

Consolidated Financial Report

*Jericho Road Episcopal Housing
Initiative, Inc. and Affiliates*

December 31, 2020



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FINANCIAL SECTION

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors,
Jericho Road Episcopal Housing Initiative, Inc. and Affiliates,
New Orleans, Louisiana.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Jericho Road Episcopal Housing Initiative, Inc. and Affiliates (a nonprofit organization) (the "Organization"), which comprise the consolidated statement of financial position as of December 31, 2020, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Jericho Road Episcopal Housing Initiative, Inc. and Affiliates as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental schedules (Schedules 1 through 6) are presented for purposes of additional analysis and are not a required part of the consolidated financial statements of the Organization. The supplementary information in Schedule 7 is presented for purposes of additional analysis, is required by Louisiana Revised Statute 24:513(A)(3), and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited the Organization's 2019 consolidated financial statements, and our report dated June 23, 2020, expressed an unmodified opinion on those audited consolidated financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated May 3, 2021, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Bougeois Bennett, L.L.C.

Certified Public Accountants.

New Orleans, Louisiana,
May 3, 2021.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates New Orleans, Louisiana

December 31, 2020
(with comparative totals for 2019)

ASSETS

	<u>2020</u>	<u>2019</u>
Current Assets		
Cash and cash equivalents	\$ 291,919	\$ 135,772
Grants receivable	151,675	41,985
Interest receivable	-	253,879
Other receivables	6,663	29,901
Inventory	<u>1,238,250</u>	<u>1,241,485</u>
Total current assets	<u>1,688,507</u>	<u>1,703,022</u>
Property and Equipment		
Office equipment	11,871	11,871
Furniture and fixtures	31,390	31,390
Vehicles	25,714	25,714
Less accumulated depreciation	<u>(64,562)</u>	<u>(63,800)</u>
Total property and equipment, net	<u>4,413</u>	<u>5,175</u>
Other Assets		
Note receivable	-	1,336,934
Soft second mortgage loans receivable, net	188,711	227,313
Investment in community project	59,216	59,216
Prepaid expenses	<u>22,759</u>	<u>26,420</u>
Total other assets	<u>270,686</u>	<u>1,649,883</u>
Total assets	<u>\$ 1,963,606</u>	<u>\$ 3,358,080</u>

See notes to consolidated financial statements.

LIABILITIES AND NET ASSETS

	<u>2020</u>	<u>2019</u>
Current Liabilities		
Accounts payable	\$ 111,730	\$ 87,747
Accrued expenses	31,307	17,996
Accrued interest payable	379	253,879
Current portion of long-term debt	1,876	2,000,000
Less deferred loan costs, net	-	(132,351)
Lines of credit	<u>253,318</u>	<u>250,000</u>
Total current liabilities	<u>398,610</u>	<u>2,477,271</u>
Noncurrent Liabilities		
Long-term debt, net of current portion	510,558	637,387
Economic Injury Disaster Loan, net of current portion	<u>148,124</u>	<u>-</u>
Total noncurrent liabilities	<u>658,682</u>	<u>637,387</u>
Total liabilities	<u>1,057,292</u>	<u>3,114,658</u>
Net Assets (Deficit)		
Without donor restrictions	831,314	(116,512)
With donor restrictions	<u>75,000</u>	<u>359,934</u>
Total net assets	<u>906,314</u>	<u>243,422</u>
Total liabilities and net assets (deficit)	<u>\$ 1,963,606</u>	<u>\$ 3,358,080</u>

CONSOLIDATED STATEMENT OF ACTIVITIES**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, LouisianaFor the year ended December 31, 2020
(with comparative totals for 2019)

	2020			
	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Totals	2019 Totals
Support and Revenue				
Sales of homes	\$ 804,529	\$ -	\$ 804,529	\$ 441,000
Grant income	466,318	75,000	541,318	405,046
Contributions	27,041	-	27,041	52,830
In-kind support	178,015	-	178,015	181,385
Interest income	40,708	-	40,708	48,856
Miscellaneous income	322,824	-	322,824	69,355
Paycheck Protection Program				
Loan forgiveness	54,400	-	54,400	-
New Markets Tax Credit Loan forgiveness	663,066	-	663,066	-
Property development income	101,639	-	101,639	15,000
Net assets released from restrictions satisfaction of restrictions	359,934	(359,934)	-	-
Total support and revenue	<u>3,018,474</u>	<u>(284,934)</u>	<u>2,733,540</u>	<u>1,213,472</u>
Expenses				
Program expenses:				
Cost of homes sold:				
Inventory cost	859,463	-	859,463	463,026
Closing costs paid by seller	23,620	-	23,620	24,065
Total cost of homes sold	883,083	-	883,083	487,091
Home development	524,508	-	524,508	341,698
Vacant land management	28,683	-	28,683	28,769
Community engagement	96,832	-	96,832	134,839
Total program expenses	<u>1,533,106</u>	<u>-</u>	<u>1,533,106</u>	<u>992,397</u>

**Exhibit B
(Continued)**

	2020			
	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Totals	2019 Totals
Expenses (Continued)				
Administrative expenses	437,413	-	437,413	391,067
Marketing/ fundraising	100,129	-	100,129	94,877
Total expenses	<u>2,070,648</u>	<u>-</u>	<u>2,070,648</u>	<u>1,478,341</u>
Change net assets	947,826	(284,934)	662,892	(264,869)
Net Assets (Deficit)				
Beginning of year	<u>(116,512)</u>	<u>359,934</u>	<u>243,422</u>	<u>508,291</u>
End of year	<u>\$ 831,314</u>	<u>\$ 75,000</u>	<u>\$ 906,314</u>	<u>\$ 243,422</u>

See notes to consolidated financial statements.

