

1289-19

PLAYMAKERS OF BATON ROUGE, INC. (Entity Name)  
BATON ROUGE, EAST BATON ROUGE, LA (City, Parish/State)

TRANSMITTAL LETTER

ANNUAL FINANCIAL STATEMENTS

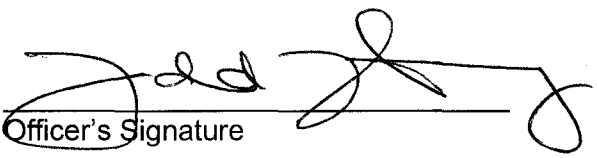
(Date) 8/11/20

Ms. Gayle Fransen  
Engagement Manager  
Louisiana Legislative Auditor  
1600 North Third Street  
Baton Rouge, LA 70802

Dear Ms. Fransen:

In accordance with Louisiana Revised Statute 24:513, enclosed are the Affidavit and Revenue Certification Form and the annual financial statements for my entity, as of and for the year ended 2019 July 31, 2019 (entity's year-end). The statements include all funds under the control of this entity. The accompanying financial statements have been prepared on the cash basis of accounting.

Sincerely,

  
\_\_\_\_\_  
Officer's Signature

Todd Henry, Executive Director  
Officer's Name

Enclosures

PLEASE RETAIN A COPY OF THE COMPLETED FINANCIAL STATEMENT FOR YOUR RECORDS

Please return the completed form within 90 days of your entity's year-end to Louisiana Legislative Auditor – Local Government Services; Post Office Box 94397, Baton Rouge, LA 70804-9397 - Updated 8/3/16

**Affidavit and Revenue Certification**

PLAYMAKERS OF BATON ROUGE, INC ENTITY NAME  
EAST BATON ROUGE Parish  
BATON ROUGE, LA (City), State

**ANNUAL SWORN FINANCIAL STATEMENTS AND CERTIFICATION OF REVENUES \$75,000 OR LESS (if applicable)**

The annual sworn financial statements are required by Louisiana Revised Statute 24:514 to be filed with the Legislative Auditor within 90 days after the close of the fiscal year. The certification of revenues of \$75,000 or less, if applicable, is required by Louisiana Revised Statute 24:513(J)(1)(c)(i)(aa).

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Personally came and appeared before the undersigned authority, Todd Henry  
(enter officer name), who, duly sworn, deposes and says that the financial statements herewith given present fairly the financial position of PLAYMAKERS OF BATON ROUGE, INC (enter entity name) as of JULY 31, 2019 (entity's year-end), and the results of operations for the year then ended, in accordance with the basis of accounting described within the accompanying financial statements.

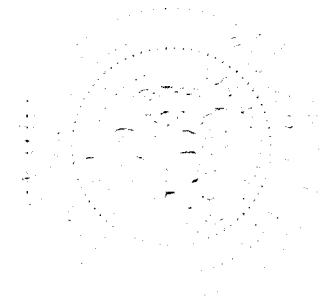
**(Complete if applicable)**

In addition, \_\_\_\_\_ (officer name), who, duly sworn, deposes and says that \_\_\_\_\_ (entity name) received \$75,000 or less in revenues and other sources for the year ended \_\_\_\_\_, and accordingly, is not required to have an audit for the previously mentioned year.

Todd Henry  
Officer's Signature

Sworn to and subscribed before me this 11 day of August, 2020.

TIFFANY N. DUPREE  
NOTARY PUBLIC  
State of Louisiana  
My Commission is issued for Life. Tiffany Dupree  
Bar Roll No. 38203  
NOTARY PUBLIC SIGNATURE & SEAL



**For Office Use Only**  
Under provisions of state law, this report will become a public document on the Monday following the release date. A copy of the report will be submitted to appropriate public officials and be available for public inspection at the Baton Rouge office of the Louisiana Legislative Auditor and, where appropriate, at the office of the parish clerk of court.  
Release Date 9/9/2020

**Please Complete This Section**  
Officer's Name \_\_\_\_\_  
Officer's Title \_\_\_\_\_  
Address \_\_\_\_\_  
City, Zip \_\_\_\_\_  
Ph: Cell/Land \_\_\_\_\_  
E-mail \_\_\_\_\_

PLAYMAKERS OF BATON ROUGE, INC (Agency Name)

**Schedule of Compensation, Benefits and Other Payments to Agency Head or Chief Executive Officer (Required Form - Please Submit Completed Form Per Attached Instructions)**

For the Year Ended July 31, 2019 (Year-End)

Agency Head Name and Title: Todd Henry, Executive Director

Purpose	Dollar Amount
1. Salary	1. 40,000.08
2. Benefits-insurance	2.
3. Benefits-retirement	3.
4. Benefits-other (describe)	4.
5. Benefits-other (describe)	5.
6. Benefits-other (describe)	6.
7. Car allowance	7.
8. Vehicle provided by government (if reported on your W-2)	8.
9. Per diem	9.
10. Reimbursements	10.
11. Travel	11.
12. Registration fees	12.
13. Conference travel	13.
14. Housing	14.
15. Unvouchered expenses (example: travel advances, etc.)	15.
16. Special meals	16.
17. Other	17.
18. TOTAL (enter total of line 1-17)	18. 40,000.08

\_\_\_\_ Please check here if the Agency Head does not receive any compensation, benefits, and other payments. (Act 462 of the 2015 Legislative Session allows nongovernmental entities or not-for-profit (quasi-public) entities to report on the Act 706 schedule **only** those payments to the agency head that are derived from the public funds.)

