

EISNER&ER

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION

FINANCIAL STATEMENTS

DECEMBER 31, 2024



IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION

CONTENTS

	<u>Page</u>
<u>INDEPENDENT ACCOUNTANTS' REVIEW REPORT</u>	1 - 2
<u>FINANCIAL STATEMENTS</u>	
Statement of Financial Position	3
Statement of Activities and Changes in Net Assets	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7 - 12
<u>SUPPLEMENTARY INFORMATION</u>	
Schedule of Compensation, Benefits and Other Payments to the Chief Executive Officer	13

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors of
Iberia Industrial Development Foundation

We have reviewed the accompanying financial statements of Iberia Industrial Development Foundation (the "Foundation"), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Foundation management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA, and those standards applicable to review engagements contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Iberia Industrial Development Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

The supplementary information on page 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information.

EisnerAmper LLP

EISNERAMPER LLP
Lafayette, Louisiana
June 25, 2025



IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2024

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 244,320
Certificates of deposit	127,335
Hotel/motel tax receivable	44,045
Other receivables	5,038
Prepaid expenses	20,854
Total current assets	<u>441,592</u>

NON-CURRENT ASSETS

Intangible asset, net	8,286
Property and equipment:	
Land	11,000
Building	80,130
Building improvements	91,306
Furniture and equipment	65,024
	<u>247,460</u>
Less accumulated depreciation	<u>(202,594)</u>
Net property and equipment	<u>44,866</u>
Total non-current assets	<u>53,152</u>
Total Assets	<u>\$ 494,744</u>

LILABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accrued expenses and other liabilities	\$ 3,025
Accrued interest payable	6,668
Note payable, current portion	3,721
Total current liabilities	<u>13,414</u>

NON-CURRENT LIABILITIES

Note payable	<u>135,710</u>
Total Liabilities	<u>149,124</u>

NET ASSETS

Net assets, without donor restriction	<u>345,620</u>
Total net assets	<u>345,620</u>
Total Liabilities and Net Assets	<u>\$ 494,744</u>

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED DECEMBER 31, 2024

	Without Donor Restrictions
<u>OPERATING REVENUES AND OTHER SUPPORT</u>	
Hotel/motel tax revenue	\$ 259,497
Membership dues	53,000
Contributions of nonfinancial assets in exchange for membership dues	4,000
Fee revenue	213,000
Rental income	4,500
Miscellaneous income	8,093
Total operating revenue and other support	<u>542,090</u>
<u>EXPENSES</u>	
Program	299,744
Management and general	190,461
Total expenses	<u>490,205</u>
Change in net assets	51,885
Net assets at beginning of year	<u>293,735</u>
Net assets at end of year	<u><u>\$ 345,620</u></u>

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2024

	Program	Management and General	Total
Salaries, benefits and taxes	\$ 238,449	\$ 97,386	\$ 335,835
Repairs and maintenance	-	52,608	52,608
Business and job development	11,638	-	11,638
Insurance	4,997	5,946	10,943
Professional fees	-	10,510	10,510
Telephone and internet	9,138	1,000	10,138
Automobile allowance	7,560	840	8,400
Dues and subscriptions	7,121	650	7,771
Office	4,663	1,999	6,662
Utilities	-	6,609	6,609
Depreciation and amortization	-	5,003	5,003
Advertising and marketing	4,200	85	4,285
Interest	-	4,072	4,072
Service charges	-	1,120	1,120
Miscellaneous	11,978	2,633	14,611
Total expenses	<u>\$ 299,744</u>	<u>\$ 190,461</u>	<u>\$ 490,205</u>

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$	51,885
Adjustments to reconcile the change in net assets to net cash provided by operating activities:		
Depreciation and amortization		5,003
Changes in assets and liabilities -		
(Increase) decrease in assets:		
Hotel/motel tax receivable		(31,063)
Other receivables		5,707
Prepaid expenses		(3,587)
Increase (decrease) in liabilities:		
Accrued expenses and other liabilities		(55)
Net cash provided by operating activities		<u>27,890</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of certificate of deposit		(17)
Purchase of property and equipment		<u>(8,600)</u>
Net cash used in investing activities		<u>(8,617)</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Principal payments on note payable		<u>(3,620)</u>
Net cash used in financing activities		<u>(3,620)</u>

