NAMI St. Tammany and Subsidiary

# Audited Financial Statements

For the year ended June 30, 2020

# **CONTENTS**

Independent Auditor's Report	1
Consolidated Financial Statements	
Consolidated Statement of Financial Position	2
Consolidated Statement of Activities	3
Consolidated Statement of Functional Expenses	4
Consolidated Statement of Cash Flows	5
Notes to Financial Statements	6
Report on Internal Control over Financial Reporting and Compliance based on an audit of financial statements performed in accordance with Government Auditing Standards	12
Schedule of Compensation, Benefits, and Other Payments to Agency Head	14



#### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors and Management of NAMI St. Tammany and Subsidiary Mandeville, LA

We have audited the accompanying financial statements of NAMI ST. Tammany and Subsidiary, which comprise the statements of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NAMI St. Tammany and Subsidiary as of June 30, 2020, and the change in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Compensation, Benefits, and Other Payments to Agency Head on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Jason F. Clausen, P.C.

November 12, 2020 Fraser, MI

# <u>CONSOLIDATED STATEMENT OF FINANCIAL POSITION</u> <u>JUNE 30, 2020</u>

# <u>Assets</u>

Current assets	
Cash and cash equivalents	\$ 215,165
Cash - board designated	25,000
Investments	354,848
Grants receivable, net	75,615
Prepaid expenses	<u> 11,71</u> 3
Total current assets	682,341
Property and equipment	
Office equipment	26,844
Equipment	4,703
Furniture and fixtures	24,424
Vehicles	102,324
Leasehold improvements	77,996
Less accumulated depreciation	<u>(130,27</u> 0)
Net property and equipment	106,021_
Total assets	<u> 788,36</u> 2
<u>Liabilities</u>	
Current liabilities	
Accounts payable	4,578
Current portion of long term debt	20,658
Accrued payroll	35,455
Payroll taxes payable	9,055
Total current liabilities	69,746
Notes payable, net of current portion	235,007
Total liabilities	304,753
Net assets	
Net assets without donor restrictions	358,609
Net assets with donor restrictions	100,000
Board designated reserve	<u>25,000</u>
Total net assets	483,609
Takal Bakibaia	
Total liabilities and net assets	<u>\$ 788,36</u> 2

# CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

	Net assets without donor restrictions	Net assets with donor restrictions	Total
Revenue and other support			
Grants and Contracts	775,698	-	775,698
Fundraising	83,615	-	83,615
Membership	684	-	684
Contributions	79,916	275,000	354,916
Transportation	57,000	-	57,000
Rentals	44,004	-	44,004
Investment	(2,402)	-	(2,402)
Other income	37,695	-	37,695
In-kind donations	54,000	-	54,000
Net assets released from restrictions	175,000	(175,000)	
Total revenue and other support	1,305,210	100,000	1,405,210
Expense			
Program services	1,128,092	-	1,128,092
Management and general	125,098	-	125,098
Fundraising	52,706	-	52,706
-	<u> </u>		
Total expense	1,305,896	-	1,305,896
	_		
Change in net assets	(686)	100,000	99,314
Net assets, beginning of period	384,295_		384,295
Net assets, end of period	\$ 383,609	\$ 100,000	\$ 483,609

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

<u>Description</u>	Program services	Management and general	Fundraising	Total
Salaries	\$ 779,666	\$ 70,879	\$ 35,439	\$ 885,984
Employee benefits	3,504	319	159	3,982
Payrolĺ taxes	65,103	5,918	2,960	73,981
Advertising	, <u> </u>	<b>'</b> –	4,460	4,460
Accounting	_	18,000	, <u> </u>	18,000
Audit	_	7,130	_	7,130
Bank charges	1,762	207	104	2,073
Donations	1,750	-	-	1,750
Travel / trainings	1,984	233	117	2,334
Telephone	14,782	1,739	870	17,391
Postage and shipping	-	1,060	-	1,060
Occupancy	30,600	3,600	1,800	36,000
Office expense	34,834	4,098	2,049	40,981
Meetings	5,104	105	53	5,262
Insurance	42,249	4,971	2,485	49,705
Interest	2,455	289	144	2,888
Dues and subscriptions	_	2,670	_	2,670
Mileage	8,833	-	-	8,833
Direct operating costs	82,347	-	-	82,347
Vehicle expense	19,905	_	-	19,905
Other expenses	3,000	325	289	3,614
Depreciation	30,214	3,555_	1,777_	35,546
Total expenses on the				
statement of activities	\$1,128,092	\$ 125,098	\$ 52,706	\$1,305,896

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2020

# Cash flows from operating activities

Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities	\$ 99,314
Add: Depreciation Investment losses	35,546 2,402
Changes in operating assets and liabilities  Decrease in grants receivable Decrease in prepaid expense Decrease in accounts payable Decrease in accrued payroll Increase in payroll taxes payable Decrease in other liabilities	68,362 (1,670) (3,760) (7,265) 1,271 (5,835)
Net cash provided by operating activities	 188,365
Cash flows from investing activities Cash paid for fixed assets Cash received from interest and dividends Cash paid for investment expenses Cash paid for investments	(13,223) 5,001 (1,664) (253,244)
Net cash used by investing activities	 (263,130)
Cash flows from financing activities Payments on notes payable Proceeds from PPP note payable	(19,560) 213,200
Net cash provided by financing activities	193,640
Net increase in cash and cash equivalents	118,875
Cash and cash equivalents, beginning of period	121,290
Cash and cash equivalents, end of period	\$ 240,165

