

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Financial Statements**

**June 30, 2020**

**(With Independent Auditors' Report Thereon)**

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Table of Contents**

	<u>Page</u>
<b>Independent Auditors' Report</b>	<b>1 - 2</b>
<b>Basic Financial Statements:</b>	
<b>Statement of Net Position</b>	<b>3</b>
<b>Statement of Revenues, Expenses, and Changes in Net Position</b>	<b>4</b>
<b>Statement of Cash Flows</b>	<b>5</b>
<b>Notes to Financial Statements</b>	<b>6 - 10</b>
<b>Supplementary Information:</b>	
<b>Annual Financial Report Required by Division of Administration</b>	<b>11 - 20</b>
<b>Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards</b>	<b>21 - 22</b>
<b>Independent Auditors' Report on Compliance with the Federal Beef Promotion and Research Act of 1985, The Beef Promotion and Research Order and the Agricultural Marketing Services Investment Policy; Based on an Audit Performed in accordance with Governmental Auditing Standards</b>	<b>23</b>
<b>Schedule of Findings and Management Corrective Action Plan</b>	<b>24</b>
<b>Status of Prior Year Findings</b>	<b>25</b>



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—  
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### Independent Auditors' Report

Board of Commissioners  
Louisiana Beef Industry Council  
Department of Agriculture  
State of Louisiana  
Baton Rouge, Louisiana

We have audited the accompanying financial statements of the business-type activities of the Louisiana Beef Industry Council (the Council), a component unit of the State of Louisiana, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Council as of June 30, 2020, and the respective changes in financial position, and its' cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

#### *Required Supplementary Information*

Management has omitted the management's discussion and analysis information that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

#### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Council's financial statements as a whole. The accompanying information listed as other supplementary information in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The Division of Administration reporting package listed in the table of contents is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

#### *Other Reporting Required by Government Auditing Standards*

In accordance with Government Auditing Standards, we have also issued our report dated August 27, 2020, on our consideration of Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the District's internal control over financial reporting and compliance.

*Griffin & Fwuman, LLC*

August 27, 2020

LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA

Statement of Net Position

June 30, 2020

	<u>Assets</u>	
<b>Current assets:</b>		
Cash	\$ 264,204	
Certificates of deposit	200,000	
Accounts receivable	24,132	
Accrued interest on certificates of deposit	1,595	
Prepaid expenses	<u>408</u>	
		<u>490,339</u>
	<u>Liabilities</u>	
<b>Current liabilities:</b>		
Accounts payable & accrued expenses	<u>21,783</u>	
<b>Total liabilities</b>		<u>21,783</u>
	<u>Net Position</u>	
<b>Unassigned</b>	<u>468,556</u>	
<b>Total net position</b>		<u>\$ <u>468,556</u></u>

See accompanying notes to the financial statements.

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Statement of Revenues, Expenses, and Changes in Net Position**

**For the Year Ended June 30, 2020**

<b>Operating Revenues:</b>		
Federal assessment \$1.00	\$	280,880
Less: Distribution		<u>(138,896)</u>
		141,984
LA \$ .50 assessment		-
Grant revenue		<u>30,000</u>
<b>Total operating revenues</b>		<u><u>171,984</u></u>
<b>Operating Expenses:</b>		
Program expenses		122,901
General and administrative		
Administrative	27,600	
Accounting	3,800	
Advertising	6,872	
Miscellaneous	<u>8,502</u>	
<b>Total general and administrative</b>		<u>46,774</u>
<b>Total operating expenses</b>		<u><u>169,675</u></u>
<b>Non-Operating Revenues:</b>		
Investment income		<u>1,595</u>
<b>Change in net position</b>		3,904
<b>Net position, beginning of year</b>		<u>464,652</u>
<b>Net position, end of year</b>	\$	<u><u>468,556</u></u>

See accompanying notes to the financial statements.

