## FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans)

#### FINANCIAL AND COMPLIANCE AUDIT TOGETHER WITH INDEPENDENT AUDITORS' REPORT

FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

Under provisions of state law, this report is a public document. Acopy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 8/22/07



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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of French Market Corporation (A Proprietary Component Unit of the City of New Orleans) New Orleans, Louisiana

We have audited the accompanying financial statements of the French Market Corporation (the Market), a proprietary component unit of the City of New Orleans, as of December 31, 2006 and 2005, and for the years then ended, as listed in the <u>Table of Contents</u>. These financial statements are the responsibility of the management of the Market. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in NOTE 1, the financial statements present only the activities of the Market and do not purport to, and do not, present fairly the financial position of the City of New Orleans, as of December 31, 2006 and 2005, and the changes in its financial position and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Board of Directors of French Market Corporation (A Proprietary Component Unit of the City of New Orleans) Page 2

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the French Market Corporation, a proprietary component unit of the City of New Orleans, as of December 31, 2006 and 2005 and changes in its financial position and cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with the Government Auditing Standards, we have also issued our report dated May 28, 2007 on our consideration of the Market's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 3 to 7 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Bruno & Jewelon LLP
CERTIFIED PUBLIC ACCOUNTANTS

May 28, 2007



(A Proprietary Component Unit of the City of New Orleans)
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED DECEMBER 31, 2006

As the financial management of the French Market Corporation, we offer readers of the attached financial statements this narrative overview and analysis of the financial activities of the French Market Corporation for the fiscal year ended December 31, 2006. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in the French Market Corporation's financial position. We encourage readers to consider the information presented here in conjunction with the financial statements as a whole.

#### Financial Highlights

The French Market Corporation's total net assets increased by \$2,758,522 or 24% over the course of the year's operation. Total operating revenues decreased by \$413,586 or 8% from 2005. This decrease was primarily due to the decrease in monthly minium rents collected from the Shopping Center tenants and Flea Market vendors. The Monthly Minimum rents were waived by 50% for the entire fiscal year.

Operating expenses in 2006 were \$1,109,699 lower than 2005 expenses primarily due to the elimination of the Extraordinary Contribution to the City of New Orleans. In the prior year (2005), the French Market Corporation did submit an Extraordinary Contribution of \$500,000 to the City of New Orleans. Personal services also decreased in 2006 due to the layoff of 33 employees in late October 2005. Net non-operating revenues for 2006 were \$1,483,071 higher than 2005 due to a gain on Hurricane Katrina insurance recovery monies (see NOTE 12).

#### Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the French Market Corporation's financial statements, which comprises the basic financial statements and the notes to the financial statements. Since the French Market Corporation consists of a single enterprise fund, no fund level financial statements are shown.

Basic financial statements. The basic financial statements are designed to provide readers with a broad overview of the French Market Corporation's finances, in a manner similar to a private-sector business.

(A Proprietary Component Unit of the City of New Orleans)
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED DECEMBER 31, 2006

The statements of net assets present information on all of the French Market Corporation's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the French Market Corporation is improving or deteriorating. Net assets increase when revenues exceed expenses. Increases to assets without a corresponding increase to liabilities, results in increased net assets, which indicates an improved financial position.

The statements of revenues, expenses, and changes in fund net assets present information showing how a government's net assets changed during the fiscal year. All changes in net assets are reported as soon as the underlying event occurs, regardless of timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., earned but unused vacation leave).

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

#### **Budgetary Highlights**

The French Market Corporation adopts an annual operating budget and a five-year capital budget. The operating budget includes proposed expenses and the means of financing them. The French Market Corporation operating budget remains in effect the entire year.

#### Financial Analysis

The French Market Corporation's assets exceeded liabilities by \$14,226,497 at the end of 2006. This represents an increase of \$2,758,522 from the previous year. The French Market Corporation transferred \$100,000 and \$600,000 to the City of New Orleans during the years 2006 and 2005, respectively. The net assets for the years 2006 and 2005 have been reduced by the amount of the transfers, respectively. The unrestricted net assets were \$5,243,577 and \$3,590,487 for the years 2006 and 2005, respectively.