Net change in cash and cash equivalents		15,653
Cash and cash equivalents - beginning of year		<u>228,667</u>
Cash and cash equivalents - end of year	\$	<u><u>244,320</u></u>

Supplemental Information:

Cash paid for interest during the year	\$	<u><u>4,072</u></u>
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IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

1. Significant Accounting Policies

Nature of business

The Iberia Industrial Development Foundation (the "Foundation") is a nonprofit corporation which was organized under the laws of the State of Louisiana for the purpose of promoting industrial and economic development for the Parish of Iberia. The Foundation derives most of its revenue and support through a hotel/motel tax, membership dues, and agreements with other agencies. The Foundation's major program service is economic development which includes job and business development services, business retention and expansion services, and industrial park support, marketing, and development services.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

For purposes of financial statement presentation, the Foundation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Certificates of deposit are considered for classification as a cash equivalent based on their maturity.

Certificates of deposit

Certificates of deposit (CDs) with original maturity of more than three months are reported as certificates of deposit on the Statement of Financial Position. CDs held by the Foundation are non-brokered and are reported at cost.

Receivables and allowance for credit losses

The Foundation records the hotel/motel taxes collected on its behalf by the parish government for the calendar year but not yet received by the Foundation at year end as hotel/motel tax receivable. Other receivables are recorded when performance obligations have been satisfied and primarily relate to fee revenue and rental income. Given the nature of these transactions, historical information, current conditions, and reasonable and supportable forecasts, amounts are deemed collectible, and management believes an allowance for credit losses is deemed immaterial at December 31, 2024.

Intangible asset

The Foundation's intangible asset includes website development costs that are amortized over the expected economic benefit period of the asset, which is expected to be five years. Accumulated amortization and amortization expense at December 31, 2024 are \$8,014 and \$3,260, respectively.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

1. Significant Accounting Policies (continued)

Property and equipment

Property and equipment are recorded at cost. Donated assets are recorded at the estimated fair value at the date of donation. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

	<u>Years</u>
Building	25
Building Improvements	3-25
Furniture and Equipment	3-10

Maintenance and repairs are expensed as incurred. Costs which significantly increase asset values or extend useful lives are capitalized. Management reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. Management's review resulted in no indicators of asset impairment at December 31, 2024.

Net assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- *Net assets without donor restrictions:* Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.
- *Net Assets with donor restrictions:* Net assets subject to donor (or certain grantor) restrictions. Some donor (or grantor) imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Foundation does not have net assets with donor restriction at December 31, 2024.

The Foundation reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. The Foundation reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire simultaneously in the reporting period.

Revenue and revenue recognition

Contributions are recognized when cash, other assets, or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

Ordinance 87-08-552 of Iberia Parish (the Parish) Council, passed on September 9, 1987, called for the imposition of a 2% hotel/motel tax in Iberia Parish for the benefit of the Foundation. Under an agreement with the same, the Iberia Parish School Board acts as collecting agent for the Parish for the tax withholding and retains a 2% fee for administrative purposes. Collection fees totaled approximately \$5,296 during 2024. The tax revenue received is used to encourage economic development within the Parish directly benefiting the general public and therefore represents a nonexchange transaction. Revenue is recognized by the Foundation when received by the collecting agent.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

1. Significant Accounting Policies (continued)

Revenue and revenue recognition (continued)

Membership dues are recognized when the performance obligations of providing the membership services are met over the membership period, which is the calendar year. Membership dues, which are nonrefundable, are comprised of an exchange element based on the benefits received which are considered to be commensurate with amounts paid. Membership dues are recognized over time, ratably over the membership period, which is based on the calendar year. Payments are required at the time of the start of the membership period; amounts received in advance are deferred to the applicable period. Membership is voluntary and dues are decided by the member-elected board of directors.