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Statement of Cash Flows**

**For the Year Ended June 30, 2020**

<b>Cash flows from operating activities:</b>		
Cash receipts from assessments and grants	\$	309,604
Cash payments to suppliers for goods and services		<u>(323,499)</u>
Net cash used by operating activities		(13,895)
<b>Cash flows from investing activities:</b>		
Purchase of certificates of deposit		<u>(200,000)</u>
Net cash used by investing activities		<u>(200,000)</u>
Net decrease in cash		(213,895)
Cash - beginning of year		<u>478,099</u>
Cash - end of year	\$	<u><u>264,204</u></u>
<b>Reconciliation of operating gain to net cash used by operating activities:</b>		
Operating gain	\$	2,309
Adjustments to reconcile operating loss to net cash used by operating activities:		
Changes in assets and liabilities:		
Accounts receivable	\$	(1,276)
Prepaid expenses		38
Accounts payable & accrued expenses		<u>(14,966)</u>
Total adjustments		<u>(16,204)</u>
Net cash used by operating activities	\$	<u><u>(13,895)</u></u>

See accompanying notes to the financial statements.

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Notes to Financial Statements**

**June 30, 2020**

**(1) Summary of Significant Accounting Policies**

**(a) Introduction**

The Louisiana Beef Industry Council (the Council) is a component unit of the State of Louisiana created within the Louisiana Department of Agriculture and Forestry, as provided by Louisiana Statutes R.S. 36:629(E). The Council is composed of nine members. Members are appointed as follows: two members are appointed by the Louisiana Livestock Auction Markets Association (LAMA), three members are appointed by Louisiana Farm Bureau Association (LFBA), three members are appointed by the Louisiana Cattlemen Association (LCA), and one member is appointed by the Cattle Producers of Louisiana (CPL). The Commissioner of Agriculture serves as an ex-officio member of the Council. The members shall serve as follows: one member from both LFBA and LCA will serve a one-year term, one member from LAMA, LFBA and LCA will serve a two year term and one member from LAMA, LFBA, LCA and CPL will serve a three-year term. No member will serve more than two consecutive three year terms. The mission of the Council is to increase consumer beef demand by engaging in effective promotion, education, research, information, and communication programs while being good stewards of the checkoff monies paid by Louisiana cattle producers pursuant to the Federal 1985 Farm Bill and Louisiana Act No. 428 of 2015.

**(b) Reporting Entity**

Section 2100 of the GASB Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification) established criteria for determining the governmental reporting entity and component units that should be included in the reporting entity. In conformance with GASB Codification Section 2100, this entity is a component unit of the State of Louisiana because the Council is not legally separate and the state holds the Council's corporate powers. The accompanying basic financial statements present only the transactions of the Louisiana Beef Industry Council, a component unit of the State of Louisiana.

**(c) Basis of Presentation**

The accompanying general-purpose financial statements of the Council have been prepared in conformity with accounting principles generally accepted in the United States as applied to governmental units. Application of GAAP often requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates. The Government Accounting Standards Board is the accepted standard-setting body for the establishing governmental accounting and financial reporting principles.

**(d) Basis of Accounting and Measurement Focus**

The accompanying financial statements have been prepared in conformity with general accepting accounting principles (GAAP) generally accepted in the United States of America

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Notes to Financial Statements**

**June 30, 2020**

using the accrual basis of accounting. Revenues are recognized in the accounting period in which they are earned, and expenses are recognized with the expense occurs.

**(c) Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**(f) Cash and Cash Equivalents**

Cash includes amounts in demand deposits, interest bearing demand deposits, and time deposits. Cash equivalents include amounts in time deposits that mature within 90 days or less when purchased. Under state law, the Council may deposit funds in demand deposits, interest-bearing demand deposits, or time deposits with state banks organized under Louisiana law or under the laws of the United States.

Under state law, the districts may invest in United States bonds, treasury notes, or certificates. These are classified as investments if their original maturities exceed 90 days. However, if the original maturities are 90 days or less, they are classified as cash equivalents.