#### (A Proprietary Component Unit of the City of New Orleans)

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2006

The largest portion of the French Market Corporation's net assets reflects its investment in capital assets (e.g., building and improvements) less any related debt used to improve those assets that are still outstanding. The French Market Corporation uses these capital assets to provide its primary revenue source and consequently these assets are not available to liquidate liabilities or other spending.

#### French Market Corporation's Net Assets

	2006	_2005_
Current assets	\$ 5,554,696	\$ 4,503,129
Restricted assets	1,772,785	-0-
Capital assets (net)	9,079,908	7,877,488
Other assets	68,233	63,710
Total assets	16,475,622	12,444,327
Current liabilities	1,652,137	976,352
Noncurrent liabilities	596,988	
Total liabilities	2,249,125	976,352
Net assets:		
Invested in capital assets, net of related debt	8,482,920	7,877,488
Restricted for revenue bond debt service	500,000	• •
Unrestricted	5,243,577	3,590,487
Total net assets	\$ <u>14,226,497</u>	\$ <u>11,467,975</u>

#### (A Proprietary Component Unit of the City of New Orleans)

#### MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2006

#### Changes in Net Assets

	2006	_2005
Operating revenues	\$ 4,688,481	\$ 5,102,067
Operating expenses	(3,407,874)	(4,517,573)
Income from operations	1.280.607	584,494
Net non-operating revenues (expenses):		_
Gain on insurance recovery	1,367,046	-0-
Interest income	215,944	94,844
Bond interest	(5,075)	
Net non-operating revenues	1,577.915	94,844
Income before operating transfer	2,858,522	679,338
Transfer out	(100,000)	(600,000)
Change in net assets	2,758,522	79,338
Net assets, beginning of year	<u>11,467,975</u>	11,388,637
Net assets, end of year	\$ <u>14,226,497</u>	\$ <u>11,467,975</u>

(A Proprietary Component Unit of the City of New Orleans)
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED DECEMBER 31, 2006

#### Capital Assets and Debt Administration

Capital Assets: The French Market Corporation's investment in capital assets amounts to \$9,079,908, net of accumulated depreciation, as of December 31, 2006. As compared to the prior year, this amount represents an increase (including additions and disposals) of \$1,202,420. Capital assets include land, building and improvements, furniture, fixtures and equipment.

The French Market Corporation's five-year capital budget includes major building repairs and renovations; roof, vehicles, and equipment replacements; painting of buildings, and landscape improvements.

#### **Debt Administration:**

On August 3, 2006, the French Market Corporation issued a drawdown bond, Taxable Revenue Bond Series 2005 A, for a principal amount of not exceeding \$5,000,000. The Series 2005 A bond is for the acquisition and construction of improvements to the French Market Corporation's Farmers's Market and Flea Market Sheds 1 and 2, pedestrian crossing reconfiguration, installation of historic and directional signage, improvements, flood wall opening enhancements and other capital improvements. At December 31, 2006, drawdown outstanding totaled \$596,988.

#### Requests for Information

This financial report is designed to provide a general overview of the **French Market** Corporation's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report or request for additional information should be addressed to the **French Market Corporation's** Executive Director or Deputy Director at 1008 N. Peters Street, New Orleans, LA 70116.

#### (A Proprietary Component Unit of the City of New Orleans)

STATEMENTS OF NET ASSETS DECEMBER 31, 2006 AND 2005

ASSETS	<u>2006</u>	<u>2005</u>
Current Assets:		
Cash and cash equivalents (NOTE 2)	\$ 5,131,905	\$ 4,154,485
Accounts receivables	310,883	299,184
Prepaid expenses	<u>111.908</u>	<u>49,460</u>
Total current assets	<u> 5,554,696</u>	4,503,129
Noncurrent Assets:		
Restricted cash and cash equivalents (NOTE 2)	1,772,785	-0-
Capital assets, net of accumulated		
depreciation (NOTES 1 AND 3)	9,079,908	7,877,488
Other assets	68,233	<u>63,710</u>
Total noncurrent assets	10,920,926	7,941,198
Total assets	\$ <u>16,475,622</u>	\$ <u>12,444,327</u>

