



**LOUISIANA LOTTERY CORPORATION**  
**BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS**  
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**  
**FOR THE PLAN YEAR ENDED DECEMBER 31, 2017**

**LOUISIANA LOTTERY CORPORATION**  
**BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS**  
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**  
**FOR THE PLAN YEAR ENDED DECEMBER 31, 2017**

**PREPARED BY ACCOUNTING DEPARTMENT**

**KAREN B. FOURNET**

**SENIOR VICE PRESIDENT**

**SECRETARY TREASURER**

**LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 COMPREHENSIVE ANNUAL FINANCIAL REPORT**

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May 24, 2018

Board of Directors, Louisiana Lottery Corporation

## **Introduction**

The Louisiana Lottery Corporation (the Corporation) is pleased to submit its Comprehensive Annual Financial Report for the Basic, Supplemental, and 457(b) retirement plans for the plan year ended December 31, 2017. Lottery management is responsible for the accuracy and completeness of all data and disclosures in this report. To the best of our knowledge, the information presented is accurate and complete in all material respects and fairly depicts the financial activities and position of these plans.

This report is organized into five sections. The introductory section includes this letter of transmittal and an organizational chart. The financial section includes the independent auditor's report, management's discussion and analysis, and the audited financial statements with accompanying notes. The investment section contains information about the funds available for investment by plan participants. Historical and demographic data are presented in the statistical section of this report. A report on compliance and internal control is included in the last section.

## **Government Finance Officers Association Certificate of Achievement**

The Government Finance Officers Association (GFOA) of the United States and Canada awarded a Certificate of Achievement for Excellence in Financial Reporting (see page 6) to the Louisiana Lottery Corporation Basic, Supplemental, and 457(b) Retirement Plans for its comprehensive annual financial report for the year ended December 31, 2016. This was the tenth consecutive year that the Corporation has achieved this prestigious award. To be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of

Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

## **The Retirement Plans**

The Corporation sponsors three defined contribution retirement plans as part of its employee benefits program. These plans are governmental plans established pursuant to the Louisiana Lottery Corporation Law in Louisiana Revised Statute 47:9015(A). The Basic and Supplemental Retirement Plans are both qualified plans under Section 401(a) of the Internal Revenue Code (IRC). The 457(b) Retirement Plan is a voluntary deferred compensation plan adopted under the provisions of IRC Section 457(b).

Lottery employees do not participate in any State of Louisiana retirement plans, except for one employee grandfathered into the state plan. All part-time and full-time employees are automatically enrolled in the Basic Retirement Plan. Only full-time employees participate in the Supplemental Retirement Plan. Full-time employees may elect to participate in the 457(b) Retirement Plan.

The Basic Retirement Plan serves as a replacement for participation in the Social Security system. Because of its governmental entity status, the Corporation was allowed to opt out of Social Security in 1993. Employee and employer contributions, 6.2% and 5%, respectively, are deposited into individual participants' accounts in lieu of transfer to the Social Security Administration. Income in retirement is funded through the balance in a participant's account which consists of accumulated contributions and investment earnings.

Supplemental Plan defined contributions consist of a 4.5% set percentage of compensation deposit each pay period and a potential 4% discretionary contribution at the end of the Corporation's fiscal year.

Participants of the 457(b) Retirement Plan may elect to defer compensation as deposits into their accounts up to IRC limits. The Corporation matches the first 2.5% and 50% of the next 3% of participants' compensation deferrals.

Detailed provisions of each plan are included in the notes to the financial statements beginning on page 18. Financial results for the plans are discussed in management's discussion and analysis beginning on page 10 and the remainder of the financial section. Historical financial results and demographic information are presented in the statistical section beginning on page 94.

## **Administration and Investments**

Principal Life Insurance Company (PLIC), a member of the Principal Financial Group of Des Moines, Iowa, provides administrative and investment services for the plans. The administration and recordkeeping of participant information, account balances, investment earnings, distributions, investment transfers, contribution deposits, and participant enrollment and education are conducted through PLIC's system and service

team. PLIC selects and monitors investment managers for its sub-advised investment offerings made available through separate accounts and trusts. Several mutual funds are also available through PLIC for participant investment. Information about all of the separate accounts, trusts, mutual funds, and investment managers is included in the investment section of this report beginning on page 29.

The Corporation's Human Resources and Finance departments are responsible for the administration of the plans with oversight by the Retirement Plans Committee. The Investment Committee serves as the plans' fiduciaries in the selection and monitoring of investment options. Oversight, management, and responsibilities for the plans are presented in the organizational chart on page 5.

An investment policy governs the suitability of investment options available to participants. Assets are safeguarded through the use of separate accounts and trusts. In addition, due diligence reviews are performed quarterly to assess investment manager qualitative processes and quantitative performance. Overall average 2017 investment returns for all funds in the three plans combined were a gain of 14.80%.

### **Internal Control Framework**

Management is responsible for the design and operation of the control environment surrounding the administration and financial reporting of the plans. An effective control system of policies and procedures operating as intended prevents or detects errors or misstatements. Inherently, most controls cannot provide complete effectiveness and the cost of operating the controls should not exceed the anticipated benefits. But, the internal control structure for the plans should provide reasonable assurance that corporate objectives will be achieved in the following categories:

- Reliability of financial reporting
- Safeguarding the plans' assets
- Compliance with applicable laws and regulations

Management has assigned responsibilities and designed processes in an attempt to prevent potential conflicts of interest or unilateral control of critical functions. The Corporation has segregated duties in several key areas including the following:

- Human resources and payroll processing
- Participant enrollment and review
- Cash management and bank account reconciliations
- Contribution calculations and review
- Contribution deposits submission and reconciliation

Operational procedures have also been established for administration of the plans including the following:

- Monitoring laws and regulations affecting the plans with PLIC and outside counsel
- Monitoring investment performance and management through PLIC's due diligence

- program and other outside sources
- Reporting of employee termination information to PLIC
- Reconciling payroll contributions and the Corporation's general ledger to PLIC employer statements
- Annual preparation of the plans' financial statements and all related reconciliations

Employee compliance with these standards is constantly monitored and evaluated.

### Independent Audit

The Louisiana Legislative Auditor performs an annual audit of the plans' financial statements. The audits are conducted in accordance with generally accepted auditing standards and generally accepted government auditing standards. The independent auditor's opinion on the plans' financial statements for the year ended December 31, 2017, is included in the financial section of this report.

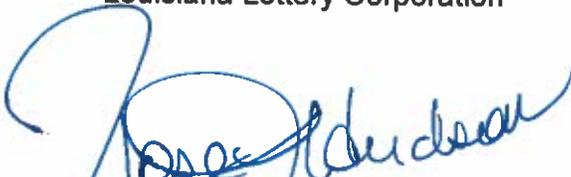
### Acknowledgements

The Accounting Department staff prepared each section of the Comprehensive Annual Financial Report. Their efforts have greatly contributed to the success of this informative document. In addition, we appreciate the efforts of the Legislative Auditor's Office in providing assistance with technical requirements.

We are committed to providing thorough and relevant financial information to the users of our financial statements. Our preparation of this Comprehensive Annual Financial Report reflects this commitment. The additional presentations and disclosures required will assist readers in obtaining an understanding of the plans' provisions, investment options, and historical and current financial results.

Respectfully submitted,

Retirement Plans Committee  
Louisiana Lottery Corporation



Rose J. Hudson  
President



James F. Goodrum  
Vice President of Finance

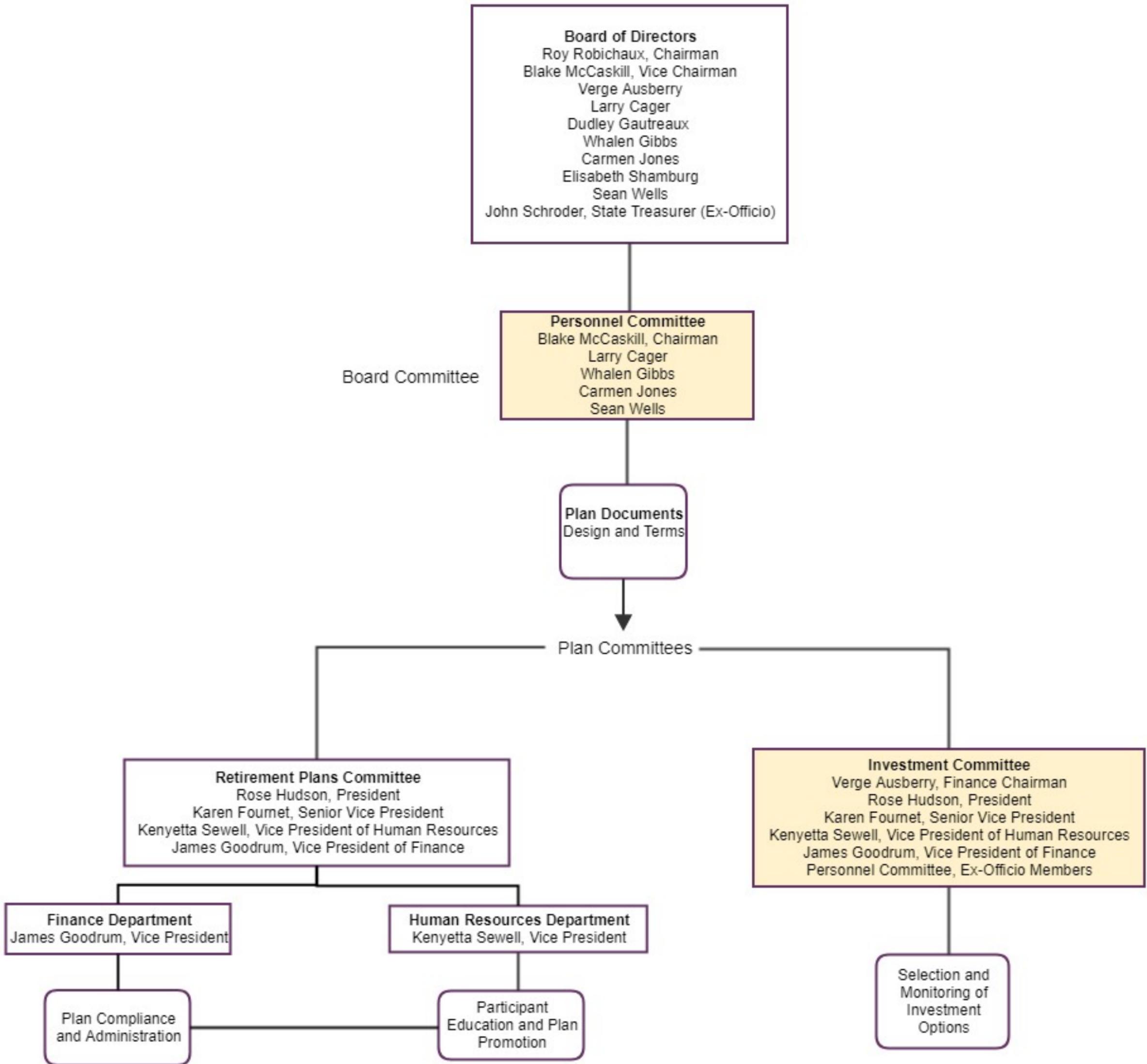


Karen B. Fournet  
Senior Vice President and  
Secretary Treasurer



Kenyetta Sewell  
Vice President of Human Resources

# Louisiana Lottery Corporation Structure of Oversight of Retirement Plans





Government Finance Officers Association

**Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting**

Presented to

**Louisiana Lottery Corporation  
Basic, Supplemental & 457(b)  
Retirement Plans**

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

**December 31, 2016**

*Christopher P. Morill*

Executive Director/CEO

## **FINANCIAL SECTION**





LOUISIANA LEGISLATIVE AUDITOR  
DARYL G. PURPERA, CPA, CFE

May 24, 2018

## Independent Auditor's Report

**LOUISIANA LOTTERY CORPORATION**  
**BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS**  
**STATE OF LOUISIANA**  
Baton Rouge, Louisiana

### **Report on the Financial Statements**

We have audited the accompanying financial statements for the Louisiana Lottery Corporation Basic, Supplemental, and 457(b) Retirement Plans (the Plans) as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Plans' basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial

statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Plans as of December 31, 2017, and the changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 10 through 15 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Supplementary and Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Plans' basic financial statements. The accompanying supplementary information such as the Schedules of Changes in Net Position Available for Benefits by Investment Option and the other information, such as the introductory, investment, and statistical sections, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Schedules of Changes in Net Position Available for Benefits by Investment Option are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information

has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section, investment section, and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated May 24, 2018, on our consideration of the Plans' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Plans' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Plans' internal control over financial reporting and compliance.

Respectfully submitted,



Daryl G. Purpera, CPA, CFE  
Legislative Auditor

DG:EM:RR:EFS:aa

LLCRP17





**LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA**

**Management's Discussion and Analysis  
For the Year Ended December 31, 2017**

This discussion of the Louisiana Lottery Corporation Basic, Supplemental, and 457(b) Retirement Plans' financial statements provides an overview and analysis of the plans' financial position and activities for the year ended December 31, 2017. Please read it in conjunction with the plans' financial statements and notes to the financial statements.

Our annual report consists of two types of financial statements, supplementary information schedules, and accompanying notes that provide narrative explanations and additional details of the plans' provisions and activities. The statements, supplementary information schedules, and notes are presented using the accrual method of accounting. Under this method, financial transactions are recorded when earned or incurred regardless of when cash is received or disbursed.

The statement of net position available for benefits on page 16 includes all assets and liabilities of the plans. The balances reported are as of the year ended December 31, 2017. Assets consist of the fair value of units held for the benefit of participants under each investment fund and any earned contributions deposited after December 31, 2017. Fair value is based on deposit values and quoted market prices of the underlying investments. No liabilities exist because all expenses due from the plans are paid by the Corporation and all benefits due to participants were distributed as of the end of the year.

A summary of all financial activities that occurred during the twelve-month period ending December 31, 2017, is presented in the statement of changes in net position available for benefits on page 17. The categories of activities included on this statement provide reasons for increases or decreases in plan net position. Investment income includes all interest, dividends, and market value gains or losses earned by each investment fund during the year. Participant and employer contributions are the funds earned for each pay period during the year in accordance with the terms of the plans. Withdrawals paid to terminated or retired employees are included in the benefits paid to participants' category. A description of contribution and distribution requirements can be found in note 2 to the financial statements beginning on page 19.

The supplementary information schedules beginning on page 26 present the plans' activities and balances segregated by investment fund. Interfund transfers are participant-directed transfers of funds between investment accounts.

The notes to the financial statements that begin on page 18 present information on accounting policies, plan provisions, investments, income tax status determinations, risk management, termination and merger provisions, and litigation. These notes are an integral part of the financial statements.

A condensed financial data comparison between the current year ended December 31, 2017, and the year ended December 31, 2016, is presented below.

<b>401(a)</b>		
<b>Basic Plan</b>		
<b>Plan Years Ended December 31 for the Years Shown</b>		
	<b>2017</b>	<b>2016</b>
<b>Total Assets</b>	\$13,413,542	\$11,183,273
<b>Liabilities</b>	NONE	NONE
<b>Net position available for benefits</b>	\$13,413,542	\$11,183,273
<b>Additions:</b>		
Investment income (loss)	\$1,832,089	\$836,732
Contributions:		
Participant	348,778	341,189
Employer	281,276	275,153
<b>Total additions</b>	2,462,143	1,453,074
<b>Deductions:</b>		
Benefits paid to participants	(231,234)	(485,054)
Distribution service fees	(640)	(880)
<b>Total deductions</b>	(231,874)	(485,934)
<b>Increase in net position</b>	\$2,230,269	\$967,140

**401 (a)  
Supplemental Plan  
Plan Years Ended December 31 for the Years Shown**

	<b>2017</b>	<b>2016</b>
<b>Total Assets</b>	\$8,773,709	\$7,039,852
<b>Liabilities</b>	<u>NONE</u>	<u>NONE</u>
<b>Net position available for benefits</b>	<u>\$8,773,709</u>	<u>\$7,039,852</u>
<b>Additions:</b>		
Investment income (loss)	\$1,162,430	\$514,150
Contributions:		
Participant	106,757	81,231
Employer	<u>475,618</u>	<u>461,795</u>
<b>Total additions</b>	1,744,805	1,057,176
<b>Deductions:</b>		
Benefits paid to participants	(10,828)	(332,127)
Distribution service fees	<u>(120)</u>	<u>(680)</u>
<b>Total deductions</b>	(10,948)	(332,807)
<b>Increase in net position</b>	<u>\$1,733,857</u>	<u>\$724,369</u>

**457(b) Plan  
Plan Years Ended December 31 for the Years Shown**

	<b>2017</b>	<b>2016</b>
<b>Total Assets</b>	\$10,126,938	\$8,334,066
<b>Liabilities</b>	<u>NONE</u>	<u>NONE</u>
<b>Net position available for benefits</b>	<u>\$10,126,938</u>	<u>\$8,334,066</u>
<b>Additions:</b>		
Investment income (loss)	\$1,361,698	\$600,939
Contributions:		
Participant	357,191	347,995
Employer	<u>192,713</u>	<u>191,089</u>
<b>Total additions</b>	1,911,602	1,140,023
<b>Deductions:</b>		
Benefits paid to participants	(118,410)	(303,136)
Distribution service fees	<u>(320)</u>	<u>(600)</u>
<b>Total deductions</b>	(118,730)	(303,736)
<b>Increase in net position</b>	<u>\$1,792,872</u>	<u>\$836,287</u>

The net position of the plans increased because the combination of contributions and investment income were greater than benefits paid to participants. The reasons for the activity in each component outlined as follows provide the rationale for this overall change.

### **Investment income**

The investment return on the plans' portfolio was as follows:

	<u>2017</u>	<u>2016</u>
<i>Basic Plan</i>	14.90%	7.82%
<i>Supplemental Plan</i>	14.70%	7.70%
<i>457(b) Plan</i>	14.75%	7.59%

The reasons for this investment performance include the asset allocation of the plans' investment portfolio, economic conditions, and the gains and losses of the individual investment funds offered through the plans.

The underlying portfolios of the investments in the plans contain a mix of stocks, bonds, and cash. Each of these types of investments has different risk and return characteristics. Typically, a riskier investment has greater upside and greater downside performance potential. Stocks tend to be more volatile and risky investments that perform according to economic and corporate growth and profitability cycles. Bonds are usually more conservative investments that provide a fixed stream of income and fluctuations in values dependent upon changes in market interest rates. Cash investments include short-term government and corporate securities that offer a stable and very liquid principal value with an interest component.

The specific asset allocation for each fund is included in the investment section beginning on page 29. This information indicates that the plans' investment performance is heavily dependent upon changes in the stock and bond markets. These financial markets tend to fluctuate with economic trends and conditions. The following chart provides economic indicators and financial market results for each year.

	<u>2017</u>	<u>2016</u>
<b><u>Economic Indicators:</u></b>		
<i>Gross Domestic Product (GDP)</i>	2.30%	1.50%
<i>Federal Funds Rate</i>	1.50%	0.75%
<i>Unemployment Rate</i>	4.10%	4.70%
<i>Consumer Price Index (CPI)</i>	2.10%	2.10%
<b><u>Financial Markets:</u></b>		
<i>Dow Jones Industrial Average (DJIA)</i>	25.08%	13.42%
<i>NASDAQ Composite Index</i>	28.24%	7.50%
<i>Standard and Poor's 500 Index (S&amp;P500)</i>	19.42%	9.54%
<i>FTSE Global All Cap ex US Index</i>	27.80%	5.00%
<i>10-Year Treasury Note Yield</i>	2.40%	2.48%
<i>Barclays U.S. Aggregate Bond Index</i>	3.54%	2.65%

The United States (U.S.) economy continued to grow in the past year. Gross domestic product was at 2.30% for 2017 and 1.50% for 2016. The consumer price index was stable at 2.10% indicating moderate levels of inflation. The Federal Reserve responded by increasing the federal funds rate from .75% to 1.50%. In addition, the unemployment rate decreased to 4.10%. The U.S. and global financial markets had above average positive returns for the year.

These economic and financial market factors had an impact on the performance of investments. Most domestic and international stock funds produced impressive positive returns. Short-term fixed-income fund returns improved but were still minimal because of the low federal funds rate. The values of most intermediate fixed-income funds slightly increased in 2017.

The investment performance of the individual funds offered through the plans was affected by the financial market environment. Investment income generated by each fund is listed on the supplementary schedules beginning on page 26. In addition, investment performance and benchmark comparisons are included in the investment section of this report beginning on page 29.

### **Contributions**

The change in the amount of contributions to the plans was affected by an increase in annual compensation. Total compensation was approximately \$5.91 million in 2017 and \$5.76 million in 2016. Contributions are calculated as a percentage of wages. The contribution provisions for the Plans are outlined in note 2 to the financial statements

beginning on page 19. Historical compensation and deferral information is provided in the operating information in the statistical section of this report on page 98.

**Benefits paid to participants**

The amount of benefits paid out in any given year is dependent upon the volume of employee terminations or retirements, the length of service of these employees, the balances maintained in their accounts, and the distribution elections that determine the timing of payments. Differences in these factors can cause substantial variances in a year-to-year comparison of plan distributions. The distribution provisions for the plans are included in note 2 to the financial statements beginning on page 19.

This financial overview of the Basic, Supplemental, and 457(b) Retirement Plans is provided as a supplemental analysis of the financial position and activities of the plans as of and for the year ended December 31, 2017. It is based on currently known facts and decisions and includes information about transactions, events, and conditions that are reflected in the financial statements and accompanying notes. The additional presentations and disclosures are included to assist the users of this report in understanding the financial results of these retirement plans.

Respectfully submitted,



James F. Goodrum  
Vice President of Finance and Controller



Karen B. Fournet  
Senior Vice President and Secretary Treasurer

LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

Statement of Net Position Available for Benefits  
 December 31, 2017

	<u>401(a) Plans</u>		<u>457(b) Plan</u>
	<u>Basic</u>	<u>Supplemental</u>	
<b>ASSETS</b>			
Investments (note 3)			
Stable Value Fund		\$500,242	\$461,673
Separate Accounts		1,334,402	1,605,340
Collective Investment Trusts - Target Date Funds	\$13,401,607	6,658,947	7,669,109
Mutual Funds		275,416	380,244
Total Investments	<u>13,401,607</u>	<u>8,769,007</u>	<u>10,116,366</u>
Contributions receivable	<u>11,935</u>	<u>4,702</u>	<u>10,572</u>
<b>Total Assets</b>	<u>\$13,413,542</u>	<u>\$8,773,709</u>	<u>\$10,126,938</u>
<b>LIABILITIES</b>			
	<u>NONE</u>	<u>NONE</u>	<u>NONE</u>
<b>NET POSITION AVAILABLE FOR BENEFITS</b>	<u>\$13,413,542</u>	<u>\$8,773,709</u>	<u>\$10,126,938</u>

The accompanying notes are an integral part of this statement.

**LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA**

**Statement of Changes in Net Position Available for Benefits  
For the Year Ended December 31, 2017**

	<u>401(a) Plans</u>		<u>457(b) Plan</u>
	<u>Basic</u>	<u>Supplemental</u>	
<b>ADDITIONS</b>			
Investment income (loss)	\$1,832,089	\$1,162,430	\$1,361,698
Contributions:			
Participant	348,778	106,757	357,191
Employer	281,276	475,618	192,713
Total additions	<u>2,462,143</u>	<u>1,744,805</u>	<u>1,911,602</u>
<b>DEDUCTIONS</b>			
Benefits paid to participants	(231,234)	(10,828)	(118,410)
Distribution service fees	(640)	(120)	(320)
Total deductions	<u>(231,874)</u>	<u>(10,948)</u>	<u>(118,730)</u>
Net increase	2,230,269	1,733,857	1,792,872
<b>NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR</b>	<u>11,183,273</u>	<u>7,039,852</u>	<u>8,334,066</u>
<b>NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR</b>	<u>\$13,413,542</u>	<u>\$8,773,709</u>	<u>\$10,126,938</u>

The accompanying notes are an integral part of this statement.

## **INTRODUCTION**

The Louisiana Lottery Corporation (Corporation) is authorized under Louisiana Revised Statute (R.S.) 47:9015(A) to provide or arrange for a retirement plan. The Corporation's Basic, Supplemental, and 457(b) Retirement Plans (the Plans) have been established pursuant to this statute.

### **1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **A. BASIS OF PRESENTATION**

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and reporting principles.

The Corporation's Plans report on their financial position and results of operations. The financial statements account for contributions from participants and the employer, investment income, and benefits distributed to participants.

#### **B. REPORTING ENTITY**

Using the criteria in GASB Codification Section 2100, the Division of Administration, Office of Statewide Reporting and Accounting Policy, has defined the governmental reporting entity to be the State of Louisiana. The Corporation is considered to be a component unit of the State of Louisiana because the state has financial accountability for the Corporation. Although the Corporation appoints the Plans' governing board, the Corporation is not financially accountable for the Plans since, under the Internal Revenue Code (IRC), all assets and income of the Plans are held in trust for the exclusive benefit of participants. In accordance with the provisions of GASB Statement No. 32, plan balances and activities are not reflected in the Corporation's financial statements. In addition, administrative and investment services for the Plans are provided by an insurance company.

#### **C. BASIS OF ACCOUNTING**

Basis of accounting refers to the timing of recognition of additions and deductions in the accounts and reporting in the financial statements. The financial statements of the Corporation's Plans are accounted for using the accrual basis of accounting. Accordingly, additions are recognized when earned and deductions are recognized when incurred. The Plans use the following practices in recognizing additions and deductions:

**Contributions**

Employer and employee contributions are recognized in the period when the compensation used to calculate the contributions is earned.

**Investment Income**

Investment income is accrued as earned.

**Plan Expenses**

Fees related to the record keeping and administration of the Plans are paid by the Corporation. Participants pay fees for the processing of distribution requests.

**Benefits Paid to Participants**

Benefits are recorded when due.

**D. VALUATION OF INVESTMENTS**

Investments are reported at fair value, which is based on net asset value (NAV) or quoted market prices.

**2. DESCRIPTION OF THE PLANS**

As of December 31, 2017, there were 108 participants in the Basic Plan, 99 participants in the Supplemental Plan, and 90 participants in the 457(b) Retirement Plan.

**A. BASIC RETIREMENT PLAN**

The Corporation has a money purchase plan under Section 401(a) of the Internal Revenue Code (IRC) of 1986, as amended, which is intended to constitute a safe harbor within the meaning of Section 3121(b)(7) of the code and the regulations promulgated thereunder. The Basic Retirement Plan, which is a defined contribution plan, began September 1, 1993, with all employees eligible except those who elect coverage under a state retirement plan and those who are either independent contractors or leased employees.

An employee is eligible to participate in the plan immediately upon employment. In addition, a participant is fully vested immediately. In no event shall the assets of this plan revert for the benefit of the Corporation.

As defined in the Basic Retirement Plan, the Corporation's contribution shall be 5% of the participant's compensation for such plan year. The participant's contribution shall equal 6.2% of his or her compensation for such plan year.

No more than the social security wage base in effect as of the first day of the plan year shall be treated as compensation. As of June 1, 1994, the Corporation elected to treat all contributions to the plan as pre-tax.

The distribution of a participant's benefits shall commence as of the date designated by the participant (annuity starting date) after termination of employment with the Corporation, but shall not be later than April 1 of the year following the calendar year in which the participant attains age 70½ or the date on which the participant terminates his or her employment, if later. Subject to certain restrictions, an active participant may also elect to receive a distribution upon attainment of age 62 without regard to whether the participant has terminated his or her employment.

The participant shall make a qualified election to receive the distribution in the form of a single-sum payment or to purchase a qualified joint and survivor annuity or single life annuity contract. This qualified election may be revoked, modified, or amended at any time, or multiple times before the participant's annuity starting date; however, the qualified election is irrevocable as of the participant's annuity starting date.

#### **B. SUPPLEMENTAL RETIREMENT PLAN**

The Corporation has a defined contribution retirement plan that covers substantially all full-time employees. The plan is a governmental plan within the meaning of Section 414(d) of the IRC of 1986, as amended, and is intended to constitute a profit-sharing plan under which contributions are determined without regard to the current or accumulated profits of the Corporation, if any.

An employee is eligible to participate in the plan immediately upon employment. In addition, a participant is fully vested immediately. In no event shall the assets of this plan revert for the benefit of the Corporation.

The Corporation contributes 4.5% of each participant's compensation for the year, as defined. Generally, participants are not permitted to contribute to the plan; however, participants may contribute proceeds from a qualified rollover distribution as allowed by IRC Section 402.

In addition, each fiscal year ending June 30, the Board of Directors of the Corporation may determine the amount of a discretionary contribution not to exceed 4% of each participant's compensation for any fiscal year.

The distribution of a participant's account shall be made in the form of a single-sum payment after the participant terminates employment with the Corporation, becomes disabled, or dies. A participant may elect to postpone the distribution, in writing on forms provided by the Retirement Plans Committee, provided, however, in no event shall distribution be postponed later than April 1 following the close of the calendar year in which the participant attains age 70½ or the date on which the participant terminates his or her employment, if later.

**C. 457(b) RETIREMENT PLAN**

The 457(b) Retirement Plan is a voluntary deferred compensation plan adopted under the provisions of IRC Section 457(b).

A full-time employee is eligible to participate in the plan immediately upon employment. In addition, a participant is fully vested immediately. In no event shall the assets of this plan revert for the benefit of the Corporation.

Effective April 1, 2016, the plan includes an *Automatic Contribution Arrangement*. Eligible employees will be automatically enrolled at the default percentage of 5.5% of compensation on a pre-tax basis unless an affirmative election is made on a *Compensation Deferral Election Form*. In addition, effective July 1, 2017 and on each subsequent July 1<sup>st</sup>, the default percentage shall increase by 1%, up to a maximum of 9.5%.

For the plan year, the sum of compensation deferred by a participant and the Corporation's matching contributions made on behalf of such participant shall not exceed the lesser of such participant's compensation or \$18,000. The Corporation contributes a matching contribution equal to 100% of the first 2.5% of compensation deferred by each participant and 50% of the next 3% of compensation deferred by each participant. Participants can elect any combination of Pre-tax or Roth deferral options.

Benefits are payable to former employees at the time and in the manner designated by the participants on a distribution election form. In no event may a participant defer payment of benefits later than April 1 of the calendar year immediately following the year in which the participant attains age 70½ or the date on which the participant terminates his or her employment, if later. The distribution of benefits shall be made in the form of a single-sum payment.