Cash paid for interest during the year was \$2,888.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

#### **NOTE 1 - NATURE OF ACTIVITIES**

NAMI St. Tammany and Subsidiary, (the Organization) is a non-profit corporation located in Mandeville, Louisiana, and is affiliated with National Alliance on Mental Illness. The Organization's mission is to increase awareness and advocate for families and persons with mental health illnesses in St. Tammany Parish. The Organization's source of revenue is principally derived from grant revenue and fundraising events. The Organization operates the following major programs:

#### Peer and Family Education

Providing education, awareness, and understanding of mental illnesses and establishing wellness through Peer-to-Peer, NAMI Basics, and Family-to-Family Education programs.

#### Peer and Family Support Groups

Providing a forum for recovery support for adults living with mental health challenges through ongoing support groups NAMI Connection and Family-to-Family Support.

#### Community Programs

Providing forums for effectively communication of mental health related concerns, advocacy for individuals struggling with mental illness, and a comprehensive webbased directory that provides resources for individuals living with mental illness. These programs are delivered through Parents and Teachers as Allies, NAMI Smarts for Advocacy, Community Education Events, and Mental Health Resource and Provider Directories.

# **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles and accordingly, reflect all significant receivables, payables, and other liabilities.

#### Classification of Net Assets

The Organization prepares it financial statements in accordance with FASB ASC 958-205, "Financial Statements of Not-for-Profit Organizations". Under FASB ASC 958-205, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, and net assets with donor restrictions. As permitted under the provisions of FASB 958-605, the Organization records donor-restricted contributions whose restrictions have been satisfied in the same reporting period as unrestricted support in such year.

#### Principles of Consolidation

The financial statements include the accounts of NAMI ST Transportation, Inc., a wholly owned subsidiary of the Organization. All intercompany balances have been eliminated.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

during the reported period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, highly liquid investments with maturities of three months or less when purchased are considered cash equivalents and recorded at cost, which approximates fair value. The Organization places its temporary cash investments with high credit quality financial institutions, and at times may maintain balances that exceed federally insured limits. As of June 30, 2020, the Organization did not have any bank deposits of in excess of federally insured limits.

### Accounts Receivable, Net

The Organization carries its accounts and grants receivable at the lower of cost or market, less an allowance for doubtful accounts. On a periodic basis, the Organization evaluates its accounts receivable and establishes an allowance for doubtful accounts, when deemed necessary, based upon specific delinquent accounts. When receivables are deemed uncollectible, they are charged against the allowance account. At June 30, 2020, the allowance for doubtful accounts was \$0.

#### Current Financial Assets

The Organization has \$670,672 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure consisting of cash of \$240,165, investments totaling \$349,848, and grants receivable totaling \$80,659. Of the financial assets, \$100,000 are subject to donor restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 60 days of normal operating expenses, which are, on average, approximately \$203,000. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

#### Donated Materials and Services

The Organization receives donations of material and services from various sources. The donated materials and services received are reflected in the accompanying financial statements at their fair market value.

#### Property and Equipment

Property and equipment are carried at cost or, if donated, at fair market value at the time of the donation. Property with an original cost of \$500 or greater and a useful life of 3 years of greater are capitalized. Depreciation is computed on a straight-line basis over the estimated useful life of the assets. Expenditures for maintenance and repairs are charged to expense as incurred. Useful lives for the different classes of assets is as follows:

Office equipment 3-5 years Equipment, vehicles, furniture, and fixtures 5-7 years Leasehold improvements 10-15 years

#### Advertisina

Advertising costs are recorded as expenditures as they are incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Income Taxes

The Organization is a private, not-for-profit organization operating in accordance with Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision or liability for income taxes has been provided in the accompanying financial statements.

#### Functional Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, office and occupancy, general and administrative, interest, and depreciation, all of which are allocated on the basis of management's estimate of time and effort. Although the methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

#### NOTE 3 - BOARD-DESIGNATED CASH

As of June 30, 2020, the Board has designated cash for the following purposes:

Cash reserve (see Note 11)

\$ 25,000

#### **NOTE 4 - FAIR VALUE MEASUREMENTS**

Generally Accepted Accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under Generally Accepted Accounting Principles are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.
- Level 2 Inputs to the valuation methodology include
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of this asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

See independent auditor's report and financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

#### **NOTE 4 - FAIR VALUE MEASUREMENTS (CONTINUED)**

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lower level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value:

Money market funds: Valued at the fair value of the fund at the close of the stock market on the last business day of the year.

