

# **Mothers Against Drunk Driving**

Independent Auditor's Reports and Financial Statements

December 31, 2018



**Mothers Against Drunk Driving**  
**December 31, 2018**

**Contents**

**Independent Auditor’s Report.....1**

**Financial Statements**

Statement of Financial Position..... 3

Statement of Activities ..... 4

Statement of Functional Expenses..... 5

Statement of Cash Flows..... 6

Notes to Financial Statements..... 7

**Supplementary Information**

Schedule of Expenditures of Federal Awards.....22

**Report on Internal Control Over Financial Reporting and on Compliance and Other  
Matters Based on an Audit of Financial Statements Performed in Accordance with  
*Government Auditing Standards* – Independent Auditor’s Report.....27**

**Report on Compliance for the Major Federal Program and Report on Internal  
Control Over Compliance – Independent Auditor’s Report.....29**

**Schedule of Findings and Questioned Costs.....31**

**Summary Schedule of Prior Audit Findings.....33**

## Independent Auditor's Report

Board of Directors  
Mothers Against Drunk Driving  
Irving, Texas

### *Report on the Financial Statements*

We have audited the accompanying financial statements of Mothers Against Drunk Driving ("MADD"), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MADD as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

***Emphasis of Matter***

As described in *Note 1* to the financial statements, in 2018, MADD adopted Accounting Standards Update 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated June 25, 2019, on our consideration of MADD's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MADD's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MADD's internal control over financial reporting and compliance.

***BKD, LLP***

Dallas, Texas  
June 25, 2019

**Mothers Against Drunk Driving**  
**Statement of Financial Position**  
**December 31, 2018**

**Assets**

Cash and cash equivalents:	
Unrestricted	\$ 2,791,361
Restricted	<u>309,873</u>
Total cash and cash equivalents	3,101,234
Investments	11,921,360
Trade accounts receivable	924,113
Grants receivable	1,772,444
Contributions receivable, net	2,762,955
Prepaid expenses and other	761,545
Literature and supplies inventory	70,074
Property and equipment, net	<u>353,905</u>
Total assets	<u><u>\$ 21,667,630</u></u>

**Liabilities and Net Assets**

**Liabilities**

Accounts payable	\$ 21,676
Accrued liabilities	2,106,656
Deferred revenue	174,837
Deferred rent	<u>685,527</u>
Total liabilities	<u>2,988,696</u>

**Net Assets**

Net assets without donor restriction	14,807,800
Net assets with donor restriction	<u>3,871,134</u>
Total net assets	<u>18,678,934</u>
Total liabilities and net assets	<u><u>\$ 21,667,630</u></u>

**Mothers Against Drunk Driving**  
**Statement of Activities**  
**Year Ended December 31, 2018**

	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Total</u>
<b>Revenues</b>			
Contributions			
Individual contributions	\$ 8,844,411	\$ 52,619	\$ 8,897,030
Corporate contributions	2,465,513	3,342,726	5,808,239
Foundation contributions	593,716	157,646	751,362
In-kind contributions	4,565,226	-	4,565,226
Government grants and contracts	8,345,408	-	8,345,408
Special events	108,758	-	108,758
Cost of direct benefit to donor	(123,673)	-	(123,673)
Net special events	(14,915)	-	(14,915)
Other revenue			
Investment loss, net	(227,540)	-	(227,540)
Victim impact panels and court ordered revenue	7,772,933	-	7,772,933
Licenses, promotions and other revenue	1,868,925	-	1,868,925
Total contributions, government grants and contracts, special events and other revenue	34,213,677	3,552,991	37,766,668
Net assets released from restriction	2,406,566	(2,406,566)	-
Total revenues	<u>36,620,243</u>	<u>1,146,425</u>	<u>37,766,668</u>
<b>Expenses</b>			
Program services			
Campaign to eliminate drunk driving	16,969,773	-	16,969,773
Underage drinking	1,720,305	-	1,720,305
Victim services	8,211,552	-	8,211,552
Total program services	26,901,630	-	26,901,630
Supporting services			
Management and general	5,534,043	-	5,534,043
Fundraising	4,335,295	-	4,335,295
Total supporting services	9,869,338	-	9,869,338
Total expenses	<u>36,770,968</u>	<u>-</u>	<u>36,770,968</u>
<b>Change in Net Assets Before Provision for Federal Income Tax</b>	(150,725)	1,146,425	995,700
Provision for federal income tax	(18,206)	-	(18,206)
<b>Change in Net Assets</b>	(168,931)	1,146,425	977,494
<b>Net Assets, Beginning of Year</b>	<u>14,976,731</u>	<u>2,724,709</u>	<u>17,701,440</u>
<b>Net Assets, End of Year</b>	<u>\$ 14,807,800</u>	<u>\$ 3,871,134</u>	<u>\$ 18,678,934</u>

**Mothers Against Drunk Driving**  
**Statement of Functional Expenses**  
**Year Ended December 31, 2018**

	Program Services				Support Services			Total
	Campaign to Eliminate Drunk Driving	Victim Services	Underage Drinking Prevention	Total Program Services	Management and General	Fundraising	Total Support Services	
Salaries, benefits, and related taxes	\$ 7,676,739	\$ 1,111,960	\$ 5,553,026	\$ 14,341,725	\$ 3,640,870	\$ 772,068	\$ 4,412,938	\$ 18,754,663
Professional fees and outside contract services	1,278,065	100,513	116,780	1,495,358	398,900	1,562,793	1,961,693	3,457,051
Advertising expense	3,800,961	26,157	990,652	4,817,770	-	3,957	3,957	4,821,727
Occupancy	1,116,781	157,151	787,103	2,061,035	311,435	120,992	432,427	2,493,462
Printed materials	553,303	54,978	54,276	662,557	944	699,012	699,956	1,362,513
Supplies	653,929	112,061	109,016	875,006	48,269	270,609	318,878	1,193,884
Office expense	387,614	37,520	221,562	646,696	250,755	44,258	295,013	941,709
Travel	681,263	57,803	279,084	1,018,150	221,172	69,000	290,172	1,308,322
Postage and shipping	471,039	8,606	40,233	519,878	17,652	681,739	699,391	1,219,269
Service fees	261,906	43,947	39,716	345,569	470,365	102,386	572,751	918,320
Insurance	16,747	5,040	8,817	30,604	135,522	1,546	137,068	167,672
Meetings and conference registration	54,751	2,848	9,868	67,467	4,255	3,183	7,438	74,905
Other expense	16,675	1,721	1,419	19,815	33,904	3,752	37,656	57,471
Total expenses included in the expense section on the statement of activities	<u>\$ 16,969,773</u>	<u>\$ 1,720,305</u>	<u>\$ 8,211,552</u>	<u>\$ 26,901,630</u>	<u>\$ 5,534,043</u>	<u>\$ 4,335,295</u>	<u>\$ 9,869,338</u>	<u>\$ 36,770,968</u>