#### (A Proprietary Component Unit of the City of New Orleans)

## STATEMENTS OF NET ASSETS, CONTINUED DECEMBER 31, 2006 AND 2005

•	<u> 2006</u>	<u>2005</u>
LIABILITIES		
Current Liabilities:		·
Accounts payable	\$ 798,174	\$ 49,951
Retainage payable	137,904	-0-
Accrued expenses	220,992	198,367
Other liabilities	8,244	8,244
Rental deposits	125,973	127,242
Due to City agencies-net	332,088	558,205
Deferred revenues	28,762	<u>34,343</u>
	•	
Total current liabilities	1,652,137	<u>976,352</u>
Noncurrent Liabilities:		
Revenue bond payable	596,988	-0-
		<del></del>
Total noncurrent liabilities	596,988	
		,
Total liabilities	2,249,125	<u>976,352</u>
NET ASSETS		
Invested in capital assets, net of related debt	8,482,920	7,877,488
Restricted for revenue bond debt service	500,000	-0-
Unrestricted (NOTE 9)	5,243,577	3,590,487
Total net assets	\$ <u>14.226.497</u>	\$ <u>11.467.975</u>

(A Proprietary Component Unit of the City of New Orleans)
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

	<u>2006</u>	<u>2005</u>
Operating revenues:		
Rental income	\$ 3,689,591	\$ 4,411,501
Other income	449,218	690,566
Business interruption insurance revenue	<u>549,672</u>	
Total operating revenues	4,688,481	5,102,067
Operating expenses:		
General and administrative	<b>536,5</b> 19	871,700
Shopping center	841,659	1,152,957
Farmers/flea market	281,309	609,536
Parking lots	793,916	666,312
Advertising	240,455	402,132
Washington Artillery Park	13,795	111,793
Depreciation	700,221	703,143
Total operating expenses	3.407.874	4,517,573
Operating income	1,280,607	<u>584,494</u>
Non-operating revenues/(expenses):		
Gain on insurance recovery (NOTE 12)	1,367,046	-0-
Interest income	215,944	94,844
Bond interest	(5,075)	-0-
Total non-operating		
revenues	<u> 1,577,915</u>	<u>94,844</u>
Income before transfer-out	2,858,522	679,338
Transfer-out (NOTE 6)	(100,000)	(600,000)
Change in net assets	2,758,522	79,338
Net assets, beginning of year	<u>11,467,975</u>	11,388,637
Net assets, end of year	\$ <u>14,226,497</u>	\$ <u>11,467,975</u>

## (A Proprietary Component Unit of the City of New Orleans) STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

	<u>2006</u>	2005
Cash Flows from Operating Activities:		
Received from tenants	\$3,639,050	\$ 4,429,840
Received from others	1,026,359	702,187
Paid to suppliers for goods and services	(736,874)	(2,623,056)
Paid to employees for services	(1,007,506)	(1,350,008)
		//
Net cash provided by operating activities	<u>2,921,029</u>	<u>1.158,963</u>
Cash Flows from Noncapital Financial Activities:		
Operating transfer out	_(100,000)	(600,000)
NT-4 3 to '4-1 Constitution and total or	(100.000)	(600,000)
Net cash used in noncapital financing activities	(100,000)	_(600,000)
Cash Flows from Capital and Related Financing Activities:		•
Interest paid on bonds	(5,075)	-0-
Principal payments on bonds	596,988	-0-
Payments for capital acquisitions	(2.245,727)	<u>(707,324</u> )
Net cash used in capital and related financing activities	(1,653,814)	<u>(707.324</u> )
Cash Flows from Investing Activities:		
Increase in restricted assets	(1,772,785)	-0-
Interest on investments	215,944	94,844
Proceeds from sale of vehicle	<u>1,367.046</u>	
Net cash (used in) provided by investing activities	(189,795)	94,844
Net increase (decrease) in cash and cash equivalents	977,420	(53,517)
Cash and cash equivalents at beginning of year	4,154,485	4,208,002
Cash and cash equivalents at end of year	\$ <u>5,131,905</u>	\$ <u>4,154,485</u>