Contributed nonfinancial assets recognized within the Statement of Activities include contributions of services in exchange for membership dues. Contributed services are recognized as revenues at their estimated fair value if they create or enhance nonfinancial assets or they require specialized skills that would need to be purchased if they were not donated. The Foundation receives contributed advertising and security services which are reported using current rates for similar services provided by the contributor.

Fee revenue is recognized when the performance obligation of rendering the agreed-upon services has been met, and in accordance with contractual agreements as discussed in Notes 8 and 9. Fee revenue is recognized over time, ratably over the contractually agreed-upon period as services are simultaneously received and consumed by the contracting party over the period, and generally correspond with monthly payments received by the Foundation. Payment terms vary with each agreement and are generally received each month as services are rendered. Amounts received in advance, if any, are deferred to the applicable period.

Functional allocation of expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and Changes in Net Assets and in the Schedule of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries, benefits, and related expenses are based on estimated time and effort. Other expenses have been specifically identified with directly benefiting a program or determined to be a supporting in nature.

Advertising

Advertising costs are expensed as incurred. Total advertising expense was \$4,285 for the year ended December 31, 2024.

Income taxes

The Foundation is an exempt organization for federal income tax purposes under Section 501(c)(6) of the Internal Revenue Code. Management has determined that the Foundation does not have any uncertain tax positions or associated unrecognized benefits that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that the Foundation's tax returns will not be challenged by the taxing authorities and that the Foundation will not be subject to additional tax, penalties, and interest as a result of such challenge.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

2. Availability and Liquidity of Resources

The Foundation's general policy is to try to maintain at least 30 days of operating expenses made up of funds received for membership dues, special project activities, a contract for staff services with the local Economic Development Authority, and a portion of the local hotel/motel tax. Any additional funds received in excess of monthly obligations may be deposited into the liquid reserve accounts consisting of certificates of deposits and a money market account.

The following table reflects the Foundation's current financial assets as of December 31, 2024. These are the amounts that are available to meet general expenditures within one year of the statement of financial position date. There were no net assets with donor restrictions at December 31, 2024.

Cash and cash equivalents	\$	244,320
Certificates of deposit		127,335
Hotel/motel tax receivable		44,045
Other receivables		<u>5,038</u>
Total financial assets available to meet cash needs for general expenditures within one year	\$	<u>420,738</u>

To meet any additional cash flow needs, the Foundation maintains multiple lines of credit (see Note 4) with local financial institutions that can be drawn from when needed.

3. Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to significant concentrations of credit risk consist primarily of cash and certificates of deposit. At December 31, 2024, these balances were covered by Federal Deposit Insurance Corporation (FDIC) insurance or Securities Investor Protection Corporation (SIPC) insurance, as applicable. At times, amounts on deposit may exceed insured limits.

4. Lines of Credit

The Foundation had a \$50,000 line of credit with a financial institution, secured by the Foundation's land, building, and improvements. The line of credit expired on March 21, 2024, and was not renewed. Interest was due monthly at a rate of 8.25%.

The Foundation has a \$50,000 line of credit with a financial institution. The line of credit expires on October 31, 2025. Interest is due monthly at a variable rate based on the Prime Rate published in the Wall Street Journal, plus 3.00%. The interest rate at December 31, 2024 was 10.50%. At December 31, 2024, the balance on this line of credit was zero.

The Foundation has a second \$50,000 line of credit with a financial institution, secured by the Foundation's land, building, and improvements. The agreement has a maturity on demand. Interest is due monthly at a variable rate based on the Wall Street Journal Rate, as published in the Wall Street Journal Money Rates Section. The interest rate at December 31, 2024 was 7.50%. At December 31, 2024, the balance on this line of credit was zero.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

5. Note Payable

In June 2020, the Foundation obtained an Economic Injury Disaster Loan totaling \$150,000 from the Small Business Administration (SBA). Monthly payments, including principal and interest, of \$641 began in January 2022. The loan has an interest rate of 2.75% and matures in June 2050. The outstanding balance at December 31, 2024 was \$139,431, of which \$3,721 is classified as a current liability in the Statement of Financial Position. The note is secured by property and equipment, receivables, and deposits of the Foundation. Future payments on the note payable as of December 31, 2024 are summarized as follows:

<u>Year Ended December 31,</u>	<u>Amount</u>
2025	\$ 3,721
2026	3,825
2027	3,931
2028	4,041
2029	4,153
Thereafter	119,760
	139,431
Less: current portion	(3,721)
Note payable, non-current portion	<u>\$ 135,710</u>

6. Membership Dues – Government Agencies

Included in membership dues revenue are dues received from local governmental bodies as follows:

City of New Iberia	\$ 5,000
Iberia Parish School Board	5,000
Iberia Parish Government	5,000
Twin Parish Port Commission	1,000
	<u>\$ 16,000</u>

7. Concentration of Revenues

The Foundation's major source of ongoing revenue is a 2% hotel/motel tax within the boundaries of Iberia Parish. This tax accounted for approximately 48% of total operating revenue and other support for the year ended December 31, 2024. Additionally, fee revenue from agreements with the Iberia Economic Development Authority (Note 8), Economic Development District No. 1 of Iberia Parish (Note 9), and Iberia Parish Tourist Commission (Note 9) accounted for approximately 39% of total operating revenue and other support for the year ended December 31, 2024.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
(See Independent Accountants' Review Report)

8. Related Party Transactions

Members of the Foundation's board also sit on the board of the Iberia Economic Development Authority (IEDA). However, the related board members do not make up a majority of the IEDA board and thus, the Foundation is not required to consolidate with IEDA for financial statement reporting purposes.

A memorandum of understanding was signed with IEDA in 2013 and amended in 2014 and 2020, which establishes a monthly supply and service fee to be paid by IEDA to the Foundation. For the year ended December 31, 2024, the monthly fee is \$8,500. Total revenues received from IEDA related to this agreement total \$102,000 during 2024. This revenue is included in fee revenue in the Statement of Activities and Changes in Net Assets. The memorandum of understanding may be cancelled with thirty days advanced notice.

9. Cooperative Endeavor Agreements (CEA)

In March 2021, the Foundation signed a CEA with Economic Development District No. 1 of Iberia Parish (the District). In the terms of the CEA, the Foundation rendered professional economic development, infrastructure development and improvement, marketing, promotional, research, demographic, statistical, and other services on behalf of the District. Fee revenue recognized by the Foundation related this CEA during 2024 was \$67,000.

In October 2022, the Foundation signed a CEA with Iberia Parish Tourist Commission (IPTC). In the terms of the CEA, the Foundation's President and Chief Executive Officer shall serve as the Executive Director of the Iberia Parish Tourist Commission and perform the normal and essential duties and responsibilities of such position. In exchange, IPTC provides funding of \$4,000 per month. The CEA may be cancelled with at least 120 days advanced notice. Fee revenue recognized by the Foundation related this CEA during 2024 was \$44,000. At December 31, 2024 \$4,000 related to this CEA was included in other receivables.

10. Subsequent Events

Management has evaluated events through the date the financial statements were available to be issued, June 25, 2025, and determined that there were no additional disclosures necessary. No events occurring after this date have been evaluated for inclusion in these financial statements.

SUPPLEMENTARY INFORMATION

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
NEW IBERIA, LOUISIANA

SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS
TO THE CHIEF EXECUTIVE OFFICER

YEAR ENDED DECEMBER 31, 2024

Name: Michael J. Tarantino, President/CEO

Purpose		Amount
Salary	\$	151,607
Benefits-insurance		20,004
Benefits-retirement		10,520
Car allowance		8,400
Business meeting expenses		601
Mobile phone and data expenses		2,034
Registration fees		1,925
Conference travel		<u>9,112</u>
TOTAL	\$	<u>204,203</u>

Note: The amounts above include payments directly to the Chief Executive Officer of approximately \$170,527.
Other amounts noted above are paid on the Chief Executive Officer's behalf.



IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION

AGREED-UPON PROCEDURES REPORT

FOR THE FISCAL PERIOD
JANUARY 1, 2024 THROUGH DECEMBER 31, 2024



IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION

CONTENTS

	<u>Page</u>
Independent Accountants' Report on Applying Agreed-Upon Procedures	1
Schedule A: Agreed-Upon Procedures Performed and Associated Findings	2 - 3
Schedule B: Louisiana Attestation Questionnaire	4 - 7

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Board of Directors
Iberia Industrial Development Foundation
New Iberia, Louisiana

We have performed the procedures enumerated in Schedule A on the control and compliance (C/C) areas identified in the Louisiana Legislative Auditor's (LLA's) Louisiana Attestation Questionnaire (the Questionnaire) of the Iberia Industrial Development Foundation for the fiscal period January 1, 2024 through December 31, 2024. Iberia Industrial Development Foundation's management is responsible for those C/C areas identified in the Questionnaire.

Iberia Industrial Development Foundation (the Foundation) has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of performing specified procedures on the C/C areas identified in LLA's Questionnaire for the fiscal period January 1, 2024 through December 31, 2024. Additionally, LLA has agreed to and acknowledged that the procedures performed are appropriate for its purposes. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures we performed, and the associated findings are summarized in the attached Schedule A, which is an integral part of this report.

We were engaged by Iberia Industrial Development Foundation to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the AICPA and the standards applicable to attestation engagements contained in *Government Auditing Standards* issued by the Comptroller General of the United States. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on those C/C areas identified in the Questionnaire of Iberia Industrial Development Foundation for the fiscal period January 1, 2024 through December 31, 2024. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of Iberia Industrial Development Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the scope of testing performed on those C/C areas identified in the Questionnaire, and the result of that testing, and not to provide an opinion on control or compliance and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the LLA as a public document.



EISNERAMPER LLP
Lafayette, Louisiana
June 25, 2025

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IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
AGREED-UPON PROCEDURES PERFORMED AND ASSOCIATED FINDINGS
FISCAL PERIOD JANUARY 1, 2024 THROUGH DECEMBER 31, 2024

Schedule A

Federal, State, and Local Awards

1. Obtain the list of federal, state, and local government grant award expenditures for the fiscal year, by grant and grant year, from the Agency's management.

Results: The Foundation's management provided a list of federal, state, and local award expenditures for the fiscal period January 1, 2024 through December 31, 2024, by award. No exceptions noted.

2. For each federal, state, and local grant award, randomly select six disbursements from each grant administered during the fiscal year, provided that no more than 30 disbursements are selected.

Results: The Foundation's public funding is a hotel/motel tax revenue. These revenues are comingled. Therefore, all expenditures of the Foundation are subject to the agreed-upon procedures. Six disbursements were randomly selected from the Foundation's general ledger for the fiscal period January 1, 2024 through December 31, 2024.

3. Obtain documentation for the disbursements selected in Procedure 2. Compare the selected disbursements to supporting documentation, and agree to the amount and payee in the supporting documentation.

Results: No exceptions noted.

4. Report whether the selected disbursements were coded to the correct fund and general ledger account.

Results: No exceptions noted.

5. Report whether the selected disbursements were approved in accordance with the Agency's policies and procedures.

Results: Exception noted. The Agency's policies and procedures require both the President/CEO and an executive board member of the Foundation sign checks/disbursements over \$5,000. One of the six disbursements selected for testing, in the amount of \$8,600, was signed by the President/CEO of the Foundation. There was no evidence of signature by an executive board member.

6. For each selected disbursement made for federal grant awards, obtain the Compliance Supplement for the applicable federal program. For each disbursement made for a state or local grant award, or for a federal program not included in the *Compliance Supplement*, obtain the grant agreement. Compare the documentation for each disbursement to the program compliance requirements or the requirements of the grant agreement relating to activities allowed or unallowed, eligibility, and reporting; and report whether the disbursements comply with these requirements.

Results: No exceptions noted.

7. Obtain the close-out reports, if required, for any program selected in Procedure 2 that was closed out during the fiscal year. Compare the close-out reports, if applicable, with the Agency's financial records; and report whether the amounts in the close-out reports agree with the Agency's financial records.