**(g) Capital Assets**

Capital assets purchased in excess of \$5,000 are recorded at historical cost and depreciated over their estimated useful lives (excluding salvage value). Estimated useful life is management's estimate of how long the asset is estimated to meet service demands. Straight line depreciation is used based on the following estimated useful lives:

Furniture	5-7 years
Equipment	5-10 years

**(h) Revenues and Expenses**

Revenues and expense are recorded on the accrual basis of accounting, Operating revenues and expenses include income and expenditures related to the continuing operation of the Council. Principal operating revenues are federal assessments established in accordance with the Federal Beef Promotion and Research Act of 2009 and authorized expenditures of the \$1.00 assessment (check off) come exclusively from the Federal Act and Order. The \$1.00 will be assessed on all Louisiana cattle purchased or sold within or outside of Louisiana The Cattlemen's Beef Promotion and Research Board receives \$.50 of the federal assessments. These distributions are deducted from the federal assessments on the Statement of Revenue, Expenses and Changes in Fund Net Position. Principal operating expenses are the costs of providing services and include administrative expenses. Other

LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA

Notes to Financial Statements

June 30, 2020

revenues and expenses are classified as non-operating in the financial statements. Using the accrual method of accounting, the revenues for assessments are recorded in the Statement of Revenue, Expenses and Changes in Fund Net Position as earned. Expenses are recorded as they occur.

(i) General and Administrative Expenses

The Council has entered into agreements with outside individuals who provide administrative and accounting services to the Council. During the year ended June 30, 2020 administrative and accounting services amounted to \$15,600 and \$12,000, respectively.

(j) Statement of Cash Flows

This statement is prepared using the direct method. For purposes of this statement, this entity considers all highly liquid investments with a maturity of three months or less when purchased as a cash equivalent.

(k) Fund Equity

GASB 54 Statement No. 54 establishes standards for five fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of resources reported in government funds. The nonspendable fund balance classification includes amounts that cannot be spent because they are either (a) not in spendable form – prepaid items or inventories; or (b) legally or contractually required to be maintained intact.

The spendable portion of the fund balance comprises the remaining four classifications: restricted, committed, assigned, and unassigned,

*Restricted Fund Balance* – This classification reflects the constraints imposed on resources either (a) externally by creditors, grantors, contributors, or laws or regulations of other governments; or (b) imposed by law through constitutional provisions or enabling legislation.

*Committed Fund Balance* – These amounts can only be used for specific purposes pursuant to constraints imposed by formal resolutions or ordinances of the Council – the highest level of decision-making authority. Those committed amounts cannot be used for any other purpose unless the Council removes the specified use by taking the same type of action imposing the commitment. This classification also includes contractual requirements.

*Assigned Fund Balance* – These are amounts that are constrained by the Council’s *intent* to be used for specific purposes but are neither restricted nor committed. The Council’s management has the authority to assign amount to be used for specific purposes. Assigned fund balances include all remaining amounts (except negative balances) that are reported in governmental funds, other than the general fund, that are not classified as nonspendable and are neither restricted nor committed.

LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA

Notes to Financial Statements

June 30, 2020

*Unassigned Fund Balance* – This fund balance is the residual classification for the general fund. This represents fund balance that has not been assigned to other funds and that has not been restricted, committed or assigned to specific purpose within the general fund.

When both restricted and unrestricted resources are available for use, it is the Council’s policy to use externally restricted resources first, then unrestricted resources – committed, assigned, and unassigned – in order as needed.

(2) Receivables

At June 30, 2020 the balance of receivables was \$24,132. These receivables consist primarily of assessments on the sale of cattle through June 30, 2020 that were not collected until after June 30, 2020. The Council uses the direct write off method for allowance for bad debts. Although this is not an acceptable method under generally accepted accounting principles, the Council does not think there is any material difference between this and the allowance method used for GAAP. All receivables at June 30, 2020 were collected after year end.

(3) Deposits with Financial Institutions

Deposits in bank accounts are stated at cost, which approximates market. Under state law these deposits must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance at all times equals the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts.

The deposits at June 30, 2020 consist of the following:

	<u>Cash</u>	<u>Certificates of Deposit</u>	<u>Total</u>
Book balances	\$ <u>264,204</u>	<u>200,000</u>	<u>464,204</u>
Bank balances	\$ <u>331,626</u>	<u>200,000</u>	<u>531,626</u>

The Council’s deposits were not exposed to custodial credit risk as all balances were either covered by deposit insurance or pledged securities.