**Mothers Against Drunk Driving**  
**Statement of Cash Flows**  
**Year Ended December 31, 2018**

<b>Operating Activities</b>	
Change in net assets	\$ 977,494
Adjustments to reconcile increase in net assets to net cash provided by operating activities:	
Donated stock	(11,730)
Depreciation and amortization	108,205
Net realized and unrealized loss on investments	492,571
Restricted cash	(5,221)
Changes in	
Accounts receivable	(228,777)
Grants receivable	(319,495)
Contributions receivable	(857,826)
Prepaid expenses	(91,547)
Literature and supplies inventory	(51,229)
Accounts payable	(37,042)
Accrued liabilities	332,613
Deferred revenue	(24,360)
Deferred rent	(45,935)
	<u>237,721</u>
Net cash provided by operating activities	<u>237,721</u>
<b>Investing Activities</b>	
Purchase of property and equipment	(14,404)
Proceeds from sales of investments and maturities of certificates of deposit	5,344,414
Purchases of investments	(5,596,068)
	<u>(266,058)</u>
Net cash used in investing activities	<u>(266,058)</u>
<b>Decrease in Cash and Cash Equivalents</b>	(28,337)
<b>Cash and Cash Equivalents, Beginning of Year</b>	<u>2,819,698</u>
<b>Cash and Cash Equivalents, End of Year</b>	<u><u>\$ 2,791,361</u></u>
<b>Supplemental Cash Flows Information</b>	
Income taxes paid	\$ 13,206

# Mothers Against Drunk Driving

## Notes to Financial Statements

December 31, 2018

### Note 1: Organization and Summary of Significant Accounting Policies

#### Organization

Mothers Against Drunk Driving (“MADD”) is a national not-for-profit organization whose mission is to end drunk driving, help fight drugged driving, support the victims of these violent crimes, and prevent underage drinking.

MADD is a Washington, D.C. not-for-profit corporation. The 96 field locations (as of December 31, 2018) throughout the United States are integral parts of the corporation and have no separate legal status. Moreover, they function under the auspices of the MADD National Office, which in addition to directly administering various nationwide programs, provides organizational, technical, and other support services to these community-based groups.

Community programs consist of prevention and awareness programs and campaigns that are administered by the National Office and field locations to achieve the mission of MADD. These include programs to promote greater awareness about the problems of substance-impaired driving and underage drinking, programs to mobilize communities in eliminating these problems, support and advocacy services to drunk and drugged driving victims and their families, and other related programs. The following is a list of some of these programs, campaigns, and activities:

#### Community Outreach, Public Awareness, and Public Policy

- |                                                |                                                     |
|------------------------------------------------|-----------------------------------------------------|
| * <i>Campaign to Eliminate Drunk Driving</i> ® | * madd.org                                          |
| * Public Policy/Government Relations           | * Media Awards                                      |
| - Legislative Updates and Alerts               | * <i>Walk Like MADD</i> ®                           |
| - Advocacy                                     | * MADD National Conference                          |
| - e-Newsletter                                 | * Public Service Announcements                      |
| - Discussion Forum                             | * Media Communications/Press Events                 |
| - Statistics                                   | * Direct Mail Education/Awareness Programs          |
| * Law Enforcement Recognition Events           | * Telephone Education/Awareness Programs            |
| * Law Enforcement Support/Collaboration        | * General Educational materials & Brochures         |
| * Court Monitoring Program                     | * Volunteer Management: <i>Driven to Save Lives</i> |
| * <i>Tie One On for Safety</i> ®               | * <i>MADD Victim Impact Panels</i> ®                |

#### Underage Drinking Prevention

- |                                                                             |                                       |
|-----------------------------------------------------------------------------|---------------------------------------|
| * <i>Power of Parents</i> ® Program                                         | * <i>Power of Community</i> ® program |
| * <i>PowerTalk 21</i> ® day                                                 | * <i>Power of You(th)</i> ® program   |
| * <i>Power of Parents Start Making a Right Turn (SMART™)</i> parent program |                                       |
| * <i>Power of You(th) Start Making a Right Turn (SMART™)</i> teen program   |                                       |

# Mothers Against Drunk Driving

## Notes to Financial Statements

December 31, 2018

### Victim Services

- \* Victim Assistance 24 Hour 877-MADD-HELP helpline
- \* Crisis Intervention for Victims
- \* Court Accompaniment
- \* Victim Assistance Support, Advocacy & Education
- \* Victim Services How-to Manuals
- \* Online Support Group
- \* Child Endangerment Assistance
- \* Concerned Citizens Assistance
- \* Death Notification Seminars
- \* Victim Support Groups
- \* Victim Service Public Service Announcements
- \* Victim Tributes
- \* Beginning and Advanced Victim Assistance Training Institutes
- \* Training of Allied Professionals
- \* Trauma Tips
- \* Crime Victim Rights Week
- \* Victim Assistance Literature
- \* *MADDvocate*® Magazine
- \* *MADD Victim Impact Panels*®
- \* Victim Photo Board Wall of Honor
- \* Candlelight Victim/Survivor Tributes
- \* Live Online Chat Support

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

### Cash and Cash Equivalents

MADD considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2018, cash equivalents consisted primarily of money market accounts with brokers. At December 31, 2018, MADD's cash accounts exceeded federally insured limits by approximately \$2,890,000.

### Cash and Cash Equivalents - Restricted

Amounts presented as restricted cash and cash equivalents at December 31, 2018 represent amounts restricted by a granting agency. These funds are required to be held in a separate bank account.