**3. INVESTMENTS**

Principal Life Insurance Company (PLIC) provides administrative and investment services for the Plans. The Plans' investments at December 31, 2017, are held in trusts, pooled separate accounts, collective investment trusts, or mutual funds. The Principal Stable Value Fund is held in a trust with Principal Global Investors Trust Company serving as the trustee. The separate accounts are established through a flexible investment annuity group contract with PLIC and consist of proprietary Principal funds. Principal LifeTime Hybrid CIT funds are offered through a participation agreement with Principal Global Investors Trust Company. Other mutual fund investments are offered through a group custodial agreement that includes Principal Global Investors Trust Company as trustee.

The fair values of investments in the Principal Stable Value Fund, Principal Separate Accounts, and Principal Lifetime Hybrid CIT funds are measured using net asset value (NAV) per share on a daily basis. These investments can be redeemed daily at NAV. The mutual fund investments are valued using quoted prices from exchange markets and are classified as level 1 of the GASB 72 fair value hierarchy. Mutual funds can also be redeemed daily at fair value.

The Corporation's Retirement Plans Investment Committee (the Committee) is responsible for designating the funds available for investment by Plan participants in accordance with its formal investment policy. The primary objectives of the investment program are to provide quality investment options, allow participants to exercise control over the investment of their retirement accounts, and offer access to an appropriate range of prudent investment options that enables participants to construct a well-diversified portfolio. The policy includes qualitative and quantitative criteria for selecting and monitoring investment options and managers for debt, real estate, asset allocation, and equity investment funds. No specific credit ratings for funds invested in debt securities are required. In addition, the policy does not specifically address requirements for interest rate or foreign currency risk.

All investment options in the Plans are offered at the lowest-cost share class available from PLIC because the Corporation pays for record keeping and administrative expenses. The net investment expense ratios are included in the investment performance chart on page 34 and on the fund fact sheets beginning on page 35.

Participants in the Supplemental and 457(b) Retirement Plans can allocate the investment of participant and employer contributions in whole percentages to any combination of funds reflected on the following page. Basic Plan participants can direct the investment of participant and employer contributions to any of the Principal LifeTime Hybrid CIT Funds listed on the following page. The investment allocations in the Plans for current balances and future contributions can be changed on a daily basis.

At December 31, 2017, investments are composed of the following:

## NOTES TO THE FINANCIAL STATEMENTS

	<i>401(a)</i> <i>Plans</i>		<b><u>457 (b)</u></b>
	<b><u>Basic</u></b>	<b><u>Supplemental</u></b>	
<b>Principal Stable Value Fund</b>			
<b>(Principal Global Investors Trust Company - Trustee)</b>		\$500,242	\$461,673
<b>PLIC Flexible Investment Annuity Group Contract</b>			
<b>Separate Accounts:</b>			
<b>Principal Proprietary Funds Z Rate Level (1):</b>			
U.S. Property		110,053	133,796
LargeCap S&P 500 Index		340,439	275,994
Core Plus Bond		21,923	15,880
Diversified International		21,491	7,113
Capital Appreciation		87,640	84,414
MidCap Value I		40,294	685
MidCap S&P 400 Index		15,487	17,758
LargeCap Growth I		84,920	179,968
LargeCap Value III		46,805	22,818
MidCap Growth III		226,252	333,980
SmallCap Growth I		175,875	294,533
SmallCap Value II		130,468	182,550
SmallCap S&P 600 Index		32,755	55,851
<b>Collective Investment Trusts:</b>			
<b>Principal Proprietary Funds Z Rate Level:</b>			
<b>Principal LifeTime Hybrid - Target Date Funds</b>			
<b>(Principal Global Investors Trust Company - Trustee)</b>			
Income CIT	\$337,766	56,882	1,616
2010 CIT	569,232	209,753	1,046,882
2015 CIT	432,842	216,899	300,358
2020 CIT	2,083,903	1,310,719	1,420,397
2025 CIT	2,625,568	1,628,718	1,550,999
2030 CIT	3,254,887	1,602,606	1,498,341
2035 CIT	1,051,075	423,381	421,516
2040 CIT	1,144,514	548,621	633,880
2045 CIT	379,262	253,024	197,425
2050 CIT	555,611	123,175	65,665
2055 CIT	512,387	244,274	293,328
2060 CIT	454,560	40,895	238,702
<b>Mutual Fund Investments:</b>			
<b>(Principal Global Investors Trust Company - Trustee)</b>			
American Century Equity Income A Fund		77,338	61,558
American Funds Growth Fund of America Fund		75,060	118,880
American Funds EuroPacific Growth Fund		123,018	199,806
<b>Total</b>	<b><u>\$13,401,607</u></b>	<b><u>\$8,769,007</u></b>	<b><u>\$10,116,366</u></b>

- (1) Effective January 4, 2016, the Bond Market Index Separate Account was added to the Supplemental and 457(b) Plans. However, no balance existed in this account at December 31, 2017.

Investments in the Principal LifeTime Hybrid CIT Funds account for 86% of total investments of all three Plans. These portfolios have various allocations to underlying funds that have investments in bonds and international securities. Most of the underlying bond funds have credit quality ratings and duration measurements that indicate exposure to fair value changes arising from changing interest rates. The Principal LifeTime Hybrid CIT Funds are not specifically rated and duration is not reported. The holdings of each fund are displayed in the fund fact sheets beginning on page 36.

The Diversified International Separate Account and the American Funds EuroPacific Growth Fund are international funds.

#### **4. INCOME TAX STATUS**

The Basic and Supplemental Retirement Plans obtained favorable determination letters from the IRS on May 11, 2017. The IRS stated that the Plans, as designed, were in compliance with the applicable requirements of the IRC. Therefore, the Plans are qualified and tax-exempt as of the financial statement date.

The 457(b) Retirement Plan is an employee benefit plan that is established and maintained under Section 457(b) of the IRC. The 457(b) Retirement Plan has not requested a private letter ruling, which is, in effect, a determination as to the legal status of the Plan. However, the Plan's tax counsel believes that the Plan is designed in compliance with the applicable requirements of the IRC.

#### **5. RISK MANAGEMENT**

The Corporation and the Plans' fiduciaries are exposed to various risks of loss related to investment performance, crime, and administrative errors or omissions. The Plans are governmental plans and are not subject to the requirements of the Employee Retirement Income Security Act (ERISA). However, in the best interests of the participants, the Plans' fiduciaries have elected to follow the guidelines in ERISA to provide adequate due diligence in the selection and monitoring of investment options and managers. PLIC assists with these responsibilities and is a co-fiduciary with regard to the selection, monitoring, and retention of portfolio investment managers for its separate accounts. Wilshire Funds Management provides objective, independent, third party oversight for the screening, selection, and monitoring of investment options. In addition, the Corporation has purchased fiduciary liability, crime, and employee benefits administration commercial insurance to cover potential losses.

**6. TERMINATION**

Although it has not expressed any intent to do so, the Board of Directors of the Corporation has the right, at any time, to terminate the Plans, in whole or in part, by delivering written notice to the administrative services provider and to each participant of such termination. A complete discontinuance of the Corporation's contributions to the Plans shall be deemed to constitute a termination. Upon such termination, the Retirement Plans Committee shall direct the administrative services provider to distribute the assets of the Plans to the participants.

**7. MERGERS**

The Basic and Supplemental Plans may be merged or consolidated with or its assets and liabilities may be transferred to another plan only if the benefits which would be received by a participant in the event of a termination of the Plans immediately after such transfer, merger, or consolidation are at least equal to the benefit such participant would have received if the Plans had terminated immediately before the transfer, merger, or consolidation.

**8. LITIGATION**

There is no pending litigation against the Plans at December 31, 2017.

## SCHEDULES OF CHANGES IN NET POSITION AVAILABLE FOR BENEFITS, BY INVESTMENT OPTION

Whereas Statement B presents the totals for the Plans as a whole, these schedules present the changes in net position available for benefits by investment option for the year ended December 31, 2017.

**LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA**

**Schedule of Changes in Net Position Available for Benefits, by Investment  
Option for the 401(a) Basic Plan  
For the Year Ended December 31, 2017**

	<b>NET POSTION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR</b>	<b>INVESTMENT INCOME (LOSS)</b>	<b>PARTICIPANT CONTRIBUTIONS</b>	<b>EMPLOYER CONTRIBUTIONS</b>	<b>BENEFITS PAID TO PARTICIPANTS</b>	<b>DISTRIBUTION SERVICE FEES</b>	<b>INTERFUND TRANSFERS</b>	<b>NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR</b>
<b>PLIC Flexible Investment Annuity Group Contract</b>								
<b>Collective Investment Trusts:</b>								
<b>Principal Proprietary Funds Z Rate Level:</b>								
<b>Principal LifeTime Hybrid - Target Date Funds</b>								
<b>(Principal Global Investors Trust Company - Trustee)</b>								
Income CIT	\$309,210	\$23,648	\$4,355	\$3,512	(\$2,879)	(\$80)		\$337,766
2010 CIT	511,442	52,573	6,416	5,174	(6,365)	(8)		569,232
2015 CIT	452,516	47,079	6,206	5,005	(77,885)	(79)		432,842
2020 CIT	1,419,127	217,762	31,697	25,562	(77,251)	(153)	\$467,159	2,083,903
2025 CIT	2,165,051	340,706	66,324	53,487				2,625,568
2030 CIT	3,085,802	497,974	76,542	61,728			(467,159)	3,254,887
2035 CIT	830,947	155,973	36,780	29,661	(2,246)	(40)		1,051,075
2040 CIT	925,266	181,431	43,240	34,872	(40,215)	(80)		1,144,514
2045 CIT	268,705	58,381	28,883	23,293				379,262
2050 CIT	434,562	92,539	15,782	12,728				555,611
2055 CIT	430,407	89,036	15,585	12,569	(24,393)	(200)	(10,617)	512,387
2060 CIT	337,800	74,987	17,247	13,909			10,617	454,560
<b>Contributions Receivable</b>	<u>12,438</u>		<u>(279)</u>	<u>(224)</u>				<u>11,935</u>
<b>Total</b>	<u>\$11,183,273</u>	<u>\$1,832,089</u>	<u>\$348,778</u>	<u>\$281,276</u>	<u>(\$231,234)</u>	<u>(\$640)</u>	<u>NONE</u>	<u>\$13,413,542</u>

**LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA**

**Schedule of Changes in Net Position Available for Benefits, by Investment  
Option for the 401(a) Supplemental Plan  
For the Year Ended December 31, 2017**

	NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR	INVESTMENT INCOME (LOSS)	PARTICIPANT CONTRIBUTIONS	EMPLOYER CONTRIBUTIONS	BENEFITS PAID TO PARTICIPANTS	DISTRIBUTION SERVICE FEES	INTERFUND TRANSFERS	NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR
<b>Principal Stable Value Fund</b>								
(Principal Global Investors Trust Company - Trustee)	\$512,822	\$8,510		\$12,394			(\$33,484)	\$500,242
<b>PLIC Flexible Investment Annuity Group Contract</b>								
<b>Separate Accounts:</b>								
<b>Principal Proprietary Funds Z Rate Level:</b>								
U.S. Property	102,577	8,437		6,091			(7,052)	110,053
LargeCap S&P 500 Index	275,766	60,339		4,334				340,439
Core Plus Bond	19,892	1,020		1,011				21,923
Diversified International	16,079	4,875		956			(419)	21,491
Capital Appreciation	83,365	15,691		6,800			(18,216)	87,640
MidCap Value I	29,521	4,906		5,523			344	40,294
MidCap S&P 400 Index	12,666	2,114		707				15,487
LargeCap Growth I	61,165	21,191		2,564				84,920
LargeCap Value III	38,559	6,695		1,406			145	46,805
MidCap Growth III	177,468	44,711		4,312			(239)	226,252
SmallCap Growth I	136,837	36,838		3,086			(886)	175,875
SmallCap Value II	117,285	8,914		4,256			13	130,468
SmallCap S&P 600 Index	23,163	3,885		707			5,000	32,755
<b>Collective Investment Trusts:</b>								
<b>Principal Proprietary Funds Z Rate Level:</b>								
<b>Principal LifeTime Hybrid - Target Date Funds</b>								
(Principal Global Investors Trust Company - Trustee)								
Income CIT	124	2,412	\$53,379	971	(\$4)			56,882
2010 CIT	185,522	19,239		7,188	(2,196)			209,753
2015 CIT	193,400	22,992		507				216,899
2020 CIT	778,537	130,866	26,689	46,385			328,242	1,310,719
2025 CIT	1,291,206	208,774		82,038			46,700	1,628,718
2030 CIT	1,574,866	249,409		98,131			(319,800)	1,602,606
2035 CIT	319,091	61,131		43,159				423,381
2040 CIT	418,316	84,002		47,225	(882)	(\$40)		548,621
2045 CIT	175,419	38,363		39,242				253,024
2050 CIT	59,982	17,424	26,689	19,080				123,175
2055 CIT	198,978	41,849		18,346	(7,746)	(80)	(7,073)	244,274
2060 CIT	20,723	5,213		7,886			7,073	40,895
<b>Mutual Fund Investments:</b>								
(Principal Global Investors Trust Company - Trustee)								
American Century Equity Income A Fund	64,921	8,685		3,102			630	77,338
American Funds Growth Fund of America Fund	56,982	15,407		3,241			(570)	75,060
American Funds EuroPacific Growth Fund	89,728	28,538		5,160			(408)	123,018
<b>Contributions Receivable</b>	4,892			(190)				4,702
<b>Total</b>	<b>\$7,039,852</b>	<b>\$1,162,430</b>	<b>\$106,757</b>	<b>\$475,618</b>	<b>(\$10,828)</b>	<b>(\$120)</b>	<b>NONE</b>	<b>\$8,773,709</b>

LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

Schedule of Changes in Net Position Available for Benefits, by Investment  
 Option for the 457(b) Retirement Plan  
 For the Year Ended December 31, 2017

	NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR	INVESTMENT INCOME (LOSS)	PARTICIPANT CONTRIBUTIONS	EMPLOYER CONTRIBUTIONS	BENEFITS PAID TO PARTICIPANTS	DISTRIBUTION SERVICES FEES	INTERFUND TRANSFERS	NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR
<b>Principal Stable Value Fund</b>								
(Principal Global Investors Trust Company - Trustee)	\$446,427	\$7,761	\$12,342	\$5,143			(\$10,000)	\$461,673
<b>PLIC Flexible Investment Annuity Group Contract</b>								
<b>Separate Accounts:</b>								
<b>Principal Proprietary Funds Z Rate Level:</b>								
U.S. Property	131,033	10,671	5,483	2,843	(\$9,319)	(\$19)	(6,896)	133,796
LargeCap S&P 500 Index	223,856	49,029	2,989	1,844	(2,142)	(4)	422	275,994
Core Plus Bond	14,022	730	653	475				15,880
Diversified International	5,500	1,613						7,113
Capital Appreciation	68,151	14,641	939	683				84,414
MidCap Value I	596	89						685
MidCap S&P 400 Index	17,004	2,567	201	100	(2,110)	(4)		17,758
LargeCap Growth I	134,537	45,952	1,532	1,038	(2,250)	(4)	(837)	179,968
LargeCap Value III	18,506	3,260	609	443				22,818
MidCap Growth III	262,087	66,019	3,607	2,170			97	333,980
SmallCap Growth I	230,228	61,719	1,511	1,075				294,533
SmallCap Value II	163,688	12,279	3,459	2,085			1,039	182,550
SmallCap S&P 600 Index	40,500	6,567	699	432	(2,163)	(5)	9,821	55,851
<b>Collective Investment Trusts:</b>								
<b>Principal Proprietary Funds Z Rate Level:</b>								
<b>Principal LifeTime Hybrid - Target Date Funds</b>								
(Principal Global Investors Trust Company - Trustee)								
Income CIT	43	40	888	646	(1)			1,616
2010 CIT	936,859	96,763	20,624	3,376	(10,740)			1,046,882
2015 CIT	305,181	33,517	1,250	450	(40,000)	(40)		300,358
2020 CIT	892,633	144,861	33,895	18,862			330,146	1,420,397
2025 CIT	1,241,786	198,128	73,162	37,923				1,550,999
2030 CIT	1,492,857	237,180	74,687	39,113	(22,284)	(40)	(323,172)	1,498,341
2035 CIT	317,396	61,004	27,295	15,973	(112)	(40)		421,516
2040 CIT	479,237	96,904	37,748	21,763	(1,654)	(40)	(78)	633,880
2045 CIT	141,029	30,425	15,502	10,469				197,425
2050 CIT	45,948	10,649	7,207	5,463	(3,593)	(9)		65,665
2055 CIT	234,810	49,667	10,295	7,610	(7,327)	(80)	(1,647)	293,328
2060 CIT	195,116	42,654	7,034	4,981	(12,699)	(31)	1,647	238,702
<b>Mutual Fund Investments:</b>								
(Principal Global Investors Trust Company - Trustee)								
American Century Equity Income A Fund	52,774	7,027	2,365	1,412	(2,016)	(4)		61,558
American Funds Growth Fund of America Fund	88,131	24,141	4,894	2,256			(542)	118,880
American Funds EuroPacific Growth Fund	143,413	45,841	6,323	4,229				199,806
<b>Contributions Receivable</b>	10,718		(2)	(144)				10,572
<b>Total</b>	<b>\$8,334,066</b>	<b>\$1,361,698</b>	<b>\$357,191</b>	<b>\$192,713</b>	<b>(\$118,410)</b>	<b>(\$320)</b>	<b>NONE</b>	<b>\$10,126,938</b>

**INVESTMENT SECTION  
(UNAUDITED)**

## Investment Program Overview

The Investment Committee is responsible for the selection and monitoring of the investment options available to participants. A formal investment policy governs the structure and content of these responsibilities. The primary objectives of this policy are as follows:

- **Program Quality** - Provide quality investment options that generate a high level of participation and satisfaction for both current and former employees.
- **Participant Control** – Allow participants to exercise control over their retirement accounts by providing them the ability to direct the investment of account assets.
- **Diversification** – Offer participants access to an appropriate range of prudent investment options that enables them to construct a well-diversified portfolio. The availability of suitable investment options will allow Plan participants to materially affect the potential returns on amounts in their accounts, control the degree of risk to which such amounts are subject, and create a portfolio with aggregate risk and return characteristics normally appropriate for Plan participants.

The Committee has structured the Plans' menu of investment options toward meeting these objectives by selecting funds that are diversified across a selection of asset classes, styles and investment managers. Target-date funds are offered in all three plans. These funds are professionally managed asset allocation portfolios that are fully diversified single investment options matched to a participant's investment time horizon. Principal Lifetime Hybrid CIT Funds are age-based (lifecycle) portfolios that are managed and adjusted systematically based on targeted retirement dates. In addition, a broad variety of individual separate accounts and funds are offered in the Supplemental and 457(b) Plans for the participants that are more involved in their individual investment allocations.

This section of the report contains the following information about the investments offered in the plans:

- **Investment Policy Approved Investment Options** (Page 30)
  - Contains a listing of funds available for investment by participants in each plan grouped into categories of investor preference (i.e. completely do-it-for-me, do-it-myself)
- **Investment Styles** (Page 31)
  - Reflects the diversification of the investment offerings by asset classes, styles, and investment managers
- **Asset Allocation** (Page 32)
  - Provides an overview of the allocation of plan assets by asset class at December 31, 2017
- **Fair Value and Percent of Total Fair Value for Each Investment** (Page 33)
  - Presents the fair value of each investment and percent to total plan assets fair value
- **Investment Performance** (Page 34)
  - Average annualized % rates of return for the 1-, 3-, and 5- year time periods and net expense ratios for each fund are provided
- **Fund Fact Sheets** (Pages 36-93)
  - Contain detailed information about each investment option including investment strategy, returns compared to market categories and benchmarks, statistics, and holdings

Investment balances and allocations are reported at fair value, which is based on deposit values and quoted market prices. Performance calculations are time-weighted rates of return based on market rates of return.

This section of the report was prepared by James F. Goodrum, Vice President of Finance and member of the Investment Committee.

## Investment Policy Approved Investment Options

Source: Louisiana Lottery Corporation Retirement Plans Investment Policy

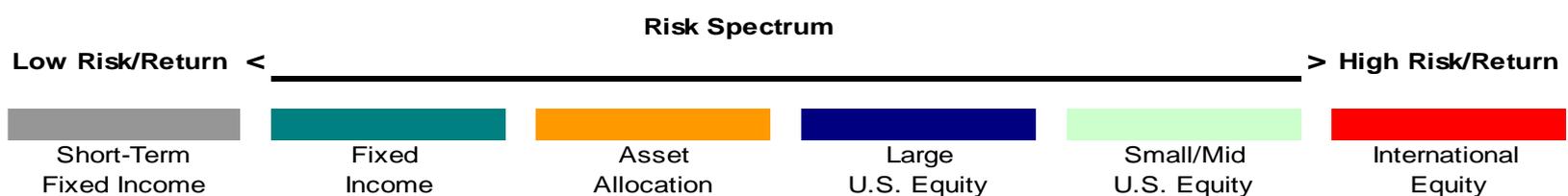
### Louisiana Lottery Corporation Investment Policy Current Approved Investment Options

\* Use lowest-cost share class available for all investment options with Lottery directly paying administrative expenses

Investment Fund	Investment Style	Basic Plan	Supplemental Plan	457(b) Plan
<b>Lifecycle (Age-Based) Funds:</b>				
<b>Completely "Do-it-for-me" Investors</b>				
<b>Principal LifeTime Hybrid Funds: (1)</b> All funds in series including 5-year intervals and any future date portfolios	Asset Allocation	√	√	√
<b>Individual Separate Accounts and Funds:</b>				
<b>"Do-it-myself" Investors</b>				
Principal Stable Value Fund	Stable Value or Cash Equivalent		√	√
Core Plus Bond	Domestic Fixed Income		√	√
Bond Market Index Separate Account	Domestic Fixed Income		√	√
U.S. Property Separate Account	Core Real Estate Property		√	√
Principal LargeCap S&P 500 Index	Domestic Stock/Large Blend Index		√	√
Capital Appreciation Separate Account	Domestic Stock/Large Blend		√	√
LargeCap Value III Separate Account	Domestic Stock/Large Value		√	√
LargeCap Growth I Separate Account	Domestic Stock/Large Growth		√	√
American Century Equity Income Fund	Domestic Stock/Large Value		√	√
American Funds Growth Fund of America Fund	Domestic Stock/Large Growth		√	√
MidCap Growth III Separate Account	Domestic Stock/Mid Growth		√	√
MidCap Value I Separate Account	Domestic Stock/Mid Value		√	√
MidCap S&P 400 Index Separate Account	Domestic Stock/Mid Blend		√	√
SmallCap Growth I Separate Account	Domestic Stock/Small Growth		√	√
SmallCap Value II Separate Account	Domestic Stock/Small Value		√	√
SmallCap S&P 600 Index Separate Account	Domestic Stock/Small Blend		√	√
Diversified International Separate Account	International or Foreign Stock		√	√
American Funds EuroPacific Growth Fund	International or Foreign Stock		√	√

√ - Approved investment option

(1) These targeted retirement date portfolios will be the default investment option for the plans if a participant does not make an affirmative investment election or elects a do-it-for-me option on an enrollment form.



# Investment Styles

Source: Investment Committee and Principal Financial Group

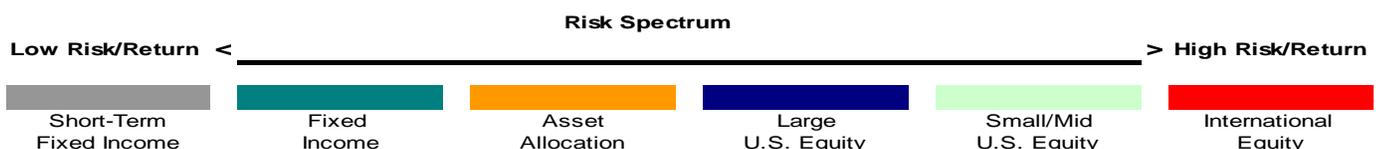
## Domestic Equity Investment Style Box

	Value	Blend	Growth
Large Cap	<p>LargeCap Value III Separate Account</p>  <p><b>BARROW, HANLEY, MEWHINNEY &amp; STRAUSS, LLC</b></p> <p>American Century Equity Income A Fund</p> 	<p>Large U.S. Equity</p> <p>LargeCap S&amp;P 500 Index Separate Account</p>  <p>Capital Appreciation Separate Account</p> 	<p>LargeCap Growth I Separate Account</p>   <p>American Funds Growth Fund of America Fund</p> 
	<p>MidCap Value I Separate Account</p>   <p>SmallCap Value II Separate Account</p>   	<p>Small/Mid U.S. Equity</p> <p>MidCap S&amp;P 400 Index Separate Account</p>  <p>SmallCap S&amp;P 600 Index Separate Account</p> 	<p>MidCap Growth III Separate Account</p>   <p>SmallCap Growth I Separate Account</p>   

## Other Investment Styles

Short-Term Fixed Income	Fixed Income	Asset Allocation
<p>Principal Stable Value Fund</p> 	<p>Core Plus Bond Separate Account</p>  <p>U.S. Property Separate Account</p>  <p>Bond Market Index Separate Account</p> 	<p>Principal LifeTime Hybrid Fund</p> 

International Equity
<p>Diversified International Separate Account</p>  <p>American Funds Europacific Growth Fund</p> 

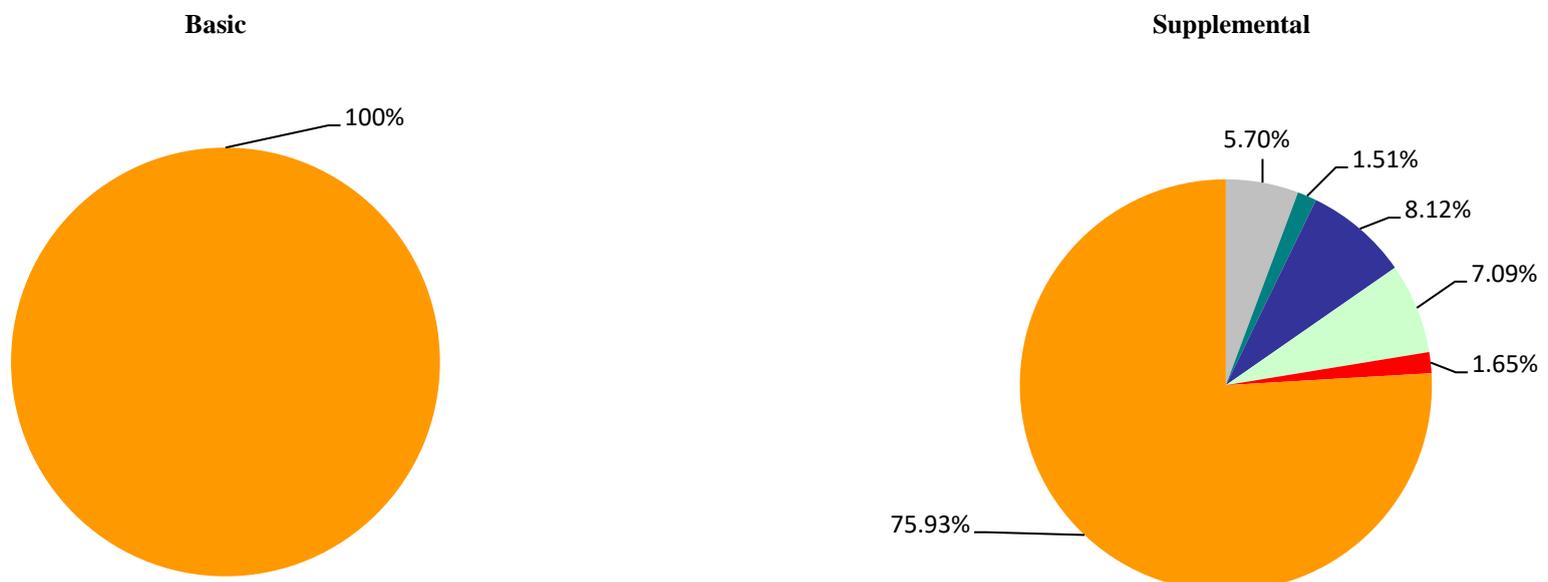


## Asset Allocation

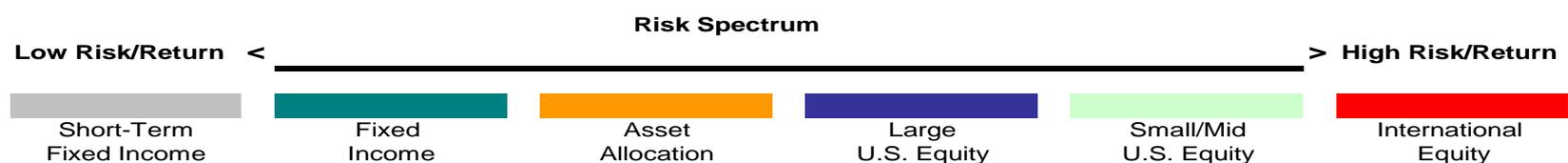
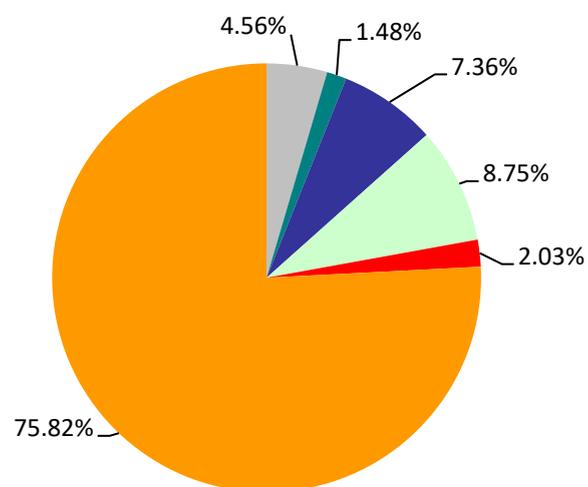
Source: Investment Committee

This chart reflects that the majority of participants prefer investing in the asset allocation funds offered in the investment menu for the Plans. The Basic Plan only allows investments into these target date lifetime hybrid funds while the Supplemental and 457(b) Plans offer the full menu of options approved in the investment policy.