Results: The Foundation's public funding is a hotel/motel tax revenue. Thus, this procedure is deemed not applicable and was not performed.

IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION
AGREED-UPON PROCEDURES PERFORMED AND ASSOCIATED FINDINGS
FISCAL PERIOD JANUARY 1, 2024 THROUGH DECEMBER 31, 2024

Schedule A

Open Meetings

8. Obtain evidence from management that agendas for meetings recorded in the minute book were posted as required by Louisiana Revised Statute 42:11 through 42:28 (the open meetings law), and report whether there are any exceptions.

Results: The Foundation is not subject to the open meetings law. Thus, this procedure is deemed not applicable and was not performed.

Budget

9. For each grant exceeding five thousand dollars, obtain the comprehensive grant budgets that the agency provided to the applicable federal, state or local grantor agency. Report whether the budgets for federal, state and local grants included the purpose and duration of the grants; and whether budgets for state grants also included specific goals, objectives, and measures of performance.

Results: The Foundation had no receipt of public grants during the fiscal period January 1, 2024 through December 31, 2024. Thus, this procedure is deemed not applicable and was not performed.

State Audit Law

10. Report whether the agency provided for a timely report in accordance with R.S. 24:513.

Results: No exceptions noted.

11. Inquire of management and report whether the agency entered into any contracts that utilized state funds as defined in R.S. 39:72.1 A. (2); and that were subject to the public bid law (R.S. 38:2211, et seq.), while the agency was not in compliance with R.S. 24:513 (the audit law).

Results: Inquiry of management of the Foundation was performed. Management of the Foundation represents that no such contracts were entered into by the Foundation during the fiscal period January 1, 2024 through December 31, 2024.

Prior-Year Comments

12. Obtain and report management's representation as to whether any prior year suggestions, recommendations, and/or comments have been resolved.

Results: The Foundation had no prior year suggestions, recommendations, or comments. Thus, this procedure is deemed not applicable and was not performed.

**LOUISIANA COMPLIANCE QUESTIONNAIRE
(For Audit Engagements of Quasi-Public Agencies)**

March 20, 2025

EisnerAmper

400 East Kaliste Saloom Road, Suited 7100

Lafayette, LA 70508

In connection with your audit of our financial statements as of December 31, 2024 and for the Fiscal Year beginning January 1, 2024 through December 31, 2024, for the purpose of expressing an opinion as to the fair presentation of our financial statements in accordance with accounting principles generally accepted in the United States of America, to assess our internal control structure as a part of your audit, and to review our compliance with applicable laws and regulations, we confirm, to the best of our knowledge and belief, the following representations. These representations are based on the information available to us as of March 20, 2025.

PART I. Agency Profile

1. Name and address of the organization.

The Iberia Industrial Development Foundation

101 Burke St.

New Iberia, LA 70560

2. List names, addresses, and telephone numbers of entity officials. Include elected/appointed members of the governing board, chief executive and fiscal officer, and legal counsel.

Chairman: Korey Kimball	222 Marie Elise St., New Iberia, LA 70563
Vice Chairman: Denise Broussard	1002 Rue De Pierre, New Iberia, LA 70563
Treasurer: Fran Henderson	317 Indest Street, New Iberia, LA 70563
Past Chair: Kristie McMath-Hebert	101 Bear Creek Court, Broussard, LA 70518
Member At Large: Chad Courtois	3112 Sugar Mill Road, New Iberia, LA 70563
President & CEO: Mike Tarantino	406 Rosemount Drive, New Iberia, LA 70560

3. Period of time covered by this questionnaire.

January 1, 2024 – December 31, 2024

4. The entity has been organized under the following provisions of the Louisiana Revised Statute(s) (R.S.) and, if applicable, local resolutions/ordinances.

N/A

5. Briefly describe the public services provided.

Economic Development and Marketing Services

6. Expiration date of current elected/appointed officials' terms.

December 31, 2024

Part II. Federal, State, and Local Awards

7. We have detailed for you the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

Yes [] No [] N/A [x]

8. All transactions relating to federal grants have been properly recorded within our accounting records and reported to the appropriate federal grantor officials.