**CONSOLIDATED STATEMENT OF
FUNCTIONAL EXPENSES**

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2020
(with comparative totals for 2019)

	<u>Program Expenses</u>			
	<u>Cost of Homes Sold</u>	<u>Home Development</u>	<u>Vacant Land Management</u>	<u>Community Engagement</u>
Advertising and marketing	\$ -	\$ -	\$ -	\$ -
Amortization of soft second mortgages	-	34,751	3,852	-
Bad debt	-	-	-	-
Bank fees	-	-	113	-
Business registration fees	-	1,051	-	-
Community development contract labor	-	-	-	25,532
Community promotions	-	350	-	1,134
Computer software and equipment	-	990	-	-
Continuing education	-	690	-	-
Cost of homes sold	883,083	-	-	-
Depreciation	-	-	-	-
Fundraising	-	-	-	-
Home development	-	40,206	-	-
Insurance	-	54,253	-	-
Interest	-	-	-	-
Interest expense - loan cost amortization	-	-	-	-
Miscellaneous	-	-	-	-
Office supplies	-	13,098	-	-
Organizational planning	-	-	-	-
Payroll taxes	-	-	-	-
Postage	-	-	-	-
Printing and copying	-	1,591	-	300
Professional fees	-	34,468	-	-
Rent	-	15,840	1,320	3,960
Salaries and benefits	-	259,262	19,884	19,182
Salaries and benefits in-kind	-	67,576	-	46,724
Telephone expense	-	-	-	-
Travel and meetings	-	382	-	-
Vacant land management	-	-	3,514	-
	<u>\$ 883,083</u>	<u>\$ 524,508</u>	<u>\$ 28,683</u>	<u>\$ 96,832</u>

See notes to consolidated financial statements.

Total Program Expenses	Administrative Expenses	Marketing/ Fundraising	Totals	
			2020	2019
\$ -	\$ -	\$ 2,108	\$ 2,108	\$ 4,416
38,603	-	-	38,603	38,602
-	-	-	-	19,965
113	1,826	-	1,939	4,608
1,051	-	-	1,051	387
25,532	-	26,610	52,142	43,686
1,484	-	-	1,484	35,774
990	3,181	-	4,171	4,210
690	1,512	25	2,227	439
883,083	-	-	883,083	487,091
-	762	-	762	887
-	-	6,982	6,982	3,341
40,206	-	-	40,206	100,645
54,253	5,347	-	59,600	54,368
-	76,087	-	76,087	93,254
-	132,351	-	132,351	5,329
-	-	-	-	7,504
13,098	4,842	114	18,054	17,573
-	-	-	-	-
-	16,007	-	16,007	12,837
-	118	-	118	165
1,891	1,232	400	3,523	4,856
34,468	68,658	-	103,126	35,585
21,120	5,280	-	26,400	26,396
298,328	116,710	-	415,038	290,182
114,300	-	63,715	178,015	178,015
-	3,500	-	3,500	2,657
382	-	175	557	1,908
3,514	-	-	3,514	3,661
<u>\$ 1,533,106</u>	<u>\$ 437,413</u>	<u>\$ 100,129</u>	<u>\$ 2,070,648</u>	<u>\$ 1,478,341</u>

CONSOLIDATED STATEMENT OF CASH FLOWS**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, LouisianaFor the year ended December 31, 2020
(with comparative totals for 2019)

	<u>2020</u>	<u>2019</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 662,892	\$ (264,869)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Paycheck Protection Program Loan forgiveness	(54,400)	-
New Markets Tax Credit Loan forgiveness, net	(663,066)	-
Depreciation	762	887
Amortization of soft second mortgages	38,603	38,602
Interest expense - amortization of loan costs	132,351	5,329
Loss on homes sold	78,554	46,091
(Increase) decrease in operating assets:		
Grants receivable	(109,690)	(6,311)
Interest receivable	253,879	(64,413)
Other receivables	23,238	(24,786)
Prepaid expenses	3,661	1,007
Increase (decrease) in operating liabilities:		
Accounts payable	23,983	17,095
Accrued expenses	13,311	(11,340)
Accrued interest payable	(253,500)	65,652
	<u>150,578</u>	<u>(197,056)</u>
Net cash provided by (used in) operating activities		

**Exhibit D
(Continued)**

	<u>2020</u>	<u>2019</u>
Cash Flows From Investing Activities		
Purchases of property and equipment	-	(1,800)
Proceeds from homes sold	773,159	408,485
Cost of home/lot purchased for construction	<u>(848,478)</u>	<u>(557,572)</u>
Net cash used in investing activities	<u>(75,319)</u>	<u>(150,887)</u>
Cash Flows From Financing Activities		
Payments on long-term debt	(126,830)	(42,500)
Borrowings from Economic Injury Disaster Loan	150,000	-
Borrowings from Paycheck Protection Program Loan	54,400	-
Draws on line of credit	<u>3,318</u>	<u>250,000</u>
Net cash provided by financing activities	<u>80,888</u>	<u>207,500</u>
Net Increase (Decrease) In Cash and Cash Equivalents	156,147	(140,443)
Cash and Cash Equivalents		
Beginning of year	<u>135,772</u>	<u>276,215</u>
End of year	<u><u>\$ 291,919</u></u>	<u><u>\$ 135,772</u></u>
Supplemental Disclosures of Cash Flow Information		
Cash paid for interest during the year	<u><u>\$ 35,380</u></u>	<u><u>\$ 44,404</u></u>
Supplemental Disclosure of Noncash Investing and Financing Activities		
Note receivable applied as partial satisfaction of \$2,000,000 note payable balance	<u><u>\$ 1,336,934</u></u>	<u><u>\$ -</u></u>

See notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, Louisiana

December 31, 2020 and 2019

Note 1 - NATURE OF ACTIVITIES

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates (the "Organization") is a neighborhood-based non-profit organization that was formed as a tax exempt organization in March 2006. It is located in New Orleans, Louisiana, and the initial and sole member of the Organization was the Diocese of the Episcopal Church of Louisiana (the "Diocese"). In October 2011, sole membership was assigned and conveyed by the Diocese to Christ Church Corporation, a Louisiana non-profit religious corporation. The primary purpose of the Organization is to provide healthy and energy efficient affordable housing opportunities in New Orleans neighborhoods for working families and individuals.

The Organization works with other non-profit organizations, businesses, governmental agencies, and neighborhood residents to create and maintain a stable and thriving community. Long-term housing strategies include new construction and rehabilitation of existing owner-occupied homes. The Organization is supported primarily through contributions and grants.

On October 8, 2014, Jericho QALICB, L.L.C., (QALICB) was established as a non-profit corporation to operate exclusively for the benefit of the Organization and to support the charitable and social purposes of the Organization and specifically to facilitate the New Markets Tax Credit transaction as described in Note 9. Upon dissolution of the QALICB, all of its assets, in excess of those necessary to liquidate its outstanding liabilities, shall be and becomes the property of the Organization. On October 23, 2020 QALICB exercised an option to assign and transfer the debt to QALICB in full satisfaction of the initial agreement.