### 401(a) Plans



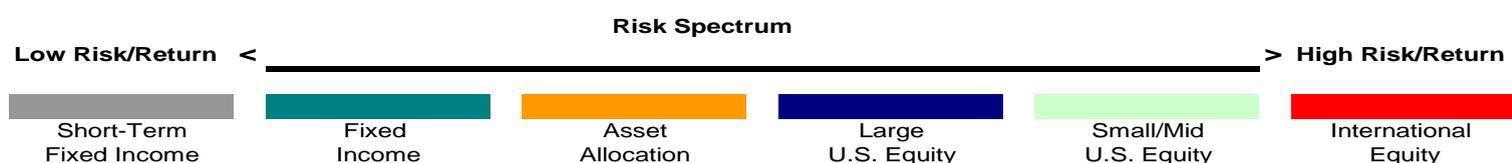
### 457(b) Plan



## Fair Value and Percent of Total Fair Value for Each Investment

Source: Principal Financial Group

	401(a) Plans				457(b) Plan	
	Basic		Supplemental			
	<u>2017</u>	<u>%</u>	<u>2017</u>	<u>%</u>	<u>2017</u>	<u>%</u>
<b>Target-Date Funds:</b>						
<b>Principal Trust (SM) Portfolios:</b>						
<i>Target Date Portfolios</i>						
Income CIT Fund	\$337,766	2.52%	\$56,882	0.65%	\$1,616	0.02%
2010 CIT Fund	569,232	4.25%	209,753	2.37%	1,046,882	10.35%
2015 CIT Fund	432,842	3.23%	216,899	2.47%	300,358	2.97%
2020 CIT Fund	2,083,903	15.55%	1,310,719	14.95%	1,420,397	14.04%
2025 CIT Fund	2,625,568	19.59%	1,628,718	18.57%	1,550,999	15.33%
2030 CIT Fund	3,254,887	24.29%	1,602,606	18.28%	1,498,341	14.81%
2035 CIT Fund	1,051,075	7.84%	423,381	4.83%	421,516	4.17%
2040 CIT Fund	1,144,514	8.54%	548,621	6.26%	633,880	6.27%
2045 CIT Fund	379,262	2.83%	253,024	2.89%	197,425	1.95%
2050 CIT Fund	555,611	4.15%	123,175	1.40%	65,665	0.65%
2055 CIT Fund	512,387	3.82%	244,274	2.79%	293,328	2.90%
2060 CIT Fund	454,560	3.39%	40,895	0.47%	238,702	2.36%
<b>Individual Separate Accounts and Funds:</b>						
Principal Stable Value Fund			500,242	5.70%	461,673	4.56%
Core Plus Bond			21,923	0.25%	15,880	0.16%
U.S. Property Separate Account			110,053	1.26%	133,796	1.32%
Principal LargeCap S&P 500 Index Separate Account			340,439	3.88%	275,994	2.73%
Capital Appreciation Separate Account			87,640	1.00%	84,414	0.83%
LargeCap Value III Separate Account			46,805	0.53%	22,818	0.23%
LargeCap Growth I Separate Account			84,920	0.97%	179,968	1.78%
American Century Equity Income A Fund			77,338	0.88%	61,558	0.61%
American Funds Growth Fund of America Fund			75,060	0.86%	118,880	1.18%
MidCap Growth III Separate Account			226,252	2.58%	333,980	3.30%
MidCap Value I Separate Account			40,294	0.46%	685	0.01%
MidCap S&P 400 Index			15,487	0.18%	17,758	0.18%
SmallCap Growth I Separate Account			175,875	2.01%	294,533	2.91%
SmallCapValue II Separate Account			130,468	1.49%	182,550	1.80%
SmallCap S&P 600 Index Separate Account			32,755	0.37%	55,851	0.55%
Diversified International Separate Account			21,491	0.25%	7,113	0.06%
American Funds EuroPacific Growth Fund			123,018	1.40%	199,806	1.97%
	\$13,401,607	100.00%	\$8,769,007	100.00%	\$10,116,366	100.00%



## Investment Performance

Source: Principal Financial Group

Comparisons to benchmarks and peer groups included in fund fact sheets beginning on page 36

### % Rates of Return Through December 31, 2017

	1 Year	3 Years	5 Years	Net Expense Ratio
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#### Target- Date Funds:

#### **Principal LifeTime Hybrid Portfolios:**

##### *Target Date Portfolios*

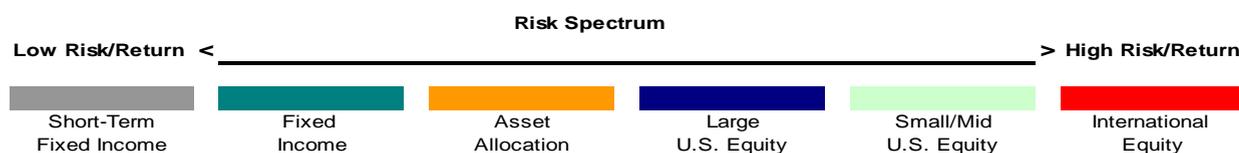
Income CIT Fund	7.59	3.86	4.16	0.35
2010 CIT Fund	10.23	5.00	6.26	0.36
2015 CIT Fund	11.86	5.74	7.34	0.33
2020 CIT Fund	13.72	6.58	8.39	0.32
2025 CIT Fund	15.35	7.30	9.21	0.32
2030 CIT Fund	16.90	7.94	10.08	0.32
2035 CIT Fund	18.14	8.48	10.67	0.32
2040 CIT Fund	19.19	8.93	11.26	0.32
2045 CIT Fund	20.02	9.26	11.59	0.32
2050 CIT Fund	20.69	9.57	11.92	0.32
2055 CIT Fund	21.06	9.74	12.04	0.33
2060 CIT Fund (1)	21.32	9.81		0.33

#### Individual Separate Accounts and Funds:

Principal Stable Value Fund	1.74	1.61	1.48	0.41
Core Plus Bond Separate Account	5.05	3.11	2.85	0.25
Bond Market Index Separate Account	3.28	1.97	1.82	0.15
U.S. Property Separate Account	8.29	10.42	11.61	0.75
Principal LargeCap S&P 500 Index Separate Account	21.73	11.34	15.69	0.05
Capital Appreciation Separate Account	21.25	10.81	15.39	0.32
LargeCap Value III Separate Account	17.08	9.28	14.13	0.59
LargeCap Growth I Separate Account	34.06	13.72	17.01	0.39
American Century Equity Income A Fund	13.06	10.58	12.57	1.18
American Funds Growth Fund of America Fund	26.53	13.32	16.46	0.33
MidCap Growth III Separate Account	24.92	8.84	13.55	0.64
MidCap Value I Separate Account	14.95	7.35	13.56	0.62
MidCap S&P 400 Index Separate Account	16.15	11.05	14.90	0.05
SmallCap Growth I Separate Account	26.67	12.07	15.49	0.77
SmallCap Value II Separate Account	7.23	9.04	13.99	0.77
SmallCap S&P 600 Index Separate Account	13.27	11.93	15.91	0.05
Diversified International Separate Account	29.33	9.38	8.80	0.39
American Funds EuroPacific Growth Fund	31.17	9.66	9.21	0.50

(1) Inception year is 2014. Five year performance information is not available.

\*Performance calculations are time-weighted rates of return based on market rates of return.



## **Fund Fact Sheets**

*Source: Reprinted with permission from Principal Financial Group*

# Principal LifeTime Hybrid Income CIT Z as of 12/31/2017

## Investment Strategy

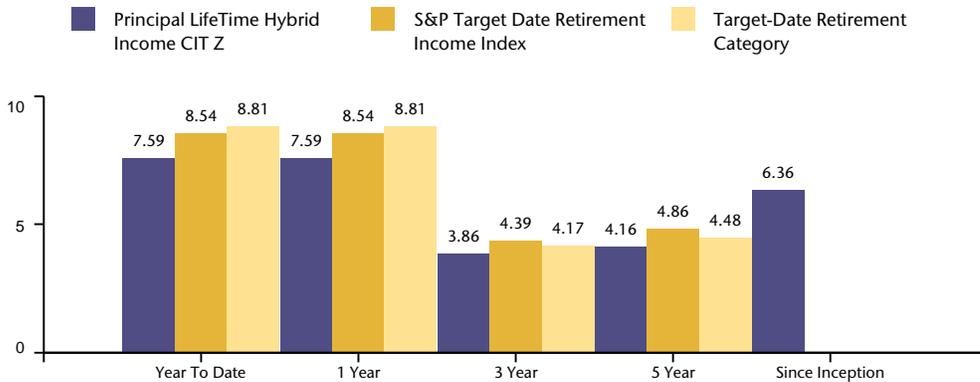
The investment option seeks current income and, as a secondary objective, capital appreciation. To pursue its goal, this Target Date Fund generally invests in affiliated and may invest in nonaffiliated open-ended mutual funds, insurance company separate accounts, and collective trust funds that Principal Trust considers appropriate based on investors who have reached their investment time horizon.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University  
**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

### Long-term returns % as of 12/31/2017



### Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

*In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the collective investment trust or the underlying investment options in which a collective investment trust invests have waived/capped a portion of its management fee through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.*

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	7.59	7.59	3.86	4.16	6.36
S&P Target Date Retirement Income Index %	8.54	8.54	4.39	4.86	-
Target-Date Retirement Category %	8.81	8.81	4.17	4.48	-
Morningstar Percentile R rankings	-	79	72	62	-
# of Funds in Category	175	175	147	123	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	7.59	4.81	-0.66	5.02	4.21
S&P Target Date Retirement Income Index %	8.54	5.01	-0.18	4.86	6.28
Target-Date Retirement Category %	8.81	5.10	-1.50	4.36	7.36
Morningstar Percentile R rankings	79	63	24	33	75
# of Funds in Category	175	171	172	272	293

*Morningstar percentile rankings are based on total returns.*

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

## Morningstar category

Target-Date Retirement

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date Retirement Income Index

	3Yr	5Yr
Alpha	0.02	-0.24
Beta	0.86	0.90
R-Squared	95.57	95.73
Standard Deviation	2.86	3.17
Mean	3.86	4.16
Sharpe Ratio	1.19	1.21
Excess Return	-0.53	-0.69
Tracking Error	0.76	0.74
Information Ratio	-0.73	-0.96

## Operations

Total Investment Expense Net	0.35%*
Total Investment Expense Gross	0.35%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$449.19



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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 May lose value • Not a deposit • No bank or credit union guarantee  
 Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.0%

# Principal LifeTime Hybrid Income CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
Principal Diversified Real Asset CIT-Tier 2	10.15	-	-	1.79	0.64	0.64	N/A N/A	05/30/2013

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Bonds	65.28	0.15	65.42
	U.S. Stocks	16.81	0.00	16.81
	Non-U.S. Stocks	9.86	0.00	9.86
	Non-U.S. Bonds	4.89	2.16	7.05
	Cash	2.51	2.84	5.35
	Other	0.40	0.24	0.64
	Preferred	0.22	0.00	0.22
	Convertibles	0.04	0.00	0.04

## Top ten holdings

	% of net assets
1. Principal Bond Market Index SP	39.48
2. Principal Short-Term Income Inst	20.47
3. Principal LargeCap S&P 500 Idx SP	10.80
4. Principal Global Div Inc R-6	9.78
5. Principal Diversified Intl Inst	6.88
6. Principal Inflation Protection Inst	4.85
7. Principal MidCap S&P 400 Index SP	2.97
8. Principal Diversified Real Asset Tier 2	2.50
9. Principal SmallCap S&P 600 Idx SP	1.15
10. Principal International SmallCap SP	1.11
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$27,493.94
Turnover Ratio	69%
AvgEffDur (Yrs)	4.74
P/C Ratio	8.65
P/B Ratio	2.24
P/E Ratio	18.32

## Stock Sector Breakdown

	% of net assets		% of net assets	
<b>Cyclical</b>	<b>40.46</b>	<b>Defensive</b>	<b>20.86</b>	<b>Sensitive</b>
Consumer Cyclical	10.71	Healthcare	9.07	Technology
Basic Materials	5.62	Consumer Defensive	6.58	Industrials
Financial Svcs	16.11	Utilities	5.21	Energy
Real Estate	8.02			Comm Svcs
				3.14

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid Income CIT Z.

S&P Target Date Retirement Income Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

## Investment Strategy

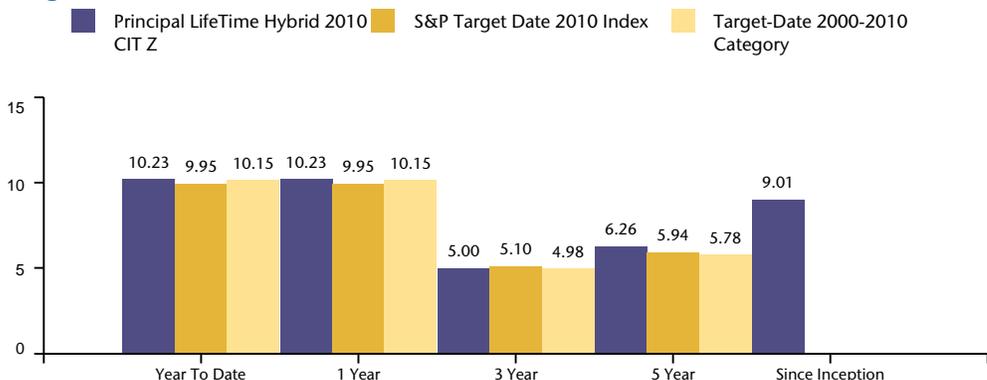
The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University  
**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit principal.com, contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

*In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the collective investment trust or the underlying investment options in which a collective investment trust invests have waived/capped a portion of its management fee through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.*

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	10.23	10.23	5.00	6.26	9.01
S&P Target Date 2010 Index %	9.95	9.95	5.10	5.94	-
Target-Date 2000-2010 Category %	10.15	10.15	4.98	5.78	-
Morningstar Percentile Rankings	-	55	58	33	-
# of Funds in Category	110	110	91	69	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	10.23	5.89	-0.83	5.52	10.90
S&P Target Date 2010 Index %	9.95	5.82	-0.21	5.07	9.42
Target-Date 2000-2010 Category %	10.15	5.86	-1.18	4.10	8.30
Morningstar Percentile Rankings	55	55	27	12	19
# of Funds in Category	110	111	126	141	153

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Target-Date 2000-2010

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2010 Index

	3Yr	5Yr
Alpha	0.02	0.16
Beta	0.97	1.03
R-Squared	98.68	98.55
Standard Deviation	4.00	4.36
Mean	5.00	6.26
Sharpe Ratio	1.13	1.35
Excess Return	-0.09	0.31
Tracking Error	0.47	0.54
Information Ratio	-0.22	0.60

## Operations

Total Investment Expense Net	0.36%*
Total Investment Expense Gross	0.36%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$807.39



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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May lose value • Not a deposit • No bank or credit union guarantee  
 Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.30%

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

# Principal LifeTime Hybrid 2010 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
Principal Diversified Real Asset CIT-Tier 2	10.15	-	-	1.79	0.64	0.64	N/A N/A	05/30/2013

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Bonds	54.89	0.12	55.01
	U.S. Stocks	24.07	0.00	24.07
	Non-U.S. Stocks	13.82	0.00	13.82
	Non-U.S. Bonds	3.74	2.38	6.12
	Cash	2.80	2.96	5.77
	Other	0.45	0.26	0.71
	Preferred	0.20	0.00	0.20
	Convertibles	0.04	0.00	0.04

## Top ten holdings

	% of net assets
1. Principal Bond Market Index SP	32.30
2. Principal LargeCap S&P 500 Idx SP	16.20
3. Principal Short-Term Income Inst	15.83
4. Principal Diversified Intl Inst	10.54
5. Principal Global Div Inc R-6	9.00
6. Principal Inflation Protection Inst	5.46
7. Principal MidCap S&P 400 Index SP	4.52
8. Principal Diversified Real Asset Tier 2	2.73
9. Principal SmallCap S&P 600 Idx SP	1.81
10. Principal International SmallCap SP	1.61
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$28,662.58
Turnover Ratio	44%
AvgEffDur (Yrs)	4.84
P/C Ratio	8.61
P/B Ratio	2.28
P/E Ratio	18.42

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.05</b>	<b>Defensive</b>	<b>20.92</b>	<b>Sensitive</b>	<b>39.05</b>
Consumer Cyclical	11.13	Healthcare	9.53	Technology	17.05
Basic Materials	5.51	Consumer Defensive	6.91	Industrials	12.87
Financial Svcs	16.62	Utilities	4.48	Energy	6.07
Real Estate	6.79			Comm Svcs	3.06

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2010 CIT Z.

S&P Target Date 2010 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

## Investment Strategy

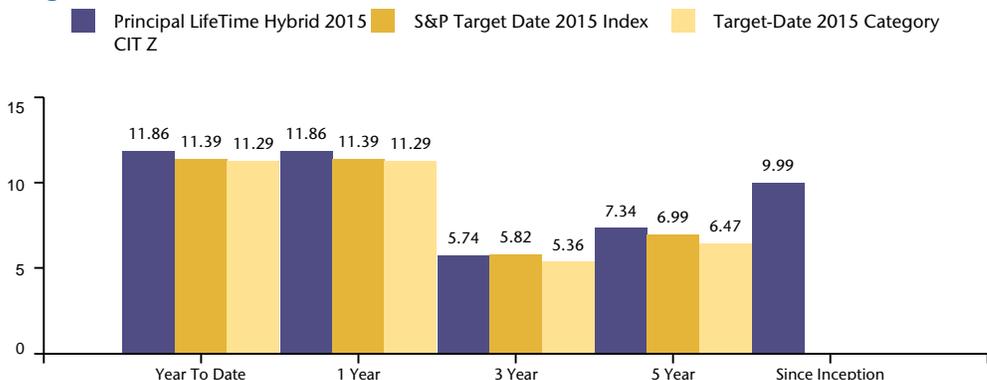
The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University  
**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	11.86	11.86	5.74	7.34	9.99
S&P Target Date 2015 Index %	11.39	11.39	5.82	6.99	-
Target-Date 2015 Category %	11.29	11.29	5.36	6.47	-
Morningstar Percentile R rankings	-	34	34	23	-
# of Funds in Category	122	122	93	65	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	11.86	6.65	-0.90	5.86	13.88
S&P Target Date 2015 Index %	11.39	6.56	-0.16	5.49	12.16
Target-Date 2015 Category %	11.29	6.12	-1.34	4.48	9.65
Morningstar Percentile R rankings	34	35	28	14	9
# of Funds in Category	122	131	158	182	178

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2015

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2015 Index

	3Yr	5Yr
Alpha	0.18	0.38
Beta	0.95	0.99
R-Squared	98.84	98.56
Standard Deviation	4.72	5.03
Mean	5.74	7.34
Sharpe Ratio	1.12	1.38
Excess Return	-0.08	0.34
Tracking Error	0.56	0.60
Information Ratio	-0.13	0.59

## Operations

Total Investment Expense Net	0.33%*
Total Investment Expense Gross	0.33%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$1,454.91



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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\* As of January 2, 2018 the total expense ratio will be 0.10%

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

# Principal LifeTime Hybrid 2015 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
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\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Bonds	47.31	0.11	47.42
	U.S. Stocks	29.36	0.00	29.36
	Non-U.S. Stocks	16.52	0.00	16.52
	Non-U.S. Bonds	3.29	2.07	5.36
	Cash	2.88	2.55	5.43
	Other	0.43	0.23	0.66
	Preferred	0.17	0.00	0.17
	Convertibles	0.03	0.00	0.03

## Top ten holdings

Top ten holdings	% of net assets
1. Principal Bond Market Index SP	30.09
2. Principal LargeCap S&P 500 Idx SP	20.42
3. Principal Diversified Intl Inst	13.21
4. Principal Short-Term Income Inst	11.36
5. Principal Global Div Inc R-6	7.88
6. Principal MidCap S&P 400 Index SP	5.62
7. Principal Inflation Protection Inst	4.75
8. Principal Diversified Real Asset Tier 2	2.41
9. Principal SmallCap S&P 600 Idx SP	2.29
10. Principal International SmallCap SP	1.99
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$29,593.05
Turnover Ratio	45%
AvgEffDur (Yrs)	5.02
P/C Ratio	8.60
P/B Ratio	2.31
P/E Ratio	18.48

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>39.76</b>	<b>Defensive</b>	<b>20.99</b>	<b>Sensitive</b>	<b>39.26</b>
Consumer Cyclical	11.36	Healthcare	9.83	Technology	17.53
Basic Materials	5.38	Consumer Defensive	7.11	Industrials	12.86
Financial Svcs	16.93	Utilities	4.05	Energy	5.83
Real Estate	6.09	Comm Svcs		Comm Svcs	3.04

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2015 CIT Z.

S&P Target Date 2015 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

# Principal LifeTime Hybrid 2020 CIT Z as of 12/31/2017

## Investment Strategy

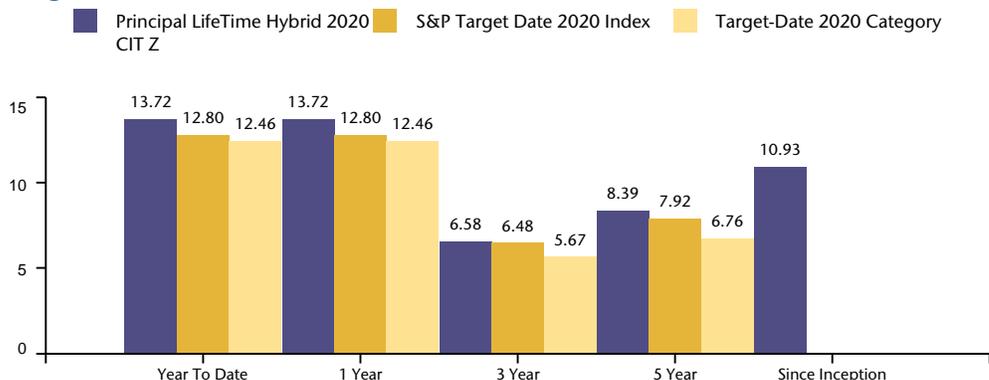
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## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	13.72	13.72	6.58	8.39	10.93
S&P Target Date 2020 Index %	12.80	12.80	6.48	7.92	-
Target-Date 2020 Category %	12.46	12.46	5.67	6.76	-
Morningstar Percentile Rankings	-	25	14	10	-
# of Funds in Category	234	234	189	151	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	13.72	7.23	-0.70	6.41	16.13
S&P Target Date 2020 Index %	12.80	7.22	-0.19	5.67	14.76
Target-Date 2020 Category %	12.46	6.23	-1.57	4.72	11.57
Morningstar Percentile Rankings	25	21	24	7	14
# of Funds in Category	234	221	237	228	222

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2020

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2020 Index

	3Yr	5Yr
Alpha	0.20	0.28
Beta	0.98	1.02
R-Squared	99.20	98.98
Standard Deviation	5.64	5.92
Mean	6.58	8.39
Sharpe Ratio	1.09	1.35
Excess Return	0.10	0.46
Tracking Error	0.51	0.61
Information Ratio	0.22	0.78

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$5,019.05



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# Principal LifeTime Hybrid 2020 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
Principal Diversified Real Asset CIT-Tier 2	10.15	-	-	1.79	0.64	0.64	N/A N/A	05/30/2013

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Bonds	38.00	0.10	38.10
	U.S. Stocks	35.85	0.00	35.85
	Non-U.S. Stocks	19.71	0.00	19.72
	Cash	2.94	1.93	4.86
	Non-U.S. Bonds	2.88	1.58	4.47
	Other	0.44	0.22	0.66
	Preferred	0.15	0.00	0.15
	Convertibles	0.03	0.00	0.03

## Top ten holdings

	% of net assets
1. Principal Bond Market Index SP	26.95
2. Principal LargeCap S&P 500 Idx SP	25.37
3. Principal Diversified Intl Inst	16.38
4. Principal MidCap S&P 400 Index SP	6.93
5. Principal Global Div Inc R-6	6.78
6. Principal Short-Term Income Inst	6.52
7. Principal Inflation Protection Inst	3.47
8. Principal SmallCap S&P 600 Idx SP	2.71
9. Principal Diversified Real Asset Tier 2	2.31
10. Principal International SmallCap SP	2.30
<b>% of net assets in top ten holdings</b>	<b>99.72</b>

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	11
AvgMktCap (mil)	\$30,503.48
Turnover Ratio	35%
AvgEffDur (Yrs)	5.24
P/C Ratio	8.63
P/B Ratio	2.33
P/E Ratio	18.57

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>39.81</b>	<b>Defensive</b>	<b>20.95</b>	<b>Sensitive</b>	<b>39.25</b>
Consumer Cyclical	11.46	Healthcare	9.99	Technology	17.79
Basic Materials	5.27	Consumer Defensive	7.22	Industrials	12.77
Financial Svcs	17.08	Utilities	3.74	Energy	5.67
Real Estate	6.00			Comm Svcs	3.02

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The full name of this investment option is Principal LifeTime Hybrid 2020 CIT Z.

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## Investment Strategy

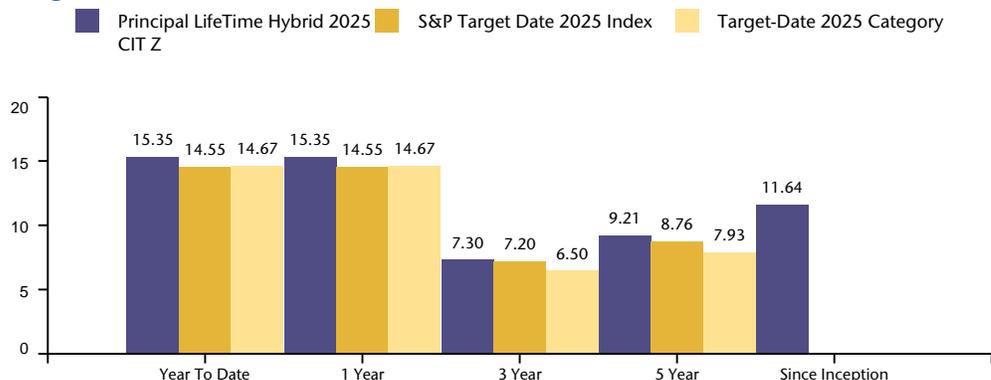
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## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	15.35	15.35	7.30	9.21	11.64
S&P Target Date 2025 Index %	14.55	14.55	7.20	8.76	-
Target-Date 2025 Category %	14.67	14.67	6.50	7.93	-
Morningstar Percentile Rankings	-	37	19	13	-
# of Funds in Category	208	208	166	132	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	15.35	7.81	-0.68	6.78	17.78
S&P Target Date 2025 Index %	14.55	7.82	-0.25	5.56	17.03
Target-Date 2025 Category %	14.67	6.73	-1.59	5.07	15.30
Morningstar Percentile Rankings	37	14	21	10	26
# of Funds in Category	208	195	206	185	181

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Target-Date 2025

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2025 Index

	3Yr	5Yr
Alpha	0.19	0.28
Beta	0.98	1.02
R-Squared	99.25	99.03
Standard Deviation	6.35	6.57
Mean	7.30	9.21
Sharpe Ratio	1.08	1.34
Excess Return	0.10	0.45
Tracking Error	0.56	0.65
Information Ratio	0.16	0.68

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$4,745.16



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Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.10%

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

# Principal LifeTime Hybrid 2025 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
Principal Diversified Real Asset CIT-Tier 2	10.15	-	-	1.79	0.64	0.64	N/A N/A	05/30/2013

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	41.10	0.00	41.10
	U.S. Bonds	30.30	0.10	30.40
	Non-U.S. Stocks	22.51	0.00	22.51
	Cash	3.00	1.45	4.45
	Non-U.S. Bonds	2.49	1.23	3.71
	Other	0.45	0.22	0.68
	Preferred	0.13	0.00	0.13
	Convertibles	0.03	0.00	0.03

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	29.25
2. Principal Bond Market Index SP	24.40
3. Principal Diversified Intl Inst	18.99
4. Principal MidCap S&P 400 Index SP	8.08
5. Principal Global Div Inc R-6	5.78
6. Principal SmallCap S&P 600 Idx SP	3.22
7. Principal International SmallCap SP	2.72
8. Principal Inflation Protection Inst	2.55
9. Principal Diversified Real Asset Tier 2	2.32
10. Principal Short-Term Income Inst	2.31
<b>% of net assets in top ten holdings</b>	<b>99.63</b>

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	11
AvgMktCap (mil)	\$30,533.68
Turnover Ratio	30%
AvgEffDur (Yrs)	5.56
P/C Ratio	8.62
P/B Ratio	2.34
P/E Ratio	18.60

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>39.77</b>	<b>Defensive</b>	<b>20.92</b>	<b>Sensitive</b>	<b>39.31</b>
Consumer Cyclical	11.56	Healthcare	10.08	Technology	17.95
Basic Materials	5.25	Consumer Defensive	7.28	Industrials	12.78
Financial Svcs	17.17	Utilities	3.56	Energy	5.58
Real Estate	5.79			Comm Svcs	3.00

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2025 CIT Z.

