

A. Obtain a listing of locations that process payments for the fiscal period and management's representation that the listing is complete. Randomly select 5 locations (or all locations if less than 5).

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

B. For each location selected under procedure #5A above, obtain a listing of those employees involved with non-payroll purchasing and payment functions. Obtain written policies and procedures relating to employee job duties (if the agency has no written policies and procedures, then inquire of employees about their job duties), and observe that job duties are properly segregated such that:

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

i. At least two employees are involved in initiating a purchase request, approving a purchase, and placing an order/making the purchase.

Result: There were no exceptions noted.

ii. At least two employees are involved in processing and approving payments to vendors.

Result: There were no exceptions noted.

iii. The employee responsible for processing payments is prohibited from adding/modifying vendor files, unless another employee is responsible for periodically reviewing changes to vendor files.

Result: There were no exceptions noted.

iv. Either the employee/official responsible for signing checks mails the payment or gives the signed checks to an employee to mail who is not responsible for processing payments.

Result: There were no exceptions noted.

v. Only employees/officials authorized to sign checks approve the electronic disbursement (release) of funds, whether through automated clearinghouse (ACH), electronic funds transfer (EFT), wire transfer, or some other electronic means.

Result: There were no exceptions noted.

- C. For each location selected under #5A above, obtain the Organization's non-payroll disbursement transaction population (excluding cards and travel reimbursements) and obtain management's representation that the population is complete. Randomly select 5 disbursements for each location, obtain supporting documentation for each transaction, and:
 - i. Observe whether the disbursement, whether by paper or electronic means, matched the related original itemized invoice and supporting documentation indicates deliverables included on the invoice were received by the Organization.

Result: There were no exceptions noted.

ii. Observe whether the disbursement documentation included evidence (e.g., initial/date, electronic logging) of segregation of duties tested under #9, as applicable.

Result: There were no exceptions noted.

D. Using the Organization's main operation account and the month selected in Bank Reconciliations procedure #3A, randomly select 5 non-payroll-related electronic disbursements (or all electronic disbursements if less than 5) and observe that each electronic disbursement was (a) approved by only those persons authorized to disburse funds (e.g., sign checks) per the Organization's policy, and (b) approved by the required number of authorized signers per the Organization's policy. Note: If no electronic payments were made from the main operating account during the month selected the practitioner should select an alternative month and/or account for testing that does include electronic disbursements.

<u>Result</u>: There were no exceptions noted.

6.) Credit Cards/Debit Cards/Fuel Cards/P-Cards

A. Obtain from management a listing of all active credit cards, bank debit cards, fuel cards, and P-cards (cards) for the fiscal period, including the card numbers and the names of the persons

who maintained possession of the cards. Obtain management's representation that the listing is complete.

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

- B. Using the listing prepared by management, randomly select 5 cards (or all cards if less than 5) that were used during the fiscal period. Randomly select one monthly statement or combined statement for each card (for a debit card, randomly select one monthly bank statement), obtain supporting documentation, and:
 - i. Observe whether there is evidence that the monthly statement or combined statement and supporting documentation (e.g., original receipts for credit/debit card purchases, exception reports for excessive fuel card usage) were reviewed and approved, in writing (or electronically approved), by someone other than the authorized card holder.

Result: There were no exceptions noted.

ii. Observe that finance charges and late fees were not assessed on the selected statements.

Result: There were no exceptions noted.

C. Using the monthly statements or combined statements selected under #6B above, excluding fuel cards, randomly select 10 transactions (or all transactions if less than 10) from each statement, and obtain supporting documentation for the transactions (i.e., each card should have 10 transactions subject to testing). For each transaction, observe it is supported by (1) an original itemized receipt that identifies precisely what was purchased, (2) written documentation of the business/public purpose, and (3) documentation of the individuals participating in meals (for meal charges only). For missing receipts, the practitioner should describe the nature of the transaction and note whether management had a compensating control to address missing receipts, such as a "missing receipt statement" that is subject to increased scrutiny.