# (A Proprietary Component Unit of the City of New Orleans) STATEMENTS OF CASH FLOWS, CONTINUED FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

	<u>2006</u>	<u>2005</u>
Reconciliation of Operating Income to Net		
Cash Flows from Operating Activities:		•
Operating income	\$1,280,607	\$ 584,494
Adjustments to reconcile operating income to		
net cash provided by operating activities:		
Depreciation	700,221	703,143
Write-down of capital assets	343,086	-0-
Changes in assets and liabilities:		
(Increase) decrease in receivables	(11,699)	25,091
Increase (decrease) in accounts payable and	(,,	,
accrued expenses	544,731	(159,983)
(Decrease) increase in tenant rental deposit	(1,269)	` ' '
(Increase) decrease in prepaid expenses	(62,448)	•
Increase (decrease) in deferred revenues	(5,581)	-
Increase in other assets	(4,523)	(48,099)
Increase in retainage payable	137,904	
Net cash provided by operating activities	\$ <u>2,921,029</u>	\$ <u>1,158,963</u>

## FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies:

#### Organization

The French Market Corporation (the Market) was formed January 1, 1972, by the City of New Orleans to provide for the operation and maintenance of the French Market Properties owned by the City of New Orleans. These properties include five buildings and the Farmers Market. The Market is a non-profit corporation that is owned by the City of New Orleans and administered by a Board of Directors consisting of twelve members appointed by the Mayor of New Orleans.

Measurement Focus and Basis of Accounting and Financial Statement Presentation

The term measurement focus is used to denote what is being measured and reported in the Market's operating statement. The Market is accounted for on the flow of economic resources measurement focus. The fundamental objective of this focus is to measure whether the Market is better or worse off economically as a result of events and transactions of the period.

The term basis of accounting is used to determine when a transaction or event is recognized on the Market's operating statement. The Market used the full accrual basis of accounting. Under this basis, revenues are recorded when earned and expenses are recorded when incurred, even though actual payment or receipt may not occur until after the period ends.

The Market has elected to follow Financial Accounting Standards Board pronouncements issued before November 30, 1989, and all pronouncements of the Governmental Accounting Standards Board.

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

Measurement Focus and Basis of Accounting and Financial Statement Presentation, Continued

The Market follows the provisions of Governmental Accounting Standards Board Statement No. 34, "Basic Financial Statements - and Management Discussion and Analysis - for State and Local Governments." Statement No. 34 established standards for external financial reporting for all state and local governmental entities, which includes a statement of net assets, a statement of activities and changes in net assets, and a statement of cash flows. It requires the classification of net assets into three components-invested in capital assets, net of related debt; restricted; and unrestricted. These classifications are defined as follows:

- Invested in capital assets, net of related debt This component of net assets consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net assets component as the unspent proceeds.
- Restricted This component of net assets consists of constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- Unrestricted net assets This component of net assets consists of net assets that do not meet the definition of "restricted" or "invested in capital assets, net of related debt".

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

Measurement Focus and Basis of Accounting and Financial Statement Presentation. Continued

The Market has also adopted the provisions of Governmental Accounting Standards Board Statement No. 33 "Accounting and Financial Reporting for Nonexchange Transactions." This statement requires that capital contributions to the Market be presented as a change in net assets.

The adoption of Statement No. 34 affected the classification of net assets in accordance with the statement. The Market concluded that the adoption of Statement No. 33 did not have a material impact of the financial position, results of operations and changes in net assets, or cash flows of the Market.

#### Reporting Entity

As the governing authority of the Parish, for reporting purposes, the City of New Orleans is the financial reporting entity. The financial reporting entity consists of (a) the primary government (the City of New Orleans), (b) organizations for which the primary government is financially accountable, and (c) other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete.