S&P Target Date 2025 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

# Principal LifeTime Hybrid 2030 CIT Z as of 12/31/2017

## Investment Strategy

The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

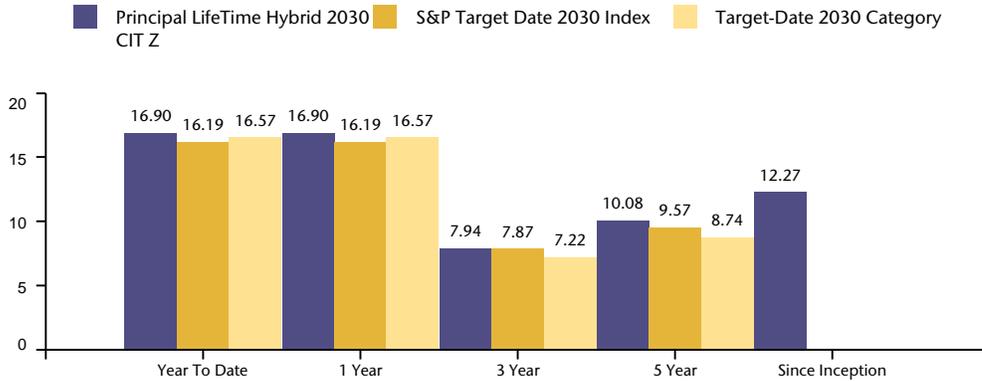
**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University

**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University

**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University

**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.

In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the collective investment trust or the underlying investment options in which a collective investment trust invests have waived/capped a portion of its management fee through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	16.90	16.90	7.94	10.08	12.27
S&P Target Date 2030 Index %	16.19	16.19	7.87	9.57	-
Target-Date 2030 Category %	16.57	16.57	7.22	8.74	-
Morningstar Percentile R rankings	-	53	22	16	-
# of Funds in Category	234	234	189	151	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	16.90	8.25	-0.61	7.06	20.05
S&P Target Date 2030 Index %	16.19	8.35	-0.30	5.64	19.14
Target-Date 2030 Category %	16.57	7.33	-1.79	5.04	16.65
Morningstar Percentile R rankings	53	20	20	7	29
# of Funds in Category	234	221	237	228	222

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2030

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2030 Index

	3Yr	5Yr
Alpha	0.21	0.42
Beta	0.98	1.01
R-Squared	99.28	99.09
Standard Deviation	6.96	7.10
Mean	7.94	10.08
Sharpe Ratio	1.07	1.35
Excess Return	0.06	0.51
Tracking Error	0.61	0.68
Information Ratio	0.13	0.75

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$6,339.78



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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\* As of January 2, 2018 the total expense ratio will be 0.10%

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# Principal LifeTime Hybrid 2030 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal Short-Term Income Inst Fund	2.06	1.60	2.94	-	0.43	0.43	06/30/2018 06/30/2018	07/25/1996*
Principal Global Diversified Income R6 Fund	10.25	5.95	-	11.34	0.84	0.74	06/30/2018 06/30/2018	06/12/2017*
Principal Inflation Protection Inst Fund	3.01	-0.21	1.10	1.55	0.38	0.38	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Diversified Real Asset CIT-Tier 2	10.15	-	-	1.79	0.64	0.64	N/A N/A	05/30/2013

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	45.62	0.00	45.62
	Non-U.S. Stocks	24.85	0.00	24.85
	U.S. Bonds	23.91	0.09	24.00
	Cash	3.04	1.11	4.15
	Non-U.S. Bonds	2.01	0.96	2.97
	Other	0.45	0.22	0.67
	Preferred	0.10	0.00	0.10
	Convertibles	0.02	0.00	0.02

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	32.75
2. Principal Bond Market Index SP	21.09
3. Principal Diversified Intl Inst	20.36
4. Principal MidCap S&P 400 Index SP	9.05
5. Principal Global Div Inc R-6	4.53
6. Principal SmallCap S&P 600 Idx SP	3.64
7. Principal International SmallCap SP	2.99
8. Principal Diversified Real Asset Tier 2	2.27
9. Principal Inflation Protection Inst	1.91
10. Principal Origin Emerging Markets R6	0.50
<b>% of net assets in top ten holdings</b>	<b>99.09</b>

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	13
AvgMktCap (mil)	\$30,928.59
Turnover Ratio	30%
AvgEffDur (Yrs)	5.84
P/C Ratio	8.55
P/B Ratio	2.35
P/E Ratio	18.56

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>39.73</b>	<b>Defensive</b>	<b>20.81</b>	<b>Sensitive</b>	<b>39.47</b>
Consumer Cyclical	11.67	Healthcare	10.12	Technology	18.32
Basic Materials	5.28	Consumer Defensive	7.29	Industrials	12.64
Financial Svcs	17.27	Utilities	3.40	Energy	5.53
Real Estate	5.51			Comm Svcs	2.98

# Principal LifeTime Hybrid 2035 CIT Z as of 12/31/2017

## Investment Strategy

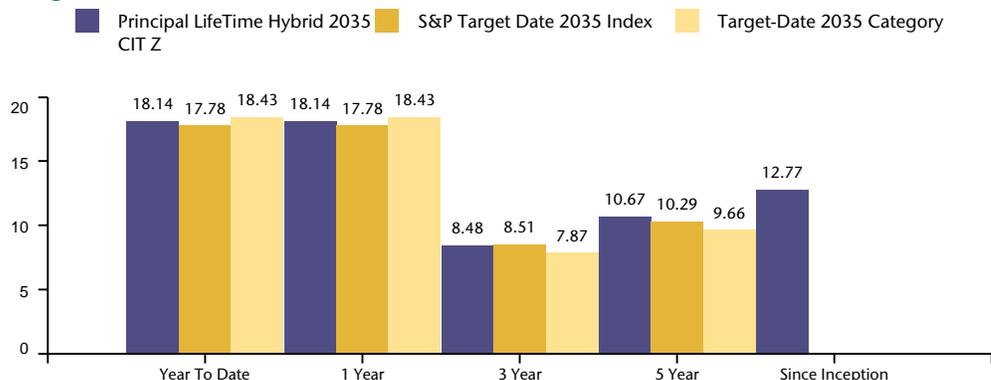
The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University  
**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	18.14	18.14	8.48	10.67	12.77
S&P Target Date 2035 Index %	17.78	17.78	8.51	10.29	-
Target-Date 2035 Category %	18.43	18.43	7.87	9.66	-
Morningstar Percentile R rankings	-	63	24	25	-
# of Funds in Category	208	208	166	132	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	18.14	8.65	-0.55	7.26	21.26
S&P Target Date 2035 Index %	17.78	8.85	-0.35	5.69	20.84
Target-Date 2035 Category %	18.43	7.57	-1.76	5.24	20.00
Morningstar Percentile R rankings	63	19	18	8	46
# of Funds in Category	208	195	205	185	181

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2035

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2035 Index

	3Yr	5Yr
Alpha	0.19	0.39
Beta	0.97	1.00
R-Squared	99.22	99.02
Standard Deviation	7.49	7.59
Mean	8.48	10.67
Sharpe Ratio	1.07	1.34
Excess Return	-0.02	0.37
Tracking Error	0.70	0.75
Information Ratio	-0.05	0.50

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$3,712.50



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# Principal LifeTime Hybrid 2035 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	49.89	0.00	49.89
	Non-U.S. Stocks	26.00	0.00	26.00
	U.S. Bonds	19.39	0.06	19.45
	Cash	2.73	0.28	3.01
	Non-U.S. Bonds	1.79	0.00	1.79
	Other	0.18	0.00	0.18
	Preferred	0.01	0.00	0.01
	Convertibles	0.01	0.00	0.01

## Top ten holdings

Top ten holdings	% of net assets
1. Principal LargeCap S&P 500 Idx SP	35.73
2. Principal Diversified Intl Inst	21.13
3. Principal Bond Market Index SP	17.99
4. Principal MidCap S&P 400 Index SP	9.91
5. Principal SmallCap S&P 600 Idx SP	4.01
6. Principal High Yield Fund I Inst	3.52
7. Principal International SmallCap SP	3.21
8. Principal Real Estate Securities Fd R-6	2.14
9. Principal Origin Emerging Markets R6	1.21
10. Principal Intl Emerging Markets R-6	1.15
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,444.41
Turnover Ratio	30%
AvgEffDur (Yrs)	5.56
P/C Ratio	8.54
P/B Ratio	2.38
P/E Ratio	18.73

## Stock Sector Breakdown

	% of net assets	% of net assets	% of net assets
<b>Cyclical</b>	<b>40.71</b>	<b>Defensive</b>	<b>20.26</b>
Consumer Cyclical	11.79	Healthcare	10.14
Basic Materials	5.07	Consumer Defensive	7.27
Financial Svcs	17.33	Utilities	2.85
Real Estate	6.52	Energy	5.08
		Comm Svcs	2.95
		<b>Sensitive</b>	<b>39.03</b>
		Technology	18.80
		Industrials	12.20

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2035 CIT Z.

S&P Target Date 2035 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

# Principal LifeTime Hybrid 2040 CIT Z as of 12/31/2017

## Investment Strategy

The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

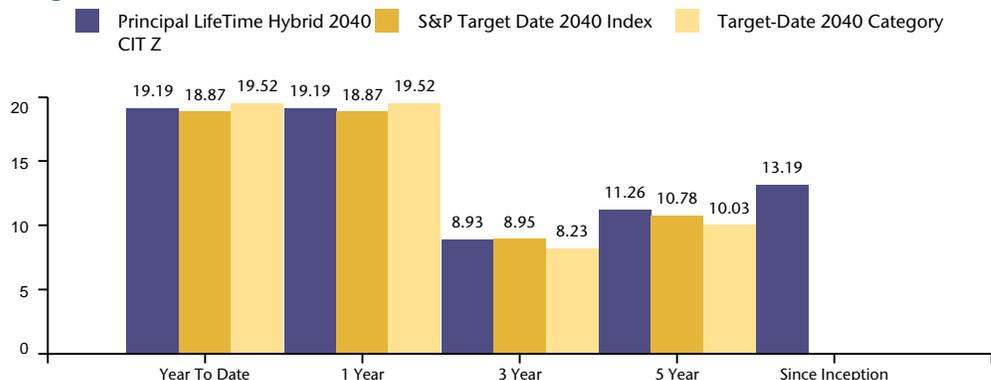
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**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University

**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	19.19	19.19	8.93	11.26	13.19
S&P Target Date 2040 Index %	18.87	18.87	8.95	10.78	-
Target-Date 2040 Category %	19.52	19.52	8.23	10.03	-
Morningstar Percentile Rankings	-	63	26	20	-
# of Funds in Category	234	234	189	151	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	19.19	9.03	-0.54	7.37	22.84
S&P Target Date 2040 Index %	18.87	9.23	-0.40	5.69	22.10
Target-Date 2040 Category %	19.52	7.95	-1.99	5.25	19.97
Morningstar Percentile Rankings	63	19	17	10	41
# of Funds in Category	234	221	237	227	218

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2040

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2040 Index

	3Yr	5Yr
Alpha	0.16	0.43
Beta	0.98	1.00
R-Squared	99.24	99.06
Standard Deviation	7.99	8.04
Mean	8.93	11.26
Sharpe Ratio	1.06	1.34
Excess Return	-0.01	0.47
Tracking Error	0.71	0.78
Information Ratio	-0.01	0.61

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$4,356.91



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.30%

Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.

# Principal LifeTime Hybrid 2040 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	53.17	0.00	53.17
	Non-U.S. Stocks	27.79	0.00	27.79
	U.S. Bonds	14.65	0.05	14.70
	Cash	2.82	0.25	3.07
	Non-U.S. Bonds	1.36	0.00	1.36
	Other	0.19	0.00	0.19
	Preferred	0.01	0.00	0.01
	Convertibles	0.01	0.00	0.01

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	38.23
2. Principal Diversified Intl Inst	22.61
3. Principal Bond Market Index SP	13.40
4. Principal MidCap S&P 400 Index SP	10.51
5. Principal SmallCap S&P 600 Idx SP	4.29
6. Principal International SmallCap SP	3.39
7. Principal High Yield Fund I Inst	2.87
8. Principal Real Estate Securities Fd R-6	2.16
9. Principal Origin Emerging Markets R6	1.30
10. Principal Intl Emerging Markets R-6	1.24
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,587.14
Turnover Ratio	30%
AvgEffDur (Yrs)	5.53
P/C Ratio	8.53
P/B Ratio	2.38
P/E Ratio	18.71

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.62</b>	<b>Defensive</b>	<b>20.30</b>	<b>Sensitive</b>	<b>39.07</b>
Consumer Cyclical	11.80	Healthcare	10.16	Technology	18.83
Basic Materials	5.07	Consumer Defensive	7.29	Industrials	12.20
Financial Svcs	17.36	Utilities	2.85	Energy	5.09
Real Estate	6.39			Comm Svcs	2.95

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2040 CIT Z.

S&P Target Date 2040 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

## Investment Strategy

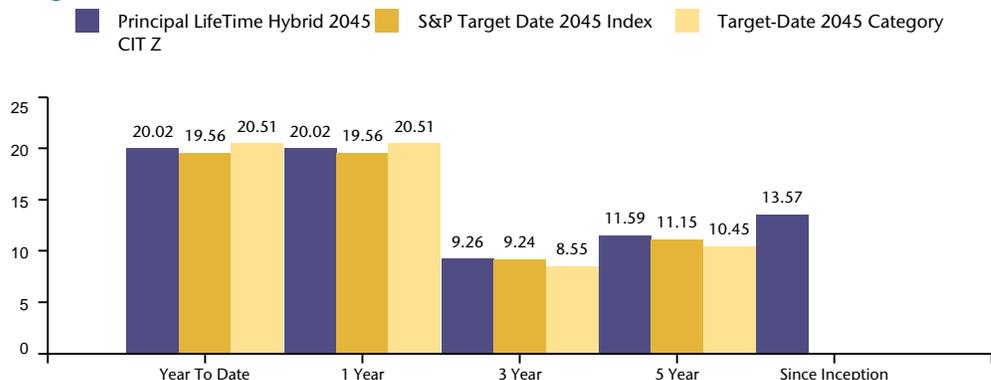
The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University  
**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	20.02	20.02	9.26	11.59	13.57
S&P Target Date 2045 Index %	19.56	19.56	9.24	11.15	-
Target-Date 2045 Category %	20.51	20.51	8.55	10.45	-
Morningstar Percentile Rankings	-	70	15	14	-
# of Funds in Category	208	208	166	131	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	20.02	9.27	-0.53	7.43	23.51
S&P Target Date 2045 Index %	19.56	9.54	-0.46	5.67	23.14
Target-Date 2045 Category %	20.51	7.93	-1.87	5.35	22.00
Morningstar Percentile Rankings	70	18	16	11	42
# of Funds in Category	208	195	206	185	180

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2045

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2045 Index

	3Yr	5Yr
Alpha	0.14	0.41
Beta	0.99	1.00
R-Squared	99.29	99.13
Standard Deviation	8.39	8.37
Mean	9.26	11.59
Sharpe Ratio	1.05	1.32
Excess Return	0.02	0.43
Tracking Error	0.72	0.78
Information Ratio	0.04	0.58

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$2,357.52



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\* As of January 2, 2018 the total expense ratio will be 0.10%

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# Principal LifeTime Hybrid 2045 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	55.85	0.00	55.85
	Non-U.S. Stocks	29.14	0.00	29.14
	U.S. Bonds	10.89	0.03	10.93
	Cash	2.89	0.20	3.09
	Non-U.S. Bonds	1.01	0.00	1.01
	Other	0.20	0.00	0.20

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	40.27
2. Principal Diversified Intl Inst	23.83
3. Principal MidCap S&P 400 Index SP	11.10
4. Principal Bond Market Index SP	10.11
5. Principal SmallCap S&P 600 Idx SP	4.41
6. Principal International SmallCap SP	3.58
7. Principal Real Estate Securities Fd R-6	2.19
8. Principal High Yield Fund I Inst	1.98
9. Principal Origin Emerging Markets R6	1.29
10. Principal Intl Emerging Markets R-6	1.24
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,692.63
Turnover Ratio	32%
AvgEffDur (Yrs)	5.56
P/C Ratio	8.54
P/B Ratio	2.38
P/E Ratio	18.71

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.54</b>	<b>Defensive</b>	<b>20.35</b>	<b>Sensitive</b>	<b>39.11</b>
Consumer Cyclical	11.80	Healthcare	10.19	Technology	18.83
Basic Materials	5.06	Consumer Defensive	7.30	Industrials	12.23
Financial Svcs	17.37	Utilities	2.86	Energy	5.10
Real Estate	6.31			Comm Svcs	2.95

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2045 CIT Z.

S&P Target Date 2045 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

# Principal LifeTime Hybrid 2050 CIT Z as of 12/31/2017

## Investment Strategy

The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

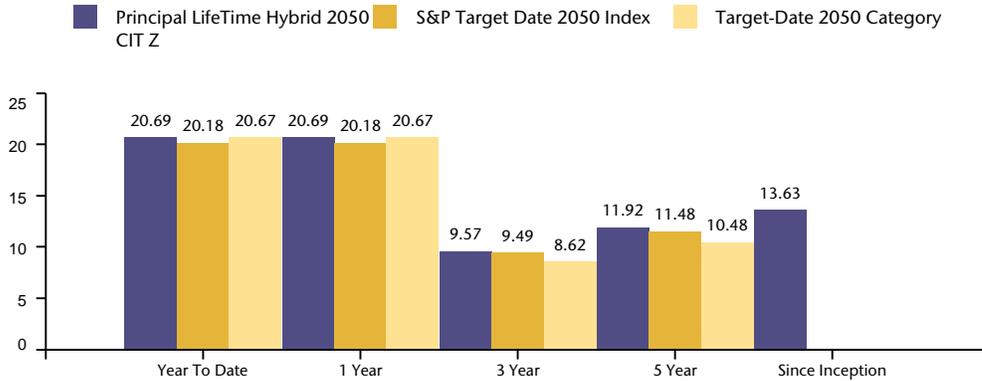
**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University

**Randy L. Welch** Since 07/07/2009. M.B.A., Drake University

**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University

**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	20.69	20.69	9.57	11.92	13.63
S&P Target Date 2050 Index %	20.18	20.18	9.49	11.48	-
Target-Date 2050 Category %	20.67	20.67	8.62	10.48	-
Morningstar Percentile R rankings	-	54	11	7	-
# of Funds in Category	230	230	184	145	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	20.69	9.52	-0.49	7.46	24.24
S&P Target Date 2050 Index %	20.18	9.74	-0.47	5.69	24.13
Target-Date 2050 Category %	20.67	8.22	-2.01	5.42	21.02
Morningstar Percentile R rankings	54	17	16	14	32
# of Funds in Category	230	213	226	212	202

Morningstar percentile rankings are based on total returns.

## Morningstar category

Target-Date 2050

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2050 Index

	3Yr	5Yr
Alpha	0.25	0.48
Beta	0.98	0.99
R-Squared	99.30	99.14
Standard Deviation	8.68	8.63
Mean	9.57	11.92
Sharpe Ratio	1.05	1.32
Excess Return	0.08	0.44
Tracking Error	0.75	0.80
Information Ratio	0.11	0.55

## Operations

Total Investment Expense Net	0.32%*
Total Investment Expense Gross	0.32%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$2,435.25



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\* As of January 2, 2018 the total expense ratio will be 0.10%

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# Principal LifeTime Hybrid 2050 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	58.05	0.00	58.05
	Non-U.S. Stocks	30.28	0.00	30.28
	U.S. Bonds	7.77	0.03	7.80
	Cash	2.95	0.19	3.14
	Non-U.S. Bonds	0.73	0.00	0.73
	Other	0.21	0.00	0.21

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	41.91
2. Principal Diversified Intl Inst	24.91
3. Principal MidCap S&P 400 Index SP	11.51
4. Principal Bond Market Index SP	6.86
5. Principal SmallCap S&P 600 Idx SP	4.67
6. Principal International SmallCap SP	3.68
7. Principal Real Estate Securities Fd R-6	2.16
8. Principal High Yield Fund I Inst	1.78
9. Principal Origin Emerging Markets R6	1.29
10. Principal Intl Emerging Markets R-6	1.23
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,708.71
Turnover Ratio	33%
AvgEffDur (Yrs)	5.45
P/C Ratio	8.54
P/B Ratio	2.38
P/E Ratio	18.71

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.47</b>	<b>Defensive</b>	<b>20.39</b>	<b>Sensitive</b>	<b>39.14</b>
Consumer Cyclical	11.81	Healthcare	10.21	Technology	18.83
Basic Materials	5.06	Consumer Defensive	7.32	Industrials	12.26
Financial Svcs	17.40	Utilities	2.86	Energy	5.10
Real Estate	6.20			Comm Svcs	2.95

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2050 CIT Z.

S&P Target Date 2050 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

# Principal LifeTime Hybrid 2055 CIT Z as of 12/31/2017

## Investment Strategy

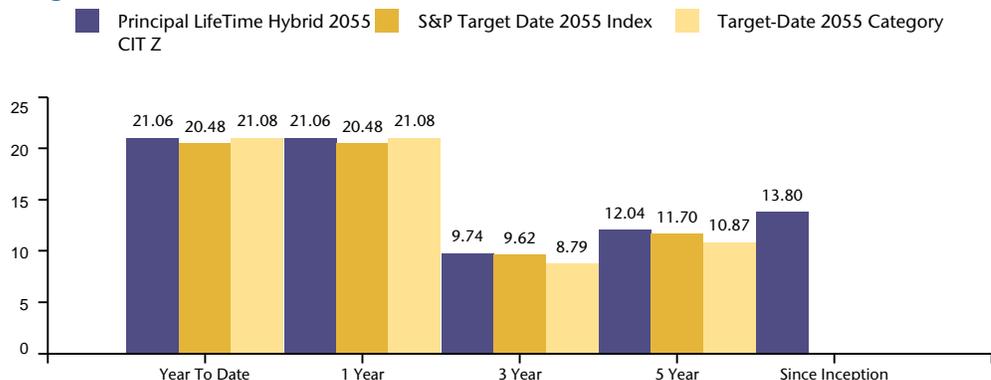
The investment option seeks a total return consisting of long-term growth of capital and current income. To pursue its goal, this Target Date Fund generally invests in affiliated open-ended mutual funds, insurance company separate accounts, unaffiliated mutual funds, and unaffiliated collective trust funds that Principal Trust considers appropriate based on the remaining time horizon of a particular Target Date Fund.

## Multiple Sub-Advisors

### Portfolio managers

**James W. Fennessey**, CFA. Since 07/07/2009. B.S., Truman State University  
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**Jeffrey R. Tyler**, CFA. Since 04/01/2012. Master, Northwestern University  
**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	21.06	21.06	9.74	12.04	13.80
S&P Target Date 2055 Index %	20.48	20.48	9.62	11.70	-
Target-Date 2055 Category %	21.08	21.08	8.79	10.87	-
Morningstar Percentile R rankings	-	57	9	8	-
# of Funds in Category	206	206	159	101	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	21.06	9.66	-0.44	7.50	24.28
S&P Target Date 2055 Index %	20.48	9.94	-0.54	5.64	24.96
Target-Date 2055 Category %	21.08	8.00	-1.71	5.49	23.14
Morningstar Percentile R rankings	57	13	18	14	37
# of Funds in Category	206	193	238	156	130

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Target-Date 2055

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2055 Index

	3Yr	5Yr
Alpha	0.30	0.50
Beta	0.98	0.98
R-Squared	99.35	99.12
Standard Deviation	8.86	8.75
Mean	9.74	12.04
Sharpe Ratio	1.05	1.32
Excess Return	0.12	0.33
Tracking Error	0.74	0.84
Information Ratio	0.16	0.40

## Operations

Total Investment Expense Net	0.33%*
Total Investment Expense Gross	0.33%*
Inception Date	07/07/2009
Total Net Assets (mil)	\$856.02



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.10%

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

# Principal LifeTime Hybrid 2055 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	59.20	0.00	59.20
		Non-U.S. Stocks	30.91	0.00	30.91
		U.S. Bonds	6.09	0.03	6.12
		Cash	2.99	0.19	3.17
		Non-U.S. Bonds	0.59	0.00	0.59
		Other	0.21	0.00	0.21

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	42.66
2. Principal Diversified Intl Inst	25.41
3. Principal MidCap S&P 400 Index SP	11.83
4. Principal Bond Market Index SP	5.01
5. Principal SmallCap S&P 600 Idx SP	4.79
6. Principal International SmallCap SP	3.85
7. Principal Real Estate Securities Fd R-6	2.17
8. Principal High Yield Fund I Inst	1.78
9. Principal Origin Emerging Markets R6	1.28
10. Principal Intl Emerging Markets R-6	1.22
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,513.87
Turnover Ratio	45%
AvgEffDur (Yrs)	5.31
P/C Ratio	8.55
P/B Ratio	2.38
P/E Ratio	18.71

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.47</b>	<b>Defensive</b>	<b>20.39</b>	<b>Sensitive</b>	<b>39.15</b>
Consumer Cyclical	11.82	Healthcare	10.21	Technology	18.81
Basic Materials	5.07	Consumer Defensive	7.32	Industrials	12.29
Financial Svcs	17.39	Utilities	2.86	Energy	5.10
Real Estate	6.19			Comm Svcs	2.95

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2055 CIT Z.

S&P Target Date 2055 Index provides varying levels of exposure to equities and fixed income. Each target date allocation is created and retired according to a pre-determined schedule related to the respective target date.

## Investment Strategy

The investment option seeks a total return consisting of long-term growth of capital and current income consistent with the investment strategy of an investor who expects to retire in the year identified in each respective CIT's name. To pursue its goal, this Target Date CIT generally invests in other open-ended mutual funds, insurance company separate accounts and collective trust funds that PGI Trust Company considers appropriate based on the remaining time horizon of a particular CIT and the expected risk tolerance of those investors associated with that time horizon. Over time, Principal Global Investors Trust Company intends to gradually shift the asset allocation targets of each CIT (other than the Principal LifeTime Hybrid Income CIT) to accommodate investors progressing from asset accumulation years to income generation years. It is expected that within 15 years after its target year, a CIT's underlying fund allocation will match that of the Principal LifeTime Hybrid Income CIT.

## Multiple Sub-Advisors

### Portfolio managers

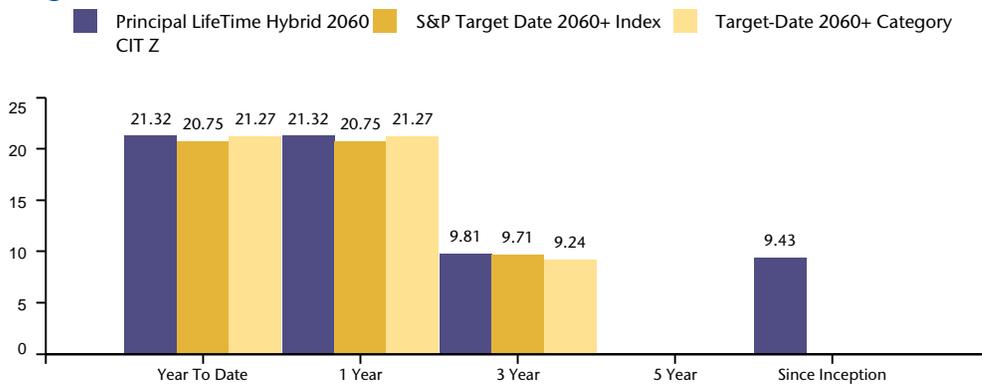
**James W. Fennessey**, CFA. Since 01/02/2014. B.S., Truman State University

**Randy L. Welch** Since 01/02/2014. M.B.A., Drake University

**Jeffrey R. Tyler**, CFA. Since 01/02/2014. Master, Northwestern University

**Scott W. Smith** Since 05/02/2017. B.S., Iowa State University

## Long-term returns % as of 12/31/2017



## Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

*In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the collective investment trust or the underlying investment options in which a collective investment trust invests have waived/capped a portion of its management fee through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.*

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	Since Inception
Total Return %	21.32	21.32	9.81	-	9.43
S&P Target Date 2060+ Index %	20.75	20.75	9.71	11.75	-
Target-Date 2060+ Category %	21.27	21.27	9.24	11.59	-
Morningstar Percentile R rankings	-	56	25	-	-
# of Funds in Category	160	160	37	1	-
Annual Returns	2017	2016	2015	2014	2013
Total Return %	21.32	9.65	-0.46	-	-
S&P Target Date 2060+ Index %	20.75	10.08	-0.66	5.64	24.96
Target-Date 2060+ Category %	21.27	7.81	-1.17	5.53	24.35
Morningstar Percentile R rankings	56	13	27	-	-
# of Funds in Category	160	106	43	9	1

*Morningstar percentile rankings are based on total returns.*

*Principal LifeTime Hybrid CITs, may invest in various types of investments, including underlying Principal Funds, and each is managed toward a particular target (retirement) date, or the approximate date an investor starts withdrawing money. As each Principal LifeTime Hybrid CIT approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investment options and reducing exposure to typically more aggressive investment options. The asset allocation for each Principal LifeTime Hybrid CIT is regularly re-adjusted within a time frame that extends 15 years beyond the target date, at which point it reaches its most conservative allocation. Principal LifeTime Hybrid CITs assume the value of an investor's account will be withdrawn gradually during retirement. Neither the principal nor the underlying assets of the Principal LifeTime Hybrid CITs are guaranteed at any time, including the target date. Investment risk remains at all times.*

## Morningstar category

Target-Date 2060+

## Risk and Return Statistics

as of 12/31/2017 Relative to S&P Target Date 2060+ Index

	3Yr	5Yr
Alpha	0.36	-
Beta	0.97	-
R-Squared	99.29	-
Standard Deviation	8.88	-
Mean	9.81	-
Sharpe Ratio	1.05	-
Excess Return	0.09	-
Tracking Error	0.81	-
Information Ratio	0.10	-

## Operations

Total Investment Expense Net	0.33%*
Total Investment Expense Gross	0.33%*
Inception Date	01/01/2014
Total Net Assets (mil)	\$289.46



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

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Not insured by any Federal government agency

\* As of January 2, 2018 the total expense ratio will be 0.10%

# Principal LifeTime Hybrid 2060 CIT Z as of 12/31/2017

## Average Annual Total Returns of Underlying Options as of 12/31/2017

Investment Option	1 Year	5 Year	10 Year	Since Inception	Total Investment Expense Gross	Total Investment Expense Net	Waiver/Cap Expiration Date	Inception Date
Principal International SmallCap Separate Account-I5	34.81	13.62	6.02	12.55	0.69	0.69	N/A N/A	01/01/1995
Principal Bond Market Index Separate Account-Z	3.28	1.82	-	3.29	0.15	0.15	N/A N/A	12/30/2009
Principal Diversified International Inst Fund	28.67	8.16	1.90	5.08	0.85	0.85	06/30/2018 06/30/2018	03/01/2001*
Principal SmallCap S&P 600 Index Separate Account-I5	13.25	15.90	10.38	10.57	0.06	0.06	N/A N/A	08/31/1999
Principal MidCap S&P 400 Index Separate Account-I5	16.14	14.88	9.86	10.24	0.06	0.06	N/A N/A	08/31/1999
Principal LargeCap S&P 500 Index Separate Account-I5	21.72	15.68	8.43	9.71	0.06	0.06	N/A N/A	01/01/1990
Principal High Yield I Inst Fund	5.77	4.71	7.72	7.12	0.66	0.66	N/A N/A	12/29/2004
Principal Origin Emerging Markets R6 Fund	51.04	-	-	8.29	1.24	1.22	12/30/2018 12/30/2018	01/23/2015
Principal International Emerging Markets R6 Fund	41.23	3.58	0.50	9.50	177.50	1.21	06/30/2018 06/30/2018	11/22/2016*
Principal Real Estate Securities R6 Fund	9.08	10.21	8.15	11.26	177.06	0.83	06/30/2018 06/30/2018	11/22/2016*

\* These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. Please see the funds' prospectuses for more information on specific expenses, and the funds' most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	59.97	0.00	59.97
	Non-U.S. Stocks	31.12	0.00	31.12
	U.S. Bonds	5.17	0.03	5.20
	Cash	3.01	0.19	3.20
	Non-U.S. Bonds	0.51	0.00	0.51
	Other	0.22	0.00	0.22

## Top ten holdings

	% of net assets
1. Principal LargeCap S&P 500 Idx SP	43.18
2. Principal Diversified Intl Inst	25.65
3. Principal MidCap S&P 400 Index SP	12.00
4. Principal SmallCap S&P 600 Idx SP	4.84
5. Principal Bond Market Index SP	3.98
6. Principal International SmallCap SP	3.84
7. Principal Real Estate Securities Fd R-6	2.23
8. Principal High Yield Fund I Inst	1.80
9. Principal Origin Emerging Markets R6	1.27
10. Principal Intl Emerging Markets R-6	1.22
% of net assets in top ten holdings	100.00

## Analysis

# of Stock Hldgs	0
# of Bond Hldgs	0
# of Other Hldgs	10
AvgMktCap (mil)	\$31,538.23
Turnover Ratio	85%
AvgEffDur (Yrs)	5.18
P/C Ratio	8.56
P/B Ratio	2.38
P/E Ratio	18.73

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>40.48</b>	<b>Defensive</b>	<b>20.39</b>	<b>Sensitive</b>	<b>39.14</b>
Consumer Cyclical	11.81	Healthcare	10.21	Technology	18.81
Basic Materials	5.06	Consumer Defensive	7.31	Industrials	12.28
Financial Svcs	17.39	Utilities	2.87	Energy	5.10
Real Estate	6.22			Comm Svcs	2.95

Insurance products and plan administrative services are provided by Principal Life, Des Moines, IA 50392.