On November 1, 2017, the Organization became the sole member of Project Homecoming, Inc. ("Project Homecoming"). Project Homecoming is a faith-based community development non-profit organization, established in April 2010, building resilient neighborhoods in the greater New Orleans area. Project Homecoming is committed to facilitating a culture of care in targeted communities through safe, durable, affordable, and environmentally sensitive construction, community driven partnerships, service, and fellowship.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Organization and Income Taxes

The Organization is a non-profit organization organized under the laws of the State of Louisiana and is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC), and qualifies as an organization that is not a private foundation as defined in Section 509(a) of the IRC. It is also exempt from Louisiana income tax under the authority of R.S. 47.121(5).

Accounting standards provide detailed guidance for financial statement recognition, measurement, and disclosure of uncertain tax positions recognized in an entity's financial statements. It requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will not be sustained upon examination. As of December 31, 2020, management believes the Organization has no uncertain tax positions that qualify for either recognition or disclosure in the consolidated financial statements. The Organization recognizes interest and penalties, if any, related to unrecognized tax benefits in interest expense. Tax years ended December 31, 2017 and later remain subject to examination by the taxing authorities.

b. Basis of Accounting

The consolidated financial statements of the Organization are prepared on the accrual basis of accounting. Under this method, revenues are recognized when earned, and expenses are recorded when incurred.

c. Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that impact certain reported amounts and disclosures. Actual results could differ from those estimates.

d. Basis of Presentation

Net assets, revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as:

Net Assets without Donor Restrictions - Resources that are available to support the general operations of the Organization.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

d. Basis of Presentation (Continued)

Net Assets with Donor Restrictions - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time, or net assets that are maintained permanently by the Organization.

e. Principles of Consolidation

The accompanying consolidated financial statements show the combined assets, liabilities and transactions of the Jericho Road Episcopal Housing Initiative, Inc., QALICB, and Project Homecoming, Inc. All intercompany transactions and resulting balances accounts have been eliminated in the consolidated financial statements.

f. Cash and Cash Equivalents

For purposes of the Consolidated Statement of Cash Flows, the Organization considers all short-term highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

g. Inventory

All direct material, labor, and equipment costs and those indirect costs related to home construction such as indirect labor, supplies and tool costs are recorded as inventory on the Consolidated Statements of Financial Position as they are incurred. Land costs included in inventory are stated at cost or fair value at the date of the contribution. Included in land costs are any costs incurred in development. When revenue from the sale of a home is recognized, the corresponding costs are then expensed in the Consolidated Statements of Activities.

h. Property and Equipment

Property and equipment is stated at cost. The Organization capitalizes all costs with an estimated useful life greater than one year and an original cost in excess of \$1,500. Expenditures for maintenance, repairs, and minor renewals are charged against earnings as incurred. Major expenditures for renewals and betterments are capitalized.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

h. Property and Equipment (Continued)

Depreciation is provided principally on the straight-line method, over the following estimated useful lives:

	<u>Years</u>
Office equipment	5
Furniture and fixtures	5-20
Vehicles	5

i. Soft Second Mortgage Loans Receivable

Soft second mortgage loans receivable consists of non-interest bearing forgivable loans secured by real estate. No repayment is required unless the borrower fails to maintain ownership of the property and resides in it as his/her principal place of residency for the duration of the applicable period of affordability, which is 15 years. In the event the borrower ceases to occupy the property, the entire amount of the loan, less any portion earned by the borrower, will be due and payable.

The borrower will earn a portion of the loan for each month that he/she owns and resides in the property as his/her principal place of residency. The borrower will earn the loan on a pro-rata basis for each month of ownership and occupancy as measured against the period of affordability.

The Organization records the earned portion on a straight-line basis. The amortization expense is included in administrative expenses in the Consolidated Statement of Activities and Changes in Net Assets.

Soft second mortgage loans receivable totaled \$188,711 and \$227,313, net of amortization of \$390,322 and \$351,720 as of December 31, 2020 and 2019, respectively.

j. Allowance for Doubtful Accounts

The allowance for doubtful accounts is estimated based on existing economic conditions and the financial stability of home buyers. Management closely monitors outstanding grants receivable and other receivables and charges off to expense any balances that are determined to be uncollectible and establishes an allowance for estimated uncollectible receivables. No allowance was deemed necessary as of December 31, 2020 and 2019.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

k. Revenue Recognition

Revenue from Exchange Transactions: The Organization recognizes revenue in accordance with Accounting Standards Update (ASU) No. 2014-09, "*Revenue from Contracts with Customers*", as amended. ASU No. 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Organization records the following exchange transaction revenue in its Consolidating Statements of Activities and Changes in Net Assets for the years ended December 31, 2020 and 2019:

Homes sold - The Organization's mission to provide affordable housing opportunities results in the sale of homes constructed in the course of business. The performance obligation is the delivery of the home to the customer. Revenue is recognized at the closing date of the sale of the home.

Property development income - The Organization has significant expertise in project management as it relates to the construction of affordable housing supported by private funding. The Organization offers development services to other non-profit organizations that are also developing affordable housing but do not have the level of expertise that the Organization does. The performance obligation is the delivery of services to the co-developer. Revenue is recognized at the time that services are rendered.

Costs incurred by the Organization in obtaining a contract are not capitalized. As part of the Organization's adoption of the new revenue recognition guidance, the Organization has elected to apply the practical expedient to recognize the incremental costs of obtaining contracts as an expense when incurred if the amortization period of the assets that the Organization otherwise would have recognized is one year or less. These costs are included in operating expenses in the Consolidated Statements of Activities and Changes in Net Assets.