(4) Accounts Payable – Trade

At June 30, 2020 the balance of the accounts payable was \$21,783. This entire amount consisted of federal assessments of the \$1 check off money that was due for May and June revenue.

(5) Ligations

There is no pending ligation or claims against the Council at year end.

**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Notes to Financial Statements**

**June 30, 2020**

**(6) Council Members Per Diem**

The Council members do not receive a per-diem for attending board meetings.

**(7) Subsequent Events**

The Council has evaluated subsequent events for potential recognition of disclosure in the financial statements through August 27, 2020, the date which the financial statements were available to be issued.

**ANNUAL FISCAL REPORT (AFR)  
FOR 2020**

AGENCY: 20-11-10 - Louisiana Beef Industry Council

PREPARED BY: Robert Furman

PHONE NUMBER: 985-727-9924

EMAIL ADDRESS: rfurman@griffinandco.com

SUBMITTAL DATE: 08/27/2020 03:12 PM

**STATEMENT OF NET POSITION**

**ASSETS**

**CURRENT ASSETS:**

CASH AND CASH EQUIVALENTS	264,204.00
RESTRICTED CASH AND CASH EQUIVALENTS	0.00
INVESTMENTS	200,000.00
RESTRICTED INVESTMENTS	0.00
DERIVATIVE INSTRUMENTS	0.00
RECEIVABLES (NET)	24,132.00
PLEDGES RECEIVABLE (NET)	0.00
LEASES RECEIVABLE (NET)	0.00
AMOUNTS DUE FROM PRIMARY GOVERNMENT	0.00
DUE FROM FEDERAL GOVERNMENT	0.00
INVENTORIES	0.00
PREPAYMENTS	408.00
NOTES RECEIVABLE	0.00
OTHER CURRENT ASSETS	1,595.00
<b>TOTAL CURRENT ASSETS</b>	<b>\$490,339.00</b>

**NONCURRENT ASSETS:**

RESTRICTED ASSETS:

CASH	0.00
INVESTMENTS	0.00
RECEIVABLES (NET)	0.00
NOTES RECEIVABLE	0.00
OTHER	0.00
INVESTMENTS	0.00
RECEIVABLES (NET)	0.00
NOTES RECEIVABLE	0.00
PLEDGES RECEIVABLE (NET)	0.00
LEASES RECEIVABLE (NET)	0.00
CAPITAL ASSETS (NET OF DEPRECIATION & AMORTIZATION)	
LAND	0.00
BUILDINGS AND IMPROVEMENTS	0.00
MACHINERY AND EQUIPMENT	0.00
INFRASTRUCTURE	0.00
INTANGIBLE ASSETS	0.00
CONSTRUCTION IN PROGRESS	0.00
OTHER NONCURRENT ASSETS	0.00
<b>TOTAL NONCURRENT ASSETS</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$490,339.00</b>

**DEFERRED OUTFLOWS OF RESOURCES**

ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE INSTRUMENTS	0.00
DEFERRED AMOUNTS ON DEBT REFUNDING	0.00
ADJUSTMENT OF CAPITAL LEASE OBLIGATIONS	0.00
GRANTS PAID PRIOR TO MEETING TIME REQUIREMENTS	0.00
INTRA-ENTITY TRANSFER OF FUTURE REVENUES (TRANSFEREE)	0.00
LOSSES FROM SALE-LEASEBACK TRANSACTIONS	0.00
DIRECT LOAN ORIGINATION COSTS FOR MORTGAGE LOANS HELD FOR SALE	0.00
ASSET RETIREMENT OBLIGATIONS	0.00
OPEB-RELATED DEFERRED OUTFLOWS OF RESOURCES	0.00
PENSION-RELATED DEFERRED OUTFLOWS OF RESOURCES	0.00

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**TOTAL DEFERRED OUTFLOWS OF RESOURCES** **\$0.00**

**TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES** **\$490,339.00**

**LIABILITIES**

**CURRENT LIABILITIES:**

ACCOUNTS PAYABLE AND ACCRUALS	21,783.00
ACCRUED INTEREST	0.00
DERIVATIVE INSTRUMENTS	0.00
AMOUNTS DUE TO PRIMARY GOVERNMENT	0.00
DUE TO FEDERAL GOVERNMENT	0.00
AMOUNTS HELD IN CUSTODY FOR OTHERS	0.00
UNEARNED REVENUES	0.00
OTHER CURRENT LIABILITIES	0.00

**CURRENT PORTION OF LONG-TERM LIABILITIES:**

CONTRACTS PAYABLE	0.00
COMPENSATED ABSENCES PAYABLE	0.00
CAPITAL LEASE OBLIGATIONS	0.00
ESTIMATED LIABILITY FOR CLAIMS	0.00
NOTES PAYABLE	0.00
BONDS PAYABLE	0.00
OPEB LIABILITY	0.00
POLLUTION REMEDIATION OBLIGATIONS	0.00
OTHER LONG-TERM LIABILITIES	0.00
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$21,783.00</b>

**NONCURRENT PORTION OF LONG-TERM LIABILITIES:**

CONTRACTS PAYABLE	0.00
COMPENSATED ABSENCES PAYABLE	0.00
CAPITAL LEASE OBLIGATIONS	0.00
ESTIMATED LIABILITY FOR CLAIMS	0.00
NOTES PAYABLE	0.00
BONDS PAYABLE	0.00
TOTAL OPEB LIABILITY	0.00
NET PENSION LIABILITY	0.00
POLLUTION REMEDIATION OBLIGATIONS	0.00
OTHER LONG-TERM LIABILITIES	0.00
UNEARNED REVENUE	0.00
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>\$0.00</b>
<b>TOTAL LIABILITIES</b>	<b>\$21,783.00</b>

**DEFERRED INFLOWS OF RESOURCES**

ACCUMULATED INCREASE IN FAIR VALUE OF HEDGING DERIVATIVE INSTRUMENTS	0.00
DEFERRED AMOUNTS ON DEBT REFUNDING	0.00
ADJUSTMENT OF CAPITAL LEASE OBLIGATIONS	0.00
GRANTS RECEIVED PRIOR TO MEETING TIME REQUIREMENTS	0.00
SALES/INTRA-ENTITY TRANSFER OF FUTURE REVENUES (TRANSFEROR)	0.00
GAINS FROM SALE-LEASEBACK TRANSACTIONS	0.00
SPLIT INTEREST AGREEMENTS	0.00
POINTS RECEIVED ON LOAN ORIGINATION	0.00
LOAN ORIGINATION FEES RECEIVED FOR MORTGAGE LOANS HELD FOR SALE	0.00
OPEB-RELATED DEFERRED INFLOWS OF RESOURCES	0.00
PENSION-RELATED DEFERRED INFLOWS OF RESOURCES	0.00
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<b>\$0.00</b>

**ANNUAL FISCAL REPORT (AFR)  
FOR 2020**

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PREPARED BY: Robert Furman

PHONE NUMBER: 985-727-9924

EMAIL ADDRESS: rfurman@griffinandco.com

SUBMITTAL DATE: 08/27/2020 03:12 PM

**NET POSITION:**

NET INVESTMENT IN CAPITAL ASSETS	0.00
RESTRICTED FOR:	
CAPITAL PROJECTS	0.00
DEBT SERVICE	0.00
NONEXPENDABLE	0.00
EXPENDABLE	0.00
OTHER PURPOSES	0.00
UNRESTRICTED	<b>\$468,556.00</b>
<b>TOTAL NET POSITION</b>	<b>\$468,556.00</b>

**ANNUAL FISCAL REPORT (AFR)  
FOR 2020**

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PHONE NUMBER: 985-727-9924

EMAIL ADDRESS: rfurman@griffinandco.com

SUBMITTAL DATE: 08/27/2020 03:12 PM

**STATEMENT OF ACTIVITIES**

**PROGRAM REVENUES**

EXPENSES	CHARGES FOR SERVICES	OPERATING GRANTS AND CONTRIBUTIONS	CAPITAL GRANTS AND CONTRIBUTIONS	NET (EXPENSE) REVENUE
308,571.00	0.00	30,000.00	0.00	<b>\$(278,571.00)</b>