The full name of this investment option is Principal LifeTime Hybrid 2060 CIT Z.

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

# Principal Stable Value Fund

## Z Class

DECEMBER 31, 2017

### Fund Profile

Assets	\$4,242,165,384
Crediting Rate <sup>1</sup>	1.99%
Avg. Duration <sup>2</sup>	2.72 years
Market/Book Value Ratio <sup>3</sup>	99.80%
Turnover Ratio (updated annually) <sup>4</sup>	12.33%
Inception Date	January 1997

### Fund Composition

Cash	6.82%
GIC	5.42%
Separate Account Contracts	37.17%
Synthetic Investment Contracts	50.59%

### Trustee/Adviser Fee<sup>11</sup>

8 basis points

### Investment Contract Issuers

Prudential Ins Co of America	19.65%
Metropolitan Life Ins Co	15.49%
TIAA-CREF Life Ins Co	10.36%
Transamerica Life Ins Co	10.25%
New York Life Ins Co	9.13%
RGA Reinsurance Co	8.92%
American General Life Ins Co	7.78%
Massachusetts Mutual Life Ins Co	7.60%
State Street Bank	3.98%

### Duration Distribution

0-1 Yr	16.66%
1-2 Yrs	18.43%
2-3 Yrs	22.07%
3-4 Yrs	21.93%
4-5 Yrs	16.21%
5+ Yrs	4.71%

### Fund Structure

The Principal Stable Value Fund (Fund) is a Collective Investment Trust (CIT) maintained by Principal Global Investors Trust Company (the Trust Company). The Trust Company has retained Morley Capital Management (the Adviser) to serve as investment adviser (Adviser), subject to the Trust Company's supervision and review. The Adviser is an indirect wholly owned subsidiary of Principal Financial Group® and is under common control with the Trust Company.

### About the Adviser

Morley Capital Management (Morley) was founded in 1982 and began managing its first discretionary stable value account in February 1984. Morley has focused almost exclusively on managing stable value assets for our institutional client base since our inception.

### Contact Information

For additional information on enrolling in the Fund, to obtain the Principal Stable Value Fund Disclosure document or to obtain additional information, please contact the Human Resources Department of the participating plan, or the participating plan's recordkeeper.

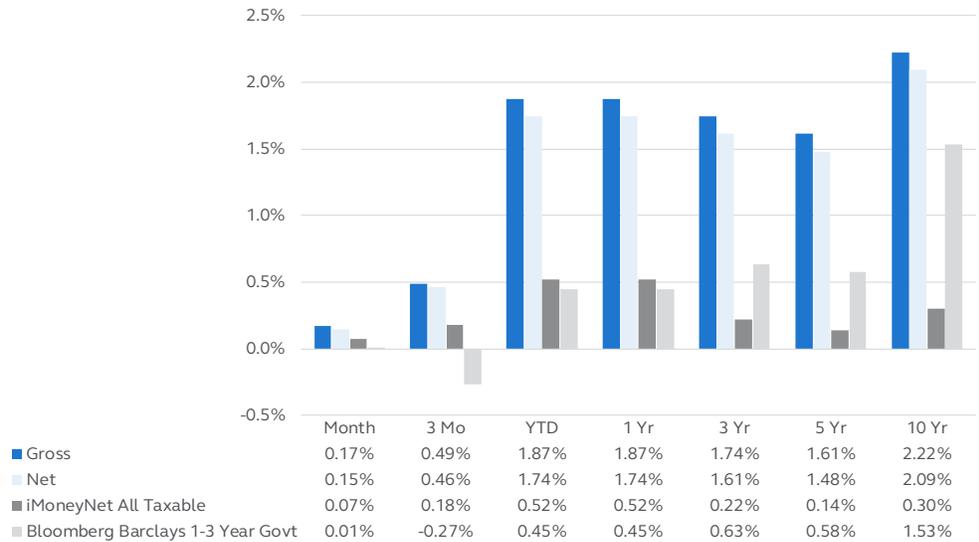
### Fund Description

The Fund primarily consists of a diversified portfolio of Stable Value Investment Contracts (Investment Contracts) issued by life insurance companies, banks and other financial institutions, the performance of which may be predicated on underlying fixed income investments. The principal value of these assets is designed to remain stable regardless of stock and bond market fluctuations. The Fund is typically appropriate for investors who desire low volatility, stable principal value, and returns commensurate with a capital preservation objective for a component of their retirement savings. The Fund is designed for long-term retirement investing.

### Investment Objective

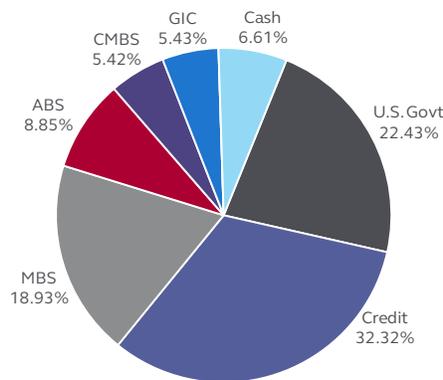
The objective of the Fund is to provide preservation of capital, relatively stable returns consistent with its comparatively low risk profile, and liquidity for benefit responsive plan or participant payments.

### Performance

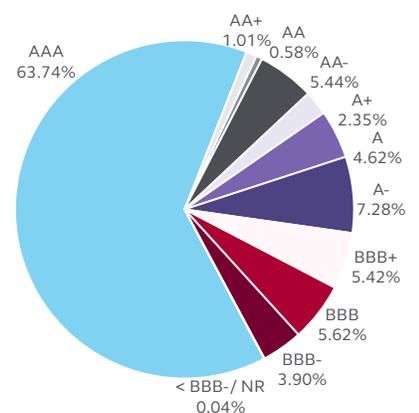


Past performance is not a guarantee of future results. Performance returns assume the reinvestment of dividends and other earnings. Returns for periods less than one year are not annualized. Gross returns are presented net of Fund Level Expenses which include Stable Value Investment Contract Fees, Sub-Adviser Fees, Acquired Fund Fees and Other Expenses. Net returns are presented net of 0.08% annualized Trustee/Adviser Fee and 0.05% annualized Service Fee. Fees charged by varying share classes including the Service Fee may differ and as a result, investors in other share classes may obtain higher or lower net returns if multiple share classes are available. Performance information for share class options available after the original Fund inception date are based on the performance of the Principal Stable Value Fund, adjusted to reflect estimated fees for the respective share class option. The Fund's inception date is January 1997. Please review page 2 for important information.

### Sector Allocation



### Credit Quality



ABS = Asset Backed Securities  
MBS = Mortgage Backed Securities  
CMBS = Commercial Mortgage Backed Securities

# Principal Stable Value Fund / Z Class

## A Word on Risk <sup>5,6</sup>

While stable value is generally considered a conservative investment option, stable value assets do carry potential risks. The Fund may lose value and may be worth more or less than the original cost when redeemed, and there is no assurance that the Fund's objective will be achieved. Risks include, but are not limited to, 1) Investment Contract risk which includes the risk of maintaining Book Value Accounting standards and the risk that Investment Contract issuers may default on their obligations under the contract; 2) interest rate risk which includes the potential that an increase in market interest rates may decrease the value of fixed income securities (bonds); 3) credit risk which reflects the potential that the issuer of fixed income securities will be unable to make the required payments of interest and/or principal when due. Morley Capital Management seeks to mitigate Investment Contract and credit risk by investing only in investment grade securities. Morley Capital Management's credit research team continually analyzes the credit standing and outlook of investments in the Fund seeking to identify investment options with the best risk/return characteristics consistent with the Fund's investment objective. Please review the Principal Stable Value Fund Disclosure document for additional information regarding Fund structure, investment objective and strategy, risks and expenses and carefully consider such factors before investing.

The Fund is not a deposit, obligation, guaranteed or insured by PGI Trust Co. or any affiliate, is not insured by the Federal Deposit Insurance Corporation (FDIC) or any other federal or state government agency. Neither the Fund nor the offering of the Units has been registered under the U.S. securities laws. Therefore, investors will not have the benefit of the protections for registered securities afforded by the Securities and Exchange Commission ("SEC").

## Fees and Expenses

Fees and expenses associated with the Fund include Stable Value Investment Contract Fees, Sub-Adviser Fees, Acquired Fund Fees, and Other Expenses which are collectively referred to as Fund Level Expenses. The Fund also incurs a Trustee/Adviser Fee and may incur a Service Fee if selected by the investing Plan/Trust. The combination of all of these fees represents the Total Fund Operating Expenses for the Fund.

Fund Level Expenses are variable and will fluctuate daily based on factors such as total Fund assets, assets associated with specific Stable Value Investment Contracts or sub-advisers, and the utilization and cost of applicable services. Fund Level Expenses have already been factored into the Fund's gross performance. In contrast the Trustee/Adviser Fee and the Service Fee are generally static and are only altered by direct action from the Trustee or an election by the investing Plan/Trust to amend the Service Fee. The Fund's gross performance is reduced by the applicable Trustee/Adviser Fee and Service Fee to produce the Fund's net performance.

Expense information is updated monthly and may not match expenses provided by applicable recordkeeper.

### Annualized Fees as of December 31, 2017

Stable Value Investment Contract Fees (Wrap Fees) <sup>7</sup>	0.21%
Sub-Adviser Fees <sup>8</sup>	0.05%
Acquired Fund Fees <sup>9</sup>	0.01%
Other Expenses <sup>10</sup>	0.01%
<b>Total Fund Level Expenses</b>	<b>0.28%</b>
Trustee/Adviser Fee <sup>11</sup>	0.08%
Service Fee <sup>12</sup>	0.05%
<b>Total Fund Operating Expenses</b>	<b>0.41%</b>

*Fee information has been rounded to two decimal places. As a result of this rounding, individual fees may not sum to the total fee presented.*

## Additional Information

Data provided for general informational purposes only is not intended to be used for auditing purposes and may not represent a complete accounting of all holdings within the portfolio. The information should not be considered as investment, legal, accounting, or tax advice or a recommendation of any particular security, strategy, or investment product and it does not take into account the investment objectives, financial situation, or needs of any particular investor. Investors should consider whether the Fund is suitable for their particular circumstances and, if necessary, seek professional advice before investing.

Certain data including sector diversification, credit quality, and duration distribution, has been obtained from each investment manager, including Morley Capital Management and various sub-advisers and has been calculated based upon their internal calculation methodologies. The data is current as of the date listed, and is subject to change without notice. While generally deemed reliable, it has not been verified for accuracy or calculation methodologies and the accuracy of the data cannot be guaranteed.

Morley Capital Management calculates average portfolio credit quality statistics via the aggregated market value weighted average credit quality of securities within the portfolio including GICs, wrapped securities, and cash equivalents for the assets it directly manages. In the event of split ratings for any single investment (as provided by S&P, Moody's and Fitch), the following shall apply: (a) where only two rating agencies rate the investment, the lower of the two ratings shall apply, or (b) where three ratings agencies rate the investment, the median rating shall apply. Ratings are converted to equivalent S&P reporting styles.

## Definitions

**1. Crediting Rate** – The rate of return credited to the book value of the Fund, expressed as an annual percentage rate and is calculated based on a book value dollar weighted basis gross of the Trustee/Adviser Fee and Service Fee and Other Expenses but net of Wrap Fees, Sub-Adviser Fees, and Acquired Fund Fees. A crediting rate is determined per Investment Contract which may remain fixed for the term of the contract or may be reset at predetermined intervals based upon portfolio characteristics including yields, market value, book value and duration. The data is provided for general informational purposes and the return received may be higher or lower than the crediting rate provided.

**2. Average Duration** – Represents the average dollar weighted effective duration of the underlying securities in the Fund. Duration is a measure of the price sensitivity of a fixed-income security or portfolio to a change in interest rates and is commonly presented in years. The longer the duration the more sensitivity the Fund or security is expected to have to interest rate changes.

**3. Market/Book Value Ratio** – Represents a measurement of the market value of the Fund's underlying securities as compared to the Fund's book value; typically quoted as a percentage. Generally, participant transactions occur at book value even if the market value is above or below the book value.

**4. Turnover Ratio** – A measure of trading activity during the previous 12 months, expressed as a percentage of the average total assets of the Fund. The resulting percentage loosely represents the percentage of the portfolio's holdings that have changed over the past 12 months. For the purposes of calculating turnover, investments in other pooled products including other collective investment trusts, or separate account contracts, are treated as a single transaction and do not account for the underlying trading activity within these products.

**5. Book Value Accounting** – An accounting methodology associated with Stable Value Funds which allows the Funds to amortize market value gains and losses over time through the Fund's crediting rate thus providing capital preservation.

**6. Stable Value Investment Contracts** – (also known as Investment Contracts or Wrap Contracts) Contracts issued by insurance companies, banks, and other financial institutions that provide book value accounting treatment for the Fund. These contracts are designed to provide capital preservation and permit benefit-responsive transactions at book value. Investment Contracts do not insure the value of the Fund and are not insurance against Fund losses but rather by applying Book Value Accounting standards permit the amortization of gains and losses over time through the crediting rate thus providing capital preservation. Typical examples of these contracts include Guaranteed Investment Contracts (GICs), Bank Investment Contracts (BICs), Synthetic Investment Contracts (SICs), Separate Account Contracts (SACs).

**7. Stable Value Investment Contract Fees** – Fees assessed by the financial institutions issuing the stable value investment contracts (wrap contracts) in which the Fund invests.

**8. Sub-Adviser Fees** – Fees assessed by sub-advisers which provide underlying fixed income management for certain portions of the Fund. Fees associated with services provided by MCM are paid directly by the Trustee and are not Fund Level Expenses.

**9. Acquired Fund Fees** – The Fund invests in other funds which incur their own fees and expenses associated with fund operations. As a result a pro-rata share of the Other Expense of each underlying fund, as provided in its most recent audited financial report, is reported.

**10. Other Expenses** – Represents fees and expenses associated with Fund operations including but not limited to, accounting and valuation services, custody services, legal and auditing services.

**11. Trustee/Adviser Fee** – Paid to the Trustee of the Fund for trustee and investment advisory services. Breakpoints associated with this fee reduce costs based upon total assets of the Fund.

**12. Service Fee** – A fee option that may be selected by the Plan/Trust investing in the Fund. The fee is provided to Principal Life Insurance Company which provides various services to the plan which may include but is not limited to Service Provider functions, plan administrative services, investment management selection, and ongoing investment oversight.

Based upon the structure of various investment options (e.g. collective investment trusts, insurance company separate account contracts, or individually managed accounts), the client may or may not have direct fractional ownership of the underlying securities.

Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect any fees or expenses. Individuals cannot invest directly in an index. The iMoneyNet All-Taxable Money Market Fund Index measures the equally weighted returns of the largest taxable money market funds. The Bloomberg Barclays 1-3 Year Govt Bond Index measures the returns of investment grade, dollar denominated bonds publicly issued by the U.S. Govt, with a maturity of over 1, and less than 3 years.

Direct investment in the Fund is limited to Participating Trusts (also known as investing Plan/Trust) that meet certain requirements described in the Declaration of Trust, that enter into a Participation Agreement with the Trustee. The Fund cannot accept investment directly from individuals and is subject to restrictions regarding transfer and withdrawal of assets including potential deferral of withdrawal requests by up to 12 months, as defined in the applicable Declaration of Trust.

# Core Plus Bond Separate Account-Z as of 12/31/2017

## Investment Strategy

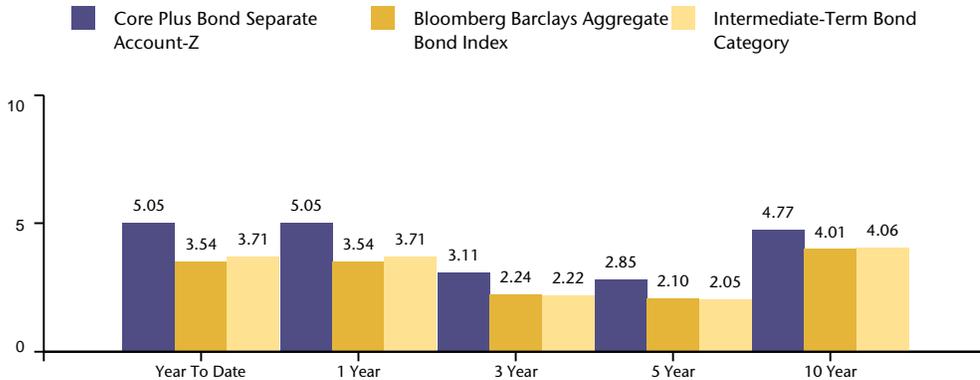
The investment option invests primarily in intermediate-term, fixed-income investments such as public and private corporate bonds, commercial and residential mortgages, asset-backed securities, and US government and agency-backed securities. Value is added primarily through sector allocation and security selection. The Separate Account may enter into reverse repurchase agreements to attempt to enhance portfolio return and income.



### Portfolio managers

**William C. Armstrong**, CFA. Since 01/01/1997. M.A., University of Iowa  
**Timothy R. Warrick**, CFA. Since 06/01/2002. M.B.A., Drake University  
**Tina Paris**, CFA. Since 06/12/2015. M.B.A., University of Iowa

## Long-term returns % as of 12/31/2017



## Performance disclosure

Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.

In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	5.05	5.05	3.11	2.85	4.77
Bloomberg Barclays Aggregate Bond Index %	3.54	3.54	2.24	2.10	4.01
Intermediate-Term Bond Category %	3.71	3.71	2.22	2.05	4.06
Morningstar Percentile R rankings	-	11	9	13	21
# of Funds in Category	986	986	847	778	554
Annual Returns	2017	2016	2015	2014	2013
Total Return %	5.05	4.48	-0.12	5.60	-0.58
Bloomberg Barclays Aggregate Bond Index %	3.54	2.65	0.55	5.97	-2.02
Intermediate-Term Bond Category %	3.71	3.23	-0.26	5.18	-1.42
Morningstar Percentile R rankings	11	18	53	44	22
# of Funds in Category	986	985	1042	1038	1079

Morningstar percentile rankings are based on total returns.

Morningstar category  
Intermediate-Term Bond

## Risk and Return Statistics

as of 12/31/2017 Relative to  
Bloomberg Barclays Aggregate Bond Index

	3Yr	5Yr
Alpha	1.04	0.84
Beta	0.90	0.94
R-Squared	86.31	88.79
Standard Deviation	2.73	2.85
Mean	3.11	2.85
Sharpe Ratio	0.98	0.90
Tracking Error	1.05	0.97
Information Ratio	0.84	0.78

## Operations

Total Investment Expense Net	0.25%
Total Investment Expense Gross	0.25%
Inception Date	02/01/1983
Total Net Assets (mil)	\$3,794.34



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# Core Plus Bond Separate Account-Z as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 11/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Bonds	83.06	0.00	83.06
	Non-U.S. Bonds	13.13	0.00	13.13
	Preferred	3.38	0.00	3.38
	Other	0.39	0.00	0.39
	Convertibles	0.25	0.00	0.25
	U.S. Stocks	0.09	0.00	0.09
	Non-U.S. Stocks	0.02	0.00	0.02
	Cash	-0.32	5.04	4.72

## Top ten holdings

	% of net assets
1. US Treasury Note 1.75%	2.51
2. Fed Natl Mort Assc 3%	1.40
3. Ginnie Mae Jumbos TBA 3.5%	1.26
4. US Treasury Bond 3%	1.15
5. US Treasury Bond 4.5%	1.09
6. US Treasury Note 2.125%	0.84
7. FNMA 4%	0.80
8. FHLMC 3%	0.61
9. FHLMC 3.5%	0.59
10. FNMA 3.5%	0.58
% of net assets in top ten holdings*	10.84

## Analysis

# of Stock Hldgs	5
# of Bond Hldgs	1997
# of Other Hldgs	60
Turnover Ratio	198%
P/C Ratio	11.73
P/B Ratio	1.50

## Credit Analysis

As of 11/30/2017

	% Bonds
AAA	40.54
AA	3.82
A	11.87
BBB	26.72
BB	9.28
B	5.68
Below B	1.81
Not Rated	0.28

## Statistics

Avg Eff Duration (Yrs)	5.87
Avg Eff Maturity (Yrs)	9.45
Avg Weighted Price	101.00

Separate Accounts are available through a group annuity contract with Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferment will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.

The full name of this investment option is Principal Core Plus Bond Separate Account-Z.

*Before directing retirement funds to a separate account, investors should carefully consider the investment objectives, risks, charges and expenses of the separate account as well as their individual risk tolerance, time horizon and goals. For additional information contact us at 1-800-547-7754 or by visiting [principal.com](http://principal.com).*

The credit analysis shows the percentage of fixed-income securities that fall within each credit-quality rating, as assigned by Standard & Poor's or Moody's, and depicts the quality of bonds in the portfolio. Higher ratings indicate a lower credit risk, and lower ratings indicate a higher credit risk. Per the Morningstar Fixed Income Survey guidelines, if two rating agencies rate a security, then the lowest rating is used. The credit analysis may not reflect the current portfolio composition. AAA-rated securities include cash and cash equivalents.

Bloomberg Barclays Aggregate Bond Index represents securities that are domestic, taxable, and dollar denominated. The index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities. These major sectors are subdivided into more specific indices that are calculated and reported on a regular basis.

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index. **Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

# U.S. Property Separate Account-Z as of 12/31/2017

## Investment Strategy

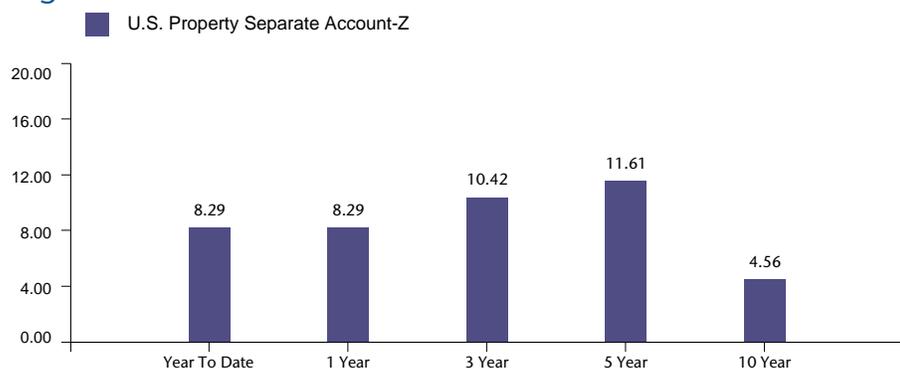
The investment invests the majority of assets in commercial real estate holdings. It focuses on properties that return both lease income and appreciation of the buildings' marketable value. The property holdings usually contain real estate from the multi-family, office, warehouse/manufacturing, and retail sectors. This investment option is subject to investment and liquidity risk and other risks inherent in real estate such as those associated with general and local economic conditions. You may not be able to immediately withdraw funds contributed to this Separate Account. A contractual limitation in the group annuity contract that provides access to this Separate Account may be implemented, which will allow management of this Separate Account, and satisfy withdrawal requests over time and fairly amongst all those who request a withdrawal.



## Portfolio managers

**John Berg** Since 12/01/2003. M.B.A., University of Iowa

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	8.29	8.29	10.42	11.61	4.56

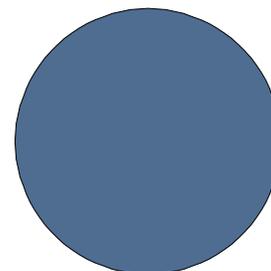
Annual Returns	2017	2016	2015	2014	2013
Total Return %	8.29	9.22	13.82	13.04	13.79

## Operations

Total Investment Expense Net	0.75%
Total Investment Expense Gross	0.75%
Inception Date	01/01/1982
Total Net Assets (mil)	\$7,183.59

## Portfolio information

Composition as of 11/30/2017



## % of Assets

Other	100.00
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## Analysis

Total Number of Hldgs	141
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## Portfolio composition

### Top ten holdings % of net assets

Office/Retail/Anaheim, CA	4.37
Office New York, NY	3.62
Office Austin, TX	3.36
Office Seattle, WA	3.35
Office Cambridge, MA	3.30
Multi-family/Retail Cambridge, MA	3.10
Retail Los Angeles, CA	2.68
Office Oakland, CA	2.37
Office Washington, D.C.	2.09
Hotel San Antonio, TX	2.06

% of net assets in top ten holdings\* 30.30%

\*Values may exceed 100% if both long and short positions are included in the portfolio.

## Geographical diversity % of properties

West	45.82
East	25.47
South	23.24
Midwest	5.48

## Property type % of account

Office	40.05
Apartments	21.73
Industrial Park	19.16
Retail	16.03
Other	3.03

# U.S. Property Separate Account-Z as of 12/31/2017

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Returns shown for periods of less than one year are not annualized. All returns displayed here are after Total Investment Expense of the investment option. Annualized total returns measure net investment income and capital gain or loss from portfolio investments as an annualized average, assuming the reinvestment of dividends, and without adjusting for loads.

Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company. Principal Life is a member of the Principal Financial Group®, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contract providing access to the Separate Account of as required by applicable law. Such deferment will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.

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Due to the unique composition of the portfolio, Morningstar does not track an index or peer group that provides an appropriate comparison for this Separate Account.

Portfolio holdings are subject to change and companies referenced in this report may not currently be held. Information is current as of the creation of this piece. Keep in mind that portfolio holdings are subject to risk. For a complete list of the most recent publicly available holdings visit [principal.com](http://principal.com).

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

This investment option is subject to investment and liquidity risk and other risks inherent in real estate such as those associated with general and local economic conditions. If you elect to contribute funds into the U.S. Property Separate Account, withdrawals may be delayed for up to 3 years.

Investment manager/sub-advisor means either the Investment Advisor or Sub-Advisor to the investment option or the underlying asset(s). Principal Life Insurance Company is the Investment Manager as defined by ERISA, with regard to the assets of the Separate Accounts. Principal Global Investors is a member of the Principal Financial Group.

# LargeCap S&P 500 Index Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment option normally invests the majority of assets in common stocks of companies that compose the S&P 500 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P 500 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S&P 500 Index.



### Portfolio managers

**Thomas L. Kruchten**, CFA. Since 03/01/2011. B.A., University of Northern Iowa

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	21.73	21.73	11.34	15.69	8.44
Standard & Poor's 500 Index %	21.83	21.83	11.41	15.79	8.50
Large Blend Category %	20.44	20.44	9.70	14.24	7.61
Morningstar Percentile R rankings	-	31	16	16	24
# of Funds in Category	1396	1396	1217	1079	800
Annual Returns	2017	2016	2015	2014	2013
Total Return %	21.73	11.89	1.34	13.53	32.25
Standard & Poor's 500 Index %	21.83	11.96	1.38	13.69	32.39
Large Blend Category %	20.44	10.37	-1.07	10.96	31.50
Morningstar Percentile R rankings	31	28	20	20	44
# of Funds in Category	1396	1409	1606	1568	1559

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Large Blend

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Standard & Poor's 500 Index

	3Yr	5Yr
Alpha	-0.04	-0.07
Beta	1.00	1.00
R-Squared	100.00	100.00
Standard Deviation	10.05	9.48
Mean	11.34	15.69
Sharpe Ratio	1.08	1.56
Excess Return	-0.06	-0.10
Tracking Error	0.03	0.03
Information Ratio	-2.32	-2.74

## Operations

Total Investment Expense Net	0.05%
Total Investment Expense Gross	0.05%
Inception Date	01/01/1990
Total Net Assets (mil)	\$24,289.61



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# LargeCap S&P 500 Index Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	96.72	0.00	96.72
		Cash	2.26	0.00	2.26
		Non-U.S. Stocks	1.02	0.00	1.02

## Top ten holdings

	% of net assets
1. Apple Inc	3.83
2. Microsoft Corp	2.80
3. Amazon.com Inc	2.02
4. Facebook Inc A	1.81
5. Johnson & Johnson	1.61
6. Berkshire Hathaway Inc B	1.60
7. JPMorgan Chase & Co	1.59
8. Exxon Mobil Corp	1.52
9. Alphabet Inc A	1.33
10. Alphabet Inc C	1.33
% of net assets in top ten holdings*	19.44

## Analysis

# of Stock Hldgs	505
# of Bond Hldgs	0
# of Other Hldgs	2
AvgMktCap (mil)	\$95,648.75
Turnover Ratio	3%
P/C Ratio	12.58
P/B Ratio	3.09
P/E Ratio	21.70

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>32.76</b>	<b>Defensive</b>	<b>25.69</b>	<b>Sensitive</b>	<b>41.55</b>
Consumer Cyclical	11.07	Healthcare	14.31	Technology	21.45
Basic Materials	2.78	Consumer Defensive	8.23	Industrials	10.60
Financial Svcs	16.70	Utilities	3.15	Energy	5.85
Real Estate	2.21			Comm Svcs	3.65

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Standard & Poor's 500 Index is a market capitalization-weighted index of 500 widely held stocks often used as a proxy for the stock market.