Result: There were no exceptions noted.

7.) Travel and Travel-Related Expense Reimbursements (excluding card transactions)

A. Obtain from management a listing of all travel and travel-related expense reimbursements during the fiscal period and management's representation that the listing or general ledger is complete. Randomly select 5 reimbursements, obtain the related expense reimbursement forms/prepaid expense documentation of each selected reimbursement, as well as the supporting documentation. For each of the 5 reimbursements selected:

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

i. If reimbursed using a per diem, observe the approved reimbursement rate is no more than those rates established either by the State of Louisiana or the U.S. General Services Administration (www.gsa.gov).

Result: There were no exceptions noted.

ii. If reimbursed using actual costs, observe the reimbursement is supported by an original itemized receipt that identifies precisely what was purchased.

Result: There were no exceptions noted.

iii. Observe each reimbursement is supported by documentation of the business/public purpose (for meal charges, observe that the documentation includes the names of those individuals participating) and other documentation required by written policies and procedures procedure #1A(vii).

Result: There were no exceptions noted.

iv. Observe each reimbursement was reviewed and approved, in writing, by someone other than the person receiving reimbursement.

Result: There were no exceptions noted.

8.) Contracts

A. Obtain from management a listing of all agreements/contracts for professional services, materials and supplies, leases, and construction activities that were initiated or renewed during the fiscal period. Alternately, the practitioner may use an equivalent selection source, such as an active vendor list. Obtain management's representation that the listing is complete. Randomly select 5 contracts (or all contracts if less than 5) from the listing, excluding the practitioner's contract, and:

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

i. Observe whether the contract was bid in accordance with the Louisiana Public Bid Law (e.g., solicited quotes or bids, advertised), if required by law.

<u>Result</u>: This is not applicable, as the Organization did not have any contracts under the Louisiana Public Bid Law requirements.

ii. Observe whether the contract was approved by the governing body/board, if required by policy or law.

Result: There were no exceptions noted.

iii. If the contract was amended (e.g., change order), observe the original contract terms provided for such an amendment and that amendments were made in compliance with the contract terms (e.g., if approval is required for any amendment, was approval documented).

Result: There were no exceptions noted.

iv. Randomly select one payment from the fiscal period for each of the 5 contracts, obtain the supporting invoice, agree the invoice to the contract terms, and observe the invoice and related payment agreed to the terms and conditions of the contract.

Result: There were no exceptions noted.

9.) Payroll and Personnel

A. Obtain a listing of employees employed during the fiscal period and management's representation that the listing is complete. Randomly select 5 employees or officials, obtain related paid salaries and personnel files, and agree paid salaries to authorized salaries/pay rates in the personnel files.

<u>Result:</u> We obtained the required list with management's representation that the listing is complete.

- B. Randomly select one pay period during the fiscal period. For the 5 employees selected under #9A above, obtain attendance records and leave documentation for the pay period, and:
 - i. Observe all selected employees documented their daily attendance and leave (e.g., vacation, sick, compensatory).

Result: There were no exceptions noted.

ii. Observe whether supervisors approved the attendance and leave of the selected employees or officials.

Result: There were no exceptions noted.

iii. Observe any leave accrued or taken during the pay period is reflected in the Organization's cumulative leave records.

Result: There were no exceptions noted.

iv. Observe the rate paid to the employees agree to the authorized salary/pay rate found within the personnel file.

Result: There we no exceptions noted.

C. Obtain a listing of those employees that received termination payments during the fiscal period and management's representation that the list is complete. Randomly select two employees or officials, obtain related documentation of the hours and pay rates used in management's termination payment calculations and the Organization's policy on termination payments. Agree the hours to the employee cumulative leave records, agree the pay rates to the employee authorized pay rates in the employee personnel files, and agree the termination payment to Organization policy.