### Investments and Net Investment Return

Investments in equity securities having a readily determinable fair value and in all debt securities are carried at fair value. Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments, less external and direct internal investment expenses.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

MADD's investments in certificates of deposit, with original maturities greater than three months, are carried at fair value. These negotiable investments do qualify as securities as they are defined in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 320, *Investments – Debt and Equity Securities*. Thus fair value disclosures required by ASC 820, *Fair Value Measurements and Disclosures*, for certificates of deposit are provided. Net realized and unrealized gains (losses) are reflected in investment income in the statement of activities.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in net assets with donor restrictions. Other investment return is reflected in the statements of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

***Trade Accounts Receivable and Grants Receivable***

Grants receivable consists of amounts due from government agencies and represent amounts due to MADD in accordance with cost-reimbursement contracts. Trade accounts receivable are carried at the invoiced amount or the amount of reimbursable costs incurred, less an estimate made for doubtful receivables.

Government grant receivables are fully collectible. Trade accounts receivable outstanding more than 90 days are considered past due. MADD determines its allowance for doubtful accounts based on past due amounts and other available information regarding the current status of individual accounts and current economic conditions. MADD writes off receivables when they become uncollectible. Recoveries of receivables previously written off are recorded when received. In the event of complete nonperformance, the maximum exposure to MADD is the outstanding receivable balance at the date of nonperformance. MADD does not consider an allowance necessary at December 31, 2018.

***Prepaid Expenses and Other***

Prepaid expenses and other consist of deposits, prepaid rent, prepaid insurance, and other similar amounts that relate to future periods.

***Literature and Supplies Inventory***

Supplies of literature and other program-related materials are stated at the lower of cost or net realizable value, with cost being determined using the actual cost method.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

***Property and Equipment***

Property and equipment acquisitions are stated at cost, less accumulated depreciation and amortization. MADD capitalizes items in excess of \$5,000 which have a useful life greater than one year. Depreciation and amortization is charged to expense on the straight-line basis over the estimated useful life of each asset. Assets under leasehold improvements are amortized over the shorter of the lease term or respective estimated useful lives.

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Furniture and fixtures	3 - 5 years
Office equipment	3 - 5 years
Copier equipment	3 - 5 years
Leasehold improvements	Life of lease

***Long-Lived Asset Impairment***

MADD evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the year ended December 31, 2018.

***Deferred Revenue***

Deferred revenue for MADD primarily consists of advance payments from granting agencies or future events to be held and are recognized when the underlying conditions or event occurs.

***Deferred Rent***

Deferred rent includes the difference in the annual, escalating rent amounts and the straight-line rent expense. Deferred rent is amortized over the life of the lease.

***Net Assets***

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor restrictions.

Net assets without donor restrictions are available for use in general operations and not subject to donor or certain grantor restrictions.

# Mothers Against Drunk Driving

## Notes to Financial Statements

### December 31, 2018

Net assets with donor restrictions are subject to donor or certain grantor restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity.

#### **Revenue Recognition**

##### ***Contributions***

Contributions are provided to MADD either with or without restrictions placed on the gift by the donor. Revenues and net assets are separately reported to reflect the nature of those gifts – with or without donor restrictions. The value recorded for each contribution is recognized as follows:

<b>Nature of the Gift</b>	<b>Value Recognized</b>
<i>Conditional gifts, with or without restriction</i>	
Gifts that depend on MADD overcoming a donor imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, <i>i.e.</i> the donor imposed barrier is met
<i>Unconditional gifts, with or without restriction</i>	
Received at date of gift – cash and other assets	Fair value
Received at date of gift – property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
Collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method. Contributions receivable are primarily from organizations or individuals and are stated at the amount that management expects to collect from outstanding balances.

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as revenue with donor restrictions and then released from restriction.

# **Mothers Against Drunk Driving**

## **Notes to Financial Statements**

### **December 31, 2018**

#### ***Government Grants***

Support funded by grants is recognized as MADD meets the conditions prescribed by the grant agreement, performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

#### ***Special Events***

MADD conducts special fundraising events, including golf tournaments, dinners, auctions and breakfasts. However, only events where there is a registration or participation fee are included in special events revenue; contributions raised in conjunction with events are included as contribution revenue. The cost of the direct benefit to donors that the participant receives at such events is presented on the statements of activities to result in net special events revenue. All other expenses related to special events are allocated to fundraising expense.

#### ***Victim Impact Panels***

Revenue from victim impact panels is recognized as the panels occur.

#### ***Licenses, Promotions and Other***

Licenses, promotions, and other revenue are recognized when earned. MADD has entered into royalty agreements with various third parties relating to use of the MADD name and brand. Revenue recognized under these royalty agreements is included in licenses, promotions, and other revenue in the accompanying statements of activities.

#### ***Advertising***

Advertising costs are expensed as incurred. Total advertising costs for the year ended December 31, 2018 was \$4,821,727. Of this, approximately \$4,565,226 was in-kind advertising costs for the year ended December 31, 2018.

#### ***Functional Allocation of Expenses***

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the program, management and general and fundraising categories based on employee time studies, specific identification and other methods.

# Mothers Against Drunk Driving

## Notes to Financial Statements

### December 31, 2018

#### ***Income Taxes***

MADD is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, MADD is subject to federal income tax on any unrelated business taxable income. For the year ended December 31, 2018, MADD had net unrelated business income of approximately \$81,000. Accordingly, for the year ended December 31, 2018, a provision for federal income tax has been provided in the accompanying statement of activities and in accrued liabilities in the accompanying statement of financial position of approximately \$18,200.

MADD files tax returns in the U.S. federal jurisdiction.

#### ***Lease Accounting***

MADD determines whether to account for its leases as operating, capital, or financing leases depending on the underlying terms of the lease agreement. This determination of classification is complex and requires significant judgment relating to certain information including the estimated fair value and remaining economic life of the leased assets, MADD's cost of funds, minimum lease payments, and other lease terms.

#### ***Change in Accounting Principle***

In 2018, the Organization adopted Accounting Standards Update 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. A summary of the changes is as follows:

##### ***Statement of Financial Position***

The statement of financial position distinguishes between two new classes of net assets – those with donor-imposed restrictions and those without. This is a change from the previously required three classes of net assets – unrestricted, temporarily restricted and permanently restricted.