Governmental Accounting Standards Board Statement No. 14, <u>The Financial Reporting Entity</u>, established criteria for determining which component units should be considered part of the City of New Orleans for financial reporting purposes. The basic criteria for including a potential component unit within the reporting entity is financial accountability. This criteria includes:

- 1. Appointing a voting majority of an organization's governing body, and
  - a. the ability of the primary government to impose its will on that organization and/or;

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

Reporting Entity, Continued:

- b. the potential to provide specific financial benefits to or impose specific financial burdens on that organization.
- 2. Organizations for which the reporting entity does not appoint a voting majority but are fiscally dependent on the reporting entity.
- 3. Organizations for which the reporting entity's financial statements would be misleading if data of the organization was not included.

Since the Market meets several of the above-mentioned criteria, it is considered to be a component unit of the City of New Orleans, the financial reporting entity. The accompanying financial statements present information only on the funds maintained by the Market and do not present information on the City of New Orleans, the general government services provided by that governmental unit, or the other governmental units that comprise the financial reporting entity.

#### Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

#### Statements of Cash Flows

For purposes of the statements of cash flows, the Market considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Cash and cash equivalents presented in the statements of cash flows represents the total cash and cash equivalents reported as current assets.

#### Cash and Cash Equivalents

Cash includes amounts in interest-bearing demand deposits. Cash equivalents include short-term, highly liquid U.S. Treasury securities money market funds. Under state law, the Market may deposit funds in demand deposits, interest-bearing demand deposits, or time deposits with state banks organized under Louisiana law or any other state of the United States, or under the laws of the United States.

#### Capital Assets

Capital assets are recorded at cost, if purchased, or at fair market value at the date of the gift, if donated. Additions, improvements and expenditures that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. In situations involving the construction of certain assets financed with the proceeds from borrowings, the interest is capitalized. In 2006 and 2005, no such interest was capitalized.

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

#### Capital Assets, Continued

Depreciation of buildings, building improvements, furniture, fixtures, and equipment is computed as follows:

<u>Description</u> .	<u>Method</u>	Estimated Useful Life (years)
Buildings and improvements Furniture, fixtures, and	Straight-line	10-50
equipment Vehicles	Straight-line Straight-line	5-10 5

#### Accounts Receivable

It is the practice of management to provide an allowance for any account which in management's opinion may not be collectible based upon a review of the current status of existing receivables.

#### Annual and Sick Leave

All full-time classified employees of the Market hired prior to January 1, 1979 are permitted to accrue a maximum of 90 days of vacation (annual leave) and an unlimited number of days of sick leave (accumulated at a maximum of 24 days per year). Employees hired after December 31, 1978 can accrue a maximum of 45 days of annual leave and an unlimited number of sick leave. Upon termination of employment, an employee is paid for accrued annual leave based upon current hourly rate of pay and for accrued sick leave on a formula basis. If termination is the result of retirement, the employee has the option of converting accrued sick leave to additional years of service.

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - Summary of Significant Accounting Policies, Continued:

#### Income taxes

The Market is owned by the City of New Orleans, and as such, no federal or state income taxes are assessed.

#### Reclassifications

Certain amounts in the 2005 financial statements have been reclassified to conform to the 2006 classifications.

#### NOTE 2 - Cash and Cash Equivalents:

Cash and cash equivalents were included in the balance sheet as of December, 31 as follows:

	<u>2006</u>	2005
Interest-bearing demand deposits U.S. Treasury securities money market funds with financial institutions -	\$ 35,484	\$ 543,102
restricted assets	1,772,785	-0-
U.S. Treasury securities money market funds with financial institutions	<u>5,096,421</u>	3,611,383
Total	<u>\$6,904,690</u>	\$ <u>4,154,485</u>

# FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 2 - Cash and Cash Equivalent, Continued:

These deposits are stated at cost, which approximates market. Under state law, these deposits (or the resulting bank balances) must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank that is mutually acceptable to both parties. As of December 31, 2006, the Market has \$629,484 in interest-bearing deposits (collected bank balances). These deposits are secured from risk by \$124, 174 of federal deposit insurance. The remaining balance of \$505,310 is not secured by the pledge of securities and is considered a custodial credit risk.

Cash equivalents consisting of U.S. Treasury Securities money market funds are not subject to custodial credit risk.