The Organization has elected to apply practical expedients to not disclose the revenue related to unsatisfied performance obligations if the contract has an original duration of one year or less, and the Organization has recognized revenue for the amount in which it has the right to bill.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

l. Support

Contributions are recorded as contributions without donor restrictions, or contributions with donor restrictions, depending on the existence or nature of any donor restrictions. Support that is restricted by a donor is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from restrictions. Donor restricted contributions whose restrictions are met in the same reporting periods are reported as contributions without donor restrictions.

m. In-kind Support

The Organization records the in-kind value of goods and services contributed to support various activities as support and related expenses. In-kind support for the years ended December 31, 2020 and 2019 consisted of \$178,015 and \$181,385 in donated goods and services, respectively. Salaries and benefits include \$178,015 of this in-kind support for both of the years ended December 31, 2020 and 2019. Other in-kind support totaling \$3,370 includes technology equipment donated during the year ended December 31, 2020.

n. Methods Used For Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. All expenses are allocated based on direct identification of expense related to each function.

o. Land Development Costs

Costs that relate to land development projects are capitalized. Costs are allocated to project components by the specific identification method.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

p. Warranties

The Organization provides a new home warranty in the deed of trust on the sale of new homes as required by the State of Louisiana's New Warranty Act. The warranty is for one year and is generally for defects in materials and workmanship. The Organization did not record a warranty liability because the subcontractor furnishes a warranty. The Organization would only be liable if the subcontractor fails to honor their warranty.

q. Advertising and Marketing

The Organization uses advertising and marketing to promote its programs. Advertising and marketing costs are expensed as incurred. Advertising and marketing expenses for the years ended December 31, 2020 and 2019 totaled \$2,108 and \$4,416, respectively.

r. Recently Issued Accounting Standards

Leases

In February 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-02, "*Leases*" (Topic 842). ASU No. 2016-02 requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the Consolidated Statement of Financial Position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the Consolidated Statement of Activities and Changes in Net Assets and the Consolidated Statement of Cash Flows will be substantially unchanged from the existing lease accounting guidance. The ASU No. 2016-02 is effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. The Organization is currently evaluating the full effect that the adoption of this standard will have on the consolidated financial statements.

s. Reclassifications

Certain amounts in the 2019 consolidated financial statements have been reclassified to conform to the 2020 consolidated financial statement presentation.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

t. Subsequent Events

Management evaluates events occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that affect the consolidated financial statements. Subsequent events have been evaluated through May 3, 2021.

Note 3 - LIQUIDITY AND AVAILABILITY OF ASSETS

The Organization is substantially supported by restricted contributions and grants. Because a donor's or grantor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors and grantors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Annual operations are defined as activities occurring during, and included in the budget for, a fiscal year.

The following table represents financial assets available for general expenditures within one year as of December 31, 2020:

Financial assets:	
Cash and cash equivalents	\$291,919
Grants receivable	151,675
Other receivables	<u>6,663</u>
Total financial assets, as of December 31, 2020	450,257
Less amounts not available to be used within one year, due to:	
Contractual or donor imposed restrictions:	
Purpose restricted net assets	<u>(75,000)</u>
Financial assets available to meet general expenditures within one year	<u>\$375,257</u>

Note 4 - CONCENTRATIONS OF CREDIT RISK

The Organization maintains deposits with local financial institutions. Accounts at these institutions are insured by the U.S. Federal Deposit Insurance Corporation up to \$250,000 per account. The balances at times may exceed federally insured limits. As of December 31, 2020, there were no balances in excess of insured amounts.

Note 5 - LIMITED USE ASSETS

Pursuant to the New Markets Tax Credit Financing Commitment as described in Note 9, the Organization was required to maintain funding in separate bank accounts until construction related disbursements are approved by the lending financial institution. These funds are held for home construction. On October 23, 2020, the New Markets Tax Credit financing commitment was concluded (see Note 9). The amount of cash held as of December 31, 2019 totaled \$14,962.

Note 6 - INVENTORY

Inventory activity for the years ended December 31, 2020 and 2019 consisted of the following components:

Inventory Classification	# of Units	2020				Balance End of Year
		Balance Beginning of Year	Additions	Deletions	Transfers	
Lots available for development	25	\$ 479,167	\$119,901	\$ -	\$ (41,961)	\$ 557,107
Construction-in-progress	5	535,317	487,426	-	(362,200)	660,543
Completed homes	-	206,401	81,579	692,141	404,161	-
Project Homecoming	1	20,600	-	-	-	20,600
Totals		<u>\$1,241,485</u>	<u>\$688,906</u>	<u>\$692,141</u>	<u>\$ -</u>	<u>\$1,238,250</u>
Inventory Classification	# of Units	2019				Balance End of Year
		Balance Beginning of Year	Additions	Deletions	Transfers	
Lots available for development	25	\$ 469,199	\$ 17,864	\$ -	\$ (7,896)	\$ 479,167
Construction-in-progress	4	276,260	401,720	-	(142,663)	535,317
Completed homes	1	372,430	69,371	385,959	150,559	206,401
Project Homecoming	1	20,600	-	-	-	20,600
Totals		<u>\$1,138,489</u>	<u>\$488,955</u>	<u>\$385,959</u>	<u>\$ -</u>	<u>\$1,241,485</u>

Note 6 - INVENTORY (Continued)

Inventories are stated at cost plus the estimated fair value of donated land and furniture at the time of donation.

Note 7 - INVESTMENT IN COMMUNITY PROJECT

Investment in Community Project is stated at cost. This investment represents costs incurred on a project to develop a community park. The property is owned by the City of New Orleans and the Organization's plan is to enter into an agreement with the City, solicit grants and/or funds and direct the development of this property into a community park for the benefit of homeowners in the area.

Note 8 - NOTE RECEIVABLE

On October 16, 2014, the Organization issued a note receivable to FANUC NMTC Hybrid Fund, L.L.C., and (the "Fund") as a part of the New Markets Tax Credit Financing Transaction described in Note 9. The Fund was taken over by Advantage Capital Partners during the year ended December 31, 2017 due to FNBC going into receivership.

The note carried an interest rate of 3.653883%, interest was payable quarterly. The note receivable is secured with the assets of the Fund. The note receivable is pledged as security for the note payable to Advantage Capital Partners described in Note 2. As of December 31, 2019, the carrying value of the note was \$1,336,934. Interest income earned relating to the note was \$40,708 and \$48,856 for the years ended December 31, 2020 and 2019, respectively. On October 23, 2020, QALICB exercised an option to assign and transfer the debt to QALICB in full satisfaction of the initial agreement (See Note 9).