<u>Result</u>: We obtained the required list with management's representation that the listing is complete. There were no exceptions noted.

D. Obtain management's representation that employer and employee portions of third-party payroll related amounts (e.g., payroll taxes, retirement contributions, health insurance premiums, garnishments, workers' compensation premiums, etc.) have been paid, and any associated forms have been filed, by required deadlines.

<u>Result</u>: We obtained management's representation that employee and employee portions of third-party payroll related amounts have been paid, and any associated forms have been filed, by required deadlines. There were no exceptions noted.

10.) Ethics

- A. Using the 5 randomly selected employees/officials from Payroll and Personnel procedure #9A obtain ethics documentation from management, and
 - i. Observe whether the documentation demonstrates that each employee/official completed one hour of ethics training during the calendar year as required by R.S. 42:1170; and

- ii. Observe whether the entity maintains documentation which demonstrates that each employee and official were notified of any changes to the entity's ethics policy during the fiscal period, as applicable.
- 23. Inquire and/or observe whether the agency has appointed an ethics designee as required by R.S. 42:1170.

The Organization is a nonprofit organization; therefore, the ethics agreed-upon procedure does not apply.

11.) Debt Service

- A. Obtain a listing of bonds/notes and other debt instruments issued during the fiscal period and management's representation that the listing is complete. Select all debt instruments on the listing, obtain supporting documentation, and observe that State Bond Commission approval was obtained for each debt instrument issued as required by Article VII, Section 8 of the Louisiana Constitution.
- B. Obtain a listing of bonds/notes outstanding at the end of the fiscal period and management's representation that the listing is complete. Randomly select one bond/note, inspect debt covenants, obtain supporting documentation for the reserve balance and payments, and agree actual reserve balances and payments to those required by debt covenants (including contingency funds, short-lived asset funds, or other funds required by the debt covenants).

The Organization is a nonprofit organization; therefore, the debt service agreed-upon procedure does not apply.

12.) Fraud Notice

A. Obtain a listing of misappropriations of public funds and assets during the fiscal period and management's representation that the listing is complete. Select all misappropriations on the listing, obtain supporting documentation, and observe that the Organization reported the misappropriation(s) to the legislative auditor and the district attorney of the parish in which the Organization is domiciled by Louisiana Revised Statute (R.S.) 24:523.

<u>Result</u>: The Organization represented that there were no misappropriations of public funds for the fiscal year. There were no exceptions noted.

B. Observe the Organization has posted on its premises and website, the notice required by Louisiana Revised Statute (R.S.) 24:523.1 concerning the reporting of misappropriation, fraud, waste, or abuse of public funds.

Result: There were no exceptions noted.

13.) Information Technology Disaster Recovery/Business Continuity

A. Perform the following procedures:

1. Obtain and inspect the Organization's most recent documentation that it has backed up its critical data (if there is no written documentation, then inquire of personnel responsible for backing up critical data) and observe evidence that such backup (a) occurred within the past week, (b) was not stored on the government's local server or network, and (c) was encrypted.

Result: We performed the procedure and discussed the results with management.

i. Obtain and inspect the Organization's most recent documentation that it has tested/verified that its backups can be restored (if no written documentation, inquire of personnel responsible for testing/verifying backup restoration) and observe evidence that the test/verification was successfully performed within the past 3 months.

Result: We performed the procedure and discussed the results with management.

ii. Obtain a listing of the Organization's computers currently in use and their related locations, and management's representation that the listing is complete. Randomly select 5 computers and observe while management demonstrates that the selected computers have current and active antivirus software and that the operating system and accounting system software in use are currently supported by the vendor.

Result: We performed the procedure and discussed the results with management.

B. Randomly select 5 terminated employees (or all terminated employees if less than 5) using the list of terminated employees obtained in procedure #9C. Observe evidence that the selected employees have been removed or disabled from the network.