**GENERAL REVENUES**

PAYMENTS FROM PRIMARY GOVERNMENT	0.00
OTHER	282,475.00
ADDITIONS TO PERMANENT ENDOWMENTS	0.00
<b>CHANGE IN NET POSITION</b>	<b>\$3,904.00</b>
NET POSITION - BEGINNING	<b>\$464,652.00</b>
NET POSITION - RESTATEMENT	0.00
<b>NET POSITION - ENDING</b>	<b>\$468,556.00</b>

**ANNUAL FISCAL REPORT (AFR)  
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PHONE NUMBER: 985-727-9924

EMAIL ADDRESS: rfurman@griffinandco.com

SUBMITTAL DATE: 08/27/2020 03:12 PM

**DUES AND TRANSFERS**

<b>Account Type</b>		<b>Amount</b>
<b>Amounts due from Primary</b>		
<b>Government</b>	<b>Intercompany (Fund)</b>	
		<b>Total</b>
		<b>\$0.00</b>

<b>Account Type</b>		<b>Amount</b>
<b>Amounts due to Primary</b>		
<b>Government</b>	<b>Intercompany (Fund)</b>	
		<b>Total</b>
		<b>\$0.00</b>

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SUBMITTAL DATE: 08/27/2020 03:12 PM

**SCHEDULE OF BONDS PAYABLE**

Series Issue	Date of Issue	Original Issue Amount	Principal Outstanding PFY	Issue (Redeemed)	Principal Outstanding CFY	Interest Outstanding CFY
		0.00	0.00	0.00	\$ 0.00	0.00
		<b>Totals</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Series - Unamortized Premiums:**

Series Issue	Date of Issue	Principal Outstanding PFY	Issue (Redeemed)	Principal Outstanding CFY
		0.00	0.00	\$ 0.00
		<b>Totals</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Series - Unamortized Discounts:**

Series Issue	Date of Issue	Principal Outstanding PFY	Issue (Redeemed)	Principal Outstanding CFY
		0.00	0.00	\$ 0.00
		<b>Totals</b>	<b>\$0.00</b>	<b>\$0.00</b>

**ANNUAL FISCAL REPORT (AFR)  
FOR 2020**

AGENCY: 20-11-10 - Louisiana Beef Industry Council

PREPARED BY: Robert Furman

PHONE NUMBER: 985-727-9924

EMAIL ADDRESS: rfurman@griffinandco.com

SUBMITTAL DATE: 08/27/2020 03:12 PM

**SCHEDULE OF BONDS PAYABLE AMORTIZATION**

<b>Fiscal Year Ending:</b>	<b>Principal</b>	<b>Interest</b>
2021	0.00	0.00
2022	0.00	0.00
2023	0.00	0.00
2024	0.00	0.00
2025	0.00	0.00
2026	0.00	0.00
2027	0.00	0.00
2028	0.00	0.00
2029	0.00	0.00
2030	0.00	0.00
2031	0.00	0.00
2032	0.00	0.00
2033	0.00	0.00
2034	0.00	0.00
2035	0.00	0.00
2036	0.00	0.00
2037	0.00	0.00
2038	0.00	0.00
2039	0.00	0.00
2040	0.00	0.00
2041	0.00	0.00
2042	0.00	0.00
2043	0.00	0.00
2044	0.00	0.00
2045	0.00	0.00
2046	0.00	0.00
2047	0.00	0.00
2048	0.00	0.00
2049	0.00	0.00
2050	0.00	0.00
2051	0.00	0.00
2052	0.00	0.00
2053	0.00	0.00
2054	0.00	0.00
2055	0.00	0.00
Premiums and Discounts	<b>\$0.00</b>	
<b>Total</b>	<b>\$0.00</b>	<b>\$0.00</b>