Mutual Funds: Valued at the accumulated unit value of the units held at the end of the year.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Investments are stated at their fair values, and consist of money market and equity investments as follows:

		In Active Markets for Identical	Significant Other Observable	Significant Unobservable
		Assets	Inputs	Inputs
June 30, 2020	<u>Fair Value</u>	(Level 1)	(Level 2)	(Levels 3)
Money Market	\$ 252,320	\$ 252,320	\$ -	\$ -
Mutual Funds	92,730	92,730	-	-
Common Stock	<u>4,798</u>	<u>4,798</u>		
Total	<u>\$ 349,848</u>	<u>\$ 349,848</u>	<u>\$</u>	<u>\$</u>

Investment loss for the year ended June 30, 2020, reported as a net of realized gains and losses, dividends and interest, brokerage fees, and unrealized market fluctuations was \$2,402.

#### **NOTE 5 - NOTES PAYABLE**

Note Payable - Vehicles

The Organization maintains a note payable dated January 20, 2017, with an original amount of \$27,000. The note calls for 60 monthly payments of \$520 and bears interest at a rate of 5.75%. The note matures January 20, 2022 and is secured by specific assets of the Organization.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

# **NOTE 5 - NOTES PAYABLE (CONTINUED)**

#### Note Payable - Vehicle

The Organization maintains a note payable dated July 23, 2018, with an original amount of \$29,162. The note calls for 48 monthly payments of \$677 and bears interest at a rate of 5.30%. The note matures August 6, 2022 and is secured by specific assets of the Organization.

# Note Payable - Vehicle

The Organization maintains a note payable dated July 23, 2018, with an original amount of \$29,162. The note calls for 48 monthly payments of \$677 and bears interest at a rate of 5.30%. The note matures August 6, 2022 and is secured by specific assets of the Organization.

Principal payments due on this note for the next five years are as follows:

Year ended June 30,	Amount
2021	\$ 20,658
2022	19,188
2023	 2,619
TOTAL	\$ 42,465

# NOTE 6 - PAYCHECK PROTECTION PROGRAM ("PPP") LOAN

On April 23, 2020, the Organization received loan proceeds in the amount of \$213,200 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels.

The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. The Organization intends to use the proceeds for purposes consistent with the PPP. While the Organization currently believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan, we cannot assure you that we will not take actions that could cause the Organization to be ineligible for forgiveness of the loan, in whole or in part.

#### **NOTE 7 - COMPENSATED ABSENCES**

The amount liability for compensated absences cannot be reasonably determined, therefore no accrual has been made.

#### **NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS**

At June 30, 2020, the Organization had net assets with the following donor restrictions.

Residential Housing Program

\$ 100,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

#### NOTE 9 - GOVERNMENT GRANTS AND CONTRACTS REVENUE AND RECEIVABLES

The revenues received for the fiscal year ending June 30, 2020 are as follows:

U.S. Department of Housing and Urban Development	\$ 98,636
St. Tammany Parish Government	198,376
State of Louisiana - Department of Health & Hospitals	99,495
Florida Parish Human Services Authority	230,196
MBH of Louisiana, LLC	513
City of Covington, Louisiana	6,000
City of Slidell, Louisiana	 5,000
Total Government Grant and Contract Revenue	\$ 638,216

The total amounts receivable on these grants as of June 30, 2020 was \$75,615.

#### **NOTE 10 - IN-KIND DONATIONS**

Donated contributions are reflected in the accompanying statements at their estimated values at date of receipt. The organization receives many hours of volunteer work. Much of this volunteer work does not meet the requirements for recognition in GAAP and are therefore not included in the financial statements. The value of donated materials and services included in the financial statement and the corresponding expenses for the year are as follows:

Donated use of office space and furniture	\$	36,000
Donated professional services	—	18,000
Total In-Kind Donations	\$	54,000

#### NOTE 11 - BOARD-DESIGNATED CASH RESERVE

At June 30, 2020, the Organization maintained a Board designated cash reserve in the amount of \$25,000. These funds are restricted for operating costs and may not be drawn upon without Board consent.

#### **NOTE 12 - DATE OF MANAGEMENT REVIEW**

These financial statements are inclusive of all subsequent events as reviewed by management through the date of this report, which is the date the financial statements were available to be issued. After the date of the balance sheet, the outbreak of the COVID-19 pandemic and related economic repercussions have created uncertainty for the nonprofit industry. Government-ordered shutdowns of business deemed to be non-essential have temporarily changed the ability of the organization to carry out its programs. The timing and financial effects of these uncertainties on the organization cannot be reasonably estimated.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of NAMI St. Tammany and Subsidiary Mandeville, LA

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of NAMI St. Tammany (a nonprofit organization) and Subsidiary, which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 11, 2020.

### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered NAMI St. Tammany's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NAMI St. Tammany and Subsidiary's internal control. Accordingly, we do not express an opinion on the effectiveness of NAMI St. Tammany and Subsidiary's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether NAMI St. Tammany and Subsidiary's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Jason F. Clausen, P.C.

Fraser, MI November 12, 2020

# SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO AGENCY HEAD FOR THE YEAR ENDED JUNE 30, 2020

Agency head name: Nicholas Richard

Purpose	Amount
Salary	\$85,850
Benefits (Cell phone allowance)	2,400
Car allowance	4,800
Total	\$93,050