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**Playmakers of Baton Rouge, Inc.**  
**Grants for Fiscal Year Ended July 31, 2019**

LDOA Grant: \$2000

See line item 5220 of the Profit & Loss Statement for the fiscal year ended 2018

**LDOA Grant:** The Louisiana Division of the Arts is an organizational support grant. Playmakers applies for the grant each year. A panel determines the amount each organization receives based off of the organization's merit and impact. The amount changes from year to year.

**Playmakers of Baton Rouge, Inc.**  
**Profit & Loss Budget vs. Actual**  
**August 2018 through July 2019**

	Aug '18 - Ju...	Budget	\$ Over Bud...	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>CONTRIBUTIONS</b>				
5020 · Donations, Individual	5,488.40	9,500.00	-4,011.60	57.8%
5035 · Corporate Donations	7,920.72	12,000.00	-4,079.28	66.0%
<b>Total CONTRIBUTIONS</b>	13,409.12	21,500.00	-8,090.88	62.4%
<b>GRANTS</b>				
5220 · Arts Council Grants	2,000.00	6,000.00	-4,000.00	33.3%
5230 · Other Grants	17,700.00	6,000.00	11,700.00	295.0%
<b>Total GRANTS</b>	19,700.00	12,000.00	7,700.00	164.2%
<b>PROGRAM REVENUES</b>				
5050 · Merchandise Sales	3,212.00	723.50	2,488.50	444.0%
5065 · Production Fee	14,432.00	12,300.00	2,132.00	117.3%
5070 · Concessions Sales	4,298.00	2,884.00	1,414.00	149.0%
5400 · Ticket Sales/Fees				
5420 · Individual Tickets	70,343.13	55,693.04	14,650.09	126.3%
5430 · Group Tickets	6,807.00	6,534.00	273.00	104.2%
5450 · PWYC Sales	1,915.00	781.00	1,134.00	245.2%
<b>Total 5400 · Ticket Sales/Fees</b>	79,065.13	63,008.04	16,057.09	125.5%
5500 · Classes	51,150.00	65,790.00	-14,640.00	77.7%
5600 · School Tour Contracts	0.00	500.00	-500.00	0.0%
5610 · Wally Tour Contracts	36,876.00	36,060.99	815.01	102.3%
5620 · Summer Tour Contracts	6,500.00	9,500.00	-3,000.00	68.4%
5700 · Ad Sales	295.00	50.00	245.00	590.0%
<b>Total PROGRAM REVENUES</b>	195,828.13	190,816.53	5,011.60	102.6%
5900 · Miscellaneous income	5,245.07	2,046.00	3,199.07	256.4%
<b>Total Income</b>	234,182.32	226,362.53	7,819.79	103.5%
<b>Expense</b>				
<b>ADMINISTRATIVE</b>				
6410 · Van Maintenance	175.86	2,081.17	-1,905.31	8.5%
6440 · Parking	1,002.00	1,000.00	2.00	100.2%
7000 · Staff				
6100 · Payroll Taxes	4,937.40	5,500.00	-562.60	89.8%
7001 · Part Time Worker	3,500.00	0.00	3,500.00	100.0%
7002 · Education/Touring Director	22,710.00	30,000.00	-7,290.00	75.7%
7003 · Executive Director	40,000.08	40,000.00	0.08	100.0%
7004 · Payroll Processing	1,046.88	1,000.00	46.88	104.7%
<b>Total 7000 · Staff</b>	72,194.36	76,500.00	-4,305.64	94.4%
7200 · Rent	43,377.42	30,000.00	13,377.42	144.6%
7210 · Utilities	802.00	1,000.00	-198.00	80.2%
7220 · Telephone	0.00	0.00	0.00	0.0%
7300 · Office Supplies	245.09	800.00	-554.91	30.6%
7310 · Copier	1,391.04	3,000.00	-1,608.96	46.4%
7340 · Bank Fees	5,521.29	550.00	4,971.29	1,003.9%
7350 · Interest	0.00	300.00	-300.00	0.0%
7360 · Sales Tax	1,765.00	3,240.00	-1,475.00	54.5%
7480 · Professional Fees/Admin.	440.00	440.00	0.00	100.0%
<b>Total ADMINISTRATIVE</b>	126,914.06	118,911.17	8,002.89	106.7%
<b>PROGRAMS</b>				
<b>EDUCATION</b>				
6800 · Teacher Fees	16,425.00	15,555.00	870.00	105.6%
6810 · Class Supplies	1,623.58	0.00	1,623.58	100.0%
<b>Total EDUCATION</b>	18,048.58	15,555.00	2,493.58	116.0%
<b>PRODUCTION</b>				
6000 · Artistic and Technical Labor				
6010 · Technical Labor	1,250.00	900.00	350.00	138.9%
6015 · Technical Contract Labor	1,250.00	0.00	1,250.00	100.0%
<b>Total 6000 · Artistic and Technical Labor</b>	2,500.00	900.00	1,600.00	277.8%
6030 · Artist in Residence	0.00	0.00	0.00	0.0%