Note 9 - NEW MARKETS TAX CREDIT

On October 16 2014, the Company executed a New Markets Tax Credit Financing Transaction with First NBC (see Note 12) to fund the purchase and renovation of low-income housing in New Orleans (the "Project"). The Project was taken over by Advantage Capital Partners during the year ended December 31, 2017 due to FNBC going into receivership. The structure realized the benefits from the New Markets Tax Credit Program of the Community Development Financial Institution Fund (CDFI), a branch of the U.S. Department of Treasury, and from the State of Louisiana New Markets Tax Credit Program. The transaction includes multiple loans from Advantage Capital Partners totaling \$2 million toward the Project, as described in Note 12.

Note 9 - NEW MARKETS TAX CREDIT (Continued)

On October 23, 2020, an assignment and assumption agreement was entered into by and between the Jericho Road Episcopal Housing Initiative, Inc., QALICB and the lender, FNBC NMTC Hybrid Fund, L.L.C. FNBC NMTC Hybrid Fund, L.L.C. assigned and transferred its notes payable to Jericho Road Episcopal Housing Initiative, Inc., as full satisfaction for the note receivable balance of \$1,336,934, including accrued interest. As a result of this transaction, Jericho Road Episcopal Housing Initiative, Inc. acquired all assets, liabilities, and equity of the FNBC NMTC Hybrid Fund, L.L.C. Upon completion of this transaction, Jericho Road Episcopal Housing Initiative, Inc. elected to forgive QALICB's note payable of \$2,000,000.

Note 10 - LINE OF CREDIT

On June 18, 2020, the Organization entered into a construction line of credit with a maturity date of June 18, 2021. The total balance of the line as of December 31, 2020 was \$119,900. Interest on the line of credit accrues at Wall Street Journal prime rate plus 1.0 % or a minimum of 4.75% (4.75% as of December 31, 2020). The line of credit is secured with property under construction.

On March 6, 2020, the Organization entered into three construction lines of credit with maturity dates of September 6, 2021. The total balance of the lines of credit as of December 31, 2020 was \$133,382. Interest on the lines of credit accrue at Wall Street Journal prime rate plus 1% (4.25% as of December 31, 2020). The lines of credit are secured with property under construction.

Note 11 - DEFERRED LOAN COSTS

Certain costs related to the New Markets Tax Credit Financing Commitment and other financing costs were capitalized and were being amortized over the estimated life of the related notes payable. Financing and loan acquisition costs totaled \$159,886 as of December 31, 2019. Accumulated amortization totaled \$27,535 as of December 31, 2019. These costs were expensed during the year ended December 31, 2020 as part of the transaction described in Note 9. For the years ended December 31, 2020 and 2019, amortization expense totaled \$132,351 and \$5,329, respectively.

Note 12 - NOTES PAYABLE

Notes payable as of December 31, 2020 and 2019 consist of the following:

	2020	2019
Note payable to Hancock Whitney Bank, executed October 16, 2014, bearing interest at 5.0%, interest payable with a balloon payment due April 30, 2024, secured by a loan the Organization made to Advantage Capital Partners.	\$510,558	\$ 637,387
Note payable to Advantage Capital Management Corporation, executed on October 16, 2014, bearing interest at 2.4425%, interest payable quarterly. The note payable was forgiven. See Note 9.	-	1,336,934
Note payable to Advantage Capital Management Corporation, executed on October 16, 2014, bearing interest at 2.4425%, interest payable quarterly. The note payable was forgiven. See Note 9.	-	663,066
Totals	510,558	2,637,387
Less: current portion of long-term debt	-	2,000,000
Non-current portion of long-term debt	\$510,558	\$ 637,387

Interest expense on the notes payable totaled \$76,087 and \$93,254 for the years ended December 31, 2020 and 2019, respectively.

The maturities of long-term debt are as follows:

Year Ending December 31,	
2024	\$510,558

Note 13 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted by donors for specific purposes or are available for subsequent periods. These restrictions are considered to expire when payments for the restricted purposes or period are made. There were no assets restricted for a subsequent period as of December 31, 2020 and 2019.

Net assets with donor restrictions as of December 31, 2020 and 2019 are available for the following purpose or future periods:

	2020	2019
Subject to expenditure for a specific purpose:		
Home purchases and construction	\$75,000	\$359,934

Net assets released from restrictions for the year ended December 31, 2020 are as follows:

Purpose restrictions satisfied:	
Home purchases and construction	\$359,934

Note 14 - GRANTS

During the years ended December 31, 2020 and 2019, the following grant revenue was recorded:

Grantor	2020	2019
Delta Regional Authority	\$ 134,124	\$ 47,208
New Orleans Redevelopment Authority	90,000	150,000
U.S. Department of Housing and Urban Development - Pass-through funds from Jefferson Parish	87,816	72,270
W.K. Kellogg Foundation	50,000	32,377
Enterprise Community Partners, Inc.	40,000	19,291
Baptist Community Ministries	32,500	20,000
United Way of Greater New Orleans	25,000	25,000
Greater New Orleans Foundation	25,000	10,000
Capital One	20,000	20,000
RosaMary Foundation	20,000	-
The Episcopal Church Center	9,500	-
Other miscellaneous	7,378	8,900
Totals	\$541,318	\$405,046

Note 14 - GRANTS (Continued)

Grants receivable as of December 31, 2020 and 2019 are as follows:

	2020	2019
Grants receivable:		
New Orleans Redevelopment Authority	\$ 75,000	\$ -
Delta Regional Authority	41,865	-
Greater New Orleans Foundation	25,000	-
Hancock Whitney Bank	5,000	-
US Department of Housing and Urban Development - Pass-through funds from Jefferson Parish	4,810	41,985
Totals	\$151,675	\$41,985

Note 15 - HOMES SOLD

During the year ended December 31, 2020, three homes were sold to qualifying applicants, and during the year ended December 31, 2019, two homes were sold to qualifying applicants.

	2020	2019
Homes sold	\$804,529	\$441,000
Less due to seller	(31,370)	(32,515)
Homes sold, net proceeds	773,159	408,485
Cost of homes sold	883,083	487,091
Less due to seller	(31,370)	(32,515)
Costs of homes sold, net	851,713	454,576
Net loss on homes sold	\$ 78,554	\$ 46,091

Note 16 - LEASE

During the years ended December 31, 2020 and 2019, the Organization leased office space under a month-to-month lease agreement from Christ Church Corporation. Monthly rent for the lease totaled \$2,200. Rent expense related to the lease totaled \$26,400 for the years ended December 31, 2020 and 2019.