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**Other Postemployment Benefits (OPEB)**

If your agency has active or retired employees who are members of the Office of Group Benefits (OGB) Health Plan, please provide the following information: (Note: OGB has a 6/30/2019 measurement date for their OPEB valuation)

Benefit payments made subsequent to the measurement date of the **OGB** Actuarial Valuation Report until the employer's fiscal year end. (Benefit payments are defined as the employer payments for retirees' health and life insurance premiums). For agencies with a 6/30 year end this covers the current fiscal year being reported. For calendar year end agencies, it covers the period 7/1 to 12/31 for the current year being reported. 0.00

Covered Employee Payroll for the **PRIOR** fiscal year (not including related benefits) 0.00

**For calendar year-end agencies only:** Benefit payments or employer payments for retirees' health and life insurance premiums made for the next year's valuation reporting period (7/1/2019 - 6/30/2020). This information will be provided to the actuary for the valuation report early next year. 0.00

For agencies that have employees that participate in the **LSU Health Plan**, provide the following information: (Note: The LSU Health Plan has a measurement date of 6/30/2020 for their OPEB valuation report.)

Covered Employee Payroll for the **CURRENT** fiscal year (not including related benefits) 0.00

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**FUND BALANCE/NET POSITION RESTATEMENT**

Account Name/Description	Restatement Amount
<b>Total</b>	<b>\$0.00</b>

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**SUBMISSION**

Before submitting, ensure that all data (statements, notes, schedules) have been entered for the agency.

Once submitted no changes can be made to any of the agency data for the specified year.

By clicking 'Submit' below you certify that the financial statements herewith given present fairly the financial position and the results of operations for the year ended in accordance with policies and practices established by the Division of Administration or in accordance with Generally Accepted Accounting Principles as prescribed by the Governmental Accounting Standards Board.

Reminder: You must send Louisiana Legislative Auditors an electronic copy of the AFR report in a pdf, tiff, or some other electronic format to the following e-mail address:  
[LLAFileroom@lla.la.gov](mailto:LLAFileroom@lla.la.gov).



Stephen M. Griffin, CPA  
Robert J. Furman, CPA

Jessica S. Benjamin, Director

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**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Commissioners  
Louisiana Beef Industry Council  
Department of Agriculture  
State of Louisiana  
Baton Rouge, Louisiana

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Louisiana Beef Industry Council (the Council), as of and for the year then ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements and have issued our report thereon dated August 27, 2020.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Council's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for their purpose of expressing an opinion on the effectiveness of the Council's internal control. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Council's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Governmental Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Griffin & Furman, LLC*

August 27, 2020



Stephen M. Griffin, CPA  
Robert J. Furman, CPA

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**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH THE FEDERAL  
BEEF PROMOTION AND RESEARCH ACT OF 1985, THE BEEF PROMOTION  
AND RESEARCH ORDER AND THE AGRICULTURAL MARKETING SERVICES  
INVESTMENT POLICYBASED ON AN AUDIT PERFORMED IN ACCORDANCE  
WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Commissioners  
Louisiana Beef Industry Council  
Department of Agriculture  
State of Louisiana  
Baton Rouge, Louisiana

We have audited the financial statements of the Louisiana Beef Industry Council (the Council), a component unit of the State of Louisiana, as of and for the year ended June 30, 2020, and have issued our report thereon dated August 28, 2020. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

Compliance with the Federal Beef Promotion and Research Act of 1985, and the Beef Promotion and Research Order (the "Order") and the agriculture marketing services investment policy is the responsibility of the Council's management. As part of our audit, we assessed the risk that noncompliance with the Act and the Order as explained above, could cause the financial statements to be materially misstated.

In connection with our audit, nothing came to our attention, that caused us to believe that (i) the Council was not in compliance with the provisions of the Beef Promotion and Research Act of 1985 (the "Act") and the Beef Promotion and Research Order (the "Order") relative to the use of funds collected by the Council insofar as they relate to accounting matters, or (ii) that the Council failed to accurately allocate expenses that it shared with any other entity or funding source in a manner that complies with the Act and Order. Further, nothing came to our attention that caused us to believe the Council was not in compliance with the provisions of the Beef Board Investment Policy for Qualified State Beef Councils dated March 14, 2016, which describes the type of instruments in which the Council may invest. Our audit was not, however, directed primarily toward obtaining knowledge of such noncompliance.