#### NOTE 3 - Capital Assets:

Capital assets are summarized as follows:

	December 31, 2005	<u>Additions</u>	Deletions	December 31, 2006
Land-Elysian Fields	\$ 99,917	\$ -0-	\$ -0-	<b>\$</b> 99 <b>,</b> 917
Buildings & improvements	11,567,009	440,728	(486,509)	11,521,228
Furniture & equipment	863,232	33,729	(49,509)	847,452
Alley and Moonwalk			, , ,	•
improvements	2,151,084	25,879	-0-	2,176,963
Parking lots	1,399,299	4,780	-0-	1,404,079
Ursuline Floodwall Gate	472,398	-0-	-0-	472,398
Vehicles	236,020	-0-	-0-	236,020
Construction in progress	654,940	<u>1,740,611</u>	0-	2,395,551
Sub-total	17,443,899	2,245,727	(536,018)	19,153,608
Accumulated depreciation	<u>(9,566,411</u> )	<u>(700,221)</u>	192,932	(10,073,700)
Total capital assets	\$ <u>7,877,488</u>	\$ <u>1.545,506</u>	\$ <u>(343,086)</u>	\$ <u>9,079,908</u>

(A Proprietary Component Unit of the City of New Orleans)
NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 4 - Revenue Bond Payable:

On August 3, 2006, the Market issued Taxable Revenue Bonds Series 2005 A, drawdown bond, for a principal amount of not exceeding \$5,000,000. The bonds mature on May 1, 2025. The drawdown bond, is for the acquisition and construction of improvements to the Market's Farmers's Market and Flea Market Sheds 1 and 2, pedestrian crossing reconfiguration, installation of historic and directional signage, improvements, flood wall opening enhancements and other capital improvements. Interest on the bonds is payable semi-annually on November 1 and May 1, commencing on November 1, 2006. The interest rate is fixed at 6.15% per annum. During the disbursement period of the bond, commencing with August 1, 2006 and ending on October 31, 2007, the Market is required only to make interest payments on the outstanding principal. Principal payments on the bond are made semi-annually on May 1 and November 1, commencing on November 1, 2007.

#### NOTE 5 - Minimum Future Rentals:

The Market has entered into rental agreements which require the tenant to pay the Market minimum monthly rental payments plus contingent rentals. These operating leases expire in various years through the year 2008.

Minimum future rentals to be received under the various operating leases as of December 31, 2006 for each of the next five (5) years:

Year Ending December 31,	Amount
2007 2008 2009 2010 2011	\$ 420,261 691,567 592,268 274,018 133,454
Total	\$ <u>2,111,568</u>

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 6 - Transfer Out:

At December 31, 2006 and 2005, the Market has distributed \$100,000 and \$600,000, respectively to the City of New Orleans. These transfers were authorized by the Market's Board of Directors and approved by the New Orleans City Council.

#### NOTE 7 - Capital Improvement Plan:

The Market has a five-year capital improvement plan that includes various projects in several departments/units of the Market. Projects include, but are not limited to, purchasing additional security equipment, painting, plumbing, and certain major building repairs.

#### NOTE 8 - Contingencies:

The Market is a defendant in two (2) lawsuits, filed by individuals in a Louisiana State court alleging negligence and damages sustained in connection with the respective injuries. Outside counsels for the Market have advised that at this stage in the proceedings they can not offer opinions as to the probable outcomes of these two lawsuits. The Market believes the suits are without merit and is vigorously defending its positions.

#### NOTE 9 - <u>Unrestricted Net Assets</u>:

Unrestricted net assets consisted of the following board designations at December 31, 2006 and 2005:

Purpose	<u>2006</u>	<u>2005</u>	
Capital projects Future bond issuance costs and maintenance of future bond	\$5,096,421	\$2,236,588	
reserve funds		1,353,899	
Total	\$ <u>5,096,421</u>	\$ <u>3,590,487</u>	

## FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 10 - Risk Management

The Market is exposed to various risks of loss related to torts; theft of; damage to and destruction of assets for which the Market carries commercial insurance. Liabilities are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated.