##### ***Statements of Activities and Functional Expenses***

Expenses are reported by nature and function.

##### ***Notes to the Financial Statements***

Enhanced quantitative and qualitative disclosures provide additional information useful in assessing liquidity and cash flows available to meet operating expenses for one year from the date of the statement of financial position.

This change has no impact on previously reported total change in net assets.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 2: Investments**

MADD invests in certificates of deposit and mutual funds. Investments are exposed to various risks, such as interest rate, overall market volatility, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect MADD's account balances and the amounts reported in the statement of financial position.

Certificates of deposit at December 31, 2018 bear interest ranging from 1.41% to 2.27% and have maturities ranging from 2019 through 2020 with no penalties for early withdrawal.

Investments at December 31, 2018 consisted of the following:

Certificates of deposits, negotiable	\$ 2,822,989
Cash and cash equivalents	14,672
Mutual funds:	
Fixed income	5,786,391
Domestic stock equities	1,958,916
International stock equities	<u>1,338,392</u>
 Total investments	 <u><u>\$ 11,921,360</u></u>

Total net investment loss is comprised of the following:

Interest and dividend income	\$ 285,229
Net realized gains on sales of investments and redemptions of certificates of deposit	20,743
Net unrealized losses on investments and certificates of deposit	(513,314)
Investment fees	<u>(20,198)</u>
 Total net investment loss	 <u><u>\$ (227,540)</u></u>

**Note 3: Disclosures About Fair Value**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

**Recurring Measurements**

The following table presents the fair value measurements of investments and certificates of deposit recognized in the accompanying statement of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2018:

	Fair Value	Fair Value Measurements Using		
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Certificates of deposit, negotiable	\$ 2,822,989	\$ -	\$ 2,822,989	\$ -
Mutual funds:				
Fixed income	5,786,391	5,786,391	-	-
Domestic stock	1,958,916	1,958,916	-	-
International stock	1,338,392	1,338,392	-	-

The following is a description of the inputs and valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying statement of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended December 31, 2018.

**Investments and Certificates of Deposit**

Where quoted market prices are available in an active market, investments and certificates of deposit are classified within Level 1 of the valuation hierarchy. Level 1 investments include mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows and are classified as Level 2. In certain cases where Level 1 or Level 2 inputs are not available, investments and certificates of deposit are classified within Level 3 of the hierarchy.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 4: Contributions Receivable**

Included in contributions receivable are the following unconditional promises to give at December 31, 2018:

Pledges and charitable lead trust receivable before unamortized discount	\$ 2,954,261
Less unamortized discount	<u>(191,306)</u>
Contributions receivable, net	<u><u>\$ 2,762,955</u></u>

Contributions receivable are discounted using rates ranging from 0.96% to 2.48%.

Contributions receivable are expected to be collected in:

Less than one year	\$ 1,487,706
One to five years	1,335,778
Greater than five years	<u>130,777</u>
	<u><u>\$ 2,954,261</u></u>

MADD is a beneficiary of a charitable lead trust from which MADD is to receive over a period of 15 years, an amount each year equal to the value of the remaining income and principal of the trust fund divided by the number of years remaining in the term of the trust fund. The present value of future cash receipts from this trust fund was approximately \$246,903 as of December 31, 2018 and is recorded in contributions receivable.

**Note 5: Property and Equipment**

Property and equipment consist of the following at December 31, 2018:

Furniture and fixtures	\$ 121,025
Office equipment	536,076
Copier equipment	190,121
Leasehold improvements	<u>450,087</u>
	1,297,309
Less accumulated depreciation and amortization	<u>(943,404)</u>
Property and equipment, net	<u><u>\$ 353,905</u></u>

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 6: Accrued Liabilities**

Accrued liabilities consist of the following at December 31, 2018:

Accrued payroll, benefits and vacation	\$ 1,315,610
Other accrued expenses	<u>791,046</u>
	<u>\$ 2,106,656</u>

**Note 7: Net Assets With Donor Restriction**

***Net Assets With Donor Restriction***

Net assets with donor restrictions at December 31, 2018 are restricted for the following purposes or periods:

	<u>2018</u>
Subject to expenditure for specified purpose	
Underage drinking prevention	\$ 69,947
Campaign To Eliminate Drunk Driving	40,225
Victim services	10,000
Other	<u>2,704</u>
	<u>122,876</u>
Subject to the passage of time	
Charitable lead trust	246,903
Pledges receivable	<u>239,988</u>
	<u>486,891</u>
Subject to the passage of time and expenditure for specified purpose	
Underage drinking prevention	2,120,000
Campaign To Eliminate Drunk Driving	<u>1,141,367</u>
	<u>3,261,367</u>
	<u>\$ 3,871,134</u>

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

***Net Assets Released from Restrictions***

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	<b>2018</b>
Subject to expenditure for specified purpose	
Underage drinking prevention	\$ 276,050
Victim services	8,708
Campaign To Eliminate Drunk Driving	101,450
Other	113,240
	499,448
Subject to the passage of time	
Charitable lead trust	42,097
Pledges receivable	650,500
	692,597
Subject to the passage of time and expenditure for specified purpose	
Underage drinking prevention	540,000
Campaign To Eliminate Drunk Driving	674,521
	1,214,521
	\$ 2,406,566

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 8: Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2018, comprise the following:

	<b>2018</b>
Cash and cash equivalents	\$ 3,101,234
Certificates of deposit	2,822,989
Investments	9,098,371
Trade accounts receivable	924,113
Grants receivable	1,772,444
Contributions receivable, less discounted amounts not to be collected within one year of \$1,275,249	1,487,706
Total financial assets	19,206,857
Less donor imposed restrictions not expected to be used in next year	
Donor imposed restrictions	
Restricted funds	2,260,552
Total donor imposed restrictions	2,260,552
Financial assets available to meet cash needs for general expenditures within one year	\$ 16,946,305

MADD receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures. For the year ended December 31, 2018, restricted contributions of \$1,610,582 were included in financial assets available to meet cash needs for general expenditures within one year.