Yes [] No [] N/A [x]

9. All transactions relating to state grants have been properly recorded within our accounting records and reported to the state grantor officials.

Yes [] No [] N/A [x]

10. All transactions relating to local grants have been properly recorded within our accounting records and reported to the appropriate local grantor officials.

Yes [] No [] N/A [x]

11. The reports filed with federal agencies are properly supported by books of original entry and supporting documentation.

Yes [] No [] N/A [x]

12. The reports filed with state agencies are properly supported by books of original entry and supporting documentation.

Yes [] No [] N/A [x]

13. The reports filed with local agencies are properly supported by books of original entry and supporting documentation.

Yes [] No [] N/A [x]

14. We have complied with all applicable compliance requirements of all federal programs we administer,

Yes [] No [] N/A [x]

15. We have complied with all applicable specific requirements of all state programs we administer, to include matters contained in the grant awards.

Yes [] No [] N/A [x]

16. We have complied with all applicable specific requirements of all local programs we administer, to include matters contained in the grant awards.

Yes [] No [] N/A [x]

17. We have provided you with all communications from grantors concerning noncompliance with or deficiencies in administering grant programs.

Yes ☐ No ☐ N/A ☒

Part III. Public Records

18. We are familiar with the Public Records Act and have made available to the public those records as required by R.S. 44:33.

Yes ☒ No ☐ N/A ☐

Part IV. Open Meetings

19. Our meetings, as they relate to public funds, have been posted as an open meeting as required by R.S. 42:11 through 42:28 (the open meetings law). **Note: Please refer to Attorney General Opinion No. 13-0043 and the guidance in the publication "[Open Meeting FAQs](#)," available on the Legislative Auditor's website to determine whether a non-profit agency is subject to the open meetings law.**

Yes ☐ No ☐ N/A ☒

Part V. Budget

20. For each federal grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

Yes ☐ No ☐ N/A ☒

21. For each grant received from the state, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose, duration, specific goals and objectives, and measures of performance.

Yes ☐ No ☐ N/A ☒

22. For each local grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

Yes ☐ No ☐ N/A ☒

Part VI. Reporting

23. We have had our financial statements audited in a timely manner in accordance with R.S. 24:513.

Yes ☒ No ☐ N/A ☐

24. We did not enter into any contracts that utilized state funds as defined in R.S. 39:72.1 A. (2); and that were subject to the public bid law (R.S. 38:2211, et seq.), while the agency was not in compliance with R.S. 24:513 (the audit law).

Yes ☒ No ☐ N/A ☐

25. We have complied with R.S. 24:513 A. (3) regarding disclosure of compensation, reimbursements, benefits and other payments to the agency head, political subdivision head, or chief executive officer.

Yes ☒ No ☐ N/A ☐

26. We have complied with R.S. 24:515.2 regarding reporting of pre- and post- adjudication court costs, fines and fees assessed or imposed; the amounts collected; the amounts outstanding; the amounts retained; the amounts disbursed, and the amounts received from disbursements.

Yes ☐ No ☐ N/A ☒

The previous responses have been made to the best of our belief and knowledge. We have disclosed to you all known noncompliance of the foregoing laws and regulations, as well as any contradictions to the foregoing representations. We have made available to you documentation relating to the foregoing laws and regulations.

We have provided you with any communications from regulatory agencies or other sources concerning any possible noncompliance with the foregoing laws and regulations, including any communications received between the end of the period under examination and the issuance of this report. We acknowledge our responsibility to disclose to you, the Legislative Auditor, and the applicable state grantor agency/agencies any known noncompliance that may occur subsequent to the issuance of your report.

Fran Henderson Secretary/Treasurer 3-20-25 Date

Fran Henderson

Denise Broussard Chairman 3-20-25 Date

Denise Broussard

Michael J. Tarantino President and CEO 3-20-25 Date

Michael J. Tarantino