**Playmakers of Baton Rouge, Inc.**  
**Profit & Loss Budget vs. Actual**  
**August 2018 through July 2019**

	Aug '18 - Ju...	Budget	\$ Over Bud...	% of Budget
<b>6200 · Contract Labor - Production</b>				
6211 · Actors - Production	3,950.00	5,000.00	-1,050.00	79.0%
6212 · Audition Pianist	0.00	0.00	0.00	0.0%
6231 · Choreographer	1,800.00	1,700.00	100.00	105.9%
6232 · Costume Designer - Production	2,500.00	2,250.00	250.00	111.1%
6241 · Director - Production	3,100.00	1,600.00	1,500.00	193.8%
6251 · Light Design	2,200.00	2,175.00	25.00	101.1%
6261 · Music Director	3,200.00	3,500.00	-300.00	91.4%
6271 · Playwrites	500.00	500.00	0.00	100.0%
6272 · Props Master	887.69	1,500.00	-612.31	59.2%
6291 · Set Designer - Production	1,265.00	1,600.00	-335.00	79.1%
6292 · Sound Design	2,050.00	2,650.00	-600.00	77.4%
6293 · Stage Manager	3,275.00	2,800.00	475.00	117.0%
<b>Total 6200 · Contract Labor - Production</b>	<b>24,727.69</b>	<b>25,275.00</b>	<b>-547.31</b>	<b>97.8%</b>
<b>6300 · Set Materials - Production</b>	2,472.87	1,753.17	719.70	141.1%
6310 · Costume Materials - Production	2,607.27	1,768.46	838.81	147.4%
6320 · Properties Materials - Producti	938.50	736.08	202.42	127.5%
6330 · Lighting Materials	0.00	0.00	0.00	0.0%
6340 · Scripts	2,034.79	714.89	1,319.90	284.6%
6350 · Royalties - Production	7,512.33	9,442.12	-1,929.79	79.6%
6500 · Printing and Marketing	7,047.81	6,763.07	284.74	104.2%
6510 · Advertising	0.00	0.00	0.00	0.0%
6530 · Postage	465.40	140.57	324.83	331.1%
6540 · Insurance	18,869.31	18,000.00	869.31	104.8%
6730 · Merchandise Cost	1,761.24	253.16	1,508.08	695.7%
6740 · Concessions Cost	1,675.89	1,477.93	197.96	113.4%
6750 · Ticket Fees	3,899.95	3,500.00	399.95	111.4%
6760 · Production Supplies/Misc.	6,250.31	4,222.13	2,028.18	148.0%
<b>Total PRODUCTION</b>	<b>82,763.36</b>	<b>74,946.58</b>	<b>7,816.78</b>	<b>110.4%</b>
<b>TOUR</b>				
6600 · Contract Labor - Tour				
6601 · Actors - Tour	7,475.00	10,615.00	-3,140.00	70.4%
6602 · Costume Designer - Tour	0.00	0.00	0.00	0.0%
6603 · Director - Tour	400.00	400.00	0.00	100.0%
6604 · Set Designer - Tour	0.00	0.00	0.00	0.0%
<b>Total 6600 · Contract Labor - Tour</b>	<b>7,875.00</b>	<b>11,015.00</b>	<b>-3,140.00</b>	<b>71.5%</b>
6620 · Set Materials - Tour	10.81	0.00	10.81	100.0%
6625 · Costume Materials - Tour	254.99	165.73	89.26	153.9%
6630 · Properties Materials - Tour	42.28	0.00	42.28	100.0%
6640 · Gas Reimbursement	712.17	739.92	-27.75	96.2%
<b>Total TOUR</b>	<b>8,895.25</b>	<b>11,920.65</b>	<b>-3,025.40</b>	<b>74.6%</b>
<b>Total PROGRAMS</b>	<b>109,707.19</b>	<b>102,422.23</b>	<b>7,284.96</b>	<b>107.1%</b>
<b>Total Expense</b>	<b>236,621.25</b>	<b>221,333.40</b>	<b>15,287.85</b>	<b>106.9%</b>
<b>Net Ordinary Income</b>	<b>-2,438.93</b>	<b>5,029.13</b>	<b>-7,468.06</b>	<b>-48.5%</b>
<b>Net Income</b>	<b>-2,438.93</b>	<b>5,029.13</b>	<b>-7,468.06</b>	<b>-48.5%</b>