MADD manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. MADD has a liquidity goal to maintain current financial assets less current liabilities at a minimum of six months operating expenses, excluding in-kind expenses. To achieve these targets, MADD forecasts its future cash flows and monitors its liquidity and reserves, and monitors its reserves daily. During the year ended December 31, 2018, the level of liquidity and reserves was managed within the policy requirements.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 9: Employee Benefit Plans**

MADD has two employee benefit plans. A defined contribution retirement plan (the 401(a) Plan) and a tax-deferred retirement plan (the 403(b) Plan). The 401(a) Plan covers all eligible employees of MADD who are at least 21 years of age, have completed one year of service, and have worked at least 1,000 hours. Employee contributions are not allowed under the 401(a) Plan. Employees are fully vested after five years of service or, if hired prior to July 1989 are fully vested after three years of service. Employer contributions are discretionary and determined annually by MADD. There were no discretionary contributions for the year ended December 31, 2018.

MADD allows eligible employees to contribute to the 403(b) Plan, which is subject to Sections 403 and 501 of the Code. All eligible employees may contribute to the 403(b) Plan any whole percentage of their eligible salary not to exceed the maximum allowed by the Code. The total value of the participant's contribution is fully and immediately vested. MADD matches eligible employee contributions up to 3% of compensation. MADD's contributions to the 403(b) Plan, which are included in salaries, benefits, and taxes on the statement of functional expenses, was \$221,640 for the year ended December 31, 2018.

**Note 10: Leases**

The MADD National Office and certain field locations have non-cancelable operating lease agreements for office space at various locations that expire through March 2026. Management expects that, in the normal course of business, leases that expire will be renewed or replaced by other leases. MADD recognizes escalating lease payments on a straight-line basis over the term of each respective lease. Future annual minimum lease payments due under these leases are as follows for the years ended December 31:

2019	\$ 1,382,498
2020	1,081,281
2021	727,237
2022	543,736
2023	549,163
Thereafter	<u>1,613,352</u>
	<u>\$ 5,897,267</u>

Rent expense, which is included in occupancy on the statement of functional expenses, totaled approximately \$1,739,000 for the year ended December 31, 2018.

MADD has contracted with a third party vendor to represent MADD in various real estate leasing transactions and to perform administrative functions related to those leases. The agreement has a term of three years with optional multi-year extensions.

**Mothers Against Drunk Driving**  
**Notes to Financial Statements**  
**December 31, 2018**

**Note 11: Commitments, Contingencies, and Concentrations**

MADD, in its normal course of business, is subject to various legal actions. Additionally, federal, state, and other grants are subject to periodic review and assessment by related federal, state, and other agencies. MADD believes the ultimate outcome of these matters will not have a material effect on MADD's financial position, results of operations, or cash flows.

At December 31, 2018 four donors comprised approximately 88% of contributions receivable. In addition, at December 31, 2018, three grantors comprise approximately 33% of grants receivable, and three entities comprise approximately 70% of trade accounts receivable.

For the year ended December 31, 2018, approximately 22% of total revenue was related to federal awards. For the year ended December 31, 2018, approximately 99% of total federal awards were related to two federal agencies, the U.S. Department of Transportation and U.S. Department of Justice.

MADD has entered into various sponsorships and licensing agreements with third parties relating to use of certain MADD service marks, trade names, and logos. The terms of the agreements range from one to five years. Certain third parties have also agreed to pay MADD a royalty for each item of merchandise bearing certain MADD service marks, trade names, and logos. Future minimum payments due under these agreements are as follows for the years ended December 31:

2019	\$ 1,596,250
2020	825,000
2021	640,000
2022	<u>600,000</u>
	<u>\$ 3,661,250</u>

**Note 12: Subsequent Events**

Subsequent events have been evaluated through June 25, 2019, which is the date the financial statements were available to be issued.

## **Supplementary Information**

# Mothers Against Drunk Driving

## Schedule of Expenditures of Federal Awards

### Year Ended December 31, 2018

Federal Grantor/Pass-Through Grantor	Program Title	Recipient MADD Office	Federal CFDA Number	Pass-Through Entity Identifying Number	Expenditures
U.S. Department of Health and Human Services					
U.S. Department of Health and Human Services, Substance Abuse and Mental Health Services Administration					
Pass-Through Programs:					
<u>Substance Abuse and Mental Health Services Projects of Regional and National Significance</u>					
Arkansas Department of Human Services	Substance Abuse and Mental Health Services	Arkansas, State Office	93.243	4600032885	\$ 26,300
Total expended under 93.243					<u>26,300</u>
<u>Alcohol Research Programs</u>					
Department of Health and Human Services	Drunk Driving with Children: Putting the Brakes on a Disturbing Trend	National Office	93.273	n/a	12,000
Total expended under 93.273					<u>12,000</u>
<u>Block Grants for Prevention and Treatment of Substance Abuse</u>					
South Carolina Department of Alcohol and Other Drug Abuse Services	Prevent Underage Drinking	South Carolina, State Office	93.959	MADD-UDS-18	24,776
South Carolina Department of Alcohol and Other Drug Abuse Services	Prevent Underage Drinking	South Carolina, State Office	93.959	MADD-UDS-19	19,964
Total expended under 93.959					<u>44,740</u>
Total U.S. Department of Health and Human Services					<u>83,040</u>
U.S. Department of Justice					
U.S. Department of Justice, Office for Victims of Crime					
Pass-Through Programs:					
<u>Crime Victim Assistance (VOCA)</u>					
Alabama Department of Economic and Community Affairs, LE/Traffic Safety Division	Victim Assistance Program	Alabama, State Office	16.575	16-VA-VS-065	97,760
Arizona Dept of Public Safety	Crime Victim Assistance	Arizona, State Office	16.575	2018-299	117,482
Arizona Dept of Public Safety	Crime Victim Assistance	Arizona, State Office	16.575	2018-299	38,079
State of Colorado Division of Criminal Justice	MADD Colorado Victim Services Grant	Colorado, State Office	16.575	2016-VA-18-013748-00	37,523
State of Connecticut Judicial Branch Office of Victim Services	Victims of Crime Act - Victim Assistance Project	Connecticut, State Office	16.575	03-1600-20	79,302
State of Connecticut Judicial Branch Office of Victim Services	Victims of Crime Act - Victim Assistance Project	Connecticut, State Office	16.575	03-1600-20	69,769
State of Florida, Office of the Attorney General	Crime Victim Assistance	Florida, Hillsborough	16.575	VOCA-2017-Mother's Against Drunk Dr-00269	40,112
State of Florida, Office of the Attorney General	Crime Victim Assistance	Florida, State Office	16.575	VOCA-2018-Mother's Against Drunk Dr-00161	81,715
State of Florida, Office of the Attorney General	Crime Victim Assistance	Florida, State Office	16.575	VOCA-2017-Mother's Against Drunk Dr-00193	240,512
Office of the Governor Criminal Justice Coordinating Council	Victims of Crime Act Assistance	Georgia, State Office	16.575	C16-8-162	134,703
Office of the Governor Criminal Justice Coordinating Council	Victims of Crime Act Assistance	Georgia, State Office	16.575	c17-8-051	30,093
City and County of Honolulu	Support Services for Survivors of Homicide Victims	Hawaii, State Office	16.575	PO-PAT-1700018	25,462
City and County of Honolulu	Support Services for Survivors of Homicide Victims	Hawaii, State Office	16.575	PO-PAT-1900112	21,281