Note 17 - PENSION PLAN

The Organization, as an eligible sponsoring employer, participates in the Episcopal Church Lay Employees' Defined Benefit Plan. The plan is administered by the Church Pension Fund. The Organization contributes 9% of each employee's base pay. Pension expenses totaled \$14,700 and \$14,400 for the years ended December 31, 2020 and 2019, respectively, and covered current service costs.

The actuarial information for the plan as of March 31, 2020 and 2019 indicates that it is in compliance with the Employee Retirement Security Act (ERISA) regulations regarding funding. The assumed interest rate used in determining actuarial present values of accumulated benefits was 3% and 3.875% for the years ended December 31, 2020 and 2019, respectively. There were no changes in the actuarial assumption or the treatment of actuarial gains and losses. The actuarial valuation includes all plan amendments as of March 31, 2020.

Note 18 - RELATED PARTY TRANSACTIONS

For the years ended December 31, 2020 and 2019, the Organization rented office space from Christ Church Corporation (see Note 16).

Note 19 - MAJOR VENDORS

During the years ended December 31, 2020 and 2019, the Organization incurred \$287,203 and \$230,679, respectively, of construction expense from one major vendor which accounted for approximately 55% and 48%, respectively, of total construction expenses.

Note 20 - MAJOR GRANTORS

During the year ended December 31, 2020, the Organization received a substantial portion of its grant income from three major grantors totaling \$311,940, which accounted for 58% of grant income.

During the year ended December 31, 2019, the Organization received a substantial portion of its grant income from one major grantor totaling \$150,000, which accounted for 37% of grant income.

Note 21 - COMMITMENTS

During the year ended December 31, 2020, the Organization entered into contracts totaling approximately \$640,000 for the construction of homes in New Orleans, Louisiana. As of December 31, 2020, approximately \$381,000 had been billed for the homes.

SUPPLEMENTARY INFORMATION

CONSOLIDATING STATEMENT OF FINANCIAL POSITION**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, Louisiana

December 31, 2020

	<u>ASSETS</u>			
	<u>Jericho Road Episcopal Housing Initiative, L.L.C.</u>	<u>Jericho QALICB, L.L.C.</u>	<u>Project Homecoming Inc.</u>	<u>Totals</u>
Current Assets				
Cash and cash equivalents	\$ 270,578	\$ 12,720	\$ 8,621	\$ 291,919
Grants receivable	151,675	-	-	151,675
Other receivables	-	-	6,663	6,663
Inventory	1,217,650	-	20,600	1,238,250
	<u>1,639,903</u>	<u>12,720</u>	<u>35,884</u>	<u>1,688,507</u>
Property and Equipment				
Office equipment	3,626	-	8,245	11,871
Furniture and fixtures	14,681	-	16,709	31,390
Vehicles	-	-	25,714	25,714
Less accumulated depreciation	(13,939)	-	(50,623)	(64,562)
	<u>4,368</u>	<u>-</u>	<u>45</u>	<u>4,413</u>
Other Assets				
Soft second mortgage loans receivable, net of accumulated amortization of \$390,322 as of December 31, 2020	188,711	-	-	188,711
Investment in community project	59,216	-	-	59,216
Prepaid expenses	17,124	-	5,635	22,759
	<u>265,051</u>	<u>-</u>	<u>5,635</u>	<u>270,686</u>
Total other assets	<u>265,051</u>	<u>-</u>	<u>5,635</u>	<u>270,686</u>
Total assets	<u>\$ 1,909,322</u>	<u>\$ 12,720</u>	<u>\$ 41,564</u>	<u>\$ 1,963,606</u>

LIABILITIES AND NET ASSETS

	Jericho Road Episcopal Housing Initiative, L.L.C.	Jericho QALICB, L.L.C.	Project Homecoming Inc.	Totals
Current Liabilities				
Accounts payable	\$ 104,672	\$ -	\$ 7,058	\$ 111,730
Accrued expenses	4,613	-	26,694	31,307
Accrued interest	379	-	-	379
Current portion of long-term debt	1,876	-	-	1,876
Line of credit	253,318	-	-	253,318
Total current liabilities	364,858	-	33,752	398,610
Noncurrent Liabilities				
Long-term debt, net of current portion	510,558	-	-	510,558
Economic Injury Disaster Loan, net of current portion	148,124	-	-	148,124
Total noncurrent liabilities	658,682	-	-	658,682
Total liabilities	1,023,540	-	33,752	1,057,292
Net Assets				
Without donor restrictions	810,782	12,720	7,812	831,314
With donor restrictions	75,000	-	-	75,000
Total net assets	885,782	12,720	7,812	906,314
Total liabilities and net assets	\$ 1,909,322	\$ 12,720	\$ 41,564	\$ 1,963,606

CONSOLIDATING STATEMENT OF FINANCIAL POSITION**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, Louisiana

December 31, 2019

	<u>ASSETS</u>			
	<u>Jericho Road Episcopal Housing Initiative, L.L.C.</u>	<u>Jericho QALICB, L.L.C.</u>	<u>Project Homecoming Inc.</u>	<u>Totals</u>
Current Assets				
Cash and cash equivalents	\$ 118,231	\$ 14,962	\$ 2,579	\$ 135,772
Grants receivable	41,985	-	-	41,985
Interest receivable	253,879	-	-	253,879
Other receivables	15,000	-	14,901	29,901
Inventory	1,220,885	-	20,600	1,241,485
	<u>1,649,980</u>	<u>14,962</u>	<u>38,080</u>	<u>1,703,022</u>
Property and Equipment				
Office equipment	3,626	-	8,245	11,871
Furniture and fixtures	14,681	-	16,709	31,390
Vehicles	-	-	25,714	25,714
Less accumulated depreciation	(13,369)	-	(50,431)	(63,800)
	<u>4,938</u>	<u>-</u>	<u>237</u>	<u>5,175</u>
Other Assets				
Note receivable	1,336,934	-	-	1,336,934
Soft second mortgage loans receivable, net of accumulated amortization of \$351,720 as of December 31, 2019	227,313	-	-	227,313
Investment in community project	59,216	-	-	59,216
Prepaid expenses	25,393	-	1,027	26,420
	<u>1,648,856</u>	<u>-</u>	<u>1,027</u>	<u>1,649,883</u>
Total other assets	<u>1,648,856</u>	<u>-</u>	<u>1,027</u>	<u>1,649,883</u>
Total assets	<u>\$ 3,303,774</u>	<u>\$ 14,962</u>	<u>\$ 39,344</u>	<u>\$ 3,358,080</u>