#### NOTE 11- Hurricane Katrina

On August 29, 2005, the New Orleans area suffered significant damage to property and lives when Hurricane Katrina struck the Gulf Coast area. The Market sustained significant damage to its facilities and loss of revenue. The Market had insurance in place to cover most of the property damage and business interruption insurance to offset some of the revenue loss.

At December 31, 2006, the Market, with the assistance of a public adjuster, estimated the costs of damaged property amounted to \$3,116,698. As of December 31, 2006, the Market received \$2,259,804 of insurance proceeds to include \$549,672 in proceeds for business interruption. As of the date of the audit report, the Market has not settled its Hurricane Katrina insurance claim. Subsequent insurance recoveries, if any, will be recognized in future years.

## (A Proprietary Component Unit of the City of New Orleans) NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 12- Impairment of Capital Assets

As described in NOTE 11, the Market's facilities were damaged by Hurricane Katrina. GASB 42 established accounting and financial reporting standards for impairment of capital assets. Governments are required to evaluate prominent events or chances in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred. A capital asset generally should be considered impaired if both (a) the decline in service utility of the capital asset is large in magnitude and (b) the event or change in circumstance is outside the normal life cycle of the capital asset. GASB 42 requires the impairment loss on capital assets to be reported net of associated insurance recovery when the loss and recovery occur in the same fiscal year. Since the insurance proceeds received for the damage to buildings exceeded the historical cost of the asset impairment, an accounting gain is reported in the financial statements as follows:

Insurance proceeds received

at December 31, 2006 \$1,710,132

Impairment loss on buildings (343,086)

Gain on insurance recovery \$1,367,046



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

To the Board of Directors of
French Market Corporation
(A Proprietary Component Unit of
the City of New Orleans)
New Orleans, Louisiana

We have audited the financial statements of the French Market Corporation (the Market) (a proprietary component unit of the City of New Orleans) as of and for the year ended December 31, 2006, and have issued our report thereon dated May 28, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing</u> <u>Standards</u>, issued by the Comptroller General of the United States.

#### Internal Control over Financial Reporting

In planning and performing our audit, we considered the Market's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Market's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Market's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Market's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles, such that there is more than a remote likelihood that

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

a misstatement of the Market's financial statements that is more than inconsequential will not be prevented or detected by the Market's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Market's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Market's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

We noted certain other matters that we reported to management of the Market in a separate letter dated May 28, 2007.

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

This report is intended solely for the use of the Board of Directors, management, the City of New Orleans and the Louisiana Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Bruno & Jewelon LLP
CERTIFIED PUBLIC ACCOUNTANTS

May 28, 2007

(A Proprietary Component Unit of the City of New Orleans)
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2006

We have audited the financial statements of the French Market Corporation (the Market) (a proprietary component unit of the City of New Orleans), as of and for the year ended December 31, 2006, and have issued our report thereon dated May 28, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing</u> <u>Standards</u>, issued by the Comptroller General of the United States. Our audit of the financial statements as of December 31, 2006 resulted in an unqualified opinion.

#### 1. Summary of Auditors' Results

- A. Control deficiencies in internal control were disclosed by the audit of the financial statements: None reported significant deficiencies: None reported material weaknesses: No.
- B. Noncompliance which is material to the financial statements: No.
- C. Reportable conditions in internal control over major programs: N/A Material weaknesses: N/A.
  - D. The type of report issued on compliance for major programs: N/A.
  - E. Any audit findings which are required to be reported under section 501(a) of OMB Circular A-133: N/A.
  - F. Major programs: N/A.
  - G. Dollar threshold used to distinguish between Type A and Type B programs: N/A.
- H. Auditee qualified as a low-risk auditee under section 530 of OMB Circular A-133: N/A.

(A Proprietary Component Unit of the City of New Orleans)
SCHEDULE OF FINDINGS AND QUESTIONED COSTS, CONTINUED
FOR THE YEAR ENDED DECEMBER 31, 2006

#### 1. Summary of Auditors' Results, CONTINUED

I. A management letter was issued: Yes.

#### 2. Financial Statement Findings

No matters were reported.

#### 3. Federal Award Findings and Questioned Costs

Not applicable.

# FRENCH MARKET CORPORATION (A Proprietary Component Unit of the City of New Orleans) SCHEDULE OF PRIOR YEAR FINDINGS

#### Section I - Internal Control and Compliance Material to the Financial Statements

No findings were reported.

#### Section II - Internal Control and Compliance Material to Federal Awards

Not applicable.

#### Section III - Management Letter

See Schedule of Prior Year Findings reported to management of the Market in a separate letter dated May 28, 2007.



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#### INDEPENDENT AUDITORS' COMMENTS TO MANAGEMENT

To the Board of Directors of the French Market Corporation (A Component Unit of the City of New Orleans) New Orleans, Louisiana

We have audited the financial statements of the French Market Corporation (the Market) for the year ended December 31, 2006 and have issued our report thereon dated May 28, 2007.

In planning and performing our audit of the financial statements of the Market for the year ended December 31, 2006, we considered the Market's internal control in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on internal control.

However, during our audit we became aware of matters that are opportunities for strengthening internal controls and operating efficiencies. The comments that accompany this letter summarize our findings and recommendations regarding those matters. Also, we have reviewed Management's Corrective Action Plan with regard to our December 31, 2005 management letter. The current status of the December 31, 2005 conditions have been summarized in the accompanying memorandum. This letter does not affect our report dated May 28, 2007 on the financial statements of the Market.

We will review the status of these comments during our next audit engagement. We have already discussed these comments and recommendations with various Market personnel, and we will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters or to assist you in implementing the recommendations.

### FRENCH MARKET CORPORATION (A Component Unit of the City of New Orleans)

#### CURRENT YEAR MANAGEMENT LETTER COMMENTS

#### 06-01 Due to the City of New Orleans

We noted during our audit of the Due to the City of New Orleans account that the amount recorded in the Market's books and records is different from the amount confirmed by the City of New Orleans (the City). At December 31, 2006, the Market's general ledger shows its owes the City of New Orleans \$432,088. However, the City confirmed to us that it is owed \$542,945 from the Market at December 31, 2006.

As in the prior two years, we recommend that the management of the Market take the necessary steps to reconcile and resolve the difference with the City of New Orleans finance department. This difference should be immediately reconciled.

#### 06-02 Security for Bank Deposits

We noted during our audit that bank deposits at a financial institution as of December 31, 2006, were not fully secured with Federal deposit insurance and the pledge of securities. Bank deposits of \$505,310 were not secured. State law requires that bank deposits be secured at all times with Federal deposit insurance and, if necessary, the pledge of securities.

We recommend that the Market comply with the State law, which requires bank deposits to be fully secured at all times.

## FRENCH MARKET CORPORATION (A Component Unit of the City of New Orleans)

#### PRIOR YEAR MANAGEMENT LETTER COMMENTS

05-01	Cash Disbursements
	We recommended that the Market adhere to established procedures that require invoice approval be documented in all disbursement packages.
,	Current Status
	Resolved.
05-02	<u>Payroll</u>
	We recommended that the Market adhere to established procedures in processing payroll transactions and ensure that all timecards and time reports are reviewed and approved by the designated supervisor and maintained on file.
	Current Status
	Resolved.
05-03	Untimely Deposits
	We recommended that the Market review current procedures to ensure that all cash receipts are made on a timely basis. Each day's cash receipts should be deposited intact and without delay by an individual independent to other cash functions.

Current Status

Resolved.

## FRENCH MARKET CORPORATION (A Component Unit of the City of New Orleans)

PRIOR YEAR MANAGEMENT LETTER COMMENTS, CONTINUED

<b>05_04</b>	Due to	the	City of	New	Orleans

We recommended that management of the Market take the necessary steps to reconcile and resolve the difference with the City of New Orleans finance department. This difference should be reconciled by no later than the end of the 2006 fiscal year.

#### Current Status

Unresolved. See current year finding 06-01.

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This report is intended solely for the use of the Board of Directors, its management and the State of Louisiana, Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Bruno & Terralon LLP
BRUNO & TERVALON LLP

CERTIFIED PUBLIC ACCOUNTANTS

May 28, 2007