The accompanying notes are an integral part of this Schedule.

**Mothers Against Drunk Driving**  
**Schedule of Expenditures of Federal Awards (Continued)**  
**Year Ended December 31, 2018**

Idaho Department of Health & Welfare	Crime Victim Assistance	Idaho, State Office	16.575	VC035300	23,177
Idaho Department of Health & Welfare	Crime Victim Assistance	Idaho, State Office	16.575	VC030900	18,894
Illinois Criminal Justice	Child Abuse, Financial Crime and Impaired Driving	Illinois, State Office	16.575	216374	52,212
Illinois Criminal Justice	Child Abuse, Financial Crime and Impaired Driving	Illinois State Office	16.575	216574	15,301
Kansas Office of the Governor	Victims of Crime Act	Kansas, State Office	16.575	18-VOCA-60	121,053
Kansas Office of the Governor	Victims of Crime Act	Kansas, State Office	16.575	19-VOCA-59	33,311
Kentucky Justice and Public Safety Cabinet	Victim Services Program	Kentucky, State Office	16.575	VOCA-2017-MADD-00084	69,715
Kentucky Justice and Public Safety Cabinet	Victim Services Program	Kentucky, State Office	16.575	VOCA-2018-MADD-00062	21,735
Louisiana Commission on Law Enforcement	DWI Crash Victim Assistance Program 8	Louisiana, State Office	16.575	2016-VA-GX-0074	88,973
Governors Office of Crime Control and Prevention	Victim Services Specialist	Maryland, State Office	16.575	VOCA-2016-0096	5,710
Michigan Department of Community Health	Victim Assistance Service Program	Michigan, State Office	16.575	FEDERAL AWARD #2015-VA-GX-0044 &	232,895
Michigan Department of Health and Human Services	Victim Assistance Service Program	Michigan, State Office	16.575	E20192051-00	62,178
Minnesota Dept of Public Safety - Office of Traffic Safety	Crime Victim Services	Minnesota, State Office	16.575	A-CVS-2018-MADD-MN-00024	61,680
Missouri State Department of Social Services, Division of Finance and Administrative Services	Victims of Crime Act When Tragedy Strikes - Serving Victims of Drunk and Drugged Driving 2016	Missouri, State Office	16.575	ER130180076	180,929
North Carolina, State Governor's Crime Commission	MADD No More Victims 2018	North Carolina, State Office	16.575	2016-VA-GX-0075	68,633
North Carolina, State Governor's Crime Commission	Victims of Crime Act	North Carolina, State Office	16.575	2017-VA-GX-0050	22,040
New Mexico Crime Victims Reparation Commission	Victims of Crime Act	New Mexico, State Office	16.575	2018-VA-636	38,103
New Mexico Crime Victims Reparation Commission	Victims of Crime Act	New Mexico, State Office	16.575	2019-VA-740	14,623
New York Office of VS / State Crime Victims Board	Crime Victim Assistance	New York, State Office	16.575	C-100180	74,439
New York Office of VS / State Crime Victims Board	Crime Victim Assistance	New York, State Office	16.575	C-100180	25,095
State of Ohio, Attorney General's Office	Ohio Victim Services	Ohio, State Office	16.575	2018-VOCA-109309796	59,447
State of Ohio, Attorney General's Office	Ohio Victim Services	Ohio, State Office	16.575	2019-VOCA-132133184	16,379
District Attorneys Council	Statewide Victim Services	Oklahoma, State Office	16.575	2017-VOCA-MADD-109	27,808
District Attorneys Council	Statewide Victim Services	Oklahoma, State Office	16.575	2018-VOCA-MADD-083	9,246
Pennsylvania Commission on Crime and Delinquency	Crime Victim Assistance	Pennsylvania, Montgomery County	16.575	2016-VF-05 26706	30,813
Pennsylvania Commission on Crime and Delinquency	Crime Victim Assistance	Pennsylvania, Delaware County	16.575	2016-VF-05 26706	15,754
Pennsylvania Commission on Crime and Delinquency	Crime Victim Assistance	Pennsylvania, State Office	16.575	2016-VF-05 26706	50,011
Pennsylvania Commission on Crime and Delinquency	Crime Victim Assistance	Pennsylvania, Butler County	16.575	2016-VF-05 26706	8,553
Rhode Island Department of Public Safety	Victim Advocacy	Rhode Island, State Office	16.575	17-1628-VOCA	68,713
Rhode Island U.S Department of Justice	Victim Advocacy	Rhode Island, State Office	16.575	18-1826-VOCA	20,365
South Carolina Office of the Attorney General	Victim of Crime Act	South Carolina, State Office	16.575	1V17027	107,648
South Carolina Office of the Attorney General	Victim of Crime Act	South Carolina, State Office	16.575	1V18068	32,109
Tennessee, Office of Criminal Justice Programs	Victim Services	Tennessee, State Office	16.575	70879	51,191
Tennessee, Office of Criminal Justice Programs	Victim Services	Tennessee, State Office	16.575	35712	34,762
State of Texas, Office of the Governor, Criminal Justice Division	Victims of Crime Act	Texas, State Office	16.575	1531717	1,352,139
Commonwealth of Virginia Department of Criminal Justice Services	Victim Witness Program/New Initiative	Virginia, State Office	16.575	18-B4083VW 16	120,062
West Virginia Division of Justice and Community Services	Crime Victim Assistance	West Virginia, State Office	16.575	16-VA-020	24,659
West Virginia Division of Justice and Community Services	Crime Victim Assistance	West Virginia, State Office	16.575	16-VA-103	8,897
Total expended under 16.575					4,283,045
<b><u>Crime Victim Assistance, Discretionary Grants</u></b>					
State of Connecticut Judicial Branch Office of Victim Services	Victims of Crime Act - Victim Assistance Project	Connecticut, State Office	16.582	2015-VF-GX-0048	840
National Association of VOCA Assistance Administrators	National Crime Victims' Rights Week Community Awareness Project	Michigan, State Office	16.582	18-143	4,390
Total expended under 16.582					5,230
Total U.S. Department of Justice					4,288,275