Result: We performed the procedure and discussed the results with management.

- C. Using the 5 randomly selected employees/officials from Payroll and Personnel procedure #9A, obtain cybersecurity training documentation from management, and observe that the documentation demonstrates that the following employees/officials with access to the agency's information technology assets have completed cybersecurity training as required by R.S. 42:1267. The requirements are as follows:
 - 1. Hired before June 9, 2020 completed the training; and
 - 2. Hired on or after June 9, 2020 completed the training within 30 days of initial service or employment.

Result: We performed the procedure and discussed the results with management.

14.) Prevention of Sexual Harassment

- A. Using the 5 randomly selected employees/officials from Payroll and Personnel procedure #9A, obtain sexual harassment training documentation from management, and observe that the documentation demonstrates each employee/official completed at least one hour of sexual harassment training during the calendar year as required by R.S. 42:343.
- B. Observe that the entity has posted its sexual harassment policy and complaint procedure on its website (or in a conspicuous location on the entity's premises if the entity does not have a website).
- C. Obtain the entity's annual sexual harassment report for the current fiscal period, observe that the report was dated on or before February 1, and observe that the report includes the applicable requirements of R.S. 42:344:
 - i. Number and percentage of public servants in the agency who have completed the training requirements;

- ii. Number of sexual harassment complaints received by the agency;
- iii. Number of complaints which resulted in a finding that sexual harassment occurred;
- iv. Number of complaints in which the finding of sexual harassment resulted in discipline or corrective action; and
- v. Amount of time it took to resolve each complaint.

The Organization is a nonprofit organization; therefore, the prevention of sexual harassment agreed-upon procedure does not apply.

We were engaged by Options, Inc. and Affiliates to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants and applicable standards of *Government Auditing Standards*. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on those C/C areas identified in the SAUPs. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of Options, Inc. and Affiliates and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely to describe the scope of testing performed on those C/C areas identified in the SAUPs, and the result of that testing, and not to provide an opinion on control or compliance. Accordingly, this report is not suitable for any other purpose. Under Louisiana Revised Statute (R.S.) 24:513, this report is distributed by the LLA as a public document.

Gernard & Franks

December 16, 2024 Metairie, Louisiana

LOUISIANA COMPLIANCE QUESTIONNAIRE (For Audit Engagements of Quasi-Public Agencies)

(Date	Transmitted)
 (Date	Hallstilleu	

Bernard & Franks, A Corporation of CPA's 4141 Veterans Boulevard, Suite 313

Metairie, La 70002

In connection with your audit of our financial statements as of <u>June 30th</u>, <u>2024</u> and for <u>the year ended June 30th</u>, <u>2024</u> for the purpose of expressing an opinion as to the fair presentation of our financial statements in accordance with accounting principles generally accepted in the United States of America, to assess our internal control structure as a part of your audit, and to review our compliance with applicable laws and regulations, we confirm, to the best of our knowledge and belief, the following representations. These representations are based on the information available to us as of <u>November 4th</u>, <u>2024</u>(date completed/date of the representations).

PART I. Agency Profile

1. Name and address of the organization.

OPTIONS, Inc 19362 W. Shelton Rd. Hammond, La 70401

2. List names, addresses, and telephone numbers of entity officials. Include elected/appointed members of the governing board, chief executive and fiscal officer, and legal counsel.

See attached

3. Period of time covered by this questionnaire.

July 1st, 2023 to June 30th, 2024

4. The entity has been organized under the following provisions of the Louisiana Revised Statute(s) (R.S.) and, if applicable, local resolutions/ordinances.

Yes, the entity has been organized as non-profit under Louisiana (R.S.) 12.

5. Briefly describe the public services provided.

Services are provided for citizens with developmental disabilities.