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**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index.

**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

**Price/Cash Flow (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated cash flow per share (CPS) for the current fiscal year. Cash flow measures the ability of a business to generate cash and it acts as a gauge of liquidity and solvency. Morningstar calculates internal estimates for the current year CPS based on the most recently reported CPS and average historical cash flow growth rates. Price/cash flow (projected) is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the cash flow yields (C/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Projected Earnings Ratio** - The ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Book (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated book value per share (BPS) for the current fiscal year. Book value is the total assets of a company, less total liabilities. Morningstar calculates internal estimates for the current year BPS based on the most recently reported BPS and average historical book value growth rates.

# Capital Appreciation Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks to provide long-term growth of capital. The fund invests primarily in equity securities of companies with any market capitalization, but has a greater exposure to large market capitalization companies than small or medium market capitalization companies. It invests in equity securities with value and/or growth characteristics and constructs an investment portfolio that has a "blend" of equity securities with these characteristics. Investing in value equity securities is an investment strategy that emphasizes buying equity securities that appear to be undervalued.

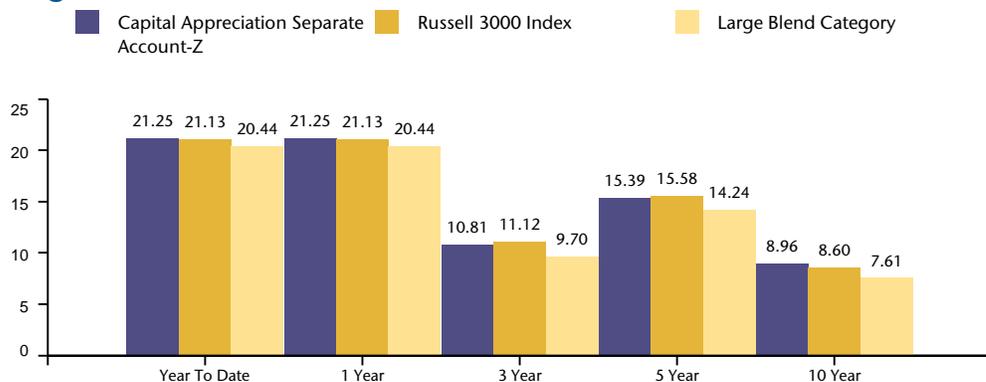


### Portfolio managers

**Daniel R. Coleman** Since 05/19/2010. M.B.A., New York University

**Theodore Jayne, CFA.** Since 09/30/2015. B.A., Harvard University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	21.25	21.25	10.81	15.39	8.96
Russell 3000 Index %	21.13	21.13	11.12	15.58	8.60
Large Blend Category %	20.44	20.44	9.70	14.24	7.61
Morningstar Percentile Rankings	-	43	33	28	11
# of Funds in Category	1396	1396	1217	1079	800
Annual Returns	2017	2016	2015	2014	2013
Total Return %	21.25	9.41	2.57	12.87	33.18
Russell 3000 Index %	21.13	12.74	0.48	12.56	33.55
Large Blend Category %	20.44	10.37	-1.07	10.96	31.50
Morningstar Percentile Rankings	43	66	12	32	33
# of Funds in Category	1396	1409	1606	1568	1559

Morningstar percentile rankings are based on total returns.

## Morningstar category

Large Blend

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 3000 Index

	3Yr	5Yr
Alpha	0.10	0.14
Beta	0.96	0.98
R-Squared	97.68	97.77
Standard Deviation	9.96	9.65
Mean	10.81	15.39
Sharpe Ratio	1.04	1.51
Excess Return	-0.30	-0.18
Tracking Error	1.56	1.45
Information Ratio	-0.20	-0.13

## Operations

Total Investment Expense Net	0.32%
Total Investment Expense Gross	0.32%
Contractual Cap Expiration Date	06/30/2018
Waiver Expiration Date	06/30/2018
Inception Date	06/30/2009
Extended Performance	
Inception Date#	11/30/1986
Total Net Assets (mil)	\$2,256.22



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# Capital Appreciation Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	93.80	0.00	93.80
		Non-U.S. Stocks	3.27	0.00	3.27
		Cash	2.93	0.00	2.93

## Top ten holdings

	% of net assets
1. Apple Inc	4.09
2. Microsoft Corp	3.83
3. JPMorgan Chase & Co	2.57
4. PNC Financial Services Group Inc	2.08
5. Cimarex Energy Co	1.87
6. US Bancorp	1.84
7. Alphabet Inc A	1.76
8. Johnson & Johnson	1.74
9. Northrop Grumman Corp	1.65
10. Comcast Corp Class A	1.62
% of net assets in top ten holdings*	23.03

## Analysis

# of Stock Hldgs	118
# of Bond Hldgs	0
# of Other Hldgs	4
AvgMktCap (mil)	\$66,140.99
Turnover Ratio	20%
P/C Ratio	13.11
P/B Ratio	3.30
P/E Ratio	21.42

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>34.13</b>	<b>Defensive</b>	<b>23.59</b>	<b>Sensitive</b>	<b>42.27</b>
Consumer Cyclical	10.24	Healthcare	13.64	Technology	22.58
Basic Materials	3.46	Consumer Defensive	6.72	Industrials	10.59
Financial Svcs	16.72	Utilities	3.23	Energy	5.36
Real Estate	3.71			Comm Svcs	3.74

Separate Accounts are available through a group annuity contract with Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferral will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.

The full name of this investment option is Principal Capital Appreciation Separate Account-Z. Principal Capital Appreciation investment option is available as a mutual fund and as a Separate Account that invests wholly in Institutional class shares of the Principal Funds, Inc. Capital Appreciation Inst Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PWCIX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

*Before directing retirement funds to a separate account, investors should carefully consider the investment objectives, risks, charges and expenses of the separate account as well as their individual risk tolerance, time horizon and goals. For additional information contact us at 1-800-547-7754 or by visiting [principal.com](http://principal.com).*

The Russell 3000 Index is constructed to provide a comprehensive barometer of the broad market and accounts for nearly 98% of the total value of all equity traded on the U.S. exchanges. It measures the stocks that are also members of either the Russell 1000 or the Russell 2000 indexes.

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index.

**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

# LargeCap Value III Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. Under normal circumstances, the fund invests at least 80% of its net assets, plus any borrowings for investment purposes, in companies with large market capitalizations at the time of purchase. For this fund, companies with large market capitalizations are those with market capitalizations within the range of companies comprising the Russell 1000 (R) Value Index (as of December 31, 2016, the range of the index was between approximately \$394.9 million and \$634.4 billion). The fund invests in value equity securities, an investment strategy that emphasizes buying equity securities that appear to be undervalued.



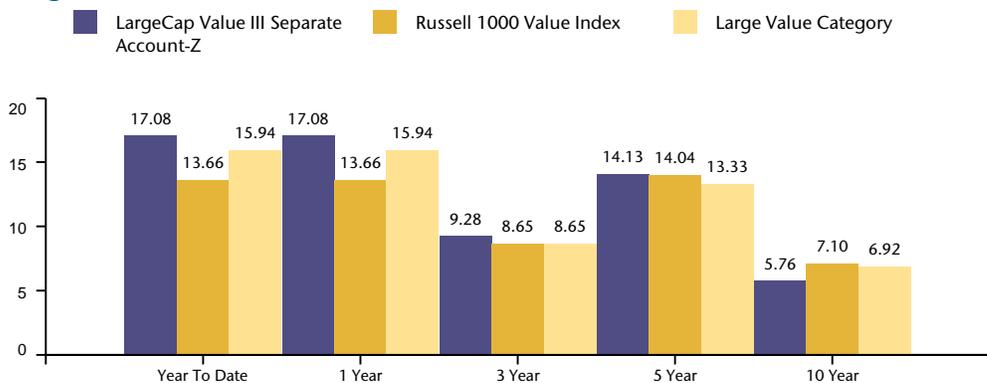
BARROW, HANLEY,  
MEWHINNEY & STRAUSS, LLC

## Portfolio managers

**James W. Fennessey**, CFA. Since 06/02/2009. B.S., Truman State University

**Randy L. Welch** Since 06/02/2009. M.B.A., Drake University

## Long-term returns % as of 12/31/2017



## Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit principal.com, contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

*In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.*

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	17.08	17.08	9.28	14.13	5.76
Russell 1000 Value Index %	13.66	13.66	8.65	14.04	7.10
Large Value Category %	15.94	15.94	8.65	13.33	6.92
Morningstar Percentile R rankings	-	38	38	35	79
# of Funds in Category	1260	1260	1090	965	695
Annual Returns	2017	2016	2015	2014	2013
Total Return %	17.08	13.38	-1.68	12.57	31.80
Russell 1000 Value Index %	13.66	17.34	-3.83	13.45	32.53
Large Value Category %	15.94	14.81	-4.05	10.21	31.21
Morningstar Percentile R rankings	38	64	23	18	44
# of Funds in Category	1260	1268	1378	1290	1213

Morningstar percentile rankings are based on total returns.

## Morningstar category

Large Value

## Morningstar Style Box™

As of 11/30/2017

Investment style			Market capitalization	
Value	Blend	Growth		
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to  
Russell 1000 Value Index

	3Yr	5Yr
Alpha	0.79	0.59
Beta	0.97	0.96
R-Squared	98.03	97.88
Standard Deviation	10.17	9.63
Mean	9.28	14.13
Sharpe Ratio	0.88	1.40
Excess Return	0.63	0.09
Tracking Error	1.45	1.45
Information Ratio	0.43	0.07

## Operations

Total Investment Expense Net	0.59%
Total Investment Expense Gross	0.60%
Contractual Cap Expiration Date	02/28/2018
Waiver Expiration Date	02/28/2018
Inception Date	12/29/2000
Total Net Assets (mil)	\$2,381.95



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# LargeCap Value III Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
[Bar chart showing 96.87% for U.S. Stocks]		U.S. Stocks	96.87	0.00	96.87
[Bar chart showing 3.33% for Non-U.S. Stocks]		Non-U.S. Stocks	3.33	0.00	3.33
[Bar chart showing -0.19% for Cash]		Cash	-0.19	4.91	4.72

## Top ten holdings

	% of net assets
1. S&P500 EMINI FUT DEC17	5.03
2. JPMorgan Chase & Co	3.33
3. Bank of America Corporation	2.84
4. Johnson & Johnson	2.75
5. Wells Fargo & Co	2.36
6. CVS Health Corp	2.27
7. Oracle Corp	2.09
8. Chevron Corp	2.06
9. AT&T Inc	1.80
10. General Dynamics Corp	1.49
% of net assets in top ten holdings*	26.03

## Analysis

# of Stock Hldgs	662
# of Bond Hldgs	0
# of Other Hldgs	7
AvgMktCap (mil)	\$77,568.43
Turnover Ratio	33%
P/C Ratio	12.28
P/B Ratio	2.40
P/E Ratio	20.38

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>32.41</b>	<b>Defensive</b>	<b>29.97</b>	<b>Sensitive</b>	<b>37.62</b>
Consumer Cyclical	5.23	Healthcare	17.71	Technology	11.56
Basic Materials	3.43	Consumer Defensive	9.34	Industrials	11.03
Financial Svcs	21.13	Utilities	2.92	Energy	10.65
Real Estate	2.62			Comm Svcs	4.38

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The full name of this investment option is Principal LargeCap Value III Separate Account-Z. Principal LargeCap Value III investment option is available as a mutual fund and as a Separate Account that invests wholly in Institutional class shares of the Principal Funds, Inc. LargeCap Value III Inst Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PLVIX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

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Russell 1000 Value Index is a market-capitalization weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values.

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**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

**Price/Cash Flow (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated cash flow per share (CPS) for the current fiscal year. Cash flow measures the ability of a business to generate cash and it acts as a gauge of liquidity and solvency. Morningstar calculates internal estimates for the current year CPS based on the most recently reported CPS and average historical cash flow growth rates. Price/cash flow (projected) is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the cash flow yields (C/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Projected Earnings Ratio** - The ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Book (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated book value per share (BPS) for the current fiscal year. Book value is the total assets of a company, less total liabilities. Morningstar calculates internal estimates for the current year BPS based on the most recently reported BPS and average historical book value growth rates.

# LargeCap Growth I Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. The fund normally invests at least 80% of its net assets, plus any borrowings for investment purposes, in equity securities of companies with large market capitalizations at the time of purchase. It invests in growth equity securities; growth orientation emphasizes buying equity securities of companies whose potential for growth of capital and earnings is expected to be above average.

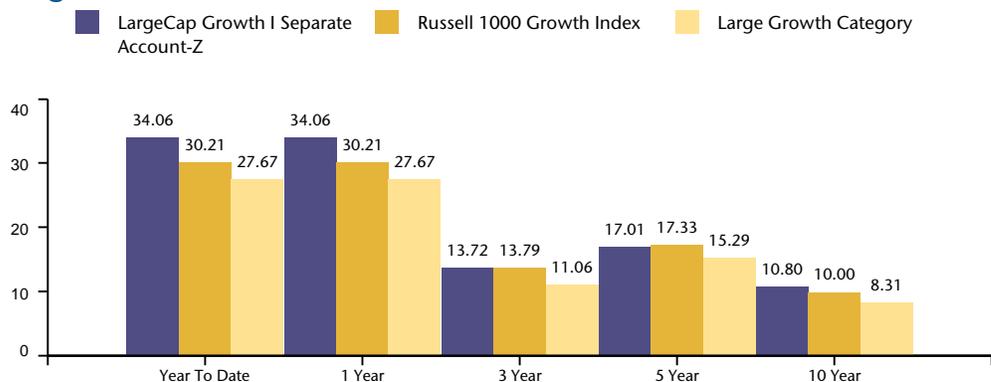


## Portfolio managers

**James W. Fennessey**, CFA. Since 06/02/2009. B.S., Truman State University

**Randy L. Welch** Since 06/02/2009. M.B.A., Drake University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	34.06	34.06	13.72	17.01	10.80
Russell 1000 Growth Index %	30.21	30.21	13.79	17.33	10.00
Large Growth Category %	27.67	27.67	11.06	15.29	8.31
Morningstar Percentile R rankings	-	13	16	21	8
# of Funds in Category	1363	1363	1216	1109	787
Annual Returns	2017	2016	2015	2014	2013
Total Return %	34.06	1.19	8.40	8.88	36.97
Russell 1000 Growth Index %	30.21	7.08	5.67	13.05	33.48
Large Growth Category %	27.67	3.23	3.60	10.00	33.92
Morningstar Percentile R rankings	13	68	13	65	20
# of Funds in Category	1363	1463	1681	1710	1712

Morningstar percentile rankings are based on total returns.

## Morningstar category

Large Growth

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 1000 Growth Index

	3Yr	5Yr
Alpha	-0.72	-0.75
Beta	1.06	1.03
R-Squared	93.26	91.61
Standard Deviation	11.72	10.78
Mean	13.72	17.01
Sharpe Ratio	1.12	1.49
Excess Return	-0.06	-0.32
Tracking Error	3.10	3.14
Information Ratio	-0.02	-0.10

## Operations

Total Investment Expense Net	0.39%
Total Investment Expense Gross	1.11%
Contractual Cap Expiration Date	06/30/2018
Waiver Expiration Date	06/30/2018
Inception Date	12/29/2000
Total Net Assets (mil)	\$8,056.37



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# LargeCap Growth I Separate Account-Z as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	94.09	0.00	94.09
		Non-U.S. Stocks	5.40	0.00	5.40
		Preferred	0.39	0.00	0.39
		Other	0.14	0.00	0.14
		Cash	-0.02	3.32	3.30

## Top ten holdings

	% of net assets
1. Amazon.com Inc	5.38
2. Facebook Inc A	4.07
3. Visa Inc Class A	3.85
4. S&P500 EMINI FUT DEC17	3.45
5. Microsoft Corp	2.91
6. Intuitive Surgical Inc	2.83
7. Alphabet Inc C	2.82
8. The Priceline Group Inc	2.81
9. PayPal Holdings Inc	2.57
10. Alphabet Inc A	2.53
% of net assets in top ten holdings*	33.23

## Analysis

# of Stock Hldgs	512
# of Bond Hldgs	0
# of Other Hldgs	17
AvgMktCap (mil)	\$79,803.17
Turnover Ratio	39%
P/C Ratio	17.63
P/B Ratio	5.81
P/E Ratio	30.94

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets	
<b>Cyclical</b>	<b>28.34</b>	<b>Defensive</b>	<b>24.48</b>	<b>Sensitive</b>	<b>47.20</b>	
Consumer Cyclical	16.79	Healthcare	19.27	Technology	31.45	
Basic Materials	1.92	Consumer Defensive	4.85	Industrials	11.76	
Financial Svcs	9.44	Utilities	0.36	Energy	0.10	
Real Estate	0.19			Comm Svcs	3.89	

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The full name of this investment option is Principal LargeCap Growth I Separate Account-Z. Principal LargeCap Growth I investment option is available as a mutual fund and as a Separate Account that invests wholly in R6 class shares of the Principal Funds, Inc. LargeCap Growth I R6 Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PLCGX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

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# American Century Equity Income A Fund as of 12/31/2017

## Investment Strategy

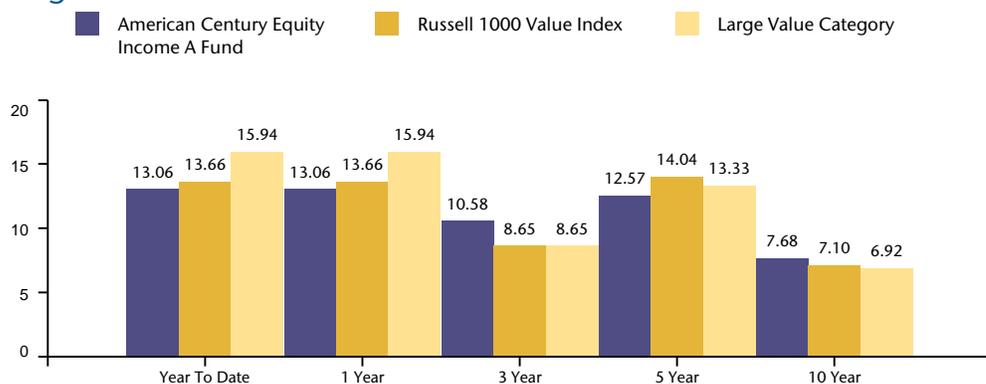
The investment seeks current income; capital appreciation is a secondary objective. The portfolio managers look for equity securities of companies with a favorable income-paying history that have prospects for income payments to continue or increase. The portfolio managers also look for equity securities of companies that they believe are undervalued and have the potential for an increase in price. The fund may invest a portion of its assets in foreign securities when these securities meet the portfolio managers' standards of selection.



### Portfolio managers

**Phillip N. Davidson**, CFA. Since 12/31/1994. M.B.A., Illinois State University  
**Michael Liss**, CFA. Since 12/31/1998. M.B.A., Indiana University  
**Kevin Toney**, CFA. Since 08/30/2003. M.B.A., University of Pennsylvania  
**Dan Gruemmer**, CFA. Since 12/31/2009. M.B.A., University of Chicago (Booth)

## Long-term returns % as of 12/31/2017



## Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit principal.com, contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	13.06	13.06	10.58	12.57	7.68
Russell 1000 Value Index %	13.66	13.66	8.65	14.04	7.10
Large Value Category %	15.94	15.94	8.65	13.33	6.92
Morningstar Percentile R rankings	-	82	13	73	31
# of Funds in Category	1260	1260	1090	965	695
Annual Returns	2017	2016	2015	2014	2013
Total Return %	13.06	19.20	0.35	12.06	19.30
Russell 1000 Value Index %	13.66	17.34	-3.83	13.45	32.53
Large Value Category %	15.94	14.81	-4.05	10.21	31.21
Morningstar Percentile R rankings	82	12	8	25	97
# of Funds in Category	1260	1268	1378	1290	1213

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Large Value

## Morningstar Style Box™

As of 09/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 1000 Value Index

	3Yr	5Yr
Alpha	4.49	2.96
Beta	0.64	0.66
R-Squared	84.74	86.19
Standard Deviation	7.25	7.10
Mean	10.58	12.57
Sharpe Ratio	1.37	1.67
Excess Return	1.93	-1.46
Tracking Error	4.63	4.25
Information Ratio	0.42	-0.34

## Operations

Total Investment Expense Net	1.18%
Total Investment Expense Gross	1.18%
Inception Date	03/07/1997
Total Net Assets (mil)	\$12,517.91
12b-1 Fees	0.25%
Ticker	TWEAX



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# American Century Equity Income A Fund as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 09/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	72.04	0.00	72.04
		Preferred	11.70	0.00	11.70
		Non-U.S. Stocks	7.13	0.00	7.13
		Convertibles	5.67	0.00	5.67
		Cash	2.79	0.00	2.79
		Other	0.53	0.00	0.53
		Non-U.S. Bonds	0.15	0.00	0.15

## Top ten holdings

	% of net assets
1. Johnson & Johnson	4.54
2. Procter & Gamble Co	4.49
3. iShares Russell 1000 Value ETF	3.00
4. Total SA	2.99
5. General Elec FRN	2.91
6. PNC Financial Services Group Inc	2.80
7. Medtronic PLC	2.76
8. Schlumberger Ltd	2.69
9. Microchip Tech 144A Cv 1.625%	2.69
10. Republic Services Inc Class A	2.61
% of net assets in top ten holdings*	31.47

## Analysis

# of Stock Hldgs	78
# of Bond Hldgs	1
# of Other Hldgs	24
AvgMktCap (mil)	\$61,023.44
Turnover Ratio	93%
P/C Ratio	12.71
P/B Ratio	2.29
P/E Ratio	20.09

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>28.07</b>	<b>Defensive</b>	<b>34.51</b>	<b>Sensitive</b>	<b>37.42</b>
Consumer Cyclical	2.81	Healthcare	13.43	Technology	7.13
Basic Materials	4.44	Consumer Defensive	11.74	Industrials	9.75
Financial Svcs	20.01	Utilities	9.34	Energy	17.87
Real Estate	0.81			Comm Svcs	2.67

Returns shown for periods of less than one year are not annualized. Annualized total returns measure net investment income and capital gain or loss from portfolio investments as an annualized average, assuming the reinvestment of dividends, and without adjusting for loads.

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*Investors should carefully consider a mutual fund's investment objectives, risks, charges and expenses prior to investing. A prospectus, or summary prospectus if available, containing this and other information can be obtained by contacting a financial professional, visiting principal.com, or by calling 800-547-7754. Read the prospectus carefully before investing.*

Russell 1000 Value Index is a market-capitalization weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values.

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**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index. **Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

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# American Funds Growth Fund of America R6 Fund as of 12/31/2017

## Investment Strategy

The investment seeks growth of capital. The fund invests primarily in common stocks and seeks to invest in companies that appear to offer superior opportunities for growth of capital. It may invest up to 25% of its assets in securities of issuers domiciled outside the United States. The investment adviser uses a system of multiple portfolio managers in managing the fund's assets. Under this approach, the portfolio of the fund is divided into segments managed by individual managers who decide how their respective segments will be invested.



### Portfolio managers

**Donald D. O'Neal** Since 11/01/1993. M.B.A., Stanford University

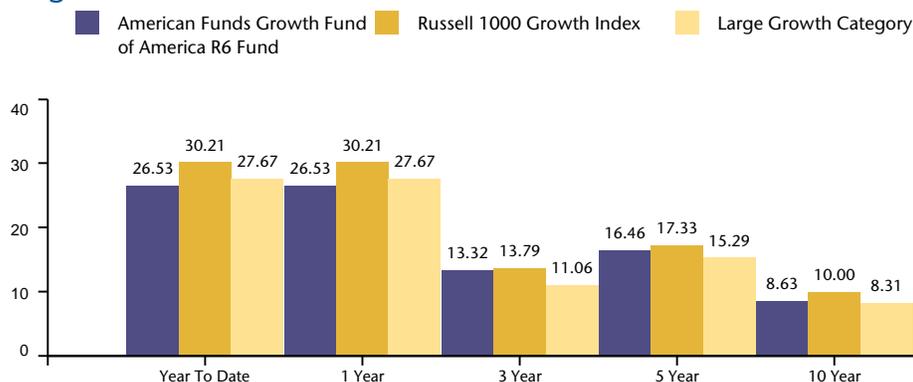
**Michael T. Kerr** Since 11/01/1998. B.A., Harvard University

**J. Blair Frank** Since 11/01/2001.

**Barry S. Crosthwaite** Since 11/01/2007. M.B.A., Stanford University

**James Terrile** Since 11/01/2008.

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	26.53	26.53	13.32	16.46	8.63
Russell 1000 Growth Index %	30.21	30.21	13.79	17.33	10.00
Large Growth Category %	27.67	27.67	11.06	15.29	8.31
Morningstar Percentile Rankings	-	57	20	32	44
# of Funds in Category	1363	1363	1216	1109	787
Annual Returns	2017	2016	2015	2014	2013
Total Return %	26.53	8.82	5.70	9.63	34.29
Russell 1000 Growth Index %	30.21	7.08	5.67	13.05	33.48
Large Growth Category %	27.67	3.23	3.60	10.00	33.92
Morningstar Percentile Rankings	57	9	34	56	44
# of Funds in Category	1363	1463	1681	1710	1712

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Large Growth

## Morningstar Style Box™

As of 09/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 1000 Growth Index

	3Yr	5Yr
Alpha	0.31	-0.11
Beta	0.94	0.96
R-Squared	90.53	91.71
Standard Deviation	10.61	10.01
Mean	13.32	16.46
Sharpe Ratio	1.20	1.55
Excess Return	-0.46	-0.87
Tracking Error	3.31	2.91
Information Ratio	-0.14	-0.30

## Operations

Total Investment Expense Net	0.33%
Total Investment Expense Gross	0.33%
Inception Date	05/01/2009
Extended Performance	
Inception Date#	11/30/1973
Total Net Assets (mil)	\$177,608.89
12b-1 Fees	-
Ticker	RGAGX



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# American Funds Growth Fund of America R6 Fund as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 09/30/2017

Asset Distribution	Asset Type	Net %	Short %	Long %
	U.S. Stocks	76.02	0.00	76.02
	Non-U.S. Stocks	15.44	0.00	15.44
	Cash	5.80	0.00	5.80
	U.S. Bonds	2.40	0.00	2.40
	Preferred	0.26	0.00	0.26
	Non-U.S. Bonds	0.06	0.00	0.06
	Other	0.02	0.00	0.02

## Top ten holdings

Top ten holdings	% of net assets
1. Amazon.com Inc	6.19
2. Broadcom Ltd	2.77
3. Microsoft Corp	2.69
4. Netflix Inc	2.63
5. Alphabet Inc C	2.47
6. Facebook Inc A	2.35
7. UnitedHealth Group Inc	2.29
8. The Home Depot Inc	2.02
9. Alphabet Inc A	1.65
10. EOG Resources Inc	1.50
% of net assets in top ten holdings*	26.57

## Analysis

# of Stock Hldgs	250
# of Bond Hldgs	31
# of Other Hldgs	118
AvgMktCap (mil)	\$82,159.33
Turnover Ratio	25%
P/C Ratio	12.65
P/B Ratio	3.55
P/E Ratio	25.27

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>35.12</b>	<b>Defensive</b>	<b>18.23</b>	<b>Sensitive</b>	<b>46.64</b>
Consumer Cyclical	21.15	Healthcare	13.53	Technology	28.32
Basic Materials	2.45	Consumer Defensive	4.70	Industrials	7.13
Financial Svcs	11.18	Utilities	0.00	Energy	7.78
Real Estate	0.34			Comm Svcs	3.41

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# MidCap Growth III Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. Under normal circumstances, the fund invests at least 80% of its net assets, plus any borrowings for investment purposes, in equity securities of companies with medium market capitalizations at the time of purchase. It invests in growth equity securities; growth orientation emphasizes buying equity securities of companies whose potential for growth of capital and earnings is expected to be above average.

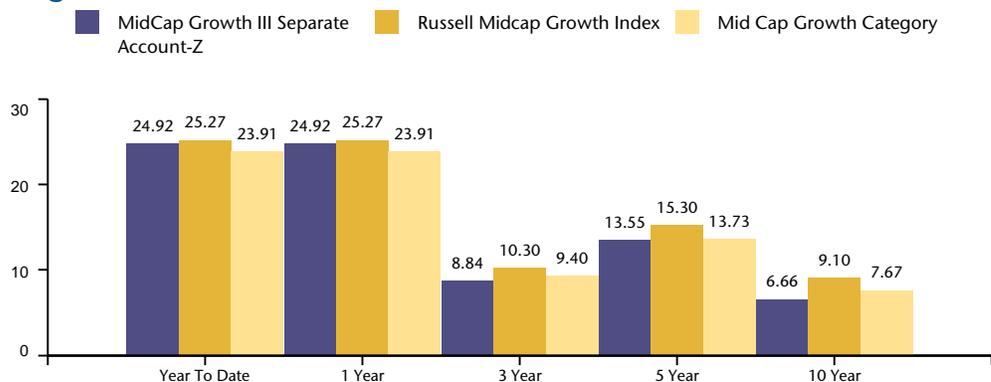


## Portfolio managers

**James W. Fennessey**, CFA. Since 06/02/2009. B.S., Truman State University

**Randy L. Welch** Since 06/02/2009. M.B.A., Drake University

## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	24.92	24.92	8.84	13.55	6.66
Russell Midcap Growth Index %	25.27	25.27	10.30	15.30	9.10
Mid Cap Growth Category %	23.91	23.91	9.40	13.73	7.67
Morningstar Percentile Rankings	-	42	63	54	74
# of Funds in Category	617	617	562	490	362
Annual Returns	2017	2016	2015	2014	2013
Total Return %	24.92	4.79	-1.50	7.66	35.98
Russell Midcap Growth Index %	25.27	7.33	-0.20	11.90	35.74
Mid Cap Growth Category %	23.91	6.03	-0.95	7.00	34.93
Morningstar Percentile Rankings	42	55	56	45	41
# of Funds in Category	617	644	733	749	703

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Mid Cap Growth

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell Midcap Growth Index

	3Yr	5Yr
Alpha	-0.81	-1.21
Beta	0.94	0.98
R-Squared	96.54	96.58
Standard Deviation	10.61	10.75
Mean	8.84	13.55
Sharpe Ratio	0.81	1.21
Excess Return	-1.45	-1.74
Tracking Error	2.06	2.01
Information Ratio	-0.70	-0.87

## Operations

Total Investment Expense Net	0.64%
Total Investment Expense Gross	0.72%
Contractual Cap Expiration Date	06/30/2018
Waiver Expiration Date	06/30/2018
Inception Date	10/28/1999
Total Net Assets (mil)	\$1,125.34



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# MidCap Growth III Separate Account-Z as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
[Bar chart showing 98.38% in U.S. Stocks]		U.S. Stocks	98.38	0.00	98.38
[Bar chart showing 2.25% in Non-U.S. Stocks]		Non-U.S. Stocks	2.25	0.00	2.25
[Bar chart showing -0.64% in Cash]		Cash	-0.64	5.17	4.54

## Top ten holdings

	% of net assets
1. S&P MID 400 EMINI DEC17	4.78
2. Burlington Stores Inc	1.80
3. Edwards Lifesciences Corp	1.61
4. Diamondback Energy Inc	1.52
5. The Cooper Companies Inc	1.46
6. A.O. Smith Corp	1.41
7. Microchip Technology Inc	1.41
8. WABCO Holdings Inc	1.37
9. Pool Corp	1.27
10. Align Technology Inc	1.24
% of net assets in top ten holdings*	17.88

## Analysis

# of Stock Hldgs	430
# of Bond Hldgs	0
# of Other Hldgs	4
AvgMktCap (mil)	\$12,134.48
Turnover Ratio	82%
P/C Ratio	17.36
P/B Ratio	5.07
P/E Ratio	27.09

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>27.53</b>	<b>Defensive</b>	<b>21.79</b>	<b>Sensitive</b>	<b>50.69</b>
Consumer Cyclical	14.29	Healthcare	14.55	Technology	28.31
Basic Materials	4.78	Consumer Defensive	7.23	Industrials	18.10
Financial Svcs	7.97	Utilities	0.01	Energy	2.38
Real Estate	0.49			Comm Svcs	1.90

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The full name of this investment option is Principal MidCap Growth III Separate Account-Z. Principal MidCap Growth III investment option is available as a mutual fund and as a Separate Account that invests wholly in Institutional class shares of the Principal Funds, Inc. MidCap Growth III Inst Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PPIMX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

*Before directing retirement funds to a separate account, investors should carefully consider the investment objectives, risks, charges and expenses of the separate account as well as their individual risk tolerance, time horizon and goals. For additional information contact us at 1-800-547-7754 or by visiting [principal.com](http://principal.com).*

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# MidCap Value I Separate Account-Z as of 12/31/2017

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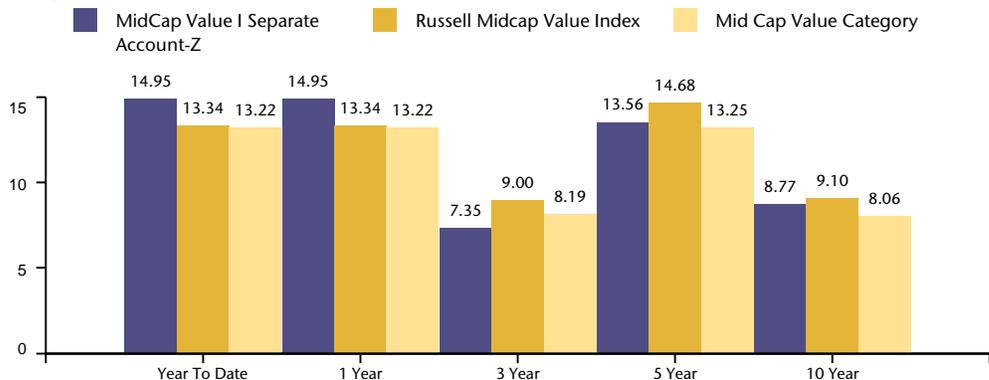


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## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	14.95	14.95	7.35	13.56	8.77
Russell Midcap Value Index %	13.34	13.34	9.00	14.68	9.10
Mid Cap Value Category %	13.22	13.22	8.19	13.25	8.06
Morningstar Percentile R rankings	-	33	71	54	41
# of Funds in Category	405	405	366	311	221
Annual Returns	2017	2016	2015	2014	2013
Total Return %	14.95	15.59	-6.89	13.83	34.11
Russell Midcap Value Index %	13.34	20.00	-4.78	14.75	33.46
Mid Cap Value Category %	13.22	18.06	-5.41	9.31	35.14
Morningstar Percentile R rankings	33	68	70	13	58
# of Funds in Category	405	399	471	460	415

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Mid Cap Value

## Morningstar Style Box™

As of 11/30/2017

Investment style			Market capitalization	
Value	Blend	Growth		
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell Midcap Value Index

	3Yr	5Yr
Alpha	-1.74	-1.00
Beta	1.03	1.00
R-Squared	96.66	96.64
Standard Deviation	10.97	10.61
Mean	7.35	13.56
Sharpe Ratio	0.66	1.23
Excess Return	-1.64	-1.12
Tracking Error	2.02	1.94
Information Ratio	-0.82	-0.58

## Operations

Total Investment Expense Net	0.62%
Total Investment Expense Gross	0.74%
Contractual Cap Expiration Date	02/28/2018
Waiver Expiration Date	02/28/2018
Inception Date	07/01/1999
Total Net Assets (mil)	\$1,067.31



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# MidCap Value I Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
[Bar chart showing 98.29% in U.S. Stocks]		U.S. Stocks	98.29	0.00	98.29
[Bar chart showing 1.94% in Non-U.S. Stocks]		Non-U.S. Stocks	1.94	0.00	1.94
[Bar chart showing -0.23% in Cash]		Cash	-0.23	3.47	3.24

## Top ten holdings

Top ten holdings	% of net assets
1. S&P MID 400 EMINI DEC17	3.59
2. Archer-Daniels Midland Co	1.73
3. SunTrust Banks Inc	1.51
4. Aflac Inc	1.50
5. Reliance Steel & Aluminum Co	1.49
6. Citizens Financial Group Inc	1.48
7. VF Corp	1.45
8. Alleghany Corp	1.30
9. Textron Inc	1.28
10. Arthur J. Gallagher & Co	1.28
% of net assets in top ten holdings*	16.62

## Analysis

# of Stock Hldgs	611
# of Bond Hldgs	0
# of Other Hldgs	7
AvgMktCap (mil)	\$11,486.83
Turnover Ratio	59%
P/C Ratio	10.28
P/B Ratio	2.16
P/E Ratio	20.81

## Stock Sector Breakdown

	% of net assets	% of net assets	% of net assets
<b>Cyclical</b>	<b>47.31</b>	<b>Defensive</b>	<b>18.02</b>
Consumer Cyclical	14.60	Healthcare	7.19
Basic Materials	5.71	Consumer Defensive	5.41
Financial Svcs	20.01	Utilities	5.42
Real Estate	6.99	Technology	10.74
		Industrials	16.83
		Energy	6.84
		Comm Svcs	0.26
		<b>Sensitive</b>	<b>34.67</b>

Separate Accounts are available through a group annuity contract with Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferral will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.

The full name of this investment option is Principal MidCap Value I Separate Account-Z. Principal MidCap Value I investment option is available as a mutual fund and as a Separate Account that invests wholly in Institutional class shares of the Principal Funds, Inc. MidCap Value I Inst Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PVMIX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

*Before directing retirement funds to a separate account, investors should carefully consider the investment objectives, risks, charges and expenses of the separate account as well as their individual risk tolerance, time horizon and goals. For additional information contact us at 1-800-547-7754 or by visiting [principal.com](http://principal.com).*

Russell Midcap Value Index is a market-weighted total return index that measures the performance of companies within the Russell Midcap index having lower price-to-book ratios and lower forecasted growth values.

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index.

**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

**Price/Cash Flow (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated cash flow per share (CPS) for the current fiscal year. Cash flow measures the ability of a business to generate cash and it acts as a gauge of liquidity and solvency. Morningstar calculates internal estimates for the current year CPS based on the most recently reported CPS and average historical cash flow growth rates. Price/cash flow (projected) is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the cash flow yields (C/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Projected Earnings Ratio** - The ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Book (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated book value per share (BPS) for the current fiscal year. Book value is the total assets of a company, less total liabilities. Morningstar calculates internal estimates for the current year BPS based on the most recently reported BPS and average historical book value growth rates.

# MidCap S&P 400 Index Separate Account-Z as of 12/31/2017

## Investment Strategy

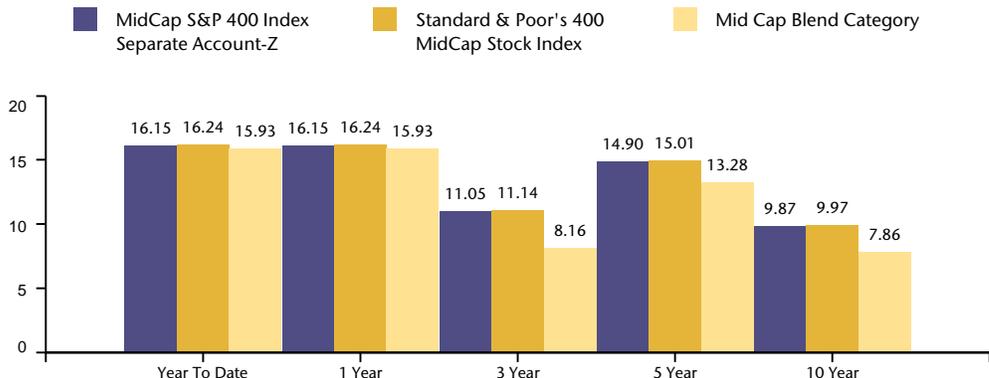
The investment option normally invests the majority of assets in common stocks of companies that compose the S&P MidCap 400 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P MidCap 400 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S&P MidCap 400 Index.



### Portfolio managers

**Thomas L. Kruchten**, CFA. Since 03/01/2011. B.A., University of Northern Iowa

## Long-term returns % as of 12/31/2017



## Performance disclosure

Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit [principal.com](http://principal.com), contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.

In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	16.15	16.15	11.05	14.90	9.87
Standard & Poor's 400 MidCap Stock Index %	16.24	16.24	11.14	15.01	9.97
Mid Cap Blend Category %	15.93	15.93	8.16	13.28	7.86
Morningstar Percentile Rankings	-	49	10	20	9
# of Funds in Category	443	443	359	324	220
Annual Returns	2017	2016	2015	2014	2013
Total Return %	16.15	20.60	-2.24	9.66	33.33
Standard & Poor's 400 MidCap Stock Index %	16.24	20.74	-2.18	9.77	33.50
Mid Cap Blend Category %	15.93	14.14	-4.75	7.80	34.10
Morningstar Percentile Rankings	49	6	22	30	55
# of Funds in Category	443	427	432	369	399

Morningstar percentile rankings are based on total returns.

## Morningstar category

Mid Cap Blend

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Standard & Poor's 400 MidCap Stock Index

	3Yr	5Yr
Alpha	-0.07	-0.07
Beta	1.00	1.00
R-Squared	100.00	100.00
Standard Deviation	11.05	11.22
Mean	11.05	14.90
Sharpe Ratio	0.97	1.27
Excess Return	-0.08	-0.11
Tracking Error	0.03	0.03
Information Ratio	-3.63	-3.26

## Operations

Total Investment Expense Net	0.05%
Total Investment Expense Gross	0.05%
Inception Date	08/31/1999
Total Net Assets (mil)	\$6,122.24



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# MidCap S&P 400 Index Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	95.03	0.00	95.03
		Cash	4.23	0.00	4.23
		Non-U.S. Stocks	0.74	0.00	0.74

## Top ten holdings

	% of net assets
1. Take-Two Interactive Software Inc	0.68
2. SVB Financial Group	0.65
3. Cognex Corp	0.65
4. NVR Inc	0.65
5. Teleflex Inc	0.64
6. MSCI Inc	0.62
7. Huntington Ingalls Industries Inc	0.59
8. Broadridge Financial Solutions Inc	0.57
9. Trimble Inc	0.57
10. Reinsurance Group of America Inc	0.56
% of net assets in top ten holdings*	6.19

## Analysis

# of Stock Hldgs	401
# of Bond Hldgs	0
# of Other Hldgs	2
AvgMktCap (mil)	\$5,280.82
Turnover Ratio	11%
P/C Ratio	10.37
P/B Ratio	2.37
P/E Ratio	22.59

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>45.44</b>	<b>Defensive</b>	<b>16.43</b>	<b>Sensitive</b>	<b>38.12</b>
Consumer Cyclical	13.26	Healthcare	7.26	Technology	16.01
Basic Materials	6.02	Consumer Defensive	4.17	Industrials	16.98
Financial Svcs	17.22	Utilities	5.00	Energy	4.62
Real Estate	8.94			Comm Svcs	0.51

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Standard & Poor's 400 MidCap Stock Index includes approximately 10% of the capitalization of U.S. equity securities. These are comprised of stocks in the middle capitalization range.

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# SmallCap Growth I Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. Under normal circumstances, the fund invests at least 80% of its net assets, plus any borrowings for investment purposes, in equity securities of companies with small market capitalizations at the time of purchase. For this fund, companies with small market capitalizations are those with market capitalizations equal to or smaller than the greater of: 1) \$6.0 billion or 2) the highest market capitalization of the companies comprising the Russell 2000(R) Growth Index (as of December 31, 2016, the range was between approximately \$20.4 million and \$10.3 billion).

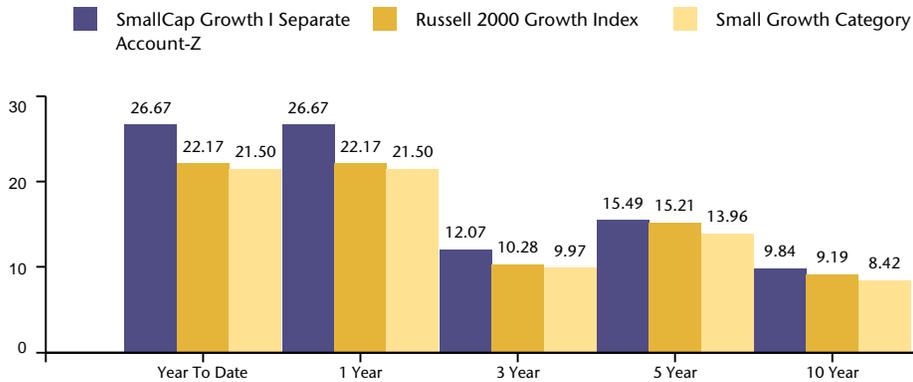


## Portfolio managers

**James W. Fennessey**, CFA. Since 06/02/2009. B.S., Truman State University

**Randy L. Welch** Since 06/02/2009. M.B.A., Drake University

## Long-term returns % as of 12/31/2017



## Performance disclosure

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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	26.67	26.67	12.07	15.49	9.84
Russell 2000 Growth Index %	22.17	22.17	10.28	15.21	9.19
Small Growth Category %	21.50	21.50	9.97	13.96	8.42
Morningstar Percentile Rankings	-	22	22	25	19
# of Funds in Category	684	684	609	544	406
Annual Returns	2017	2016	2015	2014	2013
Total Return %	26.67	9.54	1.46	1.80	43.36
Russell 2000 Growth Index %	22.17	11.32	-1.38	5.60	43.30
Small Growth Category %	21.50	11.20	-2.41	2.44	40.91
Morningstar Percentile Rankings	22	55	15	62	37
# of Funds in Category	684	669	730	722	714

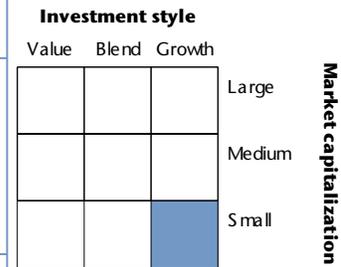
Morningstar percentile rankings are based on total returns.

## Morningstar category

Small Growth

## Morningstar Style Box™

As of 11/30/2017



## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 2000 Growth Index

	3Yr	5Yr
Alpha	1.96	0.79
Beta	0.96	0.96
R-Squared	97.35	96.42
Standard Deviation	14.45	14.26
Mean	12.07	15.49
Sharpe Ratio	0.83	1.07
Excess Return	1.79	0.27
Tracking Error	2.41	2.76
Information Ratio	0.74	0.10

## Operations

Total Investment Expense Net	0.77%
Total Investment Expense Gross	10.34%
Contractual Cap Expiration Date	06/30/2018
Waiver Expiration Date	06/30/2018
Inception Date	12/29/2000
Total Net Assets (mil)	\$1,632.94



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# SmallCap Growth I Separate Account-Z as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
[Bar chart showing 98.84% U.S. Stocks]		U.S. Stocks	98.84	0.00	98.84
[Bar chart showing 1.51% Non-U.S. Stocks]		Non-U.S. Stocks	1.51	0.00	1.51
[Bar chart showing -0.35% Cash]		Cash	-0.35	4.90	4.56

## Top ten holdings

	% of net assets
1. EMIN RUSSELL 2000 DEC17	5.17
2. Bright Horizons Family Solutions Inc	1.33
3. Waste Connections Inc	1.30
4. Blackbaud Inc	1.18
5. Proofpoint Inc	1.11
6. Catalent Inc	1.07
7. Cavium Inc	1.00
8. Five Below Inc	0.95
9. Guidewire Software Inc	0.93
10. BroadSoft Inc	0.93
% of net assets in top ten holdings*	14.97

## Analysis

# of Stock Hldgs	1161
# of Bond Hldgs	0
# of Other Hldgs	7
AvgMktCap (mil)	\$2,905.92
Turnover Ratio	52%
P/C Ratio	14.34
P/B Ratio	3.97
P/E Ratio	30.18

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>26.87</b>	<b>Defensive</b>	<b>22.11</b>	<b>Sensitive</b>	<b>51.04</b>
Consumer Cyclical	12.67	Healthcare	17.20	Technology	28.25
Basic Materials	4.57	Consumer Defensive	4.83	Industrials	19.18
Financial Svcs	8.22	Utilities	0.08	Energy	1.18
Real Estate	1.41			Comm Svcs	2.43

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The full name of this investment option is Principal SmallCap Growth I Separate Account-Z. Principal SmallCap Growth I investment option is available as a mutual fund and as a Separate Account that invests wholly in R6 class shares of the Principal Funds, Inc. SmallCap Growth I R6 Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PCSMX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

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**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

# SmallCap Value II Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. Under normal circumstances, the fund invests at least 80% of its net assets, plus any borrowings for investment purposes, in equity securities of companies with small market capitalizations at the time of purchase. It invests in value equity securities, an investment strategy that emphasizes buying equity securities that appear to be undervalued. The fund also invests in real estate investment trusts ("REITs").

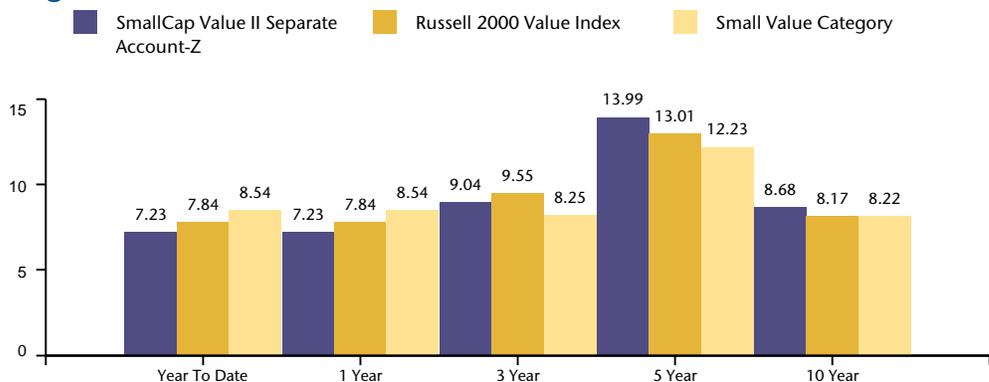


## Portfolio managers

**James W. Fennessey**, CFA. Since 06/02/2009. B.S., Truman State University

**Randy L. Welch** Since 06/02/2009. M.B.A., Drake University

## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	7.23	7.23	9.04	13.99	8.68
Russell 2000 Value Index %	7.84	7.84	9.55	13.01	8.17
Small Value Category %	8.54	8.54	8.25	12.23	8.22
Morningstar Percentile R rankings	-	65	44	26	43
# of Funds in Category	397	397	346	298	205
Annual Returns	2017	2016	2015	2014	2013
Total Return %	7.23	25.62	-3.75	6.36	39.57
Russell 2000 Value Index %	7.84	31.74	-7.47	4.22	34.52
Small Value Category %	8.54	25.99	-6.71	3.34	36.22
Morningstar Percentile R rankings	65	54	26	19	26
# of Funds in Category	397	405	433	396	369

Morningstar percentile rankings are based on total returns.

## Morningstar category

Small Value

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Russell 2000 Value Index

	3Yr	5Yr
Alpha	-0.11	1.43
Beta	0.96	0.95
R-Squared	96.85	96.78
Standard Deviation	13.80	13.42
Mean	9.04	13.99
Sharpe Ratio	0.66	1.02
Excess Return	-0.51	0.98
Tracking Error	2.52	2.50
Information Ratio	-0.20	0.39

## Operations

Total Investment Expense Net	0.77%
Total Investment Expense Gross	2.84%
Contractual Cap Expiration Date	06/30/2018
Waiver Expiration Date	06/30/2018
Inception Date	06/01/2004
Total Net Assets (mil)	\$1,242.93



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# SmallCap Value II Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
[Bar chart showing 98.16% for U.S. Stocks]		U.S. Stocks	98.16	0.00	98.16
[Bar chart showing 2.07% for Non-U.S. Stocks]		Non-U.S. Stocks	2.07	0.00	2.07
[Bar chart showing -0.23% for Cash]		Cash	-0.23	5.14	4.91

## Top ten holdings

	% of net assets
1. EMIN RUSSELL 2000 DEC17	5.27
2. First Financial Bancorp	1.04
3. First Merchants Corp	1.00
4. Chemical Financial Corp	0.97
5. Union Bankshares Corp	0.96
6. Jack In The Box Inc	0.91
7. FirstCash Inc	0.89
8. First American Financial Corp	0.88
9. Spire Inc	0.80
10. Pinnacle Financial Partners Inc	0.74
% of net assets in top ten holdings*	13.47

## Analysis

# of Stock Hldgs	1572
# of Bond Hldgs	0
# of Other Hldgs	9
AvgMktCap (mil)	\$2,039.90
Turnover Ratio	59%
P/C Ratio	7.64
P/B Ratio	1.58
P/E Ratio	20.61

## Stock Sector Breakdown

	% of net assets		% of net assets		% of net assets
<b>Cyclical</b>	<b>53.73</b>	<b>Defensive</b>	<b>9.97</b>	<b>Sensitive</b>	<b>36.30</b>
Consumer Cyclical	13.86	Healthcare	4.41	Technology	13.30
Basic Materials	6.08	Consumer Defensive	2.14	Industrials	15.95
Financial Svcs	28.99	Utilities	3.42	Energy	5.66
Real Estate	4.80			Comm Svcs	1.39

Separate Accounts are available through a group annuity contract with Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferral will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.

The full name of this investment option is Principal SmallCap Value II Separate Account-Z. Principal SmallCap Value II investment option is available as a mutual fund and as a Separate Account that invests wholly in R6 class shares of the Principal Funds, Inc. SmallCap Value II R6 Fund. All voting rights associated with ownership of shares in the mutual fund are the rights of the Separate Account, not of contract holders investing in the Separate Account. For further information on the underlying mutual fund, see the prospectus of the fund (PSMVX) at <http://www.principal.com/retirement/prospectuses/prospect.htm>.

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Russell 2000 Value Index is a market-weighted total return index that measures the performance of companies within the Russell 2000 Index having lower price-to-book ratios and lower forecasted growth values.

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**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index.

**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

**Price/Cash Flow (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated cash flow per share (CPS) for the current fiscal year. Cash flow measures the ability of a business to generate cash and it acts as a gauge of liquidity and solvency. Morningstar calculates internal estimates for the current year CPS based on the most recently reported CPS and average historical cash flow growth rates. Price/cash flow (projected) is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the cash flow yields (C/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Projected Earnings Ratio** - The ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Book (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated book value per share (BPS) for the current fiscal year. Book value is the total assets of a company, less total liabilities. Morningstar calculates internal estimates for the current year BPS based on the most recently reported BPS and average historical book value growth rates.

# SmallCap S&P 600 Index Separate Account-Z as of 12/31/2017

## Investment Strategy

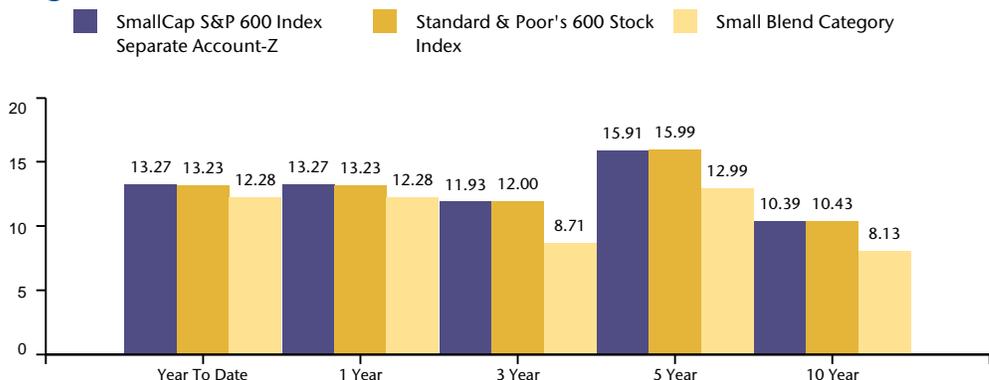
The investment seeks long-term growth of capital and normally invests the majority of assets in common stocks of companies that compose the S&P SmallCap 600 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P 600 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S&P 600 Index.



## Portfolio managers

**Thomas L. Kruchten**, CFA. Since 03/01/2011. B.A., University of Northern Iowa

## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	13.27	13.27	11.93	15.91	10.39
Standard & Poor's 600 Stock Index %	13.23	13.23	12.00	15.99	10.43
Small Blend Category %	12.28	12.28	8.71	12.99	8.13
Morningstar Percentile R rankings	-	42	7	4	7
# of Funds in Category	802	802	652	558	400
Annual Returns	2017	2016	2015	2014	2013
Total Return %	13.27	26.45	-2.09	5.75	41.09
Standard & Poor's 600 Stock Index %	13.23	26.56	-1.97	5.76	41.31
Small Blend Category %	12.28	20.78	-5.38	3.79	37.39
Morningstar Percentile R rankings	42	11	20	32	21
# of Funds in Category	802	750	780	737	681

Morningstar percentile rankings are based on total returns.

## Morningstar category

Small Blend

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to Standard & Poor's 600 Stock Index

	3Yr	5Yr
Alpha	-0.05	-0.05
Beta	1.00	1.00
R-Squared	100.00	100.00
Standard Deviation	13.78	13.44
Mean	11.93	15.91
Sharpe Ratio	0.86	1.15
Excess Return	-0.06	-0.07
Tracking Error	0.09	0.08
Information Ratio	-0.61	-0.89

## Operations

Total Investment Expense Net	0.05%
Total Investment Expense Gross	0.05%
Inception Date	08/31/1999
Total Net Assets (mil)	\$4,671.19



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# SmallCap S&P 600 Index Separate Account-Z as of 12/31/2017

## Portfolio information†

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		U.S. Stocks	97.12	0.00	97.12
		Cash	2.50	0.00	2.50
		Non-U.S. Stocks	0.38	0.00	0.38

## Top ten holdings

	% of net assets
1. Nektar Therapeutics Inc	1.04
2. Interactive Brokers Group Inc	0.50
3. ALLETE Inc	0.50
4. Chemed Corp	0.49
5. Spire Inc	0.49
6. John Bean Technologies Corp	0.47
7. Cantel Medical Corp	0.47
8. Healthcare Services Group Inc	0.47
9. Selective Insurance Group Inc	0.44
10. Trex Co Inc	0.43
% of net assets in top ten holdings*	5.29

## Analysis

# of Stock Hldgs	601
# of Bond Hldgs	0
# of Other Hldgs	2
AvgMktCap (mil)	\$1,746.89
Turnover Ratio	11%
P/C Ratio	8.60
P/B Ratio	2.18
P/E Ratio	23.57

## Stock Sector Breakdown

	% of net assets		% of net assets		
<b>Cyclical</b>	<b>45.90</b>	<b>Defensive</b>	<b>18.03</b>	<b>Sensitive</b>	<b>36.07</b>
Consumer Cyclical	15.05	Healthcare	11.90	Technology	15.03
Basic Materials	8.04	Consumer Defensive	3.23	Industrials	17.14
Financial Svcs	16.40	Utilities	2.90	Energy	2.60
Real Estate	6.41			Comm Svcs	1.30

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Standard & Poor's 600 Stock Index is a small cap index that consists of 600 domestic stocks chosen for market size, liquidity, and industry group representation.

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# Diversified International Separate Account-Z as of 12/31/2017

## Investment Strategy

The investment option normally invests the majority of assets in companies in at least three different countries. It invests in securities of companies with their principal place of business or principal office outside of the United States; companies for which the principal securities trade on a foreign exchange; and companies, regardless of where their securities are traded, that derive 50% or more of their total revenue from goods or services produced or sold outside of the United States. The Separate Account may invest in securities of companies with small to medium market capitalizations.

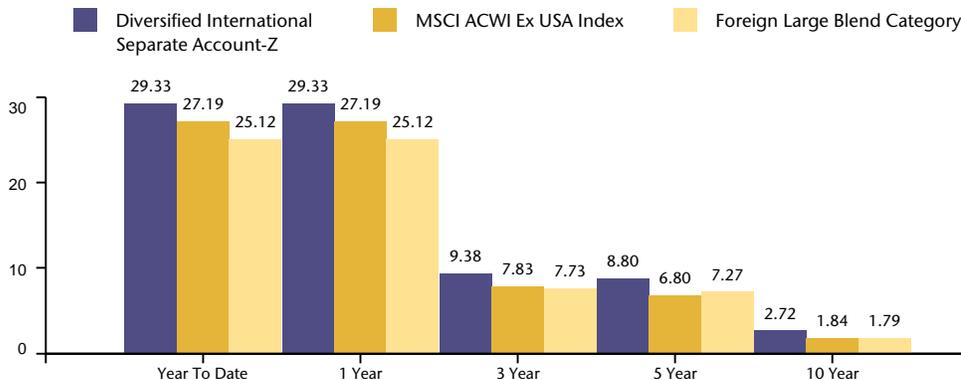


### Portfolio managers

**Paul H. Blankenhagen**, CFA. Since 12/01/2003. M.B.A., Drake University

**Juliet Cohn** Since 05/01/2004. B.A., Trinity College

## Long-term returns % as of 12/31/2017



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Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	29.33	29.33	9.38	8.80	2.72
MSCI ACWI Ex USA Index %	27.19	27.19	7.83	6.80	1.84
Foreign Large Blend Category %	25.12	25.12	7.73	7.27	1.79
Morningstar Percentile Rankings	-	11	12	14	22
# of Funds in Category	756	756	597	535	347
Annual Returns	2017	2016	2015	2014	2013
Total Return %	29.33	0.97	0.21	-2.45	19.44
MSCI ACWI Ex USA Index %	27.19	4.50	-5.66	-3.87	15.29
Foreign Large Blend Category %	25.12	0.79	-1.59	-4.98	19.44
Morningstar Percentile Rankings	11	47	32	18	53
# of Funds in Category	756	762	788	750	791

Morningstar percentile rankings are based on total returns.

## Morningstar category

Foreign Large Blend

## Morningstar Style Box™

As of 11/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to MSCI ACWI Ex USA Index

	3Yr	5Yr
Alpha	2.53	2.50
Beta	0.84	0.90
R-Squared	91.63	90.74
Standard Deviation	10.54	10.85
Mean	9.38	8.80
Sharpe Ratio	0.86	0.81
Excess Return	1.55	1.99
Tracking Error	3.61	3.50
Information Ratio	0.43	0.57

## Operations

Total Investment Expense Net	0.39%
Total Investment Expense Gross	0.39%
Inception Date	05/20/1987
Total Net Assets (mil)	\$2,959.33



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# Diversified International Separate Account-Z as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 11/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		Non-U.S. Stocks	95.65	0.00	95.65
		U.S. Stocks	2.54	0.00	2.54
		Cash	1.02	0.00	1.02
		Other	0.79	0.00	0.79
0	25	50	75	100	

## Top ten holdings

	% of net assets
1. Samsung Electronics Co Ltd	2.01
2. Tencent Holdings Ltd	1.97
3. Nestle SA	1.65
4. Taiwan Semiconductor Manufacturing Co Ltd	1.62
5. Roche Holding AG Dividend Right Cert.	1.37
6. LVMH Moet Hennessy Louis Vuitton SE	1.34
7. Alibaba Group Holding Ltd ADR	1.31
8. Unilever NV DR	1.22
9. Brookfield Asset Management Inc Class A	1.19
10. Mitsubishi UFJ Financial Group Inc	1.15
% of net assets in top ten holdings*	14.83

## Analysis

# of Stock Hldgs	172
# of Bond Hldgs	0
# of Other Hldgs	2
AvgMktCap (mil)	\$32,781.07
Turnover Ratio	59%
P/C Ratio	5.53
P/E Ratio	14.50
P/B Ratio	1.84

## Top 5 Countries

	% of net assets
Japan	15.59
United Kingdom	9.45
Canada	8.89
France	7.83
Switzerland	6.89

## Regional exposure

	% of net assets
Europe	44.86
Pacific Rim	21.26
Japan	15.59
Other	10.72
Latin America	4.99
United States	2.59

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MSCI ACWI Ex USA Index is a free float-adjusted market capitalization index that is designed to measure the combined equity market performance of developed and emerging market countries excluding the US.

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# American Funds EuroPacific Growth R6 Fund as of 12/31/2017

## Investment Strategy

The investment seeks long-term growth of capital. The fund invests primarily in common stocks of issuers in Europe and the Pacific Basin that the investment adviser believes have the potential for growth. Growth stocks are stocks that the investment adviser believes have the potential for above-average capital appreciation. It normally will invest at least 80% of its net assets in securities of issuers in Europe and the Pacific Basin. The fund may invest a portion of its assets in common stocks and other securities of companies in emerging markets.



### Portfolio managers

**Mark E. Denning** Since 12/31/1991. M.B.A., Columbia University

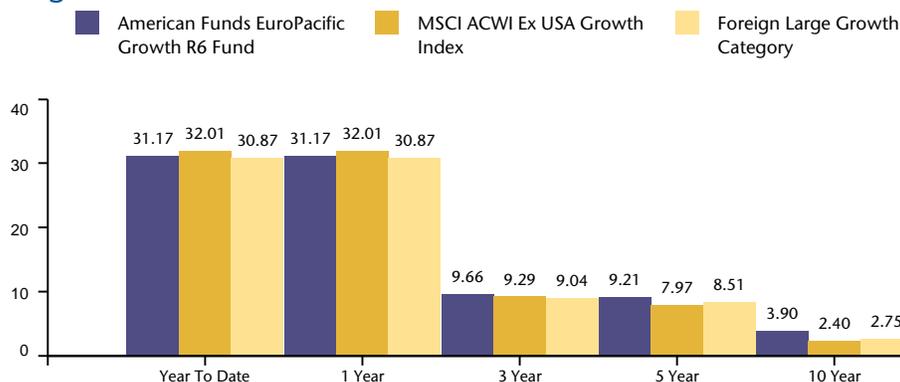
**Carl M. Kawaja** Since 06/01/2001. B.A., Brown University

**Sung Lee** Since 06/01/2002.

**Nicholas J. Grace** Since 06/01/2002. M.B.A., University of Wisconsin-Madison

**Jesper Lyckeus** Since 06/01/2004.

## Long-term returns % as of 12/31/2017



## Performance disclosure

*Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For more performance information, including the most recent month-end performance, visit principal.com, contact your representative of The Principal, or call our Participant Contact Center at 1-800-547-7754.*

*In situations where the net and gross total investment expense figures are different or where a contractual cap and/or waiver date is given, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on net total investment expense.*

Long Term Returns	Year To Date	1 Year	3 Year	5 Year	10 Year
Total Return %	31.17	31.17	9.66	9.21	3.90
MSCI ACWI Ex USA Growth Index %	32.01	32.01	9.29	7.97	2.40
Foreign Large Growth Category %	30.87	30.87	9.04	8.51	2.75
Morningstar Percentile Rankings	-	44	32	27	24
# of Funds in Category	399	399	330	289	206
Annual Returns	2017	2016	2015	2014	2013
Total Return %	31.17	1.01	-0.48	-2.29	20.58
MSCI ACWI Ex USA Growth Index %	32.01	0.12	-1.25	-2.65	15.49
Foreign Large Growth Category %	30.87	-2.14	0.95	-3.92	18.58
Morningstar Percentile Rankings	44	20	66	27	40
# of Funds in Category	399	363	361	341	278

*Morningstar percentile rankings are based on total returns.*

## Morningstar category

Foreign Large Growth

## Morningstar Style Box™

As of 09/30/2017

### Investment style

Value	Blend	Growth	Market capitalization	
				Large
				Medium
			Small	

## Risk and Return Statistics

as of 12/31/2017 Relative to MSCI ACWI Ex USA Growth Index

	3Yr	5Yr
Alpha	1.32	1.79
Beta	0.88	0.91
R-Squared	91.72	92.08
Standard Deviation	10.80	10.53
Mean	9.66	9.21
Sharpe Ratio	0.87	0.86
Excess Return	0.37	1.24
Tracking Error	3.40	3.11
Information Ratio	0.11	0.40

## Operations

Total Investment Expense Net	0.50%
Total Investment Expense Gross	0.50%
Inception Date	05/01/2009
Extended Performance Inception Date#	04/16/1984
Total Net Assets (mil)	\$162,483.52
12b-1 Fees	-
Ticker	RERX



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Risk and return statistical data is calculated by Morningstar, Inc. Excess Return is calculated by Principal Life Insurance Company.

# American Funds EuroPacific Growth R6 Fund as of 12/31/2017

## Portfolio information<sup>†</sup>

Composition as of 09/30/2017

Asset Distribution		Asset Type	Net %	Short %	Long %
		Non-U.S. Stocks	90.37	0.00	90.37
		Cash	6.83	0.00	6.83
		U.S. Stocks	1.36	0.00	1.36
		U.S. Bonds	1.22	0.00	1.22
		Preferred	0.17	0.00	0.17
		Non-U.S. Bonds	0.05	0.00	0.05
0	25	50	75	100	

Top ten holdings	% of net assets
1. Samsung Electronics Co Ltd	3.01
2. Alibaba Group Holding Ltd ADR	2.76
3. British American Tobacco PLC	2.34
4. AIA Group Ltd	2.28
5. Taiwan Semiconductor Manufacturing Co Ltd	2.12
6. HDFC Bank Ltd	1.93
7. Tencent Holdings Ltd	1.93
8. SoftBank Group Corp	1.89
9. Airbus SE	1.88
10. Nintendo Co Ltd	1.77
% of net assets in top ten holdings*	21.90

### Analysis

# of Stock Hldgs	248
# of Bond Hldgs	18
# of Other Hldgs	142
AvgMktCap (mil)	\$47,883.67
Turnover Ratio	36%
P/C Ratio	7.25
P/E Ratio	15.90
P/B Ratio	2.09

### Top 5 Countries

Country	% of net assets
Japan	14.70
United Kingdom	12.71
China	8.62
India	8.58
South Korea	6.16

### Regional exposure

Region	% of net assets
Europe	39.35
Pacific Rim	36.03
Japan	14.90
Other	6.01
Latin America	2.24
United States	1.48

Returns shown for periods of less than one year are not annualized. Annualized total returns measure net investment income and capital gain or loss from portfolio investments as an annualized average, assuming the reinvestment of dividends, and without adjusting for loads.

Insurance products and plan administrative services are provided by Principal Life Insurance Company. Securities are offered through Principal Securities, Inc., 800-547-7754, member SIPC, and/or independent broker dealers. Securities sold by a Principal Securities Registered Representative are offered through Principal Securities. Principal Securities and Principal Life are members of the Principal Financial Group\*, Des Moines, IA 50392. Certain investment options may not be available in all states or U.S. commonwealths.

*Investors should carefully consider a mutual fund's investment objectives, risks, charges and expenses prior to investing. A prospectus, or summary prospectus if available, containing this and other information can be obtained by contacting a financial professional, visiting principal.com, or by calling 800-547-7754. Read the prospectus carefully before investing.*

**Past performance is no guarantee of future results.** Market indices have been provided for comparison purposes only. They are unmanaged and do not reflect fees or expenses. Individuals cannot invest directly in an index.

**Alpha** - The difference between an investment's actual returns and its expected performance, given its level of risk (as measured by beta). **Beta** - An investment's sensitivity to market movements. **R-squared** - Ranges from 0 to 100 and reveals how closely an investment's returns track those of a benchmark index. **Standard Deviation** - Measures how much an investment's returns are likely to fluctuate. **Mean** - Represents the annualized total return for a fund over 3 and 5 years. **Sharpe Ratio** - Measures how an investment balances risks and rewards. The higher the Sharpe ratio, the better the investment's historical risk-adjusted performance. **Excess Return** - The difference between a manager's return and the return of an external standard such as a passive index.

**Tracking Error** - The standard deviation or volatility of excess returns. **Information Ratio** - A risk-adjusted measure commonly used to evaluate an active manager's involvement skill. It's defined as the manager's excess return divided by the variability or standard deviation of the excess return.

**Average Market Cap** - The overall "size" of a stock investment option's portfolio. It is the geometric mean of the market capitalization for all of the stocks it owns and is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization.

**Price/Cash Flow (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated cash flow per share (CPS) for the current fiscal year. Cash flow measures the ability of a business to generate cash and it acts as a gauge of liquidity and solvency. Morningstar calculates internal estimates for the current year CPS based on the most recently reported CPS and average historical cash flow growth rates. Price/cash flow (projected) is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the cash flow yields (C/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Projected Earnings Ratio** - The ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result. **Price/Book (projected) Ratio** - The ratio of the company's most recent month-end share price to the company's estimated book value per share (BPS) for the current fiscal year. Book value is the total assets of a company, less total liabilities. Morningstar calculates internal estimates for the current year BPS based on the most recently reported BPS and average historical book value growth rates.

<sup>†</sup> The Portfolio Composition depicts a breakdown of the investment option's portfolio holdings, as of the date listed, into general investment classes. The x-axis represents the percentage each investment group holds, with the y-axis representing a zero value. Values to the right of the y-axis represent long security positions, while values to the left of the y-axis represent short security positions. The table to the right of the bar chart sums these two values to present the net emphasis of each investment group. Due to rounding, the total net position may not equal 100%. Long positions involve buying a security and selling it later, with the hope that the security price rises over time. In contrast, short positions are taken to benefit from anticipated price declines.

## **STATISTICAL SECTION (UNAUDITED)**

This section of the comprehensive annual financial report on Louisiana Lottery Corporation's Retirement Plans presents detailed information as a supplement to the information presented in the financial statements and note disclosures to assist readers in assessing the overall financial health of the Retirement Plans.

<b><u>CONTENTS</u></b>	<b>PAGE</b>
<b>Financial Trends, Revenue Capacity, and Operating Information</b>	<b>94-97</b>

These schedules contain information about the Plans' historical financial position, revenue generated by investment returns, and operations.

<b>Operating Information</b>	<b>98</b>
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This schedule contains demographic and financial indicators to help readers understand the environment in which the Plans operate.

LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

Historical Statements of Changes in Net Position Available for Benefits and  
 Plan Investment Returns  
 Plan Years Ended December 31 for the Years Shown  
 (Unaudited)

	401(a) Basic Plan										
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	10-YEAR TOTALS
<b>ADDITIONS</b>											
Investment Income	(\$2,236,217)	\$1,334,564	\$845,590	(\$270,294)	\$896,094	\$1,363,469	\$625,706	(\$71,619)	\$836,732	\$1,832,089	\$5,156,114
Less administrative and recordkeeping fees	(10,218)	(8,961)	(5,261)	(2,934)	(1,318)						(28,692)
<b>Net investment income</b>	(2,246,435)	1,325,603	840,329	(273,228)	894,776	1,363,469	625,706	(71,619)	836,732	1,832,089	5,127,422
<b>Contributions:</b>											
Participant	323,826	327,100	323,152	314,409	300,862	318,541	326,123	333,248	341,189	348,778	3,257,228
Employer	260,984	263,792	260,609	253,557	242,632	256,888	263,003	268,749	275,153	281,276	2,626,643
<b>Total additions</b>	(1,661,625)	1,916,495	1,424,090	294,738	1,438,270	1,938,898	1,214,832	530,378	1,453,074	2,462,143	11,011,293
<b>DEDUCTIONS</b>											
Benefits paid to participants	(451,899)	(136,404)	(675,991)	(622,947)	(335,667)	(622,887)	(398,158)	(347,453)	(485,054)	(231,234)	(4,307,694)
Distribution service fees						(600)	(680)	(870)	(880)	(640)	(3,670)
<b>Total deductions</b>	(451,899)	(136,404)	(675,991)	(622,947)	(335,667)	(623,487)	(398,838)	(348,323)	(485,934)	(231,874)	(4,311,364)
<b>CHANGES IN NET POSITION</b>	(2,113,524)	1,780,091	748,099	(328,209)	1,102,603	1,315,411	815,994	182,055	967,140	2,230,269	
<b>NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR</b>	6,713,613	4,600,089	6,380,180	7,128,279	6,800,070	7,902,673	9,218,084	10,034,078	10,216,133	11,183,273	
<b>NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR</b>	\$4,600,089	\$6,380,180	\$7,128,279	\$6,800,070	\$7,902,673	\$9,218,084	\$10,034,078	\$10,216,133	\$11,183,273	\$13,413,542	
<b>AVERAGE INVESTMENT RETURNS *</b>	-39.71%	24.15%	12.44%	-3.92%	12.17%	15.93%	6.50%	-0.71%	7.82%	14.90%	

\* Calculated as net investment income divided by the average net position balance for the year.

LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

Historical Statements of Changes in Net Position Available for Benefits and  
 Plan Investment Returns  
 Plan Years Ended December 31 for the Years Shown  
 (Unaudited)

	401(a) Supplemental Plan										
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	10-YEAR TOTALS
<b>ADDITIONS</b>											
Investment Income	(\$1,329,029)	\$723,265	\$484,591	(\$150,975)	\$504,263	\$854,812	\$371,685	(\$20,097)	\$514,150	\$1,162,430	\$3,115,095
<b>Contributions:</b>											
Participant	953	18,973	13,883	29,786	25,225	4,663	69,783	26,016	81,231	106,757	377,270
Employer	314,337	319,334	312,500	314,191	308,166	322,092	437,302	451,090	461,795	475,618	3,716,425
<b>Total additions</b>	<b>(1,013,739)</b>	<b>1,061,572</b>	<b>810,974</b>	<b>193,002</b>	<b>837,654</b>	<b>1,181,567</b>	<b>878,770</b>	<b>457,009</b>	<b>1,057,176</b>	<b>1,744,805</b>	<b>7,208,790</b>
<b>DEDUCTIONS</b>											
Benefits paid to participants	(144,922)	(129,501)	(362,157)	(413,270)	(202,292)	(311,547)	(260,478)	(103,431)	(332,127)	(10,828)	(2,270,553)
Distribution service fees						(480)	(440)	(550)	(680)	(120)	(2,270)
<b>Total deductions</b>	<b>(144,922)</b>	<b>(129,501)</b>	<b>(362,157)</b>	<b>(413,270)</b>	<b>(202,292)</b>	<b>(312,027)</b>	<b>(260,918)</b>	<b>(103,981)</b>	<b>(332,807)</b>	<b>(10,948)</b>	<b>(2,272,823)</b>
<b>CHANGES IN NET POSITION</b>	<b>(1,158,661)</b>	<b>932,071</b>	<b>448,817</b>	<b>(220,268)</b>	<b>635,362</b>	<b>869,540</b>	<b>617,852</b>	<b>353,028</b>	<b>724,369</b>	<b>1,733,857</b>	
<b>NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR</b>	<b>3,837,742</b>	<b>2,679,081</b>	<b>3,611,152</b>	<b>4,059,969</b>	<b>3,839,701</b>	<b>4,475,063</b>	<b>5,344,603</b>	<b>5,962,455</b>	<b>6,315,483</b>	<b>7,039,852</b>	
<b>NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR</b>	<b>\$2,679,081</b>	<b>\$3,611,152</b>	<b>\$4,059,969</b>	<b>\$3,839,701</b>	<b>\$4,475,063</b>	<b>\$5,344,603</b>	<b>\$5,962,455</b>	<b>\$6,315,483</b>	<b>\$7,039,852</b>	<b>\$8,773,709</b>	
<b>AVERAGE INVESTMENT RETURNS *</b>	<b>-40.79%</b>	<b>23.00%</b>	<b>12.63%</b>	<b>-3.82%</b>	<b>12.13%</b>	<b>17.41%</b>	<b>6.57%</b>	<b>-0.33%</b>	<b>7.70%</b>	<b>14.70%</b>	

\* Calculated as net investment income divided by the average net position balance for the year.

LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

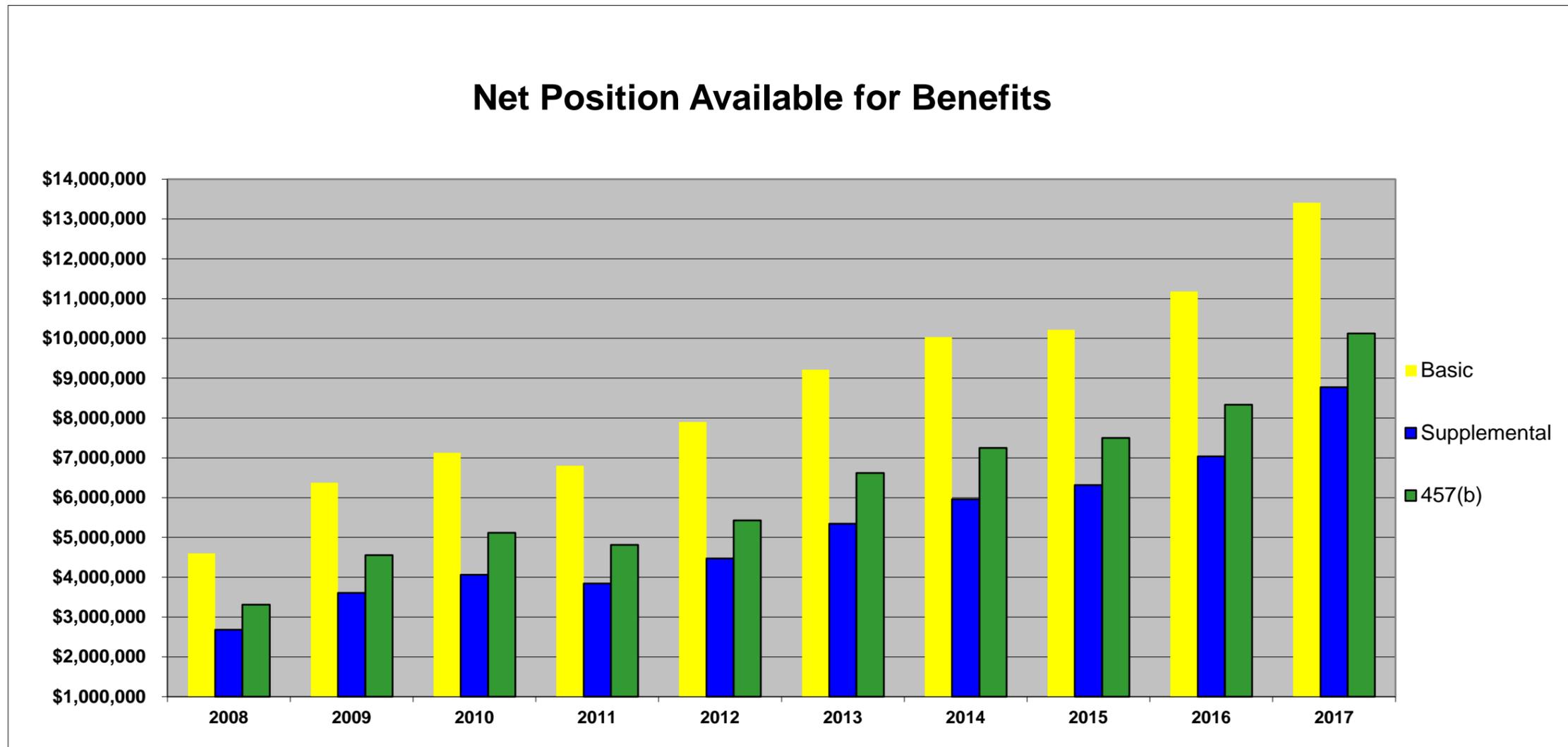
Historical Statements of Changes in Net Position Available for Benefits and  
 Plan Investment Returns  
 Plan Years Ended December 31 for the Years Shown  
 (Unaudited)

	457(b) Retirement										
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	10-YEAR TOTALS
<b>ADDITIONS</b>											
Investment Income	(\$1,642,628)	\$932,255	\$618,697	(\$178,963)	\$611,586	\$1,063,794	\$443,413	(\$20,042)	\$600,939	\$1,361,698	\$3,790,749
<b>Contributions:</b>											
Participant	367,608	336,770	315,143	309,563	268,443	274,821	298,622	307,587	347,995	357,191	3,183,743
Employer	122,485	121,961	119,748	117,745	109,700	137,639	166,231	171,849	191,089	192,713	1,451,160
<b>Total additions</b>	<b>(1,152,535)</b>	<b>1,390,986</b>	<b>1,053,588</b>	<b>248,345</b>	<b>989,729</b>	<b>1,476,254</b>	<b>908,266</b>	<b>459,394</b>	<b>1,140,023</b>	<b>1,911,602</b>	<b>8,425,652</b>
<b>DEDUCTIONS</b>											
Benefits paid to participants	(296,816)	(140,684)	(498,306)	(547,670)	(375,906)	(282,906)	(283,450)	(207,579)	(303,136)	(118,410)	(3,054,863)
Distribution service fees						(440)	(480)	(550)	(600)	(320)	(2,390)
<b>Total deductions</b>	<b>(296,816)</b>	<b>(140,684)</b>	<b>(498,306)</b>	<b>(547,670)</b>	<b>(375,906)</b>	<b>(283,346)</b>	<b>(283,930)</b>	<b>(208,129)</b>	<b>(303,736)</b>	<b>(118,730)</b>	<b>(3,057,253)</b>
<b>CHANGES IN NET POSITION</b>	<b>(1,449,351)</b>	<b>1,250,302</b>	<b>555,282</b>	<b>(299,325)</b>	<b>613,823</b>	<b>1,192,908</b>	<b>624,336</b>	<b>251,265</b>	<b>836,287</b>	<b>1,792,872</b>	
<b>NET POSITION AVAILABLE FOR BENEFITS, BEGINNING OF YEAR</b>	<b>4,758,539</b>	<b>3,309,188</b>	<b>4,559,490</b>	<b>5,114,772</b>	<b>4,815,447</b>	<b>5,429,270</b>	<b>6,622,178</b>	<b>7,246,514</b>	<b>7,497,779</b>	<b>8,334,066</b>	
<b>NET POSITION AVAILABLE FOR BENEFITS, END OF YEAR</b>	<b>\$3,309,188</b>	<b>\$4,559,490</b>	<b>\$5,114,772</b>	<b>\$4,815,447</b>	<b>\$5,429,270</b>	<b>\$6,622,178</b>	<b>\$7,246,514</b>	<b>\$7,497,779</b>	<b>\$8,334,066</b>	<b>\$10,126,938</b>	
<b>AVERAGE INVESTMENT RETURNS *</b>	<b>-40.72%</b>	<b>23.70%</b>	<b>12.79%</b>	<b>-3.60%</b>	<b>11.94%</b>	<b>17.65%</b>	<b>6.39%</b>	<b>-0.27%</b>	<b>7.59%</b>	<b>14.75%</b>	

\* Calculated as net investment income divided by the average net position balance for the year.

LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA

Financial Trend Information  
Plan Years Ended December 31 for the Years Shown  
(Unaudited)



LOUISIANA LOTTERY CORPORATION  
 BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
 STATE OF LOUISIANA

Operating Information - Participation and Deferral Trends  
 Plan Years Ended December 31 for the Years Shown  
 (Unaudited)

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
<i>401(a) Basic Plan</i>										
<b>Number of Participants</b>	135	130	124	119	115	113	112	113	109	108
<b>Total Annual Participant Deferrals</b>	\$323,826	\$327,100	\$323,152	\$314,409	\$300,862	\$318,541	\$326,123	\$333,248	\$341,189	\$348,778
<b>Net Position Available for Benefits</b>	\$4,600,089	\$6,380,180	\$7,128,279	\$6,800,070	\$7,902,673	\$9,218,084	\$10,034,078	\$10,216,133	\$11,183,273	\$13,413,542

<i>401(a) Supplemental Plan</i>										
<b>Number of Participants</b>	107	102	100	105	105	104	103	104	100	99
<b>Total Annual Employer Contributions</b>	\$314,337	\$319,334	\$312,500	\$314,191	\$308,166	\$322,092	\$437,302	\$451,090	\$461,795	\$475,618
<b>Net Position Available for Benefits</b>	\$2,679,081	\$3,611,152	\$4,059,969	\$3,839,701	\$4,475,063	\$5,344,603	\$5,962,455	\$6,315,483	\$7,039,852	\$8,773,709

<i>457(b) Retirement Plan</i>										
<b>Number of Participants</b>	106	99	97	100	99	94	92	89	89	90
<b>Total Annual Participant Deferrals</b>	\$367,608	\$336,770	\$315,143	\$309,563	\$268,443	\$274,821	\$298,622	\$307,587	\$347,995	\$357,191
<b>Average Deferral per Participant</b>	\$3,468	\$3,402	\$3,249	\$3,096	\$2,712	\$2,924	\$3,246	\$3,456	\$3,910	\$3,969
<b>Annual Compensation Corporation Total</b>	\$5,456,872	\$5,460,432	\$5,407,531	\$5,256,684	\$5,043,751	\$5,332,904	\$5,476,300	\$5,650,036	\$5,763,152	\$5,910,213
<b>Deferrals Percentage of Compensation</b>	6.74%	6.17%	5.83%	5.89%	5.32%	5.15%	5.45%	5.44%	6.04%	6.04%
<b>Net Position Available for Benefits</b>	\$3,309,188	\$4,559,490	\$5,114,772	\$4,815,447	\$5,429,270	\$6,622,178	\$7,246,514	\$7,497,779	\$8,334,066	\$10,126,938

**OTHER REPORT REQUIRED BY**  
**GOVERNMENT AUDITING STANDARDS**

The following pages contain a report on internal control over financial reporting and on compliance with laws and regulations and other matters as required by *Government Auditing Standards*, issued by the Comptroller General of the United States. This report is based solely on the audit of the financial statements and includes, where appropriate, any significant deficiencies and/or material weaknesses in internal control or compliance and other matters that would be material to the presented financial statements.





LOUISIANA LEGISLATIVE AUDITOR  
DARYL G. PURPERA, CPA, CFE

May 24, 2018

Report on Internal Control over Financial Reporting and on  
Compliance and Other Matters Based on an Audit of the Basic Financial Statements  
Performed in Accordance With *Government Auditing Standards*

Independent Auditor's Report

**LOUISIANA LOTTERY CORPORATION  
BASIC, SUPPLEMENTAL, AND 457(b) RETIREMENT PLANS  
STATE OF LOUISIANA  
Baton Rouge, Louisiana**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Louisiana Lottery Corporation Basic, Supplemental, and 457(b) Retirement Plans (the Plans) as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Plans' basic financial statements, and have issued our report thereon dated May 24, 2018.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Plans' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Plans' internal control. Accordingly, we do not express an opinion on the effectiveness of the Plans' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Plans' financial statements are free from material misstatement, we performed tests of their compliance with certain provisions of laws, regulations, and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Plans' internal control and compliance. Accordingly, this report is not suitable for any other purpose. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Respectfully submitted,



Daryl G. Purpera, CPA, CFE  
Legislative Auditor

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