The accompanying notes are an integral part of this Schedule.

# Mothers Against Drunk Driving

## Schedule of Expenditures of Federal Awards (Continued)

### Year Ended December 31, 2018

U.S. Department of Transportation, National Highway Traffic Safety Administration (NHTSA)

Direct Award:

National Highway Traffic Safety Administration (NHTSA) Discretionary Safety Grants

US Department of Transportation					
National Highway Traffic Safety Administration	MADD Child Endangerment - Expert Panel	National Office	20.614	n/a	9,588
US Department of Transportation					
National Highway Traffic Safety Administration	Impaired Driving Prevention Training	National Office	20.614	n/a	2,432
US Department of Transportation					
National Highway Traffic Safety Administration	MADD Capacity Building Task Force and Strategic Execution	National Office	20.614	n/a	198,260
US Department of Transportation					
National Highway Traffic Safety Administration	Law Enforcement	National Office	20.614	n/a	156,944
Total expended under 20.614					367,224

Pass-Through Programs:

Highway Safety Cluster (HSC)

State and Community Highway Safety

Arizona Governors Office of Highway Safety	MADD Underage Drinking Prevention Initiative	Arizona, State Office	20.600	2019-AL-016	11,695
Arizona Governors Office of Highway Safety	Court Monitoring and Law Enforcement Support	Arizona, State Office	20.600	2019-AL-015	2,484
Nebraska Office of Highway Safety, Department of Motor Vehicles	Court Monitoring Program	Nebraska, State Office	20.600	402-18-17	127,253
Nebraska Office of Highway Safety, Department of Motor Vehicles	Court Monitoring Evaluation and Education Program	Nebraska, State Office	20.600	402-19-17	28,956
Total expended under 20.600					170,388

National Priority Safety Programs

State of Florida, Department of Transportation	MADD Florida Safe and Aware	Florida, State Office	20.616	M5X-18-06-01 & Contract G0P59	217,377
State of Florida, Department of Transportation	MADD Florida Safe and Aware	Florida, State Office	20.616	M5X-19-06-01 & Contract G1095	59,451
Governor's Office of Highway Safety	Mothers Against Drunk Driving Georgia	Georgia, State Office	20.616	GA-2018-405d M6X-2016 LOW-031	104,649
Governor's Office of Highway Safety	Mothers Against Drunk Driving Georgia	Georgia, State Office	20.616	GA-2019-405d M6X-2016 LOW-005	17,961
Illinois Department of Transportation	Court Monitoring Program	Illinois, State Office	20.616	AP-18-0190	175,998
Illinois Department of Transportation	Court Monitoring Program	Illinois, State Office	20.616	AP-19-0108	42,942
Kansas Department of Transportation	DUI Court Education Program	Kansas, State Office	20.616	AL-4703-17/SP-4703-17	31,609
Kansas Department of Transportation	DUI Court Education Program	Kansas, State Office	20.616	AL-4703-17/SP-4703-17	15,781
Louisiana Highway Safety Commission	Court Monitoring	Louisiana, State Office	20.616	2018-10-17	150,024
Maryland Dept of Transportation - State Highway Administration	Power of Youth	Maryland, State Office	20.616	GN-MADD-2018-269	9,553
North Carolina, State Department of Transportation, Governor's Highway Safety Program	Impaired Driving and Underage Drinking Prevention	North Carolina, State Office	20.616	M5X-18-15-02	131,433
North Carolina, State Department of Transportation, Governor's Highway Safety Program	Impaired Driving and Underage Drinking Prevention	North Carolina, State Office	20.616	M5X-19-15-01	22,597
South Carolina Office of Highway Safety Justice Programs	MADD SC Court Monitoring Program	South Carolina, State Office	20.616	M4X-2018-HS-23-18	43,121
South Carolina Office of Highway Safety Justice Programs	MADD SC Court Monitoring Program	South Carolina, State Office	20.616	M4X-2019-HS-23-19	6,565
South Carolina Office of Highway Safety Justice Programs	MADD SC Coastal Court Monitoring Program	South Carolina, State Office	20.616	M4X-2018-HS-42-18	29,680
South Carolina Office of Highway Safety Justice Programs	MADD SC Coastal Court Monitoring Program	South Carolina, State Office	20.616	M4X-2019-HS-42-19	13,838
Tennessee, Department of Safety and Homeland Security	Underage Drinking Prevention	Tennessee, State Office	20.616	Z19THS201	24,602
Texas Department of Transportation	TexasTraffic Safety Program	Texas, Houston	20.616	2018-MADD-G-1YG-0011	130,844
Texas Department of Transportation	TexasTraffic Safety Program	Texas, State Office	20.616	2019-MADD-G-1YG-0077	144,625

The accompanying notes are an integral part of this Schedule.