LIABILITIES AND NET ASSETS

	Jericho Road Episcopal Housing Initiative, L.L.C.	Jericho QALICB, L.L.C.	Project Homecoming Inc.	Totals
Current Liabilities				
Accounts payable	\$ 78,754	\$ -	\$ 8,993	\$ 87,747
Accrued expenses	4,612	-	13,384	17,996
Accrued interest	253,879	-	-	253,879
Current portion of long-term debt	-	2,000,000	-	2,000,000
Less deferred loan costs, net	-	(132,351)	-	(132,351)
Line of credit loan	250,000	-	-	250,000
	<u>587,245</u>	<u>1,867,649</u>	<u>22,377</u>	<u>2,477,271</u>
Noncurrent Liabilities				
Long-term debt, net of current portion	637,387	-	-	637,387
	<u>637,387</u>	<u>-</u>	<u>-</u>	<u>637,387</u>
Total liabilities	<u>1,224,632</u>	<u>1,867,649</u>	<u>22,377</u>	<u>3,114,658</u>
Net Assets (Deficit)				
Without donor restrictions	1,719,208	(1,852,687)	16,967	(116,512)
With donor restrictions	359,934	-	-	359,934
	<u>2,079,142</u>	<u>(1,852,687)</u>	<u>16,967</u>	<u>243,422</u>
Total liabilities and net assets (deficit)	<u>\$ 3,303,774</u>	<u>\$ 14,962</u>	<u>\$ 39,344</u>	<u>\$ 3,358,080</u>

CONSOLIDATING STATEMENT OF ACTIVITIES
AND CHANGES IN NET ASSETS

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2020

	Jericho Road Episcopal Housing Initiative, L.L.C.	Jericho QALICB, L.L.C.	Project Homecoming Inc.	Totals
Support and Revenue				
Homes sold	\$ 804,529	\$ -	\$ -	\$ 804,529
Grant income	541,318	-	-	541,318
Contributions	27,036	-	5	27,041
In-kind support	178,015	-	-	178,015
Interest income	40,708	-	-	40,708
Miscellaneous income	294,461	28,360	3	322,824
Paycheck Protection Program				
Loan forgiveness	54,400	-	-	54,400
New Markets Tax Credit Loan forgiveness	(1,336,934)	2,000,000	-	663,066
Property development income	101,639	-	-	101,639
Transfers in/out	(85,708)	85,708	-	-
Total support and revenue	619,464	2,114,068	8	2,733,540
Expenses				
Program expenses:				
Cost of homes sold:				
Inventory costs	859,463	-	-	859,463
Closing costs paid by seller	23,620	-	-	23,620
Total costs of homes sold	883,083	-	-	883,083
Home development	516,421	-	8,087	524,508
Vacant land management	28,683	-	-	28,683
Community engagement	96,832	-	-	96,832
Total program expenses	1,525,019	-	8,087	1,533,106
Administrative expenses	187,676	248,661	1,076	437,413
Marketing/ fundraising	100,129	-	-	100,129
Total expenses	1,812,824	248,661	9,163	2,070,648
Change net assets	(1,193,360)	1,865,407	(9,155)	662,892
Net Assets (Deficit)				
Beginning of year	2,079,142	(1,852,687)	16,967	243,422
End of year	\$ 885,782	\$ 12,720	\$ 7,812	\$ 906,314

CONSOLIDATING STATEMENT OF ACTIVITIES
AND CHANGES IN NET ASSETS

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2019

	Jericho Road Episcopal Housing Initiative, L.L.C.	Jericho QALICB, L.L.C.	Project Homecoming Inc.	Totals
Operating Revenue				
Homes sold	\$ 441,000	\$ -	\$ -	\$ 441,000
Grant income	392,546	-	12,500	405,046
Contributions	52,766	-	64	52,830
In-kind support	181,385	-	-	181,385
Interest income	48,856	-	-	48,856
Miscellaneous income	69,350	-	5	69,355
Property development income	15,000	-	-	15,000
Transfers in/out	(66,850)	66,850	-	-
	<u>1,134,053</u>	<u>66,850</u>	<u>12,569</u>	<u>1,213,472</u>
Expenses				
Program expenses:				
Cost of homes sold:				
Inventory costs	443,316	-	19,710	463,026
Closing costs paid by seller	24,065	-	-	24,065
	<u>467,381</u>	<u>-</u>	<u>19,710</u>	<u>487,091</u>
Home development	341,698	-	-	341,698
Vacant land management	28,728	-	41	28,769
Community engagement	134,130	-	709	134,839
	<u>971,937</u>	<u>-</u>	<u>20,460</u>	<u>992,397</u>
Administrative expenses	314,374	74,179	2,514	391,067
Marketing/ fundraising	94,525	-	352	94,877
	<u>1,380,836</u>	<u>74,179</u>	<u>23,326</u>	<u>1,478,341</u>
Change net assets	(246,783)	(7,329)	(10,757)	(264,869)
Net Assets (Deficit)				
Beginning of year	<u>2,325,925</u>	<u>(1,845,358)</u>	<u>27,724</u>	<u>508,291</u>
End of year	<u>\$ 2,079,142</u>	<u>\$ (1,852,687)</u>	<u>\$ 16,967</u>	<u>\$ 243,422</u>

CONSOLIDATING STATEMENT OF EXPENSES**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, Louisiana

For the year ended December 31, 2020

	<u>Jericho Road Episcopal Housing Initiative, L.L.C.</u>	<u>Jericho QALICB, L.L.C.</u>	<u>Project Homecoming Inc.</u>	<u>Totals</u>
Expenses				
Advertising and marketing	\$ 2,108	\$ -	\$ -	\$ 2,108
Amortization of soft second mortgages	38,603	-	-	38,603
Bank fees	1,939	-	-	1,939
Business registration fees	1,051	-	-	1,051
Community development contract labor	52,142	-	-	52,142
Community promotions	1,484	-	-	1,484
Computer software and equipment	4,105	-	66	4,171
Continuing education	222	-	2,005	2,227
Cost of homes sold	882,962	-	121	883,083
Depreciation	570	-	192	762
Fundraising	6,982	-	-	6,982
Home development	39,610	-	596	40,206
Insurance	59,599	-	1	59,600
Interest	35,379	40,708	-	76,087
Interest expense - loan cost amortization	-	132,351	-	132,351
Office supplies	11,872	-	6,182	18,054
Payroll taxes	16,007	-	-	16,007
Postage	118	-	-	118
Printing and copying	3,523	-	-	3,523
Professional fees	27,524	75,602	-	103,126
Rent	26,400	-	-	26,400
Salaries and benefits	415,038	-	-	415,038
Salaries and benefits in-kind	178,015	-	-	178,015
Telephone expense	3,500	-	-	3,500
Travel and meetings	557	-	-	557
Vacant land management	3,514	-	-	3,514
	<u>\$ 1,812,824</u>	<u>\$ 248,661</u>	<u>\$ 9,163</u>	<u>\$ 2,070,648</u>