6. Expiration date of current elected/appointed officials' terms. June 30th, 2025

Part II. Federal, State, and Local Awards

7. We have detailed for you the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

Yes [x] No [] N/A []

8. All transactions relating to federal grants have been properly recorded within our accounting records and reported to the appropriate federal grantor officials.

Yes[x] No[] N/A[]

9. All transactions relating to state grants have been properly recorded v reported to the state grantor officials.	vithin our	accounting records and			
	Yes[x]	No[] N/A[]			
10. All transactions relating to local grants have been properly recorded and reported to the appropriate local grantor officials.	within our	accounting records			
	Yes [x]	No[] N/A[]			
The reports filed with federal agencies are properly supported by boo supporting documentation.	oks of orig	ginal entry and			
	Yes [x]	No[] N/A[]			
12. The reports filed with state agencies are properly supported by book documentation.	s of origin	al entry and supporting			
	Yes[x]	No [] N/A []			
13. The reports filed with local agencies are properly supported by books documentation.	s of origin	al entry and supporting			
	Yes[x]	No [] N/A []			
14. We have complied with all applicable compliance requirements of all	federal p	rograms we administer.			
		No[] N/A[]			
15. We have complied with all applicable specific requirements of all statinclude matters contained in the grant awards.	te prograr	ns we administer, to			
•	Yes [x]	No [] N/A []			
16. We have complied with all applicable specific requirements of all local include matters contained in the grant awards.	al progran	ns we administer, to			
G	Yes[x]	No[] N/A[]			
17. We have provided you with all communications from grantors concerning noncompliance with or deficiencies in administering grant programs.					
	Yes[x]	No [] N/A []			
Part III. Public Records					
18. We are familiar with the Public Records Act and have made available required by R.S. 44:33.	e to the pu	ublic those records as			
	Yes[]	No[] N/A[x]			

19. Our meetings, as they relate to public funds, have been posted as an open meeting as required by R.S. 42:11 through 42:28 (the open meetings law). Note: Please refer to Attorney General Opinion No. 13-0043 and the guidance in the publication "Open Meeting FAQs," available on the Legislative Auditor's website to determine whether a non-profit agency is subject to the open meetings law.

Yes	r	1	NIA	Г	7	NI/	Δ	r ~	٦
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Part V. Budget

20. For each federal grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

21. For each grant received from the state, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose, duration, specific goals and objectives, and measures of performance.

22. For each local grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

Part VI. Reporting

23. We have had our financial statements audited in a timely manner in accordance with R.S. 24:513.

Yes [x] No [] N/A []

24. We did not enter into any contracts that utilized state funds as defined in R.S. 39:72.1 A. (2); and that were subject to the public bid law (R.S. 38:2211, et seq.), while the agency was not in compliance with R.S. 24:513 (the audit law).

25. We have complied with R.S. 24:513 A. (3) regarding disclosure of compensation, reimbursements, benefits and other payments to the agency head, political subdivision head, or chief executive officer.

26. We have complied with R.S. 24:515.2 regarding reporting of pre- and post- adjudication court costs, fines and fees assessed or imposed; the amounts collected; the amounts outstanding; the amounts retained; the amounts disbursed, and the amounts received from disbursements.

The previous responses have been made to the best of our belief and knowledge. We have disclosed to you all known noncompliance of the foregoing laws and regulations, as well as any contradictions to the

foregoing representations.	We have made available to you documentation relating to the foregoing laws
and regulations.	

We have provided you with any communications from regulatory agencies or other sources concerning any possible noncompliance with the foregoing laws and regulations, including any communications received between the end of the period under examination and the issuance of this report. We acknowledge our responsibility to disclose to you, the Legislative Auditor, and the applicable state grantor agency/agencies any known poncompliance that may occur subsequent to the issuance of your report.

Enth Donk	Secretary / T	reasurer i	1/4/2 Date
Daily Johnson	T-reasurer(Train 1	<u>1) 4/2 Y</u> Date
(ani Went	President	1/4/2	Date