**Mothers Against Drunk Driving**  
**Schedule of Expenditures of Federal Awards (Continued)**  
**Year Ended December 31, 2018**

Texas Department of Transportation	Texas Traffic Safety Program	Texas, San Antonio and Tyler	20.616	2018-MADD-G-1YG-0012	168,229
Texas Department of Transportation	Texas Traffic Safety Program	Texas, State Office	20.616	2018-MADD-G-1YG-0010	258,978
Virginia Department of Motor Vehicles	Impaired Driving Safety Countermeasures	Virginia, State Office	20.616	M6OT-2018-58175-8175	324,110
Virginia Department of Motor Vehicles	Impaired Driving Safety Countermeasures	Virginia, State Office	20.616	M6OT-2019-59267-9267	35,377
Total expended under 20.616					2,159,344
Total Highway Safety Cluster (HSC)					2,329,732
<u>Alcohol Open Container Requirements</u>					
State of Connecticut Department of Transportation	Power of Parents	Connecticut, State Office	20.607	0197-0722-EE	26,225
State of Connecticut Department of Transportation	Power of Parents	Connecticut, State Office	20.607	0199-0722-EE	-
Missouri Department of Transportation, Highway Safety Division	Court Monitoring Project	Missouri, State Office	20.607	18-154-AL-177	84,995
Missouri Department of Transportation, Highway Safety Division	Court Monitoring Project	Missouri, State Office	20.607	19-154-AL-026	21,788
Missouri Department of Transportation, Highway Safety Division	MADD's Power of Parents Program	Missouri, State Office	20.607	18-154-AL-022	31,801
Missouri Department of Transportation, Highway Safety Division	MADD's Power of Parents Program	Missouri, State Office	20.607	19-154-AL-112	10,019
Tennessee, Department of Safety and Homeland Security	Decreasing DUI's Through Court Observations and Law Enforcement Partnerships	Tennessee, State Office	20.607	Z18THS223	88,949
Tennessee, Department of Safety and Homeland Security	Underage Drinking Prevention	Tennessee, State Office	20.607	Z18THS222	83,396
Total expended under 20.607					347,173
<u>Minimum Penalties for Repeat Offenders for Driving While Intoxicated</u>					
The Department of Alcoholic Beverage Control	Partnership to Educate and Eliminate Impaired Driving	California, Los Angeles	20.608	17-OTSM1	214,268
The Department of Alcoholic Beverage Control	Partnership to Educate and Eliminate Impaired Driving	California, Los Angeles	20.608	18-OTSM1	43,568
Louisiana Highway Safety Commission	Court Monitoring and Take the Wheel Program	Louisiana, State Office	20.608	2019-10-17	35,109
Total expended under 20.608					292,945
Total U.S. Department of Transportation					3,337,074
TOTAL EXPENDITURES OF FEDERAL AWARDS					\$ 7,708,389

The accompanying notes are an integral part of this Schedule.

**Mothers Against Drunk Driving**  
**Schedule of Expenditures of Federal Awards (Continued)**  
**Year Ended December 31, 2018**

**Notes to Schedule**

1. The accompanying schedule of expenditures of federal awards (Schedule) includes the federal award activity of MADD under programs of the federal government for the year ended December 31, 2018. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of MADD, it is not intended to and does not present the financial position, change in net assets, or cash flows of MADD.
2. Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the schedule, if any, represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. MADD has elected to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.
3. MADD did not pass any of its federal grants to subrecipients during the year ended December 31, 2018.

**Report on Internal Control Over Financial Reporting and on Compliance  
and Other Matters Based on an Audit of Financial Statements Performed in  
Accordance with *Government Auditing Standards***

**Independent Auditor's Report**

Board of Directors  
Mothers Against Drunk Driving  
Irving, Texas

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Mothers Against Drunk Driving (MADD), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 25, 2019 which contained an emphasis of matter paragraph regarding a change in accounting principle.

***Internal Control Over Financial Reporting***

In planning and performing our audit of the financial statements, we considered MADD's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MADD's internal control. Accordingly, we do not express an opinion on the effectiveness of MADD's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of MADD's financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether MADD's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MADD's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

**BKD, LLP**

Dallas, Texas  
June 25, 2019

## **Report on Compliance for the Major Federal Program and Report on Internal Control Over Compliance**

### **Independent Auditor's Report**

Board of Directors  
Mothers Against Drunk Driving  
Dallas, Texas

#### **Report on Compliance for the Major Federal Program**

We have audited Mothers Against Drunk Driving's (MADD) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on MADD's major federal program for the year ended December 31, 2018. MADD's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### **Management's Responsibility**

Management is responsible for compliance with federal statutes, regulations and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for MADD's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about MADD's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of MADD's compliance.

### **Opinion on the Major Federal Program**

In our opinion, MADD complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2018.

### **Report on Internal Control Over Compliance**

Management of MADD is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered MADD's internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for its major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of MADD's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

**BKD, LLP**

Dallas, Texas  
June 25, 2019

**Mothers Against Drunk Driving**  
**Schedule of Findings and Questioned Costs**  
**Year Ended December 31, 2018**

**Summary of Auditor's Results**

Financial Statements

1. The type of report the auditor issued on whether the financial statements audited were prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) was:  
 Unmodified       Modified       Adverse       Disclaimed
  
2. The independent auditor's report on internal control over financial reporting disclosed:  
 Significant deficiency(ies)?       Yes       None Reported  
 Material weakness(es)?       Yes       No
  
3. Noncompliance considered material to the financial statements was disclosed by the audit?       Yes       No

Federal Awards

4. The independent auditor's report on internal control over compliance for the major federal award program disclosed:  
 Significant deficiency(ies)?       Yes       None Reported  
 Material weakness(es)?       Yes       No
  
5. The opinion expressed in the independent auditor's report on compliance for the major federal award program was:  
 Unmodified       Modified       Adverse       Disclaimed
  
6. The audit disclosed findings required to be reported by 2 CFR 200.516(a)       Yes       No

7. MADD's major program was:

Cluster/Program	CFDA Number
Crime Victim Assistance	16.575

8. The threshold used to distinguish between Type A and Type B programs was \$750,000.
  
9. MADD qualified as a low-risk auditee?       Yes       No

**Mothers Against Drunk Driving**  
**Schedule of Findings and Questioned Costs (Continued)**  
**Year Ended December 31, 2018**

**Findings Required to be Reported by *Government Auditing Standards***

<b>Reference Number</b>	<b>Finding</b>
	No matters are reportable.

**Findings Required to be Reported by the Uniform Guidance**

<b>Reference Number</b>	<b>Finding</b>
	No matters are reportable.

**Mothers Against Drunk Driving  
Summary Schedule of Prior Audit Findings  
Year Ended December 31, 2018**

Reference Number	Summary of Finding	Status
No matters are reportable.		