This report is intended for the information of the Council and Legislative Auditor's Office and is not intended to be and should not be used by anyone other than these specified parties. However, under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

*Griffin & Furman, LLC*

August 28, 2020

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**LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA**

**Schedule of Findings and Management Corrective Action**

**June 30, 2020**

**Summary of Audit Results:**

- 1. Type of Report Issued – Unqualified**
- 2. Internal Control Over Financial Reporting**
  - a. Significant Deficiencies - No**
  - b. Material Weaknesses - No**
- 3. Compliance and Other Matters - No**
- 4. Management Letter - Yes**

LOUISIANA BEEF INDUSTRY COUNCIL  
DEPARTMENT OF AGRICULTURE  
STATE OF LOUISIANA

Status of Prior Year Findings

June 30, 2020

**Finding 2019-1:**

*Criteria:*

Louisiana Revised Statute 49:321 requires security for deposits of state funds.

*Condition & Cause:*

The financial institution did not assign sufficient collateral to fully secure the deposits of the Council.

*Recommendation:*

Review the finding with the financial institution and have them assign the collateral necessary to secure the deposits.

*Management Corrective Action Plan:*

Management has met with the management of the financial institution and they have agreed to change their method of calculating the collateral requirement of this agency.

*Status:*

Resolved. The financial institution adjusts collateral balances during the year within the time allowed by state statute. This statute allows the financial institution to adjust the collateral balance within five days of the deposit.

**Finding QSBC 2019-1:**

*Criteria:*

The investment policies require the daily balance should total in aggregate no more than 110% of the FDIC insurance and collateral.

*Condition & Cause:*

The amount of coverage to cover the bank balance as required by the QSBC was \$41,023 below this requirement.

*Effect:*

Not being in compliance with the QSBC investment policy.

*Recommendation:*

Review the requirements with the financial institution and have them consider changing their method of determining the amount of collateral that needs to be assigned to this account to be in compliance with the QSBC investment policy.

*Management Corrective Action Plan:*

Management has met with the management of the financial institution and they have agreed to change their method of calculating the collateral requirement of this agency and to assign the additional collateral to comply with the QSBC investment policy.

*Status:*

Resolved. The QSBC investment policy was updated to remove the 110% requirement.



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**Board of Commissioners  
Louisiana Beef Industry Council  
Department of Agriculture  
State of Louisiana  
Baton Rouge, Louisiana**

**In planning and performing our audit of the financial statements of the business-type activities of the Louisiana Beef Industry Council (the Council), a component unit of the State of Louisiana, as of and for the year ended June 30, 2020, in accordance with auditing standards generally accepted in the United States of America, we considered the Council's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control.**

**A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.**

**Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. We did not identify any deficiencies in internal control that we considered to be material weaknesses.**

**However, during our audit we became aware of matters that are opportunities for strengthening internal controls. This letter does not affect our report dated August 28, 2020, on the financial statements of the Council.**

#### **Surety Bond**

**In reviewing the surety bond of the Council we noted that the bond covers the board members and one employee. The bond also specifically excludes independent contractors. Currently, the Council has no employees and contracts accounting and administrative services, including handling receipts and disbursements, to an independent contractor. While not required by state law, we recommend the Council consider revising the bond to include the contractor since they process the receipts and disbursements of the Council.**

*Management's Planned Corrective Action - The independent contractor is checking with his insurance carrier to see if his professional liability policy provides coverage similar to that of a surety bond. If it does not, the Council will take adding the independent contractor to the current surety bond under further consideration.*

**We will review the status of this comment during our next audit engagement. We have already discussed these comments and suggestions with Council personnel, and we will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations. This communication is intended solely for the information of management, supervisory committee, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.**

*Griffin & Company, LLC*

August 28, 2020