CONSOLIDATING STATEMENT OF EXPENSES**Jericho Road Episcopal Housing Initiative, Inc. and Affiliates**
New Orleans, Louisiana

For the year ended December 31, 2019

	<u>Jericho Road Episcopal Housing Initiative, L.L.C.</u>	<u>Jericho QALICB, L.L.C.</u>	<u>Project Homecoming Inc.</u>	<u>Totals</u>
Expenses				
Advertising and marketing	\$ 4,064	\$ -	\$ 352	\$ 4,416
Amortization of soft second mortgages	38,602	5,329	-	43,931
Bad Debt	19,965	-	-	19,965
Bank fees	4,564	-	44	4,608
Business registration fees	387	-	-	387
Community development contract labor	43,686	-	-	43,686
Community promotions	35,065	-	709	35,774
Computer software and equipment	4,210	-	-	4,210
Continuing education	439	-	-	439
Cost of homes sold	467,381	-	19,710	487,091
Depreciation	211	-	676	887
Fundraising	3,341	-	-	3,341
Home development	99,703	-	942	100,645
Insurance	54,368	-	-	54,368
Interest	44,404	-	-	44,404
Interest expense - loan cost amortization	-	48,850	-	48,850
Miscellaneous	7,503	-	1	7,504
Office supplies	16,772	-	801	17,573
Payroll taxes	12,837	-	-	12,837
Postage	165	-	-	165
Printing and copying	4,856	-	-	4,856
Professional fees	15,535	20,000	50	35,585
Rent	26,396	-	-	26,396
Salaries and benefits	290,182	-	-	290,182
Salaries and benefits in-kind	178,015	-	-	178,015
Telephone expense	2,657	-	-	2,657
Travel and meetings	1,908	-	-	1,908
Vacant land management	3,620	-	41	3,661
	<u>\$ 1,380,836</u>	<u>\$ 74,179</u>	<u>\$ 23,326</u>	<u>\$ 1,478,341</u>

**SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER
PAYMENTS TO AGENCY HEAD OR CHIEF EXECUTIVE OFFICER**

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2020

Agency Head Name: Nicole Barnes, Executive Director

Purpose

Salary	\$ 100,000
Benefits - insurance	9,375
Benefits - retirement	8,100
Benefits - other	0
Car allowance	0
Vehicle provided by government	0
Per diem	0
Reimbursements	1,200
Travel	0
Registration fees	0
Conference travel	0
Continuing professional education fees	0
Housing	0
Unvouchered expenses	0
Special meals	0
	<hr/>
	<u>\$ 118,675</u>

SPECIAL REPORTS OF CERTIFIED PUBLIC ACCOUNTANTS

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL
CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors,
Jericho Road Episcopal Housing Initiative, Inc. and Affiliates,
New Orleans, Louisiana.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the consolidated financial statements of Jericho Road Episcopal Housing Initiative, Inc. and Affiliates (a non-profit organization) (the "Organization"), which comprise the consolidated statement of financial position as of December 31, 2020 and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated May 3, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be a material weakness or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free of material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bourgeois Bennett, L.L.C.

Certified Public Accountants.

New Orleans, Louisiana,
May 3, 2021.

SCHEDULE OF FINDINGS AND RESPONSES

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates New Orleans, Louisiana

For the year ended December 31, 2020

Section I - Summary of Auditor's Results

a) Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? Yes No
- Significant deficiency(ies) identified that are
not considered to be a material weakness? Yes None reported

Noncompliance material to financial statements noted? Yes No

b) Federal Awards

The Organization did not expend more than \$750,000 in Federal awards during the year ended December 31, 2020, and therefore, is exempt from the audit requirements under the *Uniform Guidance*.

Section II - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Basic Financial Statements

Internal Control Over Financial Reporting

No internal control over financial reporting findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2020.

Compliance and Other Matters

No compliance findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2020.

Section III - Federal Award Findings and Questioned Costs

Internal Control/Compliance

The Organization did not expend more than \$750,000 in Federal awards during the year ended December 31, 2020, and therefore, is exempt from the audit requirements under the *Uniform Guidance*.

REPORTS BY MANAGEMENT

SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2020

Section I - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Basic Financial Statements

Internal Control Over Financial Reporting

No internal control over financial reporting findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2019.

Compliance and Other Matters

No compliance findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2019.

Section II - Internal Control and Compliance Material to Federal Awards

The Organization did not expend more than \$750,000 in Federal awards during the year ended December 31, 2019, and therefore, is exempt from the audit requirements under the *Uniform Guidance*.

Section III - Management Letter

A management letter was not issued in connection with the audit for the year ended December 31, 2019.

MANAGEMENT'S CORRECTIVE ACTION PLAN
ON CURRENT YEAR FINDINGS

Jericho Road Episcopal Housing Initiative, Inc. and Affiliates
New Orleans, Louisiana

For the year ended December 31, 2020

**Section I - Internal Control Over Financial Reporting and Compliance and Other Matters
Material to the Basic Financial Statements**

Internal Control Over Financial Reporting

No internal control over financial reporting findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2020.

Compliance and Other Matters

No compliance findings, material to the consolidated financial statements, were reported during the audit for the year ended December 31, 2020.

Section II - Internal Control and Compliance Material to Federal Awards

The Organization did not expend more than \$750,000 in Federal awards during the year ended December 31, 2020, and therefore, is exempt from the audit requirements under the *Uniform Guidance*.

Section III - Management Letter

A management letter was not issued in connection with the audit for the year ended December